Fremont Branch

39355 California Street, Ste 201B, Fremont CA

	Time		BPM		BFS/FFS TRAINING (BFS Book Required)		Duty	
Date	Time	BPM Captain	Presenter	Intro & MC	Trainers and Topics	Greeter	Registration	Set up
3-Sep Sat.	10 A.M.	Piseth Leng	Sandy Yu Jonathan Yu	Ronn Patton Hai Tran	**Solution Design for Different Clients (Lily Zhu)**	Hung Nguyen	Kym Pinnick	Andrew Lim
5-Sep	10 A.M.	*MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON*						
7-Sep Wed.	7 P.M.	Yvonne Zhou	Sally Wu Hai Tran	Andrew Lim Mandy Huang	**Product Comparsion (Kevin Lin)** **AMT: Contact & inviting**	A.J. Abellon	Ronn Patton	Binchen Wang
10-Sep Sat.	10 A.M.	Emily Liu	A.J Abellon Lily Zhu	Ronn Patton Yvonne Zhou	**Personal Pension (Piseth Leng)**	David Yeem	Stephy Chan	Andrew Lim
12-Sep	10 A.M.	*MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON*						
14-Sep Wed.	7 P.M.	Sandy Yu	Donald Lee Wing Wan	Yoon Cho Sally Wu	**5 p's of Marketing (Connie Chen)** **AMT: Recruiting Flipchart**	A.J. Abellon	Wei Sun	Jennifer Sun
17-Sep Sat.	10 A.M.	Lily Zhu	Andrew Lim Jonathan Yu	Stephy Chan Gina Pay	**Insurance 201 (Jonathan Yu)**	Andrew Lim	Yoon Cho	A.J. Abellon
19-Sep	10 A.M.	*MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON*						
21-Sep Wed.	7 P.M.	Mandy Huang	Lifang Chou Hai Tran	Kym Pinnick Yvonne Zhou	**Trainer & Trainee Role (Wing Wan)** **AMT: FastStart Flipchart**	Hung Nguyen	A.J. Abellon	Binchen Wang
24-Sep Sat.	10 A.M.	Hai Tran	A.J. Abellon Lily Zhu	Hung Nguyen Jewely Pay	**College Planning (Sally Wu)**	David Yeem	Sandy Yu	Andrew Lim
26-Sep	10 A.M.	*MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON*						
28-Sep Wed.	7 P.M.	Jewely Pay	Andrew Lim Jonathan Yu	A.J. Abellon Yvonne Zhou	**Exchange Principle (Jonathan Yu)** **AMT: PFS Flipchart**	Ronn Patton	A.J. Abellon	Hung Nguyen

If you are the Trainer, MC, And Intro, you must be in MD meeting. Wed: 6:30pm, Sat: 9:30am

License Cram Class : email to instructor Ron Nishimura <ronnishi@sbcglobal.net>

Day time training / case study every Monday @ 10am to noon (Sunyvale Office)