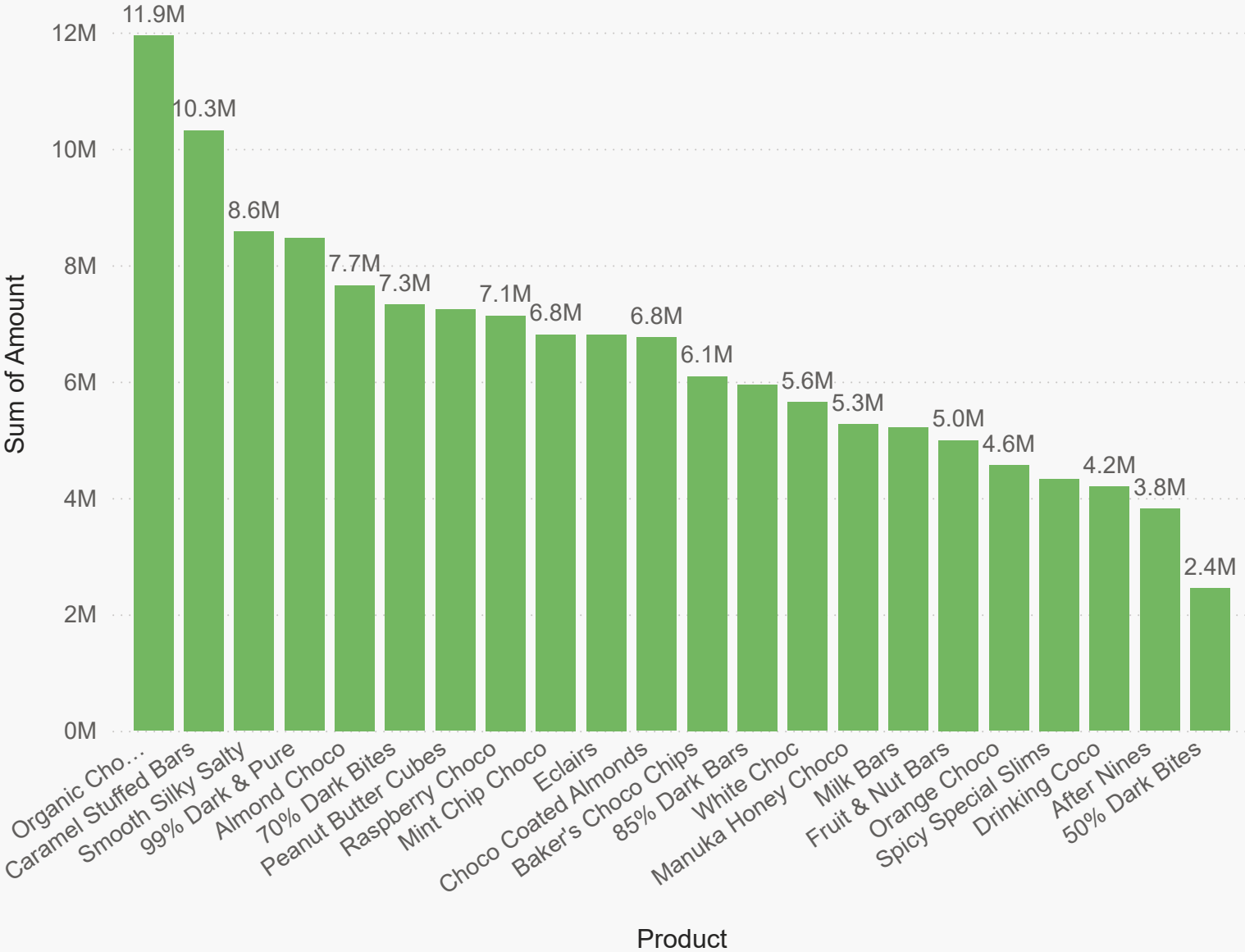


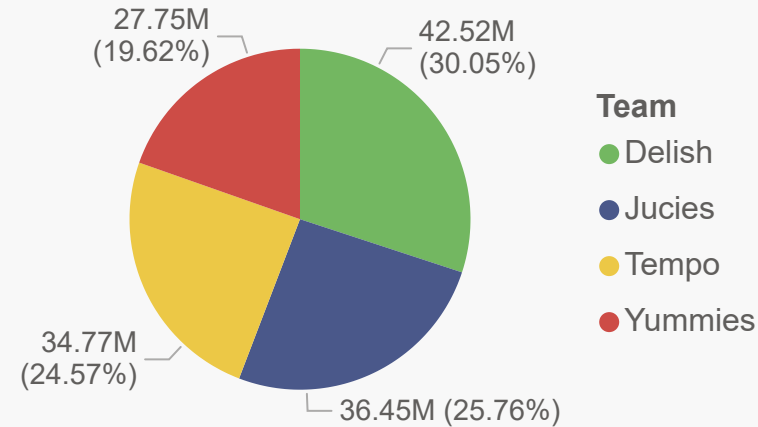
Sum of Amount by Product

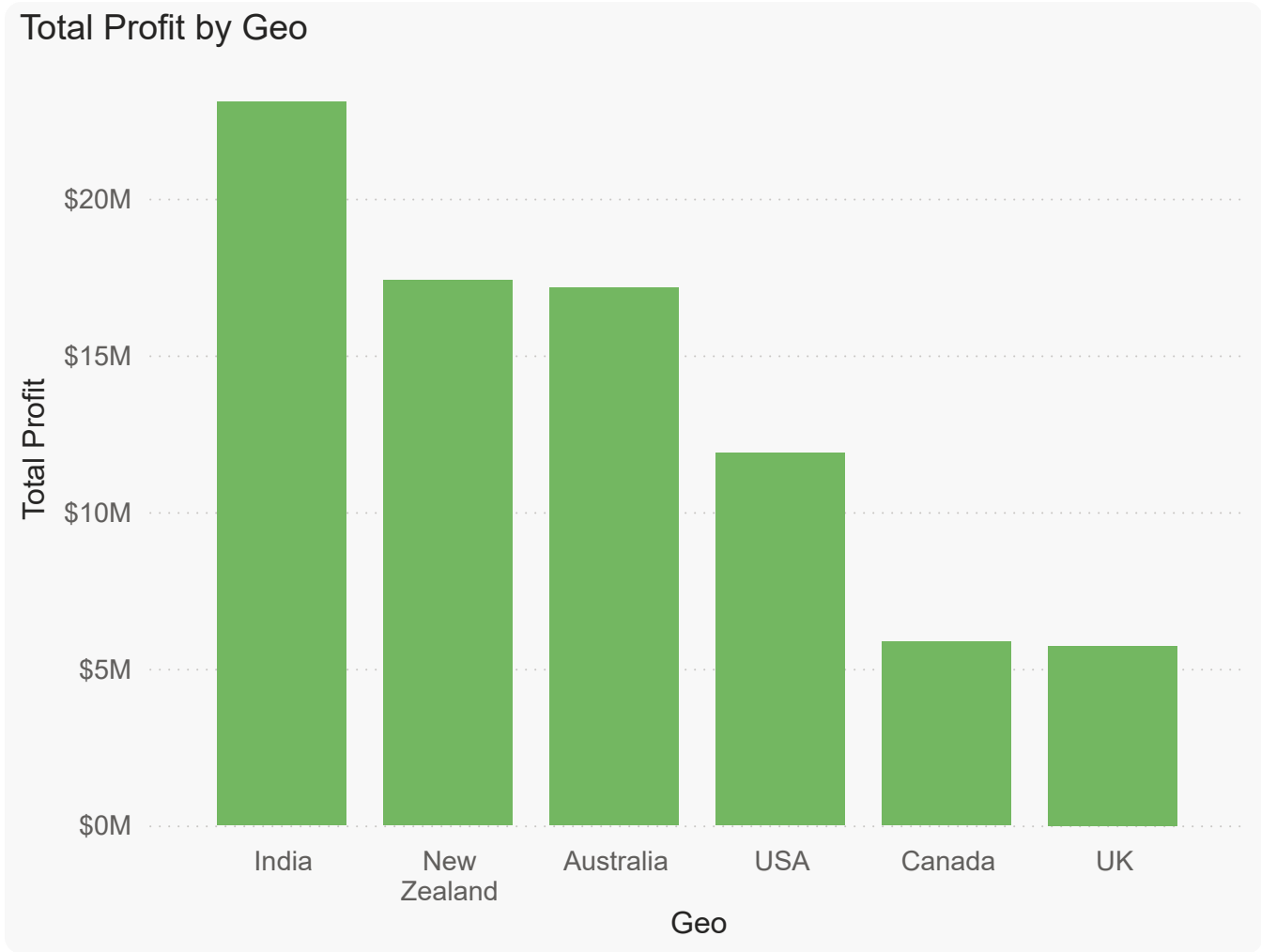


Geo

- ☐ Australia
- ☐ Canada
- ☐ India
- ☐ New Zealand
- ☐ UK
- ☐ USA

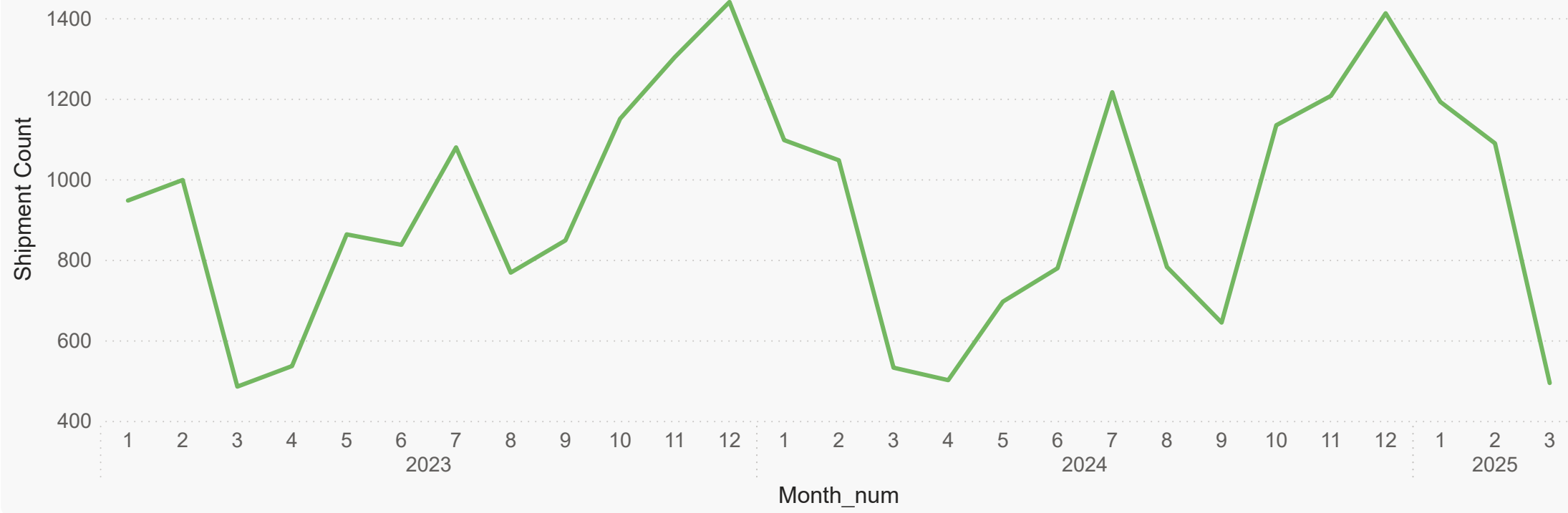
Sum of Amount by Team



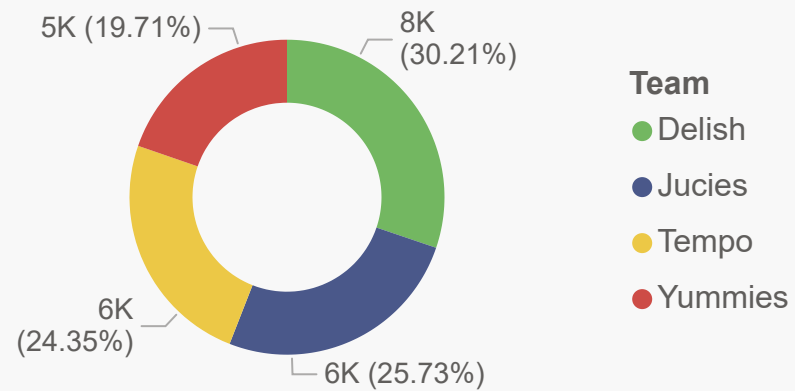


Product	Total Profit	Total Amount	Profit %
Peanut Butter Cubes	\$6,529,177	\$7,234,058	90.3%
Raspberry Choco	\$6,039,823	\$7,130,525	84.7%
