The list is not in any order and does not cover all important scholars. It is only the basis for this week's discussion, and we welcome any additions.

The paper is for reference only, you don't have to read it all.

## 1. 2015-2020

- 1.1 Christopher MARQUIS
- 1.2 Nan JIA
- 1.3 Han JIANG
- 1.4 Wei SHI
- 1.5 Helen HU

# 2. 2010-2015

- 2.1 Cuili QIAN
- 2.2 Dean XU
- 2.3 Jun XIA
- 2.4 Yan Anthea ZHANG
- 2.5 Anne S. TSUI

# 3. 2005-2010

- 3.1 Yadong LUO
- 3.2 Mike PENG

#### 1. 2015-2020

#### 1.1 Christopher MARQUIS

- Marquis C, Qiao K. 2020. Waking from Mao's dream: Communist ideological imprinting and the internationalization of entrepreneurial ventures in China. *Administrative Science Quarterly* **65**(3): 831–833.
- Wang D, Du F, Marquis C. 2019. Defending Mao's dream: How politicians' ideological imprinting affects firms' political appointment in China. *Academy of Management Journal* **62**(4): 1111–1136.
- Marquis C, Bird Y. 2018. The paradox of responsive authoritarianism: How civic activism spurs environmental penalties in China. *Organization Science* **29**(5): 948–968.
- Luo X, Zhang J, Marquis C. 2016. Mobilization in the internet age: Internet activism and corporate response. *Academy of Management Journal* **59**(6): 2045–2068.
- Zhang J, Marquis C, Qiao K. 2016. Do political connections buffer firms from or bind firms to the government? A study of corporate charitable donations of Chinese firms. *Organization Science* **27**(5): 1307–1324.
- Marquis C, Qian C. 2014. 4Corporate social responsibility reporting in China: Symbol or substance? *Organization Science* **25**(1): 127–148.

## 1.2 Nan JIA

- Jia N, Zhao B, Zheng W, Lu J. 2022. No free lunch after all: Corporate political connections and firms' location choices. *Organization Science*. INFORMS **33**(2): 650–670.
- Jiang H, Jia N, Bai T, Bruton G. 2021. Cleaning house before hosting new guests: A political path dependence model of political connection adaptation in the aftermath of anticorruption shocks. *Strategic Management Journal* **42**(10): 1793–1821.
- Jia N, Huang K, Zhang C. 2019. Public governance, corporate governance, and firm innovation: An examination of state-owned enterprises. *Academy of Management Journal* **62**(1): 220–247.
- Jia N, Shi J, Wang Y. 2018. Value creation and value capture in governing shareholder relationships: Evidence from a policy experiment in an emerging market. *Strategic Management Journal* **39**(9): 2466–2488.
- Haveman H, Jia N, Shi J, Wang Y. 2017. The dynamics of political embeddedness in China. *Administrative Science Quarterly* **62**(1): 67–104.
- Jia N, Mayer K. 2017. Political hazards and firms' geographic concentration. *Strategic Management Journal* **38**(2): 203–231.

Jia N. 2014. Are collective political actions and private political actions substitutes or complements? Empirical evidence from China's private sector. *Strategic Management Journal* **35**(2): 292–315.

## 1.3 Han JIANG

- Jiang H, Jia N, Bai T, Bruton G. 2021. Cleaning house before hosting new guests: A political path dependence model of political connection adaptation in the aftermath of anticorruption shocks. *Strategic Management Journal* **42**(10): 1793–1821.
- Jiang H, Xia J, Devers C, Shen W. 2021. Who will board a sinking ship? A firm-director interdependence perspective of mutual selection between declining firms and director candidates. *Academy of Management Journal* **64**(3): 901–925.
- Jiang H, Cannella A, Xia J, Semadeni M. 2017. Choose to fight or choose to flee? A network embeddedness perspective of executive ship jumping in declining firms. *Strategic Management Journal* **38**(10): 2061–2079.

#### 1.4 Wei SHI

- Li J, Shi W, Connelly B, Yi X, Qin X. 2022. CEO awards and financial misconduct. *Journal of Management* **48**(2): 380–409.
- Li Y, Zhang Y, Shi W. 2020. Navigating geographic and cultural distances in international expansion: The paradoxical roles of firm size, age, and ownership. *Strategic Management Journal* **41**(5): 921–949.
- Schuler D, Shi W, Hoskisson R, Chen T. 2017. Windfalls of emperors' sojourns: Stock market reactions to Chinese firms hosting high-ranking government officials. Strategic Management Journal 38(8): 1668–1687.

