

# NYRON ELBOURNE

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Highly experienced Independent Sales Advisor, Sortation Associate and Operations Supervisor with over 2 years of tenure working directly for Amazon, known for exceptional leadership skills and a proven track record of generating high sales output and effectively managing teams. Skilled in energy products provided by several energy providers, Microsoft Office, project management, communication, and providing training and support to peers. Proven ability to work independently and under pressure, consistently meeting and exceeding performance targets.

## EXPERIENCE

**APRIAL 2022 – PRESENT**

### **OPERATIONS SUPERVISOR, AMAZON FRESH**

- Successfully lead and manage night shift back-end operations, effectively managing a team of 10-15 people
- Consistently met and exceeded performance targets, removing barriers to success and ensuring associates have the knowledge and tools needed to perform their tasks safely and effectively
- Expertly managed shift operations, administrative tasks, training and coaching, performance tracking, problem solving, and yard management

**OCTOBER 2021 – 04/2022**

### **OPS SUPERVISOR (TEMP), AMAZON LOGISTICS**

- Temporary position, successfully managed every aspect of the night shift operation, including cluster management, induct management, yard management, and administrative tasks

**MARCH 2020 – 10/2021**

### **SORTATION ASSOCIATE, AMAZON LOGISTICS**

- Worked in every area of the warehouse floor, leading and managing a team of 9-15 people, managing launchpads, ensuring all routes were prepared for drivers, helping drivers with any problems, and unloading and uploading deliveries

**NOVEMBER 2019 – MARCH 2020**

### **INDEPENDENT SALES ADVISOR, EQUAPULSE**

- Successfully worked directly with customers to help them switch to the cheapest supplier of gas and electricity in their area
- Implemented marketing strategies resulting in 12% growth of customer base
- Delivered exceptional customer service by listening to concerns and answering questions

## EDUCATION

SEPTEMBER 2022

### **BSC (HONS) BUSINESS MANAGEMENT WITH FOUNDATION YEAR, CANTERBURY CHRIST CHURCH UNIVERSITY**

I am currently studying for my BSc (Hons) Business Management with Foundation Year at Elisabeth School, Canterbury Christ Church University, and have already begun to develop a strong understanding of business principles, with a particular focus on leadership, strategy, and innovation. My education has given me a solid foundation to excel in this field and has provided me with the theoretical knowledge and practical skills needed to be an effective leader in any business setting.

JUNE 2011

### **CXC/GCSE (5), SAN FERNANDO WEST SECONDARY SCHOOL**

- Business, English Language, Mathematics, Principles of Business, Principles of Accounts

## SKILLS

- Exceptional sales techniques, consistently exceeding sales targets
- Strong experience in sales and time management
- Exceptional communication and people skills, able to build strong relationships with customers and colleagues
- Certified in Yard Marshal and Fire Marshal Training
- Strong ability to manage and motivate employees, fostering a positive and productive work environment
- Proven ability to work independently and lead teams
- Skilled in Microsoft Office Suite (Word, PowerPoint, Excel)
- Proficient in project management, able to successfully implement and oversee projects from start to finish
- Skilled in webpage design, able to create and maintain effective online presence

## ACTIVITIES

In my free time, I am an avid reader of self-development books and engage in web design, dropshipping, meditation, and regularly watch educational and spiritual videos on YouTube. I also enjoy listening to music, audio books, and podcasts, and always strive to continue learning and growing both personally and professionally. These activities have not only allowed me to develop a wide range of skills, but also helped me to become a well-rounded, curious and open-minded individual, which I believe would be beneficial in any work environment.