

PPP & Infrastructure

London Research International (LRI) aims to provide British Expertise for PPP projects outside of the UK. At LRI, we have mobilised the UK's most qualified PPP experts, all of whom have a wealth of experience working on key projects for investors and governments at the highest level.

Our Services

LRI's dedicated team of PPP experts, who encompass a wide range of skills they have developed over careers spanning several decades, are available to provide support for any PPP project internationally. We cover (1) all the major sectors, including transportation, education, health, energy, water and defence, (2) all stages of the project cycle, from inception to training and operation, and (3) both public and private sector clients.

With top management experience of major service providers or PPP contractors, our experts can advise investors on how to manage and develop PPP businesses. Our services include:

A. Business Strategies and Strategic Advice

For your PPP business, we can provide the following strategic advice:

- Development of business strategies including project selection criteria
- Training for project development, risk management, negotiation and project management
- Acquisitions and portfolio management

B. Project Consulting and Management

For your PPP project, we can provide the following consulting services in all phases of the project for both public and private sectors:

- Identification of potential PPP projects and business case analysis
- Development of project framework including risk allocation and financial strategy
- Project appraisal and feasibility studies
- Development of bid-winning tactics and consortium building
- Bid preparation, assessment and negotiation
- Project/contract management (implementation programmes, consortium/staff management, client relationships, etc.)

Investment in a PPP project cannot be made without advice from experts with significant experience.

LRI has the skills and experience not only to advise governments but also to develop and manage major service providers.

Organising experts in a team under professional management, LRI offers the best value for its PPP clients.

LRI's Professional Services for Engineering Projects

Professional services worldwide

LRI holds memberships with British Expertise (formerly the British Consultants and Construction Bureau) and the Japanese Chamber of Commerce and Industry (JCCI) in the UK. With abundant professional human resources in-house and also on our HR database, we mobilise engineers, economists, sector-specialists and environmental experts for engineering consulting projects worldwide.

LRI's mission for Africa

The importance of Africa has been increasing steadily among aid agencies including JICA (Japan International Cooperation Agency). LRI assists Japanese engineering consulting companies with the implementation of their JICA projects in the region. One of our activities is to introduce British consulting companies who have rich experience and a high capacity to operate in the region to Japanese counterparts as a joint venture partner for efficient project implementation. LRI can provide project management or coordination services for such projects.

Project finding and development

LRI is active in project-finding worldwide. At LRI, we work with private-sector investors as well as with lending institutions, in particular, in the energy and infrastructure sectors. We can develop an investment package that includes feasibility studies for investors and financial institutions.

Key Members

LRI's team consists of members with vast experience in diverse roles, including senior advisors for national governments, managing directors and chief operations officers for major service providers. The team currently consists of 12 members, and it is continually growing. Below are details of some of the key members.



John Pilkington

John has 40 years of experience working for Governments around the world delivering major infrastructure projects using private finance. He now provides strategic advice to a range of public- and private-sector clients. John was Development Director at Tarmac/Carillion, the UK's largest construction company, on a number of large PFI projects in the health, education, and defence sectors. Later, John was Managing Director of the PFI Investments business at Amey, a major infrastructure service provider. He led the strategic design of the £55 billion Building Schools for the Future programme for the Department of Education. He also worked for the UK Treasury on the delivery of social and affordable housing through joint ventures between public and private sectors.



David Wright

David is a leading international expert on PPP. He has considerable experience at a senior level of PFI in the UK and PPP internationally. As a result, he has intimate and practical knowledge of the entire PPP project cycle from inception to operation. He was the civil servant responsible for negotiating and delivering the first two PFI prison projects and he became Head of PFI in the UK Government's Funding Agency for Schools. He has undertaken project analysis at the highest level reviewing proposed projects in sectors such as health, education, criminal justice and nuclear energy. He provides strategic PPP procurement advice and training to public bodies and private companies. He has advised governments world-wide on PPP strategy and delivery. He is a Faculty member of the Commonwealth Business School and he has developed a Diploma in PPP Leadership and Management - the only accredited specialist PPP qualification.



Tony Barton

Tony is a Senior Manager with extensive experience of leading large teams in national and multi-national regimes, and planning and delivering logistic solutions in complex environments. He has considerable experience in logistic and project management, local government, and public relations. He has travelled widely and has an in-depth knowledge of the UK, NATO and UN systems. His contacts include a wide range of defence, construction, and logistics contractors. He has been elected Fellow of the Chartered Management Institute and Chartered Institute of Logistics and Transport. His experience includes designing logistic solutions for: Crossrail; the first Rapid Goods Screening facility for BAA Heathrow; and the Construction Logistics Integrator - the £4.3bn construction project at Heathrow. He was a key member of the Management Board, delivering Europe's largest PFI project (at £2.2Bn) to rebuild Colchester Garrison.



Tom Thomas OBE

Tom has been involved in all stages of the PFI and PPP process. After leading the public sector development of a major (£500M+) project, he spent approximately 8 years working on private sector PFI and PPP projects, addressing health, education, transport infrastructure, defence, and judicial requirements. In addition to bidding activities, Tom developed project programmes and formed consortia. In parallel, he developed the quality management system for the complex bidding process concerned. He led the business development work to take his firm into the waste treatment sector, including the initiation of a successful future M & A project. Tom represented his firm in the PPP Forum and led delegations at meetings with Ministers. He also presented to the Partnerships UK (PUK) International Course on PPP/PFI for public officials from overseas Governments.



Michael Prior

Michael is an economist with nearly 40 years of experience as an international consultant working in Europe, Asia, the Middle East and Africa. Since 1980, he has specialised mainly in energy projects after a period working with IEA Coal Research, and he has worked on energy projects in over 10 countries. He has also worked on the environmental aspects of the energy sector. In 1992/93 he was the Director of the Stockholm Environment Institute at York University, where he was responsible for initiating work in South Africa and China. In 1997/98, he was the Director of the Energy Restructuring Group in Poland, a team responsible for developing regulatory systems for the energy sector and for drafting the National Energy Law. He has worked on developing BOT projects for offshore and land-based gas facilities in Lebanon and on a planned trans-Afghan gas pipeline.

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