

## Mr. Sousa

**NATIONALITY:** Portuguese

### SUMMARY

Portuguese speaking Engineer in construction

### EDUCATION

- **2004**

Postgraduate study  
Geomatic and GIS Technology  
Technical University of Lisbon/ESRI/GEOPOINT (Public)

- **2002**

Undergraduate Study  
Environmental and Urban legal policies  
Environmental Engineering  
UTAD – University of Trás-os-Montes e Alto Douro (Public)

### EMPLOYMENT RECORD/PROFESSIONAL EXPERIENCE

• Dates	<b>Actual position</b>
• Name and address	Andrade Gutierrez/Zagope
• Type of business or sector	Brazilian-portuguese Engineering and Construction Company
• Occupation or position held	Coordinator of ESH and Quality Management for for 5 Projects : Alger Centre Subway ; fishing Port (Jijel) ; Wates Technical Landfil (Algeria) ; Infraestructure for the New Administrative City of Bughzoul and transrhume Viaduct (Constantine)
• Main activities and responsibilities	Management and coordinate Environmental & Safety and Quality Engineering for construction project
• Dates	<b>MAY'2012 – DEC'2012</b>
• Name and address	Andrade Gutierrez/Zagope
• Type of business or sector	Brazilian-portuguese Engineering and Construction Company
• Occupation or position held	Coordinator of ESH and Quality Management for a VALE project (Exploitation of iron ore at Guinea Conakry)
• Main activities and responsibilities	Management and coordinate Environmental & Safety and Quality Engineering for construction project
• Dates	<b>OCT'2010 – MAY'2012</b>

- Name and address
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

Andrade Gutierrez/Zagope  
Brazilian-portuguese Company  
Leader Manager of E&S Management for a VALE project execution of a Port at Nacala (North of Mozambique)  
Management and coordinate Environmental & Safety Engineering Components for Detailed and Execution Project

- Dates
- Name and address
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

**Since FEV'06**  
SEGA – Systems for Environmental and Safety Engineering  
Portuguese Company that operates too at PALOP's countries  
General Manager  
Management and coordinate several environmental projects:

- Impact assessment EKUMA Residencial Complex; Cunene, Luanda (Africa)
- Impact Assessment and Emergency Plan for a Public School Complex, Lisbon (Portugal)
- Impact Assessment and Quality Management of Execution Project for National Roads N.ers 338, 232 and 213, North and Center of Portugal
- Impact assessment of Chaves Casinos and Touristic Project, Portugal
- Impact assessment of "Metalogalva" Metallurgic Industry, Portugal
- Impact Assessment of Eolic Park at Mogadouro, North of Portugal

Team leader and coordinator for the EIA domains in several projects

- Dates
- Name and address
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

**MAR'2008 - SEP'2009**  
ESRI – Systems for Environmental and Safety Engineering  
Portuguese subsidiary of an American Specialized Company for GIS  
GIS Consultant  
Management and coordinate several environmental projects supported by GIS technology and interfaces  
Development of a Pilot project "InfraSIG" applied to Water and Wastewater Management

- Dates
- Name and address
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

**FEV'2006 - MAR'2008**  
TÜV Rheinland Portugal  
Portuguese Subsidiary Of TÜV RHEINLAND (GERMANY). CERTIFICATION ORGANISM  
Environment & Safety Unit manager  
Management and coordinate several areas:

- Prospecting, promotion and coach of EIA
- Special account negotiation
- Star-up and maintenance of business connections, financial performance and control

Team sales and coordinator of EIA domains

- Dates
- Name and address
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

**SET'2004 - DEC'2005**  
ITT FLYGT Portugal, S. A., Abóboda – Cascais  
Portuguese subsidiary of ITT FLYGT, world leader in water and wastewater treatment  
General manager  
Manager in several business areas:

- Prospecting, promotion and coach
- Search of new markets and new customers
- Special account negotiation

- Star-up and maintenance of business connections, financial performance and control
- Team financial and sales development and supervision in order to new targets
- Promotional and strategic Plans

<b>PROFESSIONAL AFFILIATIONS</b>
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Professional Aptitude Certificate in Pedagogic Professional

<b>PUBLICATIONS</b>
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n/a

<b>LANGUAGES</b>
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Portuguese, English, Spanish