

PERFORMANCE  
**DASHBOARD**

Total Sales Actual

**\$19M**

YTD 2.44M

Total Sales Target

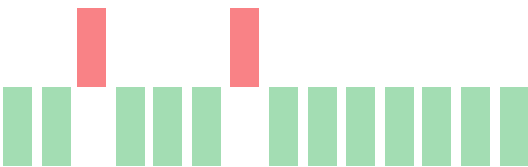
**\$19M**

YTD \$2.553M

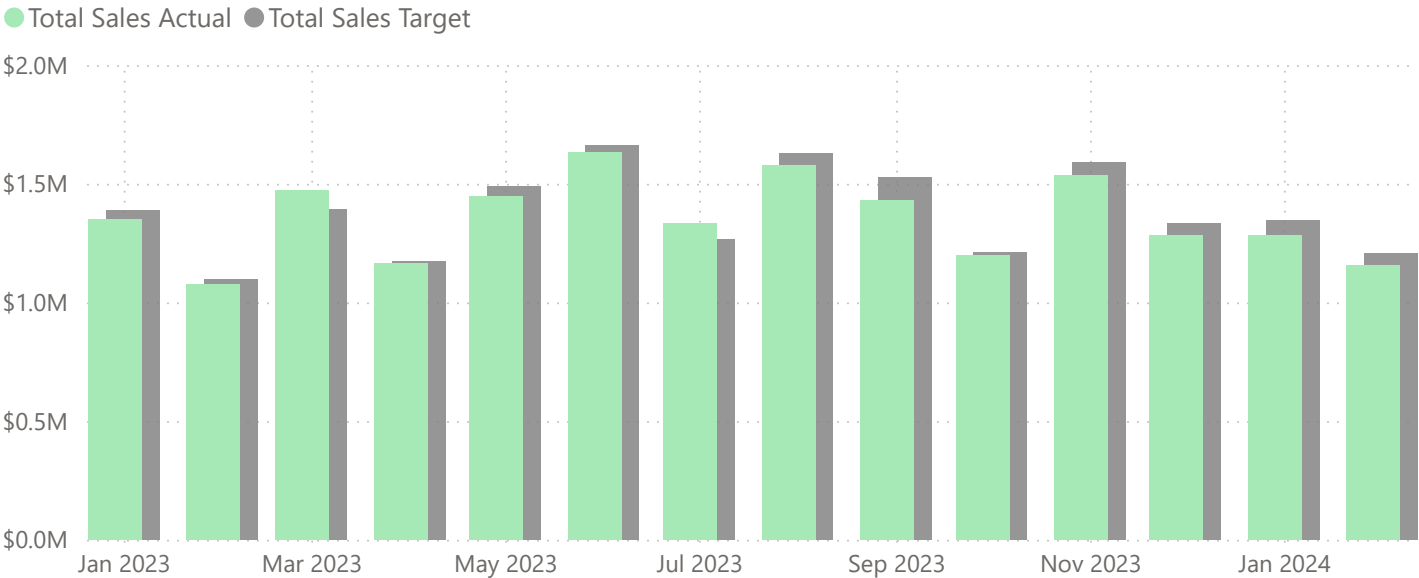
Variance

**-366.86K**

YTD Variance 112.70K



We Met Targets For 2 Out Of 14 Months



Picture	Sales person	Total Sales Actual	Total Sales Target	Variance%	Total Sales Actual by Date
	Marney O'Brien	\$777K	\$879K	-11.56	
	Gunar Cockshoot	\$846K	\$873K	-2.99	
	Van Tuxwell	\$801K	\$858K	-6.70	
	Brien Boise	\$791K	\$848K	-6.73	
	Camilla Castle	\$783K	\$840K	-6.84	
	Mallorie Waber	\$783K	\$836K	-6.32	
	Andria Kimpton	\$781K	\$812K	-3.86	
	Ches Bonnell	\$761K	\$803K	-5.31	
	Rafaelita Blaksland	\$725K	\$798K	-9.19	
	Dana Fencham	\$698K	\$767K	-9.05	

Total Sales Actual (14.54% decrease) and Total Sales Target (13.24% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Across all metrics, Total Sales Actual had the most interesting recent trend and started trending down on Wednesday, November 1, 2023, falling by 24.87% (382428) in 3 months.

Total Sales Target was trending up between Sunday, January 1, 2023 and Friday, September 1, 2023 with a rise of 139300 but had a

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Tempo

Yummies