Budget Uncertainty in the Vaccine Market Nick Morris

Hypothesis:

If a market's vaccine budget decreases then the reservation price decreases.

Variables of Interest:

- 1. **Reservation Price:** The most a consumer is willing to pay
- 2. **Market Segments:** The number of markets that group consumers
- 3. **Bundles:** The type of vaccine produced by a provider
- 4. **MARR**: Provider Minimum Annual Rate of Return

Metrics of Interest:

- 1. Total Social Surplus (TSS): Profit + Savings
- 2. Total Consumer Surplus (TCS): Savings
- 3. Total Provider Profit (TPF): Profit
- 4. Consumer Market Value: TCS / (TCS + TPF)
- 5. Provider Market Value: TPF / (TCS + TPF)
- 6. Demand Satisfaction
- 7. Production Cost Recovery

The Experiment:

Targeting 1 market at a time in:

- 2, 4, 8, 12 market systems

Randomly reduce the reservation price by:

- 1%-12%, 13%-26%, 27%-40%

For these portion of bundles:

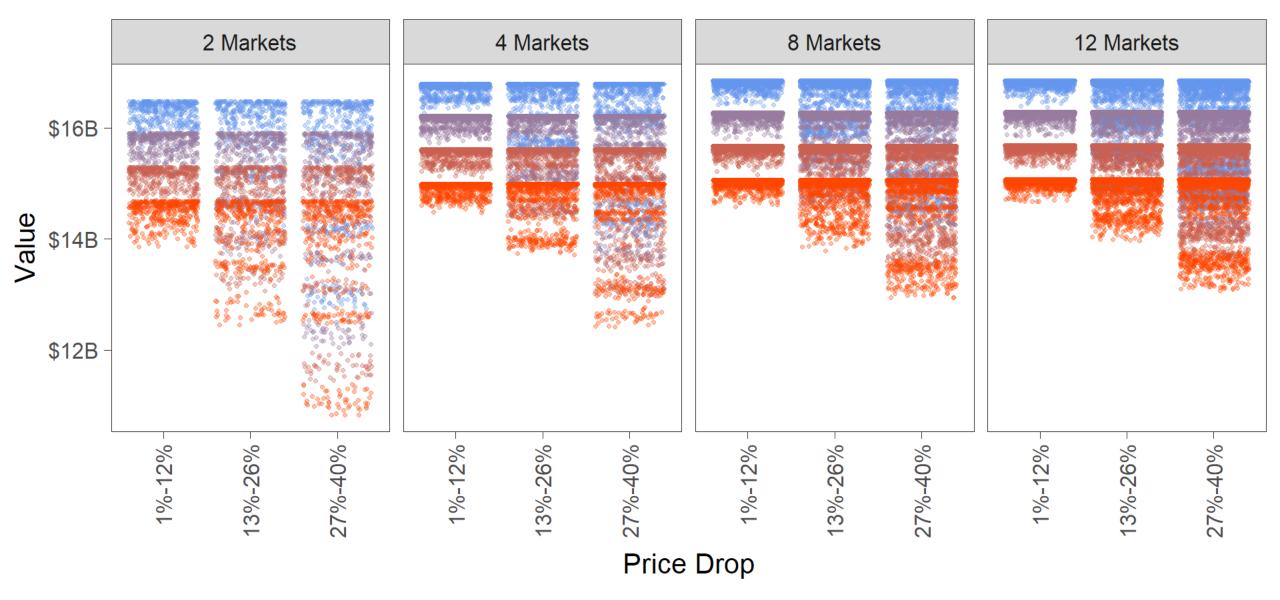
- 1%-20%, 21%-40%, 41%-60%, 100%

At MARR values of:

- 5%, 10%, 25%, 20%

Total Social Surplus



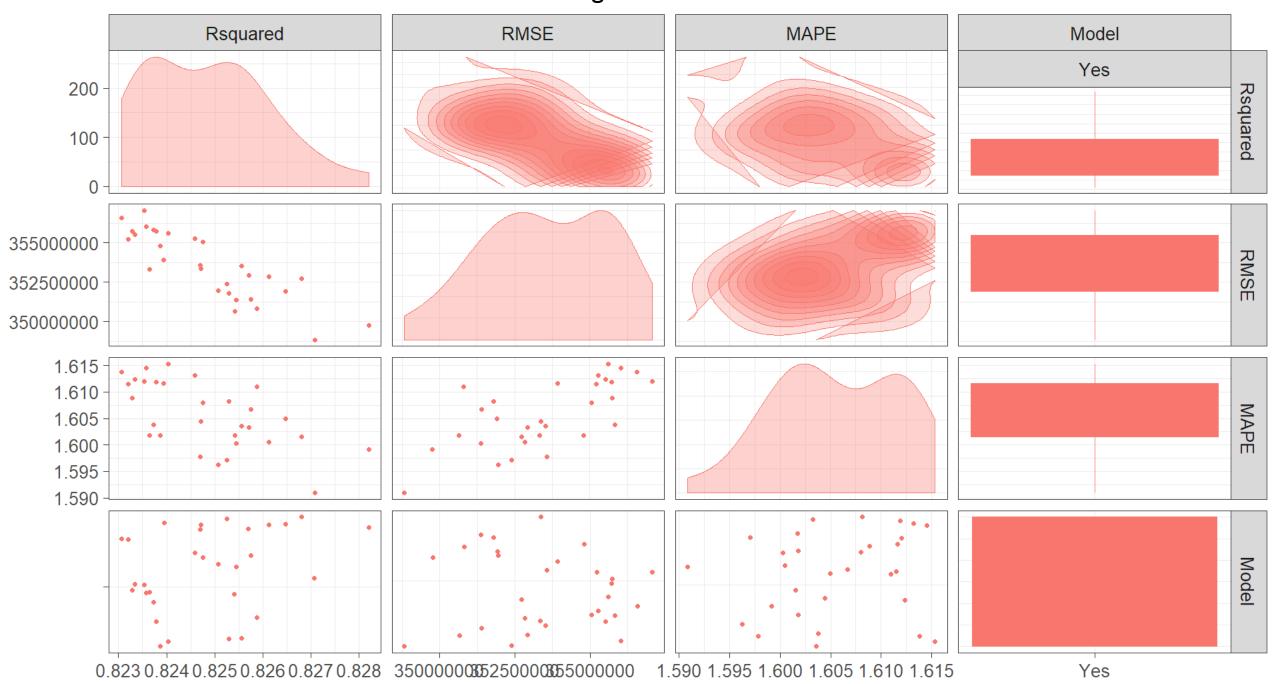


TSS Regression Model

Coefficients:

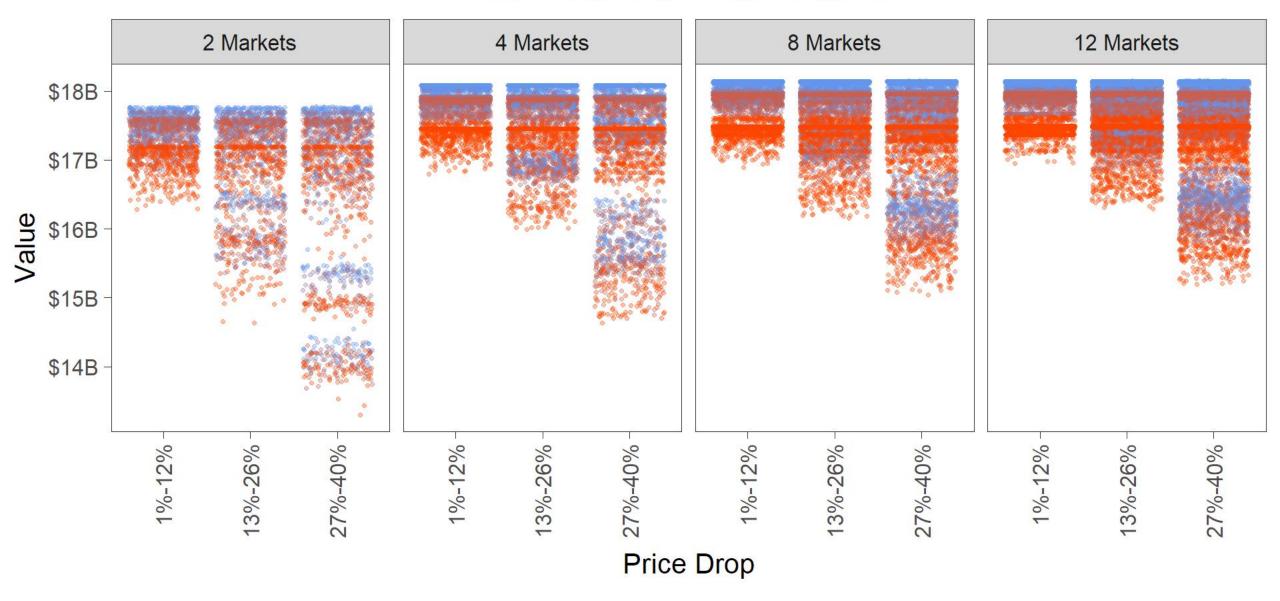
```
Estimate Std. Error t value Pr(>|t|)
(Intercept) 1.626e+10 6.483e+06 2508.66 <2e-16 ***
Markets4.Markets 5.951e+08 6.247e+06 95.25 <2e-16 ***
Markets8.Markets 7.739e+08 5.703e+06 135.70 <2e-16 ***
Markets12.Markets 8.160e+08 5.510e+06 148.11 <2e-16 ***
Price_Drop13..26. -1.542e+08 3.465e+06 -44.50 <2e-16 ***
Price_Drop27..40. -3.737e+08 3.465e+06 -107.83 <2e-16 ***
Bundle_Impact21..40. -4.772e+07 4.001e+06 -11.93 <2e-16 ***
Bundle_Impact41..60. -1.267e+08 4.001e+06 -31.66 <2e-16 ***
Bundle_Impact100. -6.746e+08 4.001e+06 -168.60 <2e-16 ***
MARR10. -5.678e+08 4.001e+06 -141.89 <2e-16 ***
MARR15. -1.177e+09 4.001e+06 -294.06 <2e-16 ***
                 -1.785e+09 4.001e+06 -446.16 <2e-16 ***
MARR20.
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 353400000 on 62388 degrees of freedom
Multiple R-squared: 0.8251, Adjusted R-squared: 0.825
F-statistic: 2.675e+04 on 11 and 62388 DF, p-value: < 2.2e-16
```

