# L3: Linear Regression

**Shan Wang** 

Lingnan College, Sun Yat-sen University

2020 Data Mining and Machine Learning LN3119 <a href="https://wangshan731.github.io/DM-ML/">https://wangshan731.github.io/DM-ML/</a>



#### Last lecture

- Basics of supervised learning
  - Learning process: train and prediction
  - Discriminative models and generative models
    - $p_{\theta}(y|x)$  v.s.  $p_{\theta}(x,y)$
  - Machine learning three elements
    - Model
    - Strategy:
      - loss function
      - generalization error v.s. empirical error
      - MLE v.s. MAP
    - Algorithm
  - Model evaluation
    - For classification and regression
  - Model selection & Regularization
  - Cross validation

### Course outline

- Supervised learning
  - Linear regression
  - Logistic regression
  - SVM and kernel
  - Tree models
- Deep learning
  - Neural networks
  - Convolutional NN
  - Recurrent NN

- Unsupervised learning
  - Clustering
  - PCA
  - EM

- Reinforcement learning
  - MDP
  - ADP
  - Deep Q-Network

### Relationship of house living area and price

Living area (feet <sup>2</sup> )	Price (1000\$s)	
2104	400	
1600	330	
2400	369	
1416	232	housing prices
3000	540	
:	800 -	
	700	× -
	(000 -	* x
	(i) \$1000 - 500 -	x
	300	**
		· · · · · ·
	100	1
	500	1000 1500 2000 2500 3000 3500 4000 4500 5000
		square feet

### This lecture

- Linear regression method
  - Model
  - Strategy
    - Least squared error
    - Maximum likelihood
  - Algorithm
    - Normal equation
    - Gradient descent method
- Regularization
- Application: quality of wine

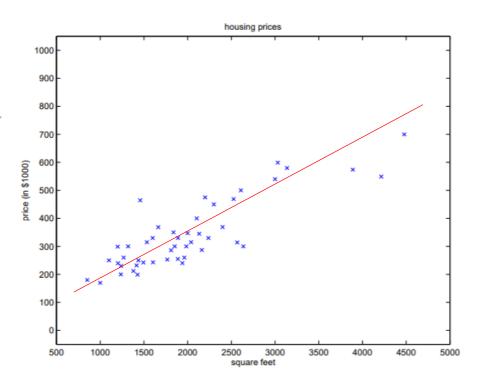
Reference: VE 445, Shuai LI (SJTU); OPIM 326 Daniel Zheng (SMU)

# Model

## Linear relationship

- Use linear relationship to approximate the function of y and x
  - i.e.,  $y = \theta' x$

Living area (feet <sup>2</sup> )	Price (1000\$s)
2104	400
1600	330
2400	369
1416	232
3000	540
÷	i:



<sup>\*</sup>Intercept term is omitted in this lecture, you may imagine the first term in x is always 1.

# Strategy

Mean squared error

#### **MSE**

- How to select the most appropriate linear model?
  - i.e., what is the **strategy**?
- Error: Mean squared error (MSE)

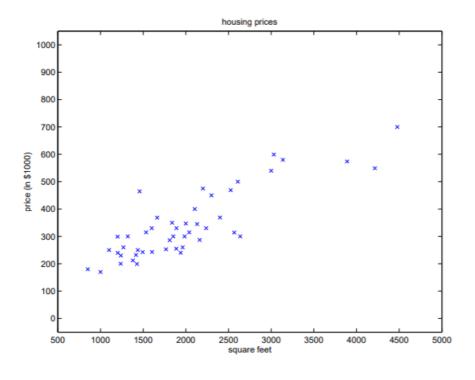
$$MSE = \frac{1}{N} \sum_{i=1}^{N} (y_i - \hat{y}_i)^2$$

