Super Market Sales Prediction By Team SVM

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import os
import scipy as sp
import warnings
import datetime
import xgboost as xgb

warnings.filterwarnings("ignore")
%matplotlib inline
```

In [73]:

pip install xgboost

Requirement already satisfied: xgboost in c:\users\darisa supriya\anaconda3\lib\site-packages (1.6.1)Note: you may need to restart the kernel to use updated packages. Requirement already satisfied: scipy in c:\users\darisa supriya\anaconda3\lib\site-packages (from xgboost) (1.7.1)
Requirement already satisfied: numpy in c:\users\darisa supriya\anaconda3\lib\site-p

Requirement already satisfied: numpy in c:\users\darisa supriya\anaconda3\lib\site-p ackages (from xgboost) (1.20.3)

Reading the dataset

```
In [75]: data = pd.read_csv("supermarket_sales - Sheet1.csv")
```

interpreting the dataset prints first five rows from dataset

```
In [76]:
              data.head()
 Out[76]:
                                                                                 Unit
                Invoice
                                                                      Product
                                               Customer
                                         City
                                                          Gender
                                                                                                               Total
                          Branch
                                                                                       Quantity Tax 5%
                     ID
                                                                          line
                                                                                price
                   750-
                                                                    Health and
             0
                                                                                74.69
                                                                                               7 26.1415 548.9715
                    67-
                                      Yangon
                                                Member
                                                           Female
                                                                        beauty
                   8428
                   226-
                                                                     Electronic
             1
                                                                                15.28
                    31-
                                  Naypyitaw
                                                 Normal
                                                           Female
                                                                                                   3.8200
                                                                                                             80.2200
                                                                    accessories
                   3081
                   631-
                                                                    Home and
             2
                    41-
                                      Yangon
                                                 Normal
                                                             Male
                                                                                46.33
                                                                                               7 16.2155 340.5255
                                                                       lifestyle
                   3108
Loading [MathJax]/jax/output/CommonHTML/fonts/TeX/fontdata.js
```

	Invoice ID	Branch	City	Customer type	Gender	Product line	Unit price	Quantity	Tax 5%	Total	
3	123- 19- 1176	А	Yangon	Member	Male	Health and beauty	58.22	8	23.2880	489.0480	1
4	373- 73- 7910	А	Yangon	Normal	Male	Sports and travel	86.31	7	30.2085	634.3785	
4											>

prints last five rows from dataset

									a.tail()	data
Tota	Tax 5%	Quantity	Unit price	Product line	Gender	Customer type	City	Branch	Invoice ID	
42.367!	2.0175	1	40.35	Health and beauty	Male	Normal	Naypyitaw	С	233- 67- 5758	995
1022.490	48.6900	10	97.38	Home and lifestyle	Female	Normal	Mandalay	В	303- 96- 2227	996
33.4320	1.5920	1	31.84	Food and beverages	Male	Member	Yangon	А	727- 02- 1313	997
69.1110	3.2910	1	65.82	Home and lifestyle	Male	Normal	Yangon	А	347- 56- 2442	998
649.299(30.9190	7	88.34	Fashion accessories	Female	Member	Yangon	849- 999 09- A 3807		

Describe method is used to return the description of the data in the dataset

In [78]:	data.	describe()						
Out[78]:		Unit price	Quantity Tax 5%		Total cogs		gross margin percentage	gross income
	count	1000.000000	1000.000000	1000.000000	1000.000000	1000.00000	1.000000e+03	1000.000000
	mean	55.672130	5.510000	15.379369	322.966749	307.58738	4.761905e+00	15.379369
	std	26.494628	2.923431	11.708825	245.885335	234.17651	6.131498e-14	11.708825
oading [Math	ıJax]/jax/c	output/Common	HTML/fonts/TeX	/fontdata.js 0	10.678500	10.17000	4.761905e+00	0.508500

	Unit price	Quantity	Tax 5%	Total	cogs	gross margin percentage	gross income
25%	32.875000	3.000000	5.924875	124.422375	118.49750	4.761905e+00	5.924875
50%	55.230000	5.000000	12.088000	253.848000	241.76000	4.761905e+00	12.088000
75%	77.935000	8.000000	22.445250	471.350250	448.90500	4.761905e+00	22.445250
max	99.960000	10.000000	49.650000	1042.650000	993.00000	4.761905e+00	49.650000
4							>

info method is used to print the information about dataset

