



Dennis Raisich

// I ship AI systems, not slide decks

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10+

YEARS GROWTH

35+

TEAM BUILT

€20M+

REVENUE

2x

FOUNDER

1

EXIT

EXPERIENCE

VP Growth

amnis treasury ag · Swiss Fintech CURRENT

2025 → Present

AI Strategy & Automation: Agentic AI, Voice AI, MCP Server

Integration. Process Design & Workflow Orchestration. Tool Integration across CRM, ERP, marketing platforms.

Founder & Managing Director

2023 → Present

SCALES GmbH (myscales.ch) · AI Consultancy FOUNDER

Helping businesses understand and implement AI. Strategy to production: multi-agent systems, Claude Code, workflow automation. Enterprise clients across industries.

Founder & Board Member

2020 → 2026

data AG · Data Quality Platform EXITED

Co-founded data quality startup. **Raised CHF 1M+ seed.** Built foundation for enterprise AI through clean data. **Shares sold Feb 2026.**

Business Area Lead

2018 → 2022

Consulteer AG · IT Consulting

Full P&L for two business units. **Built 35-person team** from zero. Multi-million CHF revenue. Offered CSO (declined for entrepreneurship).

Key Account Manager

2015 → 2018

GULP Schweiz AG · IT Staffing

Scaled enterprise B2B accounts to **€6M annual revenue.**

THE DIFFERENCE

B2B + B2C. Sales + Marketing + AI. I've been on the field.

I know what sales and marketing teams actually need — because I've done the work myself. Now I build the systems that make them powerful.

WHAT I DO

System Orchestration

Workflow Architecture Tool Integration
Process Automation API Orchestration

AI-Powered Execution

Agentic Workflows Multi-Agent Systems
Voice AI MCP Servers

CRM & Growth

CRM Automation Journey Orchestration
Customer Data Pipelines Retention Systems

LANGUAGES

NATIVE
German **NATIVE**
Russian **FLUENT**
English

EDUCATION

B.Sc. Business Engineering
RWTH Aachen University, Germany

Professional Scrum Master I
Scrum.org