| 1. Where is your energy naturally directed? | ? | | | |
|--|-----------|----------|--|-----|
| | | | | |
| Extraverts' energy is directed primarily outward, toward | s peop | e and t | hings outside of themselves. Introverts' | |
| energy is primarily directed inward, towards their own t | houghts | s, perce | ptions, and reactions. Therefore, | |
| Extraverts tend to be more naturally active, expressive | | | | |
| tend to be more reserved, private, cautious, and intere | sted in t | ewer in | teractions, but with greater depth and focus | |
| Extraverts often: | X's | | Intraverts often: | X's |
| Have high energy | | | Have quiet energy | X |
| Talk more than listen | | | Listen more than talk | Х |
| Think out loud | | | Think quietly inside their heads | Х |
| Act, then think | | | Think, then act | Х |
| Like to be around people a lot | | | Feel comfortable being alone | X |
| Prefer a public role | | | Prefer to work "behind-the-scenes" | Х |
| Can sometimes be easily distracted | | | Have good powers of concentration | Х |
| Prefer to do lots of things at once | | | Prefer to focus on one thing at a time | Х |
| Are outgoing & enthusiastic | | | Are self-contained and reserved | Χ |
| Total X's | 0 | | | 9 |
| Extravert | | | Intravert | X |
| | | | Moderate (12/30) | |

| 2. What kind of information do you naturall | y noti | ce and remember? | |
|--|----------|--|-----|
| | | | |
| Sensors notice the facts, details, and realities of the wo | orld aro | und them whereas Intuitives are more interested in | |
| connections and relationships between facts as well as | the me | eaning, or possibilities of the information. Sensors | |
| tend to be practical and literal people, who trust past ex | xperien | ce and often have good common sense. Intuitives | |
| tend to be imaginative, theoretical people who trust the | ir hunc | nes and pride themselves on their creativity. | |
| Sensors often: | X's | Intuitives often: | X's |
| | ., | | |
| Focus on details & specifics | X | Focus on the big picture & possibilities | |
| Admire practical solutions | | Admire creative ideas | X |
| Notice details & remember facts | | Notice anything new or different | Χ |
| Are pragmatic - see what is | | Are inventive - see what could be | X |
| Live in the here-and-now | | Think about future implications | Χ |
| Trust actual experience | | Trust their gut instincts | Χ |
| Like to use established skills | | Prefer to learn new skills | X |
| Like step-by-step instructions | | Like to figure things out for themselves | X |
| Work at a steady pace | | Work in bursts of energy | Χ |
| Total X's | 1 | | 8 |
| Sensor | | Intuitive | X |
| | | Clear (19/30) | |

| 3. How do you decide or come to conclusion | ons? | | |
|--|------------|---|-----|
| Thinkers make decisions based primarily on objective | and impe | ersonal criteriawhat makes the most sense and | |
| what is logical. Feelers make decisions based primarily | | | |
| choices. So, Thinkers tend to be cool, analytical, and a | | | |
| sensitive, empathetic, and are compelled by extenuating | | | |
| sensitive, empathetic, and are compelled by exteridation | ig circuit | istances and a constant search for narmony. | |
| Thinkers often: | X's | Feelers often: | X's |
| Make decisions objectively | X | Decide based on their values & feelings | |
| Appear cool and reserved | | Appear warm and friendly | X |
| Are most convinced by rational arguments | X | Are most convinced by how they feel | |
| Are honest and direct | Χ | Are diplomatic and tactful | |
| Value honesty and fairness | Χ | Value harmony and compassion | |
| Take few things personally | Χ | Take many things personally | |
| Are good at seeing flaws | Х | Are quick to compliment others | |
| Are motivated by achievement | Χ | Are motivated by appreciation | |
| Argue or debate issues for fun | | Avoid arguments and conflicts | Χ |
| Total X's | 7 | | 2 |
| Thinker | X | Feeler | |
| Moderate (15/30) | | | |

| 4. What kind of environment makes you the | e mos | comfortable? | |
|---|-------|---|-----|
| | | | |
| Judgers prefer a structured, ordered, and fairly predicta | | | |
| have things settled. Perceivers prefer to experience as | | | |
| options open and are most comfortable adapting. So, J | | tend to be organized and productive while | |
| Perceivers tend to be flexible, curious, and nonconform | ning. | | |
| Judgers often: | X's | Perceivers often: | X's |
| Like to have things settled | | Like to keep their options open | X |
| Take responsibilities seriously | X | Are playful and casual | |
| Pay attention to time & are usually prompt | X | Are less aware of time and may run late | |
| Prefer to finish projects | X | Prefer to start projects | |
| Work first, play later | X | Play first, work later | |
| Seek closure | | May have difficulty making some decisions | Χ |
| See the need for most rules | | Question the need for many rules | X |
| Like to make & stick with plans | X | Like to keep plans flexible | |
| Find comfort in schedules | Χ | Want the freedom to be spontaneous | |
| Total X's | 6 | | 3 |
| Judger | X | Perceiver | |
| Very Clear (30/30) | | | |
| Myers-Briggs Type | | | |
| INTJ | | | |
| e.g. ENFP | | | |