```
In [79]:
         data.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 1000 entries, 0 to 999
        Data columns (total 17 columns):
         #
             Column
                                     Non-Null Count Dtype
             ____
                                     -----
         0
             Invoice ID
                                     1000 non-null
                                                   object
         1
             Branch
                                     1000 non-null object
         2
             City
                                    1000 non-null object
             Customer type
                                   1000 non-null object
             Gender
                                    1000 non-null
                                                    object
         5
             Product line
                                    1000 non-null
                                                    object
             Unit price
                                    1000 non-null
                                                    float64
                                    1000 non-null
         7
             Quantity
                                                    int64
         8
             Tax 5%
                                    1000 non-null float64
             Total
                                    1000 non-null float64
         10 Date
                                    1000 non-null object
         11 Time
                                     1000 non-null
                                                    object
                                     1000 non-null
         12 Payment
                                                    object
         13 cogs
                                     1000 non-null
                                                    float64
                                                    float64
         14 gross margin percentage 1000 non-null
         15 gross income
                                     1000 non-null
                                                    float64
                                     1000 non-null
         16 Rating
                                                    float64
         dtypes: float64(7), int64(1), object(9)
        memory usage: 132.9+ KB
```

Returns object containing counts of unique values

In [80]:	data.nunique()	
Out[80]:	Invoice ID	1000
oucloo].	Branch	3
	City	3
	Customer type	2
	Gender	2
	Product line	6
	Unit price	943
	Quantity	10
	Tav F%	000
Loading [Mat	:hJax]/jax/output/CommonH	ITML/fonts/TeX/fontdata.js

Date 89
Time 506
Payment 3
cogs 990
gross margin percentage 1
gross income 990
Rating 61
dtype: int64

In [81]:

data

Out[81]:

	Invoice ID	Branch	City	Customer type	Gender	Product line	Unit price	Quantity	Tax 5%	Tota
0	750- 67- 8428	А	Yangon	Member	Female	Health and beauty	74.69	7	26.1415	548.971!
1	226- 31- 3081	С	Naypyitaw	Normal	Female	Electronic accessories	15.28	5	3.8200	80.220(
2	631- 41- 3108	А	Yangon	Normal	Male	Home and lifestyle	46.33	7	16.2155	340.525!
3	123- 19- 1176	А	Yangon	Member	Male	Health and beauty	58.22	8	23.2880	489.0480
4	373- 73- 7910	А	Yangon	Normal	Male	Sports and travel	86.31	7	30.2085	634.378!
•••										
995	233- 67- 5758	С	Naypyitaw	Normal	Male	Health and beauty	40.35	1	2.0175	42.367!
996	303- 96- 2227	В	Mandalay	Normal	Female	Home and lifestyle	97.38	10	48.6900	1022.490(
997	727- 02- 1313	А	Yangon	Member	Male	Food and beverages	31.84	1	1.5920	33.4320
998	347- 56- 2442	А	Yangon	Normal	Male	Home and lifestyle	65.82	1	3.2910	69.111(
999	849- 09- 3807	А	Yangon	Member	Female	Fashion accessories	88.34	7	30.9190	649.299(

1000 rows × 17 columns

4

returns total no.of rows and columns

 $Loading \ [MathJax]/jax/output/CommonHTML/fonts/TeX/fontdata.js$

data.shape

```
Out[82]: (1000, 17)
```

returns datatypes present in the dataset

```
In [83]:
          data.dtypes
         Invoice ID
                                       object
Out[83]:
          Branch
                                       object
          City
                                       object
          Customer type
                                       object
          Gender
                                       object
         Product line
                                       object
         Unit price
                                      float64
          Quantity
                                        int64
                                      float64
          Tax 5%
         Total
                                      float64
         Date
                                       object
         Time
                                       object
         Payment
                                       object
                                      float64
          cogs
                                      float64
          gross margin percentage
          gross income
                                      float64
          Rating
                                      float64
         dtype: object
```

prints columns names present in the dataset

cleaning the dataset

return the count of NULLs/NaN values in each column

