

<b>PROBLEM</b> Athletes lack an affordable and mobile solution to monitor CO2 levels and respiratory patterns in real time during exercise.	<b>SOLUTION</b> A mobile gas mask that measures CO2 concentration and temperature in real-time, transmitting data wirelessly via Bluetooth for easy monitoring during workouts.	<b>UNIQUE VALUE PROPOSITION</b> A compact, mobile mask that offers real-time CO2 and temperature data, helping athletes optimize respiratory performance and efficiency during exercise.	<b>UNFAIR ADVANTAGE</b> "Exclusive combination of CO2 and temperature sensing in a mobile, user-friendly design, providing more comprehensive respiratory insights than existing alternatives.	<b>CUSTOMER SEGMENTS</b> Fitness enthusiasts, and health-conscious individuals seeking to monitor respiratory efficiency and optimize their physical performance.
	<b>KEY METRICS</b> Number of active users, device sales, user retention rate, app usage frequency, improvements in respiratory performance based on device data.		<b>CHANNELS</b> Facebook: Kalmar Ironman 2025: <a href="https://www.facebook.com/share/g/o9ZCRR5HNR9fbPdD/?mibextid=K35Xfp">https://www.facebook.com/share/g/o9ZCRR5HNR9fbPdD/?mibextid=K35Xfp</a>	
<b>EXISTING ALTERNATIVES</b> Stationary medical analyzers. Handheld breathing monitors.		<b>HIGH-LEVEL CONCEPT</b> "Pulse band" for the lungs		<b>EARLY ADOPTERS</b> Health-conscious individuals, athletes, and fitness enthusiasts who actively track their physical performance and seek respiratory insights, such as runners, cyclists, and triathletes.
<b>COST STRUCTURE</b> Development, production, marketing, data storage, customer support, app maintenance, and updates.			<b>REVENUE STREAMS</b> Device sales, monthly app subscriptions for advanced analytics and features, potential partnerships with gyms or sports brands, data insights sold to fitness researchers.	

