Dennis Raisich

// Conversational AI · From Strategy to Production

Zurich, Switzerland
d.raisich@gmail.com
+41 79 609 39 98
LinkedIn ↗

10+	€20M+	35+	2×	3
YEARS ENTERPRISE	REVENUE TRACK	TEAM BUILT	FOUNDER + EXIT	LANGUAGES

— EXPERIENCE

VP Growth
2025 → Present

amnis treasury ag · Swiss Fintech `CURRENT`

Voice AI & Conversational Automation: Design and implementation of voice bots for customer support. LLM integration for intelligent conversation flows. Multi-agent systems for automated customer interactions. Requirements engineering and technical documentation.

Founder & Managing Director
2023 → Present

SCALES GmbH (myscales.ch) · AI Consultancy `FOUNDER`

Conversational AI Consulting: Advisory and implementation of chatbot & voice bot solutions for enterprise clients. **LLM integration** for optimized dialog systems. Requirements analysis and specifications. Training and customization of AI models for client-specific use cases. Close collaboration with agile teams.

Founder & Board Member
2020 → 2026

daita AG · Data Quality Platform `EXITED`

Co-founded data quality platform. **CHF 1M+ seed funding**. Built foundation for enterprise AI through clean data. Technical documentation and product specifications. **Shares sold Feb 2026.**

Business Area Lead
2018 → 2022

Consulteer AG · IT Consulting

Full P&L for two business units. **Built 35-person team** from zero. Multi-million CHF revenue. Enterprise client consulting on digitalization projects. Agile methodology (Scrum).

Key Account Manager
2015 → 2018

GULP Schweiz AG · IT Staffing

Scaled enterprise B2B accounts to **€6M annual revenue**. Technical requirements analysis and client consulting.

THE DIFFERENCE ↗

I ship production systems, not slide decks.

Architect + Builder + Consultant in one. From whiteboard to live voice bot in weeks. Currently running my own AI assistant 24/7 with voice, multi-agent orchestration, and real-time integrations.

— TECHNICAL EXPERTISE

Conversational AI

`Cognigy` `VAPI` `Voiceflow` `Dialogflow` `Amazon Lex`

LLMs & Voice

`LLM Integration` `Claude Code` `Whisper` `ElevenLabs` `RAG`

Development

`Python` `TypeScript` `CLI Tools` `REST APIs` `Docker`

Design & Method

`Dialog Design` `Prompt Engineering` `Agile/Scrum`

— LANGUAGES

NATIVE	NATIVE	FLUENT
German	Russian	English

— EDUCATION

B.Sc. Business Engineering
RWTH Aachen University, Germany

Professional Scrum Master I