

Segment

Customer Segment	Count of Custom..	% of Total C..
Consumer	1,649	19.63%
Corporate	3,076	36.62%
Home Office	2,032	24.19%
Small Business	1,642	19.55%
Grand Total	8,399	100.00%

Count of Customer Segment and % of Total Count of Customer Segment along Customer Segment broken down by Customer Segment.

Priority

Order Priority	Count of Order P..	% of Total C..
Critical	1,608	19.15%
High	1,768	21.05%
Low	1,720	20.48%
Medium	1,631	19.42%
Not Specified	1,672	19.91%
Grand Total	8,399	100.00%

Count of Order Priority and % of Total
Count of Order Priority along Order
Priority broken down by Order Priority.

Category

Product Category	% of Total C..	Count of Product..
Furniture	20.53%	1,724
Office Supplies	54.89%	4,610
Technology	24.59%	2,065
Grand Total	100.00%	8,399

Count of Product Category and % of Total Count of Product Category along Product Category broken down by Product Category.

Container

Product Container	% of Total C..	Count of Product..
Jumbo Box	6.33%	532
Jumbo Drum	7.43%	624
Large Box	4.83%	406
Medium Box	4.36%	366
Small Box	51.76%	4,347
Small Pack	11.38%	956
Wrap Bag	13.91%	1,168

Count of Product Container and % of Total Count of Product Container along Product Container broken down by Product Container.

Sub Category

Product Sub-Category	Count of Product..	% of Total C..
Appliances	434	5.17%
Binders and Binder Acces..	915	10.89%
Bookcases	189	2.25%
Chairs & Chairmats	386	4.60%
Computer Peripherals	758	9.02%
Copiers and Fax	87	1.04%
Envelopes	246	2.93%
Labels	288	3.43%
Office Furnishings	788	9.38%
Office Machines	337	4.01%
Paper	1,225	14.59%
Pens & Art Supplies	633	7.54%
Rubber Bands	179	2.13%
Scissors, Rulers and Trim..	144	1.71%
Storage & Organization	546	6.50%
Tables	361	4.30%
Telephones and Communi..	883	10.51%
Grand Total	8,399	100.00%

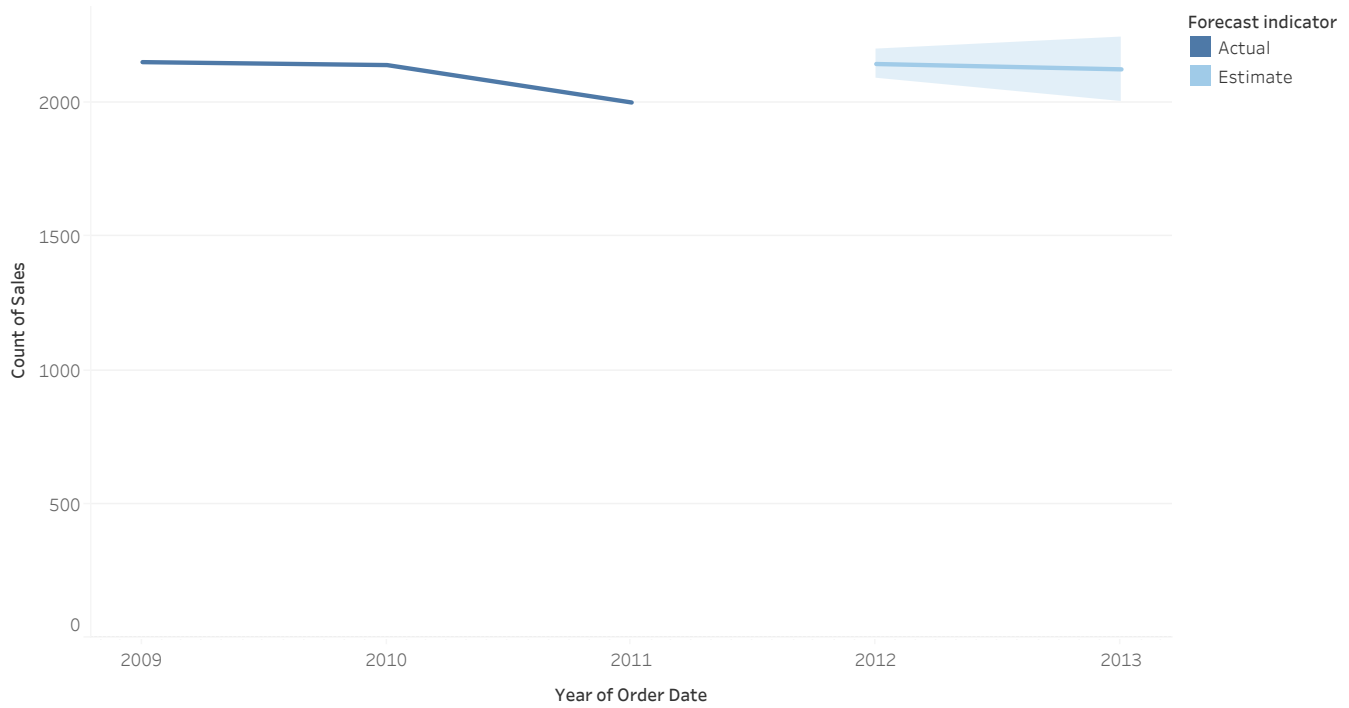
Count of Product Sub-Category and % of Total
Count of Product Sub-Category along Product
Sub-Category broken down by Product
Sub-Category.