```
In [85]:
            data.isnull().sum()
            Invoice ID
                                          0
 Out[85]:
            Branch
                                          0
            City
                                          0
           Customer type
            Gender
            Product line
                                          0
                                          0
           Unit price
            Quantity
           Tax 5%
Loading [MathJax]/jax/output/CommonHTML/fonts/TeX/fontdata.js
```

Time 0 0 Payment cogs 0 gross margin percentage 0 gross income 0 Rating

dtype: int64

In [86]:

data.isnull()

Out[86]:

	Invoice ID	Branch	City	Customer type	Gender	Product line	Unit price	Quantity	Tax 5%	Total	Date	Time
0	False	False	False	False	False	False	False	False	False	False	False	False
1	False	False	False	False	False	False	False	False	False	False	False	False
2	False	False	False	False	False	False	False	False	False	False	False	False
3	False	False	False	False	False	False	False	False	False	False	False	False
4	False	False	False	False	False	False	False	False	False	False	False	False
•••												
995	False	False	False	False	False	False	False	False	False	False	False	False
996	False	False	False	False	False	False	False	False	False	False	False	False
997	False	False	False	False	False	False	False	False	False	False	False	False
998	False	False	False	False	False	False	False	False	False	False	False	False
999	False	False	False	False	False	False	False	False	False	False	False	False

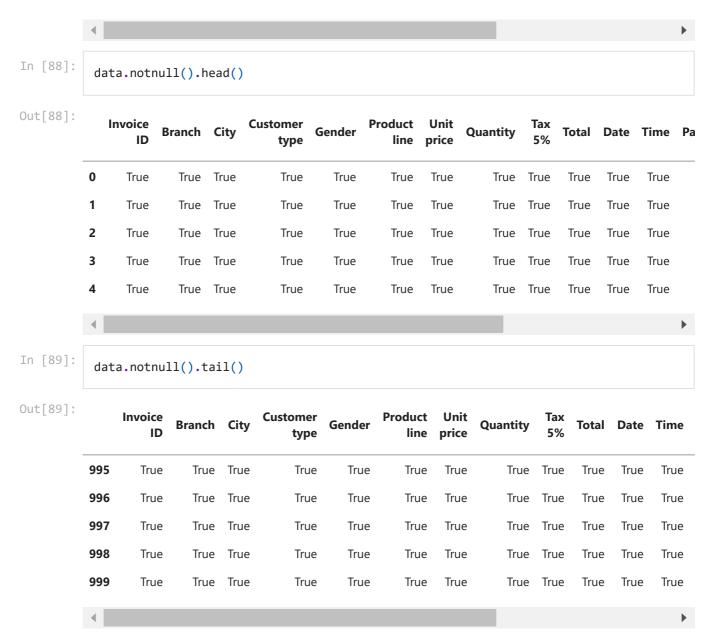
1000 rows × 17 columns

In [87]:

data.notnull()

Out[87]:		Invoice ID	Branch	City	Customer type	Gender	Product line	Unit price	Quantity	Tax 5%	Total	Date	Time
	0	True	True	True	True	True	True	True	True	True	True	True	True
	1	True	True	True	True	True	True	True	True	True	True	True	True
	2	True	True	True	True	True	True	True	True	True	True	True	True
	3	True	True	True	True	True	True	True	True	True	True	True	True
	4	True	True	True	True	True	True	True	True	True	True	True	True
	•••												
	995	True	True	True	True	True	True	True	True	True	True	True	True
	996	True	True	True	True	True	True	True	True	True	True	True	True
	997	True	True	True	True	True	True	True	True	True	True	True	True
	998	True		True	True	True	True	True	True	True	True	True	True
Loading [Math	Jax]/ja	x/output/C	CommonHT 	ML/for	nts/TeX/fontda	ta.js rue	True	True	True	True	True	True	True

1000 rows × 17 columns



it will check if a dataset contains NaN/None values in any cell This method returns True if it finds NaN/None...

