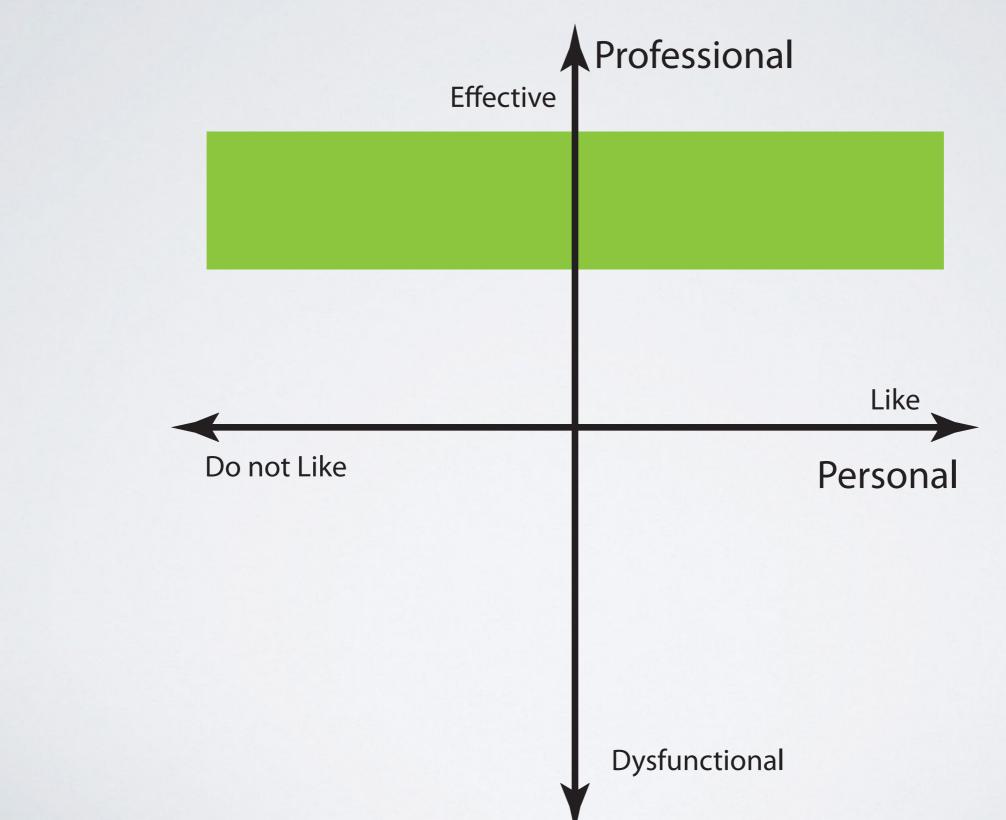
PEOPLEWARE*

The Engineer Accelerator Malcolm Knapp

WORKING RELATIONSHIPS



EFFECTIVE PROFESSIONAL RELATIONSHIP

- · Work is about getting the project done
- Managing expectations
- Managing the burden

