



Fremont Branch

39355 California Street, Ste 201B, Fremont CA

FEBRUARY
2016

Time		BPM		BFS/FFS TRAINING (BFS Book Required)			Duty		
Date	Time	Introduction	Presenter	Team MC	Trainers and Topics		Greeter	Registration	Chairs
3-Feb Wed.	7 P.M.	Jewely Pay	Jennifer Sun Piseth Leng	Emily Liu	Sally Wu: WFG System (AMT) Trainer and Trainee Role		Ronn Patton	Emily Wang	Jonathan Yu
6-Feb Sat.	10 A.M.	Ronn Patton	Hai Tran Jonathan Yu	Jewely Pay	Lily Zhu: Create Your Personal Pension		My Nguyen	Jewely Pay	Wing Wan
10-Feb Wed.	7 P.M.	Kym Pinnick	Donald Lee Sandy Yu	Gina Pay	Jonathan Yu: Team Communication (AMT) Gina Pay: Prospecting & Inviting		Kevin Wade	Sandy Yu	Lily Zhu
13-Feb Sat.	10 A.M.				Upstart / Advance School (Sunnyvale Office)				
17-Feb Wed.	7 P.M.	Hai Tran	Lifang Chou Jonathan Yu	Yvonne Zhou	Connie Chen: Building a Solid Business (AMT) Objection Handling		Ronn Patton	Jonathan Yu	Wing Wan
20-Feb Sat.	10 A.M.	Maggie Quach	Piseth Leng Lily Zhu	Matthew Vo	Piseth Leng: Retirement Planing		Kym Pinnick	Lily Zhu	Emily Wang
24-Feb Wed.	7 P.M.	Olivia Ma	Sally Wu Donald Lee	Mandy Huang	Lifang Chou: Inviting and Follow up (AMT) Napkin Presentation		Jason Lin	Wing Wan	Connie Chen
27-Feb Sat.	10 A.M.	Yoon Cho	Matthew Vo Lily Zhu	Sandy Yu	Jian Ren: Understanding Taxation (Open to Public)		Kevin Wade	Lily Zhu	Wing Wan

If you are the Trainer, MC, And Intro, you must be in MD meeting. Wed: 6:30pm, Sat: 9:30am

License Cram Class : email to instructor Ron Nishimura <ronnishi@sbcglobal.net>

Day time training / case study every Monday @ 10am to noon (Sunnyvale Office)