

Dimension Name                      Sales Organization  
Hierarchy Name                      RZD

SCD Type Type 2

#	Level Name	Estimated Level Cardinality (Estimated # of members per level)	DATT Name	MBR KEY MBR NAME or PROP	Estimated DATT Cardinality (Estimated # of unique values for each DATT)	ASSUMPTIONS
1	Sales Region (District)	12	SORG_District_KEY SORG_District_Name SORG_District_ID SORG_District_Desc SORG_District_MGR_First_Name SORG_District_MGR_Last_Name SORG_District_MGR_Full_Name SORG_District_MGR_Email SORG_District_MGR_Experience SORG_Region_Manager	K N P P P P P P P P	12 12 12 12 12 12 12 12 12 12	Guessing 12 regions          At most, could have 12 different values
2	Sales Zone (Area)	12*3 = 36	SORG_Area_KEY SORG_Area_Name SORG_Area_ID SORG_Area_Desc SORG_Area_MGR_ID SORG_Area_MGR_First_Name SORG_Area_MGR_Last_Name SORG_Area_MGR_Full_Name SORG_Area_MGR_Email SORG_Area_MGR_Experience	K N P P P P P P P P	36 36 36 36 36 36 36 36 36 36	Guessing ~3 Zones per Region          At most, could have 36 different values
3	Sales Domain (Territory)	(12*3)*3=108	SORG_KEY SORG_Territory_KEY SORG_Territory_Name SORG_Territory_ID SORG_Territory_Desc SORG_Territory_MGR_ID	PK SK N P P P	108 108 108 108 108 108	Guessing ~ 3 Domain per Zone Guessing ~ 3 Domain per Zone

			SORG_Territory_MGR_First_Name	P	108	
			SORG_Territory_MGR_Last_Name	P	108	
			SORG_Territory_MGR_Full_Name	P	108	
			SORG_Territory_MGR_Email	P	108	
			SORG_Territory_MGR_Experience	P	108	At most, could have 108 different values

**Example DATT Value**

**67890**

**East**

**12345**

**ME, NH, VT, NY, MA, RI, CT, NJ, DE, DC, PA, MD, VA, WV, NC, SC, GA, FL**

**12345**

**Steve**

**Johnson**

**Steve Johnson**

**manager@domain.com**

**15**

**67890**

**Northeast**

**12345**

**ME, NH, VT, NY, MA, RI, CT, NJ, PA**

**12345**

**Steve**

**Johnson**

**Steve Johnson**

**manager@domain.com**

**15**

**900000**

**67890**

**Northeast - 1**

**12345**

**ME, NH, VT**

**12345**

**Steve  
Johnson**  
**Steve Johnson**  
**manager@domain.com**  
**15**