

Fortnightly Report

SIDBI – PMU Gujarat

Period – 16.04.2023 to 30.04.2023

#GTBharat
SHAPING A VIBRANT INDIA

Project Progress Report – Fortnightly

SIDBI State PMU – MSMEs	
Location: Gujarat Month & Year: February 2023 Fortnight Ending: 30 th April 2023	Report Summary This Report includes the activities carried out by SIDBI - PMU for the Facilitation of MSME Ecosystem in the State of Gujarat.

Team Deployment Status

Team			
SN	Designation	Name of Resource	Deployment Date
1	PMU Manager	Neeraj Sharma	07.10.2020
2	Business Analyst	Sambit Mishra	25.07.2022

Details of State Nodal Connect –

- **Mr. Vimal Dubey (AGM, SIDBI) +91 8160365374,**
- **Mr. G.P. Zala (Joint Commissioner, MSME) +91 79 23258374**

Activity	Details of activities carried out
General Activities to facilitate project implementation	
<ul style="list-style-type: none"> • SIDBI Cluster Development Fund: <ul style="list-style-type: none"> ➤ PMUs rigorous efforts resulted in first proposal from GETCO (Energy & Petrochem Dept) under SCDF for In-principal approval. SIDBI to initiate process for In- Principal Approval for Rs. 650 crore proposal from GETCO (Energy and Petrochemicals Dept.) (Annex-1) ➤ PMU facilitated participation of Director Institutional Finance (FD, GoG) at SCDF Workshop organised by SIDBI at Goa. 	
<ul style="list-style-type: none"> • Infrastructure Development (ID) Project under MSECDP Scheme – <ul style="list-style-type: none"> ➤ Under Pilot project to facilitate MSECDP (Infrastructure Development) project grant for GIDC to set up new infrastructure for MSME Industrial Estate at Lanva, PMU held discussions with GIDC Team and GT- Central Team to finalise the DPR. Work in in final stage, certain details awaited from GIDC to complete the work. Expected to complete the first draft in a week, if received information from GIDC on time. (Annex-2,2a) 	
<ul style="list-style-type: none"> • Policy Support for Tech Upgradation and Greening of MSMEs in the state: <ul style="list-style-type: none"> ➤ PMU team is working under the direction of the Deputy Commissioner on communication to the various departments of the state to obtain vital information pertaining to the progress, and grading of MSMEs. Till date letters for 13 separate Dept / Commissionerate / Directorate have been drafted and in process of being sent further. 	
<ul style="list-style-type: none"> • Facilitating Access to Credit for MSMEs / Clusters- <ul style="list-style-type: none"> ➤ To provide MSME Association and Clusters access to Financing, specially the Raw Material Bank by Ahmedabad Engineering Manufacturer Association (AEMA), (a project initiated by PMU), a MOU was finally agreed between RATNA Finance and AEMA to fund the working Capital Requirement (RMB's) of AEMA members. Earlier PMU held discussions and meeting with number of institutions as SIDBI, HDFC Bank and few others for the same. (Annex-3) 	
<ul style="list-style-type: none"> • Support for development of SPV/Association/ Federation as EDC (Enterprise Development Centre) and MSMEs - <ul style="list-style-type: none"> ➤ PMU facilitated discussion of SEWA Agri Cooperative (of SEWA Federation) with Grant Thornton's Agri Business Development team to help them create Agri Input Bank with procurement networks. PMU facilitated discussions with leading Agrochemicals company UPL with SEWA Agri-Cooperative. The purpose is to facilitate formation of Agri Input bank for Cooperative's 1000+ women members helping them access to key Agri inputs at the best possible price, resulting in big saving for women agripreneurs. (Annex-4) 	
<ul style="list-style-type: none"> • SIDBI P&D Activities: <ul style="list-style-type: none"> ➤ PMU team held session on UDYAM (URC) registration & SIDBI Schemes at Centre for Entrepreneurship Development (CED), Naroda Campus for EDP participants. 18 existing and prospective entrepreneurs were oriented and 5 on-the -spot URC were also done. (Annex-5) ➤ PMU team supported the SIDBI ROAH in monitoring and evaluation for a programme by Confederation Of Women 	

Association (COWA).

- PMU followed-up with State Finance Department, Govt of Gujarat, and UT of Dadra, Nagar, Daman & Diu with regard to SCDF workshop planned by SIDBI HO at Goa.
- PMU held discussions with COWA Gujarat Chapter to facilitate Exposure visit of their Garment MSE members to a large enterprise under SIDBI support.