```
In [90]:
             data.isnull().any()
            Invoice ID
                                           False
 Out[90]:
            Branch
                                           False
            City
                                           False
                                           False
            Customer type
            Gender
                                           False
            Product line
                                           False
            Unit price
                                           False
            Quantity
                                           False
            Tax 5%
                                           False
            Total
                                           False
            Date
                                           False
                                           False
Loading [MathJax]/jax/output/CommonHTML/fonts/TeX/fontdata.js
```

cogs False
gross margin percentage False
gross income False
Rating False
dtype: bool

Exploratory Data Analysis

EDA is an approach to analyze the data using visual techniques.

A histogram is a graphical display of data using bars of different heights. It is a graphical representation of numerical data

figsize: tuple (width, height) - The size of the output image(graph)



corr() calculates the relationship between each column in data set

In [92]: | data.corr()

Out[92]:

	Unit price	Quantity	Tax 5%	Total	cogs	gross margin percentage	gross income	Rating
Unit price	1.000000	0.010778	0.633962	0.633962	0.633962	NaN	0.633962	-0.008778
Quantity	0.010778	1.000000	0.705510	0.705510	0.705510	NaN	0.705510	-0.015815
Tax 5%	0.633962	0.705510	1.000000	1.000000	1.000000	NaN	1.000000	-0.036442
Total	0.633962	0.705510	1.000000	1.000000	1.000000	NaN	1.000000	-0.036442
cogs	0.633962	0.705510	1.000000	1.000000	1.000000	NaN	1.000000	-0.036442
gross margin percentage	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN
gross income	0.633962	0.705510	1.000000	1.000000	1.000000	NaN	1.000000	-0.036442
Rating	-0.008778	-0.015815	-0.036442	-0.036442	-0.036442	NaN	-0.036442	1.000000

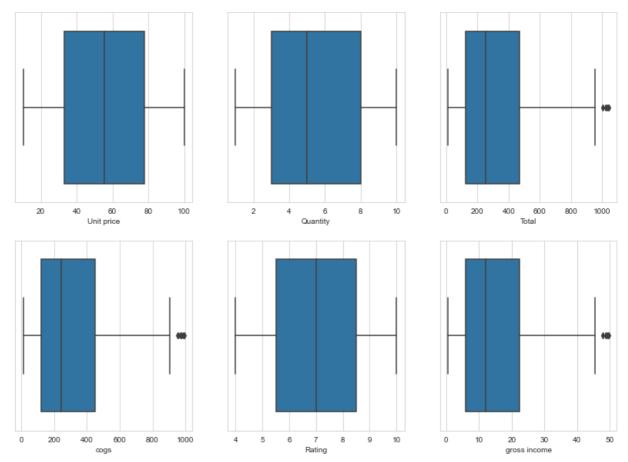
HEATMAP: It is a graphical representation of data that uses a system of color-coding to represent different values

```
In [93]:
          plt.figure(figsize = (12,10))
          sns.heatmap(data.corr(), annot =True)
         <AxesSubplot:>
Out[93]:
```



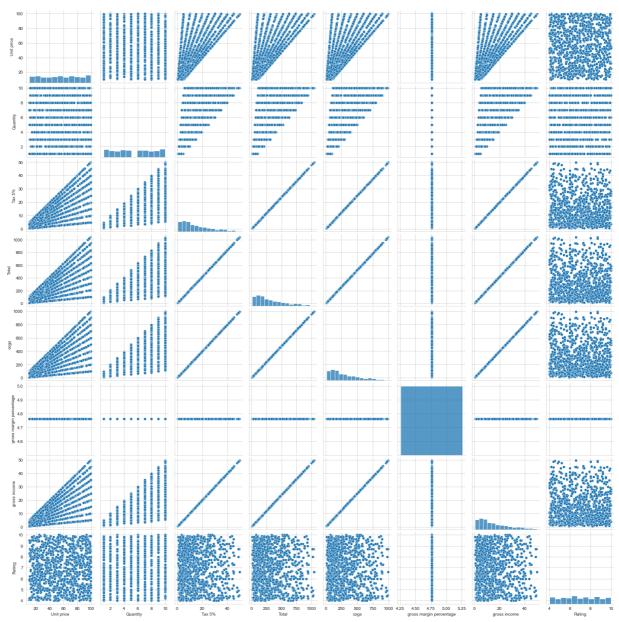
Boxplot: It is a standardized way of displaying the distribution of data based on a five number summary ("minimum", first quartile (Q1), median, third quartile (Q3), and "maximum").