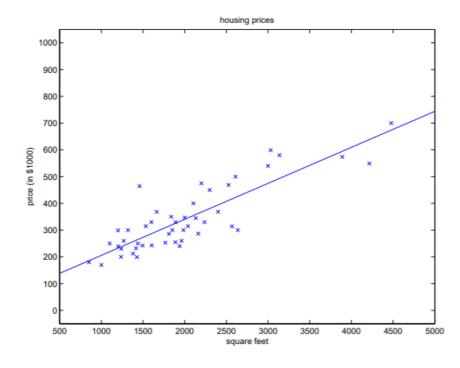
• Where y and  $\hat{y}$  are the true values and predicted values

#### Minimize MSE

• Find the linear model  $y = \theta' x + \varepsilon$  with the smallest MSE

$$\widehat{\boldsymbol{\theta}} = \operatorname{argmin} \widehat{R}(\boldsymbol{\theta}) = \operatorname{argmin} \frac{1}{N} \sum_{i=1}^{N} (y_i - \boldsymbol{\theta}' \boldsymbol{x}_i)^2$$





# Strategy

Maximum likelihoodd

### MLE (Probabilistic view)

- Assume for each sampled  $(x, y) \sim D$  $y = \theta' x + \varepsilon$
- where  $\varepsilon \sim N(0, \sigma^2)$ , or equivalently,  $y \sim N(\theta' x, \sigma^2)$
- The estimator  $\widehat{\boldsymbol{\theta}}$  is the maximal likelihood estimator (MLE) of the data  $(\boldsymbol{X}, Y)$

$$\widehat{\boldsymbol{\theta}} = \operatorname{argmax} P(Y|\boldsymbol{X}, \boldsymbol{\theta})$$

$$= \operatorname{argmax} \prod P(y_i|\boldsymbol{x}_i, \boldsymbol{\theta})$$

$$= \operatorname{argmax} \log \prod P(y_i|\boldsymbol{x}_i, \boldsymbol{\theta})$$

### MLE = least squared error

$$\widehat{\boldsymbol{\theta}} = \operatorname{argmax} \sum_{i=1}^{N} \log P(y_i | \boldsymbol{x}_i, \boldsymbol{\theta})$$

• 
$$P(y_i|x_i,\theta) = \frac{1}{\sqrt{2\pi\sigma^2}}e^{-\frac{(y_i-\theta'x_i)^2}{2\sigma^2}}$$

• 
$$\log P(y_i|x_i,\theta) = \log \frac{1}{\sqrt{2\pi\sigma^2}} - \frac{(y_i - \theta'x_i)^2}{2\sigma^2}$$

$$\widehat{\boldsymbol{\theta}} = \operatorname{argmax} \sum_{i=1}^{N} -(y_i - \boldsymbol{\theta}' \boldsymbol{x}_i)^2$$

$$= \operatorname{argmin} \frac{1}{N} \sum_{i=1}^{N} (y_i - \boldsymbol{\theta}' \boldsymbol{x}_i)^2$$

# Algorithm

Normal equation

### Normal equation

$$\min \frac{1}{N} \sum_{i=1}^{N} (y_i - \boldsymbol{\theta}' \boldsymbol{x}_i)^2$$

- Matrix form:  $\min \frac{1}{2} (y X\theta)' (y X\theta)$
- FOC:

