

# Session regression II: multiple linear regression

## Learning outcomes

After this session, a student should be able to:

- visualize bivariate relationships in small datasets
  - fit a linear regression model containing main and interaction effects
  - assess the quality of the model fit
  - determine if at least one predictor can explain the response
  - determine which predictors explain the response
  - assess the accuracy of predictions from the model
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## Visualizing the Advertising dataset

In this session we will use the [Advertising dataset](#). This simple dataset consists of sales data for 200 products along with the amount of money spent on TV, radio, and newspaper ads. We would like to know how best to spend advertising money to maximize sales.

To begin with, let us familiarize ourselves with the dataset. The data are stored in the `data` subdirectory of this session.

```
# load the data
ads = read.csv('./data/Advertising.csv')
```

First, we check to see what columns were imported

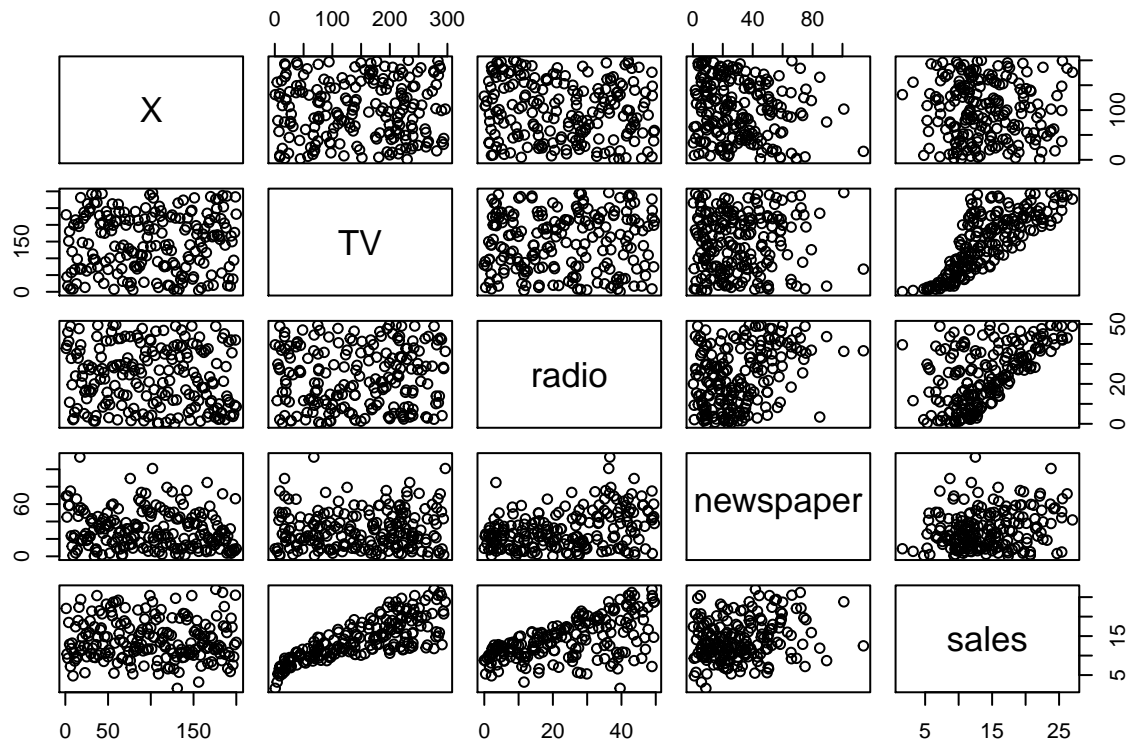
```
head(ads)

##   X    TV radio newspaper sales
## 1 1 230.1  37.8      69.2  22.1
## 2 2  44.5  39.3      45.1  10.4
## 3 3  17.2  45.9      69.3   9.3
## 4 4 151.5  41.3      58.5  18.5
## 5 5 180.8  10.8      58.4  12.9
## 6 6   8.7  48.9      75.0   7.2
```

It looks like a redundant column, `X`, has made it into the table. However, the other columns look like numbers. That's good.