```
plt.figure(figsize=(14,10))
    sns.set_style(style='whitegrid')
    plt.subplot(2,3,1)
    sns.boxplot(x='Unit price',data=data)
    plt.subplot(2,3,2)
    sns.boxplot(x='Quantity',data=data)
    plt.subplot(2,3,3)
    sns.boxplot(x='Total',data=data)
    plt.subplot(2,3,4)
    sns.boxplot(x='cogs',data=data)
    plt.subplot(2,3,5)
    sns.boxplot(x='Rating',data=data)
    plt.subplot(2,3,6)
    sns.boxplot(x='gross income',data=data)
```



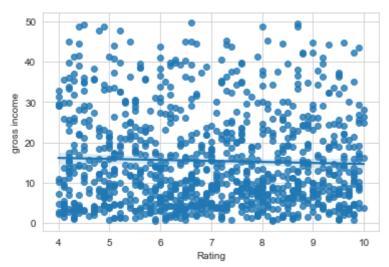
Pairplot: It is used to understand the best set of features to explain a relationship between two variables or to form the most separated clusters.

```
In [95]: sns.pairplot(data=data)
Out[95]: <seaborn.axisgrid.PairGrid at 0x13c5ab5cb20>
```

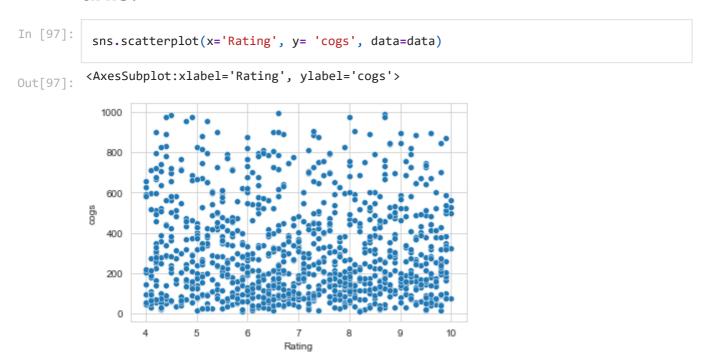


Regplot is used to plot data and a linear regression model fit

```
In [96]: sns.regplot(x='Rating', y= 'gross income', data=data)
Out[96]: <AxesSubplot:xlabel='Rating', ylabel='gross income'>
```



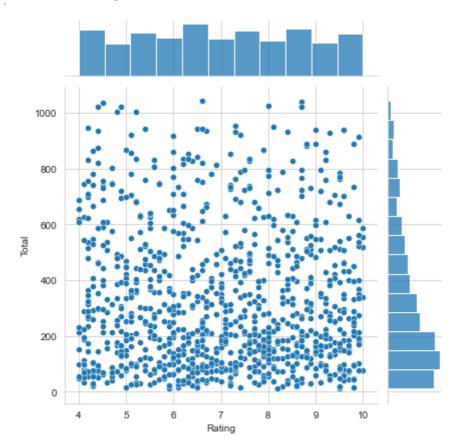
Scatterplot: Scatter plots are the graphs that present the relationship between two variables in a data-set. It represents data points on a two-dimensional plane or on a Cartesian system. The independent variable or attribute is plotted on the X-axis, while the dependent variable is plotted on the Y-axis.



Jointplot: it displays a relationship between 2 variables (bivariate) as well as 1D profiles (univariate) in the margins. This plot is a convenience class that wraps JointGrid.

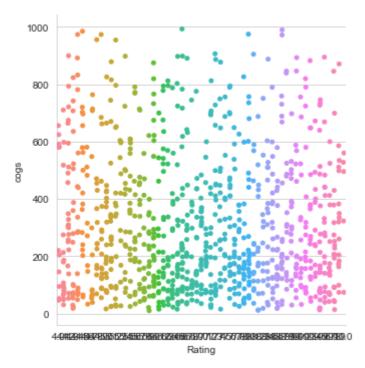
In [98]: sns.jointplot(x='Rating', y= 'Total', data=data)

Out[98]: <seaborn.axisgrid.JointGrid at 0x13c5e490490>



Catplot: Catplot is a relatively new addition to Seaborn that simplifies plotting that involves categorical variables