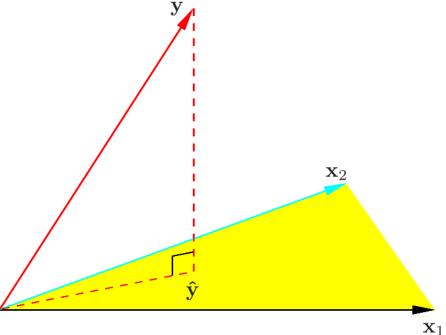
$$\bullet -X'(y-X\theta)=0$$

• 
$$X'y = X'X\theta$$

$$\bullet \ \widehat{\boldsymbol{\theta}} = (X'X)^{-1}X'y$$

• 
$$\widehat{y} = X(X'X)^{-1}X'y$$

- Hat matrix
- Projection of  $y_i$

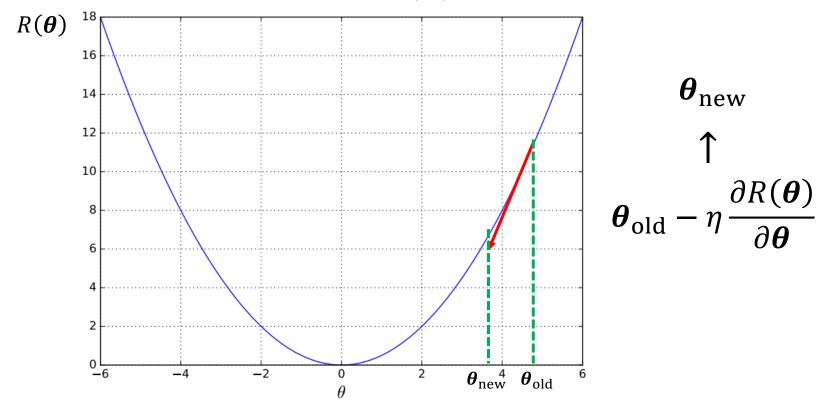


# Algorithm

Gradient descent

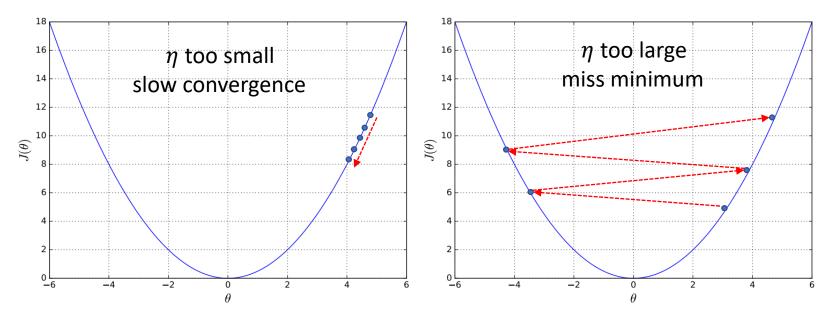
### Gradient descent

- When the problem size goes large, it is time costly to take inverse matrix
- But the error function  $R(\theta)$  is convex



## Gradient descent – Learning rate

• 
$$\boldsymbol{\theta}_{\text{old}} - \eta \frac{\partial R(\boldsymbol{\theta})}{\partial \boldsymbol{\theta}}$$

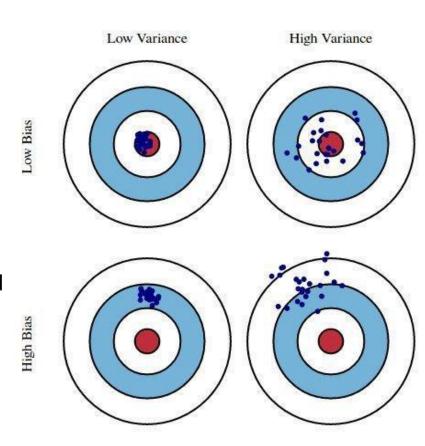


• To see if gradient descent is working, print out  $R(\theta)$  for each or every several iterations. If  $R(\theta)$  does not drop properly, adjust  $\eta$ 

# Regularization

#### Regularization

- Bias Variance trade-off
- Ordinary least square (OLS)
  - Unbiased
  - Can have huge variance
    - Multi-collinearity
      - When  $x_i$  and  $x_j$  are correlated to each other and the y
    - Too many  $x_i$ 
      - Number of x is close to the number of data



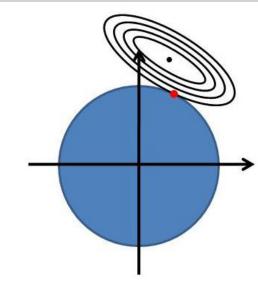
- Solution: reduce variance at the cost of bias
  - Add a penalty term (regularization)

