

# Two Month Progress Report

SIDBI – PMU Andhra Pradesh

Period – January and February 2023



## Project Progress Report – January, 2023 and February, 2023

SIDBI State PMU - MSMEs	
<b>Location:</b> Vijayawada <b>Month &amp; Year:</b> January, 2023 and February, 2023 <b>Ending:</b> 28 <sup>th</sup> February, 2023	<b>Report Summary</b> This Report includes the activities carried out by SIDBI - PMU for the facilitation of MSME Ecosystem in the State of Andhra Pradesh.

### Team Deployment Status

Team			
S. No	Designation	Name of Resource	Deployment Date
1	PMU Manager	Dr. I. Sreenivasulu	21-March-2022
2	PMU Manager	NV Pavan Kumar	18-July-2022

### Details of State Nodal Connect –

**From SIDBI –** Shri P. Rajendra Prasad, DGM-SIDBI (BO-Vijayawada)

**From Directorate of Industries, GoAP –** Shri. A. Ramalingeswara Raju, Joint Director (MSME, IP, Infra, EoDB), Directorate of Industries, GoAP.

### Activities performed by PMU during January, 2023 and February, 2023

Details of activities carried out	
Improved Governance Framework/ Policy Advocacy	
1.	PMU Team, along with officials of APMSMEDC & DoI, participated in the discussion on draft New Industrial Development Policy of GoAP and suggested incentives for implementation of Clean Production/ Energy Efficiency measures by MSMEs, proposed inclusion of State Specific Credit Guarantee Scheme for MSEs in the Policy.
2.	The team participated in the State Level Industry Associations Consultation Meeting on draft New Industrial Development Policy of GoAP, which was held on 03.02.2023 at APIIC Office.
3.	The team proposed inclusion of State Specific Credit Guarantee Scheme for MSEs in the Policy and a letter was given to the Special Chief Secretary, which was addressed by Shri.Sivasubramanian Ramann, IA&AS, Chairman of CGTMSE.
Enhancing Credit Flow to MSMEs	
1.	As a follow-up action after MoU between APIIC and Bank of Baroda (BoB) for funding MSMEs in Industrial Parks of APIIC, the PMU team coordinated and facilitated 'MSME Entrepreneurs Meet' at Guntur on 10 <sup>th</sup> Jan, 2023 to create awareness about credit facilities provided to MSMEs by Bank of Baroda and extend credit to interested MSMEs. The meet was attended by 213 entrepreneurs and during the meet BoB received 37 loan proposals.
2.	PMU Team facilitated, approval of MoU format shared by HDFC Bank with APIIC for funding MSMEs at Industrial Parks of APIIC. Date for MoU signing between APIIC and HDFC Bank is under finalisation.
3.	Assist GoAP to finalise MoU with RXIL, for operationalising TReDS in State Govt. agencies. The file is under circulation and the team is coordinating with concerned departments.
4.	PMU Team facilitated, approval of MoU format shared by APIIC with Punjab National Bank for funding MSMEs in Industrial Parks of APIIC. It is under pipeline.
5.	PMU Team facilitated, approval of MoU format shared by APIIC with State Bank for funding MSMEs in Industrial Parks of APIIC. It is under pipeline.
Strengthening Infrastructure for MSMEs	
1.	PMU Team guided Technical Agencies (engaged for supporting Clusters under MSECDP scheme) on preparation of responses for queries from Banks/ SIDBI, related to DPRs submitted to them. So far, DPRs for 46 Clusters prepared under MSECDP scheme.
2.	PMU Team participated in the review of MSE-CDP projects held by DoI Madam on 13 <sup>th</sup> & 20 <sup>th</sup> Jan, 2023,

