

TRANSCRIPT OF CALL 1:

Assistant

Hi. Is compliance available?

You

Is not available.

Assistant

Thank you for letting me know. Could you please connect me with someone who can assist with compliance regarding Georgia Senate bill 8?

You

Yes. Let me connect you with Dale.

Assistant

Thank you. I appreciate your help. I'll hold for Dale.

You

Hello. It's Dale speaking.

Assistant: Hi, Dale. This is Arison with NLA Investigative Division. If I told you this was a call regarding compliance laws related to Georgia senate bill 68, Would you throw your phone out the window, or let me have 30 seconds and then decide? We're using AI voice tech to get the word out.

You: Sure.

Assistant: Is 30 seconds okay?

You: Yes. 30 seconds is okay.

Assistant: Great. To be clear, we have a solution for the new compliance laws within Georgia Senate Bill 68. Can I give you the context so you can decide if it's relevant?

You: Sure. Go ahead.

Assistant: Thank you, Dale. Georgia's Senate bill 68 introduces new compliance requirements that organizations must adhere to. Particularly concerning workplace violence liability. 1 critical aspect is the foreseeability trap. Which involves criminal activity within 500 yards of your facilities. Many companies mistakenly believe that having guards and cameras alone will suffice. But that doesn't address the underlying risks. Our firm is the first and only 1 in Georgia offering a comprehensive solution that includes crime data analysis for your specific location. This helps identify potential risks and ensures compliance. Preventing financial penalties and damage to your reputation. Does that sound relevant to your organization?

You: Yes. I'd definitely sounds relevant to my organization.

Assistant: I'm glad to hear that, Dale. For your privacy, I am calling on an line, so there may be some unnatural pauses in my response. Is that okay?

You: It's okay.

Assistant: Thank you for your understanding. Now to ensure we can discuss your specific facility risks in detail, I'd like to schedule a meeting. When are you available in the next couple of days?

You: I could be available on Thursday at 9 AM to 9 30.

Assistant: Perfect. Thursday at 9 AM works great. Now I'll need to send you the meeting confirmation and compliance information we'll be reviewing. What's the best email address to send that to?

You: It's gonna be my last name, Spear. S p e a r. E g at Gmail dot com.

Assistant: Great. I have spear e g at Gmail dot com. Is that correct?

You: Spear t g at g mail dot com.

Assistant: Thank you for the correction. So that's spear t g at Gmail dot com. Is that right?

You: Yes. S p e a r t g at gmail dot com.

Assistant: Perfect. I have that noted. Now what's the best number to reach you at in case we need to reschedule or if there are any technical issues with our call.

You: Yes. It's 4 0 4 8 1 9 5 0 9 5.

Assistant: Thank you. Just to confirm, that's 4 0 4 8 1 9 5 0 9 5. Is that your mobile number?

You: Yes. It is.

Assistant: Excellent. So I have you down for Thursday at 9 AM. You'll receive a confirmation email at spear t g at g mail dot com shortly. And I'll include some preliminary information about your facility's 500 yard compliance zone. If anything changes, I'll reach you at 4 0 4 8 1 9 5 0 9 5. Looking forward to showing you exactly how Senate Bill 68 affects your property. Before we wrap up, do you have any questions? Is there anything else I can assist you with today?

You: Nope. Not at all. Thank you.

Assistant: You're welcome, Dale. You for your time. I look forward to our meeting on Thursday. Have a great day.

You: Bye bye.

Assistant: Goodbye.

TRANSCRIPT OF CALL 2:

Assistant

Hi, is compliance available?

2:27:02 AM(+00:02.40)

You

Uh, no. Compliance isn't in today. Who's calling?

2:27:05 AM(+00:05.18)

Assistant

It's Arison. Thank you for asking.

2:27:10 AM(+00:10.32)

You

And who are you calling with?

2:27:14 AM(+00:13.80)

Assistant

NLA Investigative Division, thank you.

2:27:19 AM(+00:19.36)

You

Okay. Are we under investigation?

2:27:24 AM(+00:23.96)

Assistant

No. You are not under investigation. Are here to help you stay compliant with new Georgia Senate Bill 68 69 requirements related to workplace violence liability. May I ask, who handles compliance for your facilities?

2:27:29 AM(+00:28.79)

You

Um, that would be Eric.

2:27:42 AM(+00:41.91)

Assistant

Thank you. You please connect me with Eric? Let me know the best way to reach him?

2:27:45 AM(+00:45.13)

You

Yes. Give me 1 second. Let me connect you with Eric.

2:27:50 AM(+00:50.31)

Assistant

Okay.

2:27:54 AM(+00:53.95)

You

Hi. This is Eric.

