

ফিন্যান্স ও ব্যাংকিং

নবম-দশম শ্রেণি



জাতীয় শিক্ষাক্রম ও পাঠ্যপুস্তক বোর্ড, ঢাকা

RvZxq ॥k॥μg | cW'cī-K tew©KZK 2013 ॥k॥veI ©_‡K
beg-` kg tk॥Yi cW'cī-Ki ॥c ॥ba॥i Z

wdb॥vY | e॥vswks
beg-` kg tk॥Y

i Pbvg
॥kej x i "evBqvZj Bmj vg
tgvnv¤§ mvj vDī xb tPšaj x
bvRgj bvnni

m¤uv` bv
W. tgvnv¤§ gvmj i ngvb

RvZxq ॥k॥μg | cW'cī-K tew©XvKv

RvZxq wkPwug | cW'cȳ-K teW©
69-70 gZSj ewYR'K Gj vKv, XvKv-1000
KZR cÖwkz |

[cÖvKkK KZK me©^Zjmsi w¶Z]
cix¶vgjK ms- < i Y

c g c k : At ei , 2012

cW̄cȳ-K cȳqtb mgS̄qK
tgvnv¤§` gwbij Bmjvg

KwúDUvi KfúvR
Kvj vi MöndK

cöQ`
mŷ kθ evQvi
mRvDj Avte` xb

W R V B b

mi Kvi KZ^R webgjtj" weZitYi Rb"

gyt Y :

Ch^{1/2}-K_y

W^{1/2} RvZxq Rxetbi me²ZigLx Dbq^{1/2}bi ceRZ^{1/2} Avi `^Z cwi eZ^{1/2}kj metkj P^{1/2}j Ä tg^{1/2}K^{1/2}ej v Kti eisj vt k^{1/2}K Dbq^{1/2} I mg^{1/2}x i w^{1/2} K wbq h^{1/2} q^{1/2} Rb^{1/2} c^{1/2}q^{1/2}Rb m^{1/2}k^{1/2}Z Rb^{1/2} | fvl v Av^{1/2} vj b I g^{1/2}h^{1/2}x^{1/2} tPZbvq t^{1/2} k Movi Rb^{1/2} W^{1/2} A^{1/2}sh^{1/2}Z tgav I m^{1/2}tebvi cwi cY^{1/2}eK^{1/2} m^{1/2}nvh^{1/2} Kiv gva^{1/2}gK W^{1/2} vi Ab^{1/2}Zg j^{1/2} | GQvor c^{1/2}l^{1/2}gK^{1/2} -#i A^{1/2}RZ W^{1/2} vi tg^{1/2}j K Ávb I ^Zv m^{1/2}c^{1/2}h^{1/2}wi Z I m^{1/2}snZ Kivi gva^{1/2}gK W^{1/2} vi D^{1/2}PZi W^{1/2} vi th^{1/2}M^{1/2} Kti tZvj vI G -#i W^{1/2} vi D^{1/2}i K^{1/2} | ÁvbvR^{1/2}bi GB c^{1/2}l^{1/2}q^{1/2}v^{1/2} fZi w^{1/2} tq W^{1/2} vi K^{1/2} t^{1/2}ki A^{1/2}h^{1/2}ZK, m^{1/2}gv^{1/2}RK, m^{1/2}vs^{1/2}ZK I cwi tekMZ cUfugi tc^{1/2}l^{1/2}Z `^Z | th^{1/2}M^{1/2} bvM^{1/2} K Kti tZvj vI gva^{1/2}gK W^{1/2} vi Ab^{1/2}Zg meteP^{1/2} we^{1/2}q |

RvZxq W^{1/2}vb^{1/2}Z-2010 Gi j^{1/2} | D^{1/2}i K^{1/2} -#K m^{1/2}g^{1/2}b t^{1/2}L cwi g^{1/2}RZ n^{1/2}q^{1/2}Q gva^{1/2}gK -#i i W^{1/2} vi μg | cwi g^{1/2}RZ GB W^{1/2} vi μt^{1/2}g RvZxq Av^{1/2} k^{1/2} |, D^{1/2}i K^{1/2} | mgKv^{1/2} xb P^{1/2}vi c^{1/2}Zdj b NUV^{1/2}bv n^{1/2}q^{1/2}Q, t^{1/2}mB m^{1/2}t^{1/2} W^{1/2} vi eqm, tgav I M^{1/2}Y^{1/2} g^{1/2}Zv Ab^{1/2}h^{1/2}q^{1/2} Lbdj^{1/2} wba^{1/2}Y Kiv n^{1/2}q^{1/2}Q | GQvor W^{1/2} vi ^b^{1/2}ZK | gvb^{1/2}eK gj^{1/2} t^{1/2}eva t^{1/2} -#K t^{1/2}i Kti B^{1/2}Zn^{1/2} | H^{1/2}Zn^{1/2} tPZbv, gnb^{1/2} g^{1/2}h^{1/2}x^{1/2} tPZbv, W^{1/2} k^{1/2} -ms^{1/2} <Z^{1/2}eva, t^{1/2}k^{1/2}c^{1/2}h^{1/2}eva, c^{1/2}l^{1/2}Z- tPZbv Ges ag^{1/2}eY^{1/2} M^{1/2} | bvi x-cj^{1/2} l^{1/2} wba^{1/2} K^{1/2} mevi c^{1/2}Z mggh^{1/2} t^{1/2}eva R^{1/2}M^{1/2} Kivi t^{1/2}Pov Kiv n^{1/2}q^{1/2}Q | GK^{1/2} w^{1/2}Ávbgb^{1/2} R^{1/2}Z M^{1/2} t^{1/2}bi Rb^{1/2} Rxetbi c^{1/2}Zn^{1/2} t^{1/2}q^{1/2} t^{1/2} Ávb^{1/2}bi ^Zt^{1/2} Z^{1/2}c^{1/2}q^{1/2} M^{1/2} | W^{1/2}RUy^{1/2} evsj vt^{1/2}ki i^{1/2}eK^{1/2} -2021 Gi j^{1/2} | ev^{1/2}evq^{1/2} W^{1/2} vi m^{1/2}q^{1/2} Kti tZvj vI t^{1/2}Pov Kiv n^{1/2}q^{1/2}Q |

bZb GB W^{1/2} vi μt^{1/2}gi Av^{1/2} vt^{1/2}K c^{1/2}l^{1/2}XZ n^{1/2}q^{1/2}Q gva^{1/2}gK -#i i c^{1/2}l^{1/2} m^{1/2}Kj c^{1/2}W^{1/2}c^{1/2}y-K^{1/2} c^{1/2}l^{1/2}q^{1/2}b W^{1/2} vi m^{1/2}g^{1/2}, c^{1/2}l^{1/2}Y^{1/2} | ce^{1/2}A^{1/2}w^{1/2}A^{1/2}Zv^{1/2} K^{1/2} i^{1/2}Zj^{1/2} m^{1/2}l^{1/2} w^{1/2}eteP^{1/2} vI Kiv n^{1/2}q^{1/2}Q | c^{1/2}W^{1/2}c^{1/2}y-K^{1/2} t^{1/2}j^{1/2} vi w^{1/2}l^{1/2} q^{1/2} w^{1/2}eteP^{1/2} b I Dc^{1/2} t^{1/2}c^{1/2}t^{1/2}bi t^{1/2}q^{1/2} W^{1/2} vi m^{1/2}Rbkj^{1/2} c^{1/2}Zfvi^{1/2} w^{1/2}eK^{1/2} m^{1/2}a^{1/2}t^{1/2}bi w^{1/2} -#K metkj f^{1/2}te^{1/2}, i^{1/2}Zj^{1/2} t^{1/2} l^{1/2} q^{1/2} n^{1/2}q^{1/2}Q | c^{1/2}Zn^{1/2} Aa^{1/2}vtqi^{1/2} i^{1/2}t^{1/2}Z W^{1/2} Lbdj^{1/2} h^{1/2} Kti W^{1/2} vi A^{1/2}RZ^{1/2} Ávb^{1/2}bi B^{1/2}Z c^{1/2}l^{1/2}q^{1/2} t^{1/2} Ávb^{1/2}bi ^Zt^{1/2} Z^{1/2}c^{1/2}q^{1/2} M^{1/2} |

w^{1/2}Ávb^{1/2} I c^{1/2}l^{1/2}3 i AfZce^{1/2}D^{1/2}b^{1/2}bi d^{1/2}j GB kZv^{1/2}xi W^{1/2} vi c^{1/2}Zn^{1/2}bqZ GK^{1/2} cwi eZ^{1/2}kj metkj m^{1/2}g^{1/2}xb n^{1/2}Q | G mg^{1/2} e^{1/2}em^{1/2}q^{1/2}i aib, A^{1/2}q^{1/2}b I e^{1/2}vs^{1/2}Ks Kvh^{1/2}g^{1/2} e^{1/2} t^{1/2}j^{1/2} h^{1/2}t^{1/2}Q Ges Gm^{1/2}tei c^{1/2}Z gub^{1/2}l^{1/2} i^{1/2}W^{1/2}f^{1/2} c^{1/2}W^{1/2}c^{1/2}y-Z n^{1/2}Q | GB bZb cwi w^{1/2}Z^{1/2} RvZxq W^{1/2}vb^{1/2}Z 2010ÑGi w^{1/2} Rb^{1/2} Ab^{1/2}h^{1/2}q^{1/2} w^{1/2}db^{1/2}Y^{1/2} | e^{1/2}vs^{1/2}Ks w^{1/2}l^{1/2}q^{1/2} W^{1/2} vi μt^{1/2}g^{1/2}A^{1/2}s^{1/2}f^{1/2} p^{1/2} n^{1/2}q^{1/2}Q | cwi g^{1/2}RZ^{1/2} Kwi Kj vt^{1/2}gi Av^{1/2} vt^{1/2}K beg-^{1/2} kg t^{1/2}k^{1/2}Y^{1/2} Rb^{1/2} c^{1/2}W^{1/2}c^{1/2}y-K^{1/2} u^{1/2}Pb^{1/2} vI Kiv n^{1/2}q^{1/2}Q |

GK^{1/2}esk kZ^{1/2}Ki A^{1/2}h^{1/2}Kvi I c^{1/2}Z q^{1/2}K m^{1/2}g^{1/2}b t^{1/2}L cwi g^{1/2}RZ^{1/2} W^{1/2} vi μt^{1/2}gi Av^{1/2} vt^{1/2}K c^{1/2}W^{1/2}c^{1/2}y-K^{1/2} c^{1/2}l^{1/2} i^{1/2}PZ n^{1/2}q^{1/2}Q | Kv^{1/2}RB c^{1/2}W^{1/2}c^{1/2}y-K^{1/2} u^{1/2}Ki Avi I mg^{1/2}x m^{1/2}a^{1/2}t^{1/2}bi Rb^{1/2} th^{1/2}Kv^{1/2}bi M^{1/2}vg^{1/2} K^{1/2} i^{1/2}h^{1/2}m^{1/2}l^{1/2}Z c^{1/2}l^{1/2}g^{1/2}k^{1/2}, i^{1/2}Zj^{1/2} m^{1/2}l^{1/2} w^{1/2}eteP^{1/2} n^{1/2}te^{1/2} | c^{1/2}W^{1/2}c^{1/2}y-K^{1/2} c^{1/2}l^{1/2}q^{1/2}bi w^{1/2}e^{1/2}c^{1/2}j^{1/2} K^{1/2}g^{1/2}t^{1/2}A^{1/2}i g^{1/2}a^{1/2} A^{1/2}Z^{1/2} ^^{1/2} mg^{1/2} c^{1/2}y-K^{1/2} u^{1/2}PZ n^{1/2}q^{1/2}Q | d^{1/2}j^{1/2} W^{1/2}KQ^{1/2} f^{1/2}j^{1/2} U^{1/2} t^{1/2}K th^{1/2}Z c^{1/2}t^{1/2} | c^{1/2}l^{1/2}e^{1/2}Z^{1/2}ms^{1/2} < i^{1/2}Y^{1/2}, t^{1/2}j^{1/2} vt^{1/2}Z c^{1/2}W^{1/2}c^{1/2}y-K^{1/2} u^{1/2}Ki Avi I my^{1/2} i^{1/2}, t^{1/2}k^{1/2}v^{1/2}fb^{1/2} I ^^{1/2}U^{1/2}g^{1/2} Kivi t^{1/2}Pov A^{1/2}e^{1/2}n^{1/2}Z, _^{1/2}K^{1/2}t^{1/2} | evb^{1/2}vt^{1/2}bi t^{1/2}q^{1/2} t^{1/2}Ab^{1/2}h^{1/2}q^{1/2} W^{1/2} n^{1/2}q^{1/2}Q evsj v GK^{1/2}Wg^{1/2} KZ^{1/2} c^{1/2}l^{1/2}XZ evb^{1/2}bi x^{1/2}Z |

c^{1/2}l^{1/2}mi t^{1/2}gt^{1/2} t^{1/2}gv^{1/2} -dv K^{1/2}g^{1/2}v^{1/2} D^{1/2}i b
t^{1/2}Pq^{1/2}vi g^{1/2}vb
RvZxq W^{1/2} vi μt^{1/2}g^{1/2} | c^{1/2}W^{1/2}c^{1/2}y-K^{1/2} t^{1/2}e^{1/2}W^{1/2} X^{1/2}K^{1/2}

mPxCÍ

Aa"vq	meiY	côv bs
1	A_qb I e"emvq A_qb	1-13
2	A_qbi Drm	14-26
3	A‡_P mgqgj "	27-41
4	SÍK I AñbÓqZí	42-50
5	gj abx Avq-e"q cØ°j b	51-63
6	gj ab e"q	64-72
7	tqvi, eÊ I WteÁvi	73-82
8	gj, e"vsK I e"vsKs	83-89
9	e"vsKs e"emv I Zvi aib	90-101
10	ewYíR"K e"vsK I Zvi cwi wPwZ	102-109
11	e"vsKi AvgvbZ	110-119
12	e"vsK I MñK	120-125
13	tK`iq e"vsK	126-136

c̄g Aāvq

A_ꝝb | ēemvq A_ꝝb

mgvR-mf̄ Zvi μgileKvk, weÁvb | c̄b̄3MZ Db̄t̄b ēemv-ēmYt̄R̄i Kvhēvial ēw̄ tctqt̄0 | dt̄j cȲ-evRv̄i bvbvḡx c̄ZthwMZvi m̄j̄o n̄q̄t̄0 | GB c̄ZthwMZvq ḡbvdv AR̄b Kīt̄Z n̄j̄ GKRb ēemvq̄t̄K m̄j̄z c̄w̄ Kí bvi gvātg At̄_P m̄0̄envi Kīt̄Z nq̄, thb Drcv̄` b ev̄ wēp̄q LiP b̄bZg īLv m̄ē nq̄ | ḠZ ēemv c̄ZôvbU m̄tēP̄P ḡbvdv AR̄b mdj̄ Kvg nq̄ | tm̄ D̄t̄īt̄k̄ mKj̄ c̄Zôvb Zvi wēb̄t̄q̄t̄Mi Rb̄ c̄q̄vRb̄q Zn̄ej̄ met̄Pt̄q K̄v̄P̄Z Drm t̄_t̄K msM̄ K̄ti Ges cȲ-evRv̄i wēf̄b̄Z_ wēk̄H̄Yi gvātg m̄tēĒg c̄K̄ti Zn̄ej̄ wēb̄t̄q̄M K̄ti | dt̄j̄ ēemv c̄Zôvb At̄_P Av̄mgb | wbM̄gbc̄vn m̄j̄o nq̄ | A_ꝝb, At̄_P GB c̄vnt̄K m̄P̄vi "fv̄te wbq̄š̄y K̄ti | A_ꝝbi bvbwea bw̄Z GB wbq̄š̄y-c̄uq̄vq ēēüZ nq̄ | A_ꝝb ēē-vc̄bv GKRb ēemvq̄t̄K -t̄ c̄R wēb̄t̄q̄M K̄ti | Aw̄K ḡbvdv AR̄b mn̄vqZv K̄ti | eZ̄v̄t̄b A_ꝝb̄t̄K ēemv ēē-vc̄bv mn̄vqK c̄uq̄v in̄m̄te ēenvi bv̄ K̄ti eis ēenvi gj̄ Pw̄j Kv̄k̄w̄3 in̄m̄te ēenvi Kv̄ nq̄ |



GB Aāvq cW t̄k̄t̄l Avḡv Rvb̄t̄Z cv̄i e-

- 1.1 A_ꝝbi msÁv
- 1.2 A_ꝝbi t̄k̄t̄l M̄ef̄M
- 1.3 A_ꝝbi īv̄j̄
- 1.4 A_ꝝbi bw̄Z
- 1.5 Aw̄K ēē-vc̄t̄Ki Kv̄ēv̄j̄
- 1.6 A_ꝝbi μgileKvk̄ti av̄v

Qne : v̄k̄i

1.1 A_qtbi avi Yv

A_qb Znwej e"e"lcbv nbtq KvR Kti | tKvb Drm t_k Kx cwi gY Znwej msM Kti, tKv_vq Kxfvte nbtqM Kiv ntj Kvi evti mteP gpbv nte, A_qb tmB msjuS-cwi Kib cQqb | ev"evqb Kti | GKU e"emv cQZotbi tPit gij vgyj nejq t_k At_P AvMgb nq| Kvi evti gij vgyj cQZ | jq Kivi Rb" nfbœai tbi Znwej i cQqyRb nq| thgb: tgikbc t jq, Kipgij jq, kigKt i gRj cQvb BZ" w` G, tj v Znwej i e"envi | Znwej i GB cQqyRb Abjhqk cwi Kib gwdK Znwej msM Kitz nq, thb Drcv` bctuq AetvZ _vtK| A_qb ej tZ Znwej msM | e"envi -msjuS-GB cQqyK eSvq|

~ j xq KvR : ikPtv_xp cwi evti i nbtZ%ngEK e"q | eo AsKi e"tqi tPit, tj vi Qw PvU^Dc lcb Kti cwi ewi K A_qtbi ~ekos, tj v wj wecx Kite |

tZvgi Gj vKvi tKvibv `R^P t`vKvib tMtj t`Ltz cvte, GKRb ev `Rb tmj vB tgikb Kico tmj vB Kitz | Avevi nqtZv tKD Kico KvuQ ev tevZvg tmj vB Kitz | dtj GKU `R^P t`vKvib gwy KtK Zvi GB KihCjmuq mWKFvte Pwj tq tbqvi Rb" tmj vB tgikb jq, myv, tevZvg, KipB BZ" w` cQqyRbxq cwi gytY jq Kitz nq| e"envi i i "tZ mvavi YZ Gme jtqi Rb" cQqyRbxq Znwej tm Zvi nbtR" ^gj ab e"envi Kti nbeqni Rb" Znwej i NvUZ ntj nbtR" ^gj atbi mvt_ KQz cwi gY A_ © AvZ"q" Rb t_k KI FY nbtZ cvti | e"emv Pj vKj xb Ae"vq gvtmi tkil KgPvix t teZb, t`vKvb fvor, ne"yr nej cwi tkvai Rb" th e"q nbeqni cQqyRb nq, tmU tm Kico tmj vB t_k AvRZ Avq nbtZ cwi tkva Kti | GB Avq t_k Kitz Ftyi A_ ©cwi tkvai I cwi Kib Kitz nq| GKRb `R^P t`vKvib gwy KtK me mgq cQvkv _vtK, thb e"envi Avq t_k K e"emv tqi e"q nbeqni ci I KQz gpbv _vtK, hv" tq tm nbtRi cwi evti i "bgyEK LiP gqutqf fwe tZi Rb" mAq KitZ cvti Ksev e"emv mvcvni tY e"envi KitZ cvti | myv GKRb `R^P t`vKvib gwy K h" Znwej i Drm e"envi, msjuS-GKU cwi Kib gya"tg e"emv cwi Pvj bv Kti, ZteB tm mpfvt e"emv cwi Pvj bv Kti gpbv ARb KitZ cvte | Ab"vq t`Lv h"t, Kico tmj vB KitZ myv cQqyRb Ks' bM" A_ ©tB e"j Lvi tdiZ h"tQ | A_ev cjiZb tgikb cwi eZb Kti bZb tgikb jq Kivi Znwej tbB e"j e"emv uE Kti h"tZ n"tQ | e"emv A_vgtb ev nbtv"tY e"emv mofvt cwi Pvj bv KitZ KLb, Kx Kvi tY, KZ Znwej cQqyRb Ges tKv_v t_k tmB Znwej mieiv Kiv DiPZ Zv nbtq Avtj vPbv Kiv nq|

cwi evti I A_qtbi cQqyM AvtQ| mvavi YZ cQZU cwi evti i GK ev GKwaK Avtqi Drm _vtK| PvKii, e"emv, KipKvR, AvZD^P" M BZ" w` i gya"tg cwi evti tAvtqi ms"v nbtZ cvti | Avevi ^"b" b evRvi LiP, emo fvor, "tj i teZb, nfbœej cQvb BZ" w` LvZ cwi evti i nbtZ%ngEK e"q msNvUZ nq| Avtqi mvt_ thgb e"tqi msMvZ ivLv cQqyRb, tZgb e"tqi mWV mgqi wKvI msMvZcY©nI qv cQqyRb | hLb thB cwi gY e"q cQqyRb, ZLb tmB cwi gY A_ ©bv vKtj nqtZv "tj i teZb e"tKqv nbtq h"t, dtj "tj t_k K bvg KuvI thtZ cvti | ce"wi Kib gwdK GB Znwej i Drm nbaY | Zvi m"p e"envi B cwi evti i tPit A_qb cQqyRb nbtZ%ngEK GB ai tbi cQqyRb Qvovl gytSgta" cwi evi tK Zvi Avtqi evBti I eo AsKi e"q KitZ nbtZ cvti | evmvq bZb tUj wfkb Ksev t_wdRvI Uj jtqi Rb" h" Avtqi nbtq Z Drm t_k A_ ©mieiv Kiv m"p bv nq, ZLb `Nqgq" FY nbtq GB NvUZ cY Kiv thtZ

cvi | tm t¶‡† FY tdiZ t| qvi GKU cwi Kí bv Ki v c¶qRb nq| dtj cwi ev‡i i mþz cwi Pvj bv| Rb| cwi Kí bvgwðK Zn‡etj i Drm wba¶Y I e e vcbv Ki‡Z A_¶q‡bi avi Yv mnvqZv K‡i |

‘j xq KvR : lkPv_xPv lkP‡Ki mnvqZvq K‡qKvU `tj wef³ ntq cÖZvU `j th‡Kv‡bv GKvU e„emv
cÖZv‡bi Pj wZ LiP I ~vqx LiP ,tj v wPvýZ Ki‡e | tmB mv‡_ G `jUv Li‡Pi ^ewkóMZ cv‡K i
Zwj Kv cÖZ Ki‡e |

GKIU we`"vj tqi tcitZI A_qqbi cijqv mqufK°CmIPZ nI qv hvq | we`"vj q GKIU mgwRK cÖzövb, hvf i gj Dft'k" gþvdi ARB bq, tmLvtbl Avq-e"q I Znlej e"e"vcvbi GKIU cwi K1 bv _vtK | wKQvcZövb, tj v mavi YZ Qm f"i teZb, cixqvi wd, fwZ©wd, Gme Drm t_!K Znlej msMö Kti | mþfvte Kvm cwi Pvj bvi Rb" cÖzövbu!K GB Znlej w"fq weifbaecKvi e"q wbefn Ki!Z nq| thgb: wKQK-KgPvix"i teZb, Ni fvov cövb, we`yr wej cövb, weifbaecKvi ms"vi gj K e"q, KipüDUvi I Avmeveci muq| dtj cÖzövbu!i eümea Kvhejmuq mþfvte mqu"tbi Rb" Znlej i weifbaecDrm I e"en!i weia LvZ weetePbv Kti h_vh_fvte Znlej e"e"vcvbi wboZ Kiv we`"vj tqi tcitvcut A_qqb | Dcti i D`vni Y, tj vi gta" `wR® t`vKb GKIU gþvdi ARBKvi x cÖzövb, wKš cwi evi I we`"vj q gþvdi ARBKvi x cÖzövb bq| eZövb cW gj Z gþvdi ARBKvi x e"emv ev Kvi ewi cÖzövbi A_qqb wbefq RwoZ | GKRb gj` t`vKmb A_qqb cijqvml tKgb? gj` t`vKmb cY" weufq Kti gþvdi ARB Kti | Avevi cY" weufqj Rb" Zv!K cY" muq, t`vKbfvov, we`yr wej, KgPvixi teZb BZ"!Pj wZ LiP, hv wbqngZfvte mqu"b Ki!Z nq| Avevi KLtbv KLtbv tþZvi cijqvRt!b Zv!K t`vKvbi AvqZb ejx, t!wdRv!i ui muq BZ"!Pj eo AvKv!i LiP Ki!Z nq| G,tj v Zvi "vqx LiP| dtj gj` t`vKmb mþfvte e"emv cwi Pvj bvi Rb" Pj wZ I "vqx mqu" Znlej weibfqM Kti | weufqj ä Avq n!Z hv" weibfq!Mi Znlej ms"vb Kiv hv, Zte Zv!K weifbaecDrm thgb: wR"!Znlej, eÜzevÜe, av!i cY" muq BZ"!Pj n!Z Znlej tRwmo Ki!Z nq| Avevi "vqx mqu" AR!bi Rb" th eo As!Ki At_!P cijqvRb nq, tmU mavi YZ weifbaewY!R"K e"visK n!Z MÖY Ki!Z cwi | G!Z `xN!gq!` A_!Cwi tkvai mthM _vKvq FY cwi tkvai S!K wKQ!v Ktg hvq | gj` e"emvxi t!P!t! weufqj ä At_!P mwK e"en!i i gva"tg Pj wZ e"q wbefn, wKQz` xN!gq!` weibfqM, Kg S!KcY!Drm t_!K FY MÖY Kti, mwK mgfq F!Yi wKw"! cwi tkvai mqu"KZ Znlej e"e"vcvbi Kvi ewi A_qqbi gj KvR |

‐qui dvḡmDnUK‐j m, evUv tKv̄úmb, tKvnbi tKv̄K‐j m G, ‐tj v eo cwi m̄ti i Kv̄ewi c̄Zōvb hv̄t i tK
ej nq tKv̄úmb | G ai tbi c̄Zōvtbi A_‐qb c̄lqv gj̄ t` vKvb ev `wR̄P t` vKv̄bi ḡtZv mij bq, eis
Atc¶vKZ RvUj | GKvU tKv̄úmb A_‐ev Znlej msM̄ni t¶t† tQvU c̄Zōvb t_‐tK wKQzvfbœai tbi myav
tctq _vK| thgb tKv̄úmb Zvi c̄lqvRbxq Znlej gj̄ Z tkv̄i wv̄ui gva‐tg msM̄ Kt̄i | c̄Zōvtbi mbvg,
gþvðvi nvi, M̄nKt̄mev ev tfv³v mšlo tkv̄i evRv̄ti tkv̄ti i gj̄ " eipx‐tZ mnvqZv Kt̄i | wv̄fbœDr̄mi gta‐
tKvb Drm, KLb, Kx cwi gvtY eenvi Kt̄i Znlej msM̄ Kiv DnZ Ges tKvb tKvb Lv‐Z Kx cwi gvtY Zv
Kxv̄te LiP ev wv̄btqM Kt̄i gþvðv eipx Kiv hvq Kv̄ewi A_‐qb Zv wbtq Avtj vPbv Kt̄i Ges w` Kvb‐Rbv
w` tq _vK |

1.2 A_¶tbi tkimlefM

A_¶qb cÖuqv GKU e"emvqx cÖZövbi Rb" thgb , i"ZcY©tZgib, GKU Ae"emvqx cÖZövbi Rb" I , i"ZcY© cÖZU cÖZövbB GtKKU A_¶qb cÖuqv mi‡_RwoZ | newfbœcÖZövbi t¶† GB cÖuqv newfbœ i‡c tbq| Gevi Avgiv A_¶tbi GB ai‡bi GKU tkimlefM Av‡j vPbv Kie| hñ I Avgut` i cv‡V`i gj nel q Kvi ewi A_¶qb, KŠ'GLvtb Avgiv Ab" KQz cÖZövbi A_¶qb cÖuqv i GKU ms¶¶B avi Yv cve|

K) cwi ewi K A_¶qb

cwi ewi K A_¶tbi t¶† cwi ev‡i i Av‡qi Drm | cwi givY bañY K‡i, tmB Avq Kxfv‡e e"q Ki‡j cwi ev‡i i m`m‡`i me‰xY g‡j nq, Zv bañY Kiv nq| cwi ev‡i i cÖqvRbxq AmsL" e"‡qi g‡a" AMñak‡i i wf‡E‡Z AwaK , i"ZcY©e"q,tj v c‡Y Kiv nq| cwi ev‡i i Avq hñ e"‡qi Rb" ht_ó bv nq Z‡e newfbœAvZ‡q"Rb, cwi PZ e"v³, eÜzevÜe t‡K A_©FY mmute tbI qv hvq| binqgZ Av‡qi mi‡_msMñZ ti‡L binqgZ e"qmgñ bañY Kiv nq| -vqx ms‡ú thgb: Mñf, mñR, Mñ, mñg‡Yi Rb" cÖqvRbxq A_© e"svK t‡K FY tbI qv hvq| KŠ' msMñZ Zn‡ej mxgve× ej Gi Dch‡B e"envi cÖqvRb| hñ cwi ev‡i i msMñZ Zn‡ej cÖqvRbxq e"‡qi Zj bvq te‡k nq, Z‡e tmUv f‡e t‡Z e"en‡i i Rb" mAq Kiv nq|

L) mi Kvi A_¶qb

cÖZU mi Kvi‡i GKU A_©e"vcbv Av‡Q| GKU mi Kvi‡i tcÖv‡U Zvi ewi R e"q tKvb tKvb Lv‡Z Kx cwi giv‡Y n‡e Ges tmB A_©tKvb tKvb Drm t‡K msMñ Kiv hv‡e, Zv mi Kvi A_¶q‡b Av‡j vPbv Kiv nq| mi Kvi‡K t‡ki mweR Db‡b At‡bK LvZmg‡n A_©e"q Ki‡Z nq, thgb: iv"ññU, tmZ‡ mi Kvi K‡v‡cÖZövb, mi Kvi nmvcvZvj , AvBb-k‡Lj v I cÖZi¶v, mgvRK AeKvV‡gv BZ"ñ | GB e"q bñv‡ni Rb" mi Kvi‡K newfbœDrm n‡Z A_©msMñ Ki‡Z nq, thgb: AvqKi, gj" ms‡hvRb Ki, mñdU U"v , Avg`w i‡é, iBw i‡é, mÄqc‡, cÖBRe‡, tURwi wej BZ"ñ | mi Kvi A_¶q‡b cÖ‡g e"‡qi cwi givY bañY K‡i tm Abjvqx Zn‡ej msMñ Kiv nq| mi Kvi A_¶q‡bi gj j¶" mgvRKj vY| mi Kvi A_¶qb mvavi YZ Aj vfRbK nq| mi Kvi A_¶q‡bi e"q, Avq Atc¶v te‡k n‡Z cv‡i | mi Kvi gwj Kvbi tek KQz e"emv cÖZövb _v‡K, hv Atc¶vKZ Kg j vfRbKI n‡Z cv‡i | thgb: BCIC-Gi Aax‡b i"v‡v‡b Kí cÖZövb, t‡v| Avevi hgjv tmZ‡i g‡Zv eo cÖKí ev"evq‡b cÖ‡i At_¶ cÖqvRb nq, hñ mi Kvi‡i i ev‡RU n‡Z ms‡úY©At_¶ ms"v‡b Ki‡Z nq| At‡bK mgq mi Kvi‡i i mgvRK I ivólq bñv‡cÈvR‡bZ e"‡qi Rb" At_¶ msKU mñó n‡Z cv‡i | dt‡j At‡bK mgq mi Kvi newfbœDrm n‡Z ^et` K‡K FY MñY K‡i | thgb : ADB (Asian Development Bank), mœkœ"vks, IDB (Islamic Development Bank) BZ"ñ | Z‡e FY cÖv‡bi mgq Gme cÖZövb newfbœkZ©R‡o t‡q, hv t‡ki Db‡b I fveg‡msi ¶‡Yi mi‡_mgvÄm"cy‡v‡ Ges Avgut` i t‡ki mi Kvi I temi Kvi mn‡hvMZvi gva‡g epr cÖKí t‡vi A_¶qb Kiv n‡q _v‡K| G ai‡bi A_¶qb cÖKí t‡K PPP (Public Private Partnership) ej v n‡q _v‡K|



Qne : e½eÜytmZz

M) AvšRazK A_Fqb

AvšRazK A_Fqb Avg`wb I iBwb LvZ_tj v wbtq wePvi-wetkH Kiv nq| evsj vt`k cÖvbZ Avg`wb fP t`k| cÖzeQi wecj cwi gvtY Lv` "mvgM", KuPvgj, tgikbwR, JIa, tctUwqg BZ`w` wewfbaet`k n‡Z Avg`wb Kiv nq| Aci ct¶l evsj vt`k n‡Z cvU I cvURvZ`e", Zwi tcvkvK, Kwl RvZ`e" BZ`w` iBwb Kiv nt"O| iBwb n‡Z Avg`wb teuk KitZ nq etj cÖzeQi weiu AstKi ewYR"NuUwZ t`Lv hq| GB NuUwZ ci‡Y cÖvmx evsj vt`wkt`i cvWtqv A_®ev tingtUÝ wetkl fngKv ivtL| AvšRazK A_Fqb Avg`wb I iBwb LvZmgv wbtq Avtj vPbv Kiv nq Ges G msPvS-NuUwZ Krfvte e"e"vcv Kiv hq Zv Avtj vPbv Kiv nq|

GKK KvR :

wk¶K 0t`tk ^et`wkK gjti mÄq evxtZ Ki Yxqö - kxlR GKwU Avtj vPbv Ktmi AvtqvRb Kiteb Ges cieZrKtmi Rb" G weiqwUi Dci GKwU ewoi KvR w`teb|

N) Ae"emvq cÖZövbi A_ms"wb

mgtR Ggb wKQz cÖZövbi ev ms"v _vK, hv gwbeKj vtY ev `wi`a I eiÅZ gwbtj i tmewq wbtqvwRZ| G ai¶bi cÖZövbi cwi Pvj bvi Rb" A_®ev At_P mgZj" cY" ev tmewi cÖqvRb AvtQ Ges tmB At_P`¶l e"e"vcvbi I cÖqvRb AvtQ| G t¶t¶t A_Fqb th fngKv ivtL Zv nt"O A_®I A_®mgZj" msMöni Drm wPyZKiY Ges Zvi m¤ze"en¶ti i gva"tg cÖZövbiUi tmewgj K D¶tK mdj Kiv| D`vnI Y wnmvte ej v hq, GKwU GwZgLvbv gþvdmfEK cÖZövbi bq| Zte GwU i At_P cÖqvRb AvtQ| wewfbaAbv vtbj gva"tg Gi v A_®msMö Kti| msMöpZ A_®eq Kiv nq GwZgt`i wewfbaDbaqtb| dtj Ae"emvq cÖZövbi At_P Drm wPyZKiY Ges D¶tK AR¶b Gi h_vhM" e"envi wbtqZ KivB Ae"emvq cÖZövbi A_Fqb gj D¶tK|

O) e"emvq A_Fqb

A_Fqb mi¶Ptq ,i "Zcy®ai b n‡Q e"emvq A_Fqb ev weRtqm dVbboÝ| gþvdl AR¶bi D¶tK jvf-¶¶zi SiK wbtq MwZ msMöb¶K e"emv cÖZövbi ej v nq| dtj e"emv cÖZövbi Zvi Znwej msMö I wewfbaqtMi Rb" th A_Fqb cÖqv e"envi Kti, tmwUB e"envi A_Fqb| Kivewi cÖZövbi ,tj vtK 3 fv¶M fm

Kiv nq: GKḡw̄j Kv̄b̄ Kv̄i evi, Askx̄ wi Kv̄i evi I th̄_ gj̄ aib̄ Kv̄i evi | GB w̄Zb c̄K̄i c̄Z̄ōv̄bi B A_ p̄t̄bi m̄vari Ȳ ēn̄k̄ō n̄t̄j v̄w̄b̄t̄q̄t̄Mi Rb̄ A_ msM̄i I A_ ēē v̄cb̄ | A_ msM̄i t̄p̄t̄ t̄q̄ gj̄ ab I FY Dr̄m m̄m̄te ēēūZ nq | ēem̄q A_ p̄q̄b̄ GB c̄v̄Vi gj̄ w̄l q̄

ēvsj v̄t̄ t̄ki met̄P̄t̄q Rb̄m̄c̄ Kv̄i evi c̄Z̄ōv̄b̄ m̄vari YZ t̄Qv̄U c̄Z̄ōv̄b̄, hv̄ GKḡw̄j Kv̄b̄ ev Askx̄ wi Kv̄i evi m̄m̄te M̄WZ | w̄w̄fb̄ēt̄j̄ I K̄iU i k̄i, M̄ḡ-M̄t̄Äi t̄n̄t̄Uj I t̄i ÷ t̄iU ēem̄v, ḡj̄ t̄v̄Kv̄b̄, tm̄j̄ b̄, ej̄UK kc̄ BZ̄w̄ GB ait̄bi ēem̄v c̄Z̄ōv̄b̄ | GKḡw̄j Kv̄b̄ c̄Z̄ōv̄b̄ j̄v̄f n̄t̄j̄ gw̄j K GKv̄ t̄f̄M K̄i, t̄j̄ v̄Km̄b̄ n̄t̄j̄ P̄Z̄c̄t̄t̄Yi Rb̄ gw̄j t̄Ki ēw̄³MZ m̄ūw̄E I ēēūZ nq |