Choco Coated Almonds	\$5,580,761	\$6,756,935	82.6%
Fruit & Nut Bars	\$3,881,891	\$4,988,302	77.8%
Orange Choco	\$3,526,113	\$4,557,058	77.4%
70% Dark Bites	\$5,651,968	\$7,321,014	77.2%
Milk Bars	\$3,977,349	\$5,213,165	76.3%
Almond Choco	\$5,701,742	\$7,656,347	74.5%
Mint Chip Choco	\$5,053,756	\$6,810,386	74.2%
White Choc	\$4,147,156	\$5,643,385	73.5%
Smooth Silky Salty	\$5,924,357	\$8,573,477	69.1%
Manuka Honey Choco	\$3,581,940	\$5,262,111	68.1%
Caramel Stuffed Bars	\$6,884,316	\$10,317,467	66.7%
Organic Choco Syrup	\$7,035,325	\$11,940,428	58.9%
Spicy Special Slims	\$1,975,367	\$4,328,309	45.6%
Eclairs	\$2,475,571	\$6,808,712	36.4%
99% Dark & Pure	\$3,044,924	\$8,464,968	36.0%
Drinking Coco	\$1,450,937	\$4,191,107	34.6%
50% Dark Bites	\$815,292	\$2,443,426	33.4%
After Nines	(\$50,656)	\$3,810,913	-1.3%
Baker's Choco Chips	(\$129,555)	\$6,089,319	-2.1%
Total	\$81,102,464	\$141,491,954	57.3%

