



'Gain from Exploring into the unknown'

Corporate Profile

Vancetech limited is a Corporate Training & Research company. We specialize in Training and research consultancies, for both management and technical skills. In addition to the extensive industrial experience in human management, we have a pool of experts in our faculty specializing in specific areas in order to better serve organizations of numerous industries.

We research skills gaps, from which we design and develop all of our training courses in great detail with one aim in mind - to help you take your Course Participants and your company to the next level. Having this capability in-house allows us to conduct an in-depth training needs analysis, pinpoint urgent skills gaps and design practical learning modules which are highly relevant to the Kenyan working environment.

We work together with companies as smart partnership in providing hands-on solutions to help solve day to day business challenges by developing their human capital, building their brands, advertising their image and marketing their products all with the help and guidance of our multifaceted organization.

In Vancetech, we believe in a comprehensive approach, in becoming a part of our client's business and knowing as much about their operations and challenges as possible. We want to support you in meeting your needs and most importantly achieving your goals in improving bottom line results and to sustain the competitive advantage.

WHAT WE DO

Vancetech provides quality needs-based learning programmes that are geared towards helping participants achieve their professional and career goals.

Corporate Training

Corporate training is a means of ensuring improved skills and enhanced performance by focusing on professional development. Nowadays, the manpower turnover is very high, therefore a robust responsive training system that meets the needs and expectations of

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younger employees, is imperative. We develop corporate training modules that keep the workers engaged, creating better prepared employees in lesser time.

Sales Training

The future of a company lies in the frontline staff and the people who are at the customers' immediate touch point. They are the brand ambassadors of the company. An extravagant and ostensible media campaign will undoubtedly attract innumerable footprints, but inept attitude of the staff and their unprofessional handling of the customers can undermine the enthusiasm of the customer and deplete the impact of those expensive advertisements, ultimately hampering the long term prospects of the organization and this is where the need of the training and instilling of right skills arises.

Soft Skill Training

Soft skill training is highly prioritized and recognized today by corporate institutes as being essential to relationships. Our candidates are technically competent, but they have to acquire soft skills in order to perform their duties in a professional manner. Our program is interactive, participatory and includes readiness and reinforcement activities. The role-plays give the participants the ability to practice the skills and use it when they start their work.

Competency Training

Here we offer basic skill development training in various realms sufficing the need of prospects across many disciplines. This primarily aims at giving a right direction to the candidates and helping them to build a good career. Competency certificates are awarded to the candidates on successful completion of training sessions. We also help them to attain a suitable job through our placement cell.

TRAINING METHODOLOGY

Our training delivery is categorized into three phases;

1. Pre-training

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2. Training delivery
3. Post-training

Phase 1: Pre-training delivery

Need assessment is carried out at this stage to ascertain and contrast the capacity, ability and official functions of a target group. The skill gaps are identified in this process and appropriate modules are developed.

Phase 2: Training Delivery

At this phase training is delivered utilizing an approach that is interactive, friendly and needs focused. The participants are provided courseware while illustrations shall be based on factual data of the client where appropriate. Also, our training delivery involves cases and exercises.

Phase 3: Post-training

The assessment of the impact of the training on the participants is carried out to ascertain the value for money spent by the client. This assessment is done in a minimum of 6 weeks and maximum of 52 weeks after the training depending on the nature of the training.

CONSULTANCY SERVICES

We also provide consultancy services in the areas of market research, Feasibility Studies, Survey (Employee, Customer, Baseline), Strategic Plans, Policy Reviews and

I-Tax consultancies.

We provide primary research services across methodologies

- Quantitative research - including higher order statistical analysis, multivariate analysis etc
- Qualitative research - all forms, including SILO, creative thought-shops, qualitative diaries, semiotic analysis, ethnography etc

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- Hybrid research – best of both worlds

Our People

We employ a core team of exceptional individuals and draw on a wide array of professional associates and support personnel on an as-needed basis. Vancetech has a diverse human resource capacity that consists of individuals that have worked on international, national and local levels with proven track records of delivery in the education, training and development programmes to the state, private and non-governmental sectors. Within our pool of professionals are people that have worked extensively in Kenya. It should be noted that our staff and Associates come from a host of backgrounds including national and local government, business and civil society organisations.

Vision

We envision to Motivate. Inspire. Drive your company to excellence

Mission

Our mission is to design and deliver high impact development programs and a wide range of consultancy services that produce outstanding human performance in your organizations.

Our CSR-Corporate Social Responsibility

Creating employability through Training & Development

Guiding Philosophy

We are committed to creating a strong and continuous improvement in human performance with your organization. We create a smart partnership with you to fully understand your unique business strategy, goals, needs, objectives and culture. Following that, we customize programmes that are specially designed to build and sustain the skills and behaviors that are essential to your firm's success.

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OUR COMMITMENT TO YOU

To achieve your desired results, our development effort extends beyond the training room. We work in partnership with you to:

- ✓ Understand your business and development needs
- ✓ Design development initiatives and deliver high impact training interventions
- ✓ Develop and implement powerful reinforcement programmes
- ✓ Track and measure for continuous improvement and sustainability

MARKET SEGMENTATION

With collective and individual experience, innovative technology and the most knowledgeable and friendly workforce to back it up, we are confident our customers will not find the best company that can deliver at every level. From serving big corporations to individual customers, we have the products, services and personal service to help our customers succeed. Vancetech has identified three customer segments that it goes after:

A. Corporations:

This customer group is composed of companies, of different sizes and economic sectors. This customer group makes purchases for the entire organization, however sometimes different groups within the same organization will make purchases individually.

