



Bi-Monthly Progress Report

SIDBI - PMU Jharkhand

Period- January and February 2023

Project Progress Report – January-February 2023

SIDBI State PMU - MSMEs	
Location: Jharkhand	Report Summary
Month & Year: January, 2023	This Report includes the activities carried out by SIDBI -
Ending: February, 2023	PMU for the facilitation of MSME Ecosystem in the State of
	Jharkhand.

Team Status

S. No	Designation	Name of Resource
1	PMU Manager	Dharmendra Kumar
2	Business Analyst	Bijan Sarkar

Activities performed by PMU during January-February ,2023

Details of activities carried out

Improved Governance Framework/ Policy Advocacy

- Organized a webinar meeting with Ministry of Defence, Central Government "Defence Research &
 Development Organization" an implementing agency of "Technology Development Fund" Scheme.
 Meeting conducted between Director of Industries Sri. Jitendra Kumar Singh and Joint Director of DRDO and her team. SIDBI-PMU Team facilitate the meeting.
- A detailed presentation prearranged by the respective officers, queries raised by Dol Director was solved by the concerned officers. After satisfactory discussion, Director directed to SIDBI- PMU team to make aware about the TDF scheme in between the MSMEs, Associations & Other stakeholders through awareness program district wise.
- Conducted meeting with JIIDCO GM Sri.Sanjay Saju and collected the contacts of units engaged in manufacturing defence sector's item. Coordinating with Mr.Praveen Kumar from ASIA-Jamshedpur association (Secretary) and made aware about the central government schemes along with SIDBI Green Finance and SCDF scheme. Shared few brief notes, SOP and concept of schemes with the association. Got his acceptance for upcoming IInd level webinar with DRDO Delhi as directed by Director of Industries.

Enhancing Credit Flow to MSMEs

- As directed by AGM-BO Ranchi the PMU Team identified the MSMEs those are required the Loan (Term Loan and Working capital). After discussion with different departments, conducted meeting with the existing and new entrepreneurs to generate lead for SIDBI. After discussion/interaction and as per the financial assistance of MSMEs; the identified cases were forwarded to concerning officer of SIDBI-BO Ranchi Branch. Prema madam conducted initial level telephonic meeting with the MSMEs.
- Following are the details of MSMEs:
 - Mr. Mohommad Salim, M/s. Khusbu Mahuvatika, Honey Processing Unit, Lohardaga Ranchi,
 Required Term Loan 35 Lakh.
 - Mr. Binod Kumar, Vinayak Enterprise, Feed manufacturing Unit, Ranchi, Term Loan 50 Lakh
 - Mr. Sudama Singh, Brass Utensils Manufacturing Unit, Vishnugarh- Hazaribagh, Term Loan for Machines 25 Lakh.

5 More entrepreneurs in the same eco system need **20 lakhs term loan each**. All the cases forwarded to SIDBI-BO Ranchi for lead generation, concerning officer of SIDBI looking forward for further process.

- Conducted meeting with GM DIC Ranchi Sri.Sita Ram Paswan at DIC office Ranchi. Let him introduced about the SCDF, Green Finance, P&D activities and Other Direct incentive schemes of SIDBI.
- Introduced the GM regarding the webinar meeting with DRDO and the direction given by Director of Industries. Accordingly, requested him to provide the district wise data of MSMEs those are engaged in manufacturing defence related equipment/items. He assured us that within week he will provide the data because he was engaged in some assigned work of assembly question hours.
- Coordinate with SIDBI BO office and collect the information of ALCAST unit. It's a manufacturing unit of
 defence related equipment. A ground visit was conducted by PMU team at BIT campus. Interacted with
 Sri S.K.Agrawal- Director of ALCAST. Visit the unit and collect some information related to the sector.
 Explain them about the TDF scheme and the purpose of visit. After his permission and acceptance, we
 are going to arrange 2nd level meeting with DRDO department.
- Conducted Meeting with KVIC Concern Officer regarding the credit linkage of MSMEs. After discussion made aware him about the SIDBI schemes for MSMEs. After getting acceptance he assured us to share the relevant data of MSMEs those required financial assistance.
- Collected data of all DICs till the date in which Total 7238 cases forwarded to Banks in which 1686 worth Rs.4171.75 Lakhs sanctioned by banks, 561 cases worth Rs. 1590.38 Lakhs disbursed by Banks, Pending at Bank 1828 cases. Margin Money claimed worth Rs. 1769 total 650 cases. Team Coordinate and facilitate the mentor support to banks, KVIC and Department of Industries.