Cross tab

Product Category	Customer Segment				Grand Total
	Consum..	Corpora..	Home Office	Small Business	
Furniture	358	633	406	327	1,724
Office Supplies	865	1,680	1,145	920	4,610
Technology	426	763	481	395	2,065
Grand Total	1,649	3,076	2,032	1,642	8,399

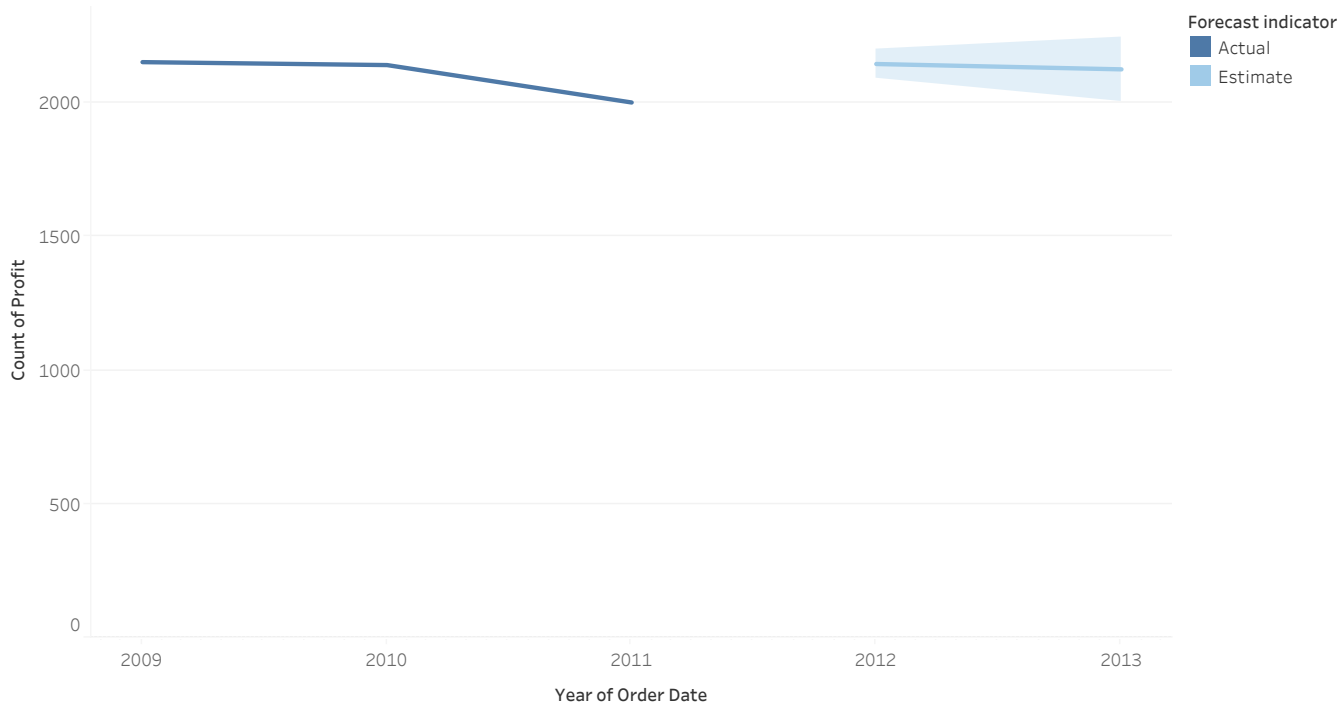
Count of Sales broken down by Customer Segment vs. Product Category. The view is filtered on count of Sales, which includes everything.

