

Journey to your best

# What Is Smart Questions & How To Apply It?



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Mei Xiang – Mỹ Hương

# Agenda

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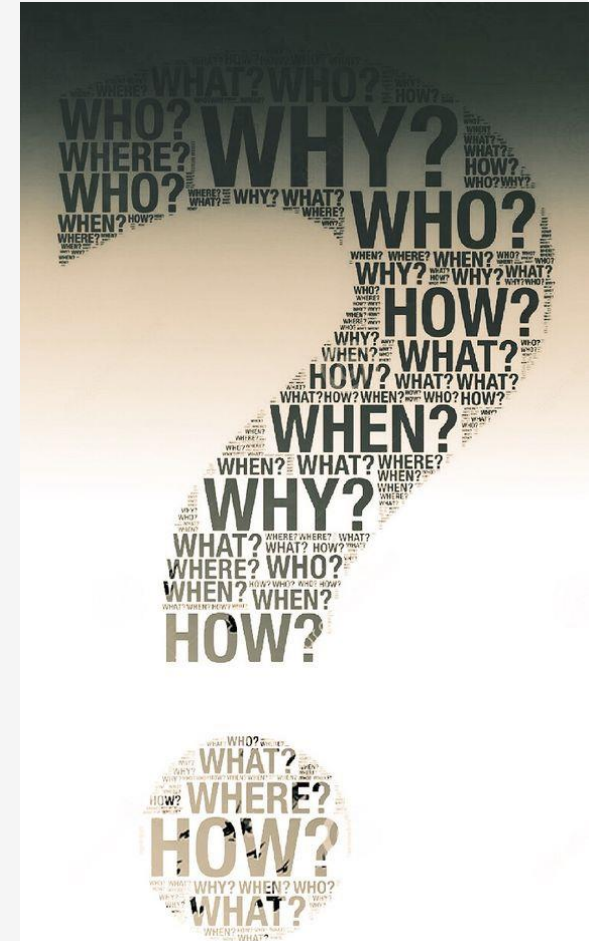
- 1 What Are Smart Questions?
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- 3 How To Ask Smart Questions?
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# 1. What are Smart Questions?

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**Smart Questions** are like keys that unlock valuable information, open the door to insightful answers, learn new things, and have more interesting conversations.



# 1. What are Smart Questions?

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Here are some characteristics of smart questions:

- 1 **Open-ended:** can't be answered with a simple "yes" or "no." They require detailed answers
- 2 **Purposeful:** clear purpose and goal to uncover information, solve problems, explore possibilities
- 3 **Specific:** precise and specific, targeting a particular aspect or detail
- 4 **Contextual:** Consider the context and relevant background information
- 5 **Engaging:** spark curiosity and encourage meaningful discussions

## 2. Why Is It Important?

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Encourage deeper understanding  
leading to a more profound  
comprehension



Drive learning and growth  
gain new perspectives, ignite  
curiosity and a thirst for  
knowledge



Enhance problem-solving  
help identify root causes,  
contributing to more effective  
and innovative solutions

# 3. How to Ask Smart Questions?

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1. **Define Objectives:** Clarify what you want to craft intelligent questions
2. **Draft Your Questions:** Write down questions to make them clear and increase precision
3. **Refine Your Questions:** Adjust and be creative with questions for improved clarity
4. **Confident and Polite Inquiry:** Approach questions with confidence; reflect respect for others' expertise and time

## 4. Examples in Daily Life

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1. **Personal Growth:** question encourages self-reflection & personal growth

Exp: "What habits or practices have helped you maintain a positive mindset during challenging times?"

2. **Relationships:** enhancing communication and relationships

Exp: "What's the biggest change you've experienced in the last 10 years?"

3. **Decision-Making:** providing insights into values and priorities

Exp: "What factors do you consider most important when making significant life decisions?"

## 5. Examples in Work

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1. **In an Interview:** show interest to the job

Exp: "How do my job responsibilities relate to the company's mission?"

2. **Task Clarification:** Promotes clarity and avoids misunderstandings

Exp: "Could you please clarify the specific goals and expectations for this task/project?"

3. **Feedback Request:** encourages open and constructive feedback

Exp: "What are one or two things I did well in recent project, and is there anything I can improve upon?"



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# Thank You



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