Shipment Count by year and Month_num



Shipment Count by Team



Sales_person	Total Amount	Total Boxes	Amount
Devrat Damarsingh	\$55,706	3,294	
Devsena Veluvalapalli	\$42,633	2,658	
Dinanath Simhambhatla	\$26,854	1,440	
Duran Appala	\$133,477	10,079	
Gopal Venkata	\$45,511	2,980	
Gowri Sankar Chakrala	\$61,119	3,186	
Jaipal Potanapudi	\$63,851	4,001	
John Joseph	\$112,932	6,554	
Lalitchandra Vadali	\$74,453	4,034	
Mayuri Kousika	\$26,602	1,516	
Nazeer Basha Mustafa	\$49,163	3,116	
Oorjit Nandanavanam	\$103,514	5,956	
Parasuramudu Jamakayala	\$39,551	2,287	
Ponnan Delhi	\$147,740	7,901	
Prasanna Lakshmi Payasam	\$100,197	6,180	
Raghuveer Yettugunna	\$54,113	3,543	
Ramalingam Kothapeta	\$20,531	1,245	
Sahaj Jonnalagadda	\$58,745	3,073	
Sravanthi Chalaki	\$38,889	2,366	
Sreenivasa Naik Gudiwada	\$51,946	2,553	
Subbarao Malladi	\$141,676	9,120	
Suman Katte	\$119,297	8,653	
Vasavi Veeravasarapu	\$40,075	2,355	
Venkat Kodi	\$17,456	940	
Vedukendalu Banditula	\$27,226	1,454	
Total	\$1,653,422	100,181	

Sales_person	Australia	Canada	India	New Zealand	UK
Devrat Damarsingh		\$23.4	\$18.2		\$11.2
Devsena Veluvalapalli	\$12.7		\$21.2		
Dinanath Simhambhatla	\$19.3	\$19.7	\$14.9	\$18.8	\$18.8
Duran Appala	\$15.0	\$18.0	\$11.7	\$14.5	\$18.5
Gopal Venkata	\$16.0		\$13.2		
Gowri Sankar Chakrala	\$18.0	\$25.9	\$22.7	\$20.0	\$15.0
Jaipal Potanapudi	\$24.0		\$14.8	\$20.1	\$22.8
John Joseph	\$12.4		\$18.6	\$17.8	\$22.0
Lalitchandra Vadali	\$18.6	\$20.0	\$22.4	\$16.8	\$16.3
Mayuri Kousika	\$16.0		\$18.6	\$9.0	
Nazeer Basha Mustafa	\$18.5		\$16.9		\$7.0
Oorjit Nandanavanam	\$19.4	\$16.0	\$16.8	\$16.7	\$14.0
Parasuramudu Jamakayala	\$12.0		\$12.9		
Ponnan Delhi	\$23.2	\$16.9	\$21.7	\$19.2	\$18.0
Prasanna Lakshmi Payasam	\$16.8	\$23.9	\$10.4	\$19.7	\$17.6
Raghuveer Yettugunna	\$10.1		\$21.1	\$15.1	
Ramalingam Kothapeta	\$13.4		\$16.0	\$22.5	\$22.4
Sahaj Jonnalagadda	\$13.3	\$27.8	\$22.0	\$22.7	\$27.0
Sravanthi Chalaki	\$24.3			\$13.6	\$30.8
Sreenivasa Naik Gudiwada	\$22.9		\$19.5	\$22.5	
Subbarao Malladi	\$14.8	\$26.9	\$13.3	\$22.9	\$16.3
Suman Katte	\$13.6	\$10.3	\$16.9	\$13.0	
Vasavi Veeravasarapu	\$20.4		\$16.9	\$16.9	\$7.0
Venkat Kodi	\$16.8	\$18.5	\$22.0		
Vedukendalu Banditula		\$22.2	\$25.0		
Total	\$15.7	\$19.4	\$16.7	\$16.7	\$15.3