## 1.5 Helen HU

- Hu H, Xu D. 2022. Manager or politician? Effects of CEO pay on the performance of state-controlled Chinese listed firms. *Journal of Management* **48**(5): 1160–1187.
- Sun P, Hu H, Hillman A. 2016. The dark side of board political capital: Enabling blockholder rent appropriation. *Academy of Management Journal* **59**(5): 1801–1822.

#### 2. 2010-2015

#### 2.1 Cuili QIAN

- Qian C, Wang H, Geng X, Yu Y. 2017. Rent appropriation of knowledge-based assets and firm performance when institutions are weak: A study of Chinese publicly listed firms. *Strategic Management Journal* **38**(4): 892–911.
- Li J, Qian C, Yao F. 2015. Confidence in learning: Inter- and intraorganizational learning in foreign market entry decisions. *Strategic Management Journal* **36**(6): 918–929.
- Marquis C, Qian C. 2014. Corporate social responsibility reporting in China: Symbol or substance? *Organization Science* **25**(1): 127–148.
- Li J, Qian C. 2013. Principal-principal conflicts under weak institutions: A study of corporate takeovers in China. *Strategic Management Journal* **34**(4): 498–508.
- Qian C, Cao Q, Takeuchi R. 2013. Top management team functional diversity and organizational innovation in China: The moderating effects of environment. Strategic Management Journal 34(1): 110–120.
- Wang H, Qian C. 2011. Corporate philanthropy and corporate financial performance: The roles of stakeholder response and political access. *Academy of Management Journal* **54**(6): 1159–1181.

# 2.2 Dean XU

- Hu H, Xu D. 2022. Manager or politician? Effects of CEO pay on the performance of state-controlled Chinese listed firms. *Journal of Management* **48**(5): 1160–1187.
- Xu D, Zhou K, Du F. 2019. Deviant versus aspirational risk taking: The effects of performance feedback on bribery expenditure and R&D intensity. *Academy of Management Journal* **62**(4): 1226–1251.
- Xu D, Lu J, Gu Q. 2014. Organizational forms and multi-population dynamics: Economic transition in China. *Administrative Science Quarterly* **59**(3): 517–547.
- Chang S, Xu D. 2008. Spillovers and competition among foreign and local firms in China. *Strategic Management Journal* **29**(5): 495–518.
- Lu J, Xu D. 2006. Growth and survival of international joint ventures: An external-internal legitimacy perspective. *Journal of Management* **32**(3): 426–448.

#### 2.3 Jun XIA

Hu S, Gu Q (Cecilia), Xia J. 2021. Problemistic search of the embedded firm: The joint effects of performance feedback and network positions on venture capital firms'

- risk taking. Organization Science.
- Jiang H, Xia J, Devers C, Shen W. 2021. Who will board a sinking ship? A firm-director interdependence perspective of mutual selection between declining firms and director candidates. *Academy of Management Journal* **64**(3): 901–925.
- Li J, Xia J, Zajac E. 2018. On the duality of political and economic stakeholder influence on firm innovation performance: Theory and evidence from Chinese firms. *Strategic Management Journal* **39**(1): 193–216.
- Jiang H, Cannella A, Xia J, Semadeni M. 2017. Choose to fight or choose to flee? A network embeddedness perspective of executive ship jumping in declining firms. *Strategic Management Journal* **38**(10): 2061–2079.
- Li J, Xia J, Lin Z. 2017. Cross-border acquisitions by state-owned firms: How do legitimacy concerns affect the completion and duration of their acquisitions? *Strategic Management Journal* **38**(9): 1915–1934.
- Xia J, Ma X, Lu J, Yiu D. 2014. Outward foreign direct investment by emerging market firms: A resource dependence logic. *Strategic Management Journal* **35**(9): 1343–1363.
- Xia J, Tan J, Tan D. 2008. Mimetic entry and bandwagon effect: The rise and decline of international equity joint venture in China. *Strategic Management Journal* **29**(2): 195–217.

# 2.4 Yan Anthea ZHANG

- Li Y, Zhang Y, Shi W. 2020. Navigating geographic and cultural distances in international expansion: The paradoxical roles of firm size, age, and ownership. *Strategic Management Journal* **41**(5): 921–949.
- Zhang Y, Qu H. 2016. The impact of CEO succession with gender change on firm performance and successor early departure: Evidence from China's publicly listed companies in 1997-2010. *Academy of Management Journal* **59**(5): 1845–1868.
- Zhang Y, Li Y, Li H. 2014. FDI spillovers over time in an emerging market: the roles of entry tenure and barriers to imitation. *Academy of Management Journal* **57**(3): 698–722.
- Zhang Y, Li H, Li Y, Zhou L. 2010. FDI spillovers in an emerging market: The role of foreign firms' country origin diversity and domestic firms' absorptive capacity. *Strategic Management Journal* **31**(9): 969–989.
- Zhang Y, Li H. 2010. Innovation search of new ventures in a technology cluster: The role of ties with service intermediaries. *Strategic Management Journal* **31**(1): 88–109.

