



Fremont Branch

39355 California Street, Ste 201B, Fremont CA

JANUARY
2017

Time		BPM		BFS/FFS TRAINING (BFS Book Required)				Duty	
Date	Time	BPM Captain	Presenter	Intro & MC	Trainers and Topics	Greeter	Registration	Set up	
4-Jan Wed.	7 P.M.	Jennifer Sun	Donald Lee	Ronn Patton	Henry Liu: Identify Market Needs	AJ Abellon	Sherry Hu	Piseth Leng	
			Lily Zhu	Emily Liu					
7-Jan Sat.	10 A.M.	Lily Zhu	Piseth Leng	Stephy Chan	Jonathan Yu: Insurance 201		Stephy Chan	Bob Wang	
			Hai Tran	A.J. Abellon					
9-Jan	10 A.M.	MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON							
11-Jan Wed.	7 P.M.	Mandy Huang	A.J. Abellon	Yoon Cho	Sally Wu: Fast Start	Ronn Patton	Andrew Lim	Jennifer Sun	
			Jonathan Yu	Helen Meng					
14-Jan Sat.	10 A.M.	Andrew Lim	Hai Tran	Jewely Pay	Hai Tran: Convention Preparation and Planning		Ronn Patton	A.J. Abellon	
			Lily Zhu	Gina Pay					
16-Jan		MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON							
18-Jan Wed.	7 P.M.	Helen Meng	Donald Lee	Andrew Lim	Connie Chen: The Art of Building	Hai Tran	Lucy Chan	Hai Tran	
			Sandy Yu	Emily Liu					
21-Jan Sat.		Champions Bowl Convention (Fresno)							
23-Jan	10 A.M.	MONDAY - CASE STUDY TRAINING IN SUNNYVALE till NOON							
25-Jan Wed.	7 P.M.	Yvonne Zhou	Sally Wu	A.J. Abellon	Gina Pay: Prospecting and Inviting	Kevin Gao	Wei Sun	Jennifer Sun	
			Jonathan Yu	Mandy Huang					
28-Jan Sat.	10 A.M.	Emily Liu	AJ Abellon	Bob Wang	Lily Zhu: Follow up and Fast Start		Stephy Chan	TC	
			Piseth Leng	Hai Tran					

If you are the Trainer, MC, And Intro, you must be in MD meeting. Wed: 6:30pm, Sat: 9:30am