TSS Regression Model



Total Consumer Surplus



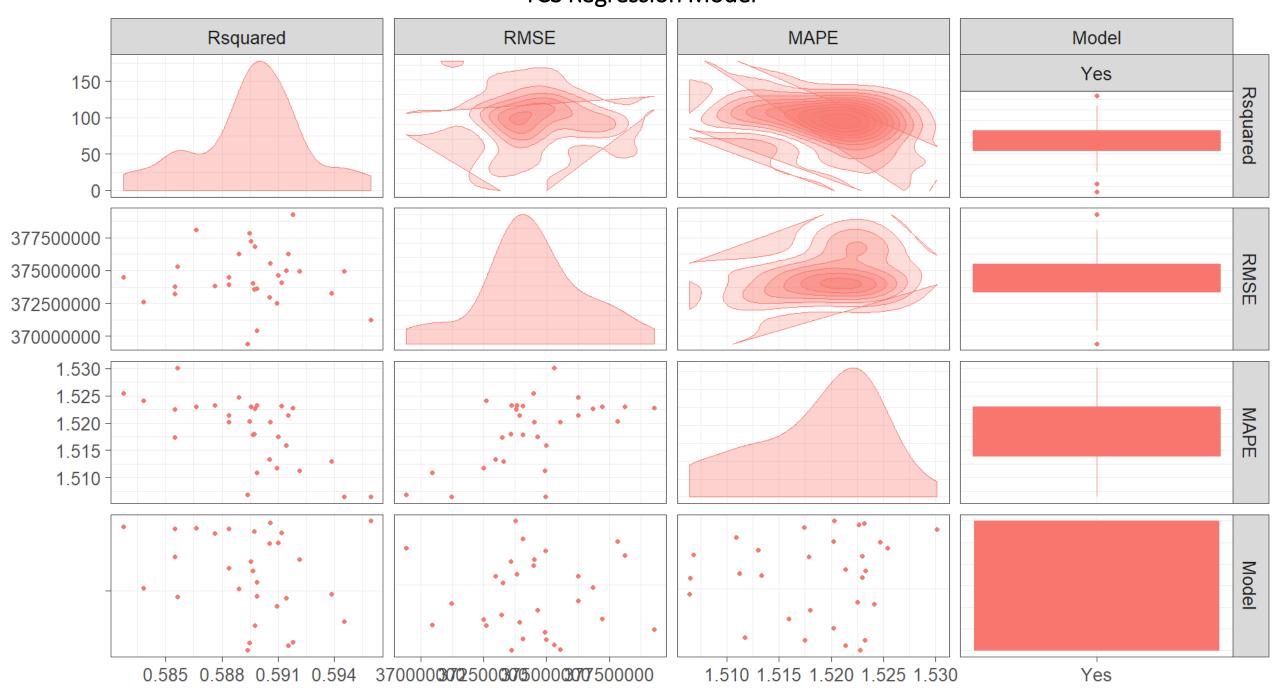


TCS Regression Model

Coefficients:

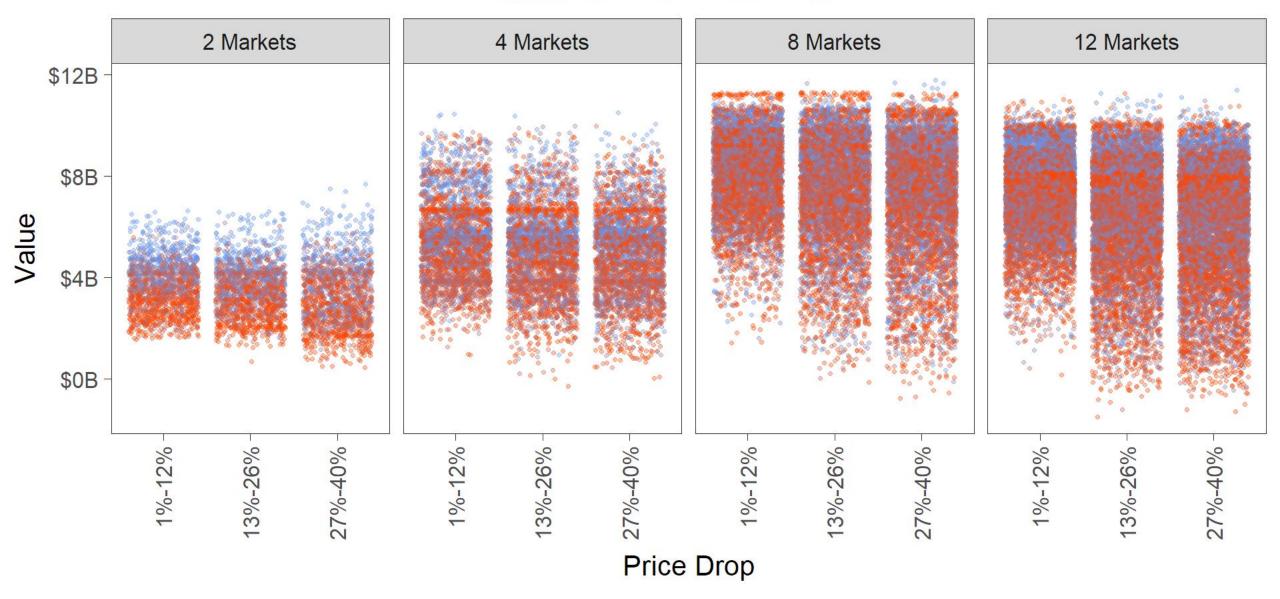
```
Estimate Std. Error t value Pr(>|t|)
(Intercept) 1.757e+10 6.862e+06 2560.27 <2e-16 ***
Markets4.Markets 5.792e+08 6.612e+06 87.59 <2e-16 ***
Markets8.Markets 7.498e+08 6.036e+06 124.21 <2e-16 ***
Markets12.Markets 7.861e+08 5.831e+06 134.80 <2e-16 ***
Price_Drop13..26. -1.526e+08 3.668e+06 -41.60 <2e-16 ***
Price_Drop27..40. -3.857e+08 3.668e+06 -105.16 <2e-16 ***
Bundle_Impact21..40. -4.314e+07 4.235e+06 -10.19 <2e-16 ***
Bundle_Impact41..60. -1.176e+08 4.235e+06 -27.76 <2e-16 ***
Bundle_Impact100. -6.912e+08 4.235e+06 -163.21 <2e-16 ***
MARR10. -1.390e+08 4.235e+06 -32.81 <2e-16 ***
MARR15. -1.887e+08 4.235e+06 -44.56 <2e-16 ***
                 -6.248e+08 4.235e+06 -147.53 <2e-16 ***
MARR20.
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 3.74e+08 on 62388 degrees of freedom
Multiple R-squared: 0.5904, Adjusted R-squared: 0.5903
F-statistic: 8174 on 11 and 62388 DF, p-value: < 2.2e-16
```

