

JOHN BLAKE

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EXPERIENCE

MORGAN STANLEY

New York, NY // *Investment Banking Analyst, TMT* // 03/2010 – 06/2014

- Executed over \$1.5 Billion transactions on Wall Street and global capital markets
- Created presentations for boards, senior management, executive committees
- Performed comprehensive range of valuation analyses – comparable company analysis, precedent transactions analysis, cash flows. Performed financial modeling for a variety of transaction structures including sale, acquisitions, leveraged buyouts

Selected Transactions:

- \$500M High Yield financing of electronics manufacturing services company
- \$65M Follow-on offering of software company
- \$120M Buy-side M&A, reverse-IPO assignment for an advertising & marketing company
- \$60M Sell-side M&A assignment for a leading *US online* travel company
- \$40M IPO on AIM of media holding company
- \$71M IPO of Chinese online travel agency
- \$100M Fund placement roadshow

AMBER BOX

New York, NY // *Product Management* // 08/2007 – 01/2008

- Designed and deployed the original product
- Hired and managed product development team from leading tech giants

FLEX MAGAZINE

New York, NY // *Business Development, Marketing, and Strategy* // 02/2008 – 02/2010

- Positioned the company as the leading job destination for top schools and most desirable positions within lucrative \$1.5B market for junior Wall Street talent
 - Raised \$5.5M investment from leading Silicon Valley angels and venture capital investors
 - Responsible for innovative product marketing techniques that led to viral growth
 - Grew the site to millions of page views per month that facilitated thousands of job placements within investment bank, capital and media industries
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EDUCATION

BOSTON UNIVERSITY

BS Political Science // 2003 – 2007

SKILLS 2

Languages: Fluent in English, Spanish, Danish, Mandarin.

Hobbies: US Citizen. Enjoy sports, music, theater, running, surfing, skydiving.