

Top 7 Major Accomplishments – Age 44

DEVELOPING MY FINANCIAL PLANNING & MEAS APPROACH

TURNING MSI AROUND IN 1986 (Sales, Expense, Funding & Morale)

CREATING "TOTAL SOLUTION" STRATEGY & MATERIALS-inc Demo

CREATING & SELLING RENEWAL (Teamwork, Purpose, Basic Beliefs)

INTRODUCING TIME VALUE OF MONEY & CHANGING 3380 PRICING

BECOMING A PROFESSIONAL MANAGER ("best they had in 10 years")

FOUNDING & RUNNING COLLEGE NEWSPAPER