#### Regularization

## Ridge and Lasso

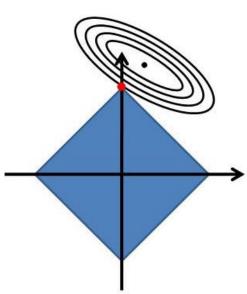
#### L2-norm (Ridge):

- $\Omega(f = ax + b) = a^2 + b^2$
- $\widehat{\boldsymbol{\theta}} = \operatorname{argmin} \sum_{i=1}^{N} (y_i \boldsymbol{\theta}' \boldsymbol{x}_i)^2 + \lambda \|\boldsymbol{\theta}\|_2^2$



#### L1-norm (Lasso):

- $\Omega(f = ax + b) = |a| + |b|$
- $\widehat{\boldsymbol{\theta}} = \operatorname{argmin} \sum_{i=1}^{N} (y_i \boldsymbol{\theta}' \boldsymbol{x}_i)^2 + \lambda \|\boldsymbol{\theta}\|_1$
- $\lambda$ : trade-off between bias and variance
  - Chosen by cross validation



## More on Ridge

Solution to ridge regression

$$\min \sum_{i=1}^{N} (y_i - \boldsymbol{\theta}' \boldsymbol{x}_i)^2 + \lambda \|\boldsymbol{\theta}\|_2^2$$

- $\min\sum_{i=1}^{N}(y_i-\theta'x_i)^2+\lambda\|\theta\|_2^2$  Matrix form:  $\min\frac{1}{2}(y-X\theta)'(y-X\theta)+\frac{1}{2}\lambda\theta'\theta$
- FOC:
- $-X'(y-X\theta) + \lambda I\theta = 0$
- $X'y = (X'X + \lambda I)\theta$
- $\widehat{\boldsymbol{\theta}}_{ridge} = (X'X + \lambda I)^{-1}X'y$
- Ridge regression and MAP?
  - Bonus question: what is relationship between them?
  - Hint: consider an MAP estimator with Gaussian prior

# Application

**Quality of Wine** 

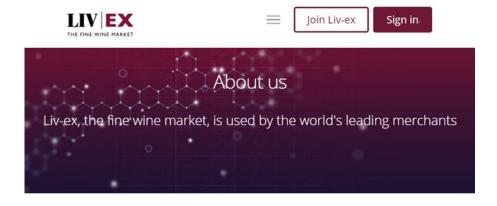
#### Wine Industries

- Large differences in price and quality between years, although wine is produced in a similar way
- Meant to be aged, so hard to tell if wine will be good when it is on the market
- Quality and future price is crucial for planting, harvesting, ageing, bottling decisions
- Considering capacity limit in various process and warehousing



#### Wine Markets

- Various trading markets and platforms
- Wine futures
- Expert tasters predict which ones will be good

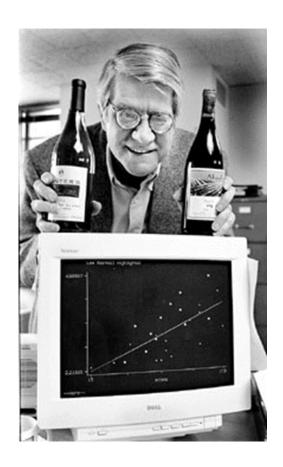


Liv-ex is the fine wine market. Merchants from around the world use our trading, data and settlement services to help grow their fine wine businesses. Liv-ex's global network enables to members to trade safely and efficiently with other merchants worldwide. Our comprehensive data brings transparency to the market, and offers valuable insights to merchant members and their customers. Liv-ex settlement services ensure that all trades are fulfilled safely.

 Can machine learning be used to develop a different system for judging wine?

## Predicting the Quality of Wine

- March 1990, Orley Ashenfelter, a Princeton economics professor, claimed that he can predict wine quality without tasting the wine
- Wine quality is measured using price (index)



The Economic Journal, 118 (June), F174-F184. © The Author(s). Journal compilation © Royal Economic Society 2008. Published by Blackwell Publishing, 9600 Garsington Road, Oxford OX4 2DQ, UK and 350 Main Street, Malden, MA 02148, USA.

