



Fremont Branch

39355 California Street, Ste 201B, Fremont CA

JANUARY
2016

Time		BPM		BFS/FFS TRAINING (BFS Book Required)			Duty		
Date	Time	Introduction	Presenter	Team MC	Trainers and Topics		Greeter	Registration	Chairs
2-Jan Sat.	10 A.M.	Vy Nguyen	Lily Zhu	Sandy Yu	Jonathan Yu: Annuity		Jacob Han	Wing Wan	Jonathan Yu
6-Jan Wed.	7 P.M.	Kym Pinnick	Mandy Huang Jonathan Yu	Hai Tran	Suzanna Lam: Prospecting & Recruiting (AMT) Recruiting Presentation (Flip Chart) - Gina Pay		Kevin Wade	Sandy Yu	Lily Zhu
9-Jan Sat.	10 A.M.	Yoon Cho	Sandy Yu Lily Zhu	Emily Liu	Piseth Leng: (FFS 1) Financial Services		Ronn Patton	Jonathan Yu	Wing Wan
13-Jan Wed.	7 P.M.	Jewely Pay	Sally Wu Jonathan Yu	Mandy Huang	Donald Lee: (BFS 1) Business Orientation (AMT) Fast Start Presentation (Flip Chart) - Lily Zhu		Ronn Patton	Jonathan Yu	Wing Wan
16-Jan Sat.	10 A.M.	Vy Nguyen	Hai Tran Jonathan Yu	Matthew Vo	Lily Zhu: (FFS 2) Insurance 101		Kym Pinnick	Lily Zhu	Emily Wang
20-Jan Wed.	7 P.M.	Hai Tran	Donald Lee Sandy Yu	Jewely Pay	Jonathan Yu: Business Builder's Mindset (AMT) PFS Presentation (Flip Chart) - Lily Zhu		Jason Lin	Wing Wan	Connie Chen
23-Jan Sat.	10 A.M.				New Year Kick off Meeting				
27-Jan Wed.	7 P.M.	Matthew Vo	Lifang Chou Jonathan Yu	Yvonne Zhou	Connie Chen: Fast Start in WFG Business (AMT) Happy Holidays!		Jason Lin	Wing Wan	Connie Chen
30-Jan Sat.	10 A.M.	Ronn Patton	Piseth Leng Lily Zhu	Gina Pay	Jonathan Yu: Investment 101		Jacob	Jonathan Yu	Emily Wang

If you are the Trainer, MC, And Intro, you must be in MD meeting. Wed: 6:30pm, Sat: 9:30am

License Cram Class : email to instructor Ron Nishimura <ronnishi@sbcglobal.net>

Day time training / case study every Monday @ 10am to noon (Sunnyvale Office)