WORKING WITH A MANAGER

YOUR JOB IS TO ACCOMMODATE YOUR MANAGER

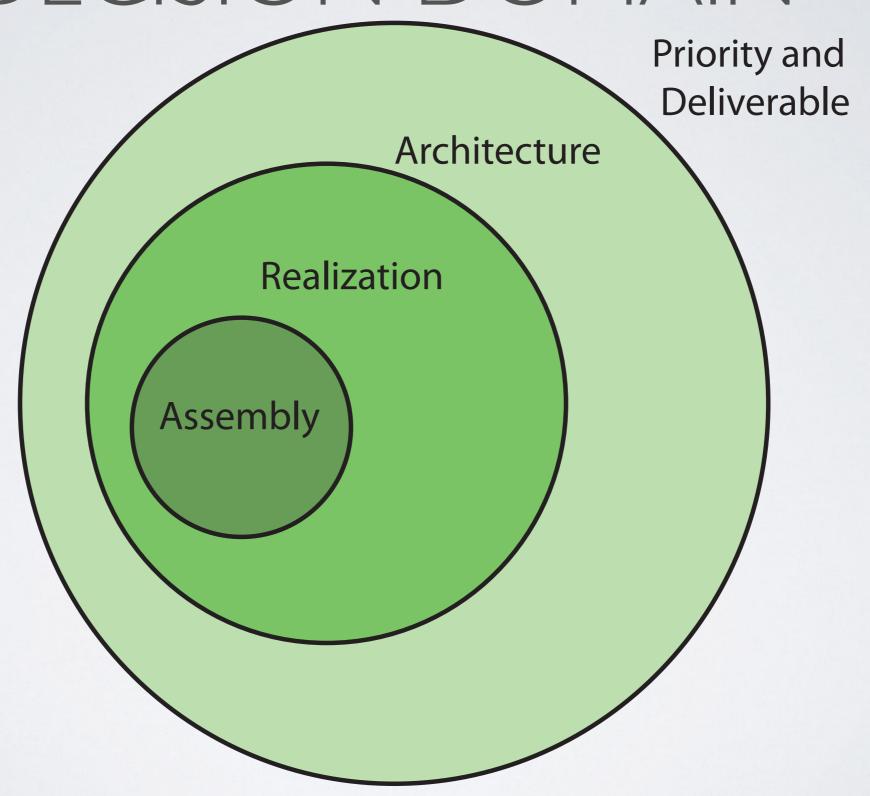
YOUR JOB IS TO MAKE SPACE FOR YOUR WORK

DEFINING DELIVERABLES

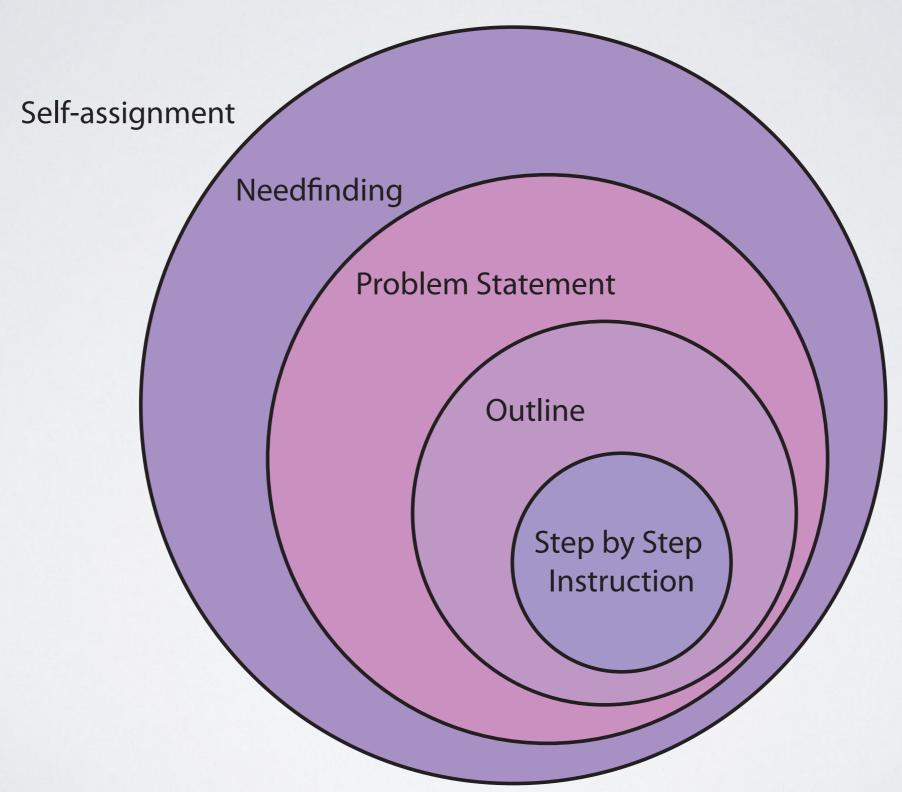


- Priority
- Due Date
- Deliverable

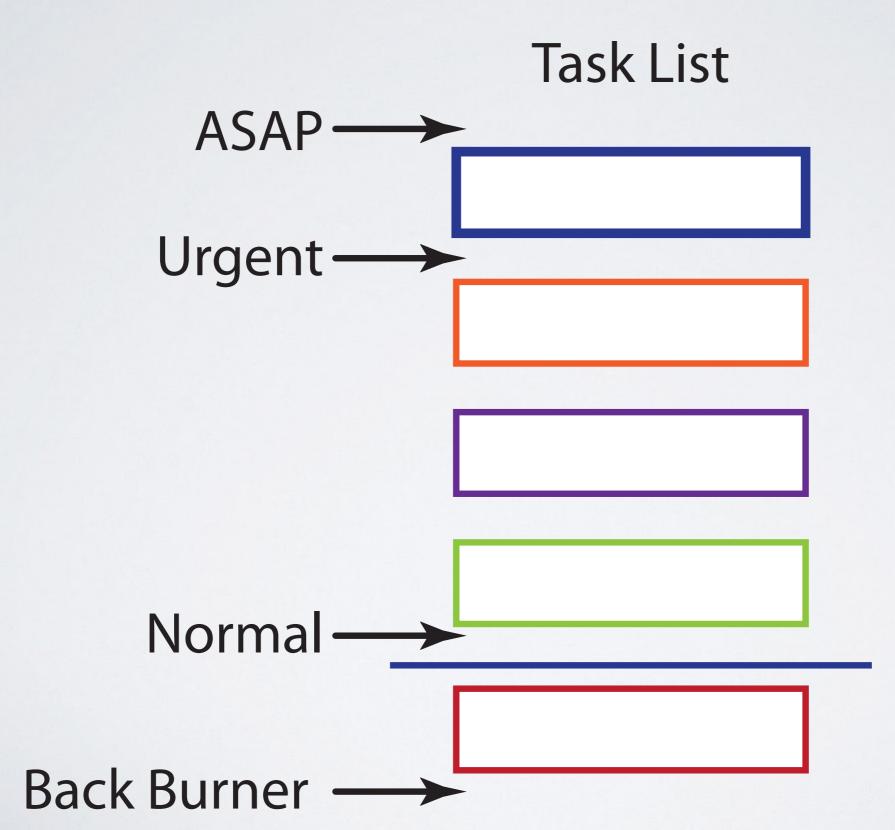
DECISION DOMAIN



GUIDANCE LEVELS



CONTROLLING PRIORITY



