

1.INTRODUCTION

Dream House Realty & Real Estate (Key To Your Dream House) has a well-deserved reputation for exemplary level of service and results, gained through a commitment to the highest professional standards.Dream House Properties & Real Estate (Key To Your Dream House) has been in the Real Estate Consulting business for several numbers of years.

Respected by our clients and competitors alike, we have grown to become one of the most admired full-service real estate company.At Dream House Properties & Real Estate (Key To Your Dream House), uncompromising excellence is our standard. We provide the best support and most productive working environments necessary to offer you first-class service. Our representatives compare a team oh highly skilled and experienced professionals, dedicated to providing the highest calibre of service to our clients. As seasoned negotiators, we are committed to representing your best interest at all times. As a niche realty boutique, we are able to conduct business in many location of Mumbai and provide specialized representation for every type of real estate transaction.

Dream Home Realty can call upon

experienced professionals to help you with all aspects of development and can advise on all areas

related to housing developments, including:

- strategy**
- public sector and HCA issues**
- scheme risk analysis and appraisal**
- design**
- cost**
- procurement**

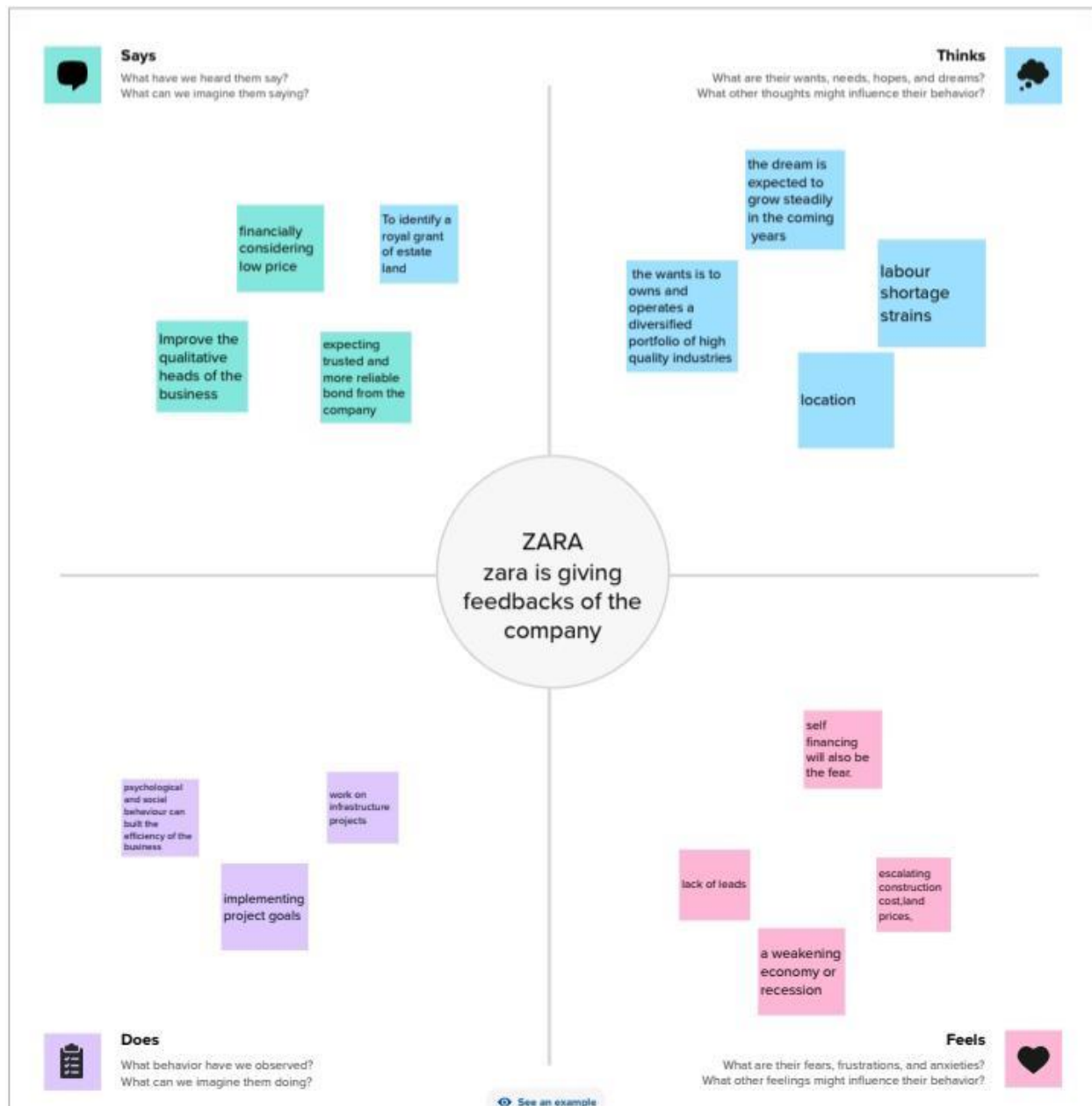
Years of experience have helped us reach this coveted position and our reputation has earned us the trust and confidence of our clients. We strongly support the belief that a long term relationship is what sustains a successful business. Constantly reinforcing our clients faith in us, is what we always strive for. Our longstanding rapport with our clients is further enhanced by our transparent and honest approach. Our clients are more of a family and when they come to us they always go back with the best deal and many a times with a dream home of their choice.