cal_date

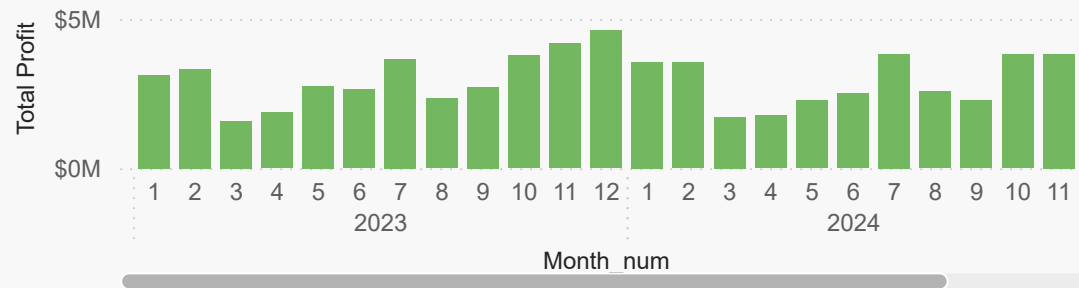
3/18/2023

4/5/2023

Top 5 Profit % Emps		
Sales_person	Total Profit	Profit %
Venkat Kodi	\$344,081	62.8%
Ramalingam Kothapeta	\$631,483	62.4%
Sahaj Jonnalagadda	\$1,006,125	60.7%
Devrat Damarsingh	\$748,756	60.4%
Ponnan Delhi	\$2,077,692	59.0%

Sales_person	Total Profit	Profit %
Venkat Kodi	\$344,081	62.8%
Ramalingam Kothapeta	\$631,483	62.4%
Sahaj Jonnalagadda	\$1,006,125	60.7%
Devrat Damarsingh	\$748,756	60.4%
Ponnan Delhi	\$2,077,692	59.0%
Prasanna Lakshmi Payasam	\$1,068,363	58.1%
Duran Appala	\$1,593,471	57.8%
Dinanath Simhambhatla	\$1,316,729	57.7%
Raghuveer Yettugunna	\$1,014,077	57.5%
Lalitchandra Vadali	\$932,881	57.4%
Yedukondalu Panditula	\$604,180	57.3%
Gopal Venkata	\$421,824	57.2%
Suman Katte	\$1,776,853	57.1%
Devsena Veluvalapalli	\$725,741	56.8%
Mayuri Kousika	\$788,566	56.8%
Oorjit Nandanavanam	\$1,044,805	56.6%