DECISION POINT

- When you need clarity
- State Options
- Ask for decision
- Wait

WORKING IN A TEAM

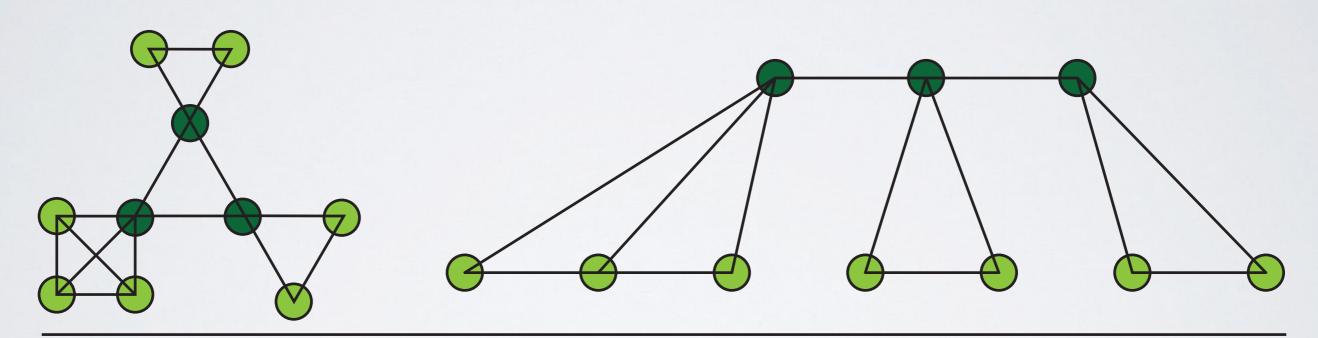
YOU ARE ALL IN ITTOGETHER

YOU ARE ALL DOING ON YOUR OWN WORK

TEAM HIERARCHY

10 Person Team1 Level HierarchyTop View

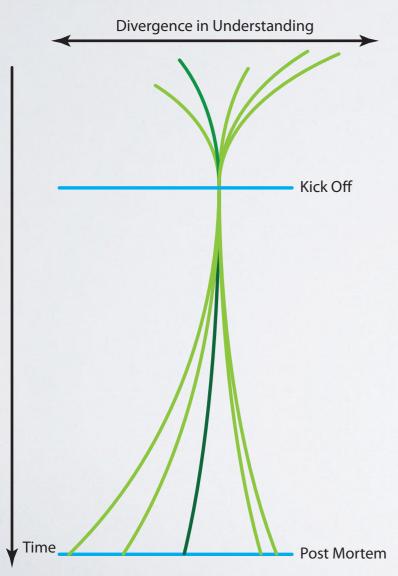
10 Person Team1 Level HierarchySide View