Askx̄ wi c̄Z̄ōv̄b̄ Askx̄ vi t̄i gj̄ā S̄K ēw̄E Z nq w̄eav̄q ēem̄vi Aw̄R P̄Z en̄t̄b̄ ēw̄³MZ m̄ūw̄E ēen̄t̄i i Rb̄ c̄t̄Z _v̄K̄t̄Z nq | G ait̄bi GKḡw̄j Kv̄b̄ ev Askx̄ wi ēem̄v c̄Z̄ōv̄b̄ Zn̄ej msM̄i Dr̄m gw̄j t̄Ki w̄b̄R̄-^Zn̄ej, ḡb̄v̄d̄v, Av̄Z̄q̄-Rb̄ t̄_t̄K M̄n̄Z FY, ēvsK A_ ev M̄ḡxY ḡn̄v̄Rb̄ t̄_t̄K m̄t̄ i w̄f̄w̄E t̄Z FY M̄t̄Y | m̄Z̄i v̄s w̄b̄R̄-^Zn̄ej w̄b̄t̄q̄M K̄i Gi h̄v̄h̄w̄M ēen̄v̄ w̄b̄ōZ K̄i ḡb̄v̄d̄v AR̄Kv̄B G ait̄bi c̄Z̄ōv̄b̄, t̄j̄ vi A_ p̄t̄bi gj̄ D̄t̄i k̄ |

th̄_ gj̄ aib̄ t̄Kv̄ūm̄bi A_ p̄q̄b̄ c̄p̄q̄v̄ w̄f̄bāi t̄bi | GK̄U c̄Z̄ōv̄b̄ th̄_ gj̄ aib̄ n̄t̄Z n̄t̄j̄ mi K̄i Ab̄t̄ḡv̄b̄ w̄b̄t̄Z nq | mi K̄i Ab̄t̄ḡv̄b̄ t̄i l̄q̄vi Av̄t̄M b̄-b̄Zḡ gj̄ aib̄ c̄w̄ḡv̄Y c̄w̄Pv̄j KM̄t̄Yi c̄w̄Pq̄C̄, ēem̄vi D̄t̄i k̄ I b̄v̄b̄meā v̄j̄ j̄ w̄ w̄Pv̄i-w̄ēt̄k̄H̄ K̄i | Ab̄t̄ḡv̄b̄ t̄ct̄j̄ GK̄U t̄Kv̄ūm̄b̄ Zv̄i eo As̄t̄K i K̄iP̄Z gj̄ ab̄t̄K t̄Qv̄U t̄Qv̄U As̄t̄K w̄f̄³ K̄i t̄k̄q̄vi m̄m̄te w̄ēūq̄ K̄i | thgb̄: 10 t̄Kv̄U Uv̄Kv̄ gj̄ ab 1,000 Uv̄Kv̄ 1 j̄ P̄t̄k̄q̄t̄i w̄f̄³ K̄i m̄vari Y RbM̄t̄Yi K̄t̄Q w̄ēūq̄ Kiv nq | Ḡt̄KK̄U t̄k̄q̄t̄i i gj̄ " ḡv̄l̄ 1,000 Uv̄Kv̄ n̄l̄ q̄vi K̄i t̄Y t̄t̄ki c̄Z̄-S̄-Āt̄j̄ t̄Qv̄U w̄b̄t̄q̄MKv̄i x̄i v̄l̄ t̄Kv̄ūm̄bi t̄k̄q̄vi w̄b̄t̄Z c̄v̄t̄i | t̄k̄q̄vi t̄n̄v̄i vi MY t̄Kv̄ūm̄bi gw̄j K Ges c̄Z̄ōv̄b̄U j̄v̄Rb̄K n̄t̄j̄ Zv̄i m̄vari YZ w̄b̄q̄ḡZf̄v̄t̄e j̄f̄v̄sk̄ t̄ct̄q̄ _v̄t̄Kb̄ | t̄k̄q̄vi t̄n̄v̄i vi iv t̄k̄q̄vi ev̄Rv̄i thgb̄ Xv̄Kv̄ ÷ K Ḡt̄Ā t̄k̄q̄vi w̄ēūq̄ K̄i t̄k̄q̄viU b̄M̄ Āt̄_c̄iJ̄cv̄š̄t̄ K̄i t̄Z c̄v̄t̄i | t̄k̄q̄vi Qv̄ov ēE I w̄t̄ēAv̄i w̄ēūq̄ K̄i I th̄_ gj̄ aib̄ Kv̄i evi m̄vari Y RbMY t̄_t̄K F̄t̄Yi ḡv̄āt̄ḡ Zn̄ej msM̄i K̄i t̄Z c̄v̄t̄i | tm̄ t̄p̄t̄t̄ w̄t̄ēAv̄i t̄n̄v̄i vi A_ p̄r̄ hv̄i w̄t̄ēAv̄i ev FYc̄C̄ t̄p̄q̄ K̄i, Zv̄t̄ i t̄K w̄b̄ w̄t̄i w̄b̄q̄ḡZf̄v̄t̄e m̄y c̄v̄b̄ K̄i t̄Z n̄t̄e | t̄Kbb̄ Zv̄i t̄k̄q̄vi t̄n̄v̄i vi t̄i ḡt̄Zv̄ t̄Kv̄ūm̄bi gw̄j K b̄q̄ |

^ j̄ xq Kv̄R : w̄kP̄v̄_x̄P̄v̄ c̄W̄c̄ȳ #K̄i D̄v̄n̄v̄i Y_ t̄j̄ v̄Aāq̄t̄bi ḡv̄āt̄ḡ Aēem̄v̄x c̄Z̄ōv̄b̄, ēem̄v̄x c̄Z̄ōv̄b̄ I mi K̄i c̄Z̄ōv̄b̄i A_ p̄q̄b̄ c̄p̄q̄v̄ gj̄ā GK̄U Zj̄ b̄v̄ḡj K̄iQK̄i c̄t̄Z K̄i t̄e |

P) ēvsK I Aw̄R c̄Z̄ōv̄b̄

th̄t̄Kv̄b̄ t̄t̄ki A_ w̄ZK KḡR̄E m̄vari YZ tm̄ t̄t̄ki ēvsK I Ab̄v̄b̄ Aw̄R c̄Z̄ōv̄b̄t̄K t̄K̄-^ K̄i Āv̄ēZ̄Z nq | tm̄v̄b̄j̄ x̄ ēvsK, Rb̄Zv̄ ēvsK, i f̄c̄v̄j̄ x̄ ēvsK, c̄B̄ḡ ēvsK, k̄v̄n̄Rv̄j̄ v̄ Bm̄ v̄ḡx ēvsK- G ait̄bi mi K̄i I temi K̄i ēv̄Yw̄R̄K ēvsK_ t̄j̄ v̄ ḡb̄v̄d̄w̄f̄w̄E K ēem̄v̄ c̄Z̄ōv̄b̄, Z̄t̄e Ḡt̄ i A_ p̄q̄b̄ c̄p̄q̄v̄ m̄vari YZ ēem̄v̄ c̄Z̄ōv̄b̄ t̄_t̄K GKUz̄ w̄f̄bāc̄K̄iZ̄i | GB ēvsK_ t̄j̄ v̄ ḡb̄t̄l̄ i P̄t̄j̄ Zn̄ej t̄K msM̄i K̄i w̄w̄fb̄ēt̄ḡq̄w̄ Avḡb̄Z m̄j̄ō K̄i Ges Avḡb̄ZKv̄i t̄K w̄b̄ w̄t̄i m̄y c̄v̄b̄ K̄i | Avevi GB Zn̄ej n̄t̄Z ēvsK_ t̄j̄ v̄ w̄w̄fb̄ēt̄ K̄i ev̄t̄i D̄t̄-v̄³v̄t̄ i FY c̄v̄b̄ K̄i | GQv̄ov ēw̄³MZ w̄w̄fb̄ēt̄q̄R̄t̄b̄l̄ ēvsK t̄_t̄K FY t̄b̄q̄ hv̄q̄ | GB F̄t̄Yi Dci ēvsK w̄b̄ w̄t̄i m̄y av̄h̄c̄K̄i | w̄K̄š̄ ēvsK KZ̄R̄ FY M̄n̄Zv̄i Rb̄ av̄h̄KZ̄ m̄t̄ i n̄v̄i Avḡb̄ZKv̄i t̄K c̄t̄q̄ m̄t̄ i n̄v̄i n̄t̄Z Āt̄c̄P̄v̄KZ̄ t̄e | GB `p̄i t̄bi m̄t̄ i n̄v̄i i c̄v̄R̄B ēvsK_ t̄j̄ vi

g  pvdv| e  s  Ks Aa  t  q Avgiv Gme c  Z  vb m  u  t  K  ne  -  wi Z Rvbe| ev  Y  R  K e  vsK Qovov   KQz Aw_  
c  Z  vbI t  t  ki A_  m  ZK KgR  t  E , i"ZcY  f  gKv i  tL| evsj v  t  ki tc  lvc  tU Ggb   KQz c  Z  vb
D`vni Y ntj v Bbt  f  t  gU Kt  t  kb Ae evsj v  t  k (AvB  m  le), evsj v  t  k Mn   b  g  Y A_  qb ms  t  , evsj v  t  k
Kwl e  vsK BZ  w` | GB Aw_  R c  Z  vb, tj v evsj v  t  ki A_  m  Zi w  fb  rfb  LvtZi Db  t  b m  et  kl f  gKv
cvj b Kt  i |

1.3 Kviewi A_  qb i"Zi

eZ  rtb c  Zt  hwMZvgj K gy  evRvi e  e  -  q g  pvdv AR  bi Rb   c  Z  U mi Kwi , Av  SR  ZK
e  emv c  Z  vb, tj v  tK met  kl , i"Zj m  t ce  c  i K  b  g  dK A_  qb Ki  tZ nq| m  P  sZ I m  t A_  qb
e  e  -  cbvi e  envti e  emv c  Z  vb, tj vi S  K nm cvq Ges g  pvdv e  x cvq| w  tPi w  l qmgn A_  qb
e  e  -  cbvtK Aw  K A_  en Kt  i tZtj |

K) e  emvqK gj ab-msKU

evsj v  t  ki tc  lvc  tU A_  qb m  u  t  KZ avi Yv met  kl , i"Zj enb Kt  i | evsj v  t  k GK  U `wi `^t` k etj Aw_  R
msKU e  emv c  Z  vb, tj vi Rb   GK  U w  Z%  g  E K NUbr| GB msKtUi Rb   Kvievi c  Z  vb m  Pvi "ifc
c  i Pvj bv Kiv GK  U `jfn KvR| D`vni Y w  tmt  ej v hvq, GK  U c  Z  vb K  Pvgij tKbv c  qvRb   K  S
A_  msKtUi Rb   tm h  ` h_  mg  tq Dch  y c  i g  tY K  Pvgij w  b  tZ Acvi M nq, Zvnj c  Z  vbui
Drcv` bc  t  gv e  nZ ntZ cvti | A_  qb-msmu  s-avi Yv Zv  tK c  i K  b  g  dK h_  mg  tq c  qvRbxq c  i g  tY
A_  msM   | Zvi h_  ` e  envti mnvqZv Kt  i |

L) AbM  hi e  vsKe  -  v

Dci   Dbo   met  ki g  tZv Avgyt` i Aw_  R c  Z  vb, tj v ht  _o m  nsM  WZ bq etj F  tYi Rb   Avte` b Ki  tj |
Kw  t  Z mg  tqi g  ta" FY cvl qv hvq bv| At  bK mgq e  vsK F  tYi wecixtZ th m  u  E e  UK i  L  tZ nq, Zvi
Ac  Z Zvi KvifY e  vsK FY Dch  y mg  tq | h_  ` c  i g  tY cvl qv hvq bv| dtj e  emvqxt` i G A_  msKU
ntZ D  m  Z mgm  v tgvKwej v Kivi Rb   L  pB c  i K  i Zf  te At  _P ms  tZ nq Ges m  V K w  b  tq  M
m  xv  t  t gva  tg At  _P j v  RbK e  envi Kivi c  qvRb nq| m  V K Aw_  R c  i K  i bv | e  e  -  cbv
e  emvqxt` i G ai  tbi mgm  v ce  ogub Ki  tZ mnvh   Kt  i Ges thme c  xZtZ Zv tgvKwej v Kiv hvq Zvi
avi Yv t` q |

M)   t  k  n  Z D  -  v  3v

evsj v  t  ki teuki f  M   i  c  Z  vb D  -  v  3v v   t  k  n  Z etj Zvi GK  U `xN  g  q  w` c  i K  i bv gva  tg
A_  qb Kvh  g c  i Pvj bv Ki  tZ cvti bv| G  tZ Kt  i At  bK j v  RbK c  Z  vb Dch  y Aw_  R c  i K  i bv
Avte Aw_  R msKtUi m  p  tfe Pj tZ cvti bv Ges Aetktl j v  tfe e  tj   i Zi m  t  xb nq| A_  P GB   i Zi
Kvi Y i  ayAw_  R Ae  e  -  cbv| A_  qb e  e  -  cbwtqK Ávb _vKt  j mn  tRB GKRb e  emvqk c  i K  b  g  dK
-  t g  tj" c  qvRbxq c  i g  tY A_  ms-  b Kt  i Zvi m  V K w  b  tq  Mi gva  tg e  emvqk c  i Pvj bv Kt  i ch  B g  pvdv
AR  t Kt  i cvti |

N) Drcv` bgjLx w  b  tq  M | RvZxq Avg

GK  U mdj w  b  tq  M RvZxq Avg e  xZ c  Z  -  f  gKv i  tL| A_  qbwtqK Ávtbi c  qvM GKRb e  emvqk
w  b  tq  Mi w  fb  rKt  i , tj vi g  ta" f  el "r Avg-e  tqi m  t  e"Zv met  kHY Kt  i metPtq j v  RbK c  K  U te  Q

wb̄Z c̄ti | GB aībi j̄v̄RbK wb̄tq̄M Kvīevīw̄i Rb̄ thgb A_ēn, t̄Zgb m̄iv̄ t̄̄ki A_‰w̄ZK Dbāt̄bi Rb̄t̄l̄ w̄t̄kl̄ ī "Zc̄Y"

1.4 Kvīevī A_ēt̄bi b̄w̄Z

Kvīevī A_ēq̄b̄ ēē-̄cb̄v̄ ej̄t̄Z Kvīevīī Rb̄ c̄q̄Rbḡw̄dK Zn̄ej̄ ms̄M̄, -̄t̄ Ī xN̄t̄ḡq̄t̄ t̄mB Zn̄ej̄ wb̄tq̄M Ges Zn̄ej̄ ēEb̄ms̄p̄v̄š̄-̄ē-̄cb̄t̄K ēS̄v̄q̄ | GB ēē-̄cb̄v̄ī w̄KQz b̄w̄Zgv̄j̄ v̄ Av̄Q, hv̄ wb̄tP Zt̄j̄ aiv̄ n̄t̄j̄ v̄

K) Zvīj̄ "eb̄v̄ ḡb̄v̄d̄v̄b̄w̄Z

GKRb̄ ḡj̄ t̄v̄Kw̄b̄ Zvī c̄Z̄r̄ t̄bī w̄p̄q̄j̄ ǟ b̄M̄ Av̄q̄ (Zij̄ m̄x̄ū) m̄x̄ūȲv̄b̄ K̄P̄v̄ḡj̄ μ̄q̄ Ī Av̄b̄ w̄K Ab̄v̄b̄ ēt̄q̄ī K̄v̄ w̄P̄s̄t̄K̄t̄ī wb̄t̄Rī K̄t̄Q̄ t̄īt̄L̄ w̄t̄Z c̄tī Āev̄ t̄mB̄ b̄M̄ Āt̄_P̄ w̄KQz Ask K̄P̄v̄ḡj̄ μ̄q̄ī Rb̄ t̄īt̄L̄ ew̄KUv̄ t̄Kv̄t̄b̄v̄ ēv̄s̄t̄K̄ī GKRd̄t̄U Rgv̄ īL̄t̄Z c̄tī, hv̄ t̄̄t̄K̄ wb̄w̄t̄ mḡt̄q̄ w̄KQz m̄j̄ /ḡb̄v̄d̄v̄ c̄v̄l̄ q̄ m̄x̄ē | Ḡt̄P̄t̄t̄t̄ t̄v̄Kw̄b̄t̄K̄ w̄m̄x̄v̄š̄-̄b̄t̄Z n̄q̄, b̄M̄ Ā_K̄x̄ c̄w̄īḡv̄ȳ wb̄t̄Rī K̄t̄Q̄ īL̄t̄j̄ ^̄b̄w̄b̄ c̄q̄Rb̄ w̄ḡŪt̄b̄v̄ m̄x̄ē | hv̄ b̄M̄ Ā_q̄ēw̄k̄ c̄w̄īḡv̄ȳ t̄v̄Kw̄b̄ wb̄t̄Rī K̄t̄Q̄ t̄īt̄L̄ t̄̄q̄, Zn̄t̄Z ēv̄s̄K̄ t̄̄t̄K̄ c̄c̄ Av̄t̄q̄ī c̄w̄īḡv̄ȳ K̄t̄ḡ hv̄t̄ē | Āev̄ī ēv̄s̄t̄K̄ t̄ēw̄k̄ c̄w̄īḡv̄ȳ Ā_w̄b̄tq̄M̄ K̄t̄j̄ ēem̄v̄ī ^̄b̄w̄b̄ ēq̄ w̄b̄ēt̄nī Rb̄ c̄q̄Rbx̄q̄ b̄M̄ Āt̄_P̄ N̄w̄ūZ n̄t̄ē, hv̄ ēem̄v̄ī m̄p̄z c̄w̄ī P̄v̄j̄ b̄t̄K̄ ēv̄n̄Z K̄t̄ē | d̄t̄j̄ ēem̄v̄q̄t̄K̄ Zvīj̄ "Ī w̄b̄tq̄t̄Mī ḡt̄ā" f̄v̄īm̄v̄ "t̄īt̄L̄ Āw̄_K̄ ēē-̄cb̄v̄ K̄t̄Z n̄t̄ē | Ā_P̄ GKR̄ t̄K̄ Zn̄t̄K̄ thgb̄ ^̄b̄w̄b̄ K̄v̄h̄c̄w̄ī P̄v̄j̄ b̄v̄ī ḡt̄Zv̄ b̄M̄ Ā_q̄n̄t̄Z īL̄v̄ c̄q̄Rb̄, Ab̄w̄t̄K̄ ḡb̄v̄d̄v̄ AR̄t̄b̄ī Rb̄ t̄mB̄ Ā_w̄b̄tq̄M̄ K̄īl̄ c̄q̄Rb̄ | b̄M̄ Ā_q̄Ī ḡb̄v̄d̄v̄ī ḡt̄ā w̄ecix̄Z m̄x̄ūK̄ b̄M̄ Ā_q̄ēw̄k̄ īL̄t̄j̄ ḡb̄v̄d̄v̄ K̄t̄ḡ hv̄q̄, Āev̄ī ḡb̄v̄d̄v̄ ēw̄x̄K̄t̄ī t̄ēw̄k̄ w̄b̄tq̄M̄ K̄ī n̄t̄j̄ Zvīt̄j̄ "N̄w̄ūZ n̄q̄ | Zvīj̄ "Ī ḡb̄v̄d̄v̄ī ḡt̄ā" Dch̄j̄³ f̄v̄īm̄v̄ "ēR̄v̄q̄ īL̄v̄ Ā_ēt̄bī GKR̄U Ab̄"Zḡ b̄w̄Z |

L) Dch̄j̄³ Zvī b̄w̄Z

-̄t̄t̄ḡq̄w̄ Zn̄ej̄ w̄t̄q̄ P̄j̄ w̄Z ḡj̄ ab̄ Ī xN̄t̄ḡq̄w̄ Zn̄ej̄ w̄t̄q̄ -̄v̄q̄ ḡj̄ ab̄ m̄iēv̄n̄ K̄ī Ā_ēt̄bī GKR̄U b̄w̄Z | GKR̄U ēem̄v̄ c̄Z̄ōv̄b̄ P̄v̄j̄ t̄q̄ īL̄v̄ Rb̄ th̄ wb̄Z̄%̄ḡīĒK̄ Āt̄_P̄ c̄q̄Rb̄ c̄t̄ō, t̄m̄ŪB̄ P̄j̄ w̄Z ḡj̄ ab̄; thgb̄: K̄P̄v̄ḡj̄ μ̄q̄, k̄t̄ḡt̄K̄ī ḡR̄j̄ī c̄v̄b̄ B̄Z̄w̄ | Ab̄w̄t̄K̄ t̄ḡw̄b̄ μ̄q̄, K̄īev̄īī `v̄j̄ w̄b̄t̄K̄w̄ w̄b̄ḡw̄ B̄Z̄w̄ n̄t̄j̄ v̄ -̄v̄q̄ ḡj̄ ab̄ | P̄j̄ w̄Z ḡj̄ āt̄b̄ c̄w̄īḡv̄ȳ Kḡ n̄q̄ ēt̄j̄ Gī c̄c̄t̄l̄ Kḡ n̄q̄, d̄t̄j̄ Ḡw̄Ū -̄t̄t̄ḡq̄w̄ Dr̄m̄ n̄t̄Z m̄s̄M̄ K̄ī f̄v̄t̄j̄ v̄ ēw̄ȲR̄K̄ ēv̄s̄K̄, w̄ēf̄b̄ēĀ_ēq̄b̄ c̄Z̄ōv̄b̄, w̄b̄tq̄M̄ ēv̄s̄K̄, w̄t̄ēAv̄ī t̄n̄v̄ī vī, GB aīt̄b̄ī Dr̄m̄, t̄j̄ v̄ xN̄t̄ḡq̄w̄ FȲ c̄v̄b̄ K̄t̄ī _̄t̄K̄ | c̄P̄t̄s̄t̄ī w̄p̄q̄j̄ ǟ Ā_q̄ī t̄q̄ P̄j̄ w̄Z ḡj̄ ab̄ ēē-̄cb̄v̄ K̄ī DīP̄Z | xN̄t̄ḡq̄w̄ Dr̄m̄ t̄̄t̄K̄ Zn̄ej̄ m̄s̄M̄n̄ī Rb̄ FȲ v̄Zv̄ c̄Z̄ōv̄b̄, t̄j̄t̄t̄K̄ Āw̄K̄ n̄t̄ī m̄j̄ c̄v̄b̄ K̄īt̄Z n̄q̄ | d̄t̄j̄ hv̄ P̄j̄ w̄Z ēq̄ w̄b̄ēt̄nī Rb̄ xN̄t̄ḡq̄w̄ Dr̄m̄ n̄t̄Z Ā_m̄s̄M̄ K̄ī n̄q̄, Z̄t̄ē t̄̄L̄ hv̄q̄ Dc̄w̄R̄Z Av̄q̄ n̄t̄Z F̄t̄Ȳ m̄j̄ c̄w̄īt̄k̄v̄ā K̄ī Am̄x̄ē n̄t̄q̄ hv̄q̄ |

M) Kvīevīī ēw̄P̄t̄v̄q̄Ȳ Ī S̄K̄ ēĒb̄

Zn̄ej̄ w̄b̄tq̄t̄Mī t̄P̄t̄t̄t̄ K̄īevīī c̄Ȳ ev̄ t̄m̄ev̄ h̄Z̄ ī m̄x̄ē ēw̄P̄t̄c̄Ȳt̄j̄ K̄īevīī S̄K̄ ēĒZ n̄q̄ | c̄Z̄ōv̄Ū ēem̄v̄ c̄Z̄ōv̄b̄ Āw̄b̄ōZ̄ f̄v̄l̄t̄r̄t̄K̄ t̄K̄_t̄K̄ī ḡb̄v̄d̄v̄ AR̄t̄b̄ī t̄P̄v̄ K̄t̄ī | d̄t̄j̄ ēem̄v̄t̄K̄ b̄v̄b̄ḡj̄ī S̄K̄ī m̄s̄L̄b̄ n̄t̄Z n̄q̄ | GB S̄K̄, t̄j̄ v̄ w̄ēf̄Ȳē K̄īt̄Ȳ m̄j̄ō n̄t̄Z c̄tī | thgb̄: Ā_‰w̄ZK̄, īv̄R̄‰w̄ZK̄, m̄ḡw̄R̄K̄ t̄c̄v̄l̄v̄t̄Ū c̄w̄īēZ̄,



Q̄ē t̄ K̄īevīī c̄t̄Ȳī ēw̄P̄t̄v̄q̄b̄

evRv̄i bZb cጀȲi Dc̄w̄Z, cጀKw̄ZK `jhM, AvKw̄SK `Nōbv BZ̄w̄ | Gme c̄w̄ eZ̄, t̄j v̄t̄K w̄bqS̄Y Kiv ev Gi Rb̄ cጀw̄Z tb̄l qv̄ eጀeጀvCk̄ i cጀl mv̄avi YZ mጀē bq̄ | Zt̄e S̄K eጀt̄bi b̄w̄Z Ab̄m̄it̄Yi d̄t̄j Aw̄b̄D̄Z evRvi c̄w̄i w̄Z̄t̄ZI cጀw̄k̄Z ḡb̄dv AR̄ mጀē | GKRb eጀemvq̄ h̄w̄ iጀayGKai t̄bi cጀȲi eጀemv K̄i, Z̄n̄t̄j eጀemvq̄ ḡb̄dv AR̄ tek S̄KcȲn̄t̄q̄ h̄q̄ | cጀv̄s̄t̄i Kvi ev̄i i cȲ h̄w̄ w̄eጀfb̄el `eጀP̄t̄cȲn̄q̄, Z̄n̄t̄j S̄K eጀĒZ n̄t̄q̄ h̄q̄ | A_ꝝ t̄Kv̄t̄b̄ GK̄U c̄w̄i w̄Z̄t̄Z GK̄U cጀȲi w̄b̄q̄ n̄m̄ t̄ct̄j Ab̄v̄b̄ cጀȲi w̄b̄q̄ w̄t̄q̄ Kvi ev̄i w̄i n̄m̄KZ w̄b̄q̄ cጀl t̄q̄ tb̄q̄ mጀē n̄q̄, d̄t̄j me ait̄bi Aeጀv̄q̄ K̄w̄P̄Z c̄w̄i ḡv̄Ȳ ḡb̄dv Aw̄R̄Z n̄q̄ | GKRb ḡȳ t̄v̄Kw̄b̄ h̄w̄ Zvi t̄v̄Kv̄t̄b̄ mb̄v̄Zbx m̄v̄eb̄ I nv̄ v̄j m̄v̄eb̄ `jai t̄bi m̄v̄eb̄B w̄eጀp̄ K̄t̄b̄ Zt̄e `jai t̄bi t̄muZvi B t̄v̄Kv̄t̄b̄ mḡw̄Mḡ n̄t̄e | t̄v̄Kw̄b̄ h̄w̄ iጀaymv̄avi Y ev̄ mb̄v̄Zbx m̄v̄eb̄ iጀLb̄, Zt̄e nv̄ v̄j m̄v̄eb̄t̄bi t̄muZvi Ab̄ t̄v̄Kv̄t̄b̄ M̄t̄q̄ nv̄ v̄j m̄v̄eb̄ w̄b̄t̄e, Ḡt̄Z iጀaymb̄v̄Zbx m̄v̄eb̄ w̄eጀZvi t̄gv̄U w̄b̄q̄ n̄m̄ c̄v̄e | Aven̄l qv̄ I FZ̄t̄f̄t̄i t̄Kv̄t̄b̄ t̄Kv̄t̄b̄ cጀȲi w̄eጀp̄ n̄m̄ ev̄ eጀx̄ n̄q̄ | thgb: k̄xZeጀi P̄w̄n̄v̄ iጀayk̄xZk̄t̄j teik̄ _v̄t̄K | d̄t̄j GB mḡt̄q̄ Gi w̄b̄q̄ eጀx̄ c̄v̄q̄ | GKRb K̄v̄co w̄eጀp̄Zvi h̄w̄ k̄xZeጀi M̄oጀS̄Kv̄j xb̄ eጀiጀB ai t̄bi eጀB Zvi t̄v̄Kv̄t̄b̄ w̄b̄q̄ K̄t̄b̄, Zt̄e FZ̄t̄f̄t̄K cጀȲi P̄w̄n̄v̄ n̄m̄-eጀx̄i Kvi t̄Ȳ ḡb̄dv AR̄ P̄t̄ZM̄-n̄t̄e bv̄ | Ḡḡb̄f̄v̄te GK̄U eBt̄qi t̄v̄Kv̄t̄b̄ h̄w̄ iጀayt̄UK̄÷ eጀK̄ w̄b̄q̄ Kiv n̄q̄, Avi c̄v̄k̄v̄c̄w̄k̄ Ab̄ GK̄U t̄v̄Kv̄t̄b̄ h̄w̄ t̄UK̄÷ eጀK̄ t̄Kv̄t̄b̄ Rb̄ c̄t̄i i t̄v̄Kv̄b̄uZB w̄fo K̄t̄e | Kvi Y t̄muZvi v̄GLv̄b̄ t̄_t̄K b̄v̄v̄ ai t̄bi cጀq̄Rbxq̄ eB GKB m̄t̄_ w̄b̄t̄Z c̄v̄t̄e | GQv̄o iጀayt̄UK̄÷ eB w̄b̄q̄ K̄t̄j eQ̄t̄i i cጀt̄ḡ w̄b̄q̄ eጀx̄ t̄ct̄j I mv̄i v̄Q̄i w̄b̄q̄ ḡv̄i v̄ZK̄ n̄m̄ t̄ct̄Z c̄v̄t̄i | S̄K n̄t̄m̄ `eጀP̄t̄v̄q̄t̄Yi GB b̄w̄Z Zn̄wej msM̄n̄i t̄P̄t̄i eጀenvi Kiv h̄q̄ | tm̄Lv̄t̄b̄ GK̄U Dr̄t̄mi eጀt̄j eጀea Dr̄m t̄_t̄K Zn̄wej msM̄n̄i Kiv t̄K cጀaib̄ t̄q̄ n̄q̄ |

1.5 Aw̄_ꝝ eጀeጀvCt̄Ki K̄v̄t̄eij

Aw̄_ꝝ eጀeጀvCk̄i `jai t̄bi w̄m̄xv̄s̄-b̄t̄q̄ K̄v̄t̄ K̄t̄i :

- 1| Avq w̄m̄xv̄s̄-ev̄ A_ꝝb̄ w̄m̄xv̄s̄-
- 2| eጀq w̄m̄xv̄s̄-ev̄ w̄eጀb̄t̄q̄M w̄m̄xv̄s̄-

Avq w̄m̄xv̄s̄-ev̄ A_ꝝb̄ w̄m̄xv̄s̄-

Avq w̄m̄xv̄s̄-ej t̄Z gj̄ Z Zn̄wej msM̄n̄i cጀuq̄t̄K eጀv̄q̄ | A_ꝝb̄ w̄m̄xv̄t̄s̄ Av̄l Zv̄q Zn̄wej msM̄n̄i w̄fb̄e Dr̄m w̄beP̄b̄ Ges Gme Dr̄t̄mi m̄jeav-Am̄jeav w̄eጀt̄K̄Y K̄t̄i A_ꝝb̄-msM̄v̄s̄-c̄w̄ K̄i bv̄ M̄b̄Y Kiv n̄q̄ | mv̄avi YZ Pj̄w̄Z eጀq̄ w̄b̄t̄n̄i Rb̄ t̄f̄t̄gq̄w̄ Dr̄m t̄_t̄K Avi t̄v̄q̄ eጀq̄ w̄b̄t̄n̄i Rb̄ xN̄gq̄w̄ Dr̄m t̄_t̄K A_ꝝmsM̄n̄ Kiv n̄q̄ | mv̄avi YZ eጀemv̄i Zn̄wej msM̄n̄i gw̄j K̄t̄l̄i w̄b̄R̄-^c̄j̄R̄ I w̄eጀfb̄eDr̄m n̄t̄Z FY M̄b̄t̄Yi ḡv̄aጀt̄ḡ eጀemv̄i Zn̄wej msM̄n̄i Kiv n̄q̄ | GQv̄o eo t̄Kv̄b̄uZb̄ t̄j v̄ t̄kq̄i w̄b̄t̄q̄i ḡv̄aጀt̄ḡ gj̄ ab msM̄n̄i K̄t̄Z c̄v̄t̄i | GB t̄kq̄i t̄nv̄i vi i v̄B t̄Kv̄b̄uZb̄ gw̄j K̄i t̄Kv̄t̄b̄ cጀZ̄v̄b̄ F̄t̄Yi ḡv̄aጀt̄ḡ Zn̄wej t̄i th Ask msM̄n̄i K̄t̄i, Zvi Rb̄ cጀZ̄v̄b̄uZi F̄t̄Yi t̄v̄q̄ eጀx̄ c̄v̄q̄, Avevi gw̄j Kc̄l̄i n̄t̄Z msM̄p̄xZ gj̄ aጀbi c̄w̄i ḡv̄t̄Yi Dci w̄f̄Ē K̄t̄i gw̄j K̄t̄l̄i Aw̄Kvi cጀZ̄v̄oZ n̄q̄ d̄t̄j m̄W̄K A_ꝝb̄ w̄m̄xv̄t̄s̄ ḡv̄aጀt̄ḡB GK̄U cጀZ̄v̄b̄ F̄t̄Yi t̄v̄q̄ I gw̄j Kvb̄ t̄Z̄j ḡt̄aጀ j v̄f̄Rb̄K f̄vi m̄v̄ḡ m̄v̄t̄Z mdj n̄q̄ |

eጀq w̄m̄xv̄s̄-ev̄ w̄eጀb̄t̄q̄M w̄m̄xv̄s̄-

GK̄U `w̄R̄t̄` v̄Kv̄t̄b̄ tm̄j v̄B t̄ḡw̄k̄b̄ μq̄-msM̄v̄s̄-w̄m̄xv̄s̄-GK̄U w̄eጀb̄t̄q̄M w̄m̄xv̄s̄- ḡȳ t̄v̄Kv̄t̄b̄ Av̄mevec̄, t̄i w̄dR̄t̄i U i μq̄-msM̄v̄s̄-w̄m̄xv̄s̄-GK̄U w̄eጀb̄t̄q̄M w̄m̄xv̄s̄- Dr̄v̄` b̄Kv̄x cጀZ̄v̄t̄b̄i Rb̄ Dr̄v̄` bḡLx t̄ḡw̄k̄b̄

μq, Kvi Lvbu mboqYi LiPI GB RvZxq m×vš+ GB m×vš+ gva"tg cÖZwKZ AvMgb-wbMqtbi GKU
cwi Kí bv Ki‡Z nq| thgb: cÖZKvi x cÖZövbi tgkb μq-msμvš-m×vš+ MpxZ nq| h̄ tgkb Øvi
cÖZKZ cY'mvgMöi weμq cteP Zj bvq ejx craq, G‡Z Kti h̄ gþvdv | bM` cÖvn ejx craq Ges mePgvU
bM` cÖvn h̄ tgkb bi μq gj" t‡K teik nq|

A_, tgkbU h̄ AvMvgx `k eQi eenvi Kiv h̄te gtb nq, Zn‡j tgkb bi weibtqvM m×vš+ Rb"
AvMvgx `k eQti gyj vgvj weμq t‡K th A‡_P AvMgb nte Zvi m‡_ tgkb bi μqgtj "i Zj bv Ki‡Z
ntet| myzis AvMvgx `k eQti ctYi gj" Kx nte Ges Kx cwi gvY weμq nte Zv wePbv KtiB tKej
AvMvgx `k eQti weμqj ä bM` cÖvn tei Kiv m‡e| bM` cÖvn ntZ gþvdi cwi gvY wbyqi Rb"
weμqj ä A_‡tK Drcv b | Abv" LiP ev` w̄ tq bM` cÖvn waY KtiZ nq|

fuel t‡Zi cY' weμtqi cwi gvY | ctYi gj" waY GKU `jfn KvR etj weibtqvM m×vš+ cÖZövbi
Rb" GKU , i"ZcY@m×vš+

Abv" m×vš-

Dcw D³ `ju m×vš-Aw_R e"e"vc‡Ki Rb" mePc¶v , i"ZcY® GQvor Aw_R e"e"vcK‡K Av‡i v KQz
m×vš-wb‡Z nq, thgb-

K) Kx cwi gtY KuPvgvj μq ev cÖZövbi Rb" DcthvMx Ges tmB A_‡Kv_v t‡K msMö Kiv h̄te- G
msμvš-m×vš‡K Pj wZ weibtqvM m×vš-etj |

L) ^b^b`b cÖqvRb wbev Kivi Rb" Kx cwi gvY bM` A_‡vLv DvPZ, tmUvI GKU , i"ZcY@m×vš+

M) thme Drm t‡K Zn‡j msMö Kiv ntq‡Q, Zv‡ i cÖv cÖvb Kiv Av‡i KU m×vš+

e"vK FY I Abv" FY thgb- eÈ, wteAvi BZ"v i gva"tg Zn‡j msMpxZ ntj h̄vmg‡q wv"Ø cwi gvY
my cÖvb Kivi m×vš-Aw_R e"e"vc‡Ki GKU , i"ZcY® wqZj GKBfv‡e tkqvi weμtqi gva"tg msMpxZ
Zn‡j i t¶‡† cÖZwKZ nt‡i gþvdi ARB | j f"sk eÈb | Aw_R e"e"vc‡Ki Rb" , i"ZcY® wePv
weq |

gj" Av‡j vPbv : A_‡qb | weibtqvM - G `ju m×vš+ gta" tKvbu mevAk , i"ZcY®

1.6 A_‡qb bi μtgvb‡bi aviv

mB` k kZvaxi wke‡ei c‡iB Drcv b tKškj RvUj Zi nq Ges we‡klwqZ | wefwrZ cÖuqvi gva"tg
Drcv` b-cÖuqvi DrKlZv j vf Kti | evRvi cÖZthwMZvq w‡K _vK‡Z ntj A_‡qb-msμvš-avi Yv I eenvi
AZ"vek"K ntq hvq | wnvrek‡j weKv‡ki m‡_ m‡_ Aóv` k kZw‡tZ wdb"vY gj Z Aw_R weei Yxi wePvi -
we‡kH‡Yi Kv‡R wb‡qwrZ wQj | K‡wm‡Kj aviv e"vK A_‡vZi Dv‡Zi m‡_ m‡_ Kvi ev‡ii i wR"^-
we‡klwqZ A_‡vZ wb‡qj Ebwesk kZvaxi t‡l i w‡K A_‡qb m‡ú, wQj | A_‡qb bi μgweKv‡ki GB aviv
A_‡qb bi cKUZ I AvI Zv m‡ú‡K®Avgt" i GKU A_‡en avi Yv t‡q | MZvbm‡ZK avivq Aw_R e"e"vcK‡i
cÖvb `wqZj wQj wnvwe msi ¶Y I Zv we‡kH‡ceR fuel"r Kv‡v‡g cÖqb | GQvor cÖZövbi cÖZK Ae"v
m‡ú‡K®we‡fbœc‡te` b ^Zvi Kiv Ges bM` A‡_P e"e"vcvvi gva"tg cÖZövbu Zvi cÖq wej , tji v thb

h_vh_ mg̚tq c̚i t̚kv̚ta mg̚_nq, ZvI A_ꝝt̚bi μg̚neKv̚ki av̚vq A_ꝝt̚bi Kv̚R n̚nt̚m̚te h̚β nq | K̚S̚
m̚f̚ Zv weKv̚ki m̚v̚t̚ m̚v̚t̚ c̚iZ̚v̚t̚bi e̚w̚B̚ I c̚iM̚MZ Db̚q̚b Aw̚_R e̚e̚v̚C̚t̚ i̚ `w̚qZ̚f̚K̚ c̚i e̚w̚Z̚
K̚t̚i̚t̚Q̚| A_ꝝt̚bi weKv̚ki gj̚ Pvi Yf̚ng h̚β i̚v̚t̚o̚ A_ꝝt̚bi th̚ weeZ̚MZ k̚Z̚v̚a̚r̚t̚Z ms̚N̚U̚J̚ nt̚q̚t̚Q̚ Zv̚ c̚i̚
m̚v̚i̚ v̚et̚k̚B̚ A_ꝝt̚bi weeZ̚t̚bi av̚v̚ n̚nt̚m̚te c̚i̚Pq̚ j̚v̚f̚ K̚t̚i̚ | tm̚ Ab̚h̚v̚q̚, A_ꝝt̚bi μ̚t̚g̚v̚b̚b̚ av̚v̚K̚
ch̚q̚μ̚g̚K̚f̚t̚e̚ Dc̚v̚t̚b̚ t̚ Lv̚ hv̚q̚ :