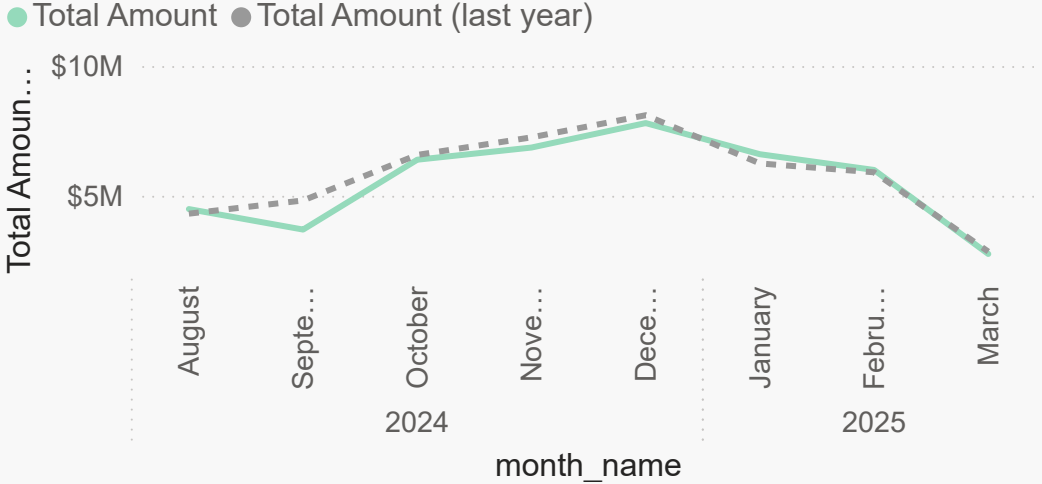
Total Profit by year and Month_num



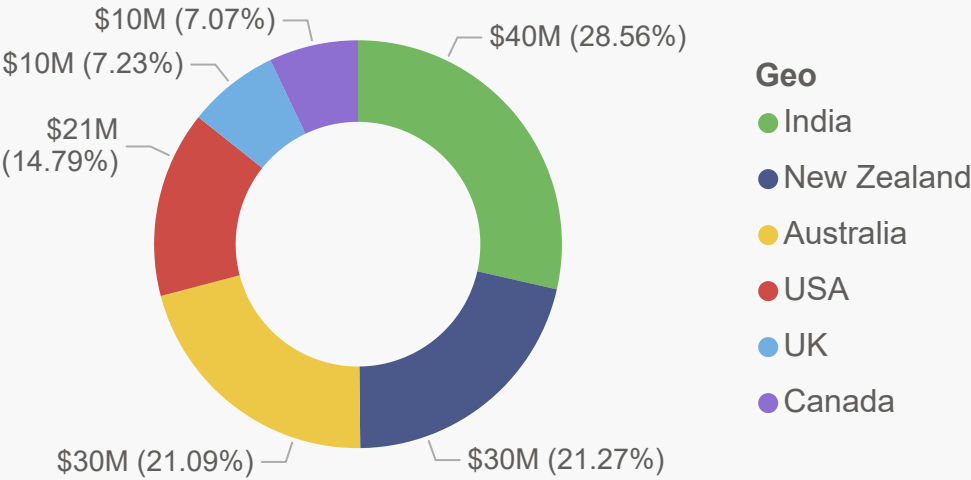
Bottom 5 Profit % Emps		
Sales_person	Total Profit	Profit %
Subbarao Malladi	\$1,097,062	51.1%
Sreenivasa Naik Gudiwada	\$148,133	51.6%
Jaipal Potanapudi	\$834,022	55.2%
Nazeer Basha Mustafa	\$816,309	55.3%
Gowri Sankar Chakrala	\$658,852	55.5%

year	month_name	Total Amount	Total Amount (last year)	Total Amount (12 mor
2023	January	\$5,452,576		
2023	February	\$5,565,105		
2023	March	\$2,628,041		
2023	April	\$3,228,516		
2023	May	\$4,876,868		
2023	June	\$4,755,481		
2023	July	\$6,284,628		
2023	August	\$4,309,457		
2023	September	\$4,818,722		
2023	October	\$6,573,753		
2023	November	\$7,250,099		
2023	December	\$8,102,684		
2024	January	\$6,244,841	\$5,452,575.8	
2024	February	\$5,903,462	\$5,565,105.0	
2024	March	\$2,847,699	\$2,628,040.5	
2024	April	\$3,024,682	\$3,228,516.0	
2024	May	\$3,876,174	\$4,876,868.3	-1
2024	June	\$4,411,269	\$4,755,480.8	
2024	July	\$6,758,521	\$6,284,628.0	
2024	August	\$4,486,111	\$4,309,456.5	
2024	September	\$3,696,615	\$4,818,721.5	-1
2024	October	\$6,389,174	\$6,573,753.0	
2024	November	\$6,857,768	\$7,250,098.5	
2024	December	\$7,800,185	\$8,102,684.3	
2025	January	\$6,599,745	\$6,244,841.3	
2025	February	\$5,993,519	\$5,903,462.3	
2025	March	\$2,756,261	\$2,847,699.0	

