

## AtliQ Hardwares

region All  
division All  
market All  
customer All  
FY 2019

### P & L

BY FISCAL Year

Note: Do not Modify the Piv

ALL VALUES IN USD

Metrics	Quarters									
	Q1	Q2		Feb	Q3			Q4		
		Dec	Jan		Mar	Apr	May	Jun	Jul	Aug
Net sales	25.2M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M
COGS	14.8M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M
Gross Margin	10.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M
GM %	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%

region All  
division All  
market All  
customer All  
FY 2020

### P & L

BY FISCAL Year

Note: Do not Modify the Piv

ALL VALUES IN USD

Metrics	FISCAL YEARS									
	Q1	Q2		Feb	Q3			Q4		
		Dec	Jan		Mar	Apr	May	Jun	Jul	Aug
Net sales	66.4M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M
COGS	41.5M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M
Gross Margin	24.9M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M
GM %	37.5%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%

region All  
division All  
market All  
customer All  
FY 2021

### P & L

BY FISCAL Year

Note: Do not Modify the Piv

ALL VALUES IN USD

Metrics	FISCAL YEARS									
	Q1	Q2		Feb	Q3			Q4		
		Dec	Jan		Mar	Apr	May	Jun	Jul	Aug
Net sales	173.8M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M
COGS	110.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M
Gross Margin	63.3M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M
GM %	36.5%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%

## Net sales Comparision

21 vs 20	161.6%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%
20 vs 19	163.2%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%



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Grand Total

87.5M  
51.2M  
36.2M  
41.43%

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Grand Total

196.7M  
123.4M  
73.3M  
37.28%

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Grand Total

598.88M  
380.7M  
218.2M  
36.43%

204.5%  
124.8%