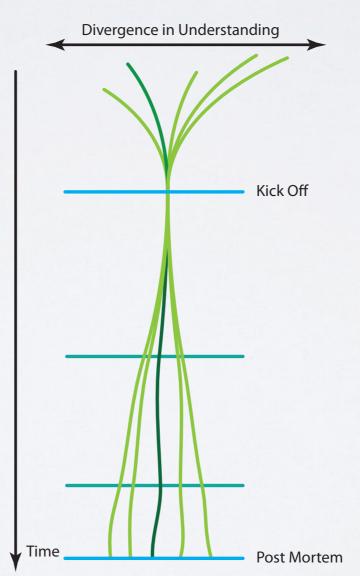
15 Paths

DIVERGENCE IN UNDERSTANDING

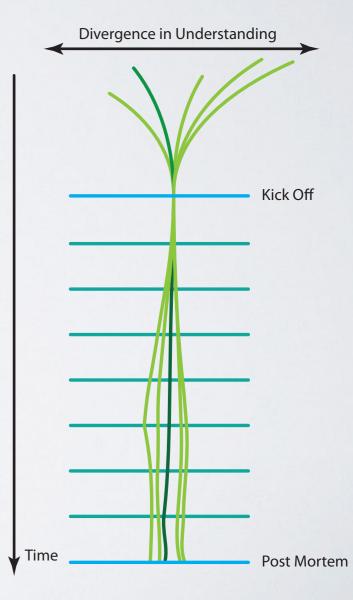




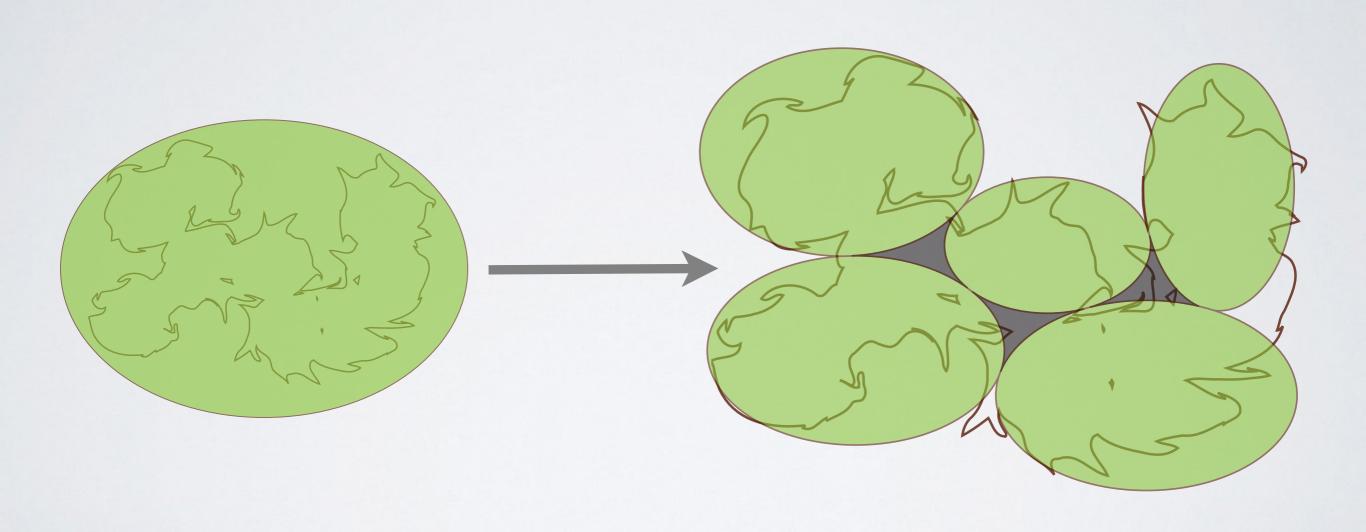
Some Communication