```
In [99]: sns.catplot(x='Rating', y= 'cogs', data=data)
Out[99]: <seaborn.axisgrid.FacetGrid at 0x13c5e5830a0>
```



LMPLOT: It shows a line on a 2 dimensional plane. You can plot it with seaborn or matlotlib depending on your preference. The examples below use seaborn to create the plots, but matplotlib to show.

In [100... sns.lmplot(x='Rating', y= 'cogs', data=data)
Out[100... <seaborn.axisgrid.FacetGrid at 0x13c5e5df040>

1000
800
200
4 5 6 7 8 9 10

Loading [MathJax]/jax/output/CommonHTML/fonts/TeX/fontdata.js PLOT) : KDE Plot

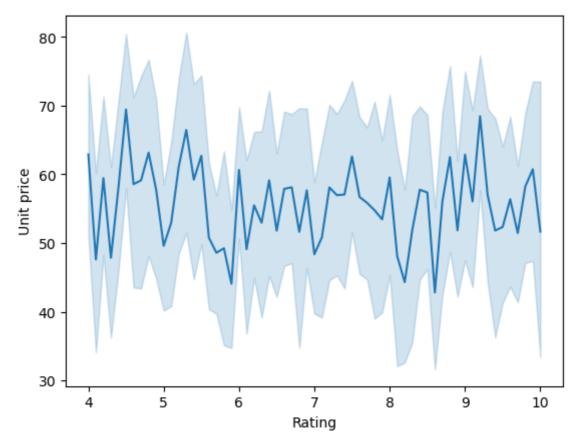
described as Kernel Density Estimate is used for visualizing the Probability Density of a continuous variable. It depicts the probability density at different values in a continuous variable. We can also plot a single graph for multiple samples which helps in more efficient data visualization.

```
In [101...
           plt.style.use("default")
           sns.kdeplot(x='Rating', y= 'Unit price', data=data)
          <AxesSubplot:xlabel='Rating', ylabel='Unit price'>
Out[101...
              120
              100
               80
          Unit price
               60
               40
               20
                 0
                                                 6
                                                                                  10
                                                      Rating
```

LINEPLOT: It as a graph that displays data as points or check marks above a number line, showing the frequency of each value.

```
In [102...
sns.lineplot(x='Rating', y= 'Unit price', data=data)
Out[102...

