



# Dennis Raisich

// Conversational AI · From Strategy to Production

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LinkedIn ↗

10+

YEARS ENTERPRISE

€20M+

REVENUE TRACK

35+

TEAM BUILT

2x

FOUNDER + EXIT

3

LANGUAGES

## EXPERIENCE

### VP Growth

amnis treasury ag · Swiss Fintech CURRENT

2025 → Present

**Voice AI & Conversational Automation:** Design and implementation of voice bots for customer support. LLM integration (Claude, GPT-4) for intelligent conversation flows. Multi-agent systems for automated customer interactions. Requirements engineering and technical documentation.

### Founder & Managing Director

2023 → Present

SCALES GmbH (myscales.ch) · AI Consultancy FOUNDER

**Conversational AI Consulting:** Advisory and implementation of chatbot & voice bot solutions for enterprise clients. **LLM integration** for optimized dialog systems. Requirements analysis and specifications. Training and customization of AI models for client-specific use cases. Close collaboration with agile teams.

### Founder & Board Member

2020 → 2026

daita AG · Data Quality Platform EXITED

Co-founded data quality platform. **CHF 1M+ seed funding**. Built foundation for enterprise AI through clean data. Technical documentation and product specifications. **Shares sold Feb 2026**.

### Business Area Lead

2018 → 2022

Consulteer AG · IT Consulting

Full P&L for two business units. **Built 35-person team** from zero. Multi-million CHF revenue. Enterprise client consulting on digitalization projects. Agile methodology (Scrum).

### Key Account Manager

2015 → 2018

GULP Schweiz AG · IT Staffing

Scaled enterprise B2B accounts to **€6M annual revenue**. Technical requirements analysis and client consulting.

## THE DIFFERENCE

I ship production systems, not slide decks.

Architect + Builder + Consultant in one. From whiteboard to live voice bot in weeks. Currently running my own AI assistant 24/7 with voice, multi-agent orchestration, and real-time integrations.

## TECHNICAL EXPERTISE

### Conversational AI

VAPI Voiceflow Dialogflow Amazon Lex  
Rasa

### LLMs & Voice

Claude 3.5 GPT-4 Whisper ElevenLabs  
RAG

### Development

Python TypeScript REST APIs n8n  
Docker

### Design & Method

Dialog Design Prompt Engineering  
Agile/Scrum

## LANGUAGES

NATIVE German  
NATIVE Russian  
FLUENT English

## EDUCATION

B.Sc. Business Engineering  
RWTH Aachen University, Germany

Professional Scrum Master I