- i. **Enterprise-Level Organizations:** For organizations with 250 or more employees, Vancetech provides the expertise to drive success with enterprise-wide control over the entire procurement process.
- ii. **Mid-Size Businesses:** For businesses with 20-249 employees, Vancetech saves time and money with effortless ordering, world-class experience and personalized attention.
- iii. **Small Businesses:** For entrepreneurs with 1-19 employees, Vancetech takes care of the business of office products and services so they can mind theirs.

B. Government Agencies

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This segment is an ever expanding group. This is the largest segment as the government is the largest spender in an economy. The government also requires its departments and agencies to source significant proportion of its supplies from local companies.

C. Home Offices and Individuals

For those seeking convenient solutions for home or the home office, we provide almost 1,000 superstores nationwide.

Other: This is a catch all segment that contains a wide range of entities such as schools, hospitals among others.

OUR CLIENTS

Vancetech has recently trained Course Participants from the following organisations:



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The Kenyatta International
Convention Centre



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www.kra.go.ke

Tax Compliance Certificate

For General Tax Questions
Contact KRA Call Centre
Tel: +254 (020) 4999 999
Cell: +254(0711)099 999
Email: callcentre@kra.go.ke

Taxpayer PIN : P051670547F

Certificate Date: 23/10/2018

Name and Address :

VANCETECH LIMITED
IMENTI HOUSE, NAIROBI, Starehe District,
PO Box:200,
Postal Code:20300

Certificate Number:

KRANON2966462018



**This is to confirm that VANCETECH LIMITED,
Personal Identification Number P051670547F
has filed relevant tax returns and
paid taxes due as provided by Law.**

**This Certificate will be valid for
twelve (12) months up to 22/10/2019.**

Caveat This certificate is issued on the basis of information available with the authority as at the certificate date mentioned above. The Authority reserves the right to withdraw the certificate if new evidence materially alters the tax compliance status of the

Disclaimer : This certificate is system Generated and therefore does not require signature. You may confirm validity of this certificate on the iTax Portal by using the TCC Checker.

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No. PVT-7LU5ABM

CERTIFICATE OF INCORPORATION

I hereby **CERTIFY** that,

VANCETECH LIMITED

is on this date 6 Oct 2017 Incorporated under the Companies Act, 2015 and that the Company is a **PRIVATE LIMITED COMPANY.**



Registrar Of Companies

This is a system generated certificate. To validate this document send the word **BRS** to **21546**

No. PVT-7LU5ABM



DEPARTMENT OF THE REGISTRAR
GENERAL,
P. O. BOX 30031,
NAIROBI
6 Oct 2017

THE DIRECTORS,
VANCETECH LIMITED,
P.O. BOX 200,
20300

Dear Sir/Madam,

THE COMPANIES ACT, 2015

RE: VANCETECH LIMITED

According to the records relating to the above company held by this Registry as at 6 Oct 2017 the names of Directors and Shareholders of the above company with their particulars are as follows

Names	Description	Address	Nationality	Shares
AGNES MUMBI RUKWARO	SHAREHOLDER	P.O. BOX 20	KENYA	ORDINARY: 10
EVANS KIAMA MBOGO	DIRECTOR SHAREHOLDER	P.O. BOX 2000	KENYA	ORDINARY: 90
TOTAL SHARES				ORDINARY: 100

The nominal share capital of the company is **10000.00** divided into **100.00 ORDINARY** shares of **KES 100.00** each. Company was registered on **6 Oct 2017**. The registered office of the company is situated at **Imenti House, Tomboya street, P. O. Box 200 - 20300 - NYAHURURU.**

Yours faithfully,



.....
Registrar Of Companies

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NO.NT/PPD/YP/31661/E



REPUBLIC OF KENYA

CERTIFICATE OF REGISTRATION

YOUTH ACCESS TO GOVERNMENT PROCUREMENT OPPORTUNITIES (YAGPO)

M/S VANCETECH LIMITED

P.O. Box 106899 - 00100 NRB has on this 1ST day of NOVEMBER 2017, been duly registered under The Public Procurement and Asset Disposal Act, 2015 for a period of two years.

General Supplies
CATEGORY

For: Principal Secretary / National Treasury

ERIC KORIR



VANCETECH LIMITED

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NAIROBI CITY COUNTY

UNIFIED BUSINESS PERMIT

UNIFIED PERMIT FOR THE YEAR

2019

Nairobi City County grants this business permit to

Applicant/Business/Commercial Name

Vancetech Limited

Pin Number P051718749X

Business ID

1475484

To Engage in the Activity/Business/Profession or Occupation of
Other professional and technical services with 1 computer / 1 machine

Activity Code

695

Having Paid a Business Permit Fee of Ksh

23,900.00

Amount in words ** TWENTY THREE THOUSAND, NINE HUNDRED **

Business under this permit shall exclusively be conducted at the address as indicated below

P.O. Box

Plot No 00903

Road Street Ruprani House

Building Ruprani House

Floor 4th Floor

Door/Stall No. 407

Date of Issue 09-01-2019 20:07:39

This permit is for:

Trade License

Fire Permit License

Advertisement

Registration Fee



Notice: Its an offence to give false information. Granting this permit does not exempt the business identified above from complying with the current regulations on health and safety as established by the Government of Kenya and Nairobi City County

POWERED BY **jambopay**
simple & secure...

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