

✔ Lesson 14: Time-Based Calculations

Prerequisites:

- Disable Auto Date/Time (File > Options > Current File)
- Create a Date Table:

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```
Date = ADDCOLUMNS(  
    CALENDARAUTO(),  
    "Year", YEAR([Date]),  
    "Month", FORMAT([Date], "MMMM"),  
    "MonthNumber", MONTH([Date]),  
    "YearMonth", FORMAT([Date], "YYYY-MM")  
)
```

■ Basic Level (1–5)

1. Total Sales Amount (All-Time)

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```
Total Sales = SUM('Chocolate Sales'[Sales Amount])
```

2. Total Sales – Current Year

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```
Total Sales CY = CALCULATE([Total Sales], YEAR('Chocolate Sales'[Date]) =  
YEAR(TODAY()))
```

3. Total Sales – Last Year

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Total Sales LY = CALCULATE([Total Sales], SAMEPERIODLASTYEAR('Date'[Date]))

4. Total Sales – Current Month

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Total Sales CM = CALCULATE([Total Sales],
MONTH('Chocolate Sales'[Date]) = MONTH(TODAY()) &&
YEAR('Chocolate Sales'[Date]) = YEAR(TODAY()
)

5. Total Sales – Current Quarter

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Total Sales CQ = CALCULATE([Total Sales],
QUARTER('Chocolate Sales'[Date]) = QUARTER(TODAY()) &&
YEAR('Chocolate Sales'[Date]) = YEAR(TODAY()
)

Intermediate (6–10)

6. % Sales Growth YoY

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YoY Growth % =

VAR CY = [Total Sales CY]

VAR LY = [Total Sales LY]

RETURN DIVIDE(CY - LY, LY, 0)

7. Sales Last Month

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Sales LM = CALCULATE([Total Sales], PARALLELPERIOD('Date'[Date], -1, MONTH))

8. Running Total

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Running Total = CALCULATE(
[Total Sales],
FILTER(ALLSELECTED('Date'), 'Date'[Date] <= MAX('Date'[Date]))
)

9. Sales – Last 3 Months

DAX

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Sales Last 3 Months =
CALCULATE([Total Sales], DATESINPERIOD('Date'[Date], MAX('Date'[Date]), -3, MONTH))

10. Highest Sales Month – Last 12 Months

DAX

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Max Sales Month =
CALCULATE(MAX([Total Sales]), DATESINPERIOD('Date'[Date], MAX('Date'[Date]), -12, MONTH))

11. Compare Q1 Sales by Year

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Q1 Sales =

```
CALCULATE([Total Sales],  
    'Date'[MonthNumber] <= 3  
)
```

12. YoY Difference – December Only

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YoY December =

```
CALCULATE([YoY Growth %], 'Date'[MonthNumber] = 12)
```

13. Last 12 Months Total

DAX

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Sales Last 12 Months =

```
CALCULATE([Total Sales], DATESINPERIOD('Date'[Date], MAX('Date'[Date]), -12,  
MONTH))
```

14. Difference – Current vs Previous Quarter

DAX

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Quarter Difference =

```
VAR CurrentQ = CALCULATE([Total Sales], DATESINPERIOD('Date'[Date],  
MAX('Date'[Date]), -0, QUARTER))
```

VAR PrevQ = CALCULATE([Total Sales], DATESINPERIOD('Date'[Date], MAX('Date'[Date]), -1, QUARTER))

RETURN CurrentQ - PrevQ

15. Highlight Months > 10% than Previous Year

DAX

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Sales > 110% LY =

VAR CY = [Total Sales CY]

VAR LY = [Total Sales LY]

RETURN IF(DIVIDE(CY, LY, 0) > 1.1, "Yes", "No")

 Lesson 14: DAX Optimization

 (1) % Growth in Sales Compared to LY Using VAR

DAX

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YoY % Growth =

VAR CY = [Total Sales CY]

VAR LY = [Total Sales LY]

RETURN DIVIDE(CY - LY, LY, 0)

 (2) Difference Between Current and Previous Month

DAX

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Month Difference =

VAR CurrentMonth = [Total Sales CM]

VAR LastMonth = [Sales LM]

RETURN CurrentMonth - LastMonth

● (3) Boxes Shipped + Monthly Avg (Same Measure)

DAX

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Boxes and Avg =

VAR TotalBoxes = SUM('Chocolate Sales'[Boxes])

VAR Months = DISTINCTCOUNT('Date'[YearMonth])

VAR AvgBoxes = DIVIDE(TotalBoxes, Months, 0)

RETURN TotalBoxes + AvgBoxes

● (4) Return Only Average Boxes

DAX

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Average Boxes =

VAR TotalBoxes = SUM('Chocolate Sales'[Boxes])

VAR Months = DISTINCTCOUNT('Date'[YearMonth])

RETURN DIVIDE(TotalBoxes, Months, 0)

● (5) Monthly Growth %

DAX

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MoM Growth % =

VAR Curr = [Total Sales CM]

VAR Prev = [Sales LM]

RETURN DIVIDE(Curr - Prev, Prev, 0)

● (6) Moving Average – 3 Months

DAX

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3 Month Moving Avg =

AVERAGEX(
 DATESINPERIOD('Date'[Date], MAX('Date'[Date]), -3, MONTH),
 [Total Sales]
)

● (7) Dynamic Message Based on Sales Rank & YoY

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Performance Message =

VAR Rank = RANKX(ALL('Chocolate Sales'[Product]), [Total Sales])

VAR Growth = [YoY % Growth]

RETURN

SWITCH(TRUE(),
 Rank <= 3 && Growth > 0.1, "Top Performer - Sales up by " & FORMAT(Growth,
 "0.0%"),
 Growth > -0.05 && Growth < 0.05, "Consistent Performer",
 TRUE(), "Needs Improvement")

)

● (8) Top 5 DAX Optimization Tips

1. Use Variables (VAR) – Reduces repeated calculation.
 2. Avoid Row Context in Measures – Stick to filter context.
 3. Use SUMX only when necessary – Prefer base measures.
 4. Reduce Filters with ALLSELECTED/REMOVEFILTERS – Avoid heavy context.
 5. Avoid CALCULATE inside iterators – Impacts performance.
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● (9) DAX Optimization Tools Benefits

- DAX Studio – Analyze query performance, measure timings.
 - Performance Analyzer – Visual load breakdown in Power BI.
 - Tabular Editor – Manage large models, write/debug measures efficiently.
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● (10) Flag for Top 5 Products

DAX

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Top 5 Product =

VAR ProductRank = RANKX(ALL('Chocolate Sales'[Product]), [Total Sales])

RETURN IF(ProductRank <= 5, "Yes", "No")