2:27:57 AM(+00:57.37)

Assistant

Hi, Eric. This is Arison with NLA Investigative Division. If I told you, this was a cold call regarding compliance laws related to Georgia Senate Bill 68. Would you throw your phone out the window or let me have 30 seconds and then decide?

2:27:59 AM(+00:59.69)

You

Sure. I'll give you 30 seconds.

2:28:12 AM(+01:12.47)

Assistant

Perfect. Our clients are corporate leaders across both private and government sectors who we provide security for, and who know that State's compliance failures result in financial penalties, reputational damage impacting share prices, and even potential business closure. For example, Georgia Senate Bill 68 recently introduced new compliance laws for corporate facilities. Inside, Senate Bill 68 includes what we refer to as a foreseeability trap. Linking workplace violence incidents directly to criminal activities occurring within 500 yards of your facilities. Many mistakenly assume guards or cameras are a solution, but they're not. I have a feeling you'll tell me that your security team has already solved this compliance issue, and I'm barking up the wrong phone. Is that the case?

2:28:16 AM(+01:16.05)

You

No. We haven't heard of the senate bill 68. We haven't heard of that.

2:28:55 AM(+01:55.71)

Assistant

Thanks for sharing that, Eric. It's understandable that awareness is still low. Is meeting state compliance laws a priority for your organization?

2:29:04 AM(+02:04.67)

You

Yes. It is.

2:29:13 AM(+02:12.97)

Assistant

I want to be respectful of your time. Is it okay to talk a bit more?

2:29:15 AM(+02:14.88)

You

Sure.

2:29:20 AM(+02:20.49)

Assistant

We've helped organizations solve this compliance issue but I don't want to assume your case isn't special. How would not meeting compliance laws in the area of workplace violence affect your organization?

2:29:23 AM(+02:22.84)

You

Probably result in a lawsuit.

2:29:33 AM(+02:33.65)

Assistant

That makes sense, Eric. Lawsuits can be costly and distracting for leadership. Besides legal risks, have you noticed any unexpected expenses or operational impacts related to security or workplace violence concerns?

2:29:36 AM(+02:36.77)

You

No.

2:29:48 AM(+02:48.01)

Assistant

Thanks for clarifying, Eric. Me see if I got this right. Your main concern is avoiding lawsuits related to workplace violence compliance. Is that accurate?

2:29:49 AM(+02:49.61)

You

That's correct.

2:29:59 AM(+02:59.67)

Assistant

If we could help with this compliance issue, would it be a stupid idea to set some time aside and discuss this further?

2:30:02 AM(+03:01.91)

You

No. I don't think so.

2:30:08 AM(+03:08.62)

Assistant

Is there a date and time that aligns with your schedule? Would Thursday at 2 PM or Friday at 10 AM work better for you?

2:30:12 AM(+03:11.96)

You

No. But, uh, Monday at 12 would be good.

2:30:19 AM(+03:19.67)

Assistant

Perfect. Monday at 12 works great. I'll need to send you the meeting confirmation and compliance information we'll be reviewing. What's the best email address to send that to?

2:30:24 AM(+03:23.89)

You

My last name's Spear. T g at Gmail dot com.

2:30:32 AM(+03:32.04)

Assistant

Great. I have t g at gmail dot com. That correct?

2:30:39 AM(+03:39.09)

You

You have what?

2:30:43 AM(+03:42.98)

Assistant

Let me make sure I have that exactly right. You said t as in tango, g as in golf, at Gmail dot com.

2:30:45 AM(+03:45.43)

You

No. I said spear. T g at Gmail dot com.

2:30:51 AM(+03:50.88)

Assistant

Thank you for clarifying. So, is your email spelled s p e a r at gmail dot com?

2:30:57 AM(+03:56.85)

You

No. It's s p e a r t as in tiger, g as in George, at Gmail dot com.

2:31:04 AM(+04:04.70)

Assistant

Got it. So your email is s p e a r t g at g mail dot com. Is that correct?

2:31:12 AM(+04:11.85)

You

Yes. That's correct.

2:31:16 AM(+04:16.62)

Assistant

And what's the best number to reach you at in case we need to reschedule? Or if there are any technical issues with our call?

2:31:19 AM(+04:19.47)

You

Yes. 4 0 4 8 1 9 5 0 9 5.

2:31:25 AM(+04:25.25)

Assistant

Thank you. I have 4 0 4. 8 1 9 5 0 9 5. That your mobile number?

2:31:31 AM(+04:31.13)

You

Yes. That's my mobile number. Was that Spanish?

2:31:38 AM(+04:38.73)

Assistant

No. Eric. That was just me reading back your number to make sure I got it right. I wanna be sure I can reach you if anything comes up before our meeting. Looking forward to our call Monday at 12. By the way, can I ask you 1 last question? Your favorite pancake topping?

