```
In [55]: import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import warnings
import seaborn as sns
warnings.filterwarnings("ignore")
```

In [56]: data=pd.read\_csv('/home/placement/Desktop/TelecomCustomerChurn.csv')
 print(data)

0 1 2 3 4  7038 7039 7040 7041 7042	7590-VHVEG 5575-GNVDE 3668-QPYBK 7795-CFOCW 9237-HQITU  6840-RESVB 2234-XADUH	gender Female Male Male Female Male Female Female Male Male		9 Yes 9 No 9 No 9 No 9 No	Dependents No No No No No Ves Yes Yes No No No	tenure 1 34 2 45 2  24 72 11 4 66		
0 1 2 3 4  7038 7039 7040 7041 7042	PhoneService No Yes Yes No Yes Yes Yes No Yes Yes No Yes	No pho	tipleLines In- ne service No No ne service No Yes Yes ne service Yes No	Fiber o Fiber o Fiber o Fiber o	DSL DSL DSL otic DSL otic DSL otic DSL otic	curity No Yes Yes No Yes No Yes No Yes	\	
0 1 2 3 4  7038 7039 7040 7041 7042		ion Tech No Yes No Yes No Yes Yes No No Yes	hSupport Streams No No No Yes No Yes No No No No No No Yes	AmingTV Some No No No No No Yes No No Yes	treamingMovie: No No No No Ye: Ye: No Ye:	o Monto o Monto o Monto o Monto s s o Monto o Monto	Contract h-to-month One year h-to-month One year h-to-month One year One year h-to-month h-to-month Two year	\
0	PaperlessBill	ing Yes	•	mentMethoo onic chec	d MonthlyCharg	ges To <sup>.</sup> .85	talCharges 29.85	\

1 N	Mailed check	56.95	1889.5
2 Ye	Mailed check	53.85	108.15
3 N	Bank transfer (automatic)	42.30	1840.75
4 Ye	Electronic check	70.70	151.65
7038 Ye	Mailed check	84.80	1990.5
7039 Ye	<pre>c Credit card (automatic)</pre>	103.20	7362.9
7040 Ye	Electronic check	29.60	346.45
7041 Ye	Mailed check	74.40	306.6
7042 Ye	Bank transfer (automatic)	105.65	6844.5

	Churn
0	No
1	No
2	Yes
3	No
4	Yes
7038	No
7039	No
7040	No
7041	Yes
7042	No

[7043 rows x 21 columns]

## In [57]: data.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
     Column
                       Non-Null Count Dtype
                       7043 non-null
 0
     customerID
                                       object
 1
                       7043 non-null
     gender
                                       object
                       7043 non-null
     SeniorCitizen
                                        int64
 3
     Partner
                       7043 non-null
                                       object
                       7043 non-null
 4
     Dependents
                                        obiect
 5
     tenure
                       7043 non-null
                                        int64
 6
     PhoneService
                       7043 non-null
                                       obiect
                       7043 non-null
    MultipleLines
 7
                                       object
 8
     InternetService
                       7043 non-null
                                       obiect
     OnlineSecurity
 9
                       7043 non-null
                                       obiect
    OnlineBackup
                       7043 non-null
 10
                                       object
    DeviceProtection
                       7043 non-null
                                       obiect
 11
 12
    TechSupport
                       7043 non-null
                                       obiect
 13
    StreamingTV
                       7043 non-null
                                       object
    StreamingMovies
                       7043 non-null
 14
                                       object
    Contract
                       7043 non-null
                                       obiect
 15
    PaperlessBilling
                       7043 non-null
                                       object
    PaymentMethod
                       7043 non-null
 17
                                       object
    MonthlyCharges
                       7043 non-null
                                       float64
 18
 19
    TotalCharges
                       7043 non-null
                                       obiect
 20 Churn
                       7043 non-null
                                       object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
```

In [58]: data

Out[58]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity		DevicePı
0	7590- VHVEG	Female	0	Yes	No	1	No	No phone service	DSL	No		
1	5575- GNVDE	Male	0	No	No	34	Yes	No	DSL	Yes		
2	3668- QPYBK	Male	0	No	No	2	Yes	No	DSL	Yes		
3	7795- CFOCW	Male	0	No	No	45	No	No phone service	DSL	Yes		
4	9237- HQITU	Female	0	No	No	2	Yes	No	Fiber optic	No		
								•••				
7038	6840- RESVB	Male	0	Yes	Yes	24	Yes	Yes	DSL	Yes		
7039	2234- XADUH	Female	0	Yes	Yes	72	Yes	Yes	Fiber optic	No		
7040	4801-JZAZL	Female	0	Yes	Yes	11	No	No phone service	DSL	Yes		
7041	8361- LTMKD	Male	1	Yes	No	4	Yes	Yes	Fiber optic	No		
7042	3186-AJIEK	Male	0	No	No	66	Yes	No	Fiber optic	Yes		
7043 ı	7043 rows × 21 columns											