# PREDICTING THE QUALITY AND PRICES OF BORDEAUX WINE\*

Orley Ashenfelter

Bordeaux wines have been made in much the same way for centuries. This article shows that the variability in the quality and prices of Bordeaux vintages is predicted by the weather that created the grapes. The price equation provides a measure of the real rate of return to holding wines (about 2–3% per annum) and implies far greater variability in the early or 'en primeur' wine prices than is

observed. The analysis provides a useful basis for assessing market inef change on the wine industry and the role of expert opinion in detern

#### The New Hork Times

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#### March 4, 1990 Wine Equation Puts Some Noses Out of

By PETER PASSELL

## **Bordeaux Wine Vintage** Quality and the Weather

Orley Ashenfelter Princeton University



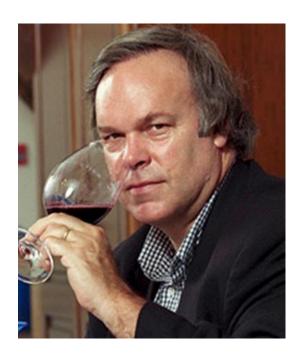
## The Expert's Reaction

Robert Parker, the world's most influential wine expert:

"Ashenfelter is an absolute total sham"

"ludicrous and absurd"

"rather like a movie critic who never goes to see the movie but tells you how good it is based on the actors and the director"



### The Industry's Reaction

#### The New York Times

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March 4, 1990

#### **Wine Equation Puts Some Noses Out of Joint**

By PETER PASSELL

 William Sokolin, a New York wine merchant, said the e Bordeaux wine industry's view of the work ranges 'somewhere between violent and hysterical'

### Orley Ashenfelter in Good Morning America



### A Naïve Prediction

- Take the historical average price
- For any wine, always predict its price using this historical average
- Any reasonable prediction should beat this naïve prediction
- This naïve prediction can be used as a benchmark to measure how well any other prediction performs

## Building a Model

- Ashenfelter used linear regression
  - Predicts an outcome variable, or dependent/response variable
  - Using a set of *independent/explanatory variables*
- Dependent variable: Price (Index)
  - Price Index measures price of many different wineries in thousands of 1990-1991 wine auctions
- Independent variables:
  - Age (older wines are more expensive)
  - Weather
    - Average Growing Season Temperature (AGST)
    - Harvest Rain
    - Winter Rain

# Let's get our hands dirty!

#### Data Analysis

Let's do some basic data analysis using our WHO data.

History

#### WIO\$Under15

- [1] 47.42 21.33 27.42 15.28 47.58 25.96 24.42 28.34 18.95 14.51 27.25 21.62 28.16 18.57 18.99 15.18 16.88 34.4 8 42.95 28.53
- [21] 35.21 16.35 33.75 24.56 25.75 13.53 45.66 44.20 31.23 43.08 16.37 30.17 40.07 48.52 23.38 17.95 28.03 42.1 7 42.37 30.61
- [41] 23.94 41.48 14.98 16.58 17.16 14.56 21.98 45.11 17.66 33.72 25.96 38.53 38.29 31.25 38.62 38.95 43.18 15.6 9 43.29 28.88
- [61] 16.42 18.26 38.49 45.90 17.62 13.17 38.59 14.60 26.96 40.80 42.46 41.55 36.77 35.35 35.72 14.62 20.71 29.4 3 29.27 23.68
- [81] 48.51 21.54 27.53 14.64 27.78 13.12 34.13 25.46 42.37 38.18 24.98 38.21 35.61 14.57 21.64 36.75 41.66 29.4 5 15.13 17.46 [18] 47.72 45.44 26.65 29.8 47.14 14.98 38.18 48.22 28.17 29.62 35.81 18.26 27.85 19.81 27.85 45.38 25.28 16.5
- 9 38.10 35.58 [121] 17.21 28.26 33.37 40.99 44.23 38.61 18.64 24.19 34.31 38.10 28.65 38.37 32.78 29.18 34.53 14.91 14.92 13.2
- 8 15.25 16.52 [141] 15.85 15.45 43.56 25.96 24.31 25.70 37.88 14.04 41.00 29.09 43.54 16.45 21.95 41.74 16.48 15.00 14.16 40.3
- 7 47.35 29.51 [161] 42.28 15.20 25.15 41.48 27.83 38.05 16.71 14.79 35.35 35.75 18.47 16.89 46.33 41.89 37.33 20.73 23.22 26.0
- [181] 48.54 14.18 14.41 17.54 44.85 19.63 22.05 28.90 37.37 28.84 22.87 40.72 46.73 40.24

