

Required Sample Sizes for Data-Driven Market Segmentation Analyses in Tourism

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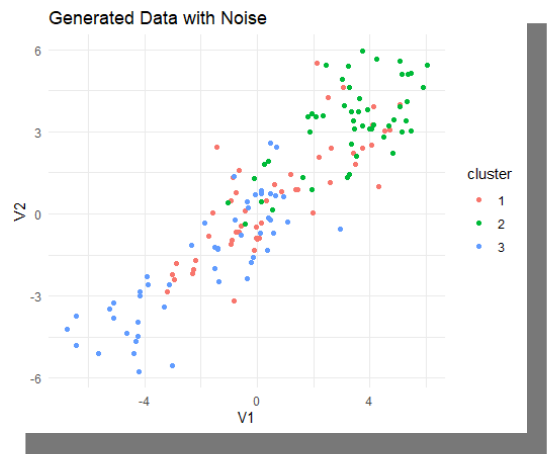
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Keywords: market segmentation, cluster analysis, sample size, k-means, simulation study

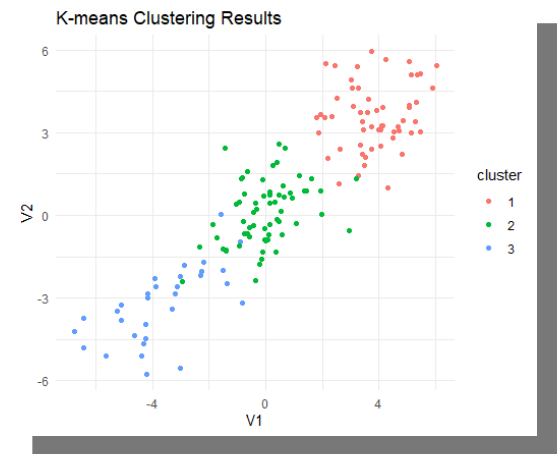
Exploring the issue of determining the appropriate sample size required for market segmentation using **k-means clustering** in the tourism sector:

- *Unsupervised learning and **k-means clustering** are widely used for market segmentation in tourism.*
- *The paper addresses a key issue: how large should a sample size be to ensure reliable clustering?*
- *The authors use **simulation studies** with artificial data to explore how different factors (number of variables, clusters, noise) affect clustering accuracy.*
- *The **adjusted Rand index** is used to measure the accuracy of the segmentation.*
- *The recommended sample size is **70 times the number of variables** in the segmentation task.*
- *Larger sample sizes improve clustering results, especially for complex segmentation tasks with many variables or noise.*
- *This study provides practical guidelines for researchers and businesses in tourism to determine the required sample size for segmentation studies.*
- *The **70-times rule** offers a conservative but practical approach to determine sample size.*
- *Future work could refine these guidelines for different clustering algorithms or data types.*

Stage 1: Data Generation



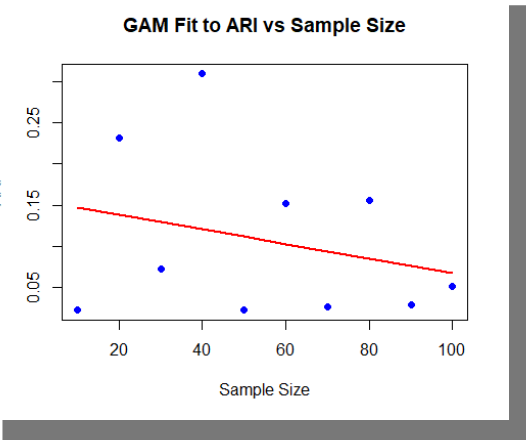
Stage 2: K-means Clustering



Stage 3: Performance Evaluation Using Adjusted Rand Index (ARI)



Stage 4: Generalized Additive Model (GAM) Analysis



Stage 5: Deriving Guidelines for Sample Size