K) 1930-Gi ce⁸Zr⁰ KK : GB mgqKv^j h³ i v⁰ tKv^uw^b, t^j vi g^fa⁰ GK¹xKi^tYi c⁰Yzvⁱ " nq | Aw₈ R weei Yx we^tkH K^ti tKv^b c⁰Z⁰vbi mv^t _ tKv^b c⁰Z⁰v^b GK¹xKi^tY n l qu D⁰PZ GB ms^fuv^s-i f^ctⁱ L^v w^tZ Aw₈ R e^e-v^cK^t i ` w^qZ^jcv^j b Ki^tZ nq | Zvⁱ GB GK¹xKi^tY wek^vj Ast^tKi A^fms^tw^b | Aw₈ R weei Yx ^Z^vi Kivi ` w^qZ^jcv^j b K^ti b |

‘j xq Dc~vcbv : eZ@vb I AZxtZi Aw_R e~e~vckt` i Kvhe~uqvi gta” th ai tbi cv_R” mjo
ntqfQ Zvi Zi bvqj K wefkH Ki |

L) 1930-Gi `KK : GK†KiY c€YZv hβ i¶ó h‡ó mdj Zv cqib| Av‡Mi `k‡K GKxfZ A‡bK c‡ZóvbB c‡i i `k‡K t` Dij qv n¶q hvq| Dciš†ki `k‡K hβ i¶ó Pig g`v i¶ i¶ nq| A‡bK jvfRbK c‡ZóvbI ¶ZM† + Zwij Kvq c‡o hvq| tmgZie‐q Kvi evi ,tj v c‡PM†b Kti Kxfvte c‡Zóvb ,tj v K t` Dij qvZi t‡K i ¶V Kiv iVv hvq, G e‐vcv† Avw_R e‐e‐vcK w‡kl `wqZi cyj b Kti b| G mgq t‡KB tkqvi w‡ui gva‐tg A‐q‡bi c‡qvRb t` Lv t` q|

M) 1940-Gi `kK : G mḡtq m̄p̄vte Kvi evi c̄wi Pvj bvi Rb̄ Zvi t̄ i c̄l̄q̄vRbxqZv w̄t̄kl f̄vte Dc̄j w̄
Kiv h̄wq | bM` A_č̄v̄tni ev̄tRU K̄ti m̄c̄wi K̄vi Z bM` č̄v̄tni ḡv̄t̄g A_č̄qb tmB_ w̄qZ̄i c̄v̄j b K̄ti |

N) 1950-Gi `KK : GB `k‡K A_¶b c‡eP `¶f¶Z c‡i eZ¶ Kti m‡eP P j vRbK ¶b‡qM c‡K†i
gj `vq‡b bv‡v c‡Ki MwY¶ZK ¶tK H K‡R ¶b‡qM RZ nq | my ‡c‡vix c¶j ‡bi gva ‡g Dchj³ `xN¶gqM
¶b‡qM Kti ¶muq e¶x | e¶q nm Kti g‡vdv m‡eP PKi Y KiV B ZLb A_¶‡bi c¶v K‡R c‡i YZ nq |
GB avi v‡K A_¶‡bi mbvZb avi ¶n‡mte MY` KiV nq |

P) 1960-Gi `KK : GB mgq t_‡KB A_‡q‡bi h̄v̄v̄ i i" | A_‡qb gj ab evRvi †K AM̄aKvi w_‡Z
i i" Kti | tkqvi tn̄v̄ vi iv c‡zÔv‡bi gwj K dtj tkqui tn̄v̄ vi † i m‡ú ev tkqvi i evRvi` i me‡axKi YB
nqj GB mg‡qi A_‡q‡bi D‡i k" | GB D‡i k" †K mdj Kivi t¶‡† bubv i Kg Aw_‡R wetkHgj K Kvh‡i i"
nq| A_‡q‡b S‡Ki avi Yv ejS‡q t` q th g‡v‡v e‡x i mv‡_ mv‡_ mvavi YZ S‡KI e‡x cvq| my‡is g‡v‡v
e‡x me‡v K‡w¶‡Z bvI n‡Z cv‡i |

Q) 1970-Gi `KK : GB `k‡K K‡úDUvi Aa‡tqi i i" nq, h‡ i ay Drcv` b tKŠkj B bq, Kvieuwi A‡qb‡KI c‡wetq t`q| A‡qb GLb AsK‡bf‡P ntq D‡V| te‡k f‡M Aw‡R m‡x‡š-gj Z R‡Uj AsK‡bf‡P Ges K‡úDUvti i gva‡tgB Zv m‡pi "i‡c m‡úv` b Kivi c‡Yzv GB mg‡q w‡tKI Rb‡c‡Zv cvq| thgb S‡Ki avi Yv GLb A‡bK m‡NKf‡te c‡i gvc I e‡e-‡cbv Kiv nq| gj a‡b Kv‡gvi mbvZb avi Yv A‡bK R‡Uj | AsK‡bf‡P nq| GB mgq thme Zw‡E‡K Kvieuwi A‡qb‡K bvbv Z‡E‡j nek‡H‡Y mg‡x K‡i‡Qtj b, Z‡‡i g‡a"

n̄wi ḡtKBR, ḡUḡj vi, ḡM̄M̄M̄b n̄Q̄j b D̄j H̄hM̄ | cieZx̄Z 1990-Gi `k̄K Gme Z̄ĒKMY M̄ȲZK n̄etk̄Yi ḡvātg A_̄q̄bi AM̄M̄Z̄Z , i"ZcȲf̄gKv c̄j t̄bi Rb̄ tb̄tej c̄j -vi j v̄f K̄ib|

R) 1980-Gi `kK : ēemv m̄c̄n̄vi Y I c̄Z̄thwMz̄gj K evRvi ēēv̄q n̄t̄K _v̄Ki Rb̄ A_̄q̄b Z̄i m̄b̄Zbx̄ w̄q̄Zj c̄w̄eZ̄ K̄i bZbīc Awef̄Z nq| GB mgq c̄Z̄v̄t̄bi n̄ewfb̄ec̄K̄i i ḡtā ḡj at̄bi mȳ ¶ ēEb I c̄K̄i , t̄j v̄nt̄Z AwRZ Av̄qi n̄etk̄YB n̄Qj A_̄q̄bi ḡj n̄elq|

S) 1990-Gi `kK I Av̄j̄bK A_̄q̄bi m̄Pbv : GB `k̄K n̄ek̄i ewYR̄ ms̄v (World Trade Organization) Av̄Z̄c̄K̄v̄k K̄i | n̄ek̄ēv̄c̄ Avḡw̄b̄iB̄v̄bi c̄Z̄eÜKZv̄ ēv̄c̄K̄f̄te n̄m̄ cvq| A_̄q̄bI G mḡt̄q Av̄SR̄n̄ZKZv̄ j v̄f K̄i | GK̄īt̄K thgb A_̄q̄bi n̄eb̄t̄q̄M m̄x̄v̄S̄-c̄v̄exi t̄Kv̄v̄q, t̄Kv̄b c̄Ȳ c̄t̄Z Kiv̄ I n̄ep̄q Kiv̄ j v̄fRbK tm̄Uv̄ n̄etePbv K̄i , Av̄ti K̄īt̄K n̄etk̄i t̄Kv̄b ḡj ab̄ evRvi Kx c̄K̄iZi I t̄Kv̄v̄ t̄t̄K Zn̄ej ms̄M̄ Kiv̄ j v̄fRbK, Zv̄l A_̄q̄bi n̄elq̄-t̄Z c̄w̄YZ nq| dt̄j A_̄q̄b nt̄j v̄ ēemv c̄Z̄v̄t̄bi ēēv̄cbv̄q GK̄iU c̄t̄q̄MK mḡv̄at̄bi t̄¶̄, hv̄ n̄nm̄vei ¶Y, A_̄D̄w̄Z I Ab̄v̄b̄ Aw̄R n̄elq̄, t̄j v̄t̄K ms̄igk̄Y K̄i m̄j̄o n̄t̄q̄t̄Q|

Ab̄k̄x̄j bx̄

ēm̄beP̄b c̄k̄ē

1. bM̄ A_̄q̄i ḡb̄v̄d̄vi ḡtā m̄x̄úK̄i f̄c?
 - K. EaȲm̄p̄ȳ
 - L. n̄ecixZ
 - M. n̄b̄ḡḡȳLx̄
 - N. mḡv̄b̄c̄v̄Z
2. Kv̄i ewi A_̄q̄b ēēv̄cbv̄ nt̄j v̄-
 - i. ch̄B c̄w̄gv̄Y A_̄v̄h̄M̄v̄b
 - ii. K̄t̄q̄K ḡt̄mi Rb̄ ḡj ab L̄Uv̄t̄bv̄
 - iii. A_̄v̄Ēb-m̄s̄p̄v̄S̄-m̄x̄v̄S̄-n̄b̄t̄Pi t̄Kv̄b̄U m̄W̄K ?

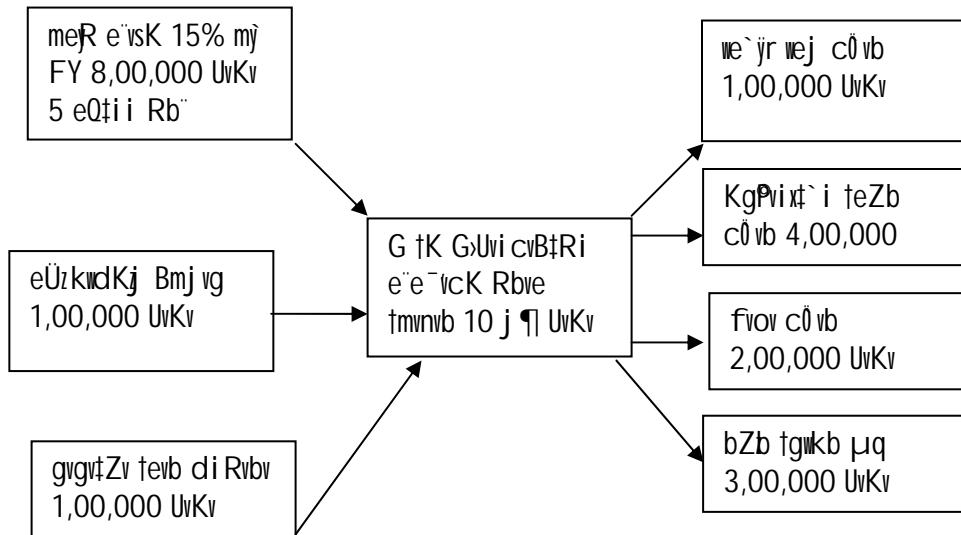
K. i I ii	L. i I iii
M. ii I iii	N. i, ii I iii

m̄n̄¶̄B D̄Ēi c̄k̄ē

1. t̄k̄q̄t̄i i n̄eb̄t̄q̄ n̄eb̄t̄q̄MKv̄ x̄t̄K n̄b̄q̄igZf̄te Kx c̄v̄b Kiv̄ nq?
2. m̄i K̄i A_̄q̄bi ḡj j ¶̄ Kx?
3. ḡj̄evRvi ēēv̄cbv̄q ēemvq c̄Z̄v̄b̄t̄K n̄etk̄l , i"t̄Zj̄ m̄t̄_ Kx f̄te A_̄q̄b K̄i t̄Z nq?

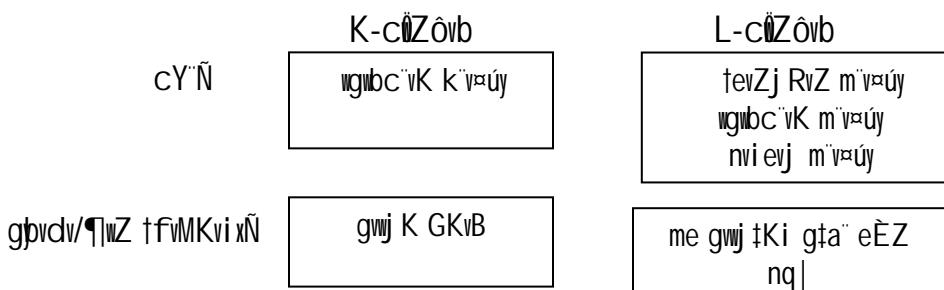
mRbkxj cikæ

1.



- 2012 mvij i AwR weei YxtZ t` Lv hvf"0 cÖZövbU ¶wZi m¤xlb nt"0 |
 K. i Bwb t_#K Avg`wb teik ntj tKvb ai tbi NwUwZ t` Lv hvq?
 L. mi Kvi tK tKvb t` tki Rb AtbK A_øq Ki tZ nq?
 M. G tK G>Uvi cÖBtRi e'e-icK Rbve tmvnwb mvgutZv KvhPigtK Kx ej v hvq? eYv Ki |
 N. Rbve tmvnwb tKvb bñwZU wKgtZv Abjmi Y Ki t j ¶wZi m¤xlb ntZb bv etj gtb Ki?

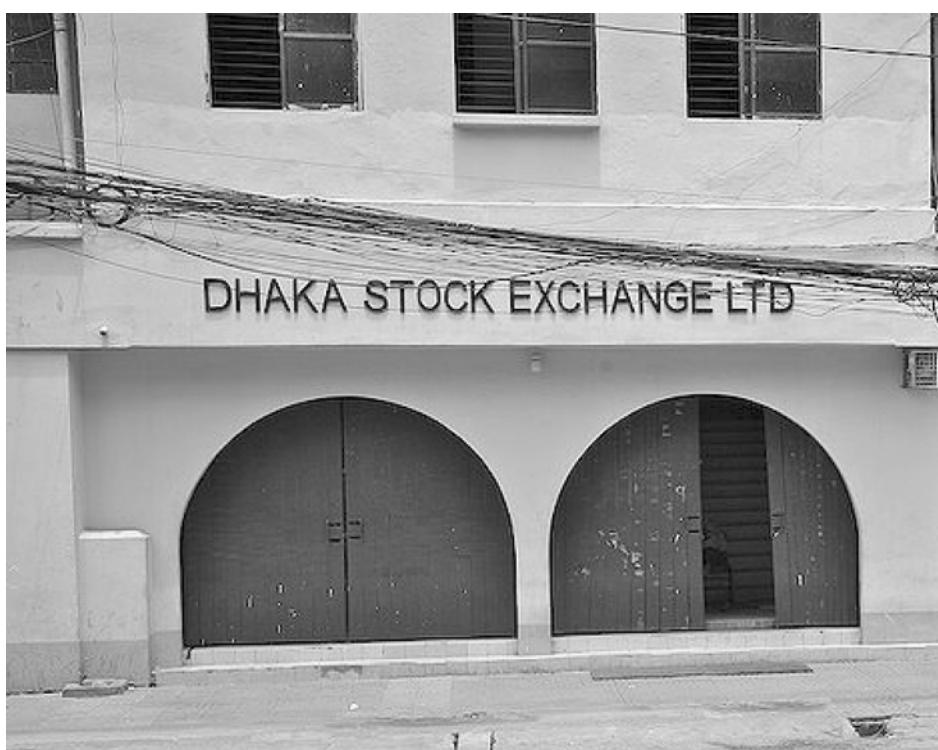
2.



- K. wKtmi ci t_#KB Drcv`b tKškj Rñlj Zi nq?
 L. GKRb eemvqxi tKvb ai tbi Ávb _vKtj cwi Kí bvgwadK t` gtb cÖqvRbxq cwi gwY A_ms-ib
 KitZ cüti? eYLv Ki |
 M. ØKØcÖZövbU Krfvte A_øb KitZ cüti? eYLv Ki |
 N. Dcw D³ `ju cÖZövb bi gta" tKvb cÖZövbUi Sjk Kg etj gtb nq? wetkHY Ki |

mBg Aa"vq
tkqvi , eÜ I WteÄvi
Share, Bond and Debenture

tKvúwb KZK BmjKZ tkqvi , eÜ I WteÄvi weibtqvMKvi x` i Rb" GtKKUJ weibtqvM nwZqvi ntmtet
metePZ nq| weibtqvMi Drm ntmtet e"eÜZ Gme weibtqvM nwZqvti i cÖZ"KUJi bR"~eikó", mjeav Ges
Amjeav i tqtQ| Gme weibtqvM nwZqvi t_tK weibtqvMKvi x` i cÖZ"KUJ Avq Ges SiktZ wfbaZ v_k|
dtj GKRb weibtqvMKvi xi weibtqvM mxtvS-tbqvi AvtM cÖZ"KUJ weibtqvM nwZqvti i weifbaew` K mxtK©
we~wi Z Rvbv ` i Kv| G Aa"vq Avgiv weibtqvMKvi xi ~pötKvY t_tK Gme weibtqvM nwZqvi mxtK©
we~wi Z RvbZ cvie|



G Aa"vq cvW tkfl Avgiv RvbZ cvie

- tkqvi , eÜ I WteÄvi i aviYv eYb KiftZ cvie|
- weifbaewKvi i tkqvti i tkWiefwM KiftZ cvie|
- weifbaewKvi tkqvti i Zj bvgj K cv_R" bYg KiftZ cvie|
- eÜ I WteÄvi i cv_R" eYb KiftZ cvie|
- j f'vskbmZ e"vL" KiftZ cvie|

7.1 figKv

ce@ZP Aa"vq, tj vZ e"emv cÖZövbi A_fqibi Drm wntmte mvavi Y tkvi, AMöaKvi tkvi eÜ i
WteÄvi m¤úfK®RtbQ | tKv¤úwb KZ® BmjKZ Gme A_fqibi nwZqvi webtqMKvi x` i Rb" webtqMi
Drm wntmte wefenPZ nq | GKRb webtqMKvi x wefbolvZ Zvi A_weihtqM Ki tZ cvti | gtb Ki, tZvgvi
evevi 10 j ¶ UvKv AvtQ | GB ` k j ¶ UvKv wZib Bt"Q Ki tj tKvtbv e"vtK "vqx RvgvbZ wntmte ivLtz
cvti A_ev wZib D³ UvKv w tq tKvtbv tKv¤úwb KZ® BmjKZ mvavi Y tkvi, AMöaKvi tkvi, eÜ Ges
WteÄvi Gt` i thtKvtbv GK ev GKwak t¶t` webtqM Ki tZ cvti | webtqMi Drm wntmte Gt` i
cÖZKui wbR^-^KxqZv i tqtQ | Gt` i cÖZU t_tK webtqMKvi xi Avq Ges SIKtZ wfbdv i tqtQ | cieZr®
Abt"Q, tj vZ webtqMi Drm wntmte Gt` i cÖZU i -KxqZv, myear-Amyear Ges Zj bvgj K wePvi
Avtj vPbv Kiv ntqtQ |

7.2 mwavi Y tkqvi

cvevij K wj wgtUW tKvúmbi Znuej msMóni GKúJ „i“ZpcY©Drm ntj v tkovi weúq| eo AséKi tgú
gj abéK tQvU tQvU Léf³ Kti tkovi wnmte weúq Kiv nq| miKv*t*i AbgywZ wbéq bébZg gj ab
msMóni ci msev` céti gvaétg weei Ycé Qwctq tKvúmbiU máútK©GKúJ avi Yv w tq RbMéYi wbKU
tkovi ptqi Avée`b PvI qv nq| AébK Avée`b coéj j Uwi i gvaétg tkovi eéb Kiv nq| dtj ¶z
weibéqMKvixiwl tkovi wKtb weibéqwtM AskMéY KiéZ cv*t*i| GivB céKZ céP tKvúmbi gwij K|
céZov*t*bi j vf ntj Géi gtaéB gévdv j fésk wnmte ewéZ nq| tkovi tnvi viéi weibéqMKZ A_©
tdi ZéhMébq| Zte Zvi tj „i céqRb coéj tkovi tnvi vi iv tméKUwi gvtKéU (thgb: XvKv ÷ K G. tPéA)
GB tkovi weúq KiéZ cv*t*i Ges tmLvtb gj „eéx tcéj Zvéi j vf nq| mwavi YZ j vfRbK tKvúmbi
tPét tkovi tnvi vi iv wbqngZfvte j fésk tcéq _véK| Zte j fésk cév*t*bi tKvébv wbé nvi ceéba*m*Z
_véK bv| tKvúmbi Rb „j fésk cév*t*b Kiv evaéZvgj KI bq| gévdv bv ntj mwavi YZ j fésk cév*t*b Kiv
nq bv| gévdv ntj | máúY©AséKi gévdv j fésk wntmte eéb Kiv nq bv| tKvúmb BéQ Kiéj théKvébv
nv*t*i j fésk cév*t*b KiéZ cv*t*i, Avev i j fésk bv cév*t*b KiéZ cv*t*i | Zte tméPét tkovi tnvi viéi
KwéZ cv*t*i gvtY j fésk cév*t*b KiéZ bv cv*t*j tméKUwi gvtKéU tkovi i gj „nwm cvq, hv tKvúmbi Rb
fvéj v bq|

nenb^tqMKvi x^t i Rb^o tkqi μq GK^U S^tKcY[©]nenb^tqM| tkqi Bm^jKvi x tKv^aúwb memgq tkqi gwj K^t i j f^vsk w^tZ eva^o _v^tK bv| tKv^tbv eQi tKv^aúwb ch^B g^vdv Ki tZ bv cvi t^j tkqi gwj K^t i tKv^tbv j f^vsk t^t l^v nq bv| Aevi tKv^acwbi AemvqbKv^tj m^aúw^E nenp^t n^tZ c^B A_©t^tK mKj t^t bv^v vi Ges AM^aKvi tkqi gwj K^t i `we tgUv^tbvi ci mvavi Y tkqi gwj K^t i `we tgUv^tbv nq| dt^j me `we tgUv^tbvi ci tKv^tbv Aewkó A_©bv _v^tKj mvavi Y tkqi gwj Kiv Zv^t i nenb^tqMKZ At^tP ci^te^tZ[©]WKO^B bv cvl^t qui Avk¹v _v^tK| Gme Kvi tY mvavi Y tkqi^ti nenb^tqM metP^tq S^tKcY[©]nenb^tqM wntmte weteIPZ nq| Z^te S^tKcY[©]nenb^tqM neavq Gi Kg tkqi t^tK Av^tqi m^aebvl teik _v^tK| ejS-ⁱtb nenb^tqM Ki t^j mvavi Y tkqi GKRb nenb^tqMKvi xi Rb^o GK^U f^vij v nenb^tqM Drm wntmte weteIPZ n^tZ cv^ti | nenb^tq^tMi nwZqui wntmte mvavi Y tkqi^ti i WKO⁻KxqZv i t^tQ| wbtgetm^tj v eY^v Kiv nt^j v:

- K) mvavi Y tkqui weibtqMKvi xK tKvúmbi gwj Kvbv t`q| dtj tKvúmbi gwj K wntmte Bni AñRZ jvf Ges m¤úEi Dci AvBbMZ Añakvi _vK|
- L) mvavi Y tkqui Bni gwj K`i tKvúmb wbqštYi cY©¶gZv t`q| tkqui gwj Kiv i"ZcY© wmxvS-MöfY Zv`i tfvUmaKvi cõqM Kivi gva"tg tKvúmbtK wbqšY Kti|
- M) mvavi Y tkqui mntr n"vši thwM| weibtqMKvi x Bf"Q Kitj thtKvfbv mgq Zvi avi YKZ tkqui n"vši KitZ cti|

weibtqMi nwZqvi wntmte mvavi Y tkquiti i KQymjeav | Amjeav i tqto|

myeav

- K) Añak Avq : ejS-i tb weibtqM Kitj mvavi Y tkqui GKRb weibtqMKvi xi Rb" fvij v Avqgi Drm n‡Z cti| weibtqMi Ab"v" nwZqvi thgb: Añakvi tkqui, eÜ I WteAvi t‡K weibtqMKvi xi cõB Avq wbw`_vK| KŠ' mvavi Y tkqui t‡K Avq wbw`_vK bv| dtj tKvúmb Añak Avq Kitj weibtqMKvi x`i cõB AvqI ejx cti|
- L) mxgve x`vq : mvavi Y tkqui gwj Kiv thš-fvte tKvúmbi SñK enb Kti| tKvfbv Ae"vZB GKRb weibtqMKvi xi SñK Zvi weibtqMKZ At_P Añak nq bv| D`vni Y"fc, gtb Ki GKRb weibtqMKvi x tKvfbv tKvúmbi 10 UvKv gtj "i 100U tkqui µq Ktib, dtj Zvi `vq mtePP 10×100 = 10,000 UvKv chS-n‡Z cti|
- M) Zvi j" : mvavi Y tkqui weibtqMKvi xi Kvto Zij m¤ú` wntmte mgv`Z| weibtqMKvi x thtKvfbv mgq Bf"Q Kitj Zvi avi YKZ tkqui weip Kti bM` UvKv msMñ KitZ cti| Zte me tKvúmbi tkquiti Zvi j"Zv mgv`b nq bv| mvavi YZ eo Ges fvij v tKvúmbi tkquiti Zvi j" Ab" tKvúmb, tj vi tP‡q teik nq|

Amjeav

- K) SñK : mvavi Y tkquiti weibtqM Atc¶vKZ Añak SñKcY® tkqui evRvti AtbK dUKv weibtqMKvi x _vK| dtj ejS-i tb weibtqM bv Kitj ¶Z nI qvi Avk½v _vK|
- L) gþvdi I m¤úE eÈtb Añakvi : tKvúmb gþvdi eÈtb mevi `vq Z_v Añakvi tkqui, eÜ I FYc† gwj K`i cõB Avq cwi tkutai ci Aenkkó gþvdi Dci mvavi Y tkqui gwj K`i Añakvi _vK| Abjfcvte tKvúmbi AemvqbKvij m¤úE weipui cõB A_®t‡K tKvúmbi me `vq cwi tkua Kivi ci Aenkkó A_®tkqui gwj Kiv fvMwfwm Kti tbq| A_P, Dfq t¶†B Añakvi tkqui, eÜ I FYc† gwj K`i `we mvavi Y tkqui gwj K`i `we t‡K AMMY wntmte weewPZ nq|

7.3 AMÖaKvi tkqvi

thme wibtqMKvi x tkqvi wibtqM t_‡K wbw@ nti Avg c‡vkv K‡i, Z‡` i Rb AMÖaKvi tkqvi GKU fytj v wibtqM nwZqi ntmtetPZ nq| Zte Avgyt` i t` tk AMÖaKvi tkqvi i msLv Lp teik t` Lv hq bv| mvavi Y tkqvi i b`vq AMÖaKvi tkqvi i wbR^wKQz^KxqZv I `enkkó i tq‡Q|

K) gwj KvY : AMÖaKvi tkqvi gwj K‡` i tKv‡wbib c‡ivci gwj K ej v nq bv| Z‡` i ‡K mvavi Y tkqvi gwj K Ges eÛ I FYc† gwj K‡` i gvSgvS Ae^v‡b wtePbv Kiv nq|

L) ifcvši thwM^Zv : AtbK AMÖaKvi tkqvi GKU wbw@ mgq ci mvavi Y tkqvi ifcvši Kivi wKí mthwM _v‡K| dtj wibtqMKvi x B‡Q Ki‡j GB mthwM e‰envi K‡i mvavi Y tkqvi gwj K n‡Z cv‡i |

wibtqMKvi xi ^wó‡KvY t_‡K AMÖaKvi tkqvi i wKQz myeav I Amjeav i tq‡Q| wb‡geAMÖaKvi tkqvi i myeav I Amjeavmgn Av‡j vPbv Kiv n‡j v :

myeav

K) wbw@ nti Avg : AMÖaKvi tkqvi gwj Kiv wbw@ nti j f‡sk cvq| dtj tkqvi gwj K‡` i Av‡qi AwbðqZv Kg _v‡K|

L) gþrvd Av‡qi Dci AMÖaKvi : j f‡sk c‡v‡b AMÖaKvi tkqvi gwj Kiv mvavi Y tkqvi gwj K‡` i j f‡sk c‡v‡bi Av‡M AMÖaKvi cvq|

M) m‡ú‡` i Dci ^we: tKv‡wbib Aemvqb ev wej‡bi mgq m‡ú‡` i Dci AMÖaKvi tkqvi gwj K‡` i ^we mvavi Y tkqvi gwj K‡` i ^wei c‡e^wtePbv Kiv nq| Zte Aek^B FYc† gwj K‡` i ^wei ci Z‡` i ^we c‡Y Kiv nq|

Amjeav

K) wbqŠY: AMÖaKvi tkqvi gwj K‡` i tKv‡bv t‡vUwaKvi _v‡K bv| dtj AMÖaKvi tkqvi gwj K‡` i tKv‡wbib Dci tKv‡bv wbqŠY _v‡K bv|

L) mxngZ Avg : AMÖaKvi tkqvi gwj K‡` i Avg nvi wbw@ _v‡K| dtj tKv‡wbib AwZwi³ gþrvd Ki‡j I AMÖaKvi tkqvi gwj Kiv Gi tKv‡bv Ask cvq bv|

KvR : GKRb wibtqMKvi xi ^wó‡KvY t_‡K mvavi Y tkqvi I AMÖaKvi tkqvi i g‡a“ Zj bv‡j K wePvi Ki |

7.4 eÜ

meibtqMKvi xt` i Rb meibtqvMi Avti KU nwZqvi n"Q eÜ| cteB tRtbQ th `wj j ev P³c¹i gva"tg tKvúwb meibtqMKvi xt` i t²K FY gj ab ms"b Kti, tmU²K eÜ ej v nq| t²k AiaKsk tKvúwb e'isK ev Ab"b A²W²R c²Z²b t²K FY ibtq FY gj atbi ms"b Kti | dtj meibtqvMi nwZqvi ntmté eÜ GLbI Avgt` i t²k Ly teuk cwi P²Z cvqib|

meibtqMKvi xi ` wotKvY t²K eÜi wKo²Avj v` v "KxqZv ev "ewkó" itqf0| wbtgætm²j v Avtj vPbv Kiv ntj v:

- K) RvgvbZ : etÜi wecixtZ tKvúwb mvavi YZ "lqx m²É ev `wj j c¹w RvgvbZ ntmté ivL| dtj tKvúwb meibtqMKvi xt` i cvl bv cwi²kv² Ki²Z bv cvi²j Gme m²É wmp Kti meibtqMKvi xi v Zv² i A²A²v² q² Ki²Z cvi|
- L) cwi cKjZvi Zwi L : tKvúwb KZ² BmjKZ etÜi GKU bw²0 cwi cKjZvi Zwi L _v²K| D³ cwi cKjZvi Zwi tL meibtqMKvi x etÜ D²j wZ wZ gj "tdi Z cvq|
- M) FY` vZv : eÜ gwj Kiv tKvúwb FY` vZv ntmté MY² nq| dtj Zv² i tKv²bv tfvUwaKvi _v²K bv|
- N) ifcvsit²hM²Zv : tKvúwb AtbK mgq meibtqMKvi xt` i Kv²0 ifcvsit²hM² eÜ wmp Kti _v²K| G²¶²t² eÜ gwj Kiv B²0 Ki²j FYct² D²j wZ kZ² Abjv²i Zv² i avi YKZ eÜtK bw²0msL²K mvavi Y tkqvti ifcvsit² Ki²Z cvi|

myear

- K) mt` i nvi : mt` i nvi bw²0 _v²K weavq etÜ meibtqMKvi xt` i Avq bw²0 _v²K| dtj Zv² i Avq AvbÓqZv Kg _v²K| Zte tKv²bv tKv²bv mgq mt` i nvi cwi eZ²okj I ntZ cvi|
- L) S²K Kg : etÜi wecixtZ "lqx ev Ab"b m²É RvgvbZ ntmté ivL nq weavq eÜ meibtqMKvi xt` i S²K nrm cvq|
- M) gþvdl Ges m²ut` i Dci A²aKvi : tKvúwb KZ² A²RZ Avq t²K me²lg eÜ gwj K² i my c²vb Kiv nq| Ab"b t²K tKvúwb wej y² ev AemvqbKv²j m²u² wmpui c²B A²²t²K me²lg eÜ gwj K² i cvl bv UvKv cwi²kv² Kti Ab² t²i `we c²Y Kiv nq| A²²eÜ gwj K² i `we mvavi Y Ges AM²aKvi tkqvi gwj K² i `we t²K AM²MY ntmté wetePZ nq|

Amyear

- K) Kg Avq nvi : mvavi Y tkqvi Ges AM²aKvi tkqvti i Zj bvq Kg S²KcY²weavq eÜ gwj K² i Avq nvi Kg nq|
- L) wbqSY : AM²aKvi tkqvti i b"q eÜ gwj K² i tfvUwaKvi _v²K bv weavq eÜ gwj Kiv tKvúwbw²Y AskM²Y Ki²Z cvi bv|

7.5 WteAvi

WteAvi nt"Q GKU RvgvbZnenxb eÜ | dtj etÜi AuaKvsk ^ewko" WteAvi ie` "gvb| eÜ | AMöaKvi tkqti i b"vq WteAvi | Avgit` i t` tk Lye teuk t` Lv hq bv|
 etÜi Zj bvq Gi wbR^-^ewko" nt"Q, WteAvi i wecixtZ tKtbv RvgvbZ _vtK bv| WteAvi i wecixtZ RvgvbZ _vtK bv weavq me tKvúmbi WteAvi webtqvMKvi xi v µq Kti bv| webtqvMKvi xi v mavi YZ eo - ðvgab" tKvúmb KZK BmjKZ WteAvi Zv` i A_@ebtqvM Kti |

WteAvi i myear | Amjeav

webtqvMi nwZqvi wntmte WteAvi i wKozmyear | Amjeav wgijs :

myear

- K) wbqigZ Avq : etÜi b"vq webtqvMKvi xi v WteAvi t_#K wb` @ nt`i wbqigZ Avq cvq |
- L) wb` @ mgq : WteAvi i wb` @ tgqt` i Kvi tY AtbK webtqvMKvi xi KtQ GU Rbuc@ |

Amjeav

- K) RvgvbZnxZv : WteAvi i wecixtZ tKtbv RvgvbZ _vtK bv weavq GU SIKCY®
- L) wbqSY : etÜi b"vq WteAvi gwj Kt` i tfvUmaKvi _vtK bv| dtj tKvúmbi cwi Pvj bvq WteAvi gwj Kt` i tKtbv wbqSY _vtK bv |
- M) gþvdy I m¤ut` AuaKvi : WteAvi gwj Kiv mavi Y cvl bv` vi t` i mgvb gh® v tfwM Kti | dtj tKvúmbi AWRZ Avq t_#K WteAvi gwj Kt` i my t` i qvi AvfM eÜ gwj Kt` i my cwi tkva Kiv nq | Abjfcvte tKvúmbi wejybi mgq ev AemqbKtj eÜ gwj Kt` i ` we ev cvl bv cwi tkvai ci WteAvi gwj Kt` i cvl bv cwi tkva Kiv nq |

7.6 evsj vt` tkvi tkqvi evRvi

thtKtbv t` tkvi A_@wZtZ tkqvi evRvi gj ab msMöni evRvi wnmte ,i "ZcY®fngKv cvj b Kti | GRb" mavi Y RbMY ev webtqvMKvi xi cÖvkv _vtK tkqvi evRvi thb mþfute cwi Pwj Z nq| mgþqi mv_ mv_ wevfbecwi eZtbi gra"tg evsj vt` tkvi tkqvi evRvi þgk DbeZ mwab Kti tQ | tkqvi evRvi webtqvM GKU SIKCY®webtqvM | AZGe, tkqvi evRvi webtqvM m¤utK®mVK avi Yv bv _vKtj webtqvM Kiv DiPZ bq | GtZ j vt`i mv_ mv_ ¶wZ nI qvi Avk½v _vtK | tkqvi evRvi webtqvMi cþe®tKvúmb,tj vi ewi® Aw® weei Yx msMö Kti tKvúmbi wevfbecZ_ thgb: tkqvi cÖZ Avq (BwGm), e"emvi aib, tKvúmbi e"e"icbv, wbU m¤u` gj mn (GbGwf) Ab"vb" Aw® Z_w` wetkHY Kiv cÖqvRb| tKvúmb,tj vi cvkvcmk wki LvZ Ges t` tkvi A_@wZK Ae"v m¤utK®ch® Ávb msMö Kti webtqvM wmxvS-wtZ nq | cÖqvRtB evRvi wetkI Át` i civgk®tbl qv hq | Zte tKtbv Ae"vtZB ,Rtei gra"tg cvl qv Z_ t_#K webtqvM wmxvS-tbI qv DiPZ bq |

tkqi BmjKvi x tKvúmb Ges welbtqMKvi x` i tkqi μq-μepq mófite múv` tbi Rb[”] mcíZ[”]ñZ cíZòv[”]bi cíqyRb nq| Gifc cíZòv[”]K ÷ K G· tPÄ ej v nq| ÷ K G· tPÄ bvgK cíZòv[”] m*vav*i Y RbMY ev cíZòv[”] t‡K tKvúmb‡K Zn*wej* ms”†b m*vav*h[”] Kti Ges welbtqMKvi x` i Rb[”] tkqi μq-μepq t*q* GKññ ñ ñ tbi e”e” Kti| evsj v”†K ”ñ ÷ K G· tPÄ i†q”|

- 1) $XvKv \div K G \cdot \ddot{P}\ddot{A} \text{ wj wg tUW}$
 - 2) $P\ddot{A}M\ddot{o}g \div K G \cdot \ddot{P}\ddot{A} \text{ wj wg tUW}$