Sheet 7



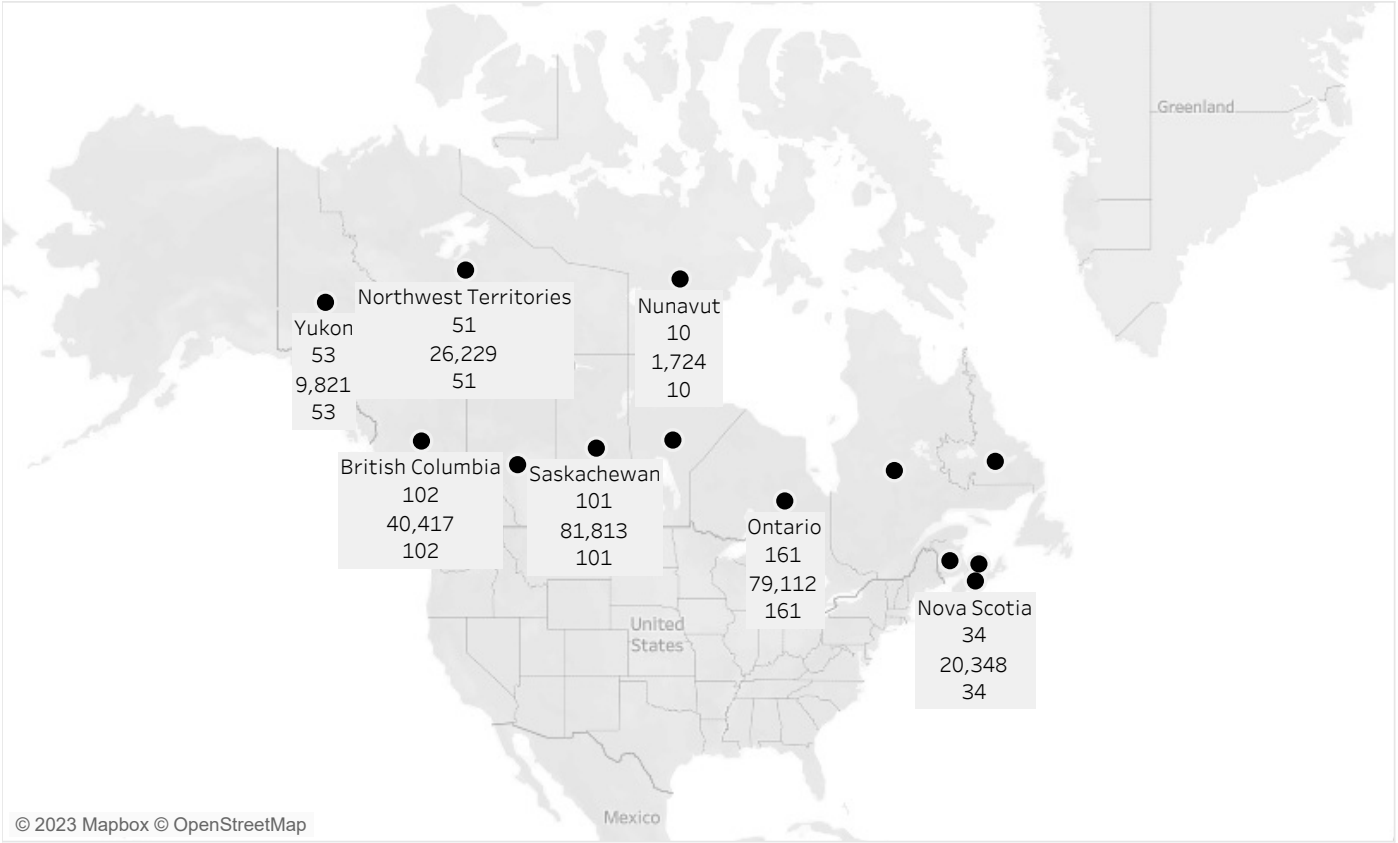
The trend of count of Sales (actual & forecast) for Order Date Year. Color shows details about Forecast indicator.