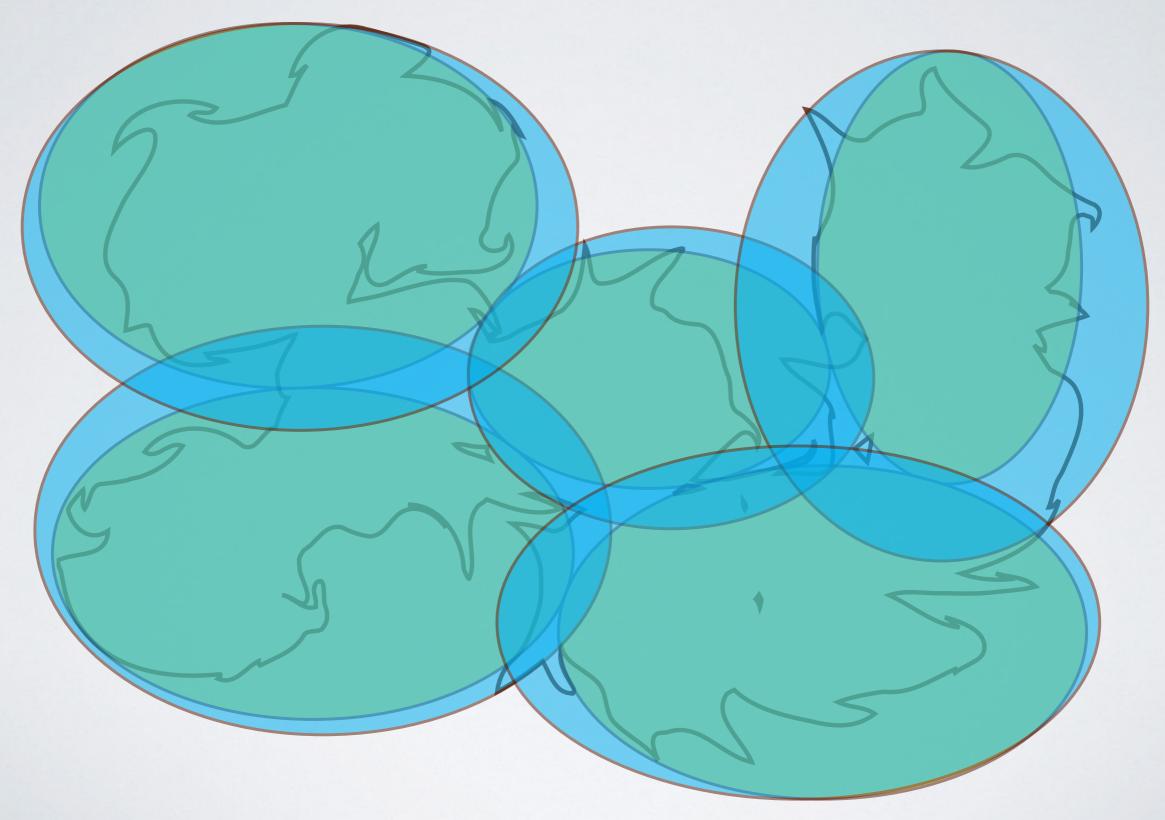
Consistent Communication



SPECIALIZATION OF SCOPE



ACTUAL RESPONSIBILITY



TEAM MATE DECISION DOMAINS



- Manage the interface
- Expertise Imbalance

THE TALE OF TWO TEAMS