```
In [59]: data.describe()
```

Out[59]:

	SeniorCitizen	tenure	MonthlyCharges
count	7043.000000	7043.000000	7043.000000
mean	0.162147	32.371149	64.761692
std	0.368612	24.559481	30.090047
min	0.000000	0.000000	18.250000
25%	0.000000	9.000000	35.500000
50%	0.000000	29.000000	70.350000
75%	0.000000	55.000000	89.850000
max	1.000000	72.000000	118.750000

```
In [60]: data.columns
```

```
In [61]: list(data)
Out[61]: ['customerID',
           'gender',
           'SeniorCitizen',
           'Partner',
           'Dependents',
           'tenure',
           'PhoneService',
           'MultipleLines',
           'InternetService',
           'OnlineSecurity',
           'OnlineBackup',
           'DeviceProtection',
           'TechSupport',
           'StreamingTV',
           'StreamingMovies',
           'Contract',
           'PaperlessBilling',
           'PaymentMethod',
           'MonthlyCharges',
           'TotalCharges',
           'Churn']
```

In [62]: data.head()

Out[62]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity		DeviceProte
0	7590- VHVEG	Female	0	Yes	No	1	No	No phone service	DSL	No		
1	5575- GNVDE	Male	0	No	No	34	Yes	No	DSL	Yes		
2	3668- QPYBK	Male	0	No	No	2	Yes	No	DSL	Yes		
3	7795- CFOCW	Male	0	No	No	45	No	No phone service	DSL	Yes		
4	9237- HQITU	Female	0	No	No	2	Yes	No	Fiber optic	No		
5 r	5 rows × 21 columns											

In [63]: data.shape

Out[63]: (7043, 21)

```
In [64]: data.isna().sum()
Out[64]: customerID
                             0
         gender
                             0
         SeniorCitizen
                             0
         Partner
                             0
         Dependents
                             0
         tenure
                             0
         PhoneService
                             0
         MultipleLines
                             0
         InternetService
                             0
         OnlineSecurity
                             0
         OnlineBackup
                             0
         DeviceProtection
                             0
         TechSupport
                             0
         StreamingTV
                             0
         StreamingMovies
                             0
         Contract
         PaperlessBilling
                             0
         PaymentMethod
                             0
         MonthlyCharges
                             0
         TotalCharges
                             0
         Churn
         dtype: int64
In [65]: data["TotalCharges"]=pd.to_numeric(data['TotalCharges'],errors='coerce')
```

## In [66]: data.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
     Column
                       Non-Null Count Dtype
                       7043 non-null
 0
     customerID
                                        object
 1
                       7043 non-null
     gender
                                        object
                       7043 non-null
     SeniorCitizen
                                        int64
 3
     Partner
                       7043 non-null
                                        object
                       7043 non-null
 4
     Dependents
                                        obiect
 5
     tenure
                       7043 non-null
                                        int64
 6
                       7043 non-null
                                        obiect
     PhoneService
                       7043 non-null
    MultipleLines
 7
                                        object
 8
     InternetService
                       7043 non-null
                                        obiect
 9
     OnlineSecurity
                       7043 non-null
                                        obiect
    OnlineBackup
                       7043 non-null
 10
                                        object
                       7043 non-null
                                        obiect
 11
     DeviceProtection
 12
    TechSupport
                       7043 non-null
                                        obiect
 13
    StreamingTV
                       7043 non-null
                                        object
    StreamingMovies
                       7043 non-null
 14
                                        object
    Contract
                       7043 non-null
                                        obiect
 15
    PaperlessBilling
                       7043 non-null
                                        object
    PaymentMethod
                       7043 non-null
 17
                                        object
    MonthlyCharges
                       7043 non-null
                                        float64
 18
 19
    TotalCharges
                       7032 non-null
                                        float64
 20 Churn
                       7043 non-null
                                        object
dtypes: float64(2), int64(2), object(17)
memory usage: 1.1+ MB
```

```
In [67]: data.isna().sum()
Out[67]: customerID
                               0
         gender
         SeniorCitizen
         Partner
         Dependents
         tenure
         PhoneService
         MultipleLines
         InternetService
         OnlineSecurity
         OnlineBackup
         DeviceProtection
         TechSupport
         StreamingTV
         StreamingMovies
         Contract
         PaperlessBilling
         PaymentMethod
         MonthlyCharges
                               0
         TotalCharges
                             11
         Churn
                               0
         dtype: int64
In [ ]:
In [68]: data1=data.drop(columns=['customerID', 'MultipleLines', 'Dependents', 'StreamingTV', 'Partner', 'StreamingMovie
```

