



**Sampath Arjunan**

**Security Clearance Status: Active** (Reference can be provided on request)

**Technical Architect ([Lightning Champions](#))**

Hardcore development and implementation in salesforce over 15+ years of experience for more than 50 projects across Middle East, India, US and UK. Multiple domain experience (Nonprofit Sector, Free Zone, Oil and Gas, Telecom, Financial Services, Revenue Cloud etc.). Proficient in independently handling business requirements, I excel in architecting, developing, and deploying Salesforce solutions. I hold 26 Salesforce certifications, reflecting a deep understanding and mastery of the platform. Additionally, I possess extensive experience in integrating Salesforce with leading ERPs and databases, having completed over a dozen integration projects to date and best of the breed ERPs and Databases.

**Lightning Champions** → [Click Here](#)  
**Trailhead** → [Click Here](#)  
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**Highlights**

1. Extensive development and implementation expertise across 50+ projects spanning the Middle East, India, and the US & UK.
2. Diverse domain experience encompassing Free Zone, Oil and Gas, Telecom, Financial Services, Shipping, Hospitality, Finance and more.
3. Can independently capture business requirements, architecting, developing, and deploying Salesforce solutions.
4. Holder of 26 Salesforce Certifications showcasing comprehensive platform proficiency.
5. Extensive experience leading over a dozen integration projects linking Salesforce with top-tier ERPs and AWS databases.
6. Remarkable ability to promptly understand customer issues and deliver instant solutions.
7. Successfully developed various mission-critical solutions in Salesforce, including Schedule Management integration.
8. Developed and published products listed on the AppExchange, such as Coveredge and Apto.

**Partial list of clients and projects**

[Salesforce Certified Professional](#)

1. IBM ISC Sales Cloud Implementation. (Sales cloud & Partner Community)
2. Gangmasters and Labour Abuse Authority (GLAA)
3. Department for Transport
4. Rhodes Trust Oxford University. (Solutioning, integration, implementation for 150 main salesforce & Platform Users, 20,000 Community using LWC)
5. Atlantic Institute
6. EsmeeFabrin.
7. Ajman Free zone, (Solutioning, integration, implementation for 170 main users, 4000 Community users)
8. Honeywell, (Supported 1200 users)
9. Green Coast (Solutioning, development, integration, and deployment for 80 users)
10. Al Futtaim (SAP integration for 700 users, 3000 Community Users)
11. United states Automobile Association (Solutioning, development, integration, and deployment for 800 users)
12. Destinations Of the World, (call center integration and the console application) 200 + users
13. Al Mal Capital (Development, integration, and deployment)
14. NAWAH Port Management (Shipping Industry)
15. Weir Oil and Gas (Oil & Gas Industry)
16. Thuraya (Tele Communication Industry)

### **Integration experience**

1. Salesforce with Oracle using Jitter bit with millions of records in bi-directional data flow.
2. Salesforce with SAP using Cast Iron
3. Salesforce with MySQL using Jitter bit
4. Salesforce with MySQL using Real-time APIs
5. Salesforce with Avaya using open CTI Adapter
6. Salesforce with CMS using PHP
7. Integration with Geo Point
8. Salesforce with Dropbox
9. Salesforce Pardot
10. Salesforce with SAGE using API
11. Salesforce with Oracle using Informatica
12. Salesforce with Tally integration
13. Barcode Generation in salesforce
14. Integration with Moodle
15. Integration with IBM Tools

### **Partial List of AppExchange Products Experience**

1. Form Assembly
2. Conga Composer
3. DocuSign
4. Remedy force
5. PM Tool
6. Survey force
7. Geo Point
8. SMS Magic & Global SMS
9. Eco Sign
10. Salesforce with Wacom
11. Salesforce with Ticket Management (Queue system)
12. Salesforce with checkbook reader
13. Cirrus Insight
14. Data Loader.io
15. Zync Bit
16. Dropbox for Salesforce
17. Scan Biz Card Reader
18. Box for Salesforce
19. Salesforce Labs Products.

### Technical Skills

**Programming & Web Technologies:** Apex, Visualforce, Aura, Lightning Web Components (LWC), JavaScript, HTML5, CSS, XML, PHP, jQuery, .NET, Python

**Databases:** MySQL, Oracle 9i, MS SQL Server, MS Access, DB2

**Operating Systems:** Windows (all versions), Windows Server (2003/2008), macOS, MS-DOS

**Salesforce Products:** Sales Cloud, Service Cloud, Marketing Cloud, App Cloud, Analytics Cloud (CRMA), Account Engagement (Pardot), Community Cloud, CPQ, Revenue Cloud, Health Cloud, Data Cloud, Agent force, Education Cloud, Nonprofit Cloud, MuleSoft

**APIs & Integration:** REST, SOAP, Bulk API, Streaming API, Metadata API, Tooling API, Platform Events, CDC, Jitterbit, Informatica, MuleSoft, Zapier, Outbound Messaging

### DevOps & Tools

**Salesforce Development:** Visual Studio Code, Salesforce CLI, Scratch Org, Sandbox, Org Snapshot, Code Builder, ANT, SFDX, Metadata API, Unlocked Packages, Change Sets and DevOps Center.

**DevOps & CI/CD:** Gearset, Copado, Jenkins, Azure DevOps, GitHub, GitLab, Bitbucket, Apache Subversion, Cumulus CI

**Design & Collaboration:** Lucid chart, Figma, Mural, JIRA, Confluence, Trello, Marvel, Monday.com, MS Visio and Draw.io

**Security & Code Quality:** Salesforce Code Analyzer, Apex PMD, SonarQube, Checkmarks, and Clayton

**Testing Automation:** Selenium, Cucumber, Prover, Cypress, and Katalon Studio.