Forecasting



The trend of count of Profit (actual & forecast) for Order Date Year. Color shows details about Forecast indicator.

Map - Corporate, Technology



Map based on Longitude (generated) and Latitude (generated). The marks are labeled by Province, count of Sales, sum of Profit and count of Orders. Details are shown for Country.

cluster

Product Sub-Category	
Appliances	434
Binders and Binder Acces..	915
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Chairs & Chairmats	386
Computer Peripherals	758
Copiers and Fax	87
Envelopes	246
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Rubber Bands	179
Scissors, Rulers and Trim..	144
Storage & Organization	546
Tables	361
Telephones and Communi..	883
Grand Total	2,651 1,225 2,725 1,798

Clusters (2)

- Cluster 1
- Cluster 2
- Cluster 3
- Cluster 4

Count of Sales broken down by Product Sub-Category. Color shows details about Clusters (2).

cluster

Product Sub-Category

Appliances
Binders and Binder Acces..
Bookcases
Chairs & Chairmats
Computer Peripherals
Copiers and Fax
Envelopes
Labels
Office Furnishings
Office Machines
Paper
Pens & Art Supplies
Rubber Bands
Scissors, Rulers and Trim..
Storage & Organization
Tables
Telephones and Communi..
Grand Total

Clusters (2)

- Cluster 1
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Count of Sales broken down by Product Sub-Category. Color shows details about Clusters (2).

Priority

Order Priority	Count of Order P..	% of Total C..
Critical	1,608	19.15%
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Cross tab

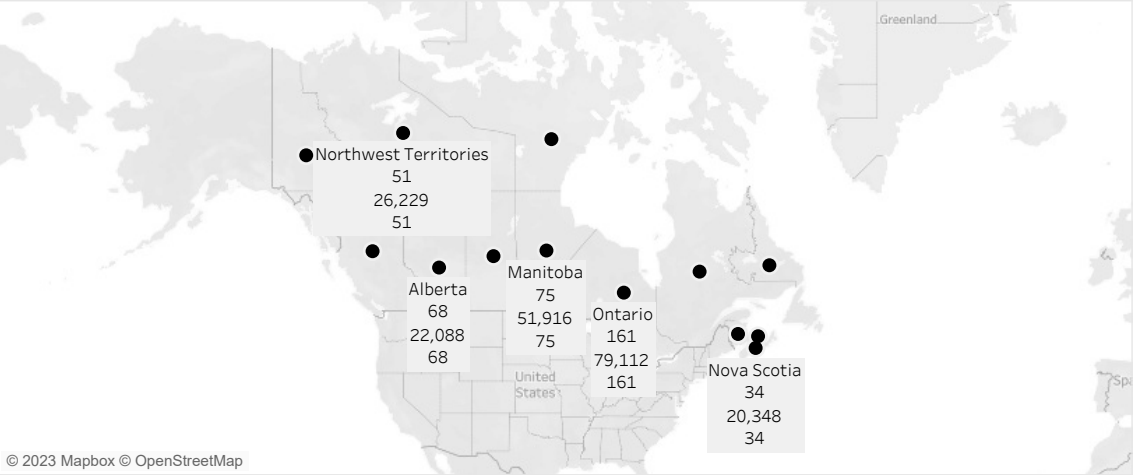
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Sub Category