Dwij **W** Z ` **J** G. tPfÄ wewfbetKv¤úmbi mwaví Y tkvi, wDPqyj dñU, WteÄvi Ges eÜ BZ`w` muq weaq nq| weaqMkvixt i weaqM mmvš-tbqvi mjeat^o÷K G. tPfÄ Zwij Kvfy³ tKv¤úmbi tkvi, tj vK G, we, wR, Gb Ges tRW BZ`w` tkWfZ wef³ Kiv ntqtQ|

mvavi YZ tkqvi evRv‡ i MvZ ev mv‡eK Ae-`r e§vi Rb" mPK e"envi Kiv nq| D`vnY-†fc XvKv ÷ K
G. †P‡Ä :

- K) mKj tkqvi gj " mPK (All Shares Price Index),
 - L) WGMB mavi Y mPK (DSE General Index) Ges
 - M) WGMB 20 mPK (DSE20 Index) bvtq WZbuJ mPK eenvi Kiv nq

Abjfcfite PÆMÖ ÷ K G. †P†Ä :

- K) แอลเอ็มบี แอลเคจี ทีเคพีเค (CSE All Shares Price Index)
 - L) แอลเอ็มบีแอลจี ทีเคพีเค (CSE Selective Categories Index) เกส
 - M) แอลเอ็มบี 30 ทีเคพีเค (CSE 30 Index) บีทีก แอลเคจี ทีเคพีเค คีพีจี ซี ॲฟ စි

tkqvi evRv*t*i i mPK cÖZir b cÖZibqZ | Vvbvgv K*t*i | Gme | Vvbvgv evRv*t*i i M*t*Z ev` K m¤úK©Z_ t`q| G mP*t*Ki | Vvbvgv tkqvi evRv*t*i Zwij Kvfj³ tKraúwb⁴ t*j* vi tkqvi gj⁵ | Vvbvgvi Dci wbff K*t*i | AuaKvsk tkqvi*t*i i `vg evo*t*j mPK ev*t*o, Averi AuaKvsk tKraúmbi tkqvi*t*i i `vg Kg*t*j mPK K*t*g|

7.7 tkqvti wnb‡qvM c×wZ

tkqvi evRv*i* wewbtqvMKvi xi v `yU Dcv*tq* wewbtqvM Ki tZ cv*i* | h_v :

- K) c̄l̄ngK evRv̄t̄i i (Primary Market) gvātg
L) tm̄tKÜwi evRv̄t̄i (Secondary Market) gvātg

K) 콜링크 상장 : 콜링크 상장은 ej tZ tKvumb th evRvti tkqvi wewui c_og ctive (Initial public offering) Kti, tm evRvti tK ebsq | tKvbtv tKvumb c_ogentii gtZv evRvti tkqvi wewui Ki t j tmwutk tkqvi wewui c_og ctive ej v nq | GKRb webofqMKvix tKvbtv tKvumbi tkqvi wewui c_og ctive AskMhY Kti tkqvi uq Kitj, tm c_ogK evRvti tkqvi uq Kitj etj gtb Kiv nq |

L) tmtKÜwi evRvi : tKvúwb KZK cÖgevi weibfqMKvi x`i KvQ tkqvi weipi ci weibfqMKvi xi v bRt` i gta" tkqvi muq-wepaq KitZ cüti | th evRvi weibfqMKvi xi v bRt` i gta" tkqvi muq-wepaq Kit, tm evRvi tK tmtKÜwi evRvi ej v nq |

7.8 j f'vsk I j f'vsk bñZ

GKU tKvúwb A|RZ jvf ev gþvdi tkqvi gwj Kt` i cÖc" Avq| dtj A|RZ jvf ev gþvdi tkqvi gwj Kt` i gta" eEb Ki v nq| mavi YZ tKvúwb A|RZ jvf ev gþvdi cüi Ask tkqvi gwj Kt` i gta" eEb Kiti bv| jvf I gþvdi GKU Ask fweI tZ eemvi KitR A_qtb Rb" msimZ Kit Ges ewK Ask tkqvi gwj Kt` i gta" eEb Kiti | jvf ev gþvdi th Ask tkqvi gwj Kt` i gta" eEb Ki v nq, tm AsktK j f'vsk ej v nq | tKvúwb mavi YZ `Bfvte j f'vsk w` tZ cüti |

K) bM` j f'vsk

L) ÷K j f'vsk ev tevbvm tkqvi

K) bM` j f'vsk : th j f'vsk bM` UvKvq cüi tkva Ki v nq, tm j f'vsktK bM` j f'vsk ej v nq | D`vniY-1fc: gtb Ki, GKU tKvúwb 10% bM` j f'vsk tNvI Yv Kit | GKRb tkqvi gwj K H tKvúwb 10 UvKv gjj "i 500 tkqvi avi Y Kit | D³ eW³ bM` j f'vsk mntmte 1×500 UvKv ev 500 UvKv cüte |

L) ÷K j f'vsk : tKvúwb AtbK mgq bM` j f'vstki cüi etZ÷K j f'vsk ev bM` j f'vstki cükvcmk ÷K j f'vsk w` tq _vK | tKvúwb mavi YZ eZgvtb BmjKZ tkqvit i Dci AbjcvZK nv|i ÷K j f'vsk w` tq _vK | dtj tKvúwb tkqvit i msL"v eWx cüq| gtb Ki, GKU tKvúwb eZgvtb 10 UvKv gjj "i 1 tKU tkqvi AvQ | tKvúwb 50 kZvsk ev 2:1 AbjcvZ ÷K j f'vsk tNvI Yv Kit | dtj tKv b weibfqMKvi xi eZgvtb 500U tkqvi _vKit ÷K j f'vsk cveri ci tkqvi msL"v 750U nte | Abjfcfvt tKvúwb tgvU BmjKZ tkqvi 1.5 tKU nte |

j f'vsk bñZ

tKvúwbtk cÖzeQi j f'vsk-msjuvš-weiFbemxvš-btZ nq | thgb: A|RZ j vf fi KZ Ask j f'vsk t` qv nte, bM` j f'vsk bv ÷K j f'vsk t` qv nte BZ"v | Gme m×vš-tbqvi Rb" cÖZU tKvúwb mybw` bñZgij v _vK, hv tKvúwbtk j f'vsk cÖvbt w` Kibt Rbv w` tZ cüti | Gme bñZgij vK j f'vsk bñZ ejj | mavi YZ wZb cÖvi j f'vsk bñZ cüi j wZ nq | h_v

K) wñZkj UvKv j f'vsk bñZ : G bñZ Abjhqk cÖzeQi A|RZ j vf t_!K mgciwgy UvKv j f'vsk t` qv nq | D`vniY-1fc: GKU tKvúwb cÖzeQi tkqvi cÖZ 10 UvKv j f'vsk w` tj GvU!K wñZkj j f'vsk bñZ ej v nte | tkqvi cÖZ Avq hZ teik tnvK bv tKb, tKvúwb MZ eQi ,tj vZ cÖE j f'vstki mgciwgy j f'vsk cÖvb Kit | Zte G c×wZtZ mavi YZ j f'vstki cüi gyv Ktg bv |

L) j f'vsk cÖvb AbjcvZ bñZ : G bñZ Abjhqk tKvúwb cÖzeQi Avqi KZ Ask j f'vsk cÖvb Kit, G weI tq m×vš-tbq | m×vš-Abjhqk tKvúwb cÖzeQi AbjcvZK nv|i j f'vsk cÖvb Kit | D`vniY-1fc,

għib Ki, tKvibv tKvawib 50% j-fisk cōm bi Avbċiż ZK nni minn tħalli bañ Y Kti | dżej tKvibv eQi hawn tKvawib Av-RZ Avaq 2 tKwU UvKv nq, Zniedja tKvawib j-fisk minn tħalli tkomu għiex Kt' i 2 tKwU × 50% ev 1 tKwU UvKv cōm kbira Ktiegħi |

M) w̄i j f̄vsk mv‡_ AñZwi³ j f̄vsk bñZ : thme tKv¤úmbi Avq w̄ñZkj ev w̄bqñgZ bq, tmme tKv¤úmbi Rb" GU GKU Av`k©j f̄vsk bñZ| G bñZ Abñvqx tKv¤úmb cñZeQi bñbZg w̄ñZkj j f̄vstki mv‡_ AñZwi³ j f̄vsk cñvb Kti| Abñvb" j f̄vsk bñZi Zj bvq GU AtbK bgbxq weavq AtbK tKv¤úmb GB j f̄vsk bñZ Abñmi Y Kti |

Ab_jxj bx

e-mail: Pub_Cke@Gmail.com

- 1| gj ab LvUv̄t̄bvi Drm̄N
 i. t̄kqvi
 ii. eÛ
 iii. W̄teÂvi

W̄bt̄Pi t̄KvbW̄U mW̄VK?
 K. i I ii
 L. i I iii
 M. ii I iii
 N. i, ii I iii

2| AM̄aKvi t̄kqvi gw̄j Kf` i Am̄eav t̄KvbW̄U?
 K. gþvðvi Dci AM̄aKvi
 L. m̄xgve× `vq
 M. m̄xgZ Avq
 N. vþw̄θ n̄v̄i Avq

3| ÷ K G. t̄Pt̄Äi Zw̄j KvFy³ t̄Kvæum̄bi t̄kqvi
 K. 2 L. 3 M. 4

Wb‡Pi D†xCKWU c‡o 4 | 5 b¤↑ c¤k¤ D¤i `vl

Rbve nwee ðevÜeõ tKvúmbi cõgefti i gõZv tkqi wépi cõve t` tL AvKó ntq Zv µq Kéb| KéqK eQi ci Zvi AwéR msKU t` Lv wéti wZéb Zv wépi KiéZ eRvéi théZ Pvé"Qb|

- 4 | Rbve n̄mee ðeñÜeñ t̄Kv̄úmbi t̄kqvi t̄Kv̄_v t̄_t̄K msM̄ K̄t̄ t̄Qb?
 K. t̄Kv̄úmbi c̄ñb Awdm L. m̄m̄KDwí wR GÜ G. t̄PÄ K̄ngkb
 M. c̄ñqK evRvi N. t̄mt̄KÜwi evRvi

5| tkqvi wewpi Rb" Rbve nwetei tKvb evRv‡i h‡m‡Z n‡e?

- K. tKv‡úbi c‡vb Awdm L. wv‡KDw‡UR GÛ G. ‡PÄ Kigkb
M. c‡ugK evRvi N. tmtKÜwi evRvi

msi¶B DËi c‡kæ

1. tKvb j f‡sk bw‡Z‡Z Av‡qi Kg Ask j f‡sk c‡vb Kiv nq|
2. g‡v‡vi GKwU Ask f‡el ‡Z e‡em‡qi tKvb ai ‡bi Kv‡Ri Rb" msim‡Z _‡K?
3. tkqvi evRv‡i i mwe‡ Ae‡v tevSri Rb" Kx e‡envi Kiv nq|
4. tkqvi evRvi th‡Kv‡bv t`‡ki A_@‡Z‡Z tKvb ai ‡bi evRvi wnm‡e f‡gKv i‡L?

mRbkxj c‡kæ

1| kvnxbj mi Kwi PvKwi t‡K Aemi M‡tYi ci K‡qK j ¶ UvKv n‡Z c‡b | wZ‡b GB A_@tKv‡úb‡Z
w‡b‡q‡M Ki‡Z Pv‡Qb | wZ‡b Ggb w‡b‡q‡MKvix n‡Z Pv‡b thb Z‡K m‡ tc‡Z bv nq Ges tKv‡úbi
i "ZCY@m‡v‡S-M‡tY AskM‡tY Ki‡Z c‡tib | ZvB wZ‡b @m‡h‡P q‡l | @mKZ‡tKv‡úbi w‡r‡b‡Kv‡h‡tg
Z_ msM‡t K‡i Zv w‡k‡H Ki‡Qb |

- K. WteAvi gw‡j Kiv K‡` i mg‡b gh‡P v ‡f‡M K‡i?
L. tKvb ai ‡bi j f‡sk c‡vb Ki‡j tKv‡úbi tkq‡i i msL‡v e‡x c‡te? e‡vL‡v Ki |
M. kvnxbj @m‡h‡P q‡l | @mKZ‡tKv‡úbi tKvb Z_ w‡k‡H Ki‡Qb? e‡vL‡v Ki
N. tKvb ai ‡bi w‡b‡q‡MKvix n‡q kvnxb‡i i Rb" h‡m‡h‡p n‡e et‡j Z‡g g‡b Ki | w‡k‡H Ki |

2| A & Z tKv‡úb‡Z t‡i R‡g Rbve L‡ei tnv‡mt‡bi Kv‡Q R‡gv‡bZ wnt‡te ti‡L 2 tKwU UvKv FY gj ab
msM‡t K‡i | L‡ei tnv‡mt‡bi m‡t tKv‡úbi th Pv‡3 n‡q‡Q Z‡Z A_@‡diZ c‡l qvi Zwi L 2012 m‡j
1 Rv‡y‡wi D‡j L Av‡Q | nVvr tKv‡úb‡U 2010 m‡j i R‡b g‡t‡m we‡ß n‡e et‡j tNvI Yv Av‡m | Z‡Z
wZ‡b w‡p‡j Z nb‡b |

- K. tkqvi gw‡j K‡` i c‡c" Av‡q Kx?
L. thme tKv‡úbi Av‡q w‡Z‡kxj , Zv‡v tKb w‡i j f‡st‡ki m‡t A‡Z‡i 3 bw‡Z Ab‡ni Y K‡i? e‡vL‡v
Ki |
M. A & Z tKv‡úb‡A_@‡bi Rb" tKvb tK‡k‡j w‡U te‡Q w‡b‡q‡Q? eY‡v Ki |
N. A & Z tKv‡úb‡ we‡ß n‡q ev bv n‡q D‡q t¶‡t L‡ei tnv‡mt‡bi w‡b‡q‡Mi w‡i‡c‡E‡U gj v‡b
Ki |

Z Z x q A a " v q

A‡_⊕ mgqgj ..

A_v@tbi teiki fM m×vši g‡j A‡_P mgqg‡j "i avi YwU RwoZ| GLbKvi 100 UvKv Avi 10 eQi
c‡i i 100 UvKv mgvb gj " enb K‡i bv| A‡_P mgqg‡j "i GB avi Yv Avgv‡` i ^` b‡` b A_¶‡bI c‡qvRb|
M‡gXy gnwRb t‡K h‡` A_¶FY tbqv nq, ZLb tm Kx nv‡i my wnmve K‡i, GUv Rvbv _vK‡j Avgiv Ab‡v
Dr‡mi mv‡_ Zj bv K‡i me‡P‡q MhY‡hM" Drm tei K‡i A_¶qb Ki‡Z cvie| e‡vsK t‡K FY †b‡j
Avgv‡` i f‡eI †Z th F‡Yi wKw" -c‡i t‡kva Ki‡Z nq, Zv Kxfvte wba‡Y Kiv nq GB msprvš-AsK Avgiv
GB Aa‡v‡q wKLe| GB Aa‡v‡q AsK Ki‡Z †Zvgv‡` i c‡Z‡Ki mvB‡wUwK K‡v K‡j Ui j wM‡e| Z‡e
wdb‡wYquj K‡v K‡j Ui e‡enwi Kiv hv‡e bv|



GB Aāvq cW tktl Avgiv Rvb‡Z cvi e-

- A‡_¶ eZ@v b gj " I fneL "r g‡j "i g‡a" m¤úK©
 - c‡KZ mt` i nvi ¶bY@ Kivi c×wZ
 - F‡Yi ¶Kw" - ¶bY@ Kivi c×wZ
 - mÂq w" ‡gi fneL "r gj " ¶bY@ Kivi c×wZ

Qme: K^{vj} K^{tj} Uⁱ

3.1 At_ mgqgj "i avi Yv

Wdb"Yi ` wotZ mgqgi mv_ mv_ At_ gj " cwi ewZQ nq A_ GLbKvi 100 UvKv Avi cip eQi ct i 100 UvKv mgvb gj " enb Kti bv, GLbKvi 100 UvKv AmaKZi gj evb | GUWB At_ mgqgj " avi Yv | At_ mgqgj " i gj Kvi Y mjt i nvi | gtb Ki, Zyg tZvgvi eUj KvQ 100 UvKv cvl, GgZve tq tm ej j 100 UvKv GLb bv cwi tkva Kti 1 eQi ci cwi tkva Kite | At_ mgqgj " etj th GLbKvi 100 UvKv Avi GK eQi ct i 100 UvKv mgvb gj " enb Kti bv | aiv hK, mjt i nvi kZKiv 10 fM A_ Zyg hw` tmvbj x e"vsk GLb 100 UvKv Rgv ivL, Zte AvMvgx eQi e"vsk tZvgfK 110 UvKv t` te | mZi vs GLbKvi 100 UvKv Ges AvMvgx eQti i 110 UvKv At_ mgqgj " Abjwqk mgvb gj " enb Kti |

3.2 At_ mgqgj "i mt

Dcti i D` vni tY Avgiv tRtbi th mjt i nvi kZKiv 10 fM ntj GLbKvi 100 UvKv, AvMvgx eQti i 110 UvKv Ges 2 eQi ct i 121 UvKv mgvb gj " enb Kti | GB 100 UvKv ej v nq eZgb gj " Ges 110 | 121 UvKv ej v nq fvel "r gj " |

3.2.1 fvel "r gj " | ewi K Pmuex

eZgb gj " Rvbv _vKtj 1bs mt eenvi Kti fvel "r gj " tei Kiv hvq |

$$mt -1: fvel "r gj " (FV) = eZgb gj " (1 + mjt i nvi)^{evrmi K tgv}$$

GLvb FV ntQ Future Value

$$\begin{aligned} eZgb 100 UvKvi 1 eQi ct i fvel "r gj " &= 100 (1+0.10)^1 \\ &= 100 \times 1.10 \\ &= 110 UvKv \end{aligned}$$

$$\begin{aligned} eZgb 100 UvKvi 2 eQi ct i fvel "r gj " &= 100 (1+ 0.10)^2 \\ &= 100 \times 1.21 \\ &= 121 UvKv \end{aligned}$$

fvel "r gj " wbaftYi Rb" Dci D^3 D` vni tY th cipqwu e"euz ntqfQ, ZtK ej v nq PmuexKiY cxiZ | GLvb j PYxq th GK eQi ct i 110 UvKv fvel "r gj " i gta" Avmj 100 UvKv I my 10% nti 10 UvKv | GKB fvt eZxq eQi Avi 10 UvKv my ntj eZxq eQti fvel "r gj " nI qv DIPZ 120 UvKv Ks' eQti i fvel "r gj " ntqfQ 121 UvKv | Gi Kvi Y eZxq eQti i i"tZ Avmj aiv nq 110 UvKv Ges ZtZ Kti eZxq eQti 10% nti my nq 11 UvKv | Gfvt cip eQti i my vmp tK eZxq eQti i Avmj ati Zvi Dci eZxq eQti i my avh"Kivi cipqfK ej v nq PmuexKiY cxiZ | PmuexKiY cxiZtZ

cõZeQi my vmtj i Dci my avh®Kti fnel®r gj " mbañY Kiv nq| A_Þ my Avmtj i Dci th my cõvb Kiv nq Zv®K Pµew®x my ej v nq| wKš'mij mt` i tP®t® tKej Avmtj i Dci my MYbv Kiv nq|

3.2.2 eZ®vb gj " I ewl® R evÆKiY

fnel®r gj " Rvbv _vKtj 2bs m® Abjhvqx eZ®vb gj " mbY® Kiv hvq| 1bs m®t® th Dcv`vbU w®tq ,b Kiv ntq®Qj , GLv®b Zv w®tq fM Kiv nte| GUv®K ej v nq evÆKiY cõuqv|

$$m® bs 2 : eZ®vb gj " = \frac{fnel®r gj "}{(1 + mt` i nvi)^{tgqv}}$$

$$\begin{aligned} \text{thgb : 1 eQi cti i 100 UvKv eZ®vb gj " (PV)} &= \frac{100}{(1 + 10)^1} \\ &= 90.91 \text{ UvKv} \end{aligned}$$

eZ®vb gj " mbañtYi Rb" Dctiv³ D`vni YvUZ evÆKiY cxiZ eeuZ ntq®Q| evÆKiY cxiZtZI wK weci xZfvt eõZeQi fnel®r my vmj tK mt` i nvi w®tq fM Kti eZ®vb gj " mbañY Kiv ntq _v®K | myZivs, tZvgv eÜyh® 1 eQi ci 100 UvKv t` q, Zte Zvi H UvKv eZ®vb gj " ntj v 90.91 UvKv| mt` i nvi i Kvi tY eZ®vb I fnel®r mgvqi gta" At_Þ gj " i cv_R N®U|

KtqKvU D`vni tYi gva®tg Pµew®x I evÆKiY cxiZi eenvi Kti GKKvj xb A_Þtvi eZ®vb I fnel®r gj " mbY® Kiv ntj v:

D`vni Yv1: kZKiv 10% nvi eZ®vb 100 UvKv 5 eQi cti i fnel®r gj " KZ nte?

m® : 1 Abjhvqx:

$$\begin{array}{ll} \text{GLv®b, eZ®vb gj " (PV)} & = 100 \text{ UvKv} \quad (\text{PV=Present Value}) \\ \text{mt` i nvi (i)} & = 10\% \\ \text{tgqv Kvj (n)} & = 5 \text{ eQi} \\ \text{fnel®r gj " (FV)} & = KZ? \\ \text{FV} & = PV (1 + i)^n \end{array}$$

$$\begin{array}{ll} \text{mt`i gvb emtq,} & \text{FV} = 100(1 + .10)^5 \\ & = 100 \times (1.10)^5 \\ & = 100 \times 1.610 \\ & = 161 \text{ UvKv} \end{array}$$

avi Yv : eZ®vb 100 UvKv th gj ", mt`i nvi 10% ntj 5 eQi cti i 161 UvKv mgvbj gj " enb Kti |

D̄ vni YD2 : m̄` i nvi 10% ntj 5 eQi c̄ti i 100 UvKvi eZḡvb gj̄ " KZ? m̄t bs 2 ēenvi K̄ti Avgiv eZḡvb gj̄ " tei Kie |

$$\text{GLv̄b, f̄uel "r gj̄ " (FV)} = 100 \text{ UvKv}$$

$$m̄` i nvi (i) = 10\%$$

$$tgqv̄ (n) = 5 \text{ eQi}$$

$$\text{AZGe, eZḡvb gj̄ " (PV)} = \frac{\text{FV}}{(1+i)^n}$$

$$m̄t̄ ḡvb ēmt̄q, PV = \frac{100}{(1.10)^5} = 62.09 \text{ UvKv} |$$

avi Yv : 5 eQi c̄ti i 100 UvKvi eZḡvb gj̄ " c̄lq 62 UvKv | m̄Zis tZvgvi ēUy h̄w̄ 100 UvKv GLb c̄wi t̄kva bv K̄ti 5 eQi c̄ti c̄wi t̄kva K̄ti, Z̄ntj eZḡvb gj̄ " Abjh̄qk tZvgvi P̄wZ nq (100/62)= 38 UvKv |

$$m̄` i nvi 20% ntj 5 eQi c̄ti i 100 UvKvi eZḡvb gj̄ " (PV) = \frac{100}{(1.20)^5}$$

$$= 40.187 \text{ UvKv} |$$

GLv̄b j P̄Yxq m̄` i nvi 10% ntZ 20% w̄ Y ntj | 5 eQi c̄ti i 100 UvKvi eZḡvb gj̄ " 62 UvKv ntZ K̄t̄ ĀtaK nte bv | ĀP̄ m̄` i nvi i m̄t̄ Āt̄ P̄ mgq ḡt̄ " i n̄m-ēp̄x i m̄xúK̄U mgv̄b̄c̄wZK bq |

3.2.3 eQti GK̄waKevi P̄uep̄xKīt̄Yi ḡvāt̄g f̄uel "r gj̄ " w̄baP̄Y

Dct̄i i D̄ vni t̄Y at̄i tbq̄ ntq̄t̄Q th eQti GKevi P̄uep̄x nte w̄KS' KL̄tbv KL̄tbv eQti GK̄waevi P̄uep̄x ntZ c̄ti | thgb : ēvs̄t̄K UvKv i vL̄t̄j ḡwmK w̄f̄Ēt̄Z P̄uep̄x nq | ĀP̄ eQti 12 evi P̄uep̄x nq | tm̄t̄P̄t̄ m̄t̄ w̄t̄Z ` w̄t̄ c̄wi eZ̄t̄ Kīt̄Z nte | eQti h̄w̄ evi evi P̄uep̄x nq, Z̄ntj c̄l̄gZ m̄` i nvi t̄K 12 w̄t̄q f̄M Kīt̄Z nte Ges w̄ZxqZ tgqv̄ "t̄K 12 w̄t̄q , b Kīt̄Z nte | GK̄U D̄ vni t̄Yi ḡvāt̄g m̄t̄ w̄ui c̄l̄qM t̄ L̄tbv ntj v |

D̄ vni YD3: h̄w̄ Z̄g 10% P̄uep̄x m̄` 100 UvKv ēvs̄t̄K Rgv i vL Ges Z̄g Rv̄tbv eQti 12 evi P̄uep̄x nte, Z̄te 1 eQi ci Z̄g KZ UvKv c̄te? Gi mgv̄av̄bi Rb̄ tZvḡt̄K w̄b̄Pi m̄t̄ w̄U ēenvi Kīt̄Z nte |

$$\text{m̄t̄ 3: FV} = \text{PV} \left(1 + \frac{i}{m} \right)^{(n \times m)}$$

GLvþb, eZgþb gj" (PV)	= 100 UvKv
mf` i nvi (i)	= 10%
eQti Pþueþxi msL"v (m)	= 12
eQti i msL"v (n)	= 1 eQi
fuel"r gj" (FV)	= KZ ?

$$\begin{aligned} \text{mft} \hat{\text{a}} \text{ gvb evmtq, FV} &= 100 \left(1 + \frac{0.10}{12}\right)^{1 \times 12} \\ &= 110.46 \text{ UvKv} \end{aligned}$$

avi Yv : kZKi v 13.5% nvti gwmK PþueþtZ 50,000 UvKv eþstK GLb Rgv ivLij 10 eQi cti KZ UvKv cvl qv hvte?

$$FV = PV \left(1 + \frac{i}{m}\right)^{(n \times m)}$$

GLvþb, eZgþb gj" (PV)	= 50,000 UvKv
mf` i nvi (i)	= 13.5%
eQti Pþueþxi msL"v (m)	= 12
eQti i msL"v (n)	= 10 eQi
fuel"r gj" (FV)	= KZ?

$$\begin{aligned} \text{mft} \hat{\text{a}} \text{ gvb evmtq, FV} &= 50000 \left(1 + \frac{0.135}{12}\right)^{10 \times 12} \\ &= 50000 \times (1.011)^{120} \\ &= 50000 \times 3.828 \\ &= 1,91,423.02 \text{ UvKv} \end{aligned}$$

avi Yv : myzis GLbKvi 50,000 UvKv Ges D3 cvj wmi 10 eQi cti i 1,91,423.02 UvKv mgvb gj" enb Kti |

3.2.4 eQti GKwaKevi evÆki tYi gva"tg eZgþb gj" mbaf Y

Dcti i D`vn Y wfbæ` wotKvY t_K t_Lij Avgiv eZgþb gj" mæútKGB avi Yv j vf Ki tZ cwi th 5 eQi cti i 191,423 UvKv eZgþb gj" n_j v 50,000 UvKv myzis fuel"r gj" Rvbv_vKtj Avgiv eZgþb gj" tei Ki tZ cwi | GtK etj evÆki Y cþuq| GKwaKevi Pþueþxi tþt fule"r gj" t_K Avgiv evÆki tYi gva"tg eZgþb gj" mbYq Ki tew| GKwU D`vn Y w`tq evcvi wZtj ai v n_j v:

D`vni YD5: 5 eQi ci 50,000 UvKv cvl qvi Avkvq Zjg eZgvtb wKOy UvKv Rngtq evsK ivLtz PvI | GKU evsK tZvgvtK ewmR 10% nti mij cOvtbi cOve w tqtQ Ges Avi GKU evsK tZvgvtK 9.5% nti gwmK Phepxi cOve w tqtQ| GgZve lq Zjg tKvb&e vsK UvKv Rgv ivLte? Gimxvslji Rb Avgiv `ju cOvtbiB eZgvtb gj " mbaY Kie|

evsKDKO (ewmR 10% evAvKiY nti)

$$\text{m} \hat{t} 4: PV = \frac{FV}{(1+i)^n}$$

GLvtb fweI "r gj" (FV)	=	50,000 UvKv
mjt i nvi (i)	=	10%
eQt i msL"v (n)	=	5 eQi
eZgvtb gj" (PV)	=	KZ?
mjt gib ewmtq, PV	=	$\frac{50,000}{(1.1)^5}$
		= 31,046.07 UvKv

evsKDKO (gwmK 9.5% nti Phepx mjt)

$$PV = \frac{FV}{\left(1 + \frac{i}{m}\right)^{m \times n}}$$

GLvtb fweI "r gj" (FV)	=	50,000 UvKv
mjt i nvi (i)	=	9.5%
eQt i Phepxi msL"v (m)	=	12
eQt i msL"v (n)	=	5 eQi
eZgvtb gj" (PV)	=	KZ?
mjt gib ewmtq, PV	=	$\frac{50,000}{\left(1 + \frac{0.095}{12}\right)^{5 \times 12}}$
	=	$\frac{50,000}{(1.007)^{60}}$
	=	$\frac{50,000}{1.6050}$
		= 31,152.64 UvKv

avi Yv : A_¶ 5 eQi ci 50000 UvKv cvl qvi Rb" e"vsKD0K0-G eZgjt b 31,046.07 UvKv Rgv w` ‡Z n‡e Avi e"vsKD0L0-G 31,152.40 UvKv Rgv w` ‡Z n‡e | dtj e"vsKD0K0 j vfRbK cJve |

3.3 cKZ m‡` i nvi

MögxY gnvRb t_‡K mvBwnK 1% n‡ti Pµewx m‡` FY MöY Kitj ewl R ev bwgK m‡` i nvi nq 52 eQti 52% KŠ' 52 evi Pµewx ntj cKZ m‡` i nvi wfbaenq| wbgjwLZ m‡ui gva"tg mvBwnK 1% n‡ti Pµewxi cKZ m‡` i nvi wbyq Kiv ntj v :

$$m\hat{t}-5 : EAR = \left(1 + \frac{i}{m}\right)^m - 1 \quad (\text{EAR=Effective Annual Rate})$$

$$GLt b, mvBwnK m‡` i nvi (r) = 1\%$$

$$ewl R m‡` i nvi (i) = 52\%$$

$$eQti Pµewxi msL"v (m) = 52$$

$$eQti i msL"v (n) = 1$$

$$cKZ m‡` i nvi (EAR) = KZ?$$

$$\begin{aligned} m\hat{t} \text{ gvb emtq , EAR} &= \left(1 + \frac{.52}{52}\right)^{52} - 1 \\ &= (1.01)^{52} - 1 \\ &= 1.67768 - 1 \\ &= 67.768\% \end{aligned}$$

avi Yv: A_¶ ewl R 67.61% m‡` i nvi Ges mvBwnK 1% m‡` i nvi GKB K_v |

3.4 ewl R eM E ev tfv³v FY

Gevi Avgit` i Avtj vPbv tfv³v FY| e"vsK t_‡K tfv³cY thgb: Mwo, wdR, KruDUvI BZ" w` µq Kiv Rb" th FY tbt qv nq, ZvtK etj tfv³v FY| G aitbi FY cwi m‡Z GKUv tgjv As‡Ki A_©FY nnvte eZgjt b MhY Kiv nq Ges fwel ‡Z mgvb As‡Ki K‡Z wbgjwZfvte GKUJ tgqj` Kvtj i gta" FYvU cwi tkva Kiv nq| GB t¶t k‡w" i eZgjt b gj" wbañtY ev F‡Yi cwi givY wbañtYi m‡ui cJqM GKU D` vni tYi gva"tg t` Lvtbv ntj v |

D`vniY-7 : Avgiv hw` 10% nvti ewl R wKw`-1 UvKv Kti AvMvgx 10 eQi cwi tkva Kw` Zvnjt eZ@ytb th As@Ki FY cVl qv hvt e Zv Dcwi D³ m@WU e`envi Kti wbY@ Kv` ntj v :

3.4.1. F#Yi cwi grY w bYq

$$\text{मिनी-6 : अवधि का वर्तमान मूल्य } (Present \ Value \ of \ Annuity) = C \times \left[\frac{\left[1 - \frac{1}{(1+i)^n} \right]}{i} \right]$$

$$c_{\text{Z}} K_w^{-1} + c_{\text{W}} g_V = C$$

mf` i nvi (i) = 10%

$$\text{tgvU} \text{ } \text{Kw}^- + \text{msL}^+ \text{v(n)} = 10$$

F_tYi cwi gwY (Present Value of Annuity) = KZ?

Dcti eitKtUi tfZti i AskUtk ej v nq AvbBui m̄ | AvbBui m̄t̄ gvb eimtq Avgiv GKU Dcv`vb
cve, thUv eenvi Kti Ftyi cwi gY tei Kiv hvq| GLvtb Dcv`vbui gj ":

$$\left[\frac{1 - \frac{1}{(1 + .1)^{10}}}{(0.10)} \right] = 6.14$$

avi Yv : myZ vs cÖZeQi 1 UvKv Kt i 10WU wKw -10% nvfi ciwi tkva Kivi wecixtZ eZgytb 6.14 UvKv FY
cvl qv hte| GKB fte cÖZU wKw -hw` 1 nvRvi UvKv Kt i nq, Zte Ftyi ciwigY nte 6.14x
1,000=6,140 UvKv

3.4.2. ewl R wKw⁻ + cwi gVY wBYq

Avevi GKB m̄t ēenvi K̄ti ewl R̄ wKw̄+ cwi grY | wbȳ@ Ki v h̄vq|

D`vni YD8 : tZvgvi - qj i KipúDUvi j vtei Rb 15% mjt`i nvfi 12 e0ti cwi tkvathM 5,00,000
UvKv Ftyi cqqvRb| ewl R wkw-KZ nte?

GLv‡b, F‡Yi cwi g‡Y (Present Value of Annuity) = 5,00,000 UvKv

mʃ` i nvi (i) = 15%

$$Kw^- + \text{tgqv}^- (n) = 12$$

ewl R wkw⁻-(C) = KZ?

$$\text{m} \hat{\text{t}} - 7: \quad PV_{\text{Annuity}} = C \times \left[\frac{1 - \left(\frac{1}{(1.15)^{12}} \right)}{.15} \right]$$

m̄t̄ ḡb ēm̄t̄q: 5,00,000 = C × 5.420619

$$A_{\text{ev}}, C = \frac{5,00,000}{5.420619}$$

$$A_{\text{ev}}, C = 92,240.39$$

avi Yv: 15% m̄t̄ i n̄t̄i 5,00,000 UvKv FY M̄t̄Yi Rb̄ FYM̄xZv̄K AvM̄ḡx 12 eQi āt̄i c̄Z̄eQi
92,240.39 UvKvi wkw⁻-c̄v̄b Kīt̄Z n̄t̄e |

3.4.3. gwmK wkw⁻+ c̄v̄i ḡvY w̄bȲ

AtbK mgq wkw⁻-ewl R wfw̄Ēt̄Z bv c̄v̄i t̄kva K̄t̄i 6 ḡm, 3 ḡm GgbwK c̄Z ḡm c̄i c̄i c̄v̄i t̄kva Kiv n̄t̄Z
c̄v̄i | tm̄t̄¶̄t̄ m̄t̄wU Gf̄v̄te c̄v̄i eZ̄b K̄t̄i w̄b̄t̄Z n̄t̄e |

$$\text{m} \hat{\text{t}} - 8: \quad PV_{\text{Annuity}} = C \times \left[\frac{1 - \left(\frac{1}{\left(1 + \frac{i}{m} \right)^{n \times m}} \right)}{\frac{i}{m}} \right]$$

w̄b̄P GKwU D`vn̄t̄Yi ḡv̄t̄g DcwD³ m̄t̄wU c̄q̄M t̄ L̄t̄bv nj :

D`vn̄t̄YD9 : GKwU K̄p̄uDUvi μq Kiv Rb̄ t̄Zvgvi 50,000 UvKv FY w̄b̄t̄Z n̄t̄e | F̄t̄Yi wkw⁻-t̄j v gwmK
wfw̄Ēt̄Z c̄v̄i t̄kva K̄t̄Z n̄t̄e | ēv̄sK ej j, m̄t̄ i n̄t̄i 24% | Z̄g h̄w̄ 2 eQ̄t̄i GUv c̄v̄i t̄kva K̄t̄Z PvI
Zvn̄t̄j c̄Z̄wU wkw⁻-KZ UvKv K̄t̄i n̄t̄e?