In [69]: data1

Out[69]:

	gender	SeniorCitizen	tenure	PhoneService	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection	TechSupport	Contract	Mon
0	Female	0	1	No	DSL	No	Yes	No	No	Month- to-month	
1	Male	0	34	Yes	DSL	Yes	No	Yes	No	One year	
2	Male	0	2	Yes	DSL	Yes	Yes	No	No	Month- to-month	
3	Male	0	45	No	DSL	Yes	No	Yes	Yes	One year	
4	Female	0	2	Yes	Fiber optic	No	No	No	No	Month- to-month	
				•••	***		•••		***		
7038	Male	0	24	Yes	DSL	Yes	No	Yes	Yes	One year	
7039	Female	0	72	Yes	Fiber optic	No	Yes	Yes	No	One year	
7040	Female	0	11	No	DSL	Yes	No	No	No	Month- to-month	
7041	Male	1	4	Yes	Fiber optic	No	No	No	No	Month- to-month	
7042	Male	0	66	Yes	Fiber optic	Yes	No	Yes	Yes	Two year	

7043 rows × 13 columns

localhost:8888/notebooks/Desktop/Analysis/Telecomcustomer.ipynb

Out[70]:

	gender	SeniorCitizen	tenure	PhoneService	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection	TechSupport	Contract	Mon
0	Female	0	1	No	DSL	No	Yes	No	No	Month- to-month	
1	Male	0	34	Yes	DSL	Yes	No	Yes	No	One year	
2	Male	0	2	Yes	DSL	Yes	Yes	No	No	Month- to-month	
3	Male	0	45	No	DSL	Yes	No	Yes	Yes	One year	
4	Female	0	2	Yes	Fiber optic	No	No	No	No	Month- to-month	
		•••		•••	***		•••				
7038	Male	0	24	Yes	DSL	Yes	No	Yes	Yes	One year	
7039	Female	0	72	Yes	Fiber optic	No	Yes	Yes	No	One year	
7040	Female	0	11	No	DSL	Yes	No	No	No	Month- to-month	
7041	Male	1	4	Yes	Fiber optic	No	No	No	No	Month- to-month	
7042	Male	0	66	Yes	Fiber optic	Yes	No	Yes	Yes	Two year	

7043 rows × 13 columns

localhost:8888/notebooks/Desktop/Analysis/Telecomcustomer.ipynb

```
In [71]: data2.isna().sum()
Out[71]: gender
                             0
         SeniorCitizen
                             0
         tenure
                             0
         PhoneService
                             0
         InternetService
         OnlineSecurity
                             0
         OnlineBackup
                             0
         DeviceProtection
                             0
         TechSupport
                             0
         Contract
                             0
         MonthlyCharges
                             0
         TotalCharges
                             0
         Churn
                             0
         dtype: int64
In [72]: data2['Churn']=data2['Churn'].map({'Yes':1,'No':0})
```

In [73]: data2

Out[73]:

	gender	SeniorCitizen	tenure	PhoneService	InternetService	OnlineSecurity	OnlineBackup	DeviceProtection	TechSupport	Contract	Mon
0	Female	0	1	No	DSL	No	Yes	No	No	Month- to-month	
1	Male	0	34	Yes	DSL	Yes	No	Yes	No	One year	
2	Male	0	2	Yes	DSL	Yes	Yes	No	No	Month- to-month	
3	Male	0	45	No	DSL	Yes	No	Yes	Yes	One year	
4	Female	0	2	Yes	Fiber optic	No	No	No	No	Month- to-month	
7038	Male	0	24	Yes	DSL	Yes	No	Yes	Yes	One year	
7039	Female	0	72	Yes	Fiber optic	No	Yes	Yes	No	One year	
7040	Female	0	11	No	DSL	Yes	No	No	No	Month- to-month	
7041	Male	1	4	Yes	Fiber optic	No	No	No	No	Month- to-month	
7042	Male	0	66	Yes	Fiber optic	Yes	No	Yes	Yes	Two year	

