

Munna Kumar

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PROFESSIONAL SUMMARY

Aspiring **Technology Consulting Intern** with strong foundation in cloud, AI/ML, web, and project delivery. Experienced in **customer engagement**, aligning technical solutions with business goals, and supporting **pre-sales activities**. Skilled in **stakeholder management**, project planning, risk identification, and mitigation strategies. Passionate about leveraging **Microsoft Azure, AI/ML, and cloud technologies** to deliver impactful, customer-centric solutions while maintaining accountability and integrity.

EDUCATION

<ul style="list-style-type: none">Koneru Lakshmaiah Edu. Foundation <i>Bachelor of Technology in Computer Science Engineering (Honors)</i>Senior Secondary (XII) — Baidnath High School <i>Science Stream</i>	Vaddeswaram, Andhra Pradesh <i>Jul 2023 – Present, CGPA: 9.55/10 (Top 20%)</i> Bettiah, Bihar, India <i>Mar 2022, 81% (Science Topper)</i>
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TECHNICAL SKILLS

- Programming:** Java, Python, C++, C, JavaScript
- Web Development:** React.js, Node.js, Express.js, Spring Boot, Django, REST APIs, MVC
- Databases:** MySQL, PostgreSQL, MongoDB
- Frontend:** HTML5, CSS3, Bootstrap, Material UI, Tailwind, Daisy UI
- Cloud & DevOps:** Microsoft Azure, AWS (EC2, S3, Lambda, SageMaker), Docker, GitHub Actions, CI/CD
- Delivery Management:** Agile, Scrum, TDD, Change Management, Project Planning, Risk Mitigation
- Professional Skills:** Stakeholder Management, Customer Engagement, Pre-Sales Support, Business Alignment, Presentation Skills, Problem-Solving

EXPERIENCE

<ul style="list-style-type: none">Infosys Springboard Virtual Internship 6.0 (AI Domain) <i>Virtual Intern</i><ul style="list-style-type: none">Project Planning: Planned tasks, identified risks and dependencies, and proposed mitigations aligned with business goals.AI/ML Solutions: Designed and implemented AI/ML solutions supporting pre-sales and customer-centric outcomes.Stakeholder Communication: Presented solutions to technical and non-technical stakeholders ensuring alignment and customer satisfaction.AI-ML Virtual Internship (AICTE, EduSkills, AWS Academy) <i>Virtual Intern</i><ul style="list-style-type: none">Applied Machine Learning: Worked on supervised and unsupervised ML projects solving real-world customer scenarios.Cloud Integration: Gained hands-on experience with AWS and explored Microsoft Azure adoption for enterprise solutions.Business Alignment: Translated technical work into customer-aligned solutions, enhancing adoption and satisfaction.Social Intern — HealthCare And Safety <i>Community Engagement Intern</i><ul style="list-style-type: none">Community Support: Organized health camps and awareness drives to improve local outcomes.Stakeholder Collaboration: Worked with healthcare professionals and local partners to ensure project success.	Remote <i>Aug 2025 – Ongoing</i> Remote <i>Apr 2025 – Jun 2025</i> Bettiah, Bihar <i>Jun 2023 – Jul 2023</i>
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PROJECTS

<ul style="list-style-type: none">Real-Time Chat App <i>MERN + Socket.io</i><ul style="list-style-type: none">Requirement Analysis: Captured business requirements and delivered a scalable, customer-centric messaging solution.Performance Optimization: Addressed latency and scaling risks, improving performance by 60%.AI-Powered Resume Builder <i>MERN + OpenAI</i><ul style="list-style-type: none">ATS Optimization: Built AI-powered resume suggestions aligned with job requirements.User Experience: Implemented real-time PDF export and incorporated user feedback to improve satisfaction.AI Notes Summarizer <i>Flask, Groq</i><ul style="list-style-type: none">Business-Centric Delivery: Created AI app for note summarization ensuring customer-centric outcomes.Integration: Integrated front-end and back-end for seamless usage, aligned with business goals.	Repo Link Repo Link Repo Link
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CERTIFICATIONS

- Microsoft Azure Fundamentals (AZ-900):** Aug 2025
- Oracle Certified AI Associate:** Aug 2025
- Salesforce AI Associate:** Dec 2023
- OS Fundamentals — NPTEL, IIT Kharagpur:** Jul 2024
- Programming in Java — NPTEL, IIT Madras:** Jul 2024
- LinguaSkills — Cambridge University:** Aug 2023

PROBLEM SOLVING

- LeetCode/Hackathons:** Solved 160+ problems (arrays, trees, DP); strong in scalable architecture and system design.
- Competitive Programming:** Active on LeetCode, HackerRank, Codeforces, and CodeChef.

HONORS AND ACHIEVEMENTS

- Academic Recognition:** 2nd Science Topper in college, Hindustan Paper, 2025
- Hackathon Awards:** Round 2 Qualifier, TVS Hackathon, 2025
- Innovation Challenge:** Top 50 — HackerEarth AI Innovation Challenge (1K+ participants), 2025

SOFT SKILLS

- Communication:** Strong verbal and written communication; skilled in presentations and customer engagement.
- Collaboration:** Effective teamwork across projects and internships with global partners.
- Customer Obsession:** Focused on delivering customer-centric solutions and business-aligned outcomes.
- Problem-Solving:** Analytical thinking and troubleshooting with innovation mindset.
- Stakeholder Management:** Building relationships, managing expectations, and aligning with partner and customer goals.
- Adaptability:** Quick learner, flexible to adopt new technologies (Azure, AI/ML, Cloud).
- Project Planning:** Identifying dependencies, risks, and mitigation strategies for successful delivery.