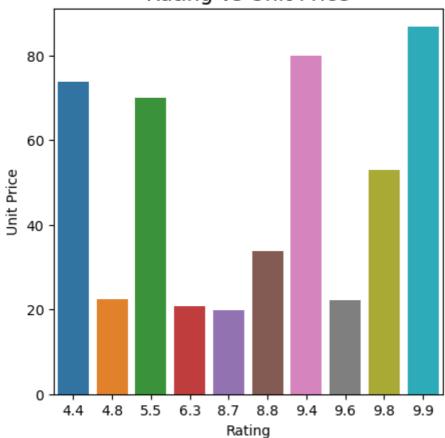
AxesSubplot:xlabel='Rating', ylabel='Unit price'>
```



BARPLOT: It shows the relationship between a numeric and a categoric variable. Each entity of the categoric variable is represented as a bar. The size of the bar represents its numeric value.

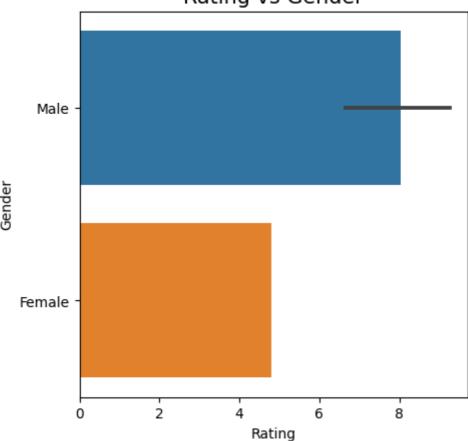
```
plt.style.use("default")
plt.figure(figsize=(5,5))
sns.barplot(x="Rating", y="Unit price", data=data[170:180])
plt.title("Rating vs Unit Price", fontsize=15)
plt.xlabel("Rating")
plt.ylabel("Unit Price")
plt.show()
```

Rating vs Unit Price

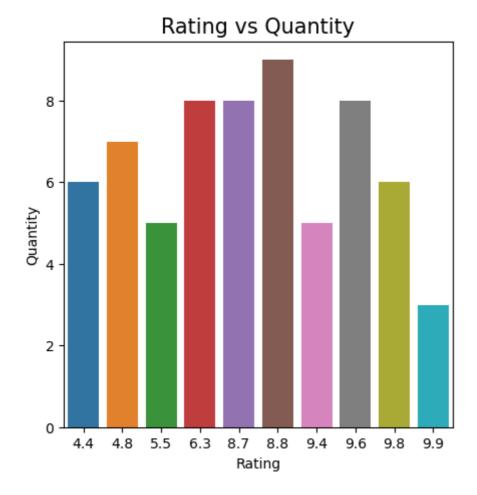


```
plt.style.use("default")
  plt.figure(figsize=(5,5))
  sns.barplot(x="Rating", y="Gender", data=data[170:180])
  plt.title("Rating vs Gender",fontsize=15)
  plt.xlabel("Rating")
  plt.ylabel("Gender")
  plt.show()
```

Rating vs Gender



```
plt.style.use("default")
  plt.figure(figsize=(5,5))
  sns.barplot(x="Rating", y="Quantity", data=data[170:180])
  plt.title("Rating vs Quantity",fontsize=15)
  plt.xlabel("Rating")
  plt.ylabel("Quantity")
  plt.show()
```



finding categorialfeatures

```
In [106...
          list_1=list(data.columns)
In [107...
          list_cate=[]
          for i in list_1:
               if data[i].dtype=='object':
                   list_cate.append(i)
In [108...
           from sklearn.preprocessing import LabelEncoder
           le=LabelEncoder()
In [109...
          for i in list_cate:
               data[i]=le.fit_transform(data[i])
In [110...
          y=data['Gender']
           x=data.drop('Gender',axis=1)
```

Training and testing the dataset

```
from sklearn.model_selection import train_test_split

v_tasin_v_tost_v_tasin_v_test_stasin_test_split(x,y,random_state=0,test_size=0.2)

Loading [MathJax]/jax/output/CommonHTML/fonts/TeX/fontdata.js
```

Models

KNeighborsClassifier

```
In [113...
          from sklearn.neighbors import KNeighborsClassifier
          knn=KNeighborsClassifier(n_neighbors=7)
          knn.fit(x_train,y_train)
          KNeighborsClassifier(n_neighbors=7)
Out[113...
In [114...
          y_pred=knn.predict(x_test)
          from sklearn.metrics import accuracy_score,classification_report,confusion_matrix
          from sklearn.metrics import r2 score
          from sklearn.metrics import mean_squared_error
          print("Classification Report is:\n",classification_report(y_test,y_pred))
          print("Confusion Matrix:\n",confusion_matrix(y_test,y_pred))
          print("Training Score:\n",knn.score(x_train,y_train)*100)
          Classification Report is:
                                      recall f1-score
                         precision
                                                          support
                     0
                             0.47
                                       0.49
                                                  0.48
                                                             100
                             0.47
                                       0.45
                                                  0.46
                                                             100
             accuracy
                                                  0.47
                                                             200
                             0.47
                                       0.47
                                                  0.47
                                                             200
            macro avg
                                       0.47
                                                  0.47
         weighted avg
                             0.47
                                                             200
         Confusion Matrix:
           [[49 51]
           [55 45]]
         Training Score:
          64.75
```

SVC

Support Vector Systems