7043 rows × 13 columns

In [74]: data3=pd.get\_dummies(data2)

In [75]: data3

Out[75]:

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges	Churn	gender_Female	gender_Male	PhoneService_No	PhoneService_Yes	InternetS
0	0	1	29.85	29.85	0	1	0	1	0	
1	0	34	56.95	1889.50	0	0	1	0	1	
2	0	2	53.85	108.15	1	0	1	0	1	
3	0	45	42.30	1840.75	0	0	1	1	0	
4	0	2	70.70	151.65	1	1	0	0	1	
•••										
7038	0	24	84.80	1990.50	0	0	1	0	1	
7039	0	72	103.20	7362.90	0	1	0	0	1	
7040	0	11	29.60	346.45	0	1	0	1	0	
7041	1	4	74.40	306.60	1	0	1	0	1	
7042	0	66	105.65	6844.50	0	0	1	0	1	

7043 rows × 27 columns

In [76]: cor=data3.corr()
cor

## Out[76]:

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges	Churn	gender_Female	gender_Male	PhoneService_No	Phone
SeniorCitizen	1.000000	0.016567	0.220173	0.102652	0.150889	0.001874	-0.001874	-0.008576	
tenure	0.016567	1.000000	0.247900	0.825464	-0.352229	-0.005106	0.005106	-0.008448	
MonthlyCharges	0.220173	0.247900	1.000000	0.650864	0.193356	0.014569	-0.014569	-0.247398	
TotalCharges	0.102652	0.825464	0.650864	1.000000	-0.199037	0.000002	-0.000002	-0.113013	
Churn	0.150889	-0.352229	0.193356	-0.199037	1.000000	0.008612	-0.008612	-0.011942	
gender_Female	0.001874	-0.005106	0.014569	0.000002	0.008612	1.000000	-1.000000	-0.006488	
gender_Male	-0.001874	0.005106	-0.014569	-0.000002	-0.008612	-1.000000	1.000000	0.006488	
PhoneService_No	-0.008576	-0.008448	-0.247398	-0.113013	-0.011942	-0.006488	0.006488	1.000000	
PhoneService_Yes	0.008576	0.008448	0.247398	0.113013	0.011942	0.006488	-0.006488	-1.000000	
InternetService_DSL	-0.108322	0.013274	-0.160189	-0.052279	-0.124214	-0.006568	0.006568	0.452425	
InternetService_Fiber optic	0.255338	0.019720	0.787066	0.361045	0.308020	0.011286	-0.011286	-0.289999	
InternetService_No	-0.182742	-0.039062	-0.763557	-0.374706	-0.227890	-0.006026	0.006026	-0.172209	
OnlineSecurity_No	0.185532	-0.263746	0.360898	-0.063962	0.342637	-0.010429	0.010429	0.057880	
OnlineSecurity_No internet service	-0.182742	-0.039062	-0.763557	-0.374706	-0.227890	-0.006026	0.006026	-0.172209	
OnlineSecurity_Yes	-0.038653	0.327203	0.296594	0.412091	-0.171226	0.017021	-0.017021	0.092893	
OnlineBackup_No	0.087952	-0.312694	0.210753	-0.177070	0.268005	-0.008191	0.008191	0.092867	
OnlineBackup_No internet service	-0.182742	-0.039062	-0.763557	-0.374706	-0.227890	-0.006026	0.006026	-0.172209	
OnlineBackup_Yes	0.066572	0.360277	0.441780	0.509607	-0.082255	0.013773	-0.013773	0.052312	
DeviceProtection_No	0.094810	-0.312740	0.171836	-0.188911	0.252481	0.002988	-0.002988	0.074776	
DeviceProtection_No internet service	-0.182742	-0.039062	-0.763557	-0.374706	-0.227890	-0.006026	0.006026	-0.172209	
DeviceProtection_Yes	0.059428	0.360653	0.482692	0.522374	-0.066160	0.002105	-0.002105	0.071227	
TechSupport_No	0.205620	-0.262143	0.322076	-0.083705	0.337281	-0.003397	0.003397	0.054447	

