



# INVESTMENT ASSIGNMENT SUBMISSION

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#### **Spark Funds Investment Case Study**

Spark Funds wants to make investments in a few companies.

Spark Funds wants to understand the global trends in investments so that she can take the investment decisions effectively.

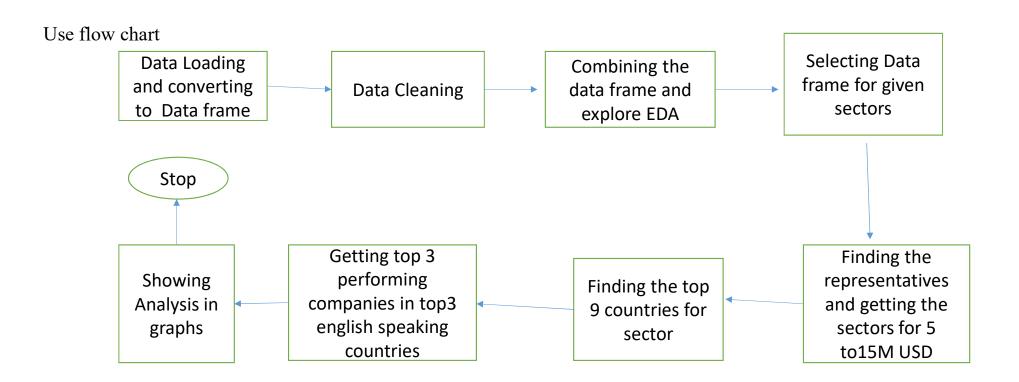
#### Spark Funds has two minor constraints for investments:

- It wants to invest between 5 to 15 million USD per round of investment
- It wants to invest only in English-speaking countries because of the ease of communication with the companies it would invest in





#### <Problem solving methodology>







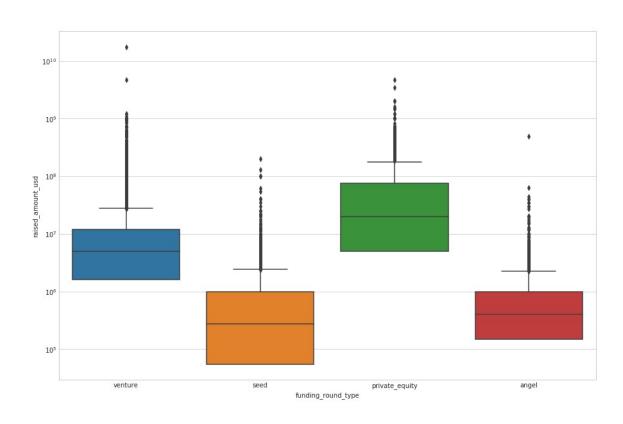
#### Analysis

- 1. Data Loading checking by checking he type of encodeing
- 2. Data Merging based on common columns
- 3. Finding Nulls and Deal with nulls
- 4. Drop the unwanted Columns
- 5. Extracting the Finacial Sectors (Venture, seed, angel and private)
- 6. Getting the right Sector for investing the 5 M to 15 M USD in one of sector
- 7. Getting the top 3 English communication countries for smooth business
- 8. Getting the top 3 sector for each English speaking county
- 9. Based on analysis Invest in the Particular company





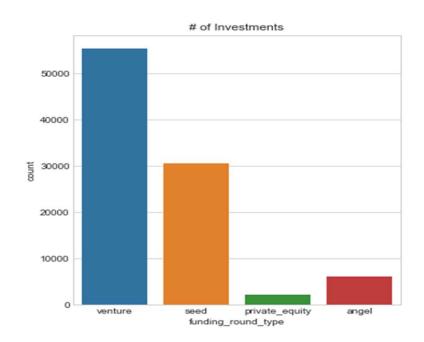
#### Detection of outlies to find representative value

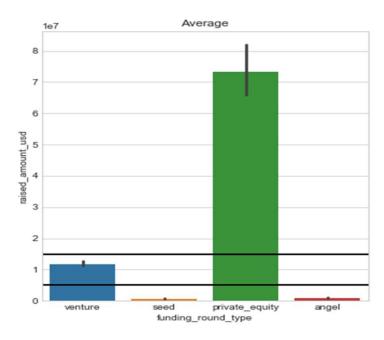






# Fraction of total investments (globally) in venture, seed, and private equity, and the average amount of investment in each funding type

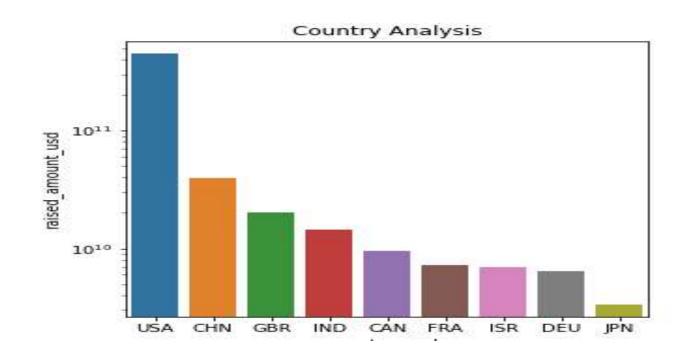








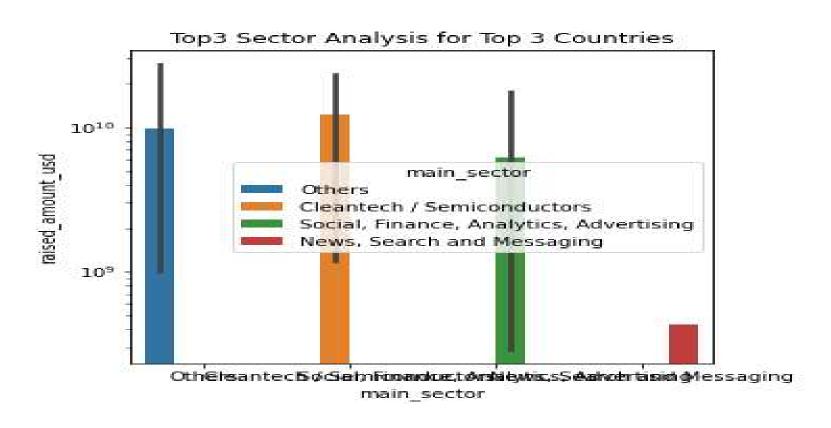
## Country analysis in for investment







### Top 3 sectors for top 3 countries







#### Conclusions

- Based on the data it is clear that USA is the prime place to make investment, going by the number and volume of investments, 50% of the amount can be invested in the top 2 companies on the top 2 sectors shared equally among all 4 companies
- Virtustream
- Capella
- Shotspotter
- Demandbase
- Next set of investment 25% each can be made at the top company of the top 2 sector in GBR and India respectively
- electric-cloud
- celltick-technologies
- · manthan-systems
- firstcry-com
- Which makes an even share of 12.5% across all the identified 8 companies.
- Average total investment across the 8 identified companies as per the data is around 40 million with median between 5-15 million