TCS Regression Model



Total Provider Profit



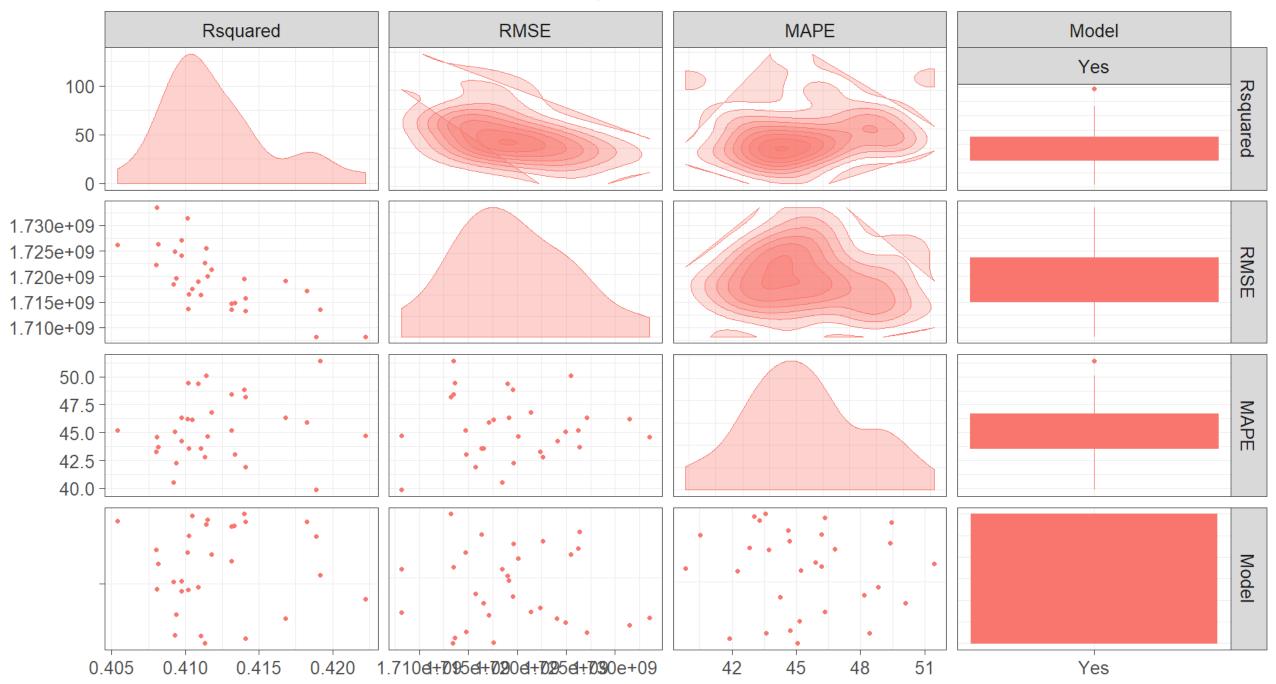


TPF Regression Model

Coefficients:

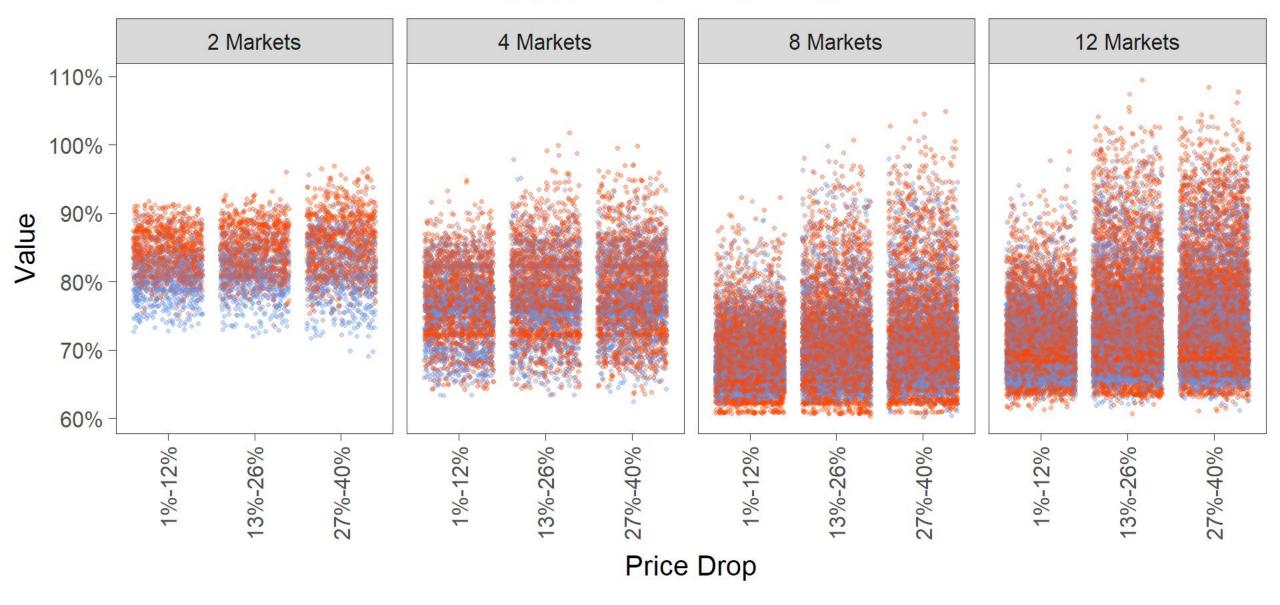
```
Estimate Std. Error t value Pr(>|t|)
          5.457e+09 3.154e+07 173.03 <2e-16 ***
(Intercept)
Markets4.Markets 1.682e+09 3.039e+07 55.33 <2e-16 ***
Markets8.Markets 4.071e+09 2.774e+07 146.73 <2e-16 ***
Markets12.Markets 3.218e+09 2.680e+07 120.07 <2e-16 ***
Price_Drop13..26. -6.276e+08 1.686e+07 -37.23 <2e-16 ***
Price_Drop27..40. -9.162e+08 1.686e+07 -54.35 <2e-16 ***
Bundle_Impact21..40. -5.575e+08 1.947e+07 -28.64 <2e-16 ***
Bundle Impact41..60. -1.085e+09 1.947e+07 -55.73 <2e-16 ***
Bundle_Impact100. -1.737e+09 1.947e+07 -89.23 <2e-16 ***
MARR10. -5.721e+08 1.947e+07 -29.39 <2e-16 ***
MARR15. -1.165e+09 1.947e+07 -59.87 <2e-16 ***
                 -7.218e+08 1.947e+07 -37.08 <2e-16 ***
MARR20.
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 1.719e+09 on 62388 degrees of freedom
Multiple R-squared: 0.4116, Adjusted R-squared: 0.4115
F-statistic: 3967 on 11 and 62388 DF, p-value: < 2.2e-16
```

