

Omkar Nashte

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LinkedIn — GitHub — Trailhead Profile

OBJECTIVE

B.Tech graduate in Electronics and Telecommunication with hands-on Salesforce training and project experience. Seeking an entry-level role in technology to apply technical skills and a collaborative approach toward developing robust solutions.

EXPERIENCE & TRAINING

Salesforce Developer TRAINING - 6 Months

Salesforce Jungle

11/2024–05/2025

Assistant Manager (GAT) - 1 Year

Mahindra and Mahindra

09/2023–09/2024

CERTIFICATIONS

- **Salesforce Platform Developer - I** — Salesforce 01/2025–01/2026
- **Salesforce AI Associate** — Salesforce 01/2025–01/2026
- **Java Programming** — Great Learning 06/2021–08/2021
- **Java - Basic** — Hackerrank, 5-Star

SKILLS

- **Administration:**
 - Identify relationships and converting to salesforce **custom objects**, **Lookup relationships**, **Junction objects**, **master-detail relationships**.
 - Extensive experience of using declarative features like **Validation rules**, **Workflows**, **Approval Processes Automation** for satisfying complex Business Process Automation .
- **Data Security & Automation:**
 - Created pick list, **lookup relationships** and **Record types**.
 - Worked on **Permission Set**, **Role Hierarchy**, **Profiles** and Security setup within the organization.
- **Salesforce Platform:**
 - Worked extensively on various salesforce.com **standard objects** like **Accounts**, **Contacts**, **Opportunities**, **Leads**, **Campaigns**, **Reports** and **Dashboards**.
 - Created various Reports, Dashboards, and processes to continuously monitor data quality and integrity and assisted users with report design and management.
- **Development:**
 - Hand on experience with Apex Language, **Apex Trigger**, **Apex Class** and **Asynchronous Apex**, **SOQL** .
 - Developed Visual Force Pages for all Standard Objects and Custom Object .
- **Teamwork & Leadership:** Collaborated with cross-functional teams and mentored peers.
- **Technical Proficiencies:** Java, JavaScript, HTML, CSS, OOPs.
- **Languages:** English, Marathi, Hindi (Professional).

PROJECTS

Name :- Inventory Management System

Role: Salesforce engineer

Responsibilities:

- Created custom objects and worked on Standard Object.
- Implemented **Visualforce Pages**, **Apex Components**, **Controllers**, **Triggers** and working with Force.com IDE. .
- Built a custom Visual force page to generate branded invoice PDFs, integrating data from multiple objects and enforcing field-level security for sensitive information.
- Used Force.com IDE for developing, customizing, testing, and deploying Force.com Application.
- Created profiles and implemented **Field level** and **Object level** security to maintain crucial information on the profile.
- Created **Validation rules** and **Assignment rules** as per business requirement.
- Created **Workflow Rules** and defined related tasks, Field Updates, Email Alerts to execute business logic.

Name : Real Estate Management Solution

Apex, LWC, Data Modeling, Automation, Triggers, Data Security

- Developed a comprehensive CRM for managing property listings, agent profiles, and client interactions.
- Designed a custom data model with objects such as *Property*, *Agent*, and *Client*—e.g., property records include fields like *Property Type*, *Listing Price*, and *Availability Status*.
- trigger adds a related opportunity for each new or updated account if no opportunity is already associated with the account (e.g. Opportunity Name, Stage Name='Prospecting', Close Date ,Account Id).
- Sends an email to the specified recipient and contains the number of contact records inserted..
- Enforced data security by implementing role hierarchies, sharing rules, and field-level security—ensuring that sensitive client information is accessible only to authorized users.

TRAILHEAD ACHIEVEMENTS

Rank: MOUNTAINEER — **Badges:** 30 — **Points:** 19,350 — **Trailmixes:** 4

EDUCATION

Walchand Institute of Technology

B.Tech in Electronics and Telecommunication

GPA: 9.39 (Top 5%) — Relevant Coursework: Data Communication

Solapur, India
07/2019–07/2023