Strengthening Infrastructure for MSMEs

- As per the direction of Sri Raj Kumar Singh SIDBI-AGM BO, Ranchi & AGM Sri Sumiran L Raj of Jamshedpur arranged meeting with Director of Industries Sri Jitendra Kumar Singh and Deputy Director of Industries Sri Rajendra Prasad dated 02.01.2023. AGM Jamshedpur proposed CGTMSE benefits to be avail by the Department of Industries through MoU. Director has been engaged in some pre planned activities up to next week hence he suggests for next meeting for this topic. AGM humbly demanded the director for rental office in Jamshedpur Industrial premises, but the director directly refused it, saying that there is no such provision there.
- PMU Team facilitate a separate meeting arranged with Deputy Director of Industries and SIDBI's both AGM along with P&D Manager.

Convergence - Twinning with GOI Schemes for MSME and Cluster Development

- Conducted meeting with Sri. Mukesh Kumar Project Engineer of JREDA. Shared the guidelines of schemes and discussed about the cluster development. As per his demand, he needs some help from PMU Team to find out and to diagnose some cluster for solar energy scheme of JREDA. We proposed Hazaribagh cluster to him. The Project Engineer shown his interest and asked to arrange meeting with the Director of Cluster.
- Coordinate with Mr.Sandeep Yadav Sir at Delhi, Ministry of Defence, DRDO-TDF regarding upcoming second level webinar for identified MSMEs and Associations of Jharkhand those are interested towards the Scheme. He replied due to "Business Delegation to Aero India 2023 Show at Bengaluru" held at Yelahanka Air Force Station from 13-17 February 2023. The Central team are engaged in the event, hence IInd level webinar would be going to arrange after this event and as per the availability of authorities.

Partnership of State Governments and Industry Association with Strategic BDS

- As directed by Deputy Director after conversation with GT Manager/Partner; hence prepared a draft on sector wise list of Indian Cluster especially active in southern reason. Department of industries planning to organize an exposure visit of 10 artisans to enhance the capacity building, adaptation of new innovation and technology for the growth of existing units. As directed PMU Team prepared a tentative budget of the exposure visit for artisans/MSMEs for 3 to 4 days and submitted the file to department for further procedure.
- Conducted meeting with JSIA Jharkhand Small Industries Associations under which Director, Joint Director, Secretary were actively participated in meeting. Total 7 associates made aware about the SCDF scheme Green Financing scheme and others scheme of SIDBI.
- Main proposed activity in meeting:
 - Exposure visits to Pune. (Electronic cluster)
 - Webinar with DRDO-TDF scheme
 - Green Financing Scheme of SIDBI and their concept
 - SCDF convergence with Central Govt. CDP scheme.
- PMU Team conducted meeting with State Head of CII (Confederation of Indian Industry) Ranchi, Mr. Prabhat Kumar. Let him introduced about the objective of the meeting and made them aware about the SCDF and Green Financing schemes of SIDBI. He shown his interest and invited the team for upcoming

conclave at Jamshedpur "Re-energizing Global Value Chains for Jharkhand MSMEs" dated 3rd Feb,2023 at Jamshedpur (Hotel The Cruze). Convey the massage to AGM-BO,Ranchi for further action.

- The PMU Team along with SIDBI AGM, BO actively participated in Fourth CII Jharkhand MSME Conclave "Re-energizing Global Value Chains for Jharkhand MSMEs" Dated 3rd February 2023, held at Hotel The Cruze, Jamshedpur. Following delegates were in Conclave:
 - Mr. Indrajit Yadav, Ministry of MSME, Govt. of India.
 - Mr. Tapas Sahu, Managing Director & CEO Highco Engineers Pvt. Ltd.
 - Mr. Rajiv Bansal, General Manager (Supply Chain), Tata Motors Ltd.
 - Mr. Ritesh Agarwal, Managing Director Royal Balaji Engineering Pvt. Ltd.
 - Mr. Prem Ranjan, JAS, Regional Director, JIADA, Govt. of Jharkhand
 - Mr. A K Bharti, Executive Director, Research Design & Standards Organization (RDSO)
 - Mr. Salim G Purushothaman, Director (Production) Braithwaite & Co. Ltd.
 - Mr. Suprit Konar, IRSS, Deputy Chief Materials Manager, Chittaranjan Locomotive Works Indian Railways.
 - Mr. Sumiran L Raj, Assistant General Manager SIDBI.
 - Mr. Krishna Kumar Kharia, Director, Multitech Components Pvt. Ltd.
 - Mr. Anuj Kumar Agarwal, Zonal Manager, Bank of India, Jamshedpur.
 - Mr. Vijay Malik, Sr. Principal Advisor, Skill Development Dysmech Competency Services Pvt. Ltd.
 - Mr. Pradosh Mohanty, General Manager, Head Transmission Factory, Tata Motors Limited.
- Utilized the platform to pitched the SIDBI SCDF scheme, Green Financing Scheme and different Direct and indirect schemes for New and Brown field & made aware the MSMEs towards the SIDBI schemes.