Total Amount and Total Amount (last year) by year and month_name



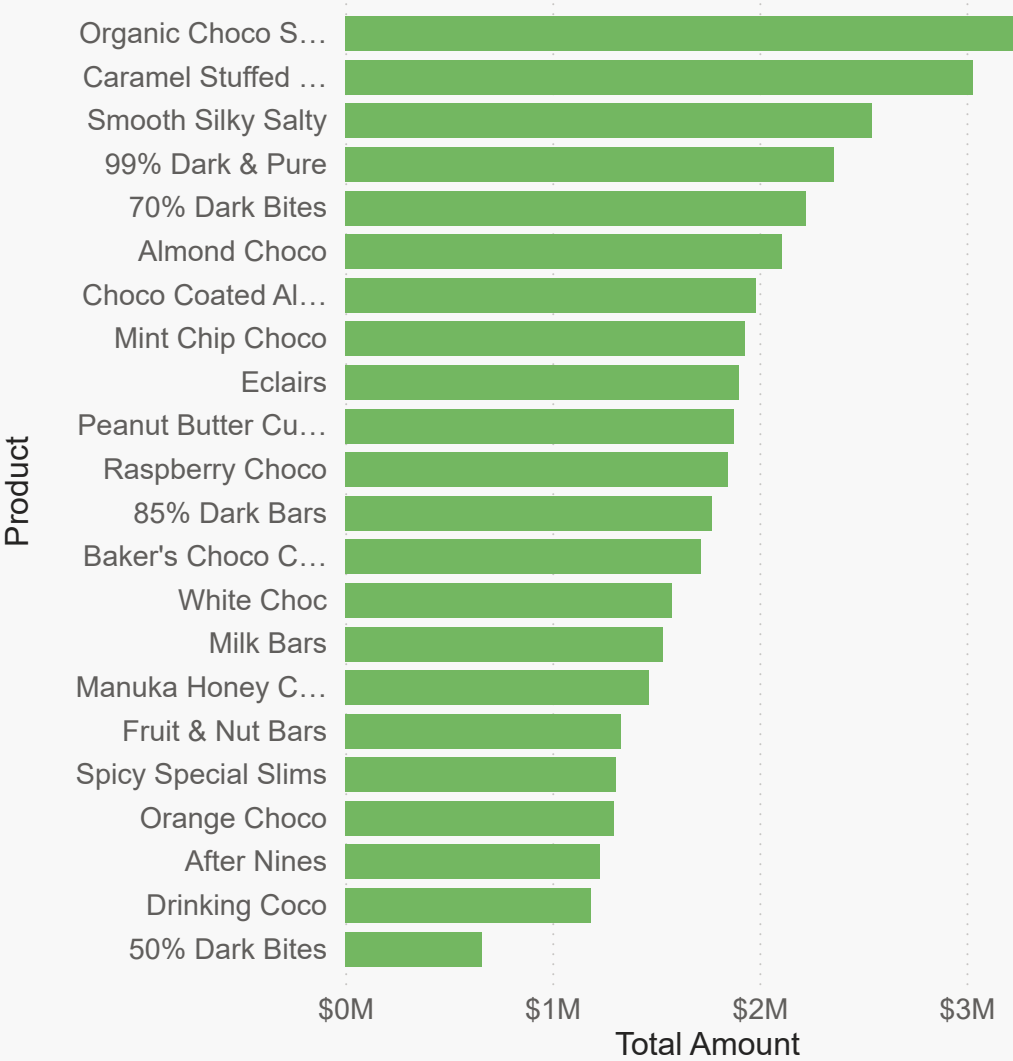
Total Amount by Geo



Team	Total Amount	Total Amount (last year)	Total Amount (12 month va
Delish	\$12,530,027	\$12,073,461.8	456,
Tempo	\$9,786,294	\$9,931,542.8	-145,
Yummies	\$7,937,780	\$8,322,619.5	-384,
Jucies	\$9,839,167	\$11,413,635.8	-1,574,
Total	\$40,093,268	\$41,741,259.8	-1,647,

year	month_name	Total Amount	Total Amount (last year)	Total Amount (12 month
2024	September	\$3,696,615	\$4,818,721.5	-1,1
2024	October	\$6,389,174	\$6,573,753.0	-1
2024	November	\$6,857,768	\$7,250,098.5	-3
2024	December	\$7,800,185	\$8,102,684.3	-3
2025	January	\$6,599,745	\$6,244,841.3	3
2025	February	\$5,993,519	\$5,903,462.3	
2025	March	\$2,756,261	\$2,847,699.0	.
Total		\$40,093,268	\$41,741,259.8	-1,6

Total Amount by Product



Total Amount \$141M	Total Boxes 9M	Shipment... 25K	Total Profit \$81M	Profit % 57.3%
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Category ▼