Others:

- SIDBI PMU submitted revised Action plan for FY 2023-24 to Jt. Commissioner MSME and MSME Commissionerate after incorporating the inputs received from Jt. Commissioner Sir. Formal approval is awaited. The plan was earlier presented to MSME commissioner and was discussed in length and was verbally agreed upon.

Actionable and Support required

1. From SIDBI / MSME Commissionerate – *An ID card for the PMU team.*

Activities Way forward –

1. To submit final document on “**International Quality Certification for MSMEs (specific to CE, IATF, PED, and FSSC)**” after draft approval from Commissioner MSME.
2. Presentation to New MSME Commissioner about PMU activities and next year plan. Also to arrange meeting of SIDBI ROAH with Commissioner, MSME regarding “Green Financing” for MSMEs.
3. Facilitate discussion with GETCO & Finance Department, GoG regarding preparation of DPR after in-principal approval under SCDF and regarding registering RBI Mandate.
4. Finalise the DPR for pilot MSECDP- ID project for GIDC, Lanva Project after getting due information from GIDC. the first such project in the state.
5. Discussion with SEWA Agri cooperative reg formation of Agri Input Bank with support from GT Central Team.
6. Work with RXIL to take up TReDS proposal for onboarding of State departments, PSUs & MSMEs.
7. Discussions with SIDBI RO regarding Micro Enterprise Promotion Programme (MEPP) and other P&D activities for the coming month.
8. Discussions with various stakeholders and agencies on capacity building of MSMEs of Gujarat.

Inputs of State Nodal Connect / Officer

1. Support in conducting various capacity building programmes eg. Technology Transfer, Value chain and Cluster Development, Udyam etc.
2. Support in getting proposals for SCDF projects from various State departments.

Contact us

To know more, please visit www.granthornton.in or contact any of our offices as mentioned below:

NEW DELHI National Office, Outer Circle, L 41, Connaught Circus, New Delhi - 110001 T +91 11 4278 7070	NEW DELHI 6th Floor, Worldmark 2, Aerocity, New Delhi - 110037 T +91 11 4952 7400	AHMEDABAD 7th Floor, Heritage Chambers, Nr Azad Society, Nehru Nagar, Ahmedabad - 380015	BENGALURU 5th Floor, 65/2, Block A, Bagmane Tridib, Bagmane Tech Park, CV Raman Nagar, Bengaluru - 560093 T+91 80 4243 0700	CHANDIGARH B-406A, 4th Floor, L&T Elante Office Building, Industrial Area Phase I, Chandigarh - 160002 T +91 172 4338 000
CHENNAI 7th Floor, Prestige Polygon, 471, Anna Salai, Teynampet, Chennai - 600018 T +91 44 4294 0000	DEHRADUN Suite No 2211, 2nd Floor, Building 2000, Michigan Avenue, Doon Express Business Park, Subhash Nagar, Dehradun - 248002 T +91 135 2646 500	GURGAON 21st Floor, DLF Square, Jacaranda Marg, DLF Phase II, Gurgaon - 122002 T +91 124 462 8000	HYDERABAD 7th Floor, Block III, White House, Kundan Bagh, Begumpet, Hyderabad - 500016 T +91 40 6630 8200	KOCHI 6th Floor, Modayil Centre Point, Warriam Road Junction, MG Road Kochi - 682016 T +91 484 406 4541
KOLKATA 10C Hungerford Street, 5th Floor, Kolkata - 700017 T +91 33 4050 8000	MUMBAI 11th Floor, Tower II, One International Center, SB Marg Prabhadevi (W), Mumbai - 400013 T +91 22 6626 2600	MUMBAI Kaledonia, 1st Floor, C Wing, (Opposite J&J Office), Sahar Road, Andheri East, Mumbai - 400 069	NOIDA Plot No 19A, 2nd Floor, Sector - 16A, Noida - 201301 T +91 120 485 5900	PUNE 3rd Floor, Unit No 309- 312, West Wing, Nyati Unitree, Nagar Road, Yerwada Pune - 411006 T +91 20 6744 8800

For more information or for any queries, write to us at contact@in.gt.com



Follow us @GrantThornton.IN

Small Industries Development Bank of India (SIDBI), established under an Act of Parliament in 1990, acts as the Principal Financial Institution for Promotion, Financing and Development of the Micro, Small and Medium Enterprise (MSME) sector as well as for co-ordination of functions of institutions engaged in similar activities. In the context of the changing MSME lending landscape, the role of SIDBI has been realigned through adoption of SIDBI Vision 2.0 which envisages an integrated credit and development support role of the Bank by being a thought leader, adopting a credit-plus approach, creating a multiplier effect and serving as an aggregator in MSME space.