```
Out[115...
```

```
Jun [116...

y_pred=svc.predict(x_test)
from sklearn.metrics import accuracy_score,classification_report,confusion_matrix
from sklearn.metrics import r2_score
from sklearn.metrics import mean_squared_error
print("Classification Report is:\n",classification_report(y_test,y_pred))
print("Confusion Matrix:\n",confusion_matrix(y_test,y_pred))
print("Training Score:\n",svc.score(x_train,y_train)*100)
File "C:\Users\DARISA~1\AppData\Local\Temp/ipykernel_900/1704706032.py", line 6
print("Confusion Matrix:\n",confusion_matrix(y_test,y_pred))
```

SyntaxError: invalid syntax

Naive Bayes

```
In []:
    from sklearn.naive_bayes import GaussianNB
    gnb = GaussianNB()
    gnb.fit(x_train,y_train)

In []:
    y_pred=gnb.predict(x_test)
    from sklearn.metrics import accuracy_score,classification_report,confusion_matrix
    from sklearn.metrics import r2_score
    from sklearn.metrics import mean_squared_error
    print("Classification Report is:\n",classification_report(y_test,y_pred))
    print("Confusion Matrix:\n",confusion_matrix(y_test,y_pred))
    print("Training Score:\n",gnb.score(x_train,y_train)*100)
```

DECISION TREE CLASSIFIER

```
In [ ]:
    from sklearn.tree import DecisionTreeClassifier
        dtree = DecisionTreeClassifier(max_depth=6, random_state=123,criterion='entropy')
        dtree.fit(x_train,y_train)

In [ ]:
    y_pred=dtree.predict(x_test)
        from sklearn.metrics import accuracy_score,classification_report,confusion_matrix
        from sklearn.metrics import r2_score
        from sklearn.metrics import mean_squared_error
        print("Classification Report is:\n",classification_report(y_test,y_pred))
        print("Confusion Matrix:\n",confusion_matrix(y_test,y_pred))
        print("Training Score:\n",dtree.score(x_train,y_train)*100)
```

Random Forest Classifier

```
from sklearn.ensemble import RandomForestClassifier
    rfc=RandomForestClassifier()
    rfc.fit(x_train,y_train)
```

```
Loading [MathJax]/jax/output/CommonHTML/fonts/TeX/fontdata.js

y pred=rfc.predict(x test)
```

```
from sklearn.metrics import accuracy_score,classification_report,confusion_matrix
from sklearn.metrics import r2_score
from sklearn.metrics import mean_squared_error
print("Classification Report is:\n",classification_report(y_test,y_pred))
print("Confusion Matrix:\n",confusion_matrix(y_test,y_pred))
print("Training Score:\n",rfc.score(x_train,y_train)*100)
```

AdaBoostClassifier

```
In []:
    from sklearn.ensemble import AdaBoostClassifier
    adb = AdaBoostClassifier(base_estimator = None)
    adb.fit(x_train,y_train)

In []:
    y_pred=adb.predict(x_test)
    from sklearn.metrics import accuracy_score,classification_report,confusion_matrix
    from sklearn.metrics import r2_score
    from sklearn.metrics import mean_squared_error
    print("Classification Report is:\n",classification_report(y_test,y_pred))
    print("Confusion Matrix:\n",confusion_matrix(y_test,y_pred))
    print("Training Score:\n",adb.score(x_train,y_train)*100)
```

Gradient Boosting Classifier

XGBClassifier

```
from sklearn.metrics import mean_squared_error
print("Classification Report is:\n",classification_report(y_test,y_pred))
print("Confusion Matrix:\n",confusion_matrix(y_test,y_pred))
print("Training Score:\n",xgb.score(x_train,y_train)*100)
```

ExtraTreesClassifier

Bagging Classifier

We got a good accuracy of about 100 % using Random Forest Classifier and Extra Trees Classifier which is quite well for the given dataset.

Thank You