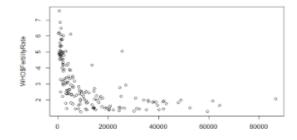
#### WHO\$Country(which.min(WHO\$Under15))

- [1] Japan
- 194 Levels: Afghanistan Albania Algeria Andorra Angola Antigua and Barbuda Argentina Armenia Australia Austria
- ... Zinbabw

Lef's create some plots for exploratory data analysis (EDA). First, Lef's create a basic scatterplot of GNI versus FertilityRate

Hild

#### plot(WHO\$GNI, WHO\$FertilityRate)





## Interpreting R Output

```
Call:
                                                                   p-value for each
              lm(formula = Price ~ AGST, data = wine)
                                                                independent variable;
                                                              Smaller is more significant
Estimated \beta_0 Residuals:
                             10 Median
                   Min
                                            3Q
                                                       Max
Estimated \beta_1
               -0.78450 -0.23882 -0.03727 0.38992 0.90318
              Coefficients:
                          Estimate Std. Error t value Pr(>|t|)
                                                                      AGST is significant
                           -3.4178
                                     2.4935 -1.371 0.183710
               (Intercept)
                                                                       at the 0.1% level
                            0.6351
                                       0.1509 4.208 0.000335 ***
              AGST
              Signif. codes:
                              0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
   R^2
              Residual standard error: 0.4993 on 23 degrees of freedom
              Multiple R-squared: 0.435, Adjusted R-squared: 0.4105
              F-statistic: 17.71 on 1 and 23 DF, p-value: 0.000335
```

## Adding Variables

Independent Variables Used	
AGST	0.4350
AGST, HarvestRain	0.7074
AGST, HarvestRain, WinterRain	0.7537
AGST, HarvestRain, WinterRain, Age	0.8286
AGST, HarvestRain, WinterRain, Age, FrancePopulation	0.8294

- Adding more variables always increases  $R^2$
- Diminishing returns as more variables are added
  - Incremental amount in  $\mathbb{R}^2$  is getting smaller and smaller
  - This is a usual observation, NOT always

# Out-of-Sample $R^2$

We can call the 'predict' function to make predictions for the test points.

```
predictTest = predict(model4, newdata = wineTest)
predictTest

## 1 2
## 6.768925 6.684910
```

To assess the accuracy of our predictions, we can compute the out-of-sample R-squared.

```
SSE = sum((wineTest$Price - predictTest)^2)
SST = sum((wineTest$Price - mean(wine$Price))^2)
1 - SSE/SST
```

## [1] 0.7944278

The baseline model is still the average price of the training set!

# Out-of-Sample $R^2$

Independent Variables Used		Out-of-sample R <sup>2</sup>
AGST	0.4350	0.7882
AGST, HarvestRain	0.7074	-0.0819
AGST, HarvestRain, WinterRain	0.7537	0.2626
AGST, HarvestRain, WinterRain, Age	0.8286	0.7944
AGST, HarvestRain, WinterRain, Age, FrancePopulation	0.8294	0.7566

- Out-of-sample  $\mathbb{R}^2$  is manually computed using the test set data
- Better  $\mathbb{R}^2$  does not necessarily mean better out-of-sample  $\mathbb{R}^2$
- Out-of-sample  $\mathbb{R}^2$  can be negative!

