


# Mychael Contreras

Full Stack Web Developer

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 575.415.1624

 Phoenix, AZ

 Mychael Contreras |  
LinkedIn

## SKILLS

Front/Backend development

HTML, CSS, JavaScript,  
REST/3<sup>rd</sup> Party API's

MySQL, Node.js, NoSQL, React,

GitHub, MVC, Express.js,

MySQL, MERN, State,

MongoDB, Mongoose

Contracts & Negotiations

Sales

Financial Analysis P&L

Project Management

## EDUCATION

**Full Stack Coding  
Certification**  
University of Arizona  
2022

**Master's Degree**  
Business Administration  
Eastern New Mexico University  
2013

**Bachelor Degree**  
Marketing  
New Mexico State University  
2011

## SUMMARY

I am a Full Stack Web Developer from Phoenix AZ. My background in management has given me the foundation of an enthusiastic leader that enjoys cultivating my team to become top performers. Managing large projects with unprecedented challenges inspires me to drive the business towards its goals and company vision. I am comfortable as an individual contributor or taking lead. I enjoy operating through day-to-day tasks with divine discontent to ensure constant improvement with a "one team" mentality in today's technology driven world.

## PROFESSIONAL EXPERIENCE

**Licensed Agent** **March 2022-Present**  
New York Life Insurance Company Scottsdale, AZ

As a licensed Agent of New York Life Insurance Company, I offer a variety of products that help meet a number of insurance and financial needs.

- Business, Personal, Estate Planning
- Face to Face client communication and relationship building

**Center Operations Manager** **September 2017 - December 2021**  
Goodyear Tire and Rubber, Phoenix AZ & League City TX

Led a team of 5 associates in Texas for 2 years growing EBIT from \$42K to \$156k in year 2. I was promoted to Phoenix to oversee a production plant and sales operations consisting of 45 employees. Sales have grown from \$9 million to \$10.5 million annually and a top 5 earnings producer in the country.

- Strong analytical and financial skills and ability to present in a professional demeanor.
- Proven leadership ability coaching team members to harness and develop strengths in pursuit of a successful operation.
- Upheld company values with a positive and friendly attitude in all customer situations and ability to work effectively with all organizational levels.

**Assistant Manager** **August 2015 - August 2017**  
Goodyear Tire & Rubber, Phoenix AZ

- Supported a \$5 million dollar a year team by quickly accepting risk required to lead to change with the sales department.
- Held weekly sales meeting to foster teamwork within assigned territories.
- Lead sales and service departments consisting of 30 employees to meet aggressive deadlines with a minimal amount of supervision.
- Maintained confidentiality, cultural adaptability as a leader while always treating others with respect
- Made decisions independently in higher level leadership responsibilities in critical situations.