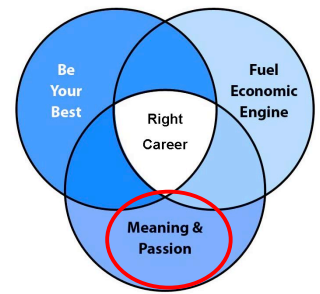


Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Summary



Helping Others

ENFJ Personality

“Maintaining harmony relationships is a lifelong goal and a natural skill”

“Gift for understanding other’s people’s feelings and are driven to make others happy.”

“Warm, compassionate and friendly, naturally empathetic, are able to anticipate other’s needs, especially emotional ones.”

Strengths

People who are especially talented in the **Empathy** theme can sense the feelings of other people by imagining themselves in others’ lives or others’ situations.

People who are especially talented in the **Developer** theme recognize and cultivate the potential in others.

People who are especially talented in the **Includer** theme are accepting of others. They show awareness of those who feel left out, and make an effort to include them.

People who are especially talented in the **Individualization** theme are intrigued with the unique qualities of each person. They have a gift for figuring out how people who are different can work together productively.

Skills

Sensing/Feeling: Apprehending through intuition, showing sensitivity to others, especially their feelings. Empathizing; keen ability to put self in someone shoes

Working in Teams

ENFJ Personality

“Maintaining harmony relationships is a lifelong goal and a natural skill”

“Enthusiasm and ability to enlist cooperation from others”

“Charismatic leadership and ability to build consensus”

“Establish warm and supportive relationships with co-workers, clients, customers etc.”

ENFJ & Strong Interests

“Make decisions that promote consensus and harmony”

“Enjoy work that offers opportunities to collaborate with others” Enjoy lots of contact with others and working as part of a team

Strengths

People who are especially talented in the **Developer** theme recognize and cultivate the potential in others.

People who are especially talented in the **Includer** theme are accepting of others. They show awareness of those who feel left out, and make an effort to include them.

People who are especially talented in the **Individualization** theme are intrigued with the unique qualities of each person. They have a gift for figuring out how people who are different can work together productively.

Drivers

Belonging - to have a sense of belonging, part of a team/task force/org

Social - to be connected to others, need others to energize you

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Friendships

Autobiography

I am a social person and friends are very important to me. For example, making friends in kindergarten that I am still friends with now, having to make new friends in middle school, reconnect with old friends in high school and completely new friends in college shows that I am good at making friends and establishing relationships

Stories

Looking back, I realize that I would rather have a good amount of really good friends than a large amount of friends who I don't truly know. I also have learned that I can maintain long-term relationships, which is a very important talent to have in life.

Drivers

Friendship - to develop friendships: work, work-related, and non-work

Social - to be connected to others, need others to energize you

Meaning at Work

I need to make sure that I have personal growth in my career.

I also need to feel I am making a contribution to my company and even to the world. I make a deep commitment to work in which I really believe.

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Begin at the End Exercise

On the career front I do have a passion for clothing. On the personal front I fell in love with NYC in high school and want to live there.

Autobiography Exercise

I am passionate:

- About my family, friends, soccer, and school
- But I chose what to be passionate about

I am a social person and friends are very important to me. For example, making friends in kindergarten that I am still friends with now, having to make new friends in middle school, reconnect with old friends in high school and completely new friends in college shows that I am good at making friends and establishing relationships

Soccer has been a passion of mine since 4th grade. It consumed my life through high school playing on high-level club teams and my high school team. I still play in college.

From this experienced I know the effort it takes to follow your passion.

Was able to start a business from the ground up in 7th grade (showed me that I would like to work in business world)

I realized competitive swimming was not a good sport for me (even though I was naturally good at it, I did not enjoy it). So I now know just because you are naturally good doesn't mean it is what you want to do.

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Accomplishments Exercise

Elementary School:

- made best friends who I am still friends with today. This shows that I can maintain friendships over a long period of time

Middle School:

- became attracted to writing which lead me to do journalism in high school
- passionate about reading and writing
- doing business program made me realize that I would like business and I should pursue that as a career
- going to an all girls private school was a very different experience for me.
- having to make new friends and work/learn in all female environment

High School

- doing journalism made me see that I was a natural writer and I could pursue that as a career. This has also showed me that I could do business/journalism combined by working at a magazine in NYC
- transitioning back to a coed public high school was not difficult for me since I kept in touch with a lot of my friends
- established a group of six best girl friends who I am still best friends with today
- playing on a different soccer club team than my friends challenged me to branch out and make new friends

College:

- Being able to dedicate myself to a psychology major that I find really interesting and am really passionate about will enable me to obtain better grades.
- playing on the varsity soccer team has enabled me to make a good group of girlfriends (25 other girls)
- made great friends freshman and sophomore year, hope to make more each year
- have a best friend

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Personality Exercise

My official Myers-Briggs Type Indicator assessment is an ENFJ

- **E** (Extraversion): I focus on the outer world of people and activity
 - o Clarity is **Moderate**
- **N** (Intuition): I take in information from patterns and the big picture and focus on future possibilities
 - o Clarity is **Slight**
- **F** (Feeling): I make decisions based on values and subjective evaluation of people-centered concerns
 - o Clarity is **Moderate**
- **J** (Judging): I like a planned and organized approach, plus I want to have things settled
 - o Clarity is **Clear**

General Description of my ENFJ personality type:

- 1) “Maintaining harmony relationships is a lifelong goal and a natural skill”
 - a. I feel like this pertains to me because I have maintained relationships with my friends who I have known since I was five. I also tend to make sure that my friendships with them are going well because I truly value friends as part of my life.
 - b. As I get older and become an adult, it has become apparent that my new friendships I have formed at college also need to remain harmonious, as well as my relationships with members of my family.
- 2) “Gift for understanding other’s people’s feelings and are driven to make others happy.”
 - a. I can always sense when someone is feeling down or is uncomfortable with a situation. I can also always sense the mood in the room and I am also good at interpreting people’s body language.
 - b. I am the happiest when other people around me are happy because I can feed off their energy.
- 3) “Warm, compassionate and friendly, naturally empathetic, are able to anticipate other’s needs, especially emotional ones.”
 - a. I am good at reading when my friend is down and can even come to understand what they need to do to feel better before they even know.
 - b. I describe my self as warm, compassionate, and friendly and I treasure these traits of mine with all my heart.
- 4) “Blessed with rare gift of making personal connections, pride themselves on being able to make people feel good”
 - a. I always make sure my friends are happy and I am able to make friends with people easily. I can also hold conversations with strangers and am good at making people feel comfortable and appreciated.

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

- 5) Highly productive, organized, have a lot of energy”
 - a. I always have a lot of energy and am always finding ways to accomplish tasks as fast as possible.
- 6) “Go to great lengths to avoid offending others”
 - a. This is probably one of my weaknesses because at times I don’t let tell one of my friends if something they did bothers me because I don’t like confrontation.
- 7) “Tend to be very sensitive and take things personally”
 - a. This is also one of my weaknesses because I can get very upset very easily over small things. I am offended when I hear if someone doesn’t really like me and tend to overreact to things a lot.
- 8) “Idealize relationships, deeply disappointed when people let them down”
 - a. I tend to become sad when people do not seem to give me the same amount of attention, time, and compassion that I give them. I also become agitated when people do not show the same respect for me that I do for them.

Work Related Strengths

- 1) **Charismatic leadership and ability to build consensus**
 - a. I am good at doing these things on school projects, friendships, and athletic teams.
 - b. This will help when I start working because I want to make sure that the majority of the people are happy with a decision that the team makes.
- 2) **Enthusiasm and ability to enlist cooperation from others**
 - a. I always have a lot of passion for things I care about and people like to feed off my energy.
 - b. This will be helpful in the workplace because I will be able to get people motivated to be the best they can be. This will help the company do better overall and will improve the work environment positively.
 - c. I am able to make people excited about doing things.
- 3) A strong drive to be productive and reach your goals.
 - a. This will be helpful when I start working because I can keep people on task and set goals for everyone to accomplish.
- 4) Deep commitment to work you really believe in
 - a. If I am passionate about something, I give it 100% of my attention and commit to it 100%.

Work related weaknesses

- 1) Difficulty working in competitive or tension filled environments.
 - a. I get discouraged when others treat people badly and this tends to make me less productive.
- 2) Tendency to make decisions too quickly/tendency to make errors due to haste

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

- a. This could be a problem in the work place. I like to get everything done quickly and sometimes this can lead to errors.
- 3) Avoidance of conflict and tendency to ignore unpleasantness
 - a. I have a problem where I don't like to confront people because I truly cherish harmonious relationships.
 - b. In the work place, I need to make sure I confront people who do not respect me in order to be productive and respected at work.
 - c. I also need to confront people who are not carrying their weight on projects or doing quality work
 - d. When I become a manager I will have to really deal with this issue

What I need to do in order for a career to be satisfying

- 1) "Establish warm and supportive relationships with co-workers, clients, customers etc."
 - a. I know that this will be easy for me to do since I have done this my whole life.
- 2) "Done in an environment where expectations are clear, contributions are appreciated, and personal/profession growth and development are encouraged"
 - a. I like to know that I am appreciated because this boosts my energy level and work ethic.
- 3) "Gives you a variety of activities but allows you to work in a relatively ordered and well planned manner"
 - a. I always am looking for new ways to be creative and tend to get bored easily if I keep doing the same things over and over again.
 - b. I love to plan things out and I would need a work environment that would let me plan things out the way I want to.

