



Dennis Raisich

// Conversational AI · From Strategy to Production

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LinkedIn ↗

10+

YEARS ENTERPRISE

€20M+

REVENUE TRACK

35+

TEAM BUILT

2x

FOUNDER + EXIT

3

LANGUAGES

EXPERIENCE

VP Growth

amnis treasury ag · Swiss Fintech CURRENT

2025 → Present

Voice AI & Conversational Automation: Design and implementation of voice bots for customer support. LLM integration (Claude, GPT-4) for intelligent conversation flows. Multi-agent systems for automated customer interactions. Requirements engineering and technical documentation.

Founder & Managing Director

2023 → Present

SCALES GmbH (myscales.ch) · AI Consultancy FOUNDER

Conversational AI Consulting: Advisory and implementation of chatbot & voice bot solutions for enterprise clients. **LLM integration** for optimized dialog systems. Requirements analysis and specifications. Training and customization of AI models for client-specific use cases. Close collaboration with agile teams.

Founder & Board Member

2020 → 2026

daita AG · Data Quality Platform EXITED

Co-founded data quality platform. **CHF 1M+ seed funding**. Built foundation for enterprise AI through clean data. Technical documentation and product specifications. **Shares sold Feb 2026**.

Business Area Lead

2018 → 2022

Consulteer AG · IT Consulting

Full P&L for two business units. **Built 35-person team** from zero. Multi-million CHF revenue. Enterprise client consulting on digitalization projects. Agile methodology (Scrum).

Key Account Manager

2015 → 2018

GULP Schweiz AG · IT Staffing

Scaled enterprise B2B accounts to **€6M annual revenue**. Technical requirements analysis and client consulting.

THE DIFFERENCE

I ship production systems, not slide decks.

Architect + Builder + Consultant in one. From whiteboard to live voice bot in weeks. Currently running my own AI assistant 24/7 with voice, multi-agent orchestration, and real-time integrations.

TECHNICAL EXPERTISE

Conversational AI Platforms

VAPI Voiceflow Dialogflow Amazon Lex
Rasa Botpress

LLMs & AI Models

Claude 3.5 GPT-4 Turbo Whisper STT
ElevenLabs TTS Gemini RAG/Vector DB

Development & Integration

Python TypeScript REST APIs
Webhooks n8n / Make MCP Protocol

Conversation Design

Dialog Flow Design Intent Modeling
Entity Extraction Prompt Engineering
Multi-turn Context Fallback Strategies

Infrastructure & Analytics

AWS / GCP Docker Conversation Analytics
A/B Testing

LANGUAGES

NATIVE
German

NATIVE
Russian

FLUENT
English

B.Sc. Business Engineering
RWTH Aachen University, Germany

Professional Scrum Master I
Scrum.org

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