GL̄t̄b, gj F̄t̄Yi c̄v̄i ḡvY (PV_{Annuity}) = 50,000 UvKv

$$F̄t̄Yi m̄y (i) = 24\%$$

$$eQ̄t̄i i msL̄v (n) = 2 eQi$$

$$\text{ewl R wKw} + \text{msL} v(m) = 12$$

$$\text{gwmK wKw} + \text{cwi gY} (C) = KZ?$$

$$\begin{aligned} \text{mft} \text{ gvb emtq : } 50000 &= c \times \frac{1 - \left(1 + \frac{.24}{12}\right)^{(2 \times 12)}}{.24/12} \\ &= C \times 18.91393 \text{ UvKv} \end{aligned}$$

$$\text{AZGe, } C = 50000 / 18.91393$$

$$C = 2,643.56 \text{ UvKv}$$

av i Yv : 50,000 UvKv FY MhtYi Rb FYMhxZvtK 24% mft i nftZ gwmK wKw - 2,643.55 UvKv Kti 2 eQi chS-cwi tkva Ki tZ nte |

3.4.4. mÄq cKí : mÄtqi fuel "r gj "

D` vni YD10 : ai v hvK tKv b v mÄq w "dg cZ eQi tk tI 1 UvKv Kti 5 eQi chS-Rgv Kiv nq | GB A‡_P Dci 8% nfti my cvl qv hvq | tgqv` tk tI 5 eQi ci GB ewl R eEi fuel "r gj " KZ nte?

$$\text{mft-9 : ewl R mÄq w mmtq fuel "r gj } (FV_{\text{Annuity}}) = \frac{(1+i)^n - 1}{i} \times c$$

$$\text{GLvtb, ewl R wKw} + \text{cwi gY} (c) = 1 \text{ UvKv}$$

$$\text{wKw} + \text{tgqv` (n)} = 5 \text{ eQi}$$

$$\text{mft i nvi (i)} = 8\%$$

$$\text{fuel "r gj } (FV_{\text{Annuity}}) = KZ?$$

$$\text{mft gvb emtq, FV}_A = \frac{(1+0.08)^5 - 1}{0.08} \times 1$$

$$= \frac{1.469 - 1}{0.08} \times 1$$

$$= \frac{0.46932}{0.08} \times 1$$

$$= 5.866 \text{ UvKv}$$

avibv : A_¶ 5 eQi ati ewl K 1 UvKv Kti Rgv Kti 5 eQi cti IB mmve t_¶K 5.866 UvKv cvl qv hve | mÄqx mmvte gwmK wfE¶ZI A_¶Rgv Kiv hvq | Zte tm¶¶¶t m¶¶U¶K GKUy cwi eZ¶ Kti wb¶Z nq |

D` vni YD11 : ai hvK Zyg gwmK 1,000 UvKv Kti 15 eQti i Rb" evstK UvKv Rgv Kite, hvi Dci tZvg¶K 10% nvi my c¶vb Kiv nte | tgqr` tk¶l Zyg KZ UvKv cvte?

$$\text{m¶-10 : gwmK mÄtqi fwe l"r gj" : } (FV_A) = C \times \frac{\left[\left\{ \left(1 + \frac{i}{m} \right)^{n \times m} \right\} - 1 \right]}{\frac{i}{m}}$$

$$\text{GLv¶b, gwmK K" + cwi gyY (C)} = 1000 \text{ UvKv}$$

$$\text{m¶ i nvi (i)} = 10\%$$

$$\text{K" + tgqr` (n)} = 15 \text{ eQi}$$

$$\text{ewl K K" + msL"v (m)} = 12$$

$$\text{gwmK mÄtqi fwe l"r gj" (FV_A)} = KZ?$$

$$\begin{aligned} \text{m¶t gvb emtq, FV_A} &= 1000 \times \left[\frac{\left[\left\{ \left(1 + \frac{0.10}{12} \right)^{15 \times 12} \right\} - 1 \right]}{\frac{0.10}{12}} \right] \\ &= 1000 \times \left[\frac{1000 \left((1.008)^{180} - 1 \right)}{\frac{0.10}{12}} \right] \\ &= 1000 \times \left[\frac{1000 (4.196 - 1)}{\frac{0.10}{12}} \right] \\ &= \frac{1000 \times 3.453}{\frac{0.10}{12}} \\ &= \frac{3453.9195 \times 12}{0.10} \\ &= 41,4470.35 \text{ UvKv} \end{aligned}$$

avi Yv : gwmK 1000 UvKv Kti 10% mjt i nvi mAkx mmute ivLj 15 eQi ci 4,14,470.35 UvKv cvl qv hute | j PLYq th Gi gta tZvgi Rgv ntQ (1000*12*150)=1,80,000 UvKv emK UvKv, AvmtQ Pheix mjt i Kvi tY |

3.5 At_P mgqgkj "i _i "Zj

eemtqi cZU mmxvtS+ mt_B At_P Avstcén I emtcén RwoZ vtK| mVK mmxvS-MhtYi Rb GB Avstcén I emtcén ni tgqv wFEK eZgb I fvel r gj " ibafY Kiv cQqRb| dtj At_P mgqgkj "i _i "Zj netePbv ej v hvq

K) mthwM eeq : tKvfbv GKU cKtí A_ewbtqm M Kitj Ab" tKvfbv cKtí A_ewbtqm Mi mthwMtk ZWM KitZ nq| hvtk A_qtb ewbtqm Mi mthwM ej v nq| mzis At_P mgqgkj "i mt cQqtm Mi gva tg GB mthwM eeqi cwi gyY ibafY Kiv hvq| D`vni Y- fc: tZvgi Gj vKvq Rvgi gj " 10 e0ti w,Y nq| cPvS+ tmvbj x eistK mAkx mmute mjt i nvi aiv hvk kZKiv 8 fM| Rvg Kbtj tmvbj x eistK UvKv ivLv hute bv, ZvB Rvg ptki mthwM eeq G tP+ 8%| G tP+ Avgiv GB Aaetqi mt bs 1 eenvi Kti mmxvS-MhtY KitZ cwi th Rvg tKbv DwPZ, bwK tmvbj x eistK UvKv ivLv DwPZ| G evcvti GKU mnR Ges tgvUvgiU mVK cxiZ 0i"j 720 bvtg cxiPZ| UvKv w,Y ntj 72-tK tgqv w,tq fM Kitj mjt i nvi cvl qv hvq, Avevi 72-tK mjt i nvi w,tq fM Kitj tgqv cvl qv hvq| Rvg gj " thtnZi 10 e0ti w,Y nq| mzis mjt i nvi (72/10) ev 7.2%| mzis Rvg ptki tmvbj x eistK UvKv ivLv hy3msMZ |

L) cKtí gj vqb : `Nqgqw` cKtí gj vqb cKtí i eZgb eeqi mt fvel r Avtqi gta Zj bv KitZ nq| GB Aaetq Avgiv tRtbiQ, UvKvi eZgb gj " I fvel r gj " mgvb bq| mzis fvel r mpe Avgtk eZgb gj " bv Gtb Avgiv `Nqgqw` cKtí gj vqb mmxvS-btZ cwi bv| cieZrAaetq KwcUy evtRUs Kivi mgq Avgiv GB avi Yvi cQqM t Le |

M) FYMhtY mmxvS-: ev thtkvfbv Aw_R cZÓvb t_k Fy MhtYi AvtM Kt -cwi tkvai PgZv netePbv KitZ nq| FY cwi tkvai wfbetgqf i wFEtZ Kt -cwi gyY wfbetfbenq| thgb: 5 eQi tgqw` A_ev 8 eQi tgqw` Ftyi Kt -wfbente, Avevi GB wfbetgqw` ntZ cwi thgb: ewl R, gwmK BZw | tm tP+ tKt -cwi gyY wfbente| At_P mgqgj " bYq Kitj Avgiv wfbecwi gyY Ftyi wfbetgqw` Kt -tei KitZ cwi Ges tmB Abhvx mmxvS-btZ cwi th Kt ai tbi tgqf` Kxfvte cwi tkva" Kt -tZ KZ UvKv FY bjtj Kvi evi Uj Rb Dchj3 nte| G ai tbi cwi Kt bv Afvte AtbK Kvi evi t`Dij qv ntq hvq, Kvi Y FY MhtYi AvtM cwi tkva PgZv hvPb Kitj Zte FY bjtZ nq| gtb ivLj ntq hvq| Ftyi UvKv cwi tkva Kvi eva Zvgj K, cwi tkvta e_ntj Kvi evi Uj t`Dij qv ntq hvq |

Abjxj bx

eûmbePib cökœ

- ## 1. At_ P mgqqj_ " wbañ tYi gj_ Kvi Y tKvbñU?

- K. m̄t̄ i nvi
L. ḡy i b̄x̄Z
M. A‡_® Zvi j ..
N. ema® ḡb̄vdv|

2. my vmtj i Dci cØvb Ki v nq wbtpi tKvbU?

- K. mij my
L. Pμειχ my
M. tgvU my
N. wbu my

- ### 3. evÆvKi Y cöjuqv ej tZ tevSvq N

- i. evEvi cwi gY mbañ Y cñuqv
 - ii. At_P eZgqb gj " mbañ Y cñuqv
 - iii. my vñj tK mñ` i nvi ñviv fvñMi cñuqv
mñPi tKvbiU mñVK?

- K. i | ii
M. ii | ii

- L. i | iii

4. **Wb‡Pi tKvbWJi t¶† A‡_P mgqqtj i „i "Zj Acwi mxg**

- K. *m̥i nvi wbañ Y*
 L. *meibtqM m̥ixvš-Möñ Y*
 M. *Aw-R Ae-ñwbifcY*
 N. *FtYi Kwi-ñnm Kiv*

5. Rbve nvi "b cñfñWñU dñU t_ñK ñKQyUvKv Zñj 12% mñ` ñWñRUyj eñvsñK 5 eQñi i Rb" ivLñZ PvBñj eñvsñK tgqñ` tkñl ZññK 5,00,000.00 UvKv wññZ PvBj | Rbve nvi "b KZ UvKv Rgv ivLñZ Pvñb?

- K. 2,00,730.00 UvKv
L. 2,83,720.00 UvKv
M. 3,13,520.00 UvKv
N. 4,40,000.00 UvKv

mbtPi DīxcKU cto 6, 7 | 8 bs cōkē DĒi `v|

Rbve ti RvDj Kvi g mbR^-^A_@v _vKvq GKU evs̄Ki gvātg 12% mt` gr̄m 1000.00 UvKv mKw^-Z 10 eQti cwi tka Kivi mbiḡE GKU mR μq Ktib|

6. ēsK KZR Rbve ti RvDj tK cō E meav̄K tKb cwi mi Ašf̄p Kiv nq?

K. M̄nK tmev

L. t̄fv̄3v FY

M. M̄p̄qY FY

N. m̄thwM ēq|

7. Rbve ti RvDj i μxZ m̄d̄Ri eZḡv̄b gj " KZ?

K. 5,667.00 UvKv

L. 56,667.00 UvKv

M. 70,000.00 UvKv

N. 1,20,000.00 UvKv

8. Ab̄v̄b̄ KZ@Ac̄i ewZ@ t̄tL mt` i nvi 24% ntj N

i. μqḡtj " m̄dR m̄KbtZ n̄te|

ii. cwi tka" FY w̄,Y n̄te|

iii. F̄tYi cwi ḡv̄Y n̄m c̄te|

mbtPi tKvbU m̄Nk?

K. i | ii

L. i | iii

M. ii | iii

N. i, ii | iii

m̄n̄P̄B DĒi c̄k̄e

1| At_@ mgqḡj " Kx?

2| P̄μe@w̄x m̄j Kx?

3| mt` i nvi ej t̄Z Kx tevSvq?

4| c̄KZ mt` i nvi Kx?

5| t̄fv̄3v FY Kx?

m, Rbkxj cökœ

PZL ©Aa"vq

SIK | AibDqZv

Risk and Uncertainty

SIK | AibDqZv e"emv cÖZövb t_‡K i i" K‡i weib‡qMKvi x ch‡S-meivB‡K j ¶ AR‡b evav t` q| e"emv cÖZövb Ges weib‡qMKvi xt` i cÖZövb Ges c‡B dj vd‡j i g‡a" mvarv YZ Mi g‡j ev weP‡wZ _‡K| Avi G weP‡wZ t_‡KB SIK myo nq| e"emv cÖZövb ev weib‡qMKvi xt` i weFbœm×vS-M‡tY GB SIK f‡gKv i v‡L| d‡j SIKmgn P¶yZ Kiv Ges SIKi c‡gyc Kivi cÖqyRb nq| G Aa"vq Avgiv SIK Ges AibDqZv i weFbœm K Rvb‡Z cvi tev|



Qne: AibDqZv | f‡gK‡xú ¶q-P¶Zi Qne|

G Aa"vq cW tk‡l Avgiv -

- SIK | AibDqZv avi Yv e"vL"v Ki‡Z cve|
- weFbœi‡bi SIK | AibDqZv Drm P¶yZ Ki‡Z cve|
- Aw_R m×vS-M‡tY SIK | AibDqZv c‡ve we‡kH Ki‡Z cve|
- SIKg‡ Avg | SIKeuj Avgqi cv_R" wYq Ki‡Z m¶g ne|
- Av` K¶eP‡wZ | t‡f` v‡e envi K‡i Aw_R m×vS-M‡tYi cÖuqy e"vL"v Ki‡Z cve|

5.1 figKv

ti vnvb beg tk̄iYi Qv̄ | tm Zvi GmGm̄m cixq̄q̄ R̄icG 5 c̄l̄vkv K̄ti | iv̄k̄` mv̄ne GKRb K.I.K |
v̄Zlb G eQi R̄ig t̄_t̄K fv̄t̄j v dj b c̄l̄vkv K̄ti b | mḡb Xv̄Kv̄ wek̄je` v̄j tqi weG t̄kl̄ etI P Qv̄ | tm Zvi
weG v̄v̄M̄t̄kl̄ K̄ti GKU fv̄t̄j v Pv̄Kw̄ Av̄kv̄ K̄ti | GLv̄t̄b t̄v̄n̄t̄bi R̄icG 5 cv̄l qv̄, iv̄k̄` mv̄nt̄ei R̄ig
t̄_t̄K fv̄t̄j v dj b Ges mḡt̄bi fv̄t̄j v Pv̄Kw̄ cv̄l qv̄ c̄Zl̄U weq̄ Alb̄oZ | Kvi Y c̄Zl̄U weq̄ fw̄el t̄Zi mv̄_
R̄oZ | t̄v̄n̄b R̄icG 5 tc̄t̄Z cv̄ti, bv̄l tc̄t̄Z cv̄ti, iv̄k̄` mv̄nt̄ei R̄ig t̄Z G eQi fv̄t̄j v dj b nt̄Z cv̄ti,
bv̄l cv̄ti Ges mḡb fv̄t̄j v Pv̄Kw̄ tc̄t̄Z cv̄ti; bv̄l tc̄t̄Z cv̄ti | Gfv̄te gvb̄t̄l i e^W^3MZ Rxetb c̄Zlbqz
weFb̄e Alb̄oqzv̄ we` "gv̄b _v̄K | gvb̄t̄l i e^W^3MZ Rxetb i b̄v̄q e^emwqK t̄P̄t̄i weFb̄e i Kg Alb̄oqzv̄
cv̄i j v̄Z nq̄ | D`vni Y^t̄fc fw̄el t̄Z t̄Kv̄uwb̄i ct̄Yi Av̄kv̄bjfc wev̄p nte w̄K bv̄, c̄l̄w̄kZ ḡb̄v̄d̄ AR̄o
Ki t̄Z cv̄te w̄K bv̄, c̄l̄w̄kZ ḡt̄j " K̄l̄P̄ḡyj μq Ki t̄Z cv̄te w̄K bv̄-Gfc AmsL" Alb̄oqzv̄ _v̄K |
Abjfc fv̄te GKRb web̄t̄q̄MKv̄i x t̄Kv̄uwb̄i tk̄vi μq K̄ti c̄l̄w̄kZ j f̄vsk cv̄te w̄K bv̄, GKU t̄Kv̄uwb̄o
`XN̄ḡq̄w̄ c̄K̄t̄i web̄t̄q̄M t̄_t̄K c̄l̄w̄kZ bM` c̄l̄v̄n cv̄te w̄K bv̄ Gme Alb̄oqzv̄ m̄s̄l̄b nq̄ |

Gme AibōqZvi Kvi tY e emv cōzōvbi wnfbaemxvši cKZ dj vdj cLwkZ dj vdj i tpq Kg ev teik nq| cKZ dj vdj cLwkZ dj vdj t_k wfbœnl qvi mœbœtKB e emv A_øtS K ej v nq| thgb: tKvœwb Avkv Ki t0, AvMgk eQi 20% wbu gþvdu j vf Ki te, Kš'cKZ j vf ntj v 15%| GLtB, GB 5% wPzilZ Sjki Drm| wþgoAviv KtqKwU D`vnitYi gva tg S K wtkH Kiv ntj v:

gtb Ki , GKU tKvúwb AvMvgx Zb eQi h_vutg 50 j ¶ UvKv, 65 j ¶ UvKv Ges 75 j ¶ UvKv cY
 ¶¶ nte ej cZvkv Kti | Kš' Zb eQi tkI † Lv tMj Dtz Z eQi , tj vZ tKvúwb cY ¶¶ nq
 h_vutg 45 j ¶ UvKv, 66 j ¶ UvKv Ges 71 j ¶ UvKv| Averi GKRb ¶¶tqMKvi x eQi cZ tkqvti 15
 UvKv j f'vsk cZvkv Kti GKU tKvúwb tkvvi tkvb| Kš' eQi tkI † Lv tMj , tKvúwb cZ tkqvti
 gvt 10 UvKv j f'vsk tNvly Kti | ¶¶tqMKvi x Ges eemv cZvku mxtvši cZvkvii t_ik
 cobi GKU eearb _vK Ges G eearb nI qui mrebv ntZ Siki mjo nq| Dtz L tKvfbv ¶¶tqMKvi xi
 cZvkv Z Avq t_ik cKZ Avq teik ntj | Siki mjo ntZ cvti | thgb: D3 ¶¶tqMKvi x cZ tkqvti hLb
 15 UvKv j f'vsk cZvkv Kti eQi tkI 20 UvKv j f'vsk cvq, ZLtbv GB 5 UvKv ¶¶tqMKvi x cZ tkqvti KvtQ
 ¶¶tqMKvi x Kvi Y IB Ae- iq cKZ Avq tKb cZvkv Z Avq t_ik teik ntj v tmB Kvi Y ¶¶tqMKvi x KvtQ
 ARvbv, GB Kvi tY tmUv Siki

SjKi Avt̄i KiU D`vniY GB iKg| `ju weibtqM c̄gijU t_‡K Avgiv MZ wZb eQi 10% n‡i gþvðv
tctqM| wZxq weibtqM t_‡K Avgiv MZ wZb eQi 5%, 10% | 15% gþvðv tctqM| GLv‡b `ju weibtqM
c̄zui AvRZ gþvðvi Mo mgvb ev 10% wKš' c̄g weibtqM SjKgþ| wZxq weibtqM SjKhþ| Kvi Y
SjKi Avt̄i KiU avi Yv n‡j v Avt̄qi DÌ vb-cZb| hZ teik DÌ vb-cZb n‡e ZZ teik SjK Ges DÌ vb-cZb
bv ntj SjK tbB|

5.2 SK I AmbōqZvi gṭa" cv_R

hw̄ I AlbðqZv t_þK S̄Ki m̄o nq, S̄K I AlbðqZvi gtā w̄K0ycv_® i tqfq| c̄gZ, me AlbðqZv
S̄K bq| c̄teB ej v ntqfq, Lvi vc tKvfbv NUbv NUi Avk½vB ntqfq S̄K w̄Kš-Lvi vc tKvfbv NUbv NUi
Avk½v tKgb Zv hw̄ Rvbv bv _vþK, Zþe tmB AlbðqZvþK S̄K ej v hvq bv| Ab̄fvþe ej v hvq, AlbðqZvi
th AskUkz c̄w̄gvc Kiv hvq tm AskþK S̄K ej v nq| w̄K0z w̄K0z AlbðqZv AvþQ, hv c̄w̄gvc Kiv hvqbv|
D`vni Y-þfc, GKvJ tKvþúmbi c̄vþb KgRZ® gZi ntZ cvþi, Guv GKuv AlbðqZv, w̄Kš GB AlbðqZvþK
c̄w̄gvc Kiv hvq bv| dþj GB i Kg AlbðqZvþK S̄K ej v hvq bv| w̄ZxqZ, S̄K c̄w̄gvc Kiv hvq eþj
w̄fþbþKþkj c̄qM Kþi S̄Ki c̄w̄gvc Kgyfbv hvq| w̄Kš AlbðqZvþK w̄fþbþKþkj c̄qM Kþi Kgyfbv ev
c̄w̄nvi Kiv hvq bv| D`vni Y-þfc, NySþoi Kvi Y tKvfbv tKvþúmbi Awdm `vþb tþfþt0 thþZ cvþi, w̄Kš
NySþo tKvþúmbi wþqþY tbB eþj GB AlbðqZvþK tKvþúmbi c̄w̄nvi Ki þZ cvþi bv| cþvþþi, Awvþgþ
eQi tKvþúmbi wþq Kþg hvI qvi Avk½v GKvJ S̄K| Kvi Y, GB S̄K c̄w̄gvc Kiv hvq Ges GB S̄K nvm
Kivi Rb̄ tKvþúmbi w̄fþbþKþkj Aeþ aþb Ki þZ cvþi | thgb: Awþg wþu Ki þZ cvþi |

5.3 SyKi Drm

ē̄emv c̄̄Z̄̄Ô̄̄v̄̄bī̄ `w̄̄ó̄̄t̄̄K̄̄v̄̄Ȳ̄ t̄̄_̄̄t̄̄K̄̄

K) e  emw K S K : e  emv c    b mdj f te Pvj vfbvi Rb  w fb i Kg c i Pvj bv e  tqi m o nq | D vni Y fc, K Pvgv j   q, k gK  i teZb, A dm fvov,   egv LiP BZ w  | Gme c i Pvj bv LiP c i t v tai A  gZv t K e  emw K S Ki m o nq | t Kt v t Kv n bi c i Pvj bv e  q tgU t v m  gZv  b f   K i    q t K A t q i   Zkxj Zv Ges c i Pvj bv Li Pi   gkY A _    q Ges Pj   Z Li Pi Ab c t Zi Dci |    q A t q   Zkxj Zv bv _ K j A _     q    q   t Kt v mgq Avq te k Avevi t Kt v mgq Kg nt j , c    bi c i Pvj bv e  q tgU t Z A b  qZv t Lv t q | Avevi c i Pvj b e  t q   q LiP th b: A dm fvov,   egv LiP BZ w  i c i g Y te k nt j e  emw K S Ki m o nq | h  t Kv n biU m   Y AF    Y Drm t K Zn ej ms   K i _ K A _    t Kv n b t Kt v e  n  A _ q b bv K i ZLb g  v d v ms  S-GB A b  qZv t K e  emw K S K et j | Gi Drm   t m te    q j c i eZ ,    q c i g Y c i eZ , Drc ` t bi Dc Kt Yi gj c i eZ , A  Zwi   q Li Pi c  YZv BZ w  D j   h M |

L) Aw_R SIK : GB ai tbi SIK ein-’ Drm t_lik A_qb nZ mjo nq| th cZovbi FY gj ab tek, tmb cZovbi Aw_R SIK tek| Kvi Y FY gj atbi Rb” my cib Kiv eva” Zvqj K| cPvshi, Af’shiY Drm t_lik Znuej msMh Kiv ntj gbdv eEb eva” Zvqj K bq| my i vs FY gj ab eenvi Kiv ntj Kvi evi uJ h` j vRbK bv nq ZLb FY` vZ cZovb AvBtbi Avkq ibtZ cvti Ges dj kZtZ Kvi evi uJi wej vcmab nZ cvti | FY gj ab eenvi Kitj my Ges D3 A_cwi tkvta i ` vq myo nq| D` vni Y-1fc, tKvtbv tKvta uJi h` 15% ntj 50 j P UvKvi 5 eQi tgqw` eU wejq Kti, Zntj cZeQi 750,000 UvKvi my Ges cvp eQi tkI 50 j P UvKvi cwi tkvta i ` vq myo nq| tKvta uJi mavi YZ FYKZ gj ab webtqM t_lik cib bM` cewn w tq FYKZ gj atbi ` vq cwi tkvta Kti | tKvtbv Kvi ty eenvi cZovb webtqMKZ A_c t_lik chB bM` cewn bv tctj ` vq cwi tkvta AqgZv t Lv w tZ cvti | ` xNp b` vq cwi tkvta KitZ bv cvtj FY miei vKvi x tKvta uJi weitx AvBbvbM e“e-” v ibtZ cvti Ges tKvta uJ t Dij qv nI qui Avk1v _uktK| dtj Gifc ` vq cwi tkvta AqgZv t_lik th SIK myo nq, ZuktK Aw_R SIK ej v nq|

KvR : e^ēemwqK S₁K Ges Aw₂R S₂Ki gta" cr₃R , t₄j v w₅bY₆ Ki |

mewb‡qMKvi xi ` wó‡KvY t_‡K

K) my n̄tii SiK : thme w̄ib̄tq̄wMKvi x eÜ, w̄teÄvi BZ'w` μq K̄ti, Zv̄` i t̄K my n̄tii SiK tgv̄Kwej v Ki t̄Z nq| Kvi Y evRv̄ti m̄t̄` i n̄tii c̄vi eZ̄bi m̄t̄_ m̄t̄_ Zv̄` i w̄ib̄tq̄tMi gj̄" DVv̄-bv̄g K̄ti | m̄t̄` i n̄vi evot̄j Gme w̄ib̄tq̄tMi A_ P̄ eÜ, w̄teÄv̄ti i evRvi gj̄" K̄tg, Avevi m̄t̄` i n̄vi Kḡt̄j Gme w̄ib̄tq̄tMi evRvi gj̄" evto| m̄t̄` i n̄tii c̄vi eZ̄bi Kvi t̄Y w̄ib̄tq̄tMi gj̄" Kgvi Avk̄v̄tKB my n̄tii SiK ej v ng|

L) Zvij" S_{II}K : w_{ebtqvMKvi} xi A_@kqvi e^U ev w_{teAvi} BZ`w` tZ w_{ebtqvMi} ci th_{tKv} bv mgq Gme w_{ebtqvM} bM` vq_{tb} c_{lqvRb} nq| Avkv Kiv nq, w_{ebtqvMKvi} x Gme w_{ebtqvM} h_{y^3msM} g_{tj} w_{epq} Kti bM` vqb KitZ cv_{te}| w_{KS`tKv} bv Kvi tY h_w w_{ebtqvMKvi} x mn_{tR} Ges h_{y^3msM} g_{tj} w_{epq} KitZ bv cv_{ti}, ZLb Zvij" S_{II}Ki m_jo nq| Zvij" S_{II}K m_{vavi} YZ th evRv_{ti} i Gme w_{ebtqvM} h_v: tkqvi, e^U, w_{teAvi} BZ`w` tKv_{tePv} nq, tm evRv_{ti} i AvKvi Ges KvW_vgvi Dci w_{bfp} Kti | GKgwj Kv_{bw} I Askx`wi Kvi ev_{ti} Zvij" S_{II}K At_{bK} te_{lk}| Kvi Y bM` At_{_P} c_{lqvRb} ntj Kvi evi w_{ui} -vei-A-vei m_pú mn_{tR} I h_{y^3msM} g_{tj} w_{epq} Kiv hvq bv| c_{Pv}s_{ti}, GKRb w_{ebtqvMKvi} x tKv_{tbv} tKv_pú_{mbi} tkqvi w_{Kb}_{tj}, Zv_{tK} Zvij" S_{II}K w_b_{tq} tZgb w_P_S_t KitZ nq bv| Kvi Y tm B_tQ Kitj th_{tKv} bv mgq gva_{ng}K gj ab evRvi ev tkqvi gy_{tK} w_M_{tq} Zvi tkqvi w_{epq} Kti w_{tZ} cv_{ti} | Aek" Avg_{vt} i gj a_{nb} evRv_{ti} GKRb w_{ebtqvMKvi} h_w tKv_{tbv} tKv_pú_{mbi} e^U ev w_{teAvi} _uq Kti, Z_{te} Zv_{tK} Zvij" S_{II}K w_b_{tq} w_P_S_t KitZ nq| Kvi Y Avg_{vt} i gva_{ng}K gj a_{nb} evRv_{ti} hZ mn_{tR} tkq_{ti} i t_{mu}Zv cv_l qv hvq, ZZ mn_{tR} e^U-w_{teAvi} i t_{mu}Zv cv_l qv hvq bv| ZvB tm_P_t_i w_{ebtqvM} K bM` vqb Kiv mgqmva" I e_{qe}új ntq I tV|

5.4 SÍKi Zvrch[©]

eemv cíZóvtbi merfbamxvS-MöY SÍKi metkl fugKv itqtQ, hv SÍKi Zvrch[©]enb Kti |

cígZ : thtKvtbv tKvúmbi mvdj " Zv mweR Dtí K" mvatb SÍKi cfve itqtQ | cteB ej v ntqtQ cíZvvi evBti tKvtbv moebKB SÍK ej v nq | dtj eemv cíZóvtbi cwi Kv cYqtbi mgtqB fuel tZi mæ NUbmgn nepv-netkH Y Kti tmB Abjhqx ee MöY Ktj AcZwkZ PlZ ttK ePv hq | D`vni Y-tfc, GKU tKvúmb iay bxct_ KvPvgvj Avbqtbi mjeavi Kv Pš+ Kti bxi avti Kvi Lvbv -vcb Kti | Kš' fM' RbKfte ` yGK eQi cti Rtj rQtm, bxfV0tbi dtj Kvi LvbmU bxZ nej xb ntq tMtj cíZóvtK mecj PlZi mæxb ntZ nte | dtj tKvúmbUi mvdj ARø mæ nte bv | Kš' cíZóvbuU hr GB mæebvi Kv AvtM ttKB mæPePbv KiZ, Zte nqtZv WK bxi ctoB Kvi Lvbv -vcb KiZ bv Ges ZtZ Kti GKU mdj cíZóvb mntme cwi MWYZ ntZv |

WZxqZ : eemv cíZóvtbi gbvdv ARø wbfp Kti ctYi evRvi Pwn`vi Dci | dtj eemv i*i*" Kvi AvtMB cíZuU cíZóvtbi evRvi Pwn`v mæuKZ nepv-netkH Y Kti evemzZ Pwn`vi Abgvb Kti tmB Abjhqx eemv cwi Pvj bv | evevqb KtZ nq | evRti i cKZ Pwn`v Abtgq Pwn`v ttK Kg ev teik ntZ cvti | tKvtbv KtfY cKZ mepq Abtgq mepq ttK Lp Kg ntj chB gbvdv ARø mæ nq bv | D`vni Y-tfc elKtj AwZ epocvZ Avkv Kti QvZv ctZKvix GKU tKvúmb AwA K QvZv ctZ Kti; Kš' cieZtZ hr elKtj Kg epocvZ nq, QvZv ctZKvix QvZv AwepuZ _vKvi mæebv _vK | dtj cíZóvbuU ctP cíqRbxq gbvdv ARø mæ nte bv | BAe-q QvZvi mvt_ hr Ab" KQzCYI tKvúmb ^Zv KiZ, Zte nqtZv eo Kg ntj | tmB ctYi Pwn`v nvm tCZ bv Ges Kvi evi WKPlZ gbvdv ARø KtZ cvi Z |

5.5 SÍKgβ Avq I SÍKeúj Avq

mKj Avq SÍKeúj bq, WKQzAvq Avq**Ø** hv SÍKgβ Avq mntme MY" nq | A_ Pg i Kg Avq, cKZ Avq me mgq cíZwkZ Avtqi mgvb nq | tKvtbv evstK hr Zng tgqwmw AvqbZ iL, Zte Gi cíZwkZ Avq I ev- eAvtqi gta" tZgb cvR" nq bv | GUv SÍKgβ Avtqi GKU aib | tKvtbv ttki mi Kvi KZR BmjKZ tURwi nq | tURwi eU ttK cOB Avq SÍKgβ Avq mntme MY" nq | mi Kvi KZR Bmj nq etj Gme mebtqMtK SÍKgβ mebtqM mntme MY" Kvn nq | Gme SÍKgβ mebtqM ttK cOB Avq wbwø _vK etj A_ Pg wbwø nvti Avq ttqv nq etj , cOB AvqtK SÍKgβ Avq mntme MY" Kvn nq |

cíZwkZ Avq ttK cKZ Avtqi gta" eearb nevi mæebv nt"Q SÍK | mvari Y Avtqi GKUv Ask SÍKgβ Avi evKUv SÍKhβ | thme Avtqi mvt SÍK RwoZ tmme AvqtK SÍKeúj Avq ej v nq | D`vni Y-tfc, GKRb mebtqMKvix tKvtbv tKvúmbi mvari Y tkvqi μq Ktj fuel tZ j fusk cOB Zv cíZwkZ j fvstki mgvb nteNGi Kg tKvtbv wbðqZv _vK bv | fuel tZ tKvúmb Kv cwi grY j fusk ttte tmUv wbfp Kti fuel r eQi, tj vtZ AIRZ gbvdv Ges Abvb weltqi Dci | AZGe, mebtqMKvix Rb" D³ tkvqi ttK Avq GKU SÍK enj Avq mntme cwi MWYZ nte | GgbuK Avq wbwø _vK bv etj mvari Y tkvqi ttK cOB Avq metPtq teik SÍKeúj Avq mntme MY" nq |

5.6 SJK I AibDqZvi cwi gvc

eemv cÖöwb mdj füte cwi Pvj bvi Rb" SJK cwi gvc Kiv AZvek"Kxq| cÖöwkZ Avq t_ŁK cŁKZ Avqqi wePzZ t_ŁKB SJKi mjo nq| cÖöwkZ Avq t_ŁK cŁKZ Avqqi wePzZ hZ teik nq, SJK ZZ ento, Avqqi wePzZ hZ Kg SJK ZZ Ktg| G Kvi tY cÖöwkZ Avq Ges cŁKZ Avqqi wePzZ ev cÖöwkZ dj vdj Ges cŁKZ dj vdj i wePzZ t_ŁK SJK cwi gvc Kiv nq|

SJK cwi gvtci wefbæc×Z i tqfQ| cÖöqRb ev Ae~;tf` wefbæc×Z cÖöqM Kiv nq| GB chq Avgiv SJK cwi gvtci Rb" Av` k@wePzZi eenvi t` Le|

Av` k@wePzZ : Av` k@wePzZ eenvi Kti AZxtZ A|RZ Avqqi wePzZ t_ŁK thgb SJK cwi gvc Kiv nq, tZgb füel tZ cÖöwkZ Avqqi SJK I cwi gvc Kiv nq| GU GKU cwi msLwbK c×Z| wbP Av` k@ we"yZi m̄ t` qv ntj v :

$$Av` k@wePzZ = \sqrt{\frac{\sum (Avq nvi - Mo nvi)^2}{b - 1}}$$

GLtb,

$$\sum (Avq nvi - Mo nvi)^2 = AZxtZ A|RZ Avq nvi t_ŁK Mo Avq nvi i cV_LK i etMP mgwó$$

$$b = eQti i msL$$

D` vniY : wbPi 0ŁK, GKU cŁKí i 2007 mvj t_ŁK 2011 mvj chS-GB cip eQti i Avq t` qv Avq| Avgiv Gi Avq I SJK MYbv Kie|

eqi	Avq (%)	Mo t_ŁK e"earb (Avq - Mo)	e"earbi eM ^c
2007	20	(20-13)=7	(7×7)=49
2008	5	(5-13)=-8	(8×8)=64
2009	-5	(-5-13)=-18	(18×18)=324
2010	15	(15-13)=2	(2×2)=4
2011	30	(30-13)=17	(17×17)=289
thMdj =	65%	e"earbi etMP thMdj =	730
Mo Avq	65/5=13%	e"earbi etMP Mo=730/(b-1)	182.5

$$Av` k@wePzZ = \sqrt{182.5}$$

$$= 13.5\%$$

cölg cWP e0ti i Avq thM Kti 5 w tq fWM Kitj Avgiv MZ cWP e0ti i Mo Avq cve| tUetj GUv t` Lv hftQ 13%| Gevi SJK MYbvi Rb` Av` k@ePwZ MYbvi KitZ nte| cölg Avgiv cÖze0ti i Avq t_#K Mo Avq ev 13%-Gi e earb tei Kie| Gi ctii Kjtg GUtK em^KitZ nte| Gevi D3 eMngtni thMdj tei ntj v 730| GtK (b-1) ev (5-1) ev 4 w tq fWM KitZ nte| hZ e0ti i Avq Zv t_#K me@vB 1 Kg w tq fWM KitZ nte| fWdj tK eM@j Kitj Avgiv Av` k@ePwZ cve| D`vnitY GUv 13.5%| myvis 2007 t_#K 2011 chS-Avtqi wfEz Avgut` i Mo Avq 13% Avi SJK cwigY 13.5%| GB Avq I SJK eenvi Kti Avgiv fweZi m@vS-wtZ cve| thgb: Gi weKí GKUv cKtí hw` Avgiv 13% Avq cveB Ges 15% Av` k@ePwZ ev SJK cveB, Zte tmUv t_#K Avgut` i cölg cKtí teik M@YthM`| Kvi Y GKB Avtq Kg SJK teik M@YthM`| Averi Ab` GKUv weKí cKtí hw` mgvb SJK nq Ks'j vtfi Mo Kg nq, Zte tmUv t_#K Avgut` i gj cKtí teik M@YthM`| Kvi Y mgvb SJKtZ AuaK j vf teik M@YthM`|

m@vS-M@Y b@Z : m@vav YZ Av` k@ePwZi eo gvb AuaK SJK Ges Av` k@ePwZi tQvJ gvb Kg SJK wtR Kti | mgvb Avtq Kg SJK teik M@YthM` Ges mgvb SJKtZ AuaK j vf teik M@YthM`|

KvR : GKRb webtqMKvxi MZ `k e0ti webtqM t_#K c@B Avtqi nvi h_vutg 10%, 20%, -5%, 15%, 35%, 10%, 25%, 30%, 12% | 0%| Av` k@ePwZ wYq Ki |

Abkjy bx

e@bePib c@e

- 1| Awdm LiP, wegv LiP BZ`w` cwi tkvai A@lgZv t_#K Kx m@o nq?

K. Aw_R PwZ	L. gj atbi t` Zv
M. SJK	N. Kvi evi Ae@e@cbv
- 2| tKv@v t@#t` e@emv cÖZov@b SJKi Zvrch@Y@F@gKv i tf@Q?

K. m@vS-M@tYi t@#t`	L. cwi Kí bv cÖq@b
M. cwi Pvj bv@ t@#t`	N. gj ab msM@n
3. SJKi cwigc Kiv nqN
 - i. wefb@Kskj Ae@ b Kti
 - ii. m@vK cwi Kí bv@ gva@tg
 - iii. cÖZov@bi e@q K@gtq G@b

Wb†Pi †Kv†bwU mWk?