☐ Bars

☐ Bites

☐ Other



Total Amount
\$141M



Total Boxes
9M



Shipment Count
25K



Total Profit
\$81M



Profit %
57.3%

1/1/2023



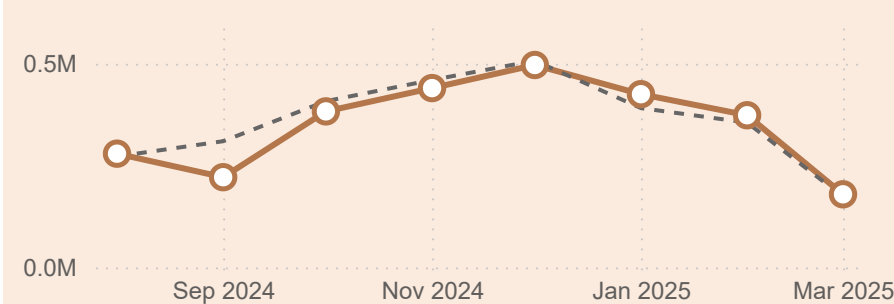
3/31/2025



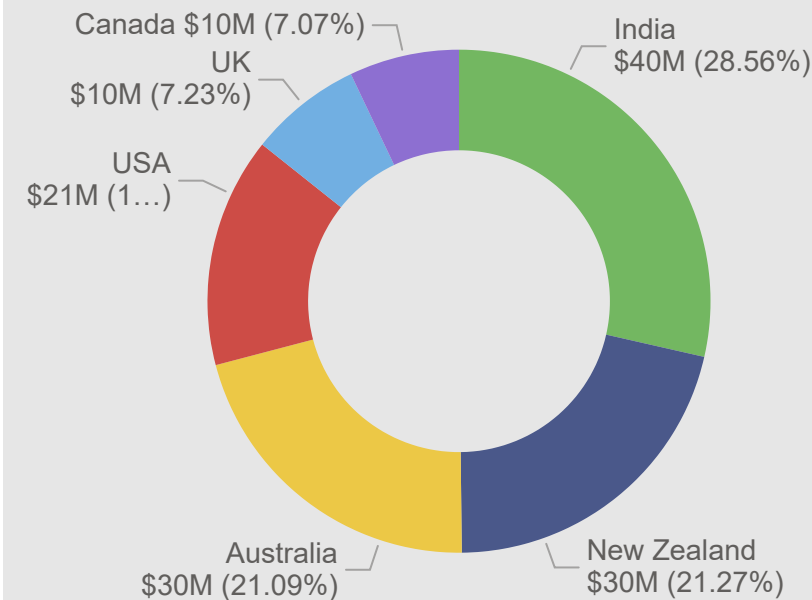
Amount - CY vs. PY



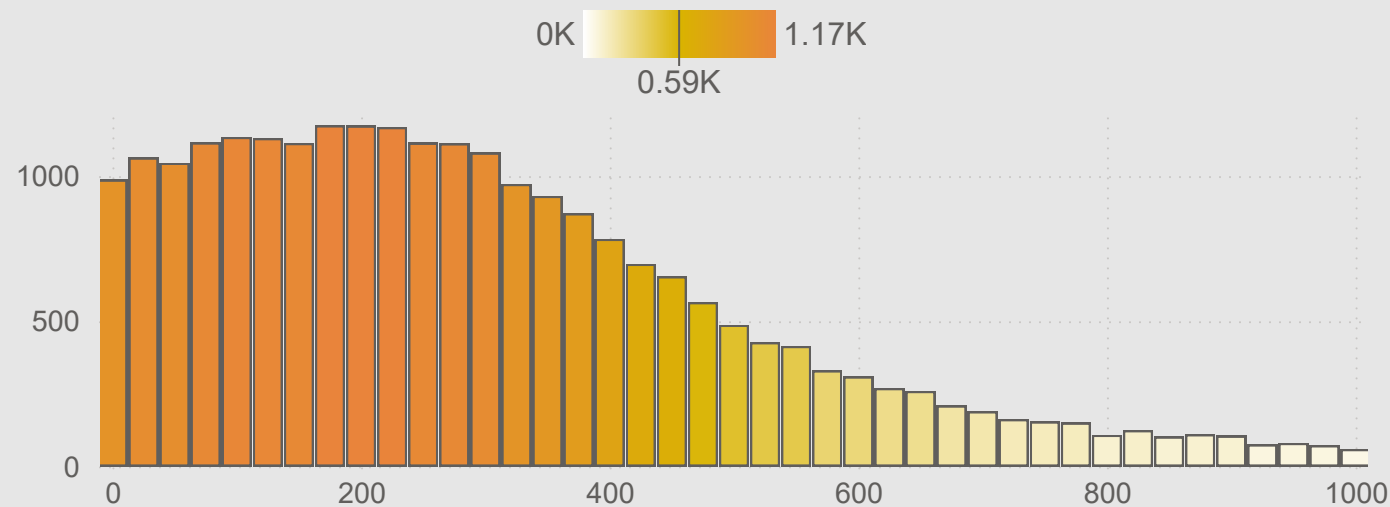
Boxes - CY vs. PY



Amount by Geo



Shipment Distribution



Top 6 Salespersons 🏆

Picture	First Name	Total Amount	Total Boxes	Profit %
	Ponnan	11.7m	724.9k	58.9%
	Duran	9.2m	564.3k	57.9%
	Suman	10.5m	654.8k	57.6%
	John	8.4m	525.6k	57.1%
	Dinanath	8.0m	499.7k	56.9%
	Subbarao	8.1m	512.0k	56.2%

Top 6 Products



Our Products

Product	Total Amount	Profit %
85% Dark Bars	2.4m	-35.0%
Baker's Choco Chips	2.4m	-2.6%
After Nines	1.5m	-1.7%
50% Dark Bites	0.9m	34.0%
Drinking Coco	1.8m	34.9%
99% Dark & Pure	3.1m	36.7%
Eclairs	2.4m	36.9%
Spicy Special Slims	1.8m	45.9%
Organic Choco Syrup	4.9m	58.8%
Caramel Stuffed Bars	3.9m	66.7%
Manuka Honey Choco	2.1m	68.3%
Smooth Silky Salty	3.6m	69.1%
White Choc	2.2m	73.6%