

**Carolyn G. Dupree, MBA**

**Certified Management Consultant**

**carolyn.dupree@gmail.com**

**(718) 525-1434**

**linkedin.com/in/carolyndupree**

### **Summary of Qualifications**

**Results-driven management consultant with over 4 years of experience diagnosing a range of problems, from small businesses to multi-million dollar corporations, and ideating solutions. MBA degree and IMC-Certified Management Consultant. Consulted with management of over 35 companies with 98% positive feedback. Looking to continue growing as a management consultant with McKinsey & Company.**

### **Work Experience**

**Management Consultant**

**June 2017–June 2019**

**Deloitte, New York, NY**

### **Key Qualifications & Responsibilities**

- **Performed quantitative and qualitative analysis to evaluate and diagnose business and management decisions across public, government, and private sectors.**
- **Recommended near-term and long-term solutions based on evaluation results.**
- **Implemented solutions to improve business efficiency, performance, cost control, and professionalization of employee base.**
- **Conducted one-on-one and group interviews with all levels of client business employee base to obtain accurate pictures of current business management change requirements.**

### **Key Achievements**

- **Researched & submitted proposals for 3 multimillion-dollar mergers, all of which have successfully concluded.**
- **Located and onboarded 10 new business clients for management consulting services.**

**SMB Business Consultant**

**March 2015–May 2017**

**Klynveld Peat Marwick Goerdeler (KPMG), Amstelveen, Netherlands**

### **Key Qualifications & Responsibilities**

- **Researched and diagnosed business problems, including low revenue, poor morale, ineffective leadership, and no growth.**
- **Proposed courses of action and solutions based on industry best practices.**

- Held weekly business coaching seminars and events to engage new SMBs and convert them into clients.

#### **Key Achievements**

- Achieved average call wait time reduction of 1 minute 37 seconds across 15 consulted businesses with phone queues.
- Worked closely with sales & marketing consultants to achieve a 15% improvement in sales figures across 5 consulted e-commerce businesses.

#### **Education**

##### **Master of Business Administration (MBA)**

*Syracuse University, Syracuse, NY*

**Graduation: 2014**

**Relevant Coursework: Applied Business Analytics, Enterprise Risk Management, Business Strategy, Business Intelligence, Data Mining for Business Analytics, International Business Operations, Qualitative Decision-Making, Logistics & Supply Chain Fundamentals.**

##### **Bachelor of Arts in Business Administration**

*Rutgers Business School, New Brunswick, NJ*

**Graduation: 2012**

**Relevant Coursework: Applied Business Statistics, Production Management, Management of Multinational Businesses, Financial Institutions, Markets, and Investments, Organizational Behavior, Strategic Management, Principles of Finance, Management Information Systems.**

#### **Key Skills**

- Staff Consultations & Meetings
- Business Strategy & Outlook
- Supply Chain Management & Optimization
- Focus Groups, Workshops, & Presentations
- Project Management
- Collaboration & Teamwork

#### **Certifications**

- Certified Management Consultant (CMC), Institute of Management Consultants USA

#### **Memberships**

- The Institute of Management Consultants USA (IMC USA)

#### **Languages**

- **Javanese: Intermediate Working Proficiency**