to expedite preparation of DPRs and their appraisal. The team is supporting to department on regular basis.
3. PMU Team arranged a meeting of Bank officials (Punjab National Bank, Bank of Baroda, State Bank of India) with officials of APMSMEDC to explore ways in which the Banks can support APMSMEDC in appraisal of MSECDP DPRs, lend to APMSMEDC for the development of Flatted Factory Complexes in 26 districts of AP. The Bank of Baroda agreed to collaborate with APMSMEDC in principle and a proposal was submitted to BoB for further process.
4. PMU Team connected APMSMEDC with HDFC Bank to expedite appraisal of DPRs prepared under MSECDP-CFC scheme. 8 DPR appraisals were submitted by HDFC Bank to APMSMEDC and another 3 DPR appraisals are under appraisal process.
5. The team facilitated to APMSMEDC in obtaining DPR appraisal reports from banks and submission to MSE – DFO for placing them at SLSC.
6. The team facilitated an exposure visit to Ratnagiri, Maharashtra and the SPV Members and DRDA officials of Vijayanagaram District visited to Konkan Mango processing Cluster, Ratnagiri, Maharashtra.
<b>Institutional Strengthening and Capacity Building of Stakeholders</b>
1. PMU Team organised the visit of Superintending Engineer-APMSMEDC to Chennai, accompanied him in the visit to MSME infrastructure developed by TANSIDCO in & around Chennai (Flatted Factory Complexes, Workers Hostel, MSME Park, Common Facility Centre).
<b>Cluster Financing</b>
1. PMU Team organised a virtual meeting between DGM-SIDBI (BO Vijayawada) and Environmental Engineer – APIIC to understand the present status, operational and technical aspects of Atchutapuram CETP Project, for exploring funding the same under Green Financing Scheme of SIDBI.
2. Identify established clusters with need for Raw Material Bank and support them in structuring, establish linkages with FIs/ Banks for financing the project.
<b>Entrepreneurship Development and Employment Generation</b>
1. PMU Team participated in the Venders Development Programme organized by MSME-DFO at Vijayawada (on 6th & 7th Jan, 2023) and sensitized MSMEs about various Cluster development schemes, SIDBI products etc.
<b>SCDF</b>
1. Subsequent to signing of Master Agreement by SIDBI and GoAP (SCDF loan amount of ₹ 1,000 Crore), SIDBI-RO conducted site visits for 22 project locations, to complete the appraisal process for proposals submitted by APFPS. Obtaining RBI registered mandate, compliance towards Sec 293(1) & 293(3) are under process. The SIDBI, RO office submitted 3 proposals for Technical Committee approval and the RO Office sent three proposals for third party evaluation to APITCO, Hyderabad and ITCOT, Tamil Nadu. The Finance department is under the process of submitting the 3 reports for release of 20%. Other 19 proposals are under appraisal process.
<b>Others</b>
1. PMU Team facilitating to the Executive Director of APMSMEDC in coordination and conducting the Domestic Road Shows as part of Global Investment Summit -2023. The team participated in Mumbai and Hyderabad Road Shows along the Director, DoI, GoAP.
2. PMU Team participated in webinar on ZED certification conducted by MSME-DFO on 10 <sup>th</sup> Jan, 2023, along with APMSMEDC officials.
3. Coordinating with ZM-APIIC (Spl. Project Zone, Atchutapuram) to conduct a MSME Entrepreneur Meet with SIDBI at Atchutapuram.

#### Annexures:

1. Report of exposure visit to MSME Infrastructure of TANSIDCO during 24th & 25th January, 2023.
2. A Letter addressed by Chairman, CGTMSE to the Chief Secretary of AP Government on 02.02.2023.
3. A Letter of approval from MD and VC of APIIC, GoAP with regard to MoU between APIIC and HDFC Bank.

**Snapshots of PMU activities:**



Shri. P V Subba Reddy, CGM (F), APIIC is addressing in the meeting and the Entrepreneurs participation in 'MSME Entrepreneur Meet' conducted by Bank of Baroda at Guntur on 10<sup>th</sup> Jan, 2023.



Participation in ZED webinar conducted by MSME-DFO (Visakhapatnam) on 10<sup>th</sup> Jan, 2023

Virtual meeting dated 19-Jan-2023 between Environmental Engineer-APIIC and DGM-SIDBI (BO Vijayawada) on Atchutapuram CETP project.



Visit to Workers Hostel being constructed by TANSIDCO in Ambattur Industrial Estate, Chennai under SCDF Scheme.

Visit to Alathur Industrial Estate Phase-2 (MSME Park) being developed by TANSIDCO.





Domestic Road Show at Mumbai on 20<sup>th</sup> February,2023 and Dr.Srijana IAS Director of DOI, Shri.B. Rajendranath Reddy, the Finance Minister, Shri.Adimula Suresh, Minister for Urban Development and Shri. Gudivada Amar Nath, Minister for Industries and Information Technology of GoAP were presented.



Domestic Road Show at Hyderabad on 24<sup>th</sup> February,2023 and Dr.Srijana IAS Director of DOI, Shri.B. Rajendranath Reddy, the Finance Minister and Shri. Gudivada Amar Nath, Minister for Industries and Information Technology of GoAP were presented.



The SPV Members and DRDA officials of Vijayanagaram District visited to Konkon Mango processing Cluster, Ratnagiri, Maharashtra. Shri.Anil Desai, Chairman of the Cluster briefing on the Cluster operations.

# Contact us

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**Small Industries Development Bank of India (SIDBI)**, established under an Act of Parliament in 1990, acts as the Principal Financial Institution for Promotion, Financing and Development of the Micro, Small and Medium Enterprise (MSME) sector as well as for co-ordination of functions of institutions engaged in similar activities. In the context of the changing MSME lending landscape, the role of SIDBI has been realigned through adoption of SIDBI Vision 2.0 which envisages an integrated credit and development support role of the Bank by being a thought leader, adopting a credit-plus approach, creating a multiplier effect and serving as an aggregator in MSME space.



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