2:31:42 AM(+04:42.50)

You

Uh-huh. Uh, strawberries.

2:31:57 AM(+04:57.02)

Assistant

What's your favorite pancake Thank you for an amazing call, Eric. I'll include a little nod to strawberries in our follow-up email. Have a great day.

2:31:58 AM(+04:58.71)

You

You too. Bye bye.

2:32:07 AM(+05:07.73)

Assistant

Goodbye, Eric. Take care.

TRANSCRIPT OF CALL 3:

Assistant

Hi. Is compliance available?

9:29:21 AM(+00:01.84)

You

Is not available.

9:29:25 AM(+00:05.42)

Assistant

Thank you for letting me know. Could you please connect me with someone who can assist with compliance regarding Georgia Senate bill 8?

9:29:27 AM(+00:07.77)

You

Yes. Let me connect you with Dale.

9:29:36 AM(+00:16.70)

Assistant

Thank you. I appreciate your help. I'll hold for Dale.

9:29:40 AM(+00:20.42)

You

Hello. It's Dale speaking.

9:29:45 AM(+00:26.06)

Assistant

Hi, Dale. This is Arison with NLA Investigative Division. If I told you this was a call regarding compliance laws related to Georgia senate bill 68, Would you throw your phone out the window, or let me have 30 seconds and then decide? We're using AI voice tech to get the word out.

9:29:48 AM(+00:28.39)

You

Sure.

9:30:00 AM(+00:41.07)

Assistant

Is 30 seconds okay?

9:30:02 AM(+00:43.18)

You

Yes. 30 seconds is okay.

9:30:04 AM(+00:45.06)

Assistant

Great. To be clear, we have a solution for the new compliance laws within Georgia Senate Bill 68. Can I give you the context so you can decide if it's relevant?

9:30:08 AM(+00:48.95)

You

Sure. Go ahead.

9:30:17 AM(+00:58.12)

Assistant

Thank you, Dale. Georgia's Senate bill 68 introduces new compliance requirements that organizations must adhere to. Particularly concerning workplace violence liability. 1 critical aspect is the foreseeability

trap. Which involves criminal activity within 500 yards of your facilities. Many companies mistakenly believe that having guards and cameras alone will suffice. But that doesn't address the underlying risks. Our firm is the first and only 1 in Georgia offering a comprehensive solution that includes crime data analysis for your specific location. This helps identify potential risks and ensures compliance. Preventing financial penalties and damage to your reputation. Does that sound relevant to your organization?

9:30:20 AM(+01:00.65)

You

Yes. I'd definitely sounds relevant to my organization.

9:31:03 AM(+01:44.20)

Assistant

I'm glad to hear that, Dale. For your privacy, I am calling on an line, so there may be some unnatural pauses in my response. Is that okay?

9:31:07 AM(+01:48.21)

You

It's okay.

9:31:17 AM(+01:57.87)

Assistant

Thank you for your understanding. Now to ensure we can discuss your specific facility risks in detail, I'd like to schedule a meeting. When are you available in the next couple of days?

9:31:20 AM(+02:00.51)

You

I could be available on Thursday at 9 AM to 9 30.

9:31:31 AM(+02:11.65)

Assistant

Perfect. Thursday at 9 AM works great. Now I'll need to send you the meeting confirmation and compliance information we'll be reviewing. What's the best email address to send that to?

9:31:39 AM(+02:20.09)

You

It's gonna be my last name, Spear. S p e a r. E g at Gmail dot com.

9:31:50 AM(+02:30.54)

Assistant

Great. I have spear e g at Gmail dot com. Is that correct?

9:31:58 AM(+02:38.80)

You

Spear t g at g mail dot com.

9:32:03 AM(+02:44.12)

Assistant

Thank you for the correction. So that's spear t g at Gmail dot com. Is that right?

9:32:08 AM(+02:49.12)

You

Yes. S p e a r t g at gmail dot com.

9:32:13 AM(+02:54.10)

Assistant

Perfect. I have that noted. Now what's the best number to reach you at in case we need to reschedule or if there are any technical issues with our call.

9:32:19 AM(+02:59.42)

You

Yes. It's 4 0 4 8 1 9 5 0 9 5.

9:32:26 AM(+03:07.06)

Assistant

Thank you. Just to confirm, that's 4 0 4 8 1 9 5 0 9 5. Is that your mobile number?

9:32:29 AM(+03:09.98)

You

Yes. It is.