Disclaimer: This document is prepared under SIDBI intervention in which Grant Thornton Bharat LLP is the implementing agency. The document users/third parties shall verify the facts and figures at their end and shall be solely liable for any action taken by it based on this document. SIDBI, its directors, employees or any office shall not be liable for loss of whatsoever nature arising by using the content of this document.

Neeraj Sharma1

From: Neeraj Sharma1
Sent: 21 April 2023 10:28 AM
To: sgupta@sidbi.in
Cc: S Muralidharan; babutan@sidbi.in; Vimal Prakash Dubey
Subject: FW: Submission of proposal under SIDBI Cluster Development Fund (SCDF) for In-Principal Approval
Attachments: SIDBI.pdf

Dear Sir,

Finally, Energy & Petrochemicals Department has couriered the letter for In-principal approval of Rs. 650 Crore under SCDF. Most probably we shall get in a day or two. PI find attached scan copy of the same.

Regards,

Neeraj Sharma1

Consultant, Public Sector Consulting (PSC)

M +91 81496 24104

E Neeraj.Sharma1@IN.GT.COM



Grant Thornton

Grant Thornton Bharat LLP

RE 11, 1st Floor,
Near Vikramnagar, Iscon,
Ambli Road, Ambli,
Ahmedabad - 380058,
Gujarat, India, T +91 79 6900 2600

#GTBharat
SHAPING A VIBRANT INDIA



**Significant Achievement
in HR Excellence** CII
National HR Excellence
Award 2023

**Sustainable Growth
Award** Grant Thornton
International Ltd #GoBeyond
Awards 2022

**Ranked #5 in number
deals and #9 in number
deals** Venture India
Transaction League

From: Ronak Sacheti <mtcfm.getco@gmail.com>

Sent: 20 April 2023 07:16 PM

To: Neeraj Sharma1 <Neeraj.Sharma1@IN.GT.COM>

Subject: FW: Submission of proposal under SIDBI Cluster Development Fund (SCDF) for In-Principal Approval

Dear Sir,

Please find attached herewith letter of GETCO in regard to proposal of loan from SIDBI.

Best Regards

Ronak Sacheti
Assistant Manager
Gujarat Energy Transmission Corporation Limited
Corporate Office, Vadodara-390007
Gujarat

From: N.A.Patel [<mailto:gmfa.getco@gebmail.com>]
Sent: 18 April 2023 14:21
To: 'Ronak Sacheti' <mtcfm.getco@gebmail.com>; 'Bhavika Vyas' <aocash.getco@gebmail.com>; 'G.G thakkar' <cfm.getco@gebmail.com>
Subject: FW: Submission of proposal under SIDBI Cluster Development Fund (SCDF) for In-Principal Approval

Pls discuss for na

From: md.getco@gebmail.com <md.getco@gebmail.com>
Sent: 18 April 2023 13:05
To: gmfa getco <gmfa.getco@gebmail.com>
Subject: Fwd: Submission of proposal under SIDBI Cluster Development Fund (SCDF) for In-Principal Approval

From: "Neeraj Sharma1" <>
To: sokepd@gmail.com, us-power-epd@gujarat.gov.in
Cc: "md getco" <md.getco@gebmail.com>, sgupta@sidbi.in, "S Muralidharan" <smurali@sidbi.in>
Sent: Tuesday, April 18, 2023 12:38:17 PM
Subject: FW: Submission of proposal under SIDBI Cluster Development Fund (SCDF) for In-Principal Approval

Dear Dipesh,

Greetings!!!

As discussed Pl. go through the trailing mail and request you to do the needful for submission of In-principal approval letter to SIDBI regarding GETCO proposal.

Regards

Neeraj Sharma
SIDBI PMU

From: Neeraj Sharma1
Sent: 17 March 2023 01:39 PM
To: secepd@gujarat.gov.in; us-power-epd@gujarat.gov.in; sokepd@gmail.com; 'gm f&a' <gmfa.getco@gebmail.com>
Cc: md.getco@gebmail.com; Ronak Sacheti <mtcfm.getco@gebmail.com>; sgupta@sidbi.in; babutan@sidbi.in
Subject: Submission of proposal under SIDBI Cluster Development Fund (SCDF) for In-Principal

Dear Sir,

We just got to know that State Finance Department has approved the EPD's GETCO proposal for FY 2022-23. Now the proposal (Concept Note) need to be submitted to SIDBI for in-principal approval.

