

Strong & Myers-Briggs Insights

- Strong Theme & MBTI Type Insights

- Enterprising and INTJ = Theoretical Persuaders
 - Like to persuade others, but not in a head on sales approach, rather through logic.
- Enterprising work environments
 - I like a fast paced environment - true, because I want to work in an industry that is leading edge
 - I am business oriented – true, because I am not really interested in non profit world
 - I am focused on those in positions of power & influence – true, because I want to be a senior executive
- INTJs at work
 - Enjoy strategic planning & problem solving at a systems level - true
 - Develop conceptual models – true, I like to understand what is happening at the highest level and then use a model to break it down
 - Apply tough-minded analysis – true, the conceptual model allows me to then perform analysis
 - Follow tasks through to completion – true, I do what I promise.
- Enterprising and INTJ individuals often like....
 - Management positions – true, I have had them in college and want to be part of a management development program in a company
 - Goal-directed decisiveness – true, I am very goal focused and I deliver what I promise.
 - Systems for improving delivery of products & services – true, I like to make things more efficient
- The report says “You may be appreciated for you ability to:”
 - Combine imagination & innovation with efficiency & productivity – while I am creative, I am also practical
 - Bring a future orientation to decision making – I am always thinking about the future
 - See the whole picture and envision how things could be done differently – that is why I use conceptual models
 - Follow through on projects and flex when necessary – I keep my promises

It also says “some Enterprising work environments may seem a bit too fast paced for you.” “Your need for reflection and concern with innovation may at times be viewed by others as putting a damper on their enthusiasm”

Strong & Myers-Briggs Insights

- Personal Style & MBTI Preferences Insights

- Strong Work style + INTJ preferences for Introversion & Thinking
 - Work best when you, rather than others, control your level of people contact – true, I don't like being forced to go to lots of meetings
 - Like to work alone for awhile and then share results with a small group or your team – true, that is exactly how I like working. Then I get feedback and some new ideas
- Strong Learning Environment + INTJ preference for Intuition
 - Interested in knowledge for its own sake – true, I enjoy learning things are loosely related or even tangential
 - Like exploring broad theories and concepts underlying your field – true, it allows me to develop conceptual models.
- Leadership style + INTJ preference for Introversion
 - Adopt an outgoing and directive style, but only after much thought and reflection – true, if I have done my homework I feel comfortable in a leadership position
 - Want a job that allows you to work independently on goals and then direct others to carry them out – true, I am more interested in ideas than implementation
- Risk taking + INTJ preferences for Thinking and Judging:
 - Be most comfortable in positions that provide opportunities to take on new challenges – true, I am career oriented and will find ways to move up
- Team orientation + INTJ preferences for Introversion
 - Work as part of a team and participate in group projects when necessary – true, while I enjoy working alone I know a lot of things require me to work in a team or group. It also gives me real world feedback on my work, plus I can pick up some information.

Strong & Myers-Briggs Insights

- Career Fields Insights

Below are career fields for Enterprising (Strong Theme) and INTJ (Myers-Briggs Type)

- Corporate Executive Management
- Marketing Research
- Management Consulting
- Law & Politics

The Report provided the O*NET code for Management Consulting (13-1111.00).

I went to the O*NET Web site and looked up the information they have.

<http://www.onetonline.org/link/summary/13-1111.00>

- Occupations Insights

- Financial Manager
 - Typical Work Tasks:
 - Plan, direct and coordinate accounting, financial analysis, investing
 - Direct preparation of financial statements, budgets or reports required by management or outside groups
 - Knowledge, Skills, Abilities
 - Knowledge of economic and accounting principles, analysis of financial data, financial markets
 - Knowledge of business and mgmt. practices
- Attorney
 - Typical Work Tasks:
 - Represents clients in criminal and civil litigation
 - Draw up legal documents and manage cases
 - Advise clients on legal or business transactions
 - Knowledge, Skills, Abilities
 - Knowledge of laws, court procedures and government regulations
 - Ability to use logic and reasoning to identify the strengths and weaknesses of alternatives
 - Skill in persuading others to change their minds or behavior

- Additional Occupations to Explore

- Computer systems analyst
- Editor
- University Professor

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- Good Match to Start Your Career Insights

- Two good options
 - Financial Analyst
 - Attorney
- Box 1 Questions: Strong Theme and Meyers-Briggs Type
 - Is this an intellectually challenging environment that focuses on the logical analysis of long-range possibilities?
 - Financial Analyst - YES
 - Attorney - YES
 - Is this an environment in which originality and finding new approaches to problem solving are rewarded?
 - Financial Analyst - YES
 - Attorney - YES
 - Will I be required to focus on precise facts and details, or to spend more time on bottom-line practicality than I like?
 - Financial Analyst - YES
 - Attorney - YES

If you answered “yes” to the first two questions, you are probably considering a career or occupation that is a good fit for your INTJ preferences. The third question is a heads-up: Work often includes tasks that are not very appealing. But it is important that such tasks don’t take up the majority of your work time.

- Box 2 Questions: Strong Enterprising Theme
 - Is this work environment more fast paced and profit oriented than reflective and idea driven?
 - Financial Analyst - NO
 - Attorney - NO
 - Would I spend more time managing projects and selling products than solving abstract problems
 - Financial Analyst - NO
 - Attorney - NO
 - Would this job allow me to be ambitious, persuasive, and entrepreneurial?
 - Financial Analyst - NO
 - Attorney - YES

If you answered “no” to any of these questions, try to find a work environment that is a closer fit with your Enterprising Theme.

Strong & Myers-Briggs Insights

- **Overall Strong & Meyers-Briggs Insights**
 - Fast paced environment
 - Work with other people
 - Learn to promote others
 - Know marketing strategy
 - Identify audiences