



Fremont Branch

39355 California Street, Ste 201B, Fremont CA

NOVEMBER
2016

Time		BPM		BFS/FFS TRAINING (BFS Book Required)				Duty	
Date	Time	BPM Captain	Presenter	Intro & MC	Trainers and Topics		Greeter	Registration	Set up
2-Nov Wed.	7 P.M.	Helen Meng	Donald Lee	Andrew Lim	Henry Liu: Retirement Solutions After Meeting Training		AJ Abellon	Jewely Pay	Piseth Leng
			Wing Wan	Emily Liu					
5-Nov Sat.	10 A.M.	Super Saturday							
7-Nov	10 A.M.	MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON							
9-Nov Wed.	7 P.M.	Yvonne Zhou	Sally Wu	Yoon Cho	Jacky Tam: LongTerm Thinking & Mental Toughness After Meeting Training		Wei Sun	Yvonne Zhou	Jennifer Sun
			Jonathan Yu	A.J. Abellon					
12-Nov Sat.	10 A.M.	Andrew Lim	A.J. Abellon	Jewely Pay	Piseth Leng: Investment 101			Ronn Patton	A.J. Abellon
			Lily Zhu	Gina Pay					
14-Nov		MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON							
16-Nov Wed.	7 P.M.	Jennifer Sun	Donald Lee	Andrew Lim	Jonathan Yu: Code of Honor After Meeting Training		Andrew Lim	Sandy Yu	Hai Tran
			Hai Tran	Lily Zhu					
19-Nov Sat.	10 A.M.	Jewely Pay	Andrew Lim	Stephy Chan	Grace Shih: Nutrition and Long Term Care			Emily Liu	Andrew Lim
			Piseth Leng	A.J. Abellon					
21-Nov	10 A.M.	MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON							
23-Nov Wed.	7 P.M.	Wing Wan	Hai Tran	Yoon Cho Wing Wan	Thanksgiving Party!!!		AJ Abellon	Wei Sun	Jennifer Sun
26-Nov Sat.	10 A.M.	A.J. Abellon	Sandy Yu	Macy Yee	Lily Zhu: Insurance & LTC			Stephy Chan	TC
			Jonathan Yu	Piseth Leng					
28-Nov	10 A.M.	MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON							
30-Nov Wed.	7 P.M.	Sandy Yu	Lifang Chou	A.J. Abellon	Connie Chen: Handling Objection After Meeting Training		AJ Abellon	Sandy Yu	Jennifer Sun
			Hai Tran	Mandy Huang					

If you are the Trainer, MC, And Intro, you must be in MD meeting. Wed: 6:30pm, Sat: 9:30am
 License Cram Class : email to instructor Ron Nishimura <ronnishi@sbcglobal.net>
Day time training / case study every Monday @ 10am to noon (Sunnyvale Office)