Summary Insights

- use my passion for my job to my advantage by setting an example for others (work ethic/attitude)
- learn how to confront people when they do something that bothers me
- learn how to confront people so small problems don't become bigger ones/spiral out of control
- use my likeability to make large network of people (always be looking for ways to connect with people)
- learn to slow down and take a step back instead of hurrying through projects and making mistakes
- use my planning mentality to help other people stay on track
- use my positive attitude to boost moral

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Interests Exercise (interest might equal meaning & passion)

- General Occupational Themes Insights (below are my top 3)

- Enterprising:
 - Interests: business and entrepreneurship started in 7th grade when I founded a company
 - Work activity: like persuading and marketing
 - Potential skills; fits me b/c it involves motivating and directing others
 - Values: influence is important but I am not a risk taker
- Social:
 - Interests: include people/teamwork
 - Work activities: not interested in teaching, maybe training employees, but always been part of athletic teams since I was little
 - Skills: good people skills, verbal ability, being understanding
 - Values: cooperation is one of my important values, I don't like contention
- Artistic
 - Interests: self expression is important, probably should have done more art
 - Work activity: did some painting for relaxation in senior year of high school
 - Potential skills: not musical, but am creative. Can put together clothes
 - Values: beauty, originality, independence, imagination (all things creative which I cherish and value)

- Strong Theme & MBTI Type Insights

- Enterprising and ENFJ = Collaborative Persuaders
 - Like to persuade others, but not in a head on sales approach, rather by working with them.
- Enterprising work environments
 - Says I like a fast paced environment which I do because I always like to be doing things
 - Says business oriented – true because I am not really interested in non profit world
- ENFJs at work
 - “Make decisions that promote consensus and harmony”
 - true, I like to get everyone on the same page
- Enterprising and ENFJ individuals often like....
 - “goal directed decisiveness”
 - like to have goals in order to work faster/effectively
 - “project orientation that benefits others”

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

- like to help people
- The report says “You may be appreciated for you ability to:”
 - “Encourage open discussion of ideas” – I am good at getting discussions going and including other people
 - “Facilitate consensus when making decisions” – I try to involve everyone
 - “Contribute a future orientation to decision making” – not as good at this
 - “Bring a different outlook that combines imagination and innovation with efficiency and productivity” – I am very creative

It also says “some enterprising work environments may seem to focus on the organization rather than the individual, which doesn’t align with your concern for human development and innovation.” – I really value personal relationships so it would be hard for me to work in that environment.

It also says “At times you may be viewed by others as soft or as one who lacks focus on the bottom line.” – I will have to adapt to the business world, figuring out how to turn my strength in personal relationships into business strength as well.

- Personal Style & MBTI Preferences Insights

- Work style + ENFJ:
 - Enjoy work that offers opportunities to collaborate with others
 - Like to work in a friendly social environment
 - Want to socialize during and after work, have a busy social life unrelated to work
 - Always like being around people
 - Feed off people’s energy
- Learning style (they have my Learning style wrong)
- Leadership style + ENFJ:
 - Choose when and where to express my ideas
 - Good at sensing tone in room
 - Prefer a cooperative work environment that lets you choose when to take charge
 - Don’t like confrontation, but can get people to cooperate
- Risk taking + ENFJ:
 - Comfortable in positions that provide stability
 - Always like to have a plan
 - Want your job to consistently and reliably offer opportunities for you to help others
 - Helping others is one of my strengths and it will help me succeed
- Team orientation + ENFJ
 - Enjoy lots of contact with others and working as part of a team
 - Collaborate on team goals/problem solving/goal setting
 - Willing to share the recognition for group efforts

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

- I have done that in college group efforts and it helps with future group efforts

- Overall Interest Inventory Insights

- Shows I need to work with people overall
- Be actively involved in the team process
- Lead by example

- Overall Strong & Meyers-Briggs Insights

- Fast paced environment
- Work with other people
- Learn to promote others
- Know marketing strategy
- Identify audiences

Strengths Exercise

There is a large correlation between my Talents/Strengths and things that have meaning to me. Almost all of my Talents below revolve around interactions with other people.

