

Fortnightly Report

SIDBI – PMU Gujarat

Period – 1st January 2023 to 15th January 2023

#GTBharat
SHAPING A VIBRANT INDIA

Project Progress Report – Fortnightly

SIDBI State PMU – MSMEs	
Location: Gujarat Month & Year: January 2023 Fortnight Ending: 15th January 2023	Report Summary This Report includes the activities carried out by SIDBI - PMU for the Facilitation of MSME Ecosystem in the State of Gujarat.

Team Deployment Status

Team			
SN	Designation	Name of Resource	Deployment Date
1	PMU Manager	Neeraj Sharma	07.10.2020
2	Business Analyst	Sambit Mishra	25.07.2022

Details of State Nodal Connect –

- **Mr. Vimal Dubey (AGM, SIDBI) +91 8160365374,**
- **Mr. G.P. Zala (Joint Commissioner, MSME) +91 79 23258374**

Activity	Details of activities carried out
General Activities to facilitate project implementation	
<ul style="list-style-type: none"> • SIDBI Cluster Development Fund for Infrastructure development of MSME clusters and sector: <ul style="list-style-type: none"> ➤ Discussions held with Finance Department for execution of Master Agreement with SIDBI. Provided all documents as requested for legal letting at their end. PMU following up with the department. (Annex-1) ➤ PMU is following up on the 650 Crore proposal from GETCO which is in the final stages, pending approval and clearance from Energy and Petrochemicals minister. ➤ Discussions held with GIDC, Road & Building dept, and Civil supplies Dept. for infra projects worth of 1000 crores, under SCDF. PMU following up with GIDC regarding 400 cr proposal under SCDF. 	
<ul style="list-style-type: none"> • Infrastructure Development (ID) Project under MSECDP Scheme – <ul style="list-style-type: none"> ➤ To support development of ID project under MSECDP for GIDC, PMU has initiated the processes and working with key stakeholders for the preparation of DPR. The project at Lanva, Mehsana would be the first “Micro Industrial Estate for MSMEs” developed under MSECDP Scheme by GIDC. 	
<ul style="list-style-type: none"> • Policy Support for Tech Upgradation and Greening of MSMEs in the state: <ul style="list-style-type: none"> ➤ PMU is preparing two policy documents to support technology upgradation and greening of MSMEs in the state – one on “New Technologies for MSMEs” and other on “Quality Certifications needed for MSMEs”. Second draft in process after having inputs from the Deputy Commissioner, MSME. 	
<ul style="list-style-type: none"> • Support for development of SPV/Association/ Federation as EDC (Enterprise Development Centre) and MSMEs - <ul style="list-style-type: none"> ➤ PMU evaluated some BDS providers on various criteria. Preference was given to pro bono provision of services. PMU Gujarat signed a Letter of Intent with Singhania & Co., a private BDS provider to support the state MSMEs with various interventions; (Annex-2, 2a) ➤ PMU supported exposure visits of two Cooperatives of SEWA Federation (Ayurvedic product cooperative and Milk Product cooperative) for exposure to their women entrepreneurs on new product development and market development to large enterprises. The visit was supported by SIDBI ROAH. ➤ PMU facilitated a strategic intervention by private BDS provider (Singhania and Co.LLP) to help a cooperative of SEWA Federation to access finance for their expansion project. 	
<ul style="list-style-type: none"> • Facilitating Access to Credit for MSMEs- <ul style="list-style-type: none"> ➤ PMU is working to facilitate working capital (WC) finance for Raw Material bank initiated by AEMA with WC requirement of approx. 5 cr. PMU arranged dialogue and discussion with SIDBI and HDFC bank for the same. Proposal from SIDBI ROAH to their HO under process. (Annex-3) ➤ PMU had discussions with RXIL, M1Xchange, and Invoice Mart to facilitate onboarding of State Government, PSUs and MSMEs on TReDs platform; working to facilitate MoU with state govt with all three parties which can resolve delayed payment issue and release of WC for MSMEs. (Annex-4) 	

- **SIDBI P&D Activities:**

- a. **(Programme on promoting New Entrepreneurs) -**

PMU has been engaged by SIDBI RO to support the overall implementation of MEPP.

- Proposal received from National Institute for Entrepreneurship and Small Business Development

- b. **SIDBI Exposure Visit for MSMEs to large Enterprise:**

- Exposure visit organized for 18 members of SEWA Milk Co-operative to AMUL Dairy & SMC Collage of Dairy Science, Kamdhenu University, Anand. (Annex-5, 5a)
 - SIDBI-PMU is in discussion with other cluster associations to facilitate exposure visit for their member firms to large unit.

- c. PMU is also facilitating SIDBI ROAH to organise Swabalamban Mela in the month of Feb 2023. Made visit with SIDBI with few stakeholders as – Tribal Mela organizers, NID Ahmedabad etc.

Actionable and Support required

1. From SIDBI / MSME Commissionerate – **An ID card for** the PMU team.

Activities Way forward –

1. To submit final draft to Commissioner MSME on “New Technologies for MSMEs” and “Quality Certification required by MSMEs” being developed by PMU Team.
2. Follow up with SIDBI and HDFC Bank on Cluster Financing of Raw Material Bank initiated by AEMA.
3. Arrange meeting of SIDBI ROAH with Commissioner, MSME regarding “Green Financing” for MSMEs.
4. Work with RXIL,M1Exchange to take up TReDS proposal for onboarding of State departments, PSUs & MSMEs.
5. Work with key stakeholders for preparation of DPR for pilot MSECDF- ID project, a first such project in the state.
6. Follow-up discussions on SCDF with FD, EPD, GETCO, GIDC, DTE for shifter move on proposals. Follow-up on GETCO, GIDC and DTE proposal on priority basis.
7. Discussions with various stakeholders on SIDBIs Micro Enterprise Promotion Programme along with SIDBI DGM.
8. Discussions with various stakeholders and agencies on capacity building of MSMEs of Gujarat.
9. Continue to facilitate SIDBI P&D programme activities as Exposure Visit , Swavlamban Mela etc.

Inputs of State Nodal Connect / Officer

1. Support in conducting various capacity building programmes eg. Technology Transfer, Value chain and Cluster Development, Udyam etc.
2. Support in getting proposals for SCDF projects from various State departments.

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Small Industries Development Bank of India (SIDBI), established under an Act of Parliament in 1990, acts as the Principal Financial Institution for Promotion, Financing and Development of the Micro, Small and Medium Enterprise (MSME) sector as well as for co-ordination of functions of institutions engaged in similar activities. In the context of the changing MSME lending landscape, the role of SIDBI has been realigned through adoption of SIDBI Vision 2.0 which envisages an integrated credit and development support role of the Bank by being a thought leader, adopting a credit-plus approach, creating a multiplier effect and serving as an aggregator in MSME space.



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