• SCDF related intervention

- PMU-Team Organized "Orientation workshop on enhancement of MSME Ecosystem in Jharkhand". A
 program on the need and means to further develop the MSMEs Ecosystem in Jharkhand, drawing upon
 the best practices in different necessary areas related to credit, skilling, technical infra, physical infra,
 policy etc. The event was organized by the Directorate of Industries and PMU-Team along with SIDBI-BO
 the details are as follows:
 - Subject: "Orientation workshop on MSME Ecosystem Development in Jharkhand"
 - Date: 19/12/2022
 - Day: Monday from 12 afternoon to 4 PM
 - Venue: Conference hall of Project Bhawan, Naya Sabhaghar, IInd Floor, Dhurwa, Ranchi (Jharkhand)
- Actively participated in Virtual Meeting conducted by SIDBI-BO, Ranchi office with Smt. Anubha Prasad Ma'am (GM- Patna RO office) along with PMU Team, SIDBI-AGM of Ranchi, P&D manager and concerned officers. PMU Team convey the massage and mailed the invitation to SIDBI-BO
- Conducted meeting with Director of Jharkhand Renewable energy development agency (JREDA) Sri.
 K.K.Verma. Introduced about ourselves and the schemes of SIDBI especially SCDF and Green
 Financing. He shared his number and assured to keep in touch with the PMU for further necessary
 action.
- Coordinate with Principal Secretary of Department of Industries and her Assistant regarding appointment with GM of SIDBI along with AGM-BO, Ranchi.
- A meeting arranged and held at 19th Jan.2023 at Project Bhawan with Smt.Vandana Dadel (Principal Secretary of Department of Industries) and Smt.Anubha Prasad Ma'am (SIDBI-GM, Patna) along with Mr.Raj Kumar ji (SIDBI-BO, AGM). A fruitful meeting has been organized. SIDBI officers pitched and introduce/aware about the SCDF scheme to PS. She replied, government is planning to avail the SCDF fund.
- Coordinate with Department of Industries and organized meeting with Director of Industries Shri Jitendra Kumar and Smt. Anubha Prasad Madam (GM SIDBI) along with Shri Rajkumar Sir (AGM SIDBI). A fruitful meeting has conducted where SCDF scheme been introduced by GM of SIDBI and the process to avail these benefits.
- Organized meeting with Finance Department at Project Bhawan dated 07/02/2023. Sri Avinash Kumar Singh (OSD) & Sri Hari Madhav ji (Section officer), were in meeting. The PMU Team conducted fruitful meeting and introduced about the SCDF scheme and Green Financing Scheme to delegates. As per direction shared a guide line of SCDF scheme with them and made aware of the area/sectors where the other departments could avail the SCDF fund. He assured to contact to SIDBI team as and when departments need to avail such fund for enhancement of MSMEs Eco-System in State.