Empathy

People who are especially talented in the Empathy theme can sense the feelings of other people by imagining themselves in others' lives or others' situations.

Developer

People who are especially talented in the Developer theme recognize and cultivate the potential in others. They spot the signs of each small improvement and derive satisfaction from these improvements.

Restorative

People who are especially talented in the Restorative theme are adept at dealing with problems. They are good at figuring out what is wrong and resolving it.

Includer

People who are especially talented in the Includer theme are accepting of others. They show awareness of those who feel left out, and make an effort to include them.

Individualization

People who are especially talented in the Individualization theme are intrigued with the unique qualities of each person. They have a gift for figuring out how people who are different can work together productively.

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Skills Exercise

There is also a correlation between the Skills I enjoy using and Meaning/Passion. I will have a much higher Passion with roles/projects that leverage Skills I enjoy using.

People skills

- **Sensing/Feeling:** *Apprehending through intuition, showing sensitivity to others, especially their feelings. Intuiting; being sensitive and responsive to the feelings of others; empathizing; showing warmth; keen ability to put self in someone else's shoes*
- **Communicating:** *Signaling, speaking, or listening to others so as to convey or receive information* Listening; receiving information; learning; questioning; interviewing; exchanging information; signaling; telling; talking; writing; informing; giving instructions; speechwriting; playwriting
- **Advising/consulting:** *Giving expert advice or recommendations, based on an area of expertise one possesses.* Reading avidly; continually gather information with respect to a particular problem or area of expertise; offering services; giving expert advice; consulting; trouble-shooting; recommending; referring.

Information skills

- **Organizing:** *Giving a definite structure and working order to things* Forming into a whole with connected and interdependent parts; collating; formulating; defining; classifying materials; arranging according to a prescribed plan or evolving schema; expertly systematizing
- **Visualizing:** *Able to conceive shapes or sounds, perceiving their patterns and structures, and to enable others to see them too* Having form perception; imagining; able to visualize shapes; perceiving patterns and structures; skilled at symbol formation; creating poetic images; visualizing concepts; possessing accurate spatial memory; easily remembering faces; having and uncommonly fine sense of rhythm; estimating (e.g. speed); illustrating; photographing; sketching; drawing; coloring; painting; designing; drafting; mapping.
- **Improving, adapting:** *Taking what others have developed and applying it to new situations, often in a new form* Adjusting; improvising; expanding; improving; arranging (as music); redesigning; updating; applying
- **Planning, developing:** *Determining the sequence of tasks, after reviewing pertinent data or requirements and often overseeing the carrying out of the plan.* Reviewing pertinent data requirements; determining the need for revisions of goals, policies and procedures; planning on the basis of lessons from the past; determining the sequence of operation; making arrangements for the functioning of a system; overseeing; establishing; executing decisions reached; developing, building markets for ideas or products

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Stories Exercise

For sure there will be no Passion for anything involving Math.

Math – Didn't Enjoy Doing Story Insights

Since I go to a college where they do not force you to take math or science, I am much more passionate about school and do not have to worry about the agony of doing math and science problems. However, I have learned from taking math and science that if I work hard at something, I can still do well. I know that life will require you to do things that you do not enjoy and I am glad that I still have the motivation to accomplish those things.

I know once I decide what has Meaning to me and for which I have Passion it will excite me like soccer does. I know the focus and hard work that went into my early soccer career will be equally valuable when I am pursuing my Right Career.

Soccer Endurance Story Insights

That dedication to soccer carried over to other parts of my life as well. Those long hours after soccer practices taught me that in the end, hard work pays off. I can play in college now because of the long hours I spent practicing.

Friendships – at work and outside work – have a huge meaning to me.

Long Term Friends Story Insights

Looking back, I realize that I would rather have a good amount of really good friends than a large amount of friends who I don't truly know. I also have learned that I can maintain long-term relationships, which is a very important talent to have in life. The people who have known you since you were a teenager are the people who can give you the best advice and support you later on in life. I know I will always remain close with my group of girl friends from high school and I know I can always count on them no matter what.

Drivers Exercise

These are the things that drive me besides money. They will provide Meaning to my life.