The Proposal (Concept note) can be directly submitted by EPD to SIDBI for its in-principal approval with copy to Finance Department or alternatively can be routed through Finance Department also.

The Proposal (Concept Note) being a 2-3 page brief abstract of project, with cost break -down, need to be attached for in-principal approval (which is made available by GETCO to EPD).

Neeraj Sharma1

From: Neeraj Sharma1
Sent: 26 April 2023 02:54 PM
To: dee-msn; xen- msn
Cc: CE; xen hq; Dev Kumar; Padmanand V; Manpreet Singh2; Mohd Mohsin
Subject: RE: GIDC Lanva ID Project- Facilitation under MSECDP ID project by Grant Thornton & SIDBI PMU, Gujarat

Dear Mehul,

As discussed, under MSE-CDP ID Project there are four components of Project Cost (Max Project Cost 15 crore for New Infrastructure Development).

These are –

1. **Land Development and Other Overhead Infrastructure** – Major cost item include – Power (Sub station and Distribution network), Land levelling, including boundary wall, Laying of Road , Water supply (overhead tank, pump house, distribution line, bore, pump room etc), Water harvesting, Storm water drain, Safety and Disaster risk reduction, Green energy Initiative etc
2. **Administrative and Other Service Complex** – Major cost items are Conf room, Admin bldg., Common Raw Material Storage facility, Canteen facility place etc
3. **Effluent Treatment facility** – For Solid or Liquid waste etc
4. **Contingencies and Pre-Operative Expenses** – (Max prov 20 Lakh)

The cost sheet submitted by you (of Rs. 5.10 crore for Lanva Project) for developing Infrastructure facility at Lanva do Not have any Cost provision for **Power Sub-Station and power distribution Network**, which is an important infrastructure component of such infrastructure project. It is completely missing here.

Also, as a developed industrial estate prov. for other important infra facility is also done as - Effluent treatment facility for Liquid or Solid waste or Bio energy plant from waste generation at Estate (Green Energy Initiative). Prov for Pre operative expenses (contingencies) for project is also not there.

Please clarify on missing cost items related to - Power Sub Station and distribution Network , Effluent treatment facility, POP and other costs as mentioned above for our understanding on cost structure for this Infrastructure development project under MSE-CDP grant.

Regards,

Neeraj Sharma
SIDBI- Grant Thornton PMU
M +91 81496 24104
E Neeraj.Sharma1@IN.GT.COM

From: dee-msn <dee-msn@gidcgujarat.org>
Sent: 02 March 2023 05:42 PM
To: Neeraj Sharma1 <Neeraj.Sharma1@IN.GT.COM>
Cc: Mohd Mohsin <Mohd.Mohsin@IN.GT.COM>; Manpreet Singh2 <Manpreet.Singh2@IN.GT.COM>; CE <ce@gidcgujarat.org>; xen hq <xenhq@gidcgujarat.org>; Dev Kumar <Dev.Kumar@IN.GT.COM>; Padmanand V <Padmanand.V@IN.GT.COM>; xen- msn <xen-msn@gidcgujarat.org>
Subject: Re: GIDC Lanva ID Project- SIDBI PMU & GT Pilot

Neeraj Sharma1

From: Neeraj Sharma1
Sent: 20 April 2023 11:57 AM
To: gm-dic-pat@gujarat.gov.in
Cc: comm-msme@gujarat.gov.in; icjimsme@gujarat.gov.in; gidcseho@gmail.com; Sambit Mishra
Subject: Information on Economic Profile of Patan District - Required for GIDC DPR for Lanva Industrial Estate under MSECDP ID scheme

Shri M N Makvana
GM DIC, Patan
Gujarat

Dear Sir,

As spoke to you on telecom, we need following information for Patan District as part of economic profile of the district for preparing DPR of Lanva Project of GIDC under MECDP – ID Scheme.

