

Two Month Progress Report

SIDBI – PMU, Gujarat

November - December 2022

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Activities by Gujarat PMU during November - December 2022

1. SIDBI Cluster Development Fund:

- a. PMU had meetings with Chief Engineer, GIDC and his team wrt to SCDF proposal. GIDC to finalise a proposal for Rs. 558 cr and to get approval from ACS, Industry for onward submission to SIDBI for in-principle approval. GIDC has been asked to direct the concept note with cost estimates for in-principle approval. PMU following up.
 - b. PMU team had follow-up discussion with Finance Department and Energy and Petrochemical Department wrt to GETCO's 650 cr project; as an element of progress the proposal has been approved by the parent department and now is awaiting approval for budget from EPD ministry to be cleared by concerned minister. PMU is following up on the same.
 - c. PMU is also having follow-up with Director, Institutional Finance for signing up of the Master Agreement. Decision is still awaited from FD
 - d. Discussions held with Advisor, Department of Technical Education and Jt. Director wrt to submission of proposal for ITI and Vocation Skill Centers under SCDF. The department is working on concept note and is yet to finalize the scope of work. PMU is following up on the same.
- *The GETCO proposal is pending for budget approval from State Energy Minister for clearance. While a proposal from GIDC for 400 cr is yet to move from Department to ACS Industry and FD. A proposal from Department of Technical Education is yet to be submitted for the cognisance Principal Secretary – Higher and Technical Education. PMU is constantly following up on this and has also met concerned secretaries, senior officers to push the same.*

2. Facilitating Infrastructure for MSME Clusters in the State:

a) Pilot project on Infrastructure Development (ID) for GIDC - Setting up MSME Industrial Estate:

- The concept-note and proposal submitted by SIDBI PMU to undertake development of Industrial estate for Micro units under MSEC DP assistance was accepted by GIDC, VC & MD. PMU team shared few documents to be prepared by GIDC to initiate the work. PMU team also had meeting with Dy Director MSME-DI with regard to various aspects of ID projects pertaining to this project.
 - As a result, the Letter of Engagement has been received from GIDC and PMU has initiated discussions with stakeholders.
- PMU is currently working on the ground work for the preparation of DPR for the identified ID project at Lanva.
- *This pilot project will (facilitate more than 120 Micro and Small Units with potential investment of 120 crore and employment generation of more than 1000 people).*

3. Facilitating Capacity Building Programmes of Entrepreneurs /MSMEs

- PMU is working on having an end-to-end solution packages for promotion of exports of products of MSMEs in the state of Gujarat. Discussions are underway with private BDS providers (Singhania and Co. and MSMEEx) regarding the same..

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- PMU was assigned the task to prepare one document on Transfer of “Technologies to MSMEs” and one on “Quality Certification for MSMEs”, by the Commissioner, MSME. The first draft of both the documents have been submitted to Deputy Commissioner. PMU is working on making the documents more exhaustive.



- Discussions have been initiated with Texprocil and other expert institutions regarding transfer of state of art tech in different fields.
- PMU is working more such models for dissemination of knowledge and capacity building for the Nano and Micro entrepreneurs helping them to understand Govt Schemes, formalise their business with (Udyam Registration) and grow in the sector.*

4. Strengthening Cluster Development infrastructure for MSMEs:

SIDBI PMU facilitated a meeting between the chief promoter of the cluster and Asst. Commissioner, MSME regarding the same.

The SPV for the same has been formed. The next meeting is planned to have discussions on technology and other related matters.

This leather cluster will have 100% Schedule Caste members and 50% Women members, and will be run under the State's Mini Cluster Development Scheme.