1.2 Purpose The use of this project. What can be achieved using this

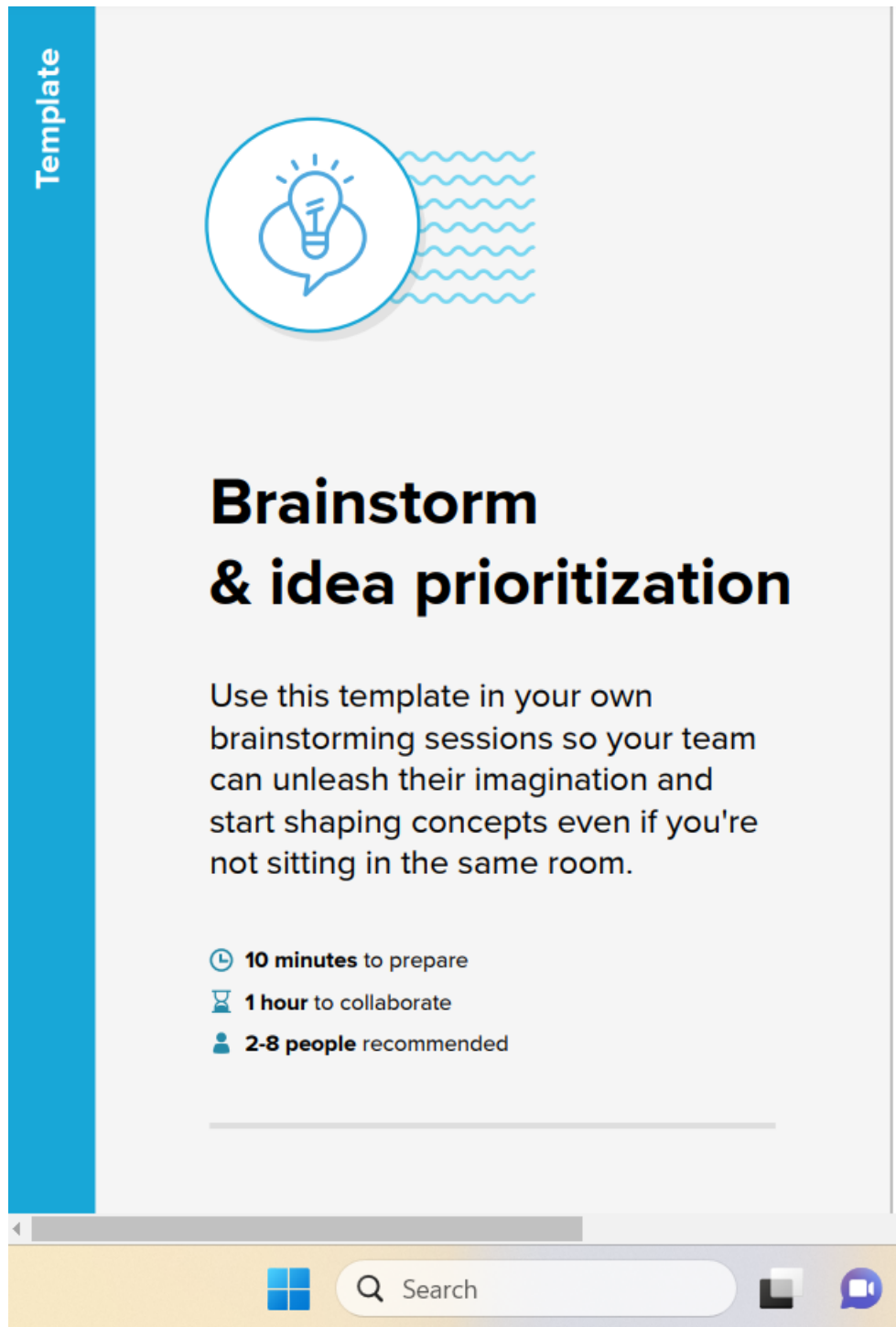
Our purpose is to be committed to providing you with a stellar real experience. We want to expand beyond the normal expectations and limitations. Honesty, Integrity and Commitment are important; they are three hallmarks of the way we do business. You will be our number one priority, and we will be with you every step of the way. In addition to Residential Real Estate, we offer services for Commercial Real Estate too.