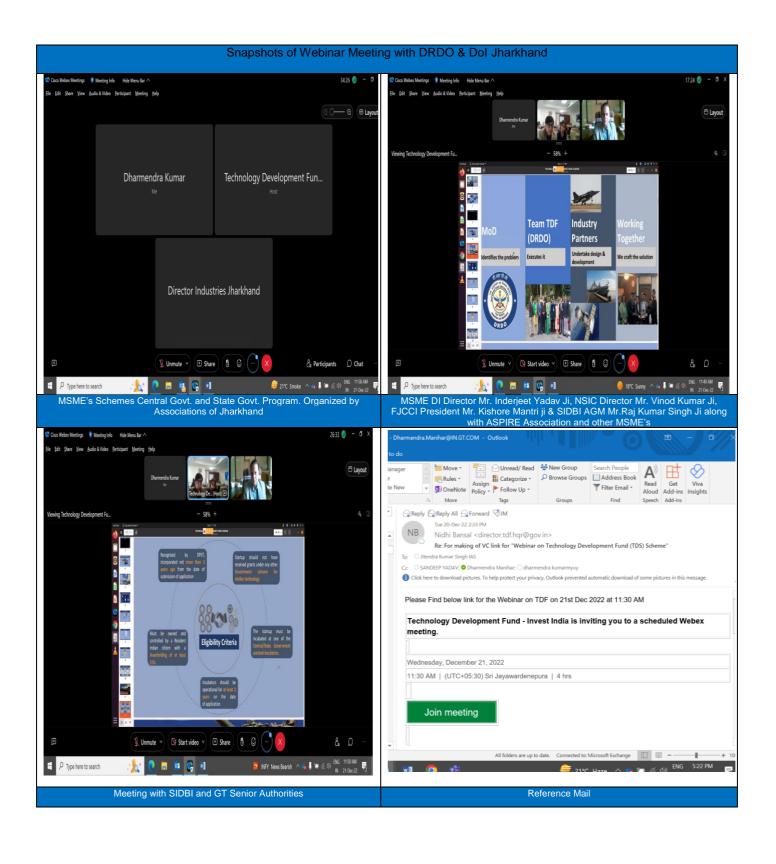
- As directed by SIDBI-AGM, BO Ranchi regarding upcoming visit of CGM Shri Arup Kumar sir to Ranchi dated 21st & 22nd February 2023. The SIDBI officers prepared visit plan to different departments & PMU Team help and facilitated for the visit after coordination with concern departments officers.
- The PMU team has facilitated and lineup with the departments & tried to arrange appointment of CGM as per the convenience and availability of delegates:
 - Shri Sukhdev Singh, IAS, Chief Secretary, Project Bhawan, Ranchi, Jharkhand
 - Smt. Vandana Dadel, IAS, Principal Secretary, Department of Industries, Project Bhawan, Ranchi Jharkhand.
 - Shri Avinash Kumar, IAS, Principal Secretary, Department of Energy, Dhurwa, Ranchi.
 - Shri Jitendra Kumar Singh, IAS, Director Industries Department, Nepal House, Ranchi.
 - Shri Prashant Kumar, IAS, Secretary Department of Rural Development & Water Resources. Additional charge of Department of Industries.
 - Shri Rajeev Arun Ekka, IAS, Principal Secretary to Chief Minister of Jharkhand, Chief Minister Secretariat, Kanke Road, Ranchi.
 - Shri C.P.Radhakrishnan, Governor, Rajbhawan House, Ranchi, Jharkhand

Other Activities

- Continuous coordination with the AGM and Department of Industry and other Associations.
- Team attended the State Committee meeting directed by Director, Joint Director, Dy.Director of
 Department of Industries. All GM DICs, section officers were in meeting. ZED presentation given by
 MSME officer came from Central Govt. team. Issued on Assembly queries has raised and for its solution
 a task has given to officer regarding PMFME, UAM Registration, ONDC & GeM registration, PM Gati
 Shakti Yojana awareness programme and Smart Mart are on priority basis.
- Coordinate with P&D Manager & Officer of SIDBI- BO, Ranchi regarding the "Swavalamban Club" received the concept details of the Club and as directed connect with the BIT campus to execute the club.
- Interacted with the senior Professor of BIT campus Smt.Ritu Ma'am of Technical stream and briefing her
 the objective of "Swavalamban Club", and bring her attention towards the importance of entrepreneurship
 development ecosystem in between the student's culture. She assures us for next level meeting with
 entrepreneurship cell of department.
- Principal Secretary of Department of Industries Sri Vandana Dadel Madam has gone on unstated leave.
 (From January Last week to March) The additional charge of the Department has been given to Sri Prashant Kumar sir who is looking after some of the industries work.
- Director of Department of Industries Sri Jitendra Kumar Singh has got an election officer charge of North-East reason. Hence, he would be joining the office after election might be on 1st week of March,2023 as per the information given by section officer.

Snapshots of PMU activities:







ALCAST Unit Visit : Director of Unit introducing his unique products in defence sector



Products of ALCAST Unit





Awards & Product of Unit







Meeting with Jharkhand Small Industries Association's Secretary and Director

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Small Industries Development Bank of India (SIDBI), established under an Act of Parliament in 1990, acts as the Principal Financial Institution for Promotion, Financing and Development of the Micro, Small and Medium Enterprise (MSME) sector as well as for co-ordination of functions of institutions engaged in similar activities. In the context of the changing MSME lending landscape, the role of SIDBI has been realigned through adoption of SIDBI Vision 2.0 which envisages an integrated credit and development support role of the Bank by being a thought leader, adopting a credit-plus approach, creating a multiplier effect and serving as an aggregator in MSME space.











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