- To promote inclusive and holistic development of micro industrial clusters in the state, PMU is supporting this cluster development project by SC-ST, Women owned units. This will facilitate inclusive development and employment generation, and enhance productivity as well for large number of marginalised groups in micro clusters.*

5. Facilitation for TReDS Platform – On boarding of State Govt PSUs / Departments on TReDS Platform:

To facilitate discounting of bills by MSMEs dealing with State PSUs and departments on TReDS platform, SIDBI PMU organised meeting of RXIL officials led by Mr. Bhavik Sharma, AVP-Business Development

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from RXIL with Shri G P Zala, Joint Commissioner, MSME and his team members. RXIL Team briefed the state officials of the benefits of onboarding on TreDS to MSMEs and the initiative taken by the State Govt in Goa and TN in this regard. PMU had discussions with MSME Commissioner and Jt Commissioner with regard to TReDS proposal for the State Govt department. PMU shared the copy of MOU and notification of TN State and further a meeting has been planned along with RXIL officials.

- PMU worked with RXIL and state govt for a govt. order (issued on 9th Nov 2022) for all units with turnover over 500 crores to get themselves registered under TReDs.
- PMU had joint discussions with MSME Commissioner and Jt Commissioner along with RXIL officials in regard to the TReDS proposal for the State Govt departments/PSUs. RXIL prepared and share a note addressing concern of Commissioner sir, as discussed in the meeting. The note was shared with the Commissioner for his input.
- PMU is working on having joint meetings with M1Xchange and InvoiceMart to facilitate onboarding of State Govt departments and MSMEs on TReDS.

6. Meetings with Institutions / Associations

- SIDBI-PMU team was invited to the Indian Investors' Summit 2022 to deliver a talk on export promotion schemes and various other schemes of SIDBI.



- PMU held few discussions with senior members of SEWA Federation with regard to providing support to their various cooperatives in areas such as developing women managed economic clusters, RMB, Linkages with Institutions on Training and capacity building, Market development etc. Wholesome support would be provided to various cooperatives under SEWA Federation to develop them as EDC for the women entrepreneurs.

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- An exposure visit was organized for the 23 members of SEWA Foundation to Vasu Healthcare at Vadodara.
- Meetings and discussions held with multiple BMOs (Rajkot Engineering Manufacturers' Association, The Zank Industrial Association, The Micro Scale Industries Welfare Association) and MSMEs / Cooperative Federations regarding exposure visits of MSMEs to large Industries for their exposure to good practices, market development, adoption of new technologies etc.

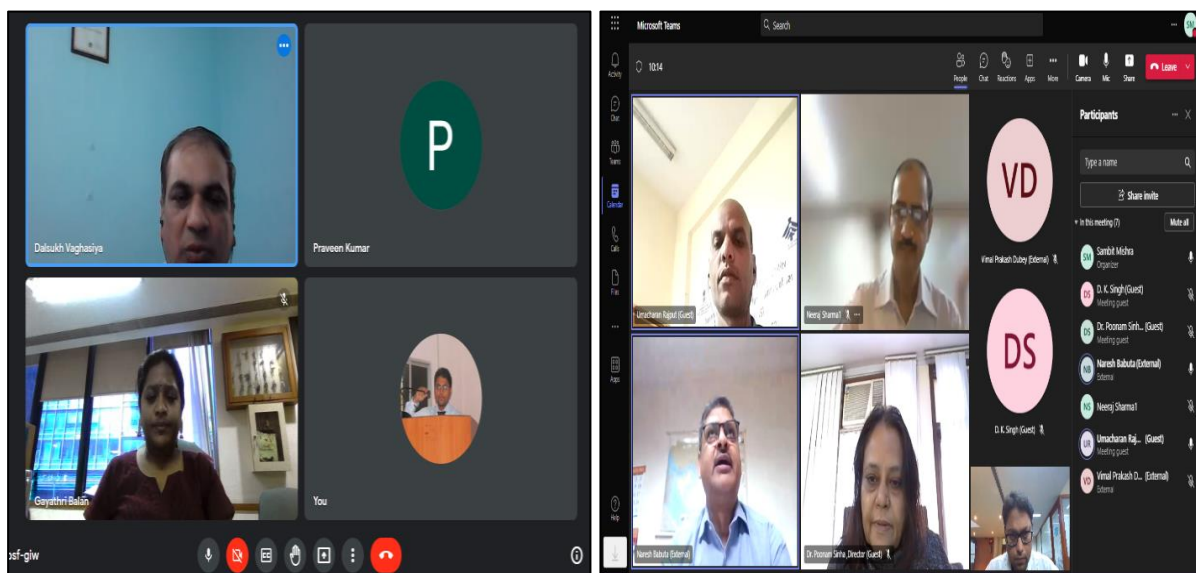


- PMU team took up an awareness initiative on Green financing for the GM-DICs and the Business Associations. This was done during the VC at MSME- Commissionerate.