K. i

L. iii

M. i | ii

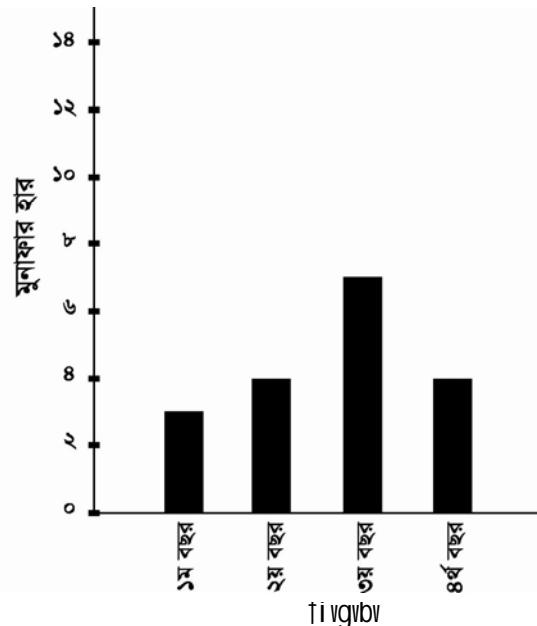
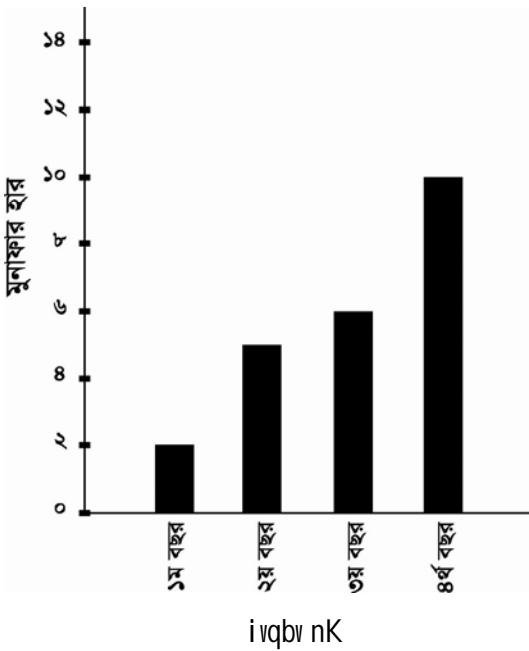
N. i | iii

msw β cökœ

- 1| CŁvkví evBt̄i t̄Kv̄bv w̄KQyNUvi m̄v̄ebv̄t̄K Kx etj ?
2| Av̄ k̄w̄eP̄w̄Z t̄Kv̄bv ai t̄bi c xw̄Z?

m,Rbkxj ckœ

i vqbv nK d'vkb WRvBb Bbw÷lDU t_‡K cïk¶Y tk‡l A‡bK PŠvrebvi ci ÔAvneib µvqvUÔ bv‡g GKlU
cïZôb M‡o tZv‡j b| GvU XvKv I Kugj vkn‡l AeW-Z| Zvi evÜex tivgvbv tU. UvBj Bbw÷lDU t_‡K
cvm K‡i gibcjx ZvZ et- i wevfbœtcvkvK mvgMöi e"emv ii" K‡i vmtj tUi wevfbœAÄtj | Zv‡` i K‡qK
eQ‡i i e"emv‡qi wP† vbtget` qv ntj v|



K. AZx‡Z A‡R‡ A‡q‡i weP‡wZ †_‡K K‡ c‡i g‡c Ki v n‡?

L. ēemw t̄P̄t̄ c̄Z̄w̄k̄Z̄ d̄t̄j̄ ī PvB̄t̄Z̄ c̄K̄Z̄ dj̄ Kḡ nevī Kvī ȲW̄Ū ēvL̄v̄ Kī |

M. t̄vgvbvi ēemvq Kg mvdj " nevi Kvi Y eYb̄v Ki |

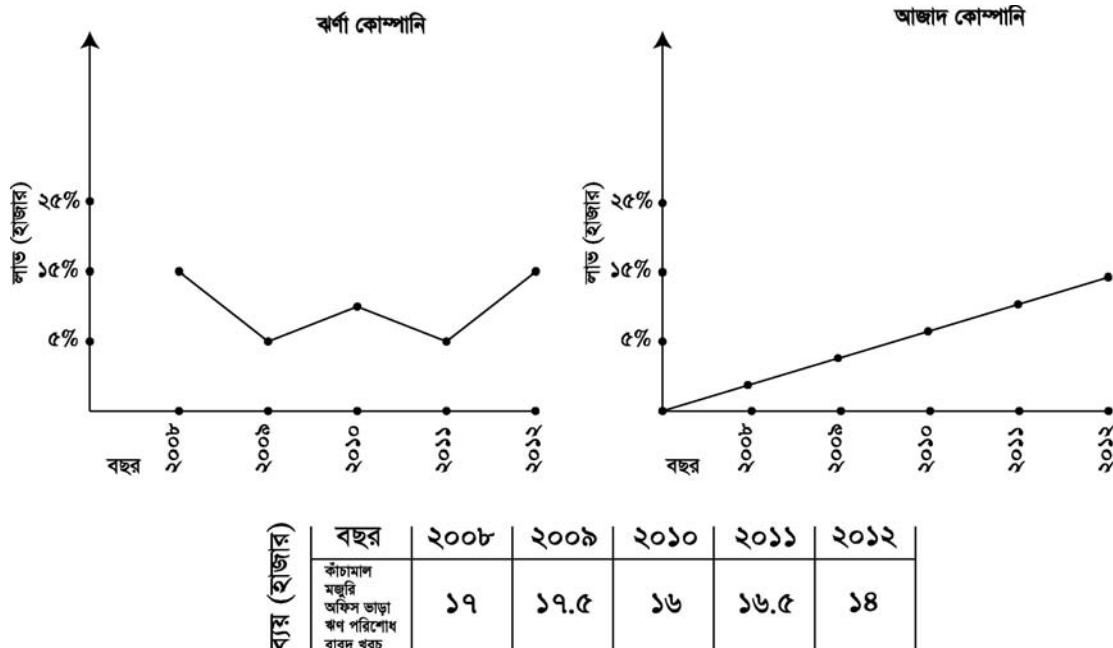
N. i vqbv I tivgvbvi eemwqK wP̄lui Zj bvgj K wetkH Ki |

mRbkj cikk

weibfqMKvi xi bvgñ Rbve kwdKi ingvb

weibfqM Ki v cÖZövbi bvg : K) SYP†Kvpmwb wj wgtUW

L) AvRv` tKvpmwb wj wgtUW



* উৎপাদন, বিক্রয়ের পরিমাণ ও বিক্রয়মূল্য প্রতিবছর একই।

K. fivel †Zi mafie NUbvmgm wePvi wekH Kti tmB Abjwq e^e^v MÖY Ki tj tKv ai tbi ¶Z
t_k e^Pv hvq?

L. e^U weibfqMKvi x^ i tKv SjK tgvKvtej v Ki tZ nq? e^vL^v Ki |

M. Rbve kwdKi ingvbi AvRv` tKvpmwbZ weibfqM Kxifc e^vL^v Ki |

N. SYP†Kvpmwb bi Avqtk wbqmgZ Kivi Rb^ tKv c^t¶c tbt qv hv^3m½Z nte? wekH Ki |

cÂg Aaïq gj ab Avg-e"q c°j b Capital Budgeting

thâtKvb e"emv cÖZÖtbi mvdj " I wÜK _vKv wbfp Kti `xN¶gqw` weibfqM imxvtsi Dci | Df v3v‡K e"emv cwi Pvj bvi newfbomgq "vqx m¤úE thgb : Rng, `vj vb‡KvV, Avmevec†, hšc‡Z BZw` µq, Gme "vqx m¤úE cÖZ-tcb, Drct`b cxtZi AvajbKvqb, bZb cY evRvti QrovNGiKg AtbK `xN¶gqw` weibfqM imxvS-lb‡Z nq| Gme weibfqM imxvS-tKv¤úbi Rb KZUKzj vfRbK nte ev Av‡`S j vfRbK nte wK, bv tmRb Gme weibfqM imxvtsi mWk gj "vqtbi Rb KQycxZ ev bxZgyj v i Kvi | A_qtbi th me cxtZ ev bxZgyj v Gme `xN¶gqw` weibfqM imxvS-Mb‡Y mvnvh Ki‡Z cvti, tm m¤útK©Avgiv G Aaïq Rvb‡Z cvie|

G Aaïq cW tk‡l Avgiv Rvb‡Z cvie

- gj ab ev‡RwJstqi avi Yv e"vLv KitZ cvie|
- gj ab ev‡RwJstqi Df k" i "Zj wetkH KitZ cvie|
- gj ab ev‡RwJstqi newfbotKskj c°qM KitZ cvie|
- gj ab ev‡RwJstqi newfbotKskj i mgve×Zmgn wiyZ KitZ cvie|

5.1 gj ab evRUs

Wb eÜz iing, Kwi g I ksKi Avj v v Avj v v eemv Kti b | wKQz w b ati iing Zvi gy i t vKvbi Rb GKIU wdR tKvri wPŠt-fvebv KitQb | Qq gvm cte^Kwi g GKIU tmj vB tgikb tq Zvi `wR eemv ii Kti | AwZvi 3 Pwn vi K_v wPŠt Kti eZgvtb wZb Avf KIU tmj vB tgikb tKvri wmxvS-btj b | Abw tK ksKi GKIU AvajbK tmj b eemv ii Kvi Rb cQqRbxq Avmevec (ubj tPqvi) | Pj KvUvi tgikb tKvri wPŠt Kti Qb | GLvtb gy i t vKvbi wdR, `wR eemv tmj vB tgikb Ges tmj bbi ubj tPqvi Ges Pj KvUvi tgikb tKvri wmxvS-GtKKIU `xNqgw wibtqM wmxvS+ Gme `xNqgw wibtqM wmxvS- cÖzövbi Rb KZUKj vRbK nte ev Avt S j vRbK nte wK bv, tm Rb wdB vYi GKIU gj vqb cÖuqv cÖqvRb | gj ab evRUs Giyc GKIU gj vqb cÖuqv | GtPtit cÖZKU wibtqM wmxvS+ ev cKti i Avq-eq cÖj b KitZ nq | Avq-eq cÖj b tkI Gme wmxvS+ ev cKti i wbu bM cem ev wbu gþvdu wba Y Kiv nq | GLvtb Avq ej tZ wþuq t_tK AwRZ A_Ges eeq ej tZ KvPugj LiP, wþuq LiP Ges AePqmn Abvb LIPtK ejSvq | Avq t_tK eeq ev` w tj tgivU gþvdu Ges tgivU gþvdu t_tK Ki ev` w tj wbu gþvdu cvl qv hvq | Avevi gþvdu mvt_ AePq thM Kitj bM Avstcén cvl qv hvq | GB Avstcén mvt_ cÖi wibtqM ev bM emntcén mvt_ Zj bv Kti h w Avstcén emntcén t_tK teik nq Zntj wibtqM j vRbK cÖxqgb nq Ges MÖYthM wetePZ nq | G cÖuqv tK gj ab evRUs cÖuqv ej v nq |

AZGe ej v hvq, gj ab evRUs nt"Q cÖzövbi `xNqgw wibtqM wmxvS+ mvt_ RwoZ GKIU cÖuqv | G cÖuqv cÖzövbi vq mæwE thgb: Rig, `vj vbKvV, hšcwZ, Avmevec BZ w muq t_tK ii Kti Gme mæwEi cÖZ vcb, eemv mæchviY thgb: bZb tgikb vcb, Drct b cxiZi AvajbKvqb Ges Abvb `xNqgw wibtqM wmxvS+ Avq-eq cÖj b Kti mæe j vRbKZv wtkH Kti Z bjmvi wmxvS-MÖY Kiv nq |

5.2 gj ab evRUs tqi cÖqM

`xNqgw wibtqMi me tPtit B gj ab evRUs cÖqM Kiv nq | vq mæwE muq t_tK ii Kti, eemv cÖvi, eemv AvajbKvqb, vq mæwEi cÖZ vcb Ges bZb cY evRti Qov mspvS-mKj cKvi wibtqM chS-mKj tPtit gj ab evRUs tqi cÖqM itqfQ | Gevi Avgiv gj ab evRUs cÖqfMi KtqKU RbwCÖ tPtit Avtj vPbv Kie |

vq mæwEi muq : thKvbi tKvbi bZb eemv ii Kti Z tMj vq mæwE thgb: Rig, `vj vbKvV, hšcwZ, Avmevec BZ w muq Kti Z nq | Dvn iY tfc, gy t vKvbi KZvi eemv ii Kvi mgq wdR, ZwKqv, tRb gvcvi t-j muq wmxvS-btZ nq | ti di U gwj KtK Zvi eemv ii i mgq tPqvi, tUej, nwo-cwZj, vbn Abvb mi Ävg muq wmxvS-btZ nq | Abjfcvte eo eemv cÖzövbi Rb Rig, `vj vbKvV, Kvi LvV vbgY, tgikbwiR muq BZ w wmxvS-btZ nq | thKvbi eemv cÖzövbi Gme mæwE muq wmxvS-MÖtYi tPtit gj ab evRUs cÖqM Kiv nq | Kvi evi Pj tZ Pj tZ wffbemgtq Gme

e"emvi cY" Drcv` b ¶gZv eWxKtí m¤úñvi Y : Pj gib tKvib cÖzövbi t¶tí Zvi e"emv ii" Kivi ci Drcv` b ¶gZv evovtivi cÖqyRb n‡Z cvti | Drcv` b ¶gZv evovtivi t¶tí tKv¤úñbi bZb tgwkb µqci cÖqyRb nq| D`vni Y-†fc `WRP t`vKwb Zvi eZgib e"emvq 1WU tmj vB tgwkb _vKv m‡Ej | tfv³v` i C‡`i Pwn`vi K_v wPŠtKtí bZb Avi GKU tmj vB tgwkb tKvbi wPŠtKtí cvti | gy` i t`vKwb Zvi t`vKvib wR _vKv m‡Ej | Ati KU wR tKvbi wmxvS-wtZ cvti | GRb" tKv¤úñbtK bZb tgwkb µq eve` KZ e"q nte, Kvi evti i Avq ZtZ Ktí KZ evote BZw` cÖj b Ktí gj ab evtRwUs cÖqyM Ktí wmxvS-MöY Ktí Z nq|

cȲ ^eP̄l̄qY : tKv̄úmb Zvi ēemvi m̄c̄ñvi t̄Yi Rb̄ Pj ḡb c̄t̄Ȳi c̄kv̄c̄ñk bZb cȲ evR̄t̄i Q̄ovi
c̄ñq̄l̄Rb n̄t̄Z c̄t̄i | D̄ v̄ni Ym̄jfc, tKv̄t̄b̄ tKv̄c̄ñb c̄t̄Ȳ ^eP̄l̄ Avbq̄t̄bi Rb̄ Av̄gi R̄t̄mi c̄kv̄c̄ñk
Kgj vi Rm ev Av̄t̄c̄j i Rm evR̄t̄i Q̄ovi w̄P̄š̄ K̄t̄Z c̄t̄i | bZb cȲ evR̄t̄i Q̄ovi tP̄t̄bZp c̄t̄Ȳi
Avq̄p̄w̄j , c̄t̄Ȳi Drc̄`b L̄iP, evR̄vi P̄m̄n̄`v, c̄wi Pv̄j b̄ L̄iP Ges m̄āē Avq c̄ōj b K̄t̄i m̄xv̄s̄-b̄t̄Z nq̄|
Ḡt̄P̄t̄bZ gj ab ev̄R̄Ust̄q̄i c̄ñq̄M j P̄ K̄iv h̄v̄q̄ |

cÖZ-vcb | AvajbKvqb : eemvi cÖqvRtb Drcv`b cxiZi cÖZ-vcb | AvajbKvqtbj cÖqvRb nq|
D`vni Ym!fc, `wR® t`vKwb cv-Pwj Z tmj vB tgwk`bi ciw etZ®e`r Pwj Z tmj vB tgwk b`Kbvi m×vS-
wbZ cvti | Abw`tK Pj KvUi tmj tbi gwj K Zvi t`vKvb`K tfZtii mvRm³/4v ciw eZ® Kti Gim tmj b
evbvtbri m×vS-wbZ cvti | Gt¶t`t cÖvb Dtf`k nt"Q Drcv`b LiP Kgvtbv Ges Gi gva"tg eemvi jvf
eix Kiv| Gt¶t`t Kvrumbi ciwZb Drcv`b cxiZi mft_bZb cxiZi Zj bv cÖqvRb nq| Dfq cxiZtZ
tKvrumb Avq, ciw Pvj bv e"q, Avq®wj BZ"m mme Kti wbU bM` cÖvn waY Y Kti m×vS-MöY Ki`Z
nq| AZGe, Drcv`b cxiZi cÖZ-vcb | AvajbKvqtb gj ab evRwUstqi cÖqM j ¶ Kiv hvq|

5.3 gj ab ev†RwUs†qi „i "Zj

gj ab ev‡RUs A_¶tbi mvdtj i Pw€KwV| gj ab ev‡RUs ev- em¤§Z I mWk ntj Kvi evi mi vvwvi DcKZ
nq| gj ab ev‡RUs e_“©ntj Kvi evi wI mvaviYZ e_“©nq| e_“Zvi `wqZj A_©e“©vCk‡K wb‡Z nq|
gj ab ev‡RUs GZ , i “ZCY©nevi KtqKwU Kvi Y wb‡P Dfj LKiv ntj v:

1. gþrðv-mþuſ-: GKU cÖZÖrtbi gj j ¶" gþrðv ARþ| gþrðv ARþb gj ab evþRUs , i "ZcY©fingkv
cvj b Kti | tKvþúwb mvaſi YZ bM` cðvn cvevi Avkvq Zvi `xNþgqw` webtqMþhM` Znlej DcvRþKvi x
mþúmEþZ webtqM Kti | dtj cÖZÖrtbi gþrðv AþbKUv wþfþ Kti gj ab evþRUs m×vþſi Dci | gj i
t`vKwþ wþR tKvbi dtj -fweKfþte WÊv cvbxq | AvBmþug weþq eþx cve| dtj Kvi evi i gþrðv eþx
cve| wKš` t`vKwþbi Avþkcvþki tj vKRb hþ` WÊv cvbxq | AvBmþug tLþZ Af--bv, nq tmþTþt wþR
tKvbi m×vþS-cÖZÖrtbi Rb` tKvþbv myeav Avbþe bv| myZi vs, fvtj v webtqM m×vþS-thgb Kvi evi uJi Rb`

ch^h B Avg w^b D Z Ki tZ c^ti , Ab w^t K tWcY^c e^b t^q M m^x t^f S+ Kvi tY Kvi evi W t^j vKm^t bi m^x g^b x n^t Z
c^ti | ZvB ej v hvq, gj ab ev^t R^w Us m^x vS-GK W Kvi ev^t i D^E tⁱ vEⁱ mg^w x i tP^t t^f kL^t i "Zj enb Kt i |

2. ~~meibtqqtMi~~ mekyj AvKvi : "vqx m̄xūE μq, ms̄hvRb, AvajbKvqb Ges c̄Z vcb c̄f̄Z gj ab ev̄RUs
m̄xv̄t̄S̄ Rb" mvaviYZ eo As̄Ki Zn̄ej c̄q̄vRb nq| dt̄j t̄Kv̄tbv Kvi t̄Y m̄xv̄t̄S̄-fj nt̄j tm̄U ms̄kvab
Kivi mvaviYZ m̄thwM _v̄K b̄v Ges Avi ms̄kvatbi m̄thwM _v̄Kt̄j I eo As̄Ki ḡv̄j w̄t̄Z nq|
D̄vniY-↑fc GKwU t̄Kv̄wUw XvKvi A` t̄i i GKwU RvqMvq Zv̄t̄ i Kvi Lv̄v̄ v̄ct̄bi m̄xv̄S̄-tbq GB t̄f̄te th̄
tm̄Lvt̄b mgqqtZv wējr Ges M̄v̄m mi eiv̄n cv̄te| K̄S̄ Kvi Lv̄v̄ v̄ct̄bi ci t̄Lv t̄Mj mi Kvi bZb wējr
Ges M̄v̄m ms̄hvM eÜ ivLvi m̄xv̄S̄-b̄t̄q̄t̄Qb| GgZv̄e-^q Kvi evi wU Kvi Lv̄v̄ Drcv̄ b Avi x̄c̄Ki t̄Z cv̄te
b̄v| K̄S̄ Kvi evi wU t̄K nqtZv G Kvi t̄Y ēvsK t̄_t̄K eo AvKt̄i i FY wbt̄Z nt̄qtQ, hvi mȳ ēvsK w̄bqngZ
cv̄t̄kva Ki t̄Z nte| dt̄j Gi Kg GKwU f̄j m̄xv̄S̄-Kvi evi wU t̄K ē_ °K̄t̄i w̄t̄Z cv̄t̄i | Aí UvKvi ēvcvi
nt̄j Ab̄ t̄Kv̄vI t̄_t̄K nqtZv, A_ °msKj vb Kiv̄ thZ K̄S̄ eo ~~meibtqM~~ et̄j t̄Zgb m̄thwMI tbB| GLb h̄w̄
c̄K̄i wU neμq K̄t̄i ēvsKt̄i FY cv̄t̄kva Kivi m̄xv̄S̄-tbq nq, tm̄Lvt̄b Dchjȳ gj " cv̄l qv̄ h̄v̄te b̄v| Kvi Y
c̄K̄i wU Bv̄Zgt̄a" Aj v̄fRbK c̄Zxqgvb nt̄qtQ| mȳi vs Kvi evi wU t̄K eo As̄Ki ḡv̄j w̄t̄Z nte|

3. S₁K₁ w₁E₁Z : gj ab ev₁R₁U₁stq A₁aK₁k Abg₁bB f₁el t₁Zi Dci w₁f₁P₁Kxj | G₁K₁ U₁vqx m₁x₁W₁E thgb: tg₁kbw₁U₁Z w₁b₁tqM K₁ v₁D₁P₁Z w₁K b₁ GB m₁x₁v₁S₁U₁ w₁f₁P₁ K₁i I₁B tg₁kbw₁U₁Z Drc₁w₁Z c₁Y f₁el t₁Zi KZ U₁K₁ K₁i Ges K₁x c₁w₁ g₁t₁Y w₁b₁q n₁e, KZ U₁K₁q c₁Y₁U₁ Drc₁w₁b n₁e BZ₁w₁ i₁ Dci | f₁el t₁Zi GB Z₁_ Dc₁v₁E Abg₁b₁b₁f₁P₁, hv ev₁-em₁s₁Z b₁I n₁Z c₁t₁i | my₁Z₁vs, gj ab ev₁R₁Us me₁^ovB S₁K₁h₁³ m₁x₁v₁S₁ thgb: el₁R₁t₁j A₁W₁z₁³ e₁p₁c₁t₁Zi A₁ksK₁ K₁i Q₁Z₁ c₁t₁ZK₁x₁ Z₁i e₁^oem₁v₁ m₁x₁c₁h₁i Y K₁i | Drc₁w₁b₁ P₁gZ₁ evov₁bvi R₁b₁Z₁b tg₁kb w₁K₁b A₁aK Q₁Z₁ Drc₁w₁b K₁i | Drc₁w₁bK₁x₁i c₁o₁j b Ab₁vqx el₁R₁t₁j e₁p₁ b₁ nt₁j A₁kv₁b₁f₁C Q₁Z₁i w₁b₁q n₁e b₁| dt₁j e₁^oem₁v₁ c₁Z₁ôwb₁K₁ P₁W₁i m₁x₁b₁ n₁Z n₁e | GRb₁^o x₁N₁gqw₁ w₁b₁tq₁M S₁K₁ w₁b₁f₁CY | S₁K₁ M₁Y₁thw₁M₁Z₁ hvP₁B c₁o₁q₁R₁b n₁q | G₁t₁†₁ gj ab ev₁R₁Us , i₁"Z₁C₁Y₁^of₁gK₁ cv₁b K₁i |

5.4 gj ab ev‡RwUstqi cœµqv

‐ xNfgqwr weibtqM lmxtš-gj ab evtRUs-cöqav cöqvtM RwoZ arc, t j v ibgiefc :

- K) bM` cÖvn cÖ°j b
 - L) evEv nvi mbafY
 - M) gj ab evtRvls c×vZ vberPb | cÖqM

K) bM` c vn c j b : th Kv bv `xN gq w` w b q M w v S-thgb:  vqx m  m E muq, e emvi m  mvi Y,
Drcv` b c Zi h  KxKtY Ges Ab v b` w v t i_ bM` c vn RwoZ| gj ab ev Rw s-c l uv  c q tMi
c g avc n t Q bM t` i Av t c vn | e ntc vn c j b Kiv| c Z v tbi bM` c vn Ki Z c Z v tK w muq
ce ogv b, Pj w Z LiP ce ogv b, gj abx e q Ges Ab v b` e q w ba Y Ki Z n t | w muq t t K c Z v tbi

AvštbM` cēvn NtU Ges Pj wZ LiP, gj ab e-q Ges Abvb'' LiP ceþgvb t_‡K bM` eintcēvn NtU | GLvtb weþq Abgvb, Pj wZ LiP, ~vqx LiP cÖZKUJ weþq AwZ mZKQvi mvt_ waþY KitZ nq | AvtMB etj wQ GKUJ cÖZövbi tgvU weþq Abgvb KitZ ntj cÖZUJ ctYi fivel †Z weþqgj'' Ges cÖZeoQi KZ, tj v cY' weþq nte Zv ceþgvb KitZ nq | G, tj v ceþgvb ci cÖZeoQi weþq t_‡K tgvU AwRZ Avq cvl qv hvq | GB AwRZ Avq t_‡K AvštbM` cēvn cvl qv hvq | AZGe ej v hvq, bM` cēvn niVK c° j b wbfP Kiti ctYi fivel r eQi , tj v tZ weþqgj'' Ges KZ, tj v cY' weþq nte Zvi Dci | G Kvi †Y, fivel r weþqgj'' Abgvb ev cY' weþq msL'v Abgvb fj ntj tmuij ciþve bM` cēvn tK ciþveZ Kit | Abjfcfvte cÖZövbi tgvU LiPti gva'tg bM` eintcēvn NtU | GKUJ cÖZövbi Pj wZ LiP Ges ~vqx LiP wgtj tgvU LiP nq | Pj wZ LiP ej tZ KUþgvj þq eve` LiP, Kgþix' teZb Ges Abvb'' cwiþgvj bv LiP Ges ~vqx LiP ej tZ Awdm fvov, wegv LiP, AePqmn Abvb'' LiP tK eþtvb nq | weþq Abgvb bi gtZv cÖZK Pj wZ LiP Ges ~vqx LiP ceþgvb AwZ mweavbZv Aej †b KitZ nq | tKutb Kvi †Y G mKj LiP Abgvb fj ntj gj ab evtRwUs fj wmxvš-†Z cvt i, th Kvi †Y cÖZövbi ¶wZM-ntZ cvt i |

L) evEv nvi : bM` cēvn waþY Kivi ci tm, tj v tK bM` g‡j'' ifcišt Kivi Rb'' evEv nvi cÖZqvRb nq | At_P mgq gj'' Aa'vq tZvgiv tRtbo th fivel r eQi , tj v tZ AwMZ bM` cēvn ciþgvY mgvb ntj | tm, tj vi eZqvB gj'' mgvb nq bv | At_P mgqgj'' Abjhvqx bM` cēvn hZ t_wi tZ cvl qv hvq, tmuij eZqvB gj'' ZZ Kg | weþbtqM mthwM ev cKí t_‡K thtnZi tek KtqK eQi ati bM` cēvn cvl qv hvq, tmtnZi gj ab evtRwUs tqi gva'tg niVK weþbtqM mthwM wbtZ ntj fivel †Z AwMZ bM` cēvn, tj vi eZqvB gj'' wbyq KitZ nq | evEv Kiy cÖZqvq fivel †Zi bM` cēvn tK eZqvB gj'' ifcišt Kiv nq | G Kvi †Y evEv nvi i cÖZqvRb nq | mavi YZ cÖZövbi gj ab LiPtK gj ab evtRwUs-cÖZqvq evEv nvi wnmvte eenvi Kiv nq | gj ab e-q m¤ctk'Zvgiv cti i Aa'vq we-wi Z RvbZ cvi te | Avq-e-q c° j tbi cteB evEv nvi waþY Kiv LþB i "ZcY"

M) gj ab evtRwUs cxiZi cÖZqvM : bM` cēvn c° j b Ges evEv nvi waþYi ci gj ab evtRwUs cxiZi weþPb KitZ nq | weþbtqM mthwM ev cKí gj vqtbj Rb'' gj ab evtRwUs tqi weþfbæcxiZ i tqfQ | cÖZKUJ cxiZi mgvb fvt MþYthwM Zv cvqib | cÖZKUJ cxiZi wKOy myeav-Amjeav i tqfQ | weþbtqM mthwM ev cKí i aib, SIK Ges Abvb'' weþq weþPb Kt i niVK cxiZiJ weþPb KitZ nq |

5.5 gj ab evtRwUs tqi cxiZmgn

cÖZövbi weþbtqM wmxvš-niVK w` Kibt` Rbv t` lqvi t¶† gj ab evtRwUs tqi weþfbæcxiZ cþvij Z AvtQ | cÖZövbi j †¶ i mvt_ msMwZcY'Ges mweþFvte j vRbK weþbtqM ev cKí weþPb KivB gj ab evtRwUs cxiZmgn ni KivR | D` vniY: `wRt` vKwbj tmj vB tgwkb, gj i t` vKwbj wdR Ges Pj KivUj tmj †b tgwkb tKvbi wmxvš-eenvi Rb'' j vRbK nte wK, bv Gme wmxvš-gj ab evtRwUs cxiZ niVK wbt` Rbv w` tZ cvt i | gj ab evtRwUs tqi cxiZmgn wbgisc:

- 1) Mo gþvdi nvi cxiZ (Accounting rate of return method)
- 2) tc-e-vK mgq cxiZ (Pay back period method)

3) **nbU eZ@vb gj " cxiZ** (Net present value method)

4) **Af ŠixY gþvdi nvi cxiZ** (Internal rate of return method)

1. Mo gþvdi nvi cxiZ

gj ab evRiUstqi GKU mnR cxiZ ntj v Mo gþvdi nvi cxiZ| cÖzövbi Aw_R cÖzte` b t_‡K cÖZ Z_w` Mo gþvdi nvi nbafY eenvi Kiv nq| G cxiZtZ cÖZmkZ bm` cÖvni cwi etZ©cÖZmkZ nbU gþvdtK weþePbv Kiv nq| tZvgi v tRtQ th weþuq t_‡K Kimm me LiP ev` w` t j nbU gþvdi cvl qv hvq| cÖZmkZ ewl R Mo nbU gþvdtK Mo weþtqM w` t q fM Ki t j Mo gþvdi nvi cvl qv hvq| A_¶

$$\text{Mo gþvdi nvi} = \frac{\text{Mo bxU gþvdi}}{\text{Mo weþtqM}}$$

G cxiZtZ cÖze0ti i cÖZmkZ tgvU gþvdtK tgvU e0ti i msL v w` t q fM Ki t j Mo gþvdi Ges weþtqM tK 2 w` t q fM Ki t j Mo weþtqM cvl qv hvte|

mxiš-bxUZ

- Mo gþvdi nvi hZ teik nq ZZ fvtj v| e"svK t_‡K FY nbq hv` cKí A_qb Kiv nq, Zte e"svtKi GKU Pvn` v _‡K| Mo gþvdi nvi Zvi Kg ntj FY cvl qv hvq bv| GgZve"vq cKí wji Mo gþvdi AwAKZi ntj MÖYtM| tKvfbv tKvfbv tKvfbv tP‡t| Mo gþvdi GKU meþgæni ce"vbañi Z _‡K| nbw` @ tKvfbv weþtqM ev cKí i Rb" nbYfZ Mo gþvdi nvi tKvfbv e"vcbv KZK nbawñi Z meþgæni t_‡K Kg ntj weþtqM mjhM ev cKí wji ewZj ev eRb Kiv nq| cPvšt, Mo gþvdi nvi hv` KwpZ nvi t_‡K teik nq, Zte cKí wji MÖY Kiv nq|
- GKwaK cKí i tP‡t Dcti eWYZ bxUZ Abjvnti MÖYtM weþtqM mjhM ev cKí ,tj v‡K µgvbymti mVvfbv nq Ges cÖzövbi gj atbi chFBZv mvtctP cÖqvRbxq msL"K weþtqM mjhM ev cKí wbeþp Kiv nq|

Mo gþvdi nvi cwi gvc Kivi m‡t tZgb RvUj Zv bv _vKvi Kvi tY GiU eSv mnR| Avevi cÖzövbi Aw_R weei Yx t_‡K cÖqvRbxq Z_w` cvl qv hvq ej GiU Atb‡K KtQ Rbñc| Zte cxiZwji wKQz Amjeav i‡qt0| cÖgZ, Mo gþvdi cxiZ bm` cÖvni cwi etZ©bU gþvdi eenvi Kti, nbU gþvdi wKQz mgvexZv AvtQ ejj Atb‡K cxiZtK wfpthM g‡b Kti bv| wZxqZ, cxiZwji At_P mgq gj "‡K weþePbv Kti bv| th‡Kvfbv weþtqM mjhM ev cKí i bm` cÖvn fvel r eQi ,tj v t_‡K Av‡m| th‡nZz AvR‡K 1 UvKv fvel tZi 1 UvKvi mgvb bq, fvel tZ AvMZ bm` cÖvni gj " mgvb nq bv| wKš Mo gþvdi cxiZ me bm` cÖvn mggtj "i weþePbv Kti, GiU cxiZwji metP‡q eo mgvexZv| GLb Avgi v D`vni tYi gva"tq Mo gþvdi cÖqvM m¤útK©cwi wPZ ne|

D`vni Y : g‡b Ki, tZvgi ever K Ges L bv‡g `ju weþtqM cKí weþtqvtMi wPšvfvebv KtQb| cKí wji we"wi Z weei Y wbP t` l qv ntj v|

cKí -K : cKí i tgqy` Kyj 3 eQi Ges cōgK gj ab wntmte 1 tKwU UvKv ` i Kvi | cKí wU ev` evqb Ki t j AvMvgx 3 eQi cōj Z weμq h_yμtg 8 j ¶ UvKv, 199 j ¶ UvKv | 80 j ¶ UvKv Ges Pj wZ LiP weμtqi 40 kZvsk Abgvb Kiv nq| AZGe, 40 kZvsk nvti AvMvgx wZb eQi cōj Z Pj wZ LiP h_yμtg 3.20 j ¶, 79 j ¶ UvKv Ges 32 j ¶ UvKv nq| Gi gta` Kvpgvjt i LiP, kigtKi gRyi, we`jr wej BZ`w` AvtQ| Gi cti AvmtQ -vqx LiP | -vqx LiP Drcv` b ev weμtqi cwi eZfb cwi enZn nte bv thgb, we` s fvor| Pj wZ LiPi cvkv-cmk AvMvgx wZb e0ti cōze0i 5 j ¶ UvKv Kti -vqx LiP Abgvb Kiv nq| Gi cti AvmtQ AePq e-q| cōZ`K cKí tgikbc̄ ev` wKQz webtqwm Kti Z nq| GB cKí th 1 tKwU UvKv webtqwm t` Lvb ntqfQ, tmUv tgikbc̄ ev` e-q| Guv t_‡KB AePq tei Kti Z nq| webtqwtMi cwi gvYtK webtqwtMi AvqPvj w` tq fvM Kti AePq cvl qv hvte| thtnZicKí wU t_‡K weμq cvl qv hvte gv̄ 3 eQi, myzis cKí wU AvqPvj gv̄ 3 eQi | 1 tKwU UvKv webtqwm tK 3 w` tq fvM Kti cōze0ti i AePq t` Lvb ntqfQ 33.3 j ¶ UvKv| weμqj x A_‡_‡K -vqx | Pj wZ e-q Ges AePq ev` w` tq KithM tei Kiv hvq| Kti i nvi 30 kZvsk | cōg eQi j_‡fi e_‡j ¶ wZ ntQ 33.5 j ¶ UvKv| cKí wU tZ 2q | 3q eQti j vf nte cōq 81.1 | 9.7 j ¶ UvKv| GLvtb j ¶ Yq th j vf ntj thgb 30 kZvsk nvti Ki ev` t` qv ntQ 1g eQti ¶ wU ¶ 23.5 j ¶ UvKv, 2q eQti wU j vf 56.80 j ¶ UvKv | 3q eQti wU j vf 6.8 j ¶ UvKv| cKí -L : cKí 0K0 Gi b_vq cKí 0L0 Gi AvqPvj 3 eQi Ges cōgK webtqwm 1 tKwU UvKv Abgvb Kiv nq| AvMvgx wZb eQti cKí wU t_‡K h_yμtg 151 j ¶ UvKv, 110 j ¶ UvKv Ges 49 j ¶ UvKv weμq cevgvb Kiv nq| Pj wZ LiP weμtqi 30 kZvsk nvti cōj b Kiv nq| Pj wZ LiPi cvkv-cmk -vqx LiP ev` cōze0i 20 j ¶ UvKv Ges AePq ev` cōze0i 33.3 j ¶ UvKv wbaY Kiv nq| cKí K-Gi b_vq cKí L-Gi Ki nvi 30% cevgvb Kiv nq| Dij wLZ Z‡_i wfE‡Z cKí `yui Mo gþvdv nvi wbgjeftc wbaY Kiv hvq:

cKí -K

cōgK gj ab	cwi gvY (j ¶ UvKv)		
	eQi 1	eQi 2	eQi 3
weμq	8.00	199.00	80.00
Pj wZ e-q (weμtqi 40%)	3.20	79.60	32.00
-vqx LiP	5.00	5.00	5.00
AePq	33.30	33.30	33.30
gþvdv/(¶wZ)	(33.50)	81.10	9.70
Ki	(10.10)	24.30	2.90
wU gþvdv	(23.50)	56.80	6.80

$$\text{GLvbtb, Mo gþvðv} = \frac{-23.5 + 56.8 + 6.8}{3} = 13 \text{ j } \mathbb{P} \text{ UvKv}$$

$$\text{Mo mæbtqM} = \frac{100+0}{2} = 50$$

$$\text{Mo gþvðvni nvi} = \frac{13}{50} = 26\%$$

cKí -L

	eQi 1 (j P UvKv)	eQi 2 (j P UvKv)	eQi 3 (j P UvKv)
meþq	151.00	110.00	49.00
Pj WZ LiP	45.30	33.00	14.70
~vqx LiP	20.00	20.00	20.00
AePq	33.30	33.30	33.30
Ki þhM gþvðv	52.40	23.70	(19.00)
Ki	15.70	7.10	(5.70)
WU gþvðv	36.70	16.60	(13.30)

GLvbtb,

$$\text{Mo gþvðv} = \frac{36.7 + 16.6 - 13.3}{3} = 13 \text{ j } \mathbb{P} \text{ UvKv}$$

$$\text{Mo mæbtqM} = \frac{100+0}{2} = 50 \text{ j } \mathbb{P} \text{ UvKv}$$

$$\text{myZi vs, Mo gþvðvni nvi} = \frac{13}{50} = 26\%$$

j P Yq th `ju cKíti Mo gþvðvni nvi mgvb, GLvbtb GKju cKíti i Mo gþvðvni Aþti Kju tþtq teik ntj cÖZövbiU th cKíti Mo gþvðvni nvi teik, tmju MþY KiZ| eZgþb Ae~tq Mo gþvðvni nvi Abþvqx, cÖZKju cKíB cÖZövbi Rb" mgvb j vfRbK| GgZve~tq cÖZövbi thKvþbwJB MþY KiZ cvti |