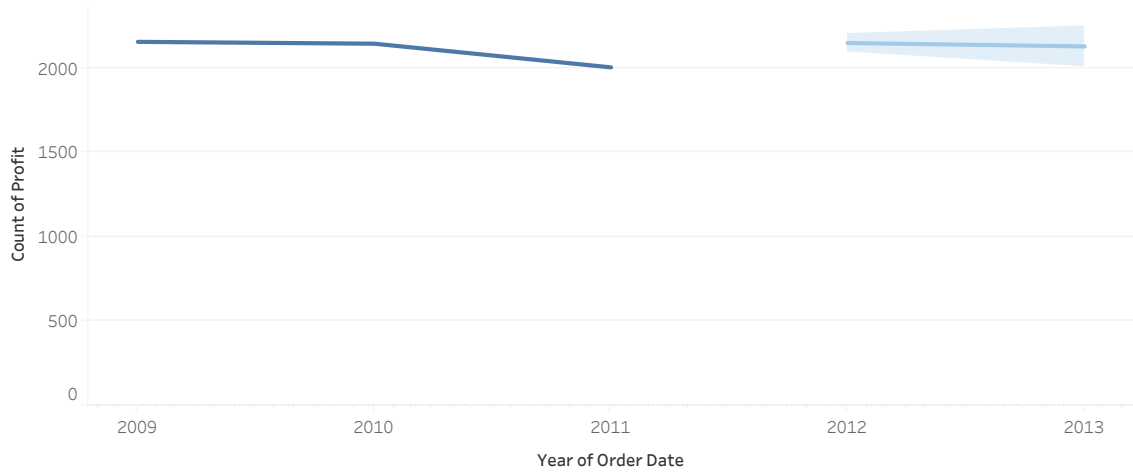
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Map - Corporate, Technology

Customer Segment, Prod..
Corporate, Technology
☐ Show history



Forecasting



cluster

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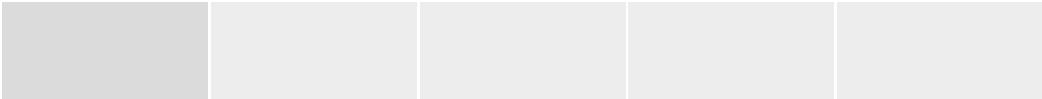
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Clusters (2)

- Cluster 1
- Cluster 2
- Cluster 3
- Cluster 4

Story 1



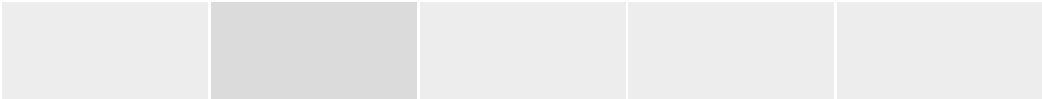
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Story 1



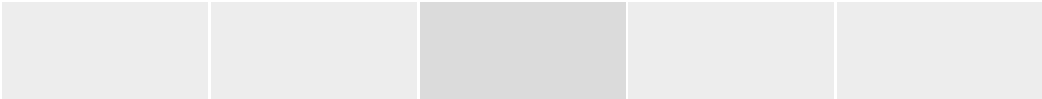
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Story 1