TPF Regression Model



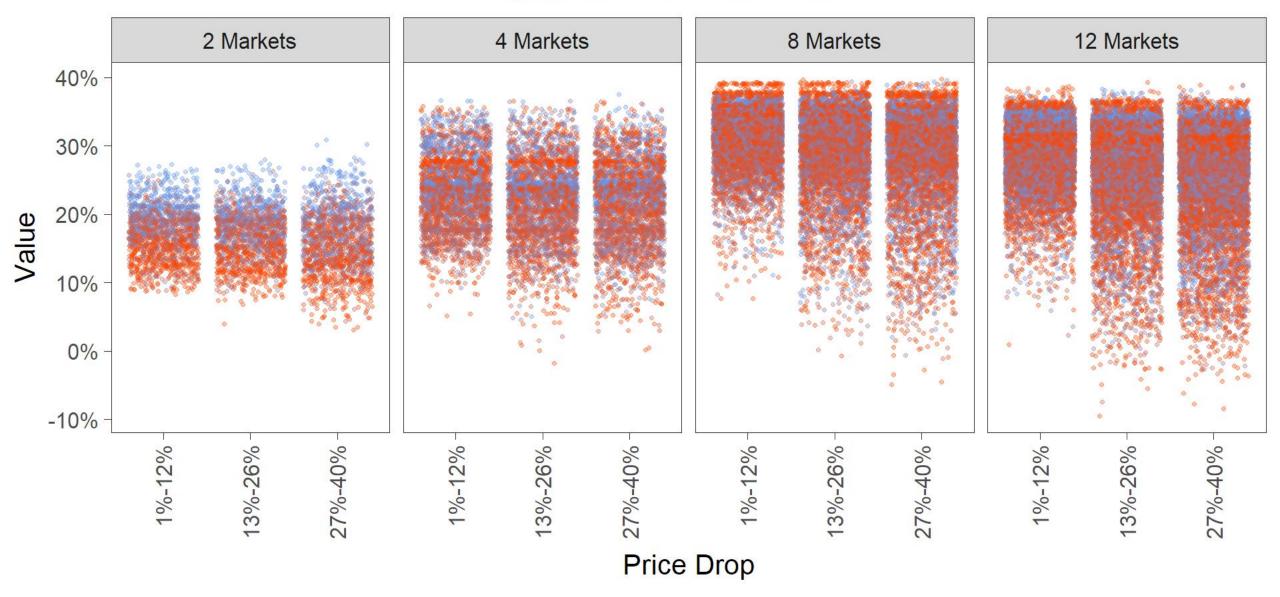
Consumer Market Value



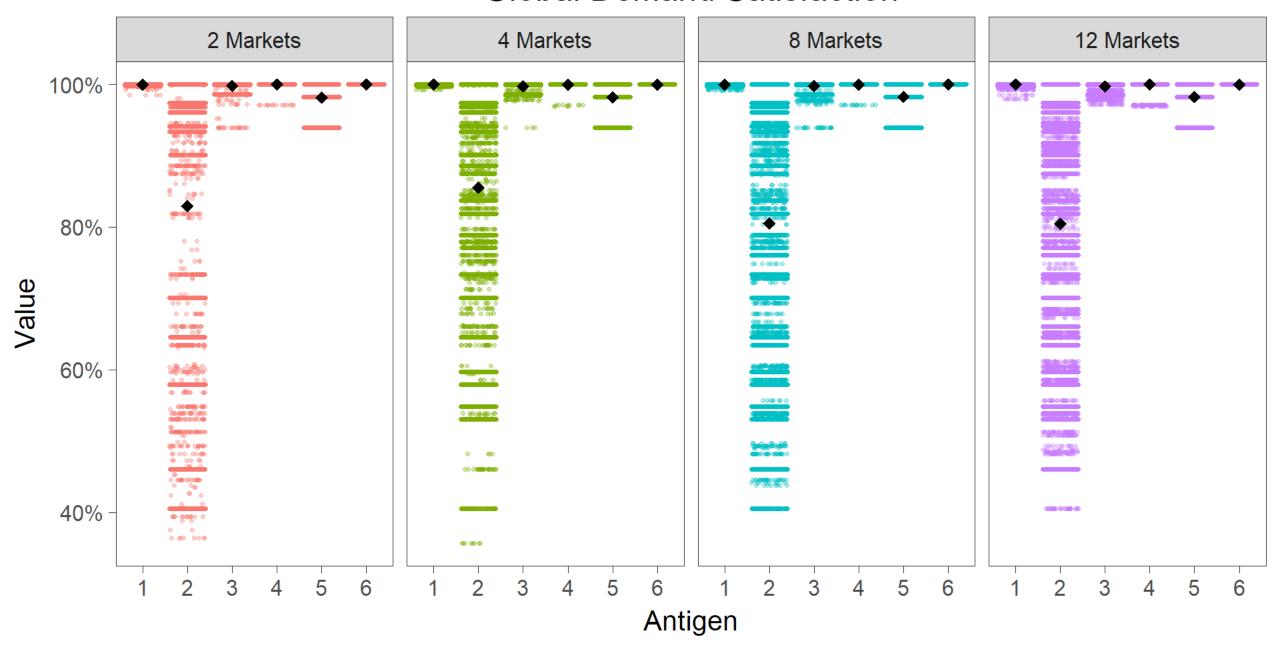