2 Problem Definition & Design Thinking

2.1 Empathy Map screenshot



2.2 Ideation & Brainstorming Map screenshot



2

Brainstorm

Write down any ideas that come to mind that address your problem statement.

🕒 10 minutes

TIP



You can select a sticky note and hit the pencil (switch to sketch) icon to start drawing!

Person 1

Identifying customer segments and their needs. Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved.

Person 2

Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved.

Person 3

Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved.

Person 4

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Person 5

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Person 6

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Person 7

Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved.

Person 8

Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved. Identifying the problem statement and the problem to be solved.

Final findings (Output) of the project along with screenshots.

GST REPORTS:

Trial expire... [Subscribe](#)
 Dream Homes Realty

This Year

Export As

GSTR-3B Summary

From 01/04/2023 To 31/03/2024

3.1 Details of Outward Supplies and inward supplies liable to reverse charge

Nature of Supply	Taxable Value	Integrated Tax	Central Tax	State/UT Tax	CESS Tax
1	2	3	4	5	6
(a) Outward taxable supplies (other than zero rated, nil rated and exempted)	₹75,00,000.00	₹0.00	₹6,75,000.00	₹6,75,000.00	₹0.00
(b) Outward taxable supplies (zero rated)	₹0.00	₹0.00			₹0.00
(c) Other outward supplies (Nil rated, exempted)	₹0.00				
(d) Inward supplies (liable to reverse charge)	₹0.00	₹0.00	₹0.00	₹0.00	₹0.00
(e) Non-GST outward supplies	₹0.00				
Total value	₹75,00,000.00	₹0.00	₹6,75,000.00	₹6,75,000.00	₹0.00

SALE INVOICE:

Books

Search in Invoices (/)

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Home

Items

Banking

Sales

Customers

Quotes

Sales Orders

Delivery Challans

Invoices

Payments Received

Recurring Invoices

Credit Notes

Purchases

Time Tracking

e-Way Bills

GST Filing

Accountant

Reports

Documents

Payroll

All Invoices

+ New

?

	DATE	INVOICE#	ORDER NU...	CUSTOME...	STATUS	DUE DATE	AMOUNT	BALANCE ...	
<input type="checkbox"/>	20/04/2023	INV-000004		Techwise Solutions Pvt Ltd	PAID	20/04/2023	₹29,50,000.00	₹0.00	
<input type="checkbox"/>	10/04/2023	INV-000003	SO-00001	DigitalEdge Technologies PVT LTD	PAID	10/04/2023	₹59,00,000.00	₹0.00	

PURCHASE BILLS:

Books

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Home

Items

Banking

Sales

Purchases

Vendors

Expenses

Recurring Expenses

Purchase Orders

Bills

Payments Made

Recurring Bills

Vendor Credits

Time Tracking

e-Way Bills

GST Filing

Accountant

Reports

Documents

Payroll

All Bills

+ New

...

