### **KANCHARLA NAVEEN KUMAR 20BPS1137**

## **Assignment-3**

- 1) Create the following with whatever visualizations you have built in assignment-1 & 2(if you want you can also create new visualizations)
  - Dashboard
  - story
- 2) Publish the dashboard & story on to tableau public server

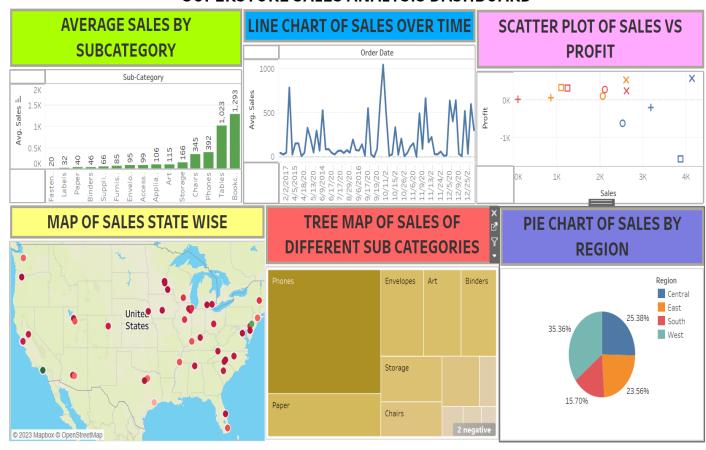
### **GOOGLE DRIVE LINK:**

https://drive.google.com/drive/folders/1bTS8iISL-PMjqRzQelJxQ 54MM7kHhOy?usp=sharing

1.

### **Dashboard:**

### SUPERSTORE SALES ANALYSIS DASHBOARD



## **Story:**

#### Story 1

INTRODUCTION

OVERVIEW OF SALES
PERFORMANCE. BAR
CHART TO SHOW THE
AVERAGE SALES BY
SUBCATEGORY.

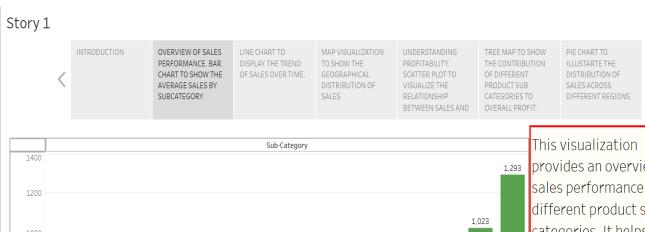
LINE CHART TO
DISPLAY THE TREND
OF SALES OVER TIME.

MAP VISUALIZATION TO SHOW THE GEOGRAPHICAL DISTRIBUTION OF SALES UNDERSTANDING
PROFITABILITY.
SCATTER PLOT TO
VISUALIZE THE
RELATIONSHIP
BETWEEN SALES AND

TREE MAP TO SHOW THE CONTRIBUTION OF DIFFERENT PRODUCT SUB CATEGORIES TO OVERALL PROFIT. PIE CHART TO
ILLUSTARTE THE
DISTRIBUTION OF
SALES ACROSS
DIFFERENT REGIONS.

# Exploring Sales Perfromance in the Sample Superstore Data

- The Data contains information about sales, customers, products, regions, categories and profit.
- 2. This information is used to make insights on store sales and to provide recommendations based on insights.



1000 Avg. Sales ≟ 800 400 345 115 106 85 95 99 40 20 Binders Supplies Furnishi.. Envelopes Accessor.. Applianc. Art Phones Fasteners Labels Paper Storage Chairs

This visualization provides an overview of sales performance across different product sub categories. It helps identify which sub categories contribute the most to the overall sales.

#### Story 1

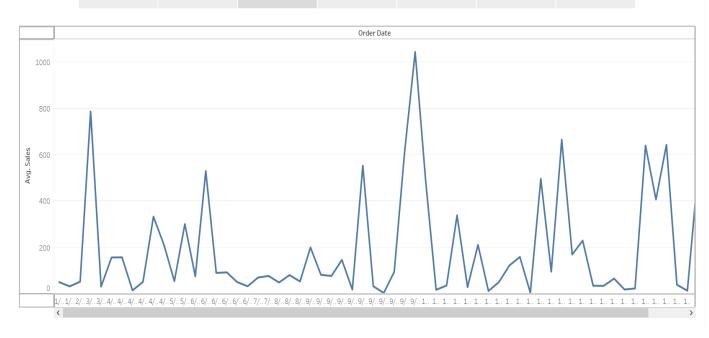
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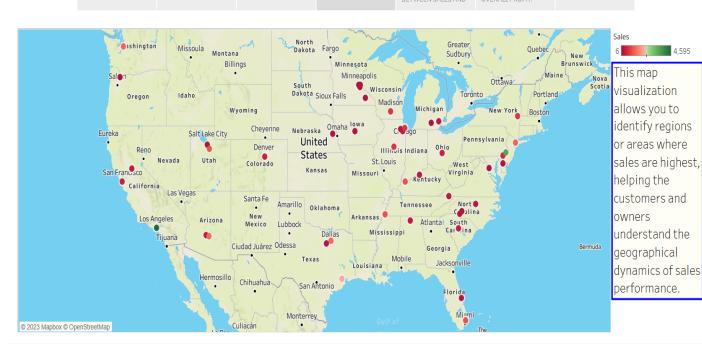
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Category

Region

O Central

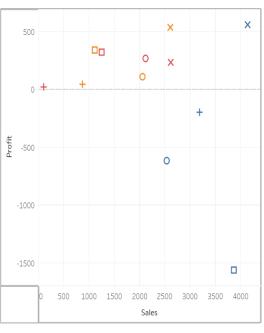
+ South

**X** West

Furniture

Office Supplies

Technology



This scatter plot helps identify the correlation between sales and profit, highlights the regions that made high or low profits and also highlights the category that made high or low profits.

# Story 1

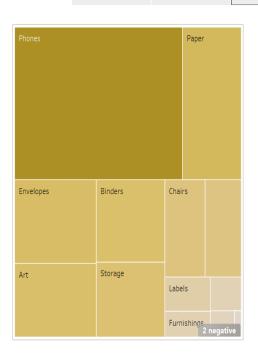
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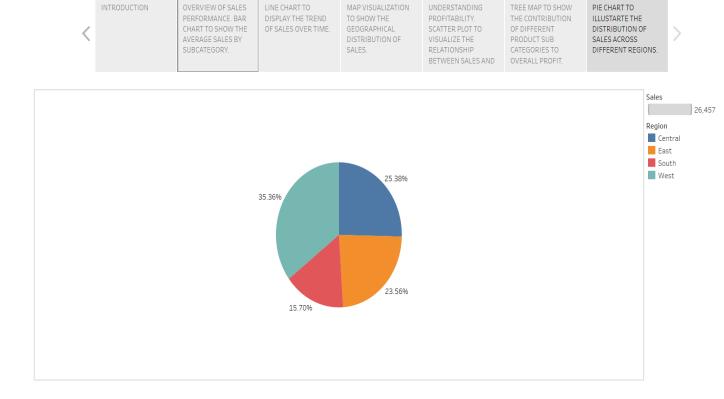
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Profit -1,670 743





2.

## Dashboard in tableau public server link:

https://public.tableau.com/views/Assignment-3 Sales Dashboard/Dashboard1?:language=en-US&publish=yes&:display count=n&:origin=viz share link

## Story in tableau public server link:

https://public.tableau.com/views/Assignment3 Sales Story/Story1?:language=enUS&publish=yes&:display count=n&:origin=viz share link