## Marketplace\_Builder\_Hackathon\_2025

DAY 1: LAYING THE FOUNDATION FOR YOUR MARKETPLACE JOURNEY

## Step 1: Choose Your Marketplace Type

• Options:

General E-Commerce

Q-Commerce

Rental E-Commerce

• Document your choice and describe its primary purpose.

my choice: general e-commerce

purpose: to sell high-end shoes at cheaper rates

## Step 2: Define Your Business Goals Answer these guiding questions:

Q1. What problem does your marketplace aim to solve?

Ans: people wanting high-end branded shoes cant afford we will make it affordable by selling used yet branded shoes

Q2. Who is your target audience?

Ans: upper middle, upper class. Age: 18-28, interest in Genz street style

Q3. What products or services will you oU'er?

Ans: branded used snickers

Q4. What will set your marketplace apart (e.g., speed, aU'ordability, customisation)?

Ans: mainly affordability

## Step 3: Create a Data Schema

- 1. Identify the entities in your marketplace (e.g., Products, Orders, Customers, Delivery Zones).
- 2. Draw relationships between these entities using a diagram (pen and paper preferred). Below is an example of a simple schema diagram:

```
[Product]
- ID
- Name
- Price
- Stock
 [Order] ----> [Customer]
- Order ID - Customer ID
- Product ID
             - Name
- Quantity - Contact Info
[Shipment] <----- [Delivery Zone]
- Shipment ID - Zone Name
- Order ID
               - Coverage Area
                - Assigned Driver
- Status
```