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges	Churn	gender_Female	gender_Male	PhoneService_No	Phone
TechSupport_No internet service	-0.182742	-0.039062	-0.763557	-0.374706	-0.227890	-0.006026	0.006026	-0.172209	
TechSupport_Yes	-0.060625	0.324221	0.338304	0.432329	-0.164674	0.009212	-0.009212	0.096340	
Contract_Month-to- month	0.138360	-0.645561	0.060165	-0.445619	0.405103	0.003386	-0.003386	0.000742	
Contract_One year	-0.046262	0.202570	0.004904	0.170649	-0.177820	-0.008026	0.008026	0.002791	
Contract_Two year	-0.117000	0.558533	-0.074681	0.356226	-0.302253	0.003695	-0.003695	-0.003519	

27 rows × 27 columns

```
In [77]: y=data3['Churn']
x=data3.drop(columns='Churn')
```

In [78]: X

Out[78]:

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges	gender_Female	gender_Male	PhoneService_No	PhoneService_Yes	InternetService_D
0	0	1	29.85	29.85	1	0	1	0	
1	0	34	56.95	1889.50	0	1	0	1	
2	0	2	53.85	108.15	0	1	0	1	
3	0	45	42.30	1840.75	0	1	1	0	
4	0	2	70.70	151.65	1	0	0	1	
7038	0	24	84.80	1990.50	0	1	0	1	
7039	0	72	103.20	7362.90	1	0	0	1	
7040	0	11	29.60	346.45	1	0	1	0	
7041	1	4	74.40	306.60	0	1	0	1	
7042	0	66	105.65	6844.50	0	1	0	1	

7043 rows × 26 columns

In [79]: y

7042

Name: Churn, Length: 7043, dtype: int64

In [80]: from sklearn.model\_selection import train\_test\_split
x\_train,x\_test,y\_train,y\_test=train\_test\_split(x,y,test\_size=0.33,random\_state=42)

In [81]: x\_train

Out[81]:

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges	gender_Female	gender_Male	PhoneService_No	PhoneService_Yes	InternetService_D
298	0	40	74.55	3015.75	0	1	0	1	
3318	0	10	29.50	255.25	0	1	1	0	
5586	0	27	19.15	501.35	1	0	0	1	
6654	0	7	86.50	582.50	1	0	0	1	
5362	0	65	24.75	1715.10	0	1	0	1	
				•••					
3772	0	1	95.00	95.00	0	1	0	1	
5191	0	23	91.10	2198.30	1	0	0	1	
5226	0	12	21.15	306.05	0	1	0	1	
5390	1	12	99.45	1200.15	0	1	0	1	
860	0	26	19.80	457.30	0	1	0	1	

4718 rows × 26 columns

In [82]: x\_test

Out[82]:

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges	gender_Female	gender_Male	PhoneService_No	PhoneService_Yes	InternetService_C
185	0	1	24.80	24.80	1	0	1	0	
2715	0	41	25.25	996.45	0	1	0	1	
3825	0	52	19.35	1031.70	1	0	0	1	
1807	0	1	76.35	76.35	1	0	0	1	
132	0	67	50.55	3260.10	0	1	0	1	
4147	1	71	24.85	1901.00	0	1	0	1	
3542	0	29	55.35	1636.95	0	1	1	0	
3759	0	7	89.35	631.85	0	1	0	1	
1114	0	32	98.85	3145.90	0	1	0	1	
4958	0	59	94.75	5597.65	1	0	0	1	

2325 rows × 26 columns

```
Out[83]: v LogisticRegression ()
```

```
In [84]: y_pred=classifier.predict(x_test)
```

```
In [85]: y_pred
Out[85]: array([1, 0, 0, ..., 1, 0, 0])
```

```
In [86]: from sklearn.metrics import confusion matrix
                                                          #confusion matrix
         confusion matrix(y test,y pred)
Out[86]: array([[1511, 186],
                [ 265, 363]])
In [87]: from sklearn.metrics import accuracy_score ##accuracy of test data and predicted data
         accuracy_score(y_test,y_pred)
Out[87]: 0.8060215053763441
In [88]: y
Out[88]: 0
                 0
         2
                 1
         7038
         7039
                 0
         7040
                 0
         7041
                 1
         7042
         Name: Churn, Length: 7043, dtype: int64
In [ ]:
```