2. tc-ēvK mgq c×WZ

ēemvq ev cKíti mæbtqMKZ UvKv KZ w tb tdiZ Avmte Zv tc-ēvK mgq c×WZ wbt` k°Kti | tc-ēvK mgq c×WZ mæbtqM wmxvS-ev cKí gj~vqtbi GKju mnR | Rbwcó c×WZ| ēemvq mæbtqM ev cKí t_k AvmZ Avþtcem, tj v hw` mgvb nq, Zte mæbtqMKZ UvKv K evml R bM` cemn w tq fm Kiti tc-ēvK mgq wYq Kiv hwq| A_

$$tC - e^{\gamma} K mgq = \frac{m v b f q M}{e w l R b M' c v n}$$

gṭb Kwi , `MRP † vKwbi tgwkb wKbtZ 15,000 UvKv cōqRb| μqKZ tgwkb eenvi Kti tm Zvi eemv †_K AvMvgx 4 eQi ewl R 5000 UvKv Avštcēvn wboZ Ki tZ cvi te| Gt¶t† tc-evK mgq nte :

$$\frac{15,000}{5,000} = 3 \text{ eQi}$$

e'envq ev cLKí t_łK Avščěn AłbK mgq mgvb bvI nłZ cüti | tmłłtłtł μgħħwRZ bM` cěn
e'envi Kti tc-e'lk mgq wħYq Kiw nq| A_F, bM` Avščěn, tħi u K μgrħsq thム K iw nq hZqjY bv
chS-ugħħwRZ bM` cěn neħbi qMkZ gj aħbi mgvb nq|

	eQi 1	eQi 2	eQi 3
WU gþvðv	(23.5)	56.8	6.8
thM: AePq	33.3	33.3	33.3
bM` cðvn (cðq)	10	90	40

Dctii mvi wYtZ wBYtZ bM` cEn eenvi Kti cKtui tc-evK mgq nte wbgies

eQi	bM` cēvn	μ_{gthwRZ} bM` cēvn
0	-100	- 100
1	10	- 90
2	90	0
3	40	40

Dcti i QK t_ŁK j ¶Yq th cŁg `B eQi wewtqMKZ UvKv cjiwv tdiZ Avtm| dtj cŁkti i tc-eväK
mgq nte 2 eQi |

Avevi Mo gþvðvi nvi c*xZtZ cKí 0L0-Gi wþYrZ wþU gþvðvi mvt_ AePq thM Ktj cKí 0L0-Gi bM` cðvn cvl qv hvt

	eQi 1 (j ¶ UvKvq)	eQi 2 (j ¶ UvKvq)	eQi 3 (j ¶ UvKvq)
wþU gþvðv	36.7	16.6	(13.3)
AePq	33.3	33.3	33.3
bM` cðvn	70	50	20

mvi wYtZ wþYrZ bM` cðvn eðenvi Kti cKí 0L0-Gi tc-eðvK mgq wþgjefc wþYq Kiv hvq |

eQi	bM`	þgþhwRZ bM` cðvn
0	-100	-100
1	70	-30
2	50	20
3	20	40

Dcti QK tjk j ¶ Yxq th cðg eQti wþbtqMKZ UvKvi 70 UvKv tdiZ Avtm| wZxq eQti i Avstcðvn nte 50 UvKv wKSCði wK wþbtqM tdiZ tcZ gñ 30 UvKv ` i Kvi | AZGe, 30 UvKv tdiZ AvmtZ mgq ` i Kvi $\frac{30}{50} = 0.6$ eQi | AZGe, tc-eðvK mgq 1.6 eQi | wþP mþt i mnwth wþYq Kiv ntj v :

$$\begin{aligned} \text{tc-eðvK mgq} &= 1 \text{ eQi} + \frac{30}{50} \text{ eQi} \\ &= (1 + 0.6) \text{ eQi} \\ &= 1.6 \text{ eQi} \end{aligned}$$

mxiš-bmZ

tc-eðvK mgq c*xZtZ, th cKí i tc-eðvK mgq hZ Kg, tm cKí ZZ MþYþhM wntmte wþewPZ nq | Abjfcfvt th cKí i tc-eðvK mgq hZ teik, tm cKí ZZ teik AMþYþhM wntmte wþewPZ nq |

Avevi hw cðZotbi mvtZ GK ev GKwAK wþbtqM mþhM ev cKí _þK Znþtj wþbtqM mþhM, tjk vþK ev cKí, tjk vþK tc-eðvK mgq Abjhqk þgyþtq mwRvtbv nq | cieZKvþtj cðZotbi Znþtj i chþBZv mvtctP cðqyRbxq wþbtqM mþhM ev cKí MþY Kiv nq Ges Aetkó, tjk vþK evZj Kiv nq |

cðZotbi eðe ðcbvi ` wqþZ wþbtqwRZ KgRZ ðv gycKw wntmte eðeüZ tc-eðvK mgq wþaviY Kti _þK | tKvþúmbi KgRZ ðv wþfbævelq thgb: wþbtqþMi aib (vþq mþúEi þq, eðenvi mþcðviY, Drct` b

c×Zi cōZ̄vcb ev AvajbKvqb), wibtqM ev cKí SiK Ges Ab̄vb̄ wI q PŠvnebv Kti GiU wbaY Ktib|

tc-ēvK c×Zi mgve×Zv

tc-ēvK c×Z gj ab evRwUsqj metPq mij I Rbwicō c×Z| Gi RbwicōZvi KvY cōgZ : Guv mnRteva” I mnR| Zte Gi wKQzAmjeavl AvtQ| GLvtb wKQzAmjeav Ztj ai n̄tj v|

1. tc-ēvK gj Z tKv̄bv j v̄fi n̄i bq| Guv GKU mgqKv , hLb wibtqWRZ gj ab tdi Z Amtē etj Avkv Kv nq| tc-ēvK mgqKv AvZewnZ n̄tj cōZōvbuui tKv̄bv j v̄f n̄e bv cōZōvbuui tKej ¶Zi n̄Z t_‡K i ¶v cvte|
2. hw` `B ev ZtZwaK cKí _v̄K, Zte thUv tc-ēvK Kvj Kg; tmUv MhY Kv nq, hw` GKU cKí _v̄K, Zte tmU MhYthM wK bv Zv mnR tei Kv hvq bv| tKgb mgqKv Av` k̄c-ēvK Kv Ggb tKv̄bv gw̄b` Ē tbB, thUv GKU mgm̄v|
3. tc-ēvK Kv̄j i evBtii bM` cēn MYbv Kv nq bv| Dctii cKí K-tZ tc-ēvK wQj 2 eQi | GgZv̄ 3q eQti hw` cKíU GKU wekvj AstKi bM` cēn t̄q, Zej tc-ēvK Kvj 2 eQi B _v̄Kte|
4. tc-ēvK At_ P mgqgj “ wetePbv Kti bv| At_ P mgqgj “ Aāv̄q Avgiv tRtbwQ, AvMvgx eQti i 100 UvKv 5 eQi c̄tii 100 UvKv t_‡K AwakZi gj “ evb, wKš’ tc-ēvK At_ P mgqgj “ wetePbv Kti bv| GLvtb AvMvgx eQti i 100 UvKv Ges 5 eQi c̄tii 100 UvKv mgwb gj “ evb gtb Kv nq| Guv GKU mgm̄v|

KvR-1 : gtb Ki, tZvgvi evev GKU cKt̄ 50,000 UvKv wibtqMi PŠv Kt̄Qb, hw t_‡K AvMvgx 6 eQi h_v̄t̄g 10,000 UvKv, 15,000 UvKv 20,000 UvKv, 10,000 UvKv, 20,000 Ges 30,000 UvKv cvl qv h̄te| cKíui tc-ēvK mgq wYq Ki |

ceZr̄Abt̄Q_ t̄j v̄Z tZvgiv Mo ḡbvdvi n̄i c×Z Ges tc-ēvK mgq c×Z m̄utK̄lē w̄i Z tRtbQ| Zte gj ab evRwUs c×Z t̄j vi ḡta” Djw w̄Z `ju c×Zi Zj bvq w̄bU eZ̄v̄b gj “ c×Z I Af̄š+Y ḡbvdvi n̄i c×Z eūj c̄Pw̄j Z w̄m̄tē w̄KZ| w̄ekl Kti At_ P mgq gj “ wetePbv Kti weavq c×Z `ju Atb̄Ki Kv̄Q Rbwicō| ci eZr̄k̄Y t̄j v̄Z tZvgiv c×Z `ju m̄utK̄lē w̄i Z Rvb̄Z cvi te|

Abkjxj bx

eūbePib cōkæ

1 | wbtPi tKvbtwU wnbqtMi GKU gj "vqb cōuqv?

K. gj ab evRUs

L. At_P mgqqj "

M. evEvi nvi wbañY

N. wnbqtMi fweI "r gj "bwZ

2 | tc-e"vK mgq wYq m̄ tKvbtwU?

K. ewl R bM` cēvn
wnbqtML. wnbqtM
ewl R bM` cēvnM. wnbqtM
ewl R bM` AštcēvnN. ewl R bM` eintcēvn
ewl R bM` Avštcēvn

3 | bM` Avštcēvn I wbu gþvdi e"earbtk Kx ej v nq?

K. cōi rK wnbqtM
M. tgwU Pj wZ e"qL. bM` eintcēvn
N. tgwU AePq |

4 | gj ab evRUsqj c×wZmgn wbtPi tKvbtwUi Rb" i "ZcY?

K. cKí wbePb
M. wnbqtMi j vFRbKZv wYq |L. cōZōvbi j ¶ wbañY
N. cKí i gþvdi nvi wYq5 | W: kvxgv wR^A_qtb GKU nmcvZyj "vcb I cwi Pj bv Ktib | gj ab evRUsqj mnvth" wZwb
wbtPi tKvbtv nmxvš-wbteb |K. tiwxi IIja μq
L. G.-ti tgwkb μq
M. IIja gj "wbañY
N. nmcvZyj feþbi is cwi eZθ |

wbtPi DÍxcKU cto 6 I 7 bxt cōkié DÉi `vI

mgvš-tKvbtv cōv wbePn wgtmm eYPGKU bZb cKí wnbqtMi j vFRbKZv wYqj cteci ci 4
eQti i gþvdi mn_ AePq thwM bv Ktib tgwU gþvdiK 4 Øiv fwm Ktib, wKš' tgwU wnbqtMtk 2 Øiv
fwm Ktib |

6 | wgtmm eYg AbjwZ c×wZ tKvbtwU?

K. Mo gþvdi nvi
M. wbu eZgwb gj "L. tc-e"vK mgq
N. Af"štY gþvdi nvi |

7| Dī xc̄K w̄t̄KZ c̄xw̄Zi m̄gve×Zv n̄t̄j v̄N

- i. A‡_P mgq gj „ D̄c̄w̄Z
- ii. mKj bM` c̄ētni gj „ mgvb
- iii. ḡv̄d̄v I w̄b̄t̄q̄M̄t̄K w̄f̄b̄ōsL̄v Øv̄v f̄M |
- w̄b̄t̄Pi t̄Kv̄b̄U m̄v̄K?

K. i I ii

L. i I iii

M. ii I iii

N. i, ii I iii

m̄v̄B D̄c̄i c̄k̄e

1. `xN̄gq̄w̄ w̄b̄t̄q̄M̄ w̄m̄xv̄S̄-K̄?
2. gj ab ev̄R̄Ūs K̄?
3. bM` Av̄st̄c̄ēn K̄?
4. bM` ēnt̄c̄ēn K̄?
5. Mo ḡv̄d̄v i n̄i c̄xw̄Z K̄?
6. t̄c̄-ēv̄K mgq c̄xw̄Z K̄?

m̄Rb̄k̄j c̄k̄e

1. kZ`j t̄Kv̄ūw̄b mēv̄B gj ab ev̄R̄Ūs t̄q̄i AZ̄š-M̄b̄Ȳh̄M̄ c̄xw̄Z̄t̄Z c̄K̄t̄i i w̄b̄t̄q̄M̄ w̄m̄xv̄S̄-M̄b̄Ȳ K̄t̄i | m̄c̄w̄Z D̄3 t̄Kv̄ūw̄b Gi mḡi w̄b̄t̄q̄t̄Mi `jU c̄K̄i Ø̄ ev̄ Ø̄b̄k̄ Ø̄-Gi t̄c̄-ēv̄K mgq w̄b̄Ȳ K̄t̄i w̄M̄q̄ 3q ēQ̄t̄i µḡt̄h̄w̄RZ bM` c̄ēn h̄v̄µ̄t̄g 0 I -10 t̄cj | 4_ ēQ̄t̄i D̄f̄q c̄K̄t̄i bM` c̄ēn 20 |
- K. gj ab ev̄R̄Ūs t̄q̄i ēv̄Z̄vi `v̄q̄f̄v̄i w̄b̄t̄Z n̄q K̄t̄K̄?
- L. bM` Av̄st̄c̄ēn i w̄b̄Ū ḡv̄d̄v i c̄v̄R̄ w̄b̄ȲK̄v̄x D̄c̄v̄ `v̄b̄Ū ēv̄L̄v̄ K̄i |
- M. D̄i x̄C̄K̄ n̄t̄Z c̄K̄i Ø̄b̄k̄Ø̄-Gi t̄c̄-ēv̄K mgq w̄b̄Ȳ K̄i |
- N. `xN̄gq̄w̄ w̄b̄t̄q̄t̄Mi R̄b̄ kZ`j t̄Kv̄ūw̄bi t̄Kv̄t̄b̄v̄ c̄K̄i w̄t̄Q̄ t̄b̄l q̄ D̄P̄Z?
2. K̄v̄ūȳ D̄r̄c̄v̄ b̄K̄v̄x c̄w̄Z̄v̄b̄ Ø̄m̄v̄ūw̄ i t̄f̄v̄³v̄t̄ i µq̄l̄ḡZ̄v̄, īw̄P̄, c̄f̄w̄Z w̄ēP̄b̄v̄ K̄t̄i eo m̄B̄t̄R̄i t̄ēZ̄t̄j i c̄v̄k̄v̄c̄w̄k̄ w̄ḡb̄ c̄v̄K̄, ḡv̄S̄v̄i c̄v̄K̄ I ¶̄i t̄K̄iZ̄i w̄ēK̄i K̄iÙ̄k̄v̄i Z̄vi i R̄b̄ ḠK̄Ū c̄K̄i M̄b̄Ȳ K̄t̄Z̄ P̄v̄q̄ | Av̄q̄-ēq̄ c̄ō̄j b̄ K̄t̄i t̄L̄v̄ h̄v̄q̄ 5 ēQ̄i t̄ḡq̄w̄ GB c̄K̄t̄i c̄ō̄ḡK̄ w̄b̄t̄q̄M̄ 5 t̄K̄v̄Ū ŪK̄v̄ Ges w̄ēµ̄t̄q̄i c̄w̄ḡv̄Ȳ h̄v̄µ̄t̄ḡ 70 j ¶̄i, 1.4 t̄K̄v̄Ū, 2t̄K̄v̄Ū, 2.5t̄K̄v̄Ū I 1.6 t̄K̄v̄Ū ŪK̄v̄ | Ab̄v̄b̄ P̄j w̄Z̄ L̄P̄ w̄ēµ̄t̄q̄i 40% Ges K̄i 30% |
- K. gj ab ev̄R̄Ūs c̄ō̄q̄v̄q̄ ev̄Ēv̄ n̄i w̄t̄m̄t̄ē ēv̄en̄i n̄q t̄K̄v̄b̄Ū?
- L. gj ab ev̄R̄Ūs Ab̄ḡv̄b̄w̄f̄P̄ t̄K̄b̄?
- M. D̄i x̄C̄t̄K̄i Av̄t̄j v̄t̄K̄ c̄K̄i w̄i Mo ḡv̄d̄v i n̄i w̄b̄Ȳ K̄i |
- N. Ø̄m̄v̄ūw̄ i t̄f̄v̄³v̄t̄ i t̄K̄v̄ūw̄bi w̄b̄t̄q̄M̄ t̄¶̄i w̄i R̄b̄ gj ab ev̄R̄Ūs t̄q̄i i Z̄j gj v̄q̄b̄ K̄i |

Iô Aa''q
gj ab e''q

c̄Z̄U ēemv c̄Z̄Ôvbi w̄R^-^gj ab ēq _v̄K| gj ab ēq ej t̄Z w̄efb̄Drm t̄_t̄K msMnxZ Zn̄etj i ēq
ēsv̄q | m̄avi YZ Zn̄etj i th̄w̄b` v̄Zv̄t̄ i c̄Z̄w̄kZ Avq c̄Z̄Ôvbi Rb̄ gj ab ēq w̄nt̄m̄e MȲ nq | ēemv̄
c̄Z̄Ôvb w̄efb̄Drm t̄_t̄K c̄qv̄Rbxq Zn̄etj i ms̄_v̄b K̄t̄i | Zn̄etj i w̄efb̄Dr̄mi gj ab ēq mgvb nq bv̄ |
dt̄j c̄Z̄U Dr̄mi c̄_Kf̄v̄te gj ab ēq w̄Ȳq̄i c̄qv̄Rb nq | G Aāv̄t̄q Avgiv̄ gj ab ēq, gj ab ēq
w̄Ȳq̄i , i "Zj, Zn̄etj i w̄efb̄Dr̄mi gj ab ēq w̄Ȳq̄ Ges Ab̄v̄b̄ w̄l q m̄út̄K̄ē-̄wi Z Rv̄b̄t̄Z cvi ē



প্যাসিফিক জেনারেল ইনসুরেন্স কোংলিঃ
PACIFIC GENERAL INSURANCE CO. LTD.

Warrant Number 1100375

Date : 0 2 0 8 2 0 1 2

DIVIDEND WARRANT-2011

FOLIO/BO ID NO.: 12015700000

Pay to Mr. A B C

The sum of Taka TWO THOUSAND TWO HUNDRED FIFTY ONLY

Taka **2-250-00**

(This Dividend Warrant is valid for six months from the date of issue unless revalidated)

Payable at : B Bank Limited

Any Branch

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Authorized Signatory

27/2021

1100375 1085273881 2011500002619 14

Que: WwfWU | qvti>U

G Aa"q cW tk!l Avgiv Rvb!Z cvi e

- gj ab ēt̄qi avi Yv ēvL̄v Ki t̄Z crie|
 - gj ab ēq w̄Ȳq̄i Zvrch̄ēvL̄v Ki t̄Z crie|
 - gj ab LiP w̄Ȳq̄ Ki t̄Z crie|
 - gj ab Li t̄Pi w̄f̄Ēt̄Z w̄wf̄b̄Dr̄mi gj v̄qb Ki t̄Z crie|

6.01 fngKv

ce@ZP Aa^tq Dtj Z b eÜz h_v i^ntgi mR tKv, Kwi^gi tmj vB tgk b tKv Ges ksKti i úBj tPqi I Pj KvUv tgvk b tKv ci Gme mbltqvM m^xvS-tbqi ci Gme mbltqvM A_qb KitZ nq| tZgiv tRtbQ th A_qb bi m^fb^Drm i^tq0| thgb gwj tKi wb^Ri gj ab, eÜvÜe t^tK avi, e^sK FY Ges Ab^b A^R cÖZövbi KvQ t^tK FY BZ^w | Gifc cÖZövbi Drm t^tK A_©mieivnKvix^ i GKU cÖZövbi Avq _v^tK| GLv^b Znjej mieivnKvix Rb^ thU cÖZövbi Avq, tmU Znjej msMöKvi cÖZövbi Rb^ gj ab LiP m^tmtc cwi MvYZ nq| D^vni Y^fc: i^ng h^v mR tKv Rb^ e^sK t^tK 15% m^t i n^t i FY tbq, Zvntj Zvi gj ab LiP nte 15%| Abifcfv^t Kvi g tmj vB tgk b tKv UvKv Zvi wb^Ri t^tK ms^v b Kitj, D^3 A^P m^hM e^q nte Zvi gj ab LiP| A^P tm h^v D^3 A_©Ab^ tKv^l mbltqvM Kti 15% Avq AR^ KitZ cvi Z etj cÖZövbi nq Zvntj Zvi gj ab LiP nte 15%|

eo eo cÖZövbi Zv^t^ i mbltqvM Rb^ cÖqvRb^ Znjej GK ev GK^aK Drm t^tK ms^v b Kti | G^P^t^ me^tj v Dr^mi gj ab Li^Pi Mo nvi D^3 e^emv cÖZövbi Rb^ cÖhvR^ gj ab LiP m^tmtc m^tmtc nte| g^b Ki, tKv^b GKU tKv^u^b mbltqvM Rb^ 10 j ¶ UvKv cÖqvRb| cÖZövbi GB 10 j ¶ UvKv gta^ 5 j ¶ UvKv tkqvi m^pui gva^tg Ges 5 j ¶ UvKv e^sK t^tK FY tbqvi m^xvS-tbq| tkqvi gwj Ki v Zv^t^ i mbltqvM t^tK 18% Avq cÖZövbi Kti Ges e^sK cÖZövbi 12% m^t i n^t i FY w^tZ m^pZ nq| dtj cÖZövbi Rb^ tkqvi m^pui Dr^mi gj ab LiP nte 18% Ges e^sK FY Dr^mi gj ab LiP nte 12%| ^U Dr^mi gj ab LiP^tK Mo Kitj cÖB nvi U A^P (18%.50+12%.50)=15% D^3 cÖZövbi Rb^ Mo gj ab LiP m^tmtc cwi MvYZ nte| GLv^b Dtj E^ th^vZ cÖZövbi gj ab LiP 15% cÖZövbi t^tK Zvi mbltqvM t^tK b^bZg 15% Avq AR^ KitZ nte, bZev cÖZövbi tkqvi gwj K^t^ i cÖZövbi Avq Ges e^s^tKi cÖZövbi Avq tgUv^tZ cvi te bv| AZGe ej v hvq, m^fb^Drm t^tK msMpxZ gj atbi gwj K^t^ i cÖZövbi Avq tgUv^tZ cÖZövbi Kvi mbltqvM Dci m^bg^t n^t i Avq cÖqvRb, tm nvi t^tK gj ab LiP ej v nq|

6.02 gj ab e^q wbY^tqi Zvrch^

cÖZövbi A^R e^e^vcbvi m^fb^m^xvS-Mö^tY gj ab LiP , i "ZcY^fngKv cvj b Kti | cÖZövbi ctqvR^t A_qb^tbi m^vK Drm tetQ tbqvi t^tK i^i" Kti mbltqvM m^hM ev cÖKti i gj vqb ch^s-me t^t^t^ gj ab LiP cÖqM Kiv nq| wb^g^tq ab Li^Pi Zvrch^Av^tj vKvZ Kiv n^tj v|

cÖgZ : mbltqvM m^xvS-ms^vS^t aiv hvK, GKU cÖZövbi tmvbj x e^sK t^tK 18% m^t i n^t i 50 j ¶ UvKv FY wb^q GKU Kvi Lv^v t^q| Kvi Lv^v Pvj y Kvi ci t^Lv tMj Kvi evi U 10% n^t i Avq KitZ cvi t^Q, hv tmvbj x e^s^tKi Kvi t^Q vqe^ 18% m^t i nvi t^tK Kg| dtj cÖZövbi tmvbj x e^s^tKi UvKv cwi t^vka KitZ cvi te bv| GgZve^vq Kvi evi U e^v^tne| m^v^t^s gj aib LiP tR^tZ v A^tC^t^v teik j v^t Kiv m^p^tGgb mbltqvM m^xvS-tbqvi Aek^KZ^t^| AZGe ej v hvq, m^vK gj aib LiP wbY^tqi m^vK mbltqvM m^xvS-Mö^tYi ce^RZ^m^tmtc m^tmtc nq|

10ZxqZ : gj ab K_{Wtgv}-ms_{ju}š c_Z c_Zbi GK_U K_g FYb_{xz} _v_K | K_g FYb_{xz} ej t_Z c_Z c_Zbi tg_U gj at_b K_Z Ask avi ev FY t_{_K} ms_M K_i nq Zv_K e_{Svg} | e^{emv} c_Z c_Zbi gw_j K_i i BK_{iB} Ask Ges FY GB `Ju th_{Mdj} t_K tg_U gj ab et_j | GK_U c_Z c_Zbi Zvi tg_U gj at_b 50% wR^-^ gj ab ev BK_{iB} Ges 50% FY A_{_ev} 60% wR^-^ gj ab ev BK_{iB} Ges 40% FY A_{_ev} 40% wR^-^ gj ab Ges 60% FY, Gi_{fc} th_K Ab_{cvt}Z ms_M K_i t_Z c_v | c_Z c_Zbi K_i Gi_{fc} c_Z c_Zbi Ab_{cvt}Zi gj ab K_{Wtgv} Li_P wY_Q K_i t_Z nq Ges th_{wK} Ab_{cvt}Z gj ab Li_P m_{Ergenq}, tm gj ab K_{Wtgv} M_Y K_i v_m x_v s_{wb}t_Z nq | AZGe K_i e_v m_{WK} gj ab K_{Wtgv} wbeP_b K_i t_{¶¶t} | gj ab e^{eq} Z_{rch}^{enb} K_i |

6.03 gj ab e^{eq} wY_Q

e^{emv} c_Z c_Zbi Zv_K i `N_{gq} w_{eb}t_{qM} v_m x_v s_{-ev} ev_q bi R_b c_qR_b A_{_mavi} YZ `N_{gq} Zn_{etj} i Drm t_{_K} ms_M K_i | Gme `N_{gq} Zn_{etj} i g_a `N_{gq} FY gj ab, AM_{ak} K_i tk_{qvi} gj ab, m_{vavi} Y tk_{qvi} gj ab Ges ms_i Z Avq Ab_{Zg} | GK_U c_v K_i v_{gt} UW t_K v_u m_{vavi} YZ `N_{gq} w_{eb}t_{qM} m_{th} ev c_K ev ev_q bi R_b c_qR_b A_{_G} P_{ri} Dr_{tmi} g_a t_{_K} ms_M K_i | Gi_{fc} c_Z Drm t_{_K} A_{_miev} K_i ev w_{eb}t_{qM} K_i t_Z c_Z w_k Z Avq Ges S_K ai_b w_fb_Z v_t K_i D_{vni} Y_{↑fc}, FY gj ab m_{iev} K_i t_Z c_Z w_k Z Avq Ges m_{vavi} Y tk_{qvi} gw_j K_i c_Z w_k Z Avq mg_v b nq b_v | th_nZw_{eb}t_{qM} K_i ev A_{_miev} K_i t_Z c_Z w_k Z Avq e^{emv} c_Z c_Zbi gj ab Li_P v_{ntmte} MY_v nq, tm_tnZ_v e^{emv} c_Z c_Zbi A_{_q} bi w_fb_Z Dr_{tmi} gj ab Li_P w_fb_Z c_v j_v Z nq | gj ab Li_P GB w_fb_Z A_{_w} w_{eb}t_{qM} K_i ev m_{iev} K_i t_Z c_Z w_k Z Av_{qi} n_v i w_fb_Z Ges S_K ai_b w_fb_Z v_t K_i w_bt_R K_i | m_{vavi} YZ A_{_miev} K_i v_v Zv_K i w_{eb}t_{qM} h_Z te_k S_K C_y g_b K_i t_e, Zv_K i c_Z w_k Z Av_{qi} n_v i ZZ te_k n_t | Ge_v w_fb_Z Dr_{tmi} gj ab e^{eq} m_ut_K m_s v_B avi Y_v t_v q_v n_t |

K) FY gj ab e^{eq}

c_Z K_U c_Z c_Zbi m_{vavi} YZ GK ev GK_{wa}K Drm t_{_K} e^{emv} q_i R_b FY ms_M K_i _v_K | D_{vni} Y_{↑fc}, t_Q U e^{emv} c_Z c_Zbi th_{gb}: g_v i t_v K_b, P_j K_v v_i t_m p, J_l t_v K_b BZ_w e^{emv} c_Z c_Zbi FY gj at_b c_b Drm n_t Q e_{vs}K ev Aw_R c_Z c_Zbi t_{_K} c_b FY | Averi eo eo e^{emv} c_Z c_Zbi ev t_K v_u m_b e_{vs}K ev Aw_R c_Z c_Zbi t_{_K} F_t Y_i c_v v_c w_k e_U ev FYc_t w_v i g_v t_g A_t P_m v_b K_i _v_K | e_{vs}K ev Aw_R c_Z c_Zbi t_{_K} FY w_b q_i gj at_b ms_v b K_i t_j FY gj ab e^{eq} wY_Q L_e mnR | G_{¶¶t} t_{_K} e_{vs}K KZ_R a_hR_Z m_t i n_v i e^{emv} c_Z c_Zbi R_b gj ab e^{eq} v_{ntmte} c_v M_{YZ} nq |

g_b K_i, t_{mbvj} x_e vs_K g_v i t_v K_b t_K 10 j_¶ U_v K_v 15% k_{Zvsk} n_v i FY w_t Z m_v Z nq | G_{¶¶t} t_{_K} g_v i t_v K_b FY gj ab e^{eq} n_t 15 k_{Zvsk} | Z_t e_{GB} n_v c_Z c_Zbi R_b K_i ce^g gj ab e^{eq} v_{ntmte} c_v M_{YZ} nq | D_t j_¶ e^{emv} c_Z c_Zbi m_{vavi} YZ FY gj ab eve` th c_v g_v Y m_v c_v t_v K_i, Z_v K_i -ce^g g_b v_d v_t t_{_K} ev e_v w_t q_i c_Z c_Zbi K_i t_h M_b g_b v_d v_t Y K_i nq | d_t j_i t_K v_u b_t K_i Kg K_i w_t Z nq | Z_{vB} e_{vs}K ev Aw_R c_Z c_Zbi t_{_K} M_v Z FY e^{emv} c_Z c_Zbi R_b m_v eav w_b q_i Av_t | G_m eav w_feP_b K_i Ki-ce^g FY gj ab e^{qt} K_i mg_š q_i K_i c_Z c_Zbi R_b nq | w_b g_ø w_Y m_t i g_v t_g K_i -ce^g g_b v_d v_t K_i mg_š q_i K_i nq |

$$Ki \text{ mg} \text{š} \text{q} \text{KZ} \text{ FY gj ab LiP} = \text{K} \text{ i} \text{ ce} \text{FY gj ab e} \text{eq} \times (1 - \text{K} \text{ i} \text{ n} \text{v})$$

gj i t`vKwbi Kice[©]FY gj ab LiP 15% tK 30% Kiwi w tq mgšq Ki tj Ki-mgšqKZ FY gj ab LiP nte wgiſc

$$\begin{aligned} \text{Ki-mgšqKZ FY gj ab LiP} &= 15\% (1-30\%) \\ &= 10.5\% \end{aligned}$$

L) AMaKvi tkqti i e'q

AMaKvi tkqti i e'q wbaY FY gj atbi e'q wbaY t_tK Avj v v| Kvi Y FY gj ab Ges AMaKvi tkqti i gta tek wKQzcv_R i tqfQ| cZovbtk FY gj ab mieivnKvi xi v mwavi YZ wbow_@ tgqvt i Rb my tcq _vK| Abw_@ tK AMaKvi tkqvi gwj Kiv wbow_@ nvfi Awbow_@ mgfqi Rb j f'vsk tcq _vK| Zte tKwub memgq AMaKvi tkqvi gwj Kt` i j f'vsk w tq eva_ _vK bv| Zte tKwub j f'vsk w tq eva_ _vK bv| chB gbovdv ARt Ki tj AMaKvi tkqvi gwj Kt` i j f'vsk w tq _vK| AZGe ej v hvq, AMaKvi tkqti i e'q wbfP Kti tkqvi gwj Kt` i cZwKZ j f'vsk Dci |

AMaKvi tkqti i j f'vsk Ges tkqvi wewu t_tK cB A_ P AbcvZ wYq Ki tj AMaKvi tkqti i e'q cvl qv hvq| mfi i mwvth wgiſc wYq Kiv hvq |

$$\text{AMaKvi tkqti i e'q} = \frac{\text{tkqvi gwj Kt` i cZwKZ j f'vsk}}{\text{tkqvi wewu t_tK cB A_}} \times 100$$

D`vniY : GKU tKwub 1,000 UvKv wj wLZ gj i 10 kZvsk AMaKvi tkqvi evRvti wewu i wPSF Ki tQ| cZU tkqvi wewu t_tK tKwub 820 UvKv cvl qvi cZvkv Kti | evYZ Z_w e'envi Kti D3 tkqti i e'q wgiſc wbaY Kiv hvq | A_

$$\begin{aligned} \text{AMaKvi tkqti i e'q} &= \frac{100}{820} \\ &= 12.20\% \end{aligned}$$

KvR-2 : GKU tKwub 8 kZvsk AMaKvi tkqvi Bmj Kti | cZU tkqti i wj wLZ gj 100 UvKv Ges wewu t_tK cB A_ 90 UvKv ntj , AMaKvi tkqti i e'q wbaY Ki |

M) mwavi Y tkqvi gj ab e'q

tZvgiv tRtbQ th evRvti mwavi Y tkqvi wewu i gva tg tKwub Zvi gj atbi ms v Kti | Avevi tKwub e'envi cAxZ gbovdv t_tK A_ P ms v KtZ cvt | A_ P Abv Drm t_tK mwavi Y tkqvi gj atbi cv_R AvtQ| cZgZ, Abv Drmi b vq tKwub BKzBwU gj atbi Dci memgq j f'vsk w tq eva_ _vK bv| wZxqZ, j f'vsk w tj | cE j f'vsk Dci cvgY ev nvi memgq mgv b _vK bv| Gme Kvi tY mwavi Y tkqvi gj atbi e'q wbaY Abv Drmi e'q wbaY t_tK Avj v v ntq _vK |

tkv*ú*bi tkv*i* gw*j* Kiv m*v*avi YZ j f*v*sk Ges tk*q**t**i* gj e*p**x* t*tk* j *v*f c*ú**b*i Av*k**q* tk*q**i* t*K**b* d*j* tk*q**i* gj a*b**i* e*q* ej t*Z* *w**b**t**q**M*K*v**x**t**i* ev tk*q**i* gw*j* K*t**i* j f*v*sk Ges tk*q**t**i* gj e*p**x*R*b**Z* j *v*f t*tk* c*ú**w**k**Z* Av*q**i* n*v**i* t*K* e*S**v**t**b**v* n*q**|*

m*v*avi Y gj a*b**i* e*q* *w**b**Y**q* *w**K**Q**z* mg*m**v* t*L**v* t*q**|* c*ú**g**Z*, f*u**e**l* t*Z* c*ú**w**k**Z* j f*v*sk *w**b**a**H* Y Kiv R*U**J* K*V**R* th*n**Z**j* f*v*sk n*v**i* A*M**a*K*v**i* tk*q**t**i* g*t**Z**v* *w**b**r**θ* _*v**K* b*v**|* *w**Z**x**q**Z*, f*u**e**l* t*Z* t*K**v**ú**b**i* Av*q* Ges j f*v*sk e*p**x**i* n*v**i* Ab*g**v**b* Kiv Av*t**i* K*U* R*U**J* K*V**R**|*

Gme R*U**J* Z*v* K*v**t**Y* m*v*avi Y tk*q**i* gj a*b**i* e*q* *w**b**a**H**t**Y**i* GKK t*K**v**t**b**v* c*x**w**Z* t*b**B* | *w**w**f**b**c**A**b**g**v**t**b**i* D*c**i* *w**f**E* K*t**i* gj ab e*q* *w**b**Y**q**i* *w**w**f**b**c**x**w**Z* D*m**e**b* Kiv n*q**|* *w**b**t**g**m**v*avi Y tk*q**i* gj ab e*q* *w**b**Y**q**i* mn*R* ` *w**J* c*x**w**Z* Av*t**j* v*P**b**v* Kiv n*t**j* v*|*

kb^o j f*v*sk e*p**x* c*x**w**Z*

G*U* gj ab e*q* *w**b**Y**q**i* G*K**U* mn*R* c*x**w**Z* | G c*x**w**Z**t**Z* g*t***b** Kiv n*q* t*K**v**ú**b**i* e*Z**g**v**b* e*Q**t**i* th j f*v*sk *w**t**q**t**Q*, f*u**e**l* r e*Q**i*, t*j* v*Z**I* mg*c**w**i* g*Y* j f*v*sk t*N**V**I* Y*v* K*t**e* | A*_P* tk*q**i* gw*j* K*t**i* c*ú**w**k**Z* j f*v**s**t**k**i* t*K**v**b* c*w**e**Z**θ* n*t**e* b*v**|* D*v**n**i* Y*-t**f**c*, G*K**U* t*K**v**ú**w**b* G e*Q**i* c*ú**Z* tk*q**t**i* 10 U*v*K*v* j f*v*sk *w**t**j* A*M**v**g**x* e*Q**i*, t*j* v*Z**I* t*K**v**ú**w**b* tk*q**i* gw*j* K*t**i* 10 U*v*K*v* K*t**i* j f*v*sk t*te* e*t**j* Ab*g**v**b* Kiv n*q**|* G c*x**w**Z**t**Z* c*ú**Z* tk*q**t**i* c*ú**E* j f*v*sk t*K* tk*q**t**i* e*Z**g**v**b* e*v*R*v* gj *w**t**q* f*M* K*t**j* m*v*avi Y tk*q**i* gj ab e*q* *w**b**g**c**f* *w**b**Y**q**i* Kiv h*v**q**|* m*t**ī* i m*v**n**v**t**h**ī* *w**b**t**g**ē**t* L*v**t**b**v* n*j**|*

$$\text{m*v*avi Y tk*q**i* gj ab e*q*} = \frac{j \text{ f*v*sk}_1}{\text{tk*q**i* gj}_0}$$