Cross tab

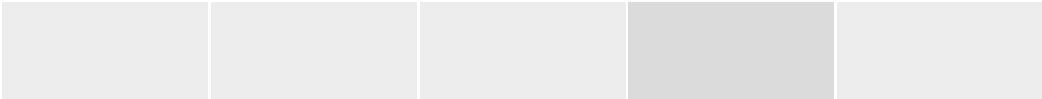
Count of Sales
To Null

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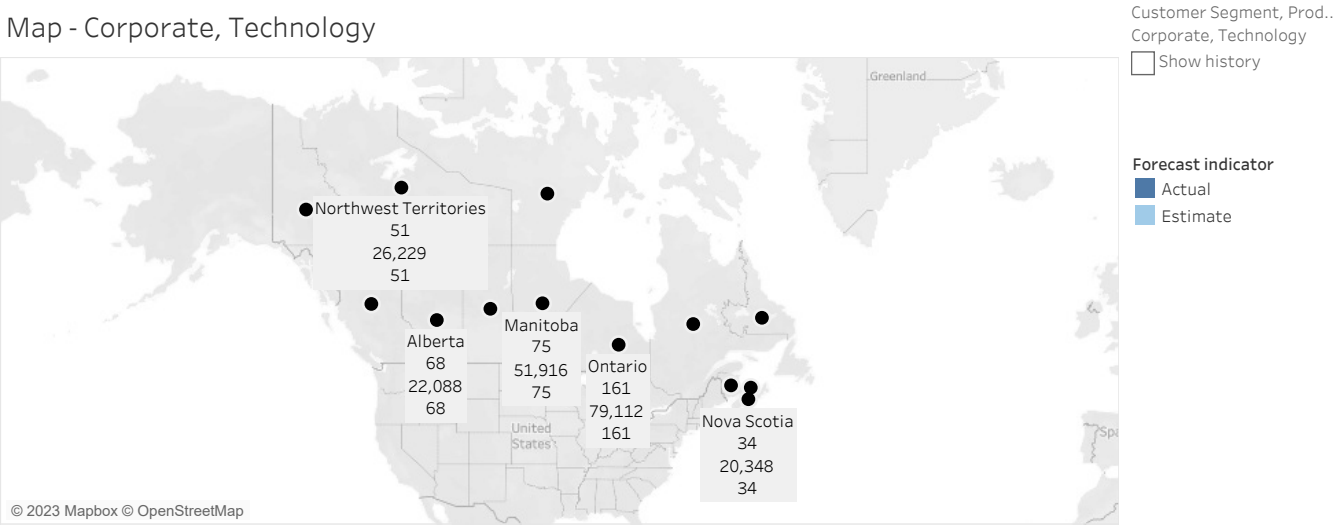
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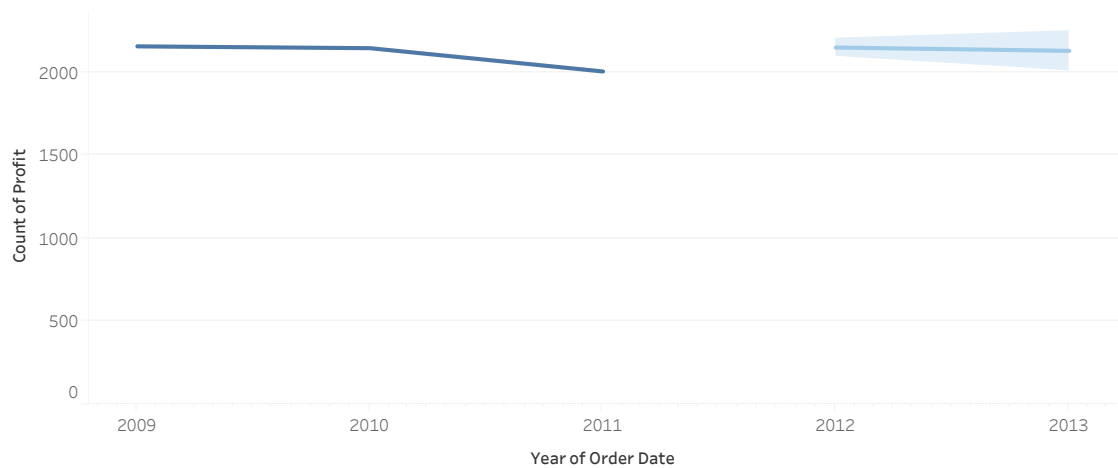
Story 1



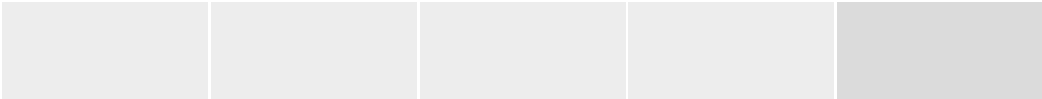
Map - Corporate, Technology



Forecasting



Story 1



cluster

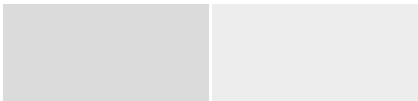
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- Clusters (2)
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 - Cluster 4

Story 2



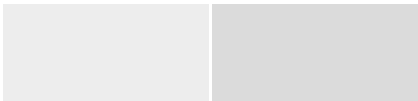
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Story 2



Cross tab

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