	DATE	BILL#	REFERENC...	VENDOR N...	STATUS	DUE DATE	AMOUNT	BALANCE ...	
<input type="checkbox"/>	05/04/2023	03		BhavyaCe ment Traders	PAID	25/04/2023	₹2,95,000.00	₹0.00	
<input type="checkbox"/>	05/04/2023	02		Iyyer iron & steel Traders	PAID	25/04/2023	₹11,80,000.00	₹0.00	
<input type="checkbox"/>	05/04/2023	01	PO-00001	Juniper Traders	PAID	25/04/2023	₹23,60,000.00	₹0.00	

VENDORS

Books

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Home

Items

Banking

Sales

Purchases

Vendors

Expenses

Recurring Expenses

Purchase Orders

Bills

Payments Made

Recurring Bills

Vendor Credits

Time Tracking

e-Way Bills

GST Filing

Accountant

Reports

Documents

Payroll

Active Vendors

+ New

<input type="checkbox"/>	NAME	COMPANY N...	EMAIL	WORK PHONE	SOURCE OF S...	PAYABLES (B...	UNUSED CRE...
<input type="checkbox"/>	BhavyaCement Traders	BhavyaCement Traders			Tamil Nadu	₹0.00	₹0.00
<input type="checkbox"/>	Iyyer iron & steel Traders	Iyyer iron & steel Traders			Tamil Nadu	₹0.00	₹0.00
<input type="checkbox"/>	Juniper Traders	Juniper Traders			Tamil Nadu	₹0.00	₹0.00

CUSTOMERS:

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Home

Items

Banking

Sales

Customers

Quotes

Sales Orders

Delivery Challans

Invoices

Payments Received

Recurring Invoices

Credit Notes

Purchases

Time Tracking

e-Way Bills

GST Filing

Accountant

Reports

Documents

Payroll

Active Customers

+ New

	NAME	COMPANY N...	EMAIL	WORK PHONE	PLACE OF SU...	RECEIVABLE...	UNUSED CRE...
<input type="checkbox"/>	DigitalEdge Technologies PVT LTD	DigitalEdge Technologies PVT LTD			Tamil Nadu	₹0.00	₹0.00
<input type="checkbox"/>	Techwise Solutions Pvt Ltd	Techwise Solutions Pvt Ltd			Tamil Nadu	₹0.00	₹0.00

JOURNAL:

The screenshot shows the 'Journal Report' for 'Dream Homes Realty'. The report period is from 01/04/2023 to 31/03/2024, based on the Accrual basis. The interface includes a top navigation bar with search, trial status, subscription options, user profile, and notification icons. Below the header, there are filters for 'This Year' and 'Customize Report', along with buttons for 'Schedule Report', 'Export As', and a share icon. The main area displays two journal entries:

	DEBIT	CREDIT
01/04/2023 - OWNERS CONTRIBUTION 5		
ICICI Bank 001	10,00,000.00	0.00
Owner's Equity	0.00	10,00,000.00
	10,00,000.00	10,00,000.00
05/04/2023 - BILL 01 (JUNIPER TRADERS)		
Cost of Goods Sold	20,00,000.00	0.00
Input CGST	1,80,000.00	0.00
Input SGST	1,80,000.00	0.00
Accounts Payable	0.00	23,60,000.00
	23,60,000.00	23,60,000.00

BANKING:

Search in Banking (/)

Trial expire...

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Dream Homes Realty

ICICI Bank 001

Account Number: xxxx0001

Add Transaction

Import Statement

Amount in Zoho Books

₹27,69,000.00

Dashboard

Account Summary

0 Uncategorized Transactions

From Bank Statements

All Transactions

In Zoho Books

DATE	REFERENCE#	TYPE	STATUS	DEPOSITS	WITHDRAWALS	RUNNING BALA...	
30/04/2023	06	Rent Expense	Manually Added		₹2,36,000.00	₹27,69,000.00	
30/04/2023		Journal	Manually Added		₹25,00,000.00	₹30,05,000.00	
30/04/2023	05	Labor	Manually Added		₹5,00,000.00	₹55,05,000.00	
25/04/2023		Customer Payment Customer: Techwise Solutions Pvt Ltd	Manually Added	₹29,50,000.00		₹60,05,000.00	
25/04/2023		Vendor Payment Vendor: Juniper Traders	Manually Added		₹23,60,000.00	₹30,55,000.00	
25/04/2023		Vendor Payment Vendor: Iyyer iron & steel Traders	Manually Added		₹11,80,000.00	₹54,15,000.00	
25/04/2023		Vendor Payment Vendor: BhavyaCement Traders	Manually Added		₹2,95,000.00	₹65,95,000.00	
15/04/2023		Customer Payment Customer: DigitalEdge Technologies PVT LTD	Manually Added	₹59,00,000.00		₹68,90,000.00	
10/04/2023		Transfer Fund To Account: Petty Cash	Manually Added		₹10,000.00	₹9,90,000.00	
01/04/2023		Owners Contribution	Manually Added	₹10,00,000.00		₹10,00,000.00	