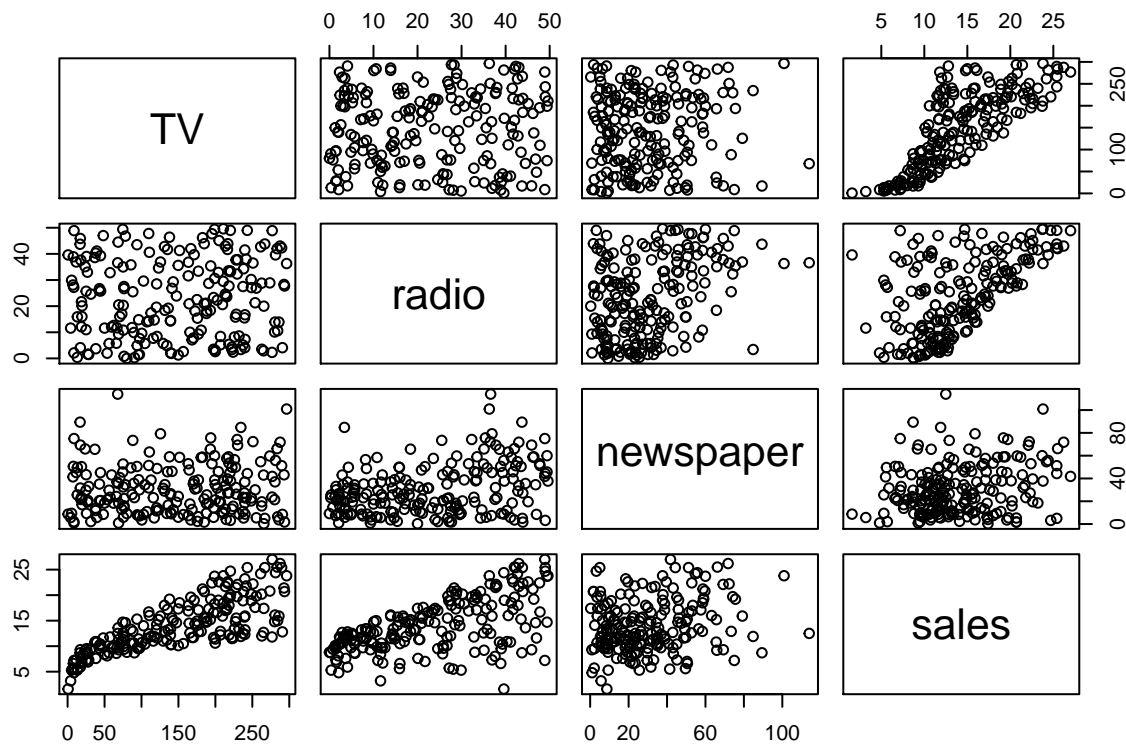
Now, let us use the `pairs` function to get a quick overview of linear relationships within the dataset.

```
# visualize all pairwise relationships
pairs(ads)
```



The pairs plot creates a scatter plot of every pair of variables in a data frame. First, to clear things up, the variable X is uncorrelated with the other columns. We should probably remove it and replot:

```
ads = ads[-1]
pairs(ads)
```



Ah, that's better.

From the pairs plot we can see that:

1. TV expenditure appears to be correlated with sales, although as TV expenditure goes up the variance associated with sales increases as well
2. radio expenditure appears to be correlated with sales
3. newspaper sales do not look very correlated to sales

## **Estimating the Regression Coefficients**

### **Estimating coefficients**

### **Relationship between the response and predictors**

### **Model fit**

### **Predictions**

### **Qualitative predictors**

### **Interaction terms**

### **Non-linear transformation of the predictors**

### **Potential problems: non-linearity, collinearity**

### **Logistic regression**