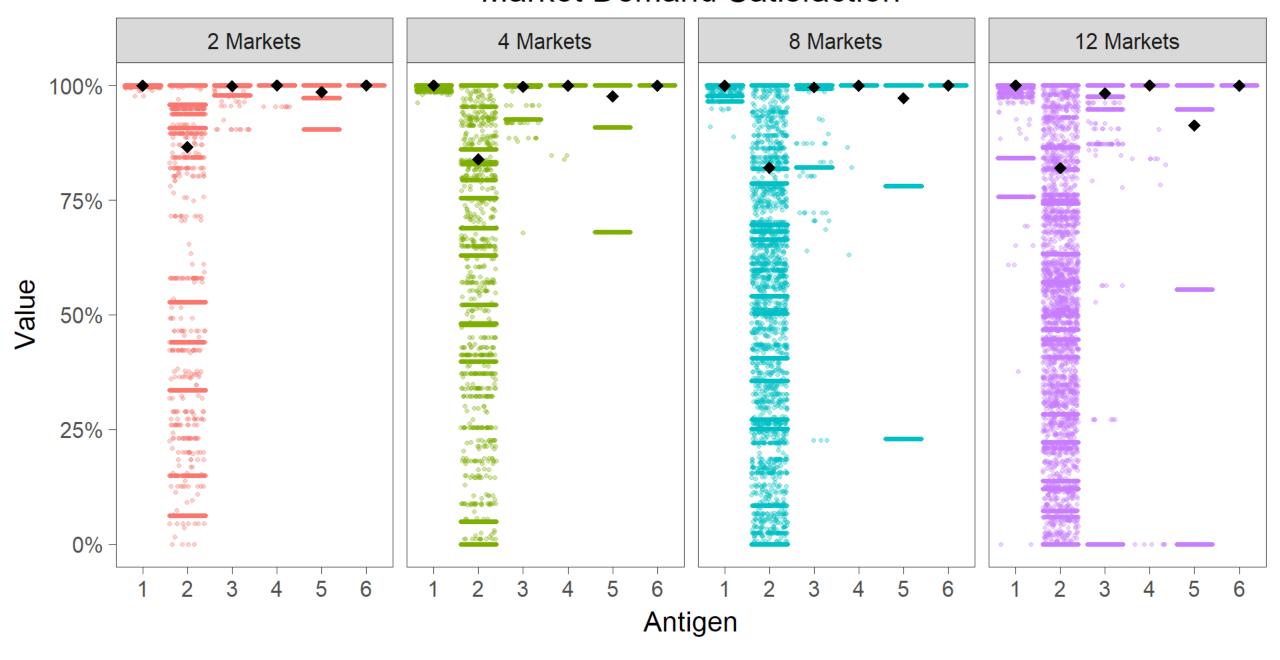
Provider Market Value

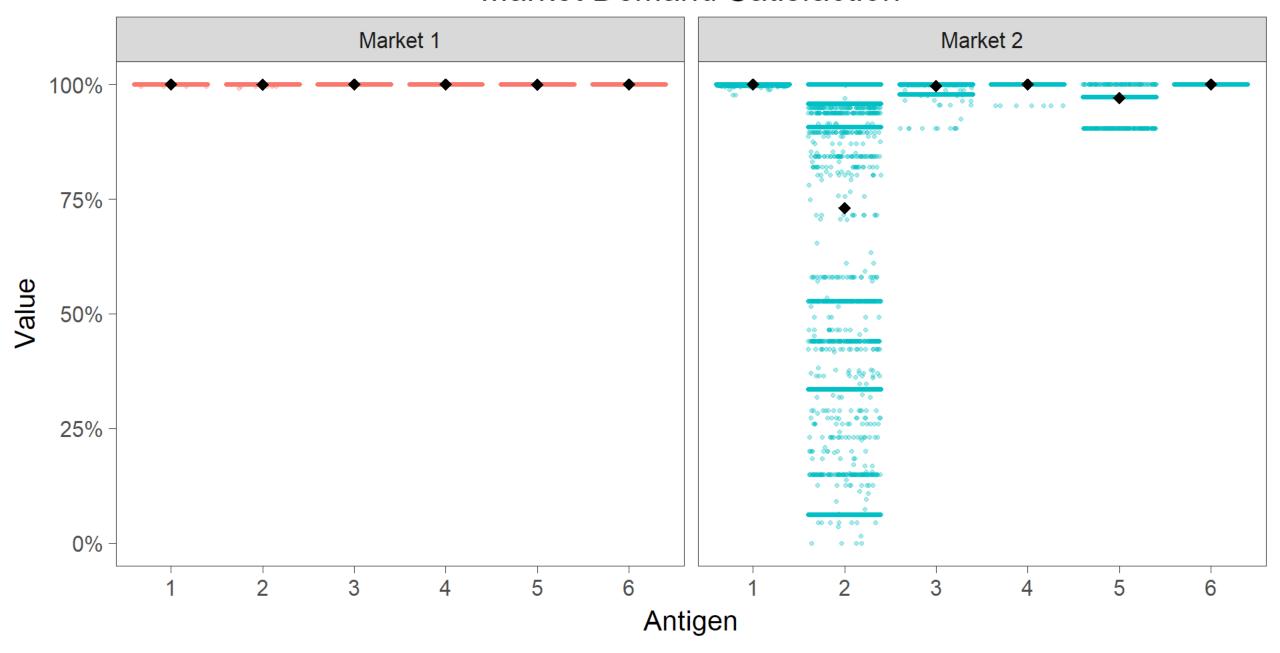