- **Belonging** - to have a sense of belonging, part of a team/task force/org
 - o I like to be identified as part of groups, such as friends or teams
 - o This is why I have so many different groups of friends
 - o Also why I have been attracted to team sports
- **Creativity** - to be creative, have novel ideas, brainstorm
 - o I always like to think outside the box
 - o Always another option
- **Friendship** - to develop friendships: work, work-related, non work
 - o this is one of the most important things in my life, if not the most important
 - o value friendships so much for support and energy
 - o friends make me happy, without friends life is boring and pointless

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

- **Fulfillment** - reason to jump out of bed, know what you don't like
 - like to do things that have purpose
 - feel like I am actually on earth for a purpose
 - motivates to work hard
- **Identity** - to have your work provide your identity, make you feel important
 - still trying to develop my identity
 - have a lot of different identities right now (friend sister daughter teammate etc.)
 - important for me to find out who I am
- **Passion** - to pursue a passion, e.g. provides fulfillment beyond paycheck
 - I only have the desire to do things I am passionate about
 - No point in doing something if you are not passionate about it
 - Motivates me to work hard and have a high energy level if I am passionate about something
- **Self-Esteem** - to enhance your self-esteem, get positive feedback
 - always struggling with my self esteem
 - probably why I surround myself with so many friends
 - important to have a good self esteem so people don't take advantage of you
- **Social** - to be connected to others, need others to energize you
 - I am a very social person
 - Always like to work in teams/study in teams/play on teams
 - Need to be connected with others to be energized
 - Being around others energizes me and makes me happy
- **Structure** - to have structure, e.g. weekday or weekend routine, structured org
 - need to always have a plan
 - like to be organized
 - things can't be up in the air or I will become unmotivated
- **Value** - to give value to others & be indispensable
 - believe mostly everything has a purpose
 - need get something out of what you do
 - value other people

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

How to Measure Your Life Exercise

1) How can I be sure I will be successful and happy in my career?

In order to be successful and happy in my career, I need to make sure my hygiene factors, like status, pay, and job security are addressed if they become a problem.

However, I will not be entirely satisfied with my career unless I address the motivation factors as well. I need to make sure that I have personal growth in my career and that I feel like I am making a contribution to my company and even to the world. I can do this by making sure the company I am working for allows me to collaborate with my coworkers.

In addition, since I have taken a strengths test, I have found out that I have very high “idea euphoria” and “foresight”. I can use my strength of “idea euphoria” to my advantage if I work for a company that allows me to brainstorm ideas. I therefore would be good in marketing or public relations because those careers require you to come up with new ideas and strategies all the time. I have high “foresight” because I am a determined individual who will do almost anything to accomplish something that I want to accomplish. I have to be careful though that the things I want to accomplish will make me happy.

2) How can I be sure that my relationships with my spouse, my children, and my extended family and close friends become an enduring source of happiness?

First of all, if I want my relationship with my spouse to be a source of happiness for me, I must put myself in his shoes and think about what I need to give him to make him happy. This does not mean that I will succumb to all his wants and desires and not have my own desires and needs met, but rather just acting with selflessness.

Regarding my children, I must be able to show by example what it means to have solid values that will allow them to make good decisions as they grow up. Honesty and integrity are an example of the values I want to teach my children to rely on for success in the world.

With my extended family and friends, I need to make sure I do the small things such as write a thank you note for the presents they give me or return their calls. It is doing those little selfless acts in life that will ensure I keep the relationships that make me happy.

3) How can I live a life of integrity — and stay out of jail?

In order to live a life that I am proud of, I must be able to create a “likeness” component first. I must create a set of goals for myself that allow me to reach the end result that I am working towards for my whole life. The second component to live a life that makes me happy is to have a deep commitment to my goals that I am trying to create. The third component is to have a few metrics by which I measure my progress toward my goals. This way I can see that I am progressing toward a better future for myself.

In addition, I must always stick to my values and not let myself do something that could lead me down the wrong path. Even if I do something that I morally wrong once, it can put me at high risk for doing another morally wrong thing yet again.

Meaning & Passion Insights

What has Meaning & thus for which you have a passion

Economic Engine Exercise

Following the train of logic of the MyRightCareer Venn diagram, if I am letting the Economic Engine circle be a major influence on my Right Career this exercise gave me some clear guidance on how much money I would need to make.

At Age 30 I am assuming I will be making \$149,000/year, which is a very large increase from the \$49,000 I am assuming I got in my first job out of college. This means I will have to choose a career (s) that have high income potential.

So I will need to choose something that leverages my natural strengths & personality, but also has a high income potential. I certainly will not earn a lot of money unless I can be my best and the career is a good fit for my personality and strengths.

This probably means the Meaning & Passion circle becomes the 3rd in priority. If I am fortunate I will find something that combines all three.