



Dennis Raisich

// Conversational AI · From Strategy to Production

Zurich, Switzerland
d.raisich@gmail.com
+41 79 609 39 98
[LinkedIn ↗](#)

10+
YEARS ENTERPRISE

€20M+
REVENUE TRACK

35+
TEAM BUILT

2×
FOUNDER + EXIT

3
LANGUAGES

EXPERIENCE

VP Growth 2025 → Present
amnis treasury ag · Swiss Fintech **CURRENT**

Voice AI & Conversational Automation: Design and implementation of voice bots for customer support. LLM integration (Claude, GPT-4) for intelligent conversation flows. Multi-agent systems for automated customer interactions. Requirements engineering and technical documentation.

Founder & Managing Director 2023 → Present
SCALES GmbH (myscales.ch) · AI Consultancy **FOUNDER**

Conversational AI Consulting: Advisory and implementation of chatbot & voice bot solutions for enterprise clients. **LLM integration** for optimized dialog systems. Requirements analysis and specifications. Training and customization of AI models for client-specific use cases. Close collaboration with agile teams.

Founder & Board Member 2020 → 2026
daita AG · Data Quality Platform **EXITED**

Co-founded data quality platform. **CHF 1M+ seed funding**. Built foundation for enterprise AI through clean data. Technical documentation and product specifications. **Shares sold Feb 2026**.

Business Area Lead 2018 → 2022
Consulteer AG · IT Consulting

Full P&L for two business units. **Built 35-person team** from zero. Multi-million CHF revenue. Enterprise client consulting on digitalization projects. Agile methodology (Scrum).

Key Account Manager 2015 → 2018
GULP Schweiz AG · IT Staffing

Scaled enterprise B2B accounts to **€6M annual revenue**. Technical requirements analysis and client consulting.

THE DIFFERENCE ↗
I ship production systems, not slide decks.

Architect + Builder + Consultant in one.
From whiteboard to live voice bot in weeks. Currently running my own AI assistant 24/7 with voice, multi-agent orchestration, and real-time integrations.

TECHNICAL EXPERTISE

Conversational AI Platforms

VAPI Voiceflow Dialogflow Amazon Lex
Rasa Botpress

LLMs & AI Models

Claude 3.5 GPT-4 Turbo Whisper STT
ElevenLabs TTS Gemini RAG/Vector DB

Development & Integration

Python TypeScript REST APIs
Webhooks n8n / Make MCP Protocol

Conversation Design

Dialog Flow Design Intent Modeling
Entity Extraction Prompt Engineering
Multi-turn Context Fallback Strategies

Infrastructure & Analytics

AWS / GCP Docker Conversation Analytics
A/B Testing

LANGUAGES

NATIVE German
NATIVE Russian
FLUENT English

— EDUCATION

B.Sc. Business Engineering

RWTH Aachen University, Germany

Professional Scrum Master I

Scrum.org

Zurich · Switzerland · 2026

100% Remote · Available Immediately