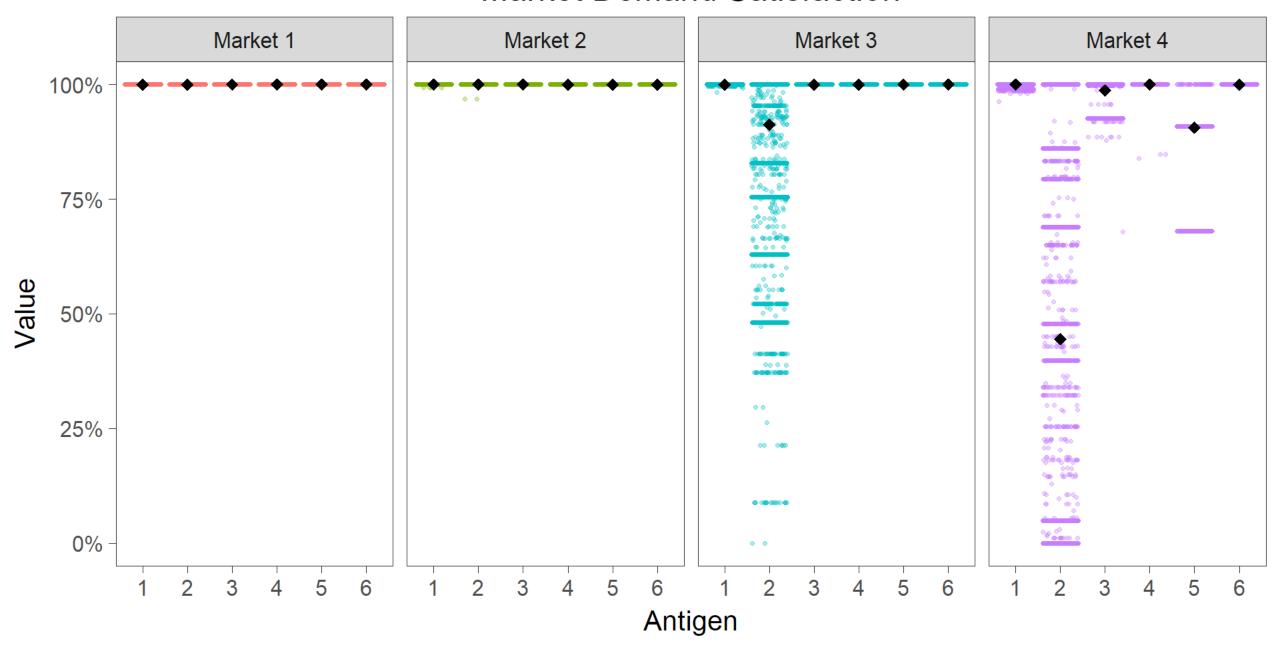


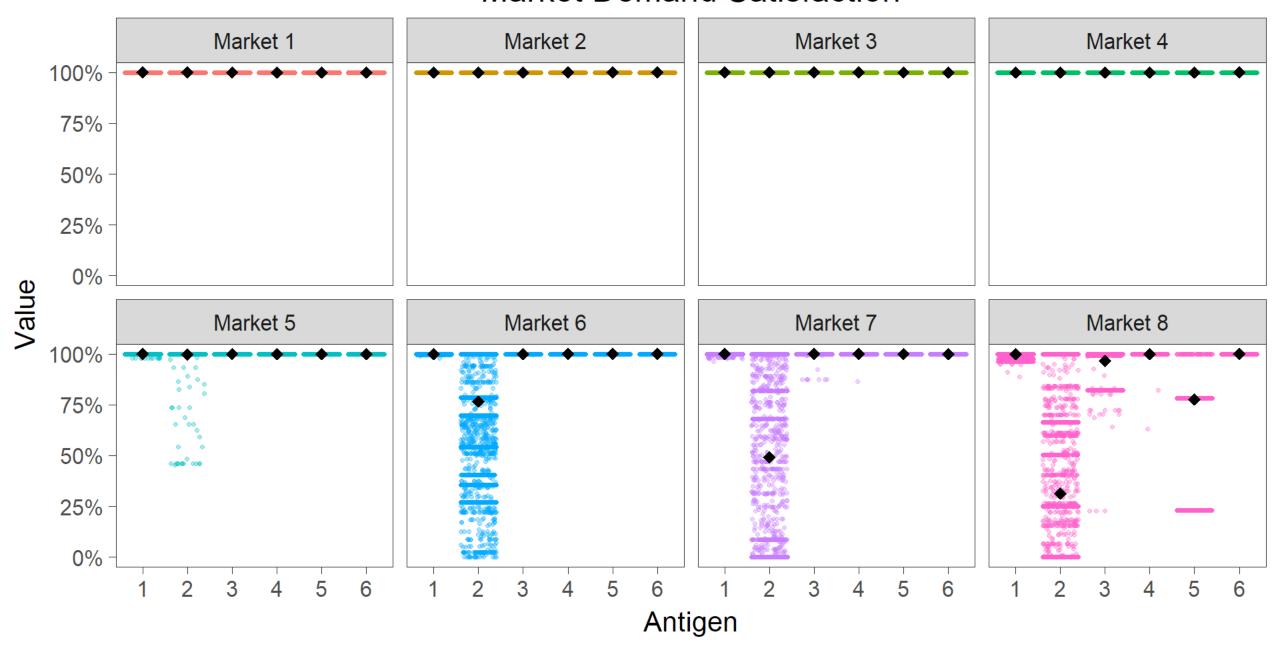
Global Demand Satisfaction