### The Results

- Parker (in 1991):
  - 1986 is "very good to sometimes exceptional"
- Ashenfelter (in 1991):
  - 1986 is mediocre
  - 1989 will be "the wine of the century" and 1990 will be even better!
- In 2003, virtually unanimous agreement that 1989 and 1990 are outstanding
  - 1989 sold for more than twice the price of 1986
  - 1990 sold for even higher prices!
- In 2003, Ashenfelter predicted 2000 and 2003 would be great
- Parker has stated that "2000 is the greatest vintage Bordeaux has ever produced"

## Wine Analytics



#### MANUFACTURING & SERVICE OPERATIONS MANAGEMENT

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### Wine Analytics: Fine Wine Pricing and Selection Under Weather and Market Uncertainty

#### Mert Hakan Hekimoğlu, a Burak Kazaz, b Scott Websterc

<sup>a</sup> Lally School of Management, Rensselaer Polytechnic Institute, Troy, New York 12180; <sup>b</sup> Whitman School of Management, Syracuse University, Syracuse, New York 13244; <sup>c</sup> W. P. Carey School of Business, Arizona State University, Tempe, Arizona 85287

Contact: hekimm@rpi.edu (MHH); bkazaz@syr.edu (BK); scott.webster@asu.edu (SW)

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**Abstract.** We examine a risk-averse distributor's decision in selecting between bottled wine and wine futures under weather and market uncertainty. At the beginning of every summer, a fine wine distributor has to choose between purchasing bottled wine made from the harvest collected two years ago and wine futures of wine still aging in the barrel from the previous year's harvest. At the end of the summer, after seeing weather and market fluctuations, the distributor can adjust its allocation by trading futures and bottles.

This paper makes three contributions. First, we develop an analytical model to determine the optimal selection of bottled wine and wine futures under weather and market uncertainty. Our model is built on an empirical foundation in which the functional forms describing the evolution of futures and bottle prices are derived from comprehensive data associated with the most influential Bordeaux winemakers. Second, we develop structural properties of optimal decisions. We show that a wine distributor should always invest in wine futures because it increases the expected profit in spite of being a riskier asset than bottled wine. We characterize the influence of variation in various uncertainties in the problem. Third, our study empirically demonstrates for a large distributor the financial benefits of using our model. The hypothetical average profit improvement in our numerical analysis is significant, exceeding 21%, and its value becomes higher under risk aversion. The analysis is beneficial for fine wine distributors, as it provides insights into how to improve their selection in order to make financially healthier allocations.

# Wine Analytics



### Lecture 3 wrap-up

- ✓ Linear regression method
  - ✓ Model
  - √ Strategy
    - ✓ Least squared error
    - ✓ Maximum likelihood
  - ✓ Algorithm
  - $\checkmark$  Solve the  $\widehat{\boldsymbol{\theta}}$ 
    - ✓ Normal equation
    - ✓ Gradient descent method
- ✓ Regularization
- ✓ Application: quality of wine

### Assignment 3

- Get used to R again
  - If you have any questions, send your questions to TA.
  - TA will collect them.

- One bonus question (NOT required):
  - What is the relationship between Ridge regression and MAP?
  - Hint: consider an MAP estimator with Gaussian prior
  - Send your answer to TA (any form, e.g., word, pdf, photo ...)
- Due: May 5, 11pm
- TA: Mr. Xiong, xiongym3@mail2.sysu.edu.cn

#### Next lecture

- Supervised learning
  - Linear regression
  - Logistic regression
  - SVM and kernel
  - Tree models
- Deep learning
  - Neural networks
  - Convolutional NN
  - Recurrent NN

- Unsupervised learning
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# Questions?

Shan Wang (王杉)

https://wangshan731.github.io/