

Professional Practices in IT FALL 2022

Assignment No. 2

Start time: 20th October 2022- 9 am

Submission due: 28th October 2022 - 6 pm

Answer the following questions after reading the shared case studies of “iGate and the CEO: A Breach of Agreement” and “Enlighten”.

Q1: Discuss the importance of compensation for a CEO as a strategic tool for aligning a company's key talent with overall business strategy

Q2: How can organizations design executive compensation to align with business strategy using risk and reward distribution

Q3: Examine the employment agreement between Murthy and iGate and highlight the causes that led to the dispute between the parties.

Q4: Why it is important for organizations to eliminate ambiguity in employment agreements with senior executives.

Q5: What repercussions did Enlighten had to face in terms of the their agreement (SLA) from GMI. What do you learn about the importance of negotiation form this scenario?