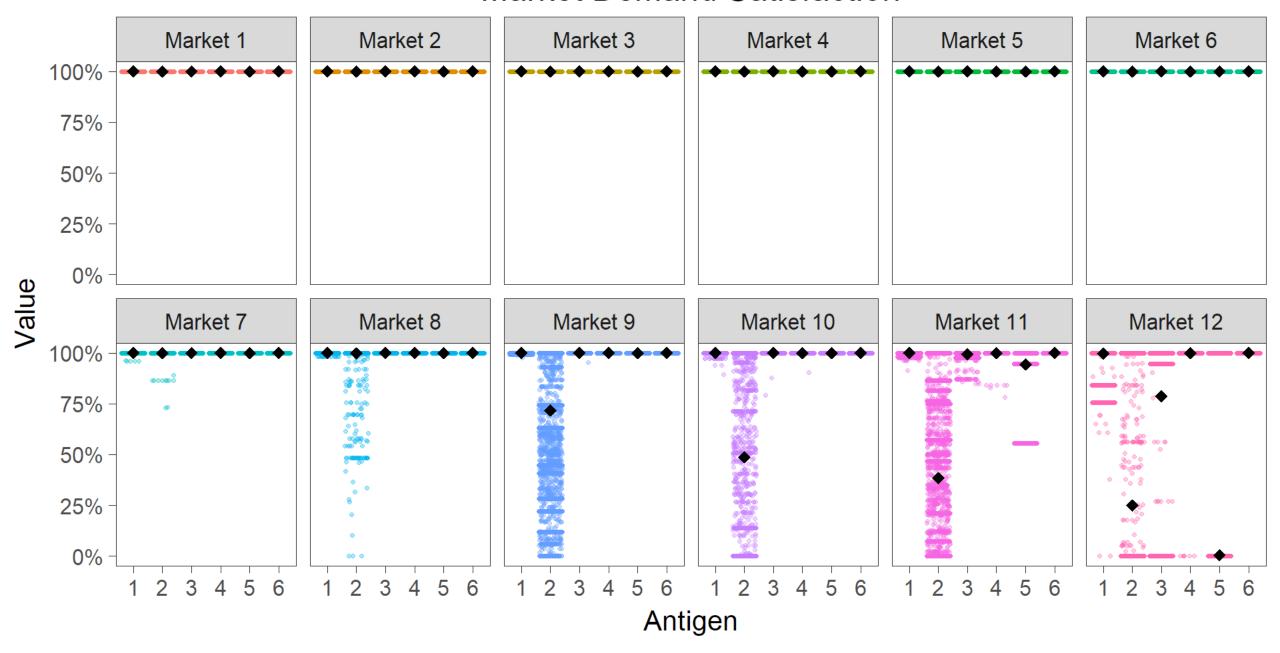




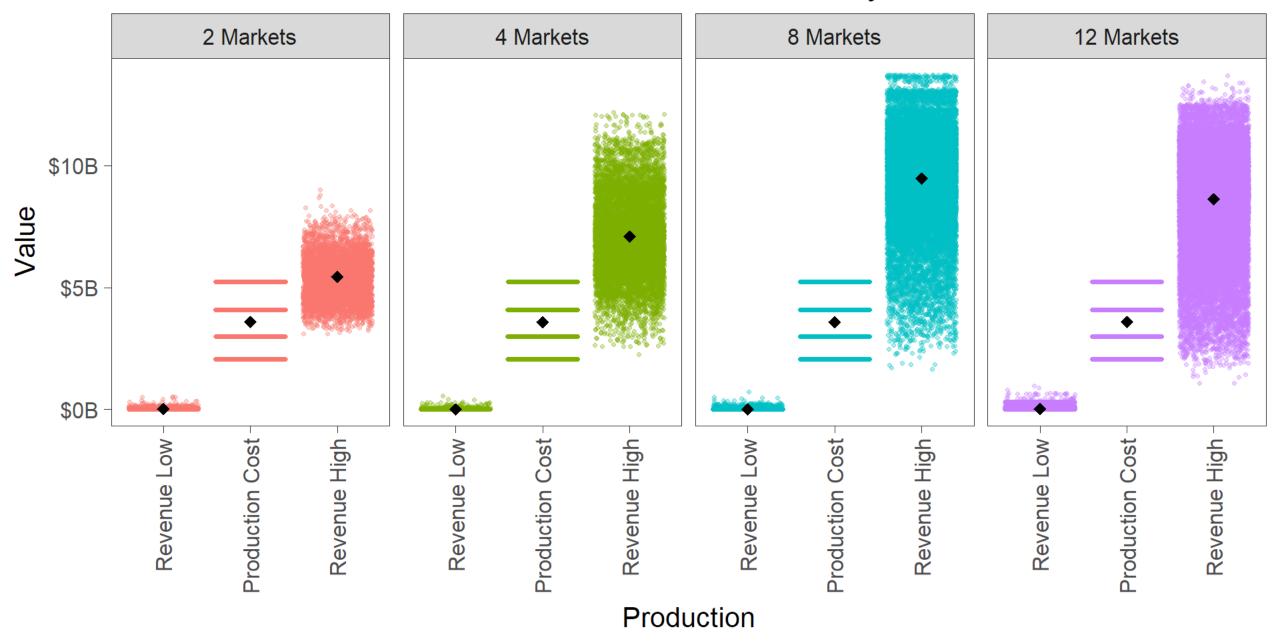








Production Cost Recovery



Dropped Constraints

