Revenue By Year 2017 2018 2019 2020 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec 20M Sales Quantity 10M **Total Revenue** 2,429,282 984.87M OM September 2018 March 2019 September 2019 March 2020 Sales Quantity By Markets Revenue By Markets Month of Cy Date Delhi NCR 519.58M Delhi NCR Top 5 Customers Mumbai **150.08M** Mumbai 383.64K 413.33M Electricalsara Stores Ahmedabad 132.31M Nagpur **262.09K** Electricalslytical 49.64M Kochi **255.48K** Bhopal 58.61M Excel Stores 49.12M Ahmedabad 206.93K Nagpur 55.03M Premium Stores 44.97M Kochi **18.81M** Bhopal **112.74K** Nixon 43.89M Hyderabad 77.89K Chennai 18.04M OM 100M 200M 300M 400M Chennai 50.49K Kanpur 13.58M normalized amount Lucknow 37.09K Hyderabad 7.44M Surat **17.10K** Top 5 Products Patna 4.43M Kanpur **16.64K** Prod318 Lucknow 3.09M 68.97M Prod316 60.88M Bhubaneshwar 14.98K Surat 2.61M Prod324 41.46M Patna 5.51K Bhubaneshwar 0.89M Bengaluru 0.37M Bengaluru 0.41K Prod334 31.47M

0K 200K

600K

Sales Qty

800K

1000K

OM 200M 400M

normalized amount

OM 5M 10M 15M 20M 25M 30M 35M 40M 45M 50M 55M 60M 65M 7(

normalized amount