GL*v**b* j f*v*sk *1* = e*Q**t**i* i t*k**t**l* c*ú**w**k**Z* j f*v*sk

tk*q**i* gj *0* = tk*q**t**i* i e*Z**g**v**b* e*v*R*v* gj *"*

D*v**n**i* Y : G*K**U* t*K**v**ú**b**i* tk*q**t**i* i e*Z**g**v**b* e*v*R*v* gj *"* 110 U*v*K*v* | c*ú**Z**ō**b**U* G e*Q**i* c*ú**Z* tk*q**t**i* 10 U*v*K*v* n*t**i* j f*v*sk t*N**V**I* K*t**i* | t*K**v**ú**b**i* m*v*avi Y tk*q**i* gj ab e*q* *w**b**g**c**f* *w**b**Y**q**i* Kiv h*v**q**:*

$$\begin{aligned} \text{m*v*avi Y tk*q**i* gj ab e*q*} &= \frac{10}{110} \\ &= 9.09\% \end{aligned}$$

w*-i* n*t**i* j f*v*sk e*p**x* c*x**w**Z*

f*u**e**l* t*Z* e*Q**i*, t*j* v*Z* j f*v**s**t**k**i* t*K**v**t**b**v* c*w**e**Z**θ* n*q* b*v* G*g**b* t*K**v**ú**w**b* e*v**-t**e* K*g* t*L**v* h*v**q**|* m*v*avi YZ t*K**v**ú**w**b*, t*j* v*G**t**K**K* e*Q**i* *w**w**f**b**e**n**t**i* j f*v*sk *w**t**q* _*v**K**|* w*-i* n*t**i* j f*v*sk e*p**x* c*x**w**Z* G*g**b* G*K**U* c*x**w**Z* h*v**Z* a*t**i* t*b**q**v* n*q* th t*K**v**ú**w**b* c*ú**Z**e**Q**i* mg*c**w**i* g*Y* j f*v*sk t*q**b**v**|* Z*t**e* G c*x**w**Z**i* *w**K**Q**z* Ab*g**v**Z* k*Z**e**w**j* i *t**q**t**Q**|*

kZfeij tZ ati tbqvi nqi, tKvúbi j f^vsk cízeQi e^vx c^ve Ges GB e^vx i nvi cízeQi GKB c*wi* g*vY*
Kte| D`vniY-^tfC, tKvb tKvúbi h*w* eZg*b* eQi 10 UvKv j f^vsk tNvI Yv Kti Ges tKvúbiUi
Ab*g*Z j f^vsk e^vx i nvi h*w* 10% nqi, Zte

$$1 \text{ eQi ci } c\bar{Z}w\bar{k}Z j f^vsk nte 10 (1+0.10) = 11 \text{ UvKv}$$

$$2 \text{ eQi ci } c\bar{Z}w\bar{k}Z j f^vsk nte 11 (1+0.10) = 12.1 \text{ UvKv}$$

$$3 \text{ eQi ci } c\bar{Z}w\bar{k}Z j f^vsk nte 12.1 (1+0.10) = 13.31 \text{ UvKv}$$

$$Gf^vte c\bar{Z}Qi c\bar{Z}w\bar{k}Z j f^vsk 10\% nti e^vx tc^vZ _vK|$$

m*é*ti g*va*tg w*-i* n*ti* j f^vsk e^vx c*x*Z*t*Z m*vavi* Y tk*qvi* gj ab e*q* *lbgjeftc* *lbYq* Kiv h*q*|

$$m*vavi* Y tk*qvi* gj ab e*q* = \frac{j f^vsk_1}{tk*qvi* gj_0} + e^vx i nvi$$

$$GLv*b* j f^vsk₁ = j f^vsk₀ (1 + e^vx i nvi)$$

$$j f^vsk_0 = eZg*b* eQ*ti* i j f^vsk$$

$$tk*qvi* gj_0 = tk*qvi* i eZg*b* evR*vi* gj$$

$$e^vx i nvi = j f^vsk e^vx i nvi |$$

D`v*n*Y : GKU tKvúbi m*vavi* Y tk*qvi* gj ab e*q* *lbYq* K*it*Z P*q* | tKvúbi tk*qvi* i eZg*b* evR*vi* gj
150 UvKv | tKvúbiU m*~* mg*vB* eQ*ti* c*í*Z tk*qvi* 15 UvKv n*ti* j f^vsk t*q* | AZ*x*Z ti KW^cch*t*j vP*bv*
Kti t*lv* h*q* tKvúbi j f^vsk M*to* 5 k*Z*sk n*ti* e^vx c*vq* | tKvúbi m*vavi* Y tk*qvi* gj ab e*q*
lbgjeftc *lba*Y Kiv h*q* |

$$\begin{aligned} m*vavi* Y tk*qvi* gj ab e*q* &= \left\{ \frac{j f^vsk_1}{tk*qvi* gj_0} + e^vx i nvi \right\} \times 100 \\ &= \left\{ \frac{15(1+0.05)}{150} + .05 \right\} \times 100 \\ &= 15.5\% \end{aligned}$$

K*vR* 3 : GKU tKvúbi eZg*b* eQ*ti* i tk*ti* 12 UvKv n*ti* j f^vsk t*te* etj *m**x**v*S*-tbq* Ges A*Mvgx*
eQi , t*j* *vZ* GB j f^vsk 10% n*ti* e^vx c^ve etj tKvúbi c*í*Z*vkv* Kti | tKvúbi tk*qvi* i eZg*b*
evR*vi* gj 125 UvKv n*ti*, gj ab e*q* *lbYq* K*i* |

N) ms*i**v*Z A*v*q*i* e*q*

tKvúbi A*v*q*bi* Ab*v*Zg GKU Drm n*”*Q ms*i**v*Z A*v*q | tKvúbi cízeQi th c*wi* g*vY* UvKv gj*v*d*v*
AR*o* Kti , tm*ui* c*v*Uv tk*qvi* g*wj* K*ti* i g*ta* j f^vsk m*ntmte* e*E*b b*v* Kti *lKQz* Ask c*í*Z*on*b t*tl*L t*q* |

D`vni Y-^{fc}: GKU tKv^umb tKv^ubv eQ^{ti} 50 j ¶ UvKv gj^vdv K^{ti}j Ges D³ gj^vdv t^{tk}K 25 j ¶ UvKv e^{em}tq t^{tk}L w^{tk}j 25 j ¶ UvKv e^{em}tq msi[¶]Z Avq ntmte MY^{nt}e| Gf^vte msi[¶]Z Avq t^{tk}K cieZ[¶]Z ^{wewfbawebtqyM} m^{thwM} ev c^Ki ev^{ev}q^{tb}A^q^{tb}i e^{ee} Kiv nq| msi[¶]Z Avq t^{tk}K A^q^{tb}Kiv nq etj At^{tb}Ki K^uQ g^{tb}n^zc^{ti} th msi[¶]Z Av^q t^{tk}bv e^q tbB| K^{sh}G avi YwU f^j | Kvi Y, G msi[¶]Z Av^q Av^{ci}Z[¶] Z ewⁿK tKv^ubv e^q bv _^{tk}j I Gi GKU m^{thwM}-e^q i^qQ|

msi[¶]Z Av^q m^{thwM} e^q e^{svi} Av^qM m^{thwM}-e^q m^{av}iY avi Yv e^{svi} i Kvi | g^{tb}Ki, tZvgvi eveni tKv^ubv GKU e^{vs}tK 10 j ¶ UvKv Rgv Av^q| tZvgvi fvBqv tZvgvi even^tK GKU b ejj, even, tZvgvi GKvD^tU th 10 j ¶ UvKv c^{to} Av^q, tmUv Av^qtK `vI, Awg e^{em}Kie| tZvgvi fvBqv G K^uW^uWK b^q| Kvi Y UvKvUv Av^qtj Amj c^{to} tbB, e^{vs}K GB 10 j ¶ UvKvi Dci GKU ^{wb} n^{ti} my c^{vb} K^{te}| d^{tk}j tZvgvi even h^w tZvgvi fvBqv tK UvKvUv w^{tk} t^q t^q b, Zn^q my eve` th Avq n^zv, tmUv cv^{eb} bv| d^{tk}j my eve` Avq bv cvl qvUv tZvgvi fvBqv tK e^{em}vi K^uR UvKv t^q i qvⁱ GKU m^{thwM}-e^q|

Abj^{fc}fv^{te} tKv^umbi Avq tk^qvi gw^jK^{tk}i g^{ta}e^Eb bv K^{ti} t^{tk}L w^{tk}j tk^qvi gw^jK^{tk}i ^^{tk}KvY t^{tk}K Gi GKU m^{thwM}-e^q _^{tk}K| tKv^umbi A^uR^z gj^vdv tKv^umb^z msi[¶]Z Avq ntmte bv t^{tk}L tk^qvi gw^jK^{tk}i g^{ta}e^Eb K^{ti} tk^qvi gw^jKiv tmB A^qAb[¶] ^{welbtqyM}K^{ti} A^uZ^u3 Avq K^{ti}Z cviZ| d^{tk}j tKv^umb A^uR^z gj^vdv ev Avq e^Eb bv K^{ti} tk^qvi gw^jKiv D³ A^qAb[¶] ^{welbtqyM}c^{ob} Avq t^{tk}K e^uA^z nq| GL^{tb}A^qAb[¶] ^{welbtqyM}c^{ob} Avq t^{tk}K e^uA^z n^l qv^utK msi[¶]Z Av^q m^{thwM}-e^q ntmte AvL^{wq}Z Kiv nq| D`vni Y-^{fc}, tKv^ubv tKv^umb A^uR^z gj^vdv c^{ji}UvB tk^qvi gw^jK^{tk}i g^{ta}e^Eb K^{ti} Ges tk^qvi gw^jKiv tmB A^qAb[¶] ^{welbtqyM}K^{ti} 15 kZ^{sk} n^{ti} Avq K^{ti}Z cvi^{tk} 15 kZ^{sk} n^{te} tKv^umbi msi[¶]Z Av^q m^{thwM}-e^q|

6.4 Mo gj a^{lb} e^q

Dctⁱⁱ i c^x^W^z^{tk}vi gva^{tg} Avgi v Rvbj vg th gj a^{tb}i ^{wewfbawebtqyM} t^{hgb}FY gj a^{tb}i e^q GkU, Avevi tk^qvi gj a^{tb}i e^q Av^qi K^uU| Zn^q ^{fveZB}c^knt^e th GKU Kvi evi hLb ^{wKQ}FY gj ab e^{en}vi K^{ti} Ges GKB m^u^uKQ^ztk^qvi gj ab e^{en}vi K^{ti}, ZLb Kvi ev^{ti} i gj a^{lb} e^q KZ? D^Ei n^z0, me^{tk}vi Mo | ^{wb}g^{te} D`vni Y ^{welq}UvAv^q vPbv Kiv n^qv:

D`vni Y : GKU tKv^umbi m^{av}iY tk^qvi gj ab 200 tKU UvKv, FY gj ab 200 tKU UvKv | AM^{ua}Kvi tk^qvi gj ab 100 tKU UvKv| FYKZ gj a^{tb}i m^u^ui n^{vi} 10% | AM^{ua}Kvi tk^qvi j f^{vs}tKi n^{vi} 8%| m^{av}iY tk^qvi | AM^{ua}Kvi tk^qvi i evRvi gj ^h^{wu} 255 UvKv | 110 UvKv| tKv^umb GeQi m^{av}iY tk^qvi gw^jK^{tk}i c^{ob}Z tk^qvi 13 UvKv j f^{vs}k c^{ob}b K^{ti}Q Ges AZ^uZ tKv^umb KZ^u c^{ob}E j f^{vs}k 4% n^{ti} ej^u t^{ctq}Q| Ki n^{vi} 40% n^qj GB tKv^umbi Mo gj a^{lb} e^q KZ?

mgavab :

$$\text{FY gj ab} = 10\% \times (1 - \text{Ki nvi}) = 10\% \times .6 = 6\%$$

$$\text{AMaKvi tkqvti i ejq} = (\text{tkqvti cZ j fsk} \div \text{tkqvti i evRvi i}) = 8 \div 110 = 7.27\%$$

$$\text{mvavi Y tkqvti i ejq} = \frac{13(1+.04)}{255} + .04 = 9.30\%$$

Geri tKvubuUi meFgvU gj ab cZ Drfmi Ask KZ kZsk Zv tei Ki tZ nte| eM Z_ t_K ejv
hvg th tgvU gj ab mvavi Y tkqvti Ask (200/500) ev 40 kZsk, FY gj ab (200/500) ev 40 kZsk
Ges AMaKvi tkqvti i Ask (100/500) ev 20% kZsk| GB kZsk w tq cZ Drfmi ejqtK b Kti
bdtj i thMdj Ki tj tKvubuUi gj ab Mo ejq bYq nte|

$$\text{A_F, Mo gj abx ejq} = (9.3 \times .4) + (6 \times .4) + (7.27 \times .2) = 7.57\%$$

Abkjxj bx

eubebPib cikæ

1. mibtqMKvi x` i cZ wZ AqqtK ejemtq Kx ej v nq?

- | | |
|---------------|-----------------|
| K. gj ab ejq | L. gjvdvi nvi |
| M. mibtqMi my | N. Znvetj i Drm |

2. wbtPi tKvbuU ` xNqgqv x Znvetj i AbZg Drm?

- | | |
|----------------|-----------------|
| K. ewYRK ejvsK | L. AwRZ j fsk |
| M. ejemwqK FY | N. msinPZ Znvej |

3. FY gj ab ejtqi ctiwP myeav tKvbuU?

- | | |
|--------------|--------------|
| K. gjvdv ejx | L. my nwm |
| M. Ki nwm | N. Znvej ejx |

4. gj ab wgtY wbePtb Mj Zj t` l qv nq N

- i. mteP Ftyi myeav
- ii. Kvg FYbZ
- iii. mibtqgjab ejq

5. bvbengqv 12% m` 2 j P UvKv FY wbtq dvtgmx ejemq ii Kti | Kti i nvi 12% ntj Zvi Ki mgS^qKZ FYgjab LiP KZ ?

- | | |
|------------|--------|
| K. 10.56 % | L. 12% |
| M. 13.44% | N. 24% |

6. kebg wj t c^oZU 5000 UvKv gj^oj "i 9% AM^oaKvi tk^oqvi 10% Kg gj^oj " wehq Kti gj ab msM^o Kti | kebg wj t Gi gj ab e^oq KZ?

- K. 9 %
M. 11.11%

- L. 10%
N. 19%

mb^oPi D^o xcKU c^oto 7 | 8 bs c^oki DE^oi `v

Rbve UU^oj i e^oem^oti q^og^oab 1 tKU UvKv hvi 60% mbR^o^ Ges Ae^okósk 15% FY| wZ^ob 20% g^ovidvq wehb^otqM myear tc^oq gj ab KvW^ogv c^ow eZ^o Kti b| d^oj FY | mbR^o^ Zn^oetj i weciwZ m^oúK^om^o nq?

7. eZ^og^ob UU^oj i e^oem^oti FYgj ab KZ?

- K. 20 j^o|
M. 60 j^o|

- L. 40 j^o|
N. 75 j^o|

8. gj ab KvW^ogv c^ow eZ^ob Rbve UU^oj we^oePbv Kti tQb N

- i. Zn^oetj i m^othM e^oq

- ii. Mo gj ab e^oq

- iii. me^ologogj ab e^oq

mb^oPi tKubU m^oVK?

- K. i & ii
M. ii & iii

- L. i & iii
N. i, ii & iii

msi^oB c^oDE^oi

1. gj ab e^oq Kx?
2. K^og^o FYb^oZ ej^oZ Kx te^oSq?
3. gj ab w^ogkY ej^oZ Kx te^oSq?
4. Ki mg^os^oqKZ FY gj ab e^oqi m^oWU wj L|
5. msi^oZ Av^oqi m^othM e^oq e^oL^ov Ki |

mRbkxj c^oke

Wc^oš^otU. UvBj wj t Gi c^ow tk^owaZ gj ab 10 tKU UvKv hvi gta^o c^oZU 10 UvKv gj^oj "i mwavi Ytk^oqvi gj ab 5 tKU, 6% AM^oaKvi tk^oqvi gj ab 3 tKU Ges Ae^okó 8% FYgj ab | 2012 mw^oj tKu^oúwb tk^oqvi c^oZ 1 UvKv j f^osk c^ovtbi Ges Zv c^ozeQi 10% ep^ox Kivi m^oxv^oš^otbq Ges g^ovidv^o epr GKU Ask Øviv FY c^ow tk^ota^o D^o vM M^oY Kti |

- K. FY gj atbi t^op^o m^o i nvi tK e^oem^oq Kx etj ?
L. wehb^otqM hZ S^oKc^oC^oZ w^okZ Avq ZZ te^ok^o e^oL^ov Ki |
M. w^oc^oš^otU. UvBj Mo gj ab e^oq mbYq Ki |
N. g^ovidv^o Øviv FY c^ow tk^ova Kiv tKu^oúwb Rb^o j vRbK nte wKbv Zv gj vqb Ki |

W0Zxq Aa''vq

A_@qtbi Drm

A_Fqb ej tZ Znnej msMö, Gi e^e^-vcv I eÈbtk eSvq| GB Aa^tq Avgiv Znnej msMö Kivi KvRwU
mPvi "ifc m¤ú` tbi Rb" Gi newfbœDrm m¤útk avi Yv jvf Kie| A_Fqbti newfbœDrmi newfbœekö
AvtQ| GB ^ekto i Kvi tY Kvi evti i newfbœAe^-lq newfbœDrm e^envi Kti Znnej msMö Kiv DIPZ|
thgb: ^vqx gj ab µtqi Rb" tkvi new Kti Znnej msMö Kiv DIPZ| Avevi ^ bñ` b cñqvRb thgb:
KvPvgv j µtqi Rb" ewKtZ µtqi mthw m^envi Kiv DIPZ ev -tqgqw` e^sK FY wbtq Znnej msMö Kiv
DIPZ|



GB Aāvq cW t̄k̄l Avgiv Rvb̄tZ c̄vi e-

- A_ꝝbi Dr̥mi t̥kiMiefVm
 - w̥nfb̥gqw` A_ꝝbi m̥jeav-Am̥jeavi Zj bvgj K Avt̥j vPbv
 - ̄t̥t̥gqw` A_ꝝbi Drmmgn
 - gaጀgqw` A_ꝝbi Drmmgn
 - `xNጀgqw` A_ꝝbi Drmmgn

2.0 fngKv

thtKvibv eemv cÖZövb i i Kivi Rb Ges ^ b^ b eemvq Kvh©cwi Pvj bv Kivi Rb th Znvetj i cÖqRb nq Zvi Drm wbePb A_qb e^e^tcbvi GKU i "ZcY©imxvS tKbbv wfbaefbaZnvej Drtmi LiPI wfba Ges wfbaetgav wfE K Znvetj i myear-Amjeavl Avj v v wewfbæDrtmi gta Zj bv Kti GKU cÖZövb i Rb Znvetj i Drtmi th wgtYU mtevP myear cÖvbKvix I b-bZg LiPhy, tmB wgtYi Drm t_tKB cÖZövb Znvej msMh Kti | Znvej wewbtqfMi gj Dfik gþvdl AR| tgU gþvdl t_tK Znvetj i Drm ev` LiP ev e^q | Ki ev` w_tj wbu gþvdl cvl qv hvq | myis gþvdl ciwgytK mtYPKitY Znvej Drtmi LiP b-bZg nl qv AZvek"K |

2.1 wewfbæKvi Znvetj i Drtmi avi Yv

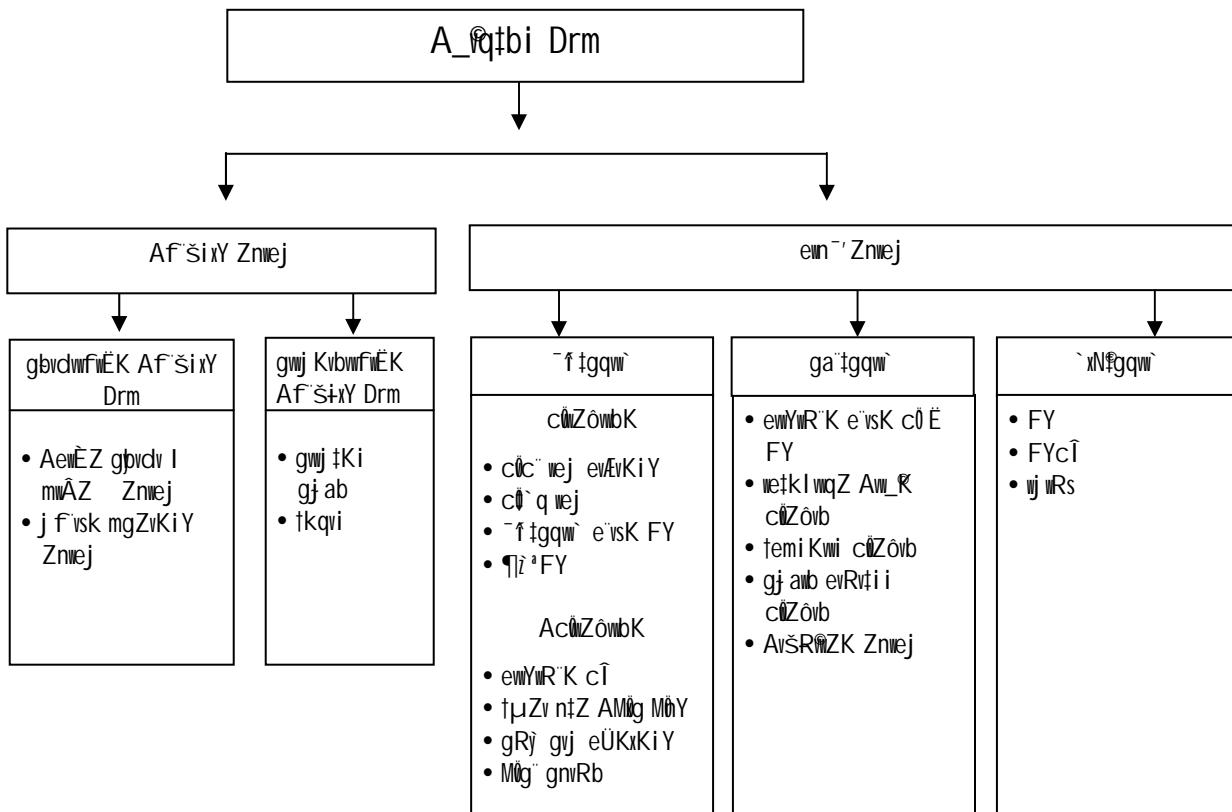
eemv A_qb ej tZ eemv Kivi Rb th Znvetj i cÖqRb nq Zv mieivn KivtK eßvq | Rbve ingvb GKU ^ R^ vKvib gwy K eemvi i i tZB wZib wQztgkb µq Kti | eemvq maviYZ Zvi wR^-mÄq ntZ tgkb µqmsµvS- wq wewbtqfMi Rb A_@msMni tPov Kti | tKbbv GB A_@Zib thtKvib tgqvt eenvi Kitz cvtfeb | wKš wZib hw wnmve Kti t^Lb wR^-mÄq tgkb µtqi Rb ht_ó bq, Zte wZib wewfbæwYR^K evisK thgb: RbZv, ifcvj x A_ev Abvb FY cÖvbKvix Aw_R ms^i ntZ wbow^ @ m^ i FY MhYi gva tg Znvej msMh Ktib | G aitbi FY wZib maviYZ GKU wbow^ @ tgqvt i Rb MhY Kti _vKb | eemvqxi ^ vei m^wE thgb: wv s d^v^i, A^ vei m^wE thgb: KvPvgv, weµqfthM^ gvy vgvy, BZ^w i weci xZ evisK | AcÖZövbK Drm t_tK eÜKx FY MhY Kti | Znvej mieivn Kiv hvq | Govor ingvb mvne eemvq th gþvdl AR| Ktib, Zv Kvi evi t_tK DfEj b bv Kti Kvi evi wewbtqfM Kti | A_qb cÖqvRb tgUvZ cvtib | eemv Pj vKj xb Ae^-tZB hw ingvb mvne ^ b^ b LiP thgb: tgkb tgivgZ, ewofvor cÖvb, KgPvi x^ i teZb cÖvb, we^yr wej cÖvb BZ^w wbe^ni Rb A_@NwZi gftLvgyl nb, Zte Zv ms^-tbi Rb tm fivel r weµtqi weci xZ AwMh MhY Kitz cvtib | Avevi ewKtZ gvy vgvy µq Kti | A_qb Kiv m^e | AtbK mgq gj evb tgkbw R eo aitbi hŠcwZ, wv s A_ev Rng BZ^w µq bv Kti eis wewfbæcÖZövb ntZ wbow^ @ mgfqi Rb fvorI tbqy hvq, GfZ eemvq GK mv^ cPj A_@we^tqfMi SIK ntZI i ¶v cvq | eo Kvi evi cÖZövb, thgb: tKwmbi tKwgtKj m, te^ gftKv dgwDwUK^y m, ^qvi tU. UvBj m, wv wv evsj v^ k NGai tbi eo eemv cÖZövb, tjk v tkvq | FYc^ weµtqi gva tg A_@ms^-vb Kti | GB aitbi Drm ntZ msMpxZ A_@xN^gqvt eenvi thwM |

Gfvte eemvi MvB, cKwZ I Dfik tki wfbævi Kvi tY bvbvi Kg Drm ntZ cÖZövb Znvej msMh Kti _vK | thtKvib eemv cÖZövb Znvetj i jU wfba Drm _vK | GKU gwy Kc¶ AbvU FY^vZv | gwy Kct¶i cÖ E Znvej tK Af^SxY Ges FY^vZv cÖ E Znvej tK evn^ Znvej Drm ej v nq | te^ki fwM cÖZövbB maviYZ ^jU DrmB eenvi Kti _vK |

2.1 bs QfK G ^jU Znvej Drtmi tki wefwM t^ Lvtbv ntj v |

2.2 Af^SxY Znvej

eemvi gwy K Zvi m^A Z gþvdl ev Ae^eÜZ gþvdl gva tg th Znvej eemvi cÖqvRtB wewbtqfM Kti ZvKB Af^SxY Znvej ej v nq | Af^SxY Znvej Drm, tjk v^k ^fvtM fwM Kiv hvq | K) gwy KvbwfE K L) gþvdlwfwE K | Avgiv Gevi G ^jU Drtmi wewfbæi b m^wK^Rvbe |



2.2.1 Afšix Y Dr̥mi qwi Kybwf ŋEK tk̥NqefwM

Wfbœai tbi Kvie wi msMVtbi Af ŠtjY Znœetj i cKwZI wfbaenq | Avgiv Rwb, msMVtbi wfE‡Z Kvievi GKgwj Kvbx, Askx` wi ev thš_gj aib cÖZövb n‡Z cüti | GK gwj Kvbx Kvievti GB Znœetj i Drm gwj tKi wB^A_©ev A_©Øiv cwi gvc‡hW th‡Kvbx Drcv` tbi DcKi Y n‡Z cüti | thgb: fñg, kñg, gj ab | msMVb hv Drcv` tb eñenvi Kiv nq| cÖZövbU hv` Askx` wi Kvievi nq, Znœtj Askx` vi e, th Znœej Kvievti weibqM Kti Zv -q gj ab wntmte weiePZ nq| c¶všt cÖZövbU hv` thš_gj aib Kvievi nq, tm t¶† tkqi weutqi gra‡g th Znœej msMñxZ nq, tmUB Kvievti i Af ŠtjY Znœej wntmte weiePZ nte| thš_gj aib Kvievi cÖBtfU wj wgtUW | cvevj K wj wgtUW n‡Z cüti | cÖBtfU tKvœúmbi D‡ v³vi m`m` msLv 2 t‡K 50 chS-n‡Z cüti Avi cvevj K cvevj K wj wgtUW tKvœúmbi D‡ v³vi m`m` msLv wbtge7 | Eta†tkqi Øiv mxgye x th‡Kvbx msL`K n‡Z cüti | cvevj K wj wgtUW ev cÖBtfU wj wgtUW Dfq tKvœúmb cÖZövbB tkqi weutqi gra‡g gj ab msMñ Kti | Zte cÖBtfU wj wgtUW tKvœúmb tkqi evRvti tkqi weutqi bv Kti wbañi Z gwj K‡`i gta weutqi Kti | cvevj K wj wgtUW tKvœúmbi Znœetj i msMñi GKwZi "ZcY©Drm nj tkqi weutqi G m¤útK©Avgiv cti mßg Aa"tq we"wi Z Rvbe |

2.2.2. Af-ŠtX Y Dr̄mi gþvðwfn̄EK t̄kiYnefV M

ēemv c̄Zôvb Drcw` Z cY` ē ev t̄mev c̄v̄bi gvātg A_©DcvRb K̄ti _v̄K| GB Dc̄RZ Avq n̄Z Drcv` b m̄oi LiP, wēpq LiP BZ`w` LiP, t̄j v̄ er` w̄t̄j th A_©ewK _v̄K, tm̄UB c̄ZôbUji AñRZ gþvðv| GB gþvðv t̄_t̄K F̄Yi my I mi Kvi t̄K c̄_q Uv̄ ev̄ t̄evi ci ewKUv wēfb̄te Zn̄ej i Drm in̄mt̄te ēenvi Kiv hvq, hv w̄t̄P Avt̄j v̄Pb v̄ Kiv nt̄j v̄ F̄Yi t̄_t̄t̄ thgb w̄Kw̄-cwi t̄kva Kiv evāZvgj K Af-ŠtX Y Drm ēen̄t̄i evāZvgj Kf̄te t̄Zgb w̄Kōc̄vb Ki t̄Z nq bv, dt̄j Zn̄ej cwi t̄kv̄ai Acv̄ MZv ms̄pv̄S-SñK w̄KQUv K̄tg hvq| gþvðwfn̄EK K̄qKUv Drm m̄xút̄K©Avgv GLb ms̄t̄P̄t̄c cwiPZ ne|

K) Aew̄Ez gþvðv | m̄AñZ Zn̄ej

w̄U gþvðv th Ask t̄kvi t̄nv̄ vi t̄_t̄ i ḡtā ēEb bv K̄ti Kvi ev̄t̄i wēbt̄qM Kiv nq, Zv Aew̄Ez gþvðv| f̄vel t̄Z ēemv m̄xcm̄vi Y Kivi Rb̄ GB Aew̄Ez gþvðv GKUv Zn̄ej Avj v̄v K̄ti i vL̄t̄j Zv̄K ej v̄ nq m̄AñZ Zn̄ej | Averi f̄vel t̄Zi t̄Kv̄bv Aw_ñK wechq̄ tḡvKwej v̄ Rb̄I GB m̄AñZ Zn̄ej m̄o Kiv hvq|

L) j f̄vsk mgZvKi Y Zn̄ej

t̄Kv̄úmbi t̄kvi t̄nv̄ vi i v̄ t̄Kv̄úmb t̄_t̄K m̄aviYZ w̄bq̄gZf̄te j f̄vsk t̄ct̄q _v̄K| GB j f̄vsk c̄v̄bi m̄t̄_t̄Kv̄úmbi m̄þvg RwoZ| t̄Kv̄bv ēQi gþvðv cwi gr̄Y Kg nt̄j tm̄eQi j f̄vsk t̄Nv̄l Yv Kiv m̄xé nq bv| w̄Kš' G Aēv ēemv m̄þvg t̄Z t̄yekit̄i et̄j AñbK ēemv c̄Zôvb th ēQi gþvðv teñk nq, tm̄eQti w̄U gþvðv GKUv Ask j f̄vsk mgZvKi Y Zn̄ej m̄i t̄q i v̄L̄, hv cieZñZ hLb gþvðv Acñj nq, ZLb ēenvi Kiv hvq| Gt̄Z c̄ZôbUw̄ Ө n̄t̄i c̄ZeQi w̄bq̄gZf̄te j f̄vsk c̄vb Ki t̄Z c̄vi |

2.3 ēm̄- Zn̄ej

ēm̄- Zn̄ej ej t̄Z c̄Zôv̄bi evB̄t̄i i t̄Kv̄bv Drm, thgb: ēv̄K t̄_t̄K FY w̄t̄q Zn̄ej ms̄Mñ Kivt̄K ēSv̄q| GUv Zn̄ej ms̄Mñi GKUv Rbw̄c̄b Drm| ēv̄K F̄Yi K̄qKUw̄eñkó Avt̄Q| c̄_gZ: ēv̄K F̄Yi GKUw̄ Ө tḡq̄v̄ _v̄K, D³ tḡq̄v̄ i ḡtā FY ēenvi K̄ti my v̄mj t̄diZ w̄t̄Z nq| w̄ZxqZ: m̄t̄i nvi m̄b̄w̄ Ө _v̄K, hv xñRv̄j ēv̄c̄x cieZñZ Kiv nq bv| ZZxqZ : w̄bq̄gZf̄te m̄t̄i A_©I w̄Kw̄-cwi t̄kva Ges tḡq̄v̄ v̄t̄s-Avñj cwi t̄kva Kiv Kvi ev̄t̄i i Rb̄ evāZvgj K| Kvi evi w̄h̄ j v̄fRbK bv| nq ZeyGB mKj A_©cwi t̄kva Ki t̄Z n̄t̄e| GQov̄ ēv̄st̄Ki K̄t̄Q FYc̄t̄ ev w̄teñv̄i ev ēU wēpq K̄ti I GKB ai t̄bi Zn̄ej ms̄Mñ Kiv hvq| AMñakvi t̄kvi wēpq K̄ti Zn̄ej ms̄Mñ Kivl Zn̄ej ms̄Mñi ēm̄- Drm in̄mt̄te cwiPZ|

Zn̄ej ms̄Mñi ēm̄-K Drm, t̄j v̄ tek Rbw̄c̄b| Gi `ñU Kvi Y D̄t̄j L̄hñM̄

- 1) F̄Yi gvātg ēm̄-K A_ñq Kiv nt̄j F̄Yi my tḡvU j v̄f t̄_t̄K c̄vb Kiv ci th j v̄f Aew̄kó _v̄K, tm̄B j v̄fi Dci Ki c̄vb Ki t̄Z nq| dt̄j c̄_q K̄ti i cwi gr̄Y Kg nq|
- 2) t̄QvU c̄Zôvb, t̄j vi c̄t̄l Af-ŠtX Y A_ñs-ñb AñbK mgq c̄q̄vRbxq wēbt̄q̄t̄Mi Zj bvq AñcññKZ Kg nt̄q hvq, dt̄j ēm̄- A_ñs-ñbB Zn̄ej ms̄Mñi c̄vb Drm in̄mt̄te KvR K̄ti |

Ztē em̄- Zn̄etj i GKUv Am̄eav nt̄j v Gi m̄ cōvb eva"Zvgj K| Av̄MI ej v nt̄q̄Q th Kvi evi wU j vF Ki"K ev bvB Ki"K, F̄Yi m̄ I wKw-Aek"B cōvb KīZ n̄te| Af̄šiXy Drm t̄tK Zn̄ej msM̄ Kīj GB Am̄eav m̄pó nq bv| em̄- Zn̄ej tgq̄t̄ i wf̄ĒtZ m̄avi YZ 3 c̄Kvi: K) -t̄tgq̄w̄, L) ga"tgq̄w̄ | M) `xN̄gq̄w̄ | Gervi Avgiv GB wZb aib m̄útK̄avi Yv j vF Kie|

2.3.1 em̄- Zn̄etj i -t̄tgq̄w̄ Drm

-t̄tgq̄w̄ ej t̄Z 1 eQ̄ti i Kg mgq̄tK eS̄v̄bv nq| GKU c̄Zōv̄bi tēki f̄M A_̄q̄b gj Z -t̄tgq̄w̄ Drm nt̄Z msM̄ Kīv nq, hv GK eQi ev Zvi t̄P̄q Kg mḡtqi gta" c̄w̄tkvathwM̄ | -t̄tgq̄w̄ A_̄q̄tbi t̄P̄t̄i c̄Zōv̄bi w̄etkI wKōzmeav _v̄K| thgb :

c̄l̄gZ, -t̄tgq̄w̄ Drm nt̄Z A_̄ms̄v̄bi LiP Zj bvgj Kf̄v̄te m̄teP̄P | mēoḡēBB nt̄Z c̄v̄ti | thgb: em̄YR̄K ēvsK nt̄Z M̄p̄Z F̄Yi Rb" -t̄tgq̄t̄ Zj bvgj Kf̄v̄te m̄t̄i nvi tēk cōvb KīZ nq| Avevi wēfb̄FYgj̄ P̄ Drm thgb: em̄K̄tZ cȲ μq, ētK̄v̄ gR̄i i gva"tg ēem̄ c̄Zōvb̄ t̄j v -t̄mḡtqi Rb" ĀP̄ ms̄v̄b KītZ c̄v̄ti | hvi t̄K̄v̄bv gj̄ aib LiP tbB| (gj̄ aib LiP m̄útK̄c̄ieZx̄Aa"vq, t̄j v̄Z wēv̄i Z Rv̄b̄tZ c̄v̄e)

wZxqZ, -t̄tgq̄w̄ A_̄Av̄v̄b-cōv̄bi c̄l̄q̄w̄U met̄P̄q̄ -t̄Z Zg | mij c̄l̄q̄v̄ | c̄P̄v̄s̄t̄i, ga"g | `xN̄gq̄w̄ A_̄Av̄v̄b-cōv̄bi Rb" Āt̄bK mḡq ēq | c̄l̄q̄v̄ Ab̄m̄i Y KītZ nq|

ZZxqZ, thme ēem̄ c̄Zōv̄bi cȲ -t̄ēi P̄w̄n̄v GK eQi mḡtqi gta" Aw̄Z -t̄Z c̄w̄eZ̄ n̄tZ _v̄K, tmme c̄Zōv̄b Drcv̄b | A_̄q̄tbi `xN̄gq̄w̄ c̄w̄K̄v̄ K̄v̄ hv̄q bv| thgb: d̄v̄kb nvDm̄, t̄j vi P̄w̄n̄v̄ -t̄Z c̄w̄eZ̄k̄j Zvi K̄v̄tY cȲ Drcv̄t̄bi Rb" -t̄tgq̄w̄ c̄w̄K̄v̄ M̄b̄Y K̄t̄i, d̄t̄j GKm̄t̄_Kg c̄w̄ḡtY Drcv̄b K̄v̄q Ḡt̄i A_̄q̄w̄b̄tq̄tMi c̄w̄ḡv̄Yi Kg nq| G aīt̄bi t̄P̄t̄i -t̄tgq̄w̄ Drm nt̄Z A_̄ms̄v̄b K̄v̄ m̄eavRbK|

Gervi Avgiv -t̄tgq̄w̄ A_̄q̄tbi Drm, t̄j v Av̄j vP̄v Kie| GB tgq̄t̄ i A_̄q̄tbi Drm, t̄j v̄K c̄ZōwbK | Ac̄ZōwbK GB `f̄v̄tM f̄M K̄v̄ hv̄q | w̄tP Avgiv c̄l̄t̄g -t̄tgq̄w̄ A_̄q̄tbi c̄ZōwbK Drm | c̄t̄i Ac̄ZōwbK Drm Av̄j vP̄v Kie|

1. -t̄tgq̄w̄ A_̄q̄tbi c̄ZōwbK Drm

K) c̄l̄c̄ w̄ej ev̄v̄Ki Y

cȲ hLb em̄K̄tZ μq K̄v̄ nq, ZLb μqKvi x c̄Zōvb w̄t̄μZv̄tK GKU -t̄j i gva"tg GB ḡtḡĀv̄Kvi K̄t̄i th w̄b̄t̄ tgq̄w̄ (m̄avi YZ wZb ḡv̄) t̄k̄t̄l w̄b̄t̄ c̄w̄ḡv̄Y A_̄cȲ μq eve` c̄w̄t̄k̄va K̄t̄e| GB -t̄j t̄K w̄b̄gq w̄ej ej v nq| w̄