7. SIDBI P&D Activities:

- **Micro Enterprise Promotion Programme:**

- Discussions have been initiated with National Institute of Entrepreneurship and Small Business Development (NIESBUD) towards implementation of MEPP. Meeting held with Director, NIESBUD; State Head & Faculty of Entrepreneurship regarding implementation of MEPP. Proposal awaited.



- PMU also had meeting with Skills and Entrepreneurship Development (SEDI) regarding the implementation of MEPP. Proposal is awaited.
- Discussions are underway with Reliance Foundation regarding the implementation of MEPP. Revised profile of partner NGO (INRECA) received from Reliance Foundation. Scrutiny of profiles is underway in line with parameters set by SIDBI for the same.

Contact us

To know more, please visit www.grantthornton.in or contact any of our offices as mentioned below:

NEW DELHI National Office, Outer Circle, L 41, Connaught Circus, New Delhi - 110001T +91 11 4278 7070	NEW DELHI 6th Floor, Worldmark 2, Aerocity, New Delhi - 110037T +91 11 4952 7400	AHMEDABAD 7th Floor, Heritage Chambers, Nr Azad Society, Nehru Nagar, Ahmedabad - 380015	BENGALURU 5th Floor, 65/2, Block A, Bagmane Tridib, Bagmane Tech Park, CV Raman Nagar, Bengaluru - 560093T +91 80 4243 0700	CHANDIGARH B-406A, 4th Floor, L&T Elante Office Building, Industrial Area Phase I, Chandigarh - 160002T +91 172 4338 000
CHENNAI 7th Floor, Prestige Polygon, Anna Salai, Teynampet, Chennai - 600018T +91 44 4294 0000	DEHRADUN Suite No 2211, 2nd Floor, Building 2000, Michigan Avenue, Doon Express Business Park, Subhash Nagar, Dehradun - 248002T +91 135 2646 500	GURGAON 21st Floor, DLF Square, Jacaranda Marg, DLF Phase II, Gurgaon - 122002T +91 124 462 8000	HYDERABAD 7th Floor, Block III, WhiteHouse, Kundan Bagh, Begumpet, Hyderabad - 500016T +91 40 6630 8200	KOCHI 6th Floor, Modayil Centre Point, Warriam Road Junction, MG Road Kochi - 682016T +91 484 406 4541
KOLKATA 10C Hungerford Street, 5th Floor, Kolkata - 700017T +91 33 4050 8000	MUMBAI 11th Floor, Tower II, One International Center, SB Marg Prabhadevi (W), Mumbai - 400013T +91 22 6626 2600	MUMBAI Kaledonia, 1st Floor, C Wing, (Opposite J&J Office), Sahar Road, Andheri East, Mumbai - 400 069	NOIDA Plot No 19A, 2nd Floor, Sector - 16A, Noida - 201301T +91 120 485 5900	PUNE 3rd Floor, Unit No 309-312, West Wing, Nyati Unitree, Nagar Road, Yerwada Pune - 411006T +91 20 6744 8800

For more information or for any queries, write to us at contact@in.gt.com



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Small Industries Development Bank of India (SIDBI), established under an Act of Parliament in 1990, acts as the Principal Financial Institution for Promotion, Financing and Development of the Micro, Small and Medium Enterprise (MSME) sector as well as for co-ordination of functions of institutions engaged in similar activities. In the context of the changing MSME lending landscape, the role of SIDBI has been realigned through adoption of SIDBI Vision 2.0 which envisages an integrated credit and development support role of the Bank by being a thought leader, adopting a credit-plus approach, creating a multiplier effect and serving as an aggregator in MSME space.



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