Request you to please provide as mentioned in table below:

#	Head	Unit	Particulars
1	Registered Micro & Small Unit	No	
2	Registered Small & Medium Unit	No	
3	Employment in MSE sector	No	
4	Employment in Large and Medium Industries	No	
5	No of Industrial areas	No	
6	Turnover of MSE sector	Rs lakhs	
7	Turnover of Large & Medium Sector	Rs lakhs	

Also information on Units registered in five years in Patan District as per table below:

#	No. of Registered units (All types)	Employment	Investment (Rs. Lakhs)
2022-23			
2021-22			
2020-21			
2019-20			
2018-19			
2017-18			

Looking forward to your kind response soon,

Regards,

Neeraj Sharma
PMU Manager, GT-SIDBI PMU, Gujarat.
(A Joint Initiative of **SIDBI and Government of Gujarat (MSME Commissionerate)** for development of MSMEs and MSME Ecosystem in the State) supported by **Grant Thornton Bharat LLP**.
+91 81496 24104



RATNAAFIN
HAS COLLABORATED WITH
THE AHMEDABAD ENGINEERING MANUFACTURERS ASSOCIATION



**CUSTOMISED PIG IRON
PROCUREMENT
FUNDING PROGRAM**

BENEFITS TO MEMBERS

- ✓ **DISCOUNT IN PIG IRON PURCHASE UP TO ₹1000 PER MT**
- ✓ **COLLATERAL FREE FINANCEING**
- ✓ **QUICK PROCESSING**
- ✓ **LOW INTEREST RATES**
- ✓ **DEDICATED RELATIONSHIP MANAGER**

*T&C Apply

MAIN FEATURES OF PROGRAM

- ✓ **LOAN AMOUNT UP TO ₹50 LACS**
- ✓ **ROI - 12% to 14%**
- ✓ **USANCE PERIOD - UP TO 90 DAYS**
- ✓ **DIRECT PAYMENT TO ASSOCIATION**

*T&C Apply

Discussion on UPL programme for SEWA Federation's Agri Cooperative's Agri Input Bank

07:03

Exit spotlight

Chat

People

Raise

React

View

Rooms

Apps

More

Camera

Mic

Share

Leave

NS

MR

Abhishekkumar Rajyaguru/Sales, ...

PB

Paresh Bambhaniya (Guest)

Participants

Type a name

Share invite

In this meeting (3)

Mute all

NS

Neeraj Sharma1

Organizer

MR

Abhishekkumar Rajyaguru/Sale...

External

PB

Paresh Bambhan... (Guest)

Meeting guest

Others invited (2)

Sagar BT

No response

Sambit Mishra

No response

Type here to search

ENG

04:06 PM

21/04/2023

26

UDYAM REGISTRATION SESSION & DRIVE

An Initiative to Formalise New and Existing MSMEs

At: Centre for Entrepreneurship Development (CED), Naroda Campus

Date: 25th April 2023

On 25th April 2023, SIDBI PMU conducted a session on Udyam Registration and SIDBI Schemes with EDP program participants at CED, Naroda Campus. 18 participants were present during the session and on the spot Udyam registration were done for 5 participants.

Centre for Entrepreneurship Development (CED) regularly conducts EDP training programmes for prospective entrepreneurs interested to initiate or expand their businesses or want to take bank loan under MUDRA or PMEGP Scheme. They run some sector and group specific EDPs programmes as well as per training requirement of prospective candidates / industry.



SIDBI has agreed to conduct and support all current and forthcoming EDP training programmes at CED Campus at Naroda with training and knowledge session on Udyam Registration, Schemes of State and Central Govt useful for potential entrepreneurs, SIDBI specific schemes etc. Grant-Thornton SIDBI PMU team will facilitate session on Udyam and undertake on-the-spot Udyam Registration for the benefit of participants.

This will help entrepreneurs to Formalise their enterprise and access Govt schemes including Loans.



UDYAM Registration Drive - SIDBI PMU (Grant Thornton) → CED TRG. PRDG.

SN	Name of Entrepreneur	Unit Name	Mobile No.	URC Date	URC No.	Signature / Initial
25/04/23	1. TUNAY KAPUR	E 180 80172022	9602243642	18/04/2023	UDYAM-GJ-20-0223339	Vijay K
	2. S.C. Rajan	G 180 80172021	9428219100	18/04/2023	UDYAM-GJ-20-02266166	Saj
	3. Vijaysinh R. Vankar	F 180 80172023	9924222024	18/04/2023	UDYAM-GJ-20-0095617	Vijay
	4. Rajesh Jhaveri	E 180 80172024	9824231590	18/04/2023	UDYAM-GJ-20-0066214	Rajesh
	5. Kamal Vithalbhai	G 180 80172025	9428330312	18/04/2023	UDYAM-GJ-20-0025596	Kamal
	6.					
	7.					