9:32:38 AM(+03:19.15)

Assistant

Excellent. So I have you down for Thursday at 9 AM. You'll receive a confirmation email at spear t g at g mail dot com shortly. And I'll include some preliminary information about your facility's 500 yard compliance zone. If anything changes, I'll reach you at 4 0 4 8 1 9 5 0 9 5. Looking forward to showing you exactly how Senate Bill 68 affects your property. Before we wrap up, do you have any questions? Is there anything else I can assist you with today?

9:32:41 AM(+03:21.80)

You

Nope. Not at all. Thank you.

9:33:10 AM(+03:50.96)

Assistant

You're welcome, Dale. You for your time. I look forward to our meeting on Thursday. Have a great day.

9:33:14 AM(+03:54.70)

You

Bye bye.

9:33:21 AM(+04:01.77)

Assistant

Bye

TRANSCRIPT OF CALL 4:

Assistant

Hi, is compliance available?

12:27:35 AM(+00:01.28)

You

Hey. Uh, who's calling?

12:27:38 AM(+00:04.50)

Assistant

It's Arison. Thank you for asking.

12:27:41 AM(+00:07.92)

You

Uh, you're welcome. Who'd you guys call them with?

12:27:45 AM(+00:11.35)

Assistant

NLA investigative division. Thank you.

12:27:49 AM(+00:15.74)

You

Okay. You say you need to speak to someone from compliance?

12:27:53 AM(+00:19.75)

Assistant

That's correct. May I ask who I'm speaking with?

12:27:58 AM(+00:24.25)

You

Yeah. This is Ted.

12:28:01 AM(+00:27.17)

Assistant

Hi, Ted. I was hoping you could help me. I need to speak with the person responsible for compliance regarding Georgia's Senate Bill 68 and 69. Can you put me through?

12:28:05 AM(+00:31.76)

You

Yeah. Let me let me put you through the tab.

12:28:15 AM(+00:41.31)

Assistant

Thank you, Ted. I appreciate your help.

12:28:21 AM(+00:47.05)

You

Hi. This is Ted. Hello? Hello?

12:28:28 AM(+00:54.43)

Assistant

Hi, Ted. I'm still

12:28:40 AM(+01:06.68)

You

Is anyone there? Hello?

12:28:40 AM(+01:06.76)

Assistant

Yes, I'm here. Apologies for the technical hiccup. Let me continue with what you were saying. Ted, are you the right person to discuss compliance for Georgia Senate Bill 8 and 69, or is there someone else on your team who handles that?

12:28:54 AM(+01:20.20)

You

Uh, yes. I'm the right person to speak with, uh, compliance issues. I'm not aware of this, Georgia senate compliance bill that you're referring to.

12:29:07 AM(+01:33.25)

Assistant

Thank you for clarifying Ted. That's understandable. Awareness is still low since these requirements are new. Just to confirm, is meeting state compliance laws a priority for your organization?

12:29:17 AM(+01:43.45)

You

Yes. Absolutely.

12:29:30 AM(+01:56.46)

Assistant

Perfect. You for confirming, Ted. I wanna be respectful of your time. Would it be okay to talk a bit more about how this new law could impact your compliance process?

12:29:36 AM(+02:02.72)

You

Yep.

12:29:45 AM(+02:11.93)

Assistant

Thank you, Ted. We've helped organizations solve this compliance issue, but I don't want to assume your case isn't unique. How would not meeting compliance laws in the area of workplace violence affect your organization?

12:29:52 AM(+02:18.60)

You

Probably result in a lawsuit if that was the case. There's a long pause in between our conversation and something What's going on?

12:30:04 AM(+02:30.57)

Assistant

I'm still with you. Seems like we're having some connection issues today. Thanks for your patience. To address your point, you're absolutely right, Ted. A lawsuit is a major risk, and that's exactly why senate bill 68 is so important. Can I ask? Has your legal or risk team reviewed your facilities and exposure to workplace violence liability within the 500 yard radius that the new law specifies?

12:30:22 AM(+02:48.75)

You

No. I don't think we have.

12:30:43 AM(+03:09.91)

Assistant

Thank you for your honesty, Ted. That's actually very common right now. Most organizations haven't reviewed their risk under this new standard yet. Would it be helpful if I showed you a brief analysis of

your facility's specific compliance gaps? Especially regarding criminal activity within 500 yards. So you can see exactly where you stand.

12:30:49 AM(+03:15.86)

You

Yeah. Absolutely.

12:31:07 AM(+03:33.91)

Assistant

Great. Ted. Would Thursday at 2 PM or Friday at 10 AM work better for a quick 15 minute screen share to review your facility's compliance risks?

12:31:11 AM(+03:37.27)

You

Actually, if we can do next week on Tuesday at 10 PM, that'd be great.

12:31:19 AM(+03:45.57)