The Advantages & Disadvantages of the Possible Dream Home

Advantages of Living in a House

Accessibility and Mobility

One of the main pros of living in a bungalow is the ease of accessibility. With all living spaces on a single level, there are no stairs to navigate, making it an ideal home for people with disabilities or senior citizens. Families with young children also appreciate the lack of stairs, ensuring a safer environment for little ones.

Enhanced Privacy

House often provide greater privacy compared to multi-story homes. You won't have to worry about upstairs neighbours' noise or prying eyes peeking through windows. The layout of a bungalow allows for a more secluded and serene living experience.

Energy Efficiency

House can be more energy-efficient than multi-story houses. With a smaller footprint and fewer exterior walls, they are easier to heat and cool. Furthermore, many modern house incorporate energy-efficient features such as double-glazed windows and efficient insulation, further reducing energy consumption and utility costs.

Versatile Design

House offer versatile design possibilities. With all the living spaces on one floor, you have greater flexibility in arranging and decorating your home. This versatility allows for creative interior design choices and makes it easier to adapt the space to your changing needs.

Low Maintenance

Houses are known for their low maintenance requirements. There are no stairs to clean, and the lack of a second story means fewer exterior surfaces to maintain. This makes house an excellent choice for homeowners who prefer a more relaxed and manageable living arrangement.

Safety and Security

The single-story layout of house can enhance safety and security. In case of an emergency, it's easier to exit a bungalow quickly compared to navigating stairs in a multi-story house. In addition to house having fewer entry points, simplifying security measures makes it easier to monitor the property.

Natural Light and Views

Houses often feature large windows and sliding glass doors that provide a panoramic view of the landscape and bring in sunlight. This enhances the overall ambience of the home and creates a connection with the outdoors.

Future-Proofing

Choosing a house can be a wise investment in your future. As you age, or if your mobility needs change, you won't have to worry about retrofitting your home with accessibility features or dealing with the challenges of stairs. Houses are inherently future-proof, ensuring you can comfortably age in place.

Adaptable Outdoor Space

House living often comes with generous outdoor space, making it ideal for gardening, outdoor entertaining, or simply enjoying the fresh air. Whether you want to create a vibrant garden or set up a tranquil outdoor retreat, house properties typically offer ample opportunities to do so.

Disadvantages of dream home

Limited Space: House typically have less interior space compared to multi-story homes, which can be a drawback for larger families or those who require extra space for hobbies or storage.

Land Costs: In London, land is at a premium, and Home with larger plots can be costly. The cost of land can significantly impact the overall property price.

Resale Value: House may have a narrower resale market compared to other property types, potentially affecting their resale value.

Privacy Concerns: Some individuals may have privacy concerns due to the absence of upstairs neighbours and the potential for easier visibility into the property.

Security: Single-story homes may be seen as more vulnerable to break-ins, although security measures can mitigate this risk.

Lack of Scenic Views: In densely populated areas, house might not offer scenic views, as higher floors typically enjoy better vistas.

Less Separation: House lack the separation of living and sleeping spaces that multi-story homes can provide, potentially leading to less privacy within the household.

Heating and Cooling: Single-story homes may require different heating and cooling strategies, as heat rises and cool air settles, potentially leading to uneven temperature distribution.

Limited Architectural Variety: House often have a uniform design, which may not appeal to those who prefer architectural diversity.

Future Growth: Families with plans for future growth may find house less accommodating unless they have the option to expand the property.

Target Market: Consider your target rental market. House may attract families, retirees, or individuals with mobility challenges. Tailor your property and marketing accordingly.

Location: Choose a location that has a strong rental market and is in demand. Proximity to schools, public transportation, and amenities is crucial.

Maintenance: House typically have lower maintenance costs than larger multi-story properties, making them more cost-effective for landlords.

Accessibility: If your house is accessible and caters to individuals with mobility challenges, it can appeal to a broader tenant pool.

Rental Income: Analyse the potential rental income and return on investment (ROI) carefully. The rental income is great for generating a profit.

Property Management: Think about whether you want to handle the property on your own or bring in a property management company. The latter can alleviate the responsibilities of landlords.

5 APPLICATIONS

The areas where this solution can be applied

To often leadership on an interim or shortterm basis to drive delivery of your development program and goals

To offer high level assistance on projects, programs, staffing or strategic issues - when you need it

Dream home can help you when you need us - you might have a staff shortage and need an experienced

senior professional to help deliver your development requirements . This might mean a helping hand

during a merger, a reorganisation, cover for maternity leave or to fill a gap after a senior member of

staff has left . We can be brought in on a short-term basis to help offer strategic and practical help, as required.

Dream home is looking for sites to develop. We are keen on progressing smaller, niche sites for sale and

also offering our services for larger joint venture arrangements. If you need a partner, some advice or

want to sell a site, get in touch with us today.

Consultants are people who are trained in recognizing problems and shaping solutions to those

problems. This training is founded on a successful work career that has developed skills and maturity

within the individual.

Like most professions though, these possessed skills must be focused and honed to apply the challenges

of consulting to a variety of businesses. Successful consultants continually study and learn their craft.

As a Certified Business Advisor, I have participated in continually adding information and training to my

current experience to provide the most comprehensive base of knowledge available to you and your

business.

Dream homeare a company specialising in offering help and support to organisations requiring assistance

to deliver their development program and ambitions.

You might have a staff shortage, or need an experienced senior professional to help deliver your

development requirements. You may need a helping hand during a merger, a reorganisation, cover for

maternity leave or to fill a gap after a senior member of staff has left. In these situations, we can assist

you on a short-term basis, and offer strategic and practical help as required

Long-term, we can offer assistance on buying and selling land, how best to utilise it, as well as being the

main point of contact and middle-man for communications when designing and building houses and

housing schemes

6 CONCLUSION

Conclusion summarizing the entire work and findings.

1.PROFIT & LOSS:

Dream Homes Realty
Profit and Loss
Basis: Accrual
From 01/04/2023 To 16/10/2023

+ Add Temporary Note

ACCOUNT	TOTAL
Operating Income	
Sales	75,00,000.00
Total for Operating Income	75,00,000.00
Cost of Goods Sold	
Cost of Goods Sold	32,50,000.00
Labor	5,00,000.00
Total for Cost of Goods Sold	37,50,000.00
Gross Profit	37,50,000.00
Operating Expense	
Other Expenses	5,000.00
Rent Expense	2,00,000.00
Salaries and Employee Wages	25,00,000.00
Total for Operating Expense	27,05,000.00
Operating Profit	10,45,000.00
Non Operating Income	
Total for Non Operating Income	0.00
Non Operating Expense	
Total for Non Operating Expense	0.00
Net Profit/Loss	10,45,000.00

Amount is displayed in your base currency **INR

2.BALANCE SHEET:

ACCOUNT		TOTAL
Assets		
Current Assets		
Cash		
Petty Cash		5,000.00
Total for Cash		5,000.00
Bank		
ICICI Bank 001		27,69,000.00
Total for Bank		27,69,000.00
Other current assets		
Input Tax Credits		0.00
Input CGST		3,10,500.00
Input SGST		3,10,500.00
Total for Input Tax Credits		6,21,000.00
Total for Other current assets		6,21,000.00
Total for Current Assets		33,95,000.00
Total for Assets		33,95,000.00
Liabilities & Equities		
Liabilities		
Current Liabilities		
GST Payable		0.00
Output CGST		6,75,000.00
Output SGST		6,75,000.00
Total for GST Payable		13,50,000.00
Total for Current Liabilities		13,50,000.00
Total for Liabilities		13,50,000.00
Equities		
Owner's Equity		10,00,000.00
Current Year Earnings		10,45,000.00
Total for Equities		20,45,000.00
Total for Liabilities & Equities		33,95,000.00