- Zhang Y, Li H, Schoonhoven C. 2009. Intercommunity relationships and community growth in China's high technology industries 1988-2000. *Strategic Management Journal* **30**(2): 163–183.
- Li H, Zhang Y. 2007. The role of managers' political networking and functional experience in new venture performance: Evidence from China's transition economy. *Strategic Management Journal* **28**(8): 791–804.

# 2.5 Anne S. TSUI

- Barkema H, Chen X, George G, Luo Y, Tsui A. 2015. West meets east: New concepts and theories. *Academy of Management Journal* **58**(2): 460–479.
- Jia L, Shaw J, Tsui A, Park T. 2014. A social-structural perspective on employee-organization relationships and team creativity. *Academy of Management Journal* 57(3): 869–891.
- Ou A *et al.* 2014. Humble chief executive officers' connections to top management team integration and middle managers' responses. *Administrative Science Quarterly* **59**(1): 34–72.
- Batjargal B *et al.* 2013. Institutional polycentrism, entrepreneurs' social networks, and new venture growth. *Academy of Management Journal* **56**(4): 1024–1049.
- Xiao Z, Tsui A. 2007. When brokers may not work: The cultural contingency of social capital in Chinese high-tech firms. *Administrative Science Quarterly* **52**(1): 1–31.
- Tsui A, Schoonhoven C, Meyer M, Lau C, Milkovich G. 2004. Organization and management in the midst of societal transformation: The people's republic of China. *Organization Science* **15**(2): 133–144.

#### 3. 2005-2010

## 3.1 <u>Yadong LUO</u>

- Huang Y, Luo Y, Liu Y, Yang Q. 2016. An investigation of interpersonal ties in interorganizational exchanges in emerging markets: A boundary-spanning perspective. *Journal of Management* 42(6): 1557–1587.
- Barkema H, Chen X, George G, Luo Y, Tsui A. 2015. West meets east: New concepts and theories. *Academy of Management Journal* **58**(2): 460–479.
- Luo Y. 2005. How important are shared perceptions of procedural justice in cooperative alliances? *Academy of Management Journal* **48**(4): 695–709.
- Luo Y. 2003. Industrial dynamics and managerial networking in an emerging market: The case of China. *Strategic Management Journal* **24**(13): 1315–1327.
- Luo Y. 2002. Product diversification in international joint ventures: Performance implications in an emerging market. *Strategic Management Journal* **23**(1): 1–20.
- Luo Y. 2002. Capability exploitation and building in a foreign market: Implications for multinational enterprises. *Organization Science* **13**(1): 48–63.
- Luo Y. 2002. Building trust in cross-cultural collaborations: Toward a contingency perspective. *Journal of Management* **28**(5): 669–694.
- Luo Y. 2001. Antecedents and consequences of personal attachment in cross-cultural cooperative ventures. *Administrative Science Quarterly* **46**(2): 177–201.
- Park S, Luo Y. 2001. Guanxi and organizational dynamics: Organizational networking in Chinese firms. *Strategic Management Journal* **22**(5): 455–477.
- Luo Y, Park S. 2001. Strategic alignment and performance of market-seeking MNCs in China. *Strategic Management Journal* **22**(2): 141–155.
- Luo Y. 2001. Determinants of local responsiveness: Perspectives from foreign subsidiaries in an emerging market. *Journal of Management* **27**(4): 451–477.
- Peng M, Luo Y. 2000. Managerial ties and firm performance in a transition economy: The nature of a micro-macro link. *Academy of Management Journal* **43**(3): 486–501.

# 3.2 Mike PENG

- Stevens C, Xie E, Peng M. 2016. Toward a legitimacy-based view of political risk: The case of Google and Yahoo in China. *Strategic Management Journal* **37**(5): 945–963.
- Markoczy L, Sun S, Peng M, Shi W, Ren B. 2013. Social network contingency, symbolic management, and boundary stretching. *Strategic Management Journal* **34**(11): 1367–1387.

- Lin Z, Peng M, Yang H, Sun S. 2009. How do networks and learning drive m&as? An institutional comparison between China and the United States. *Strategic Management Journal* **30**(10): 1113–1132.
- Peng M. 2004. Outside directors and firm performance during institutional transitions. *Strategic Management Journal* **25**(5): 453–471.
- Tan J, Peng M. 2003. Organizational slack and firm performance during economic transitions: Two studies from an emerging economy. *Strategic Management Journal* **24**(13): 1249–1263.
- Peng M, Luo Y. 2000. Managerial ties and firm performance in a transition economy: The nature of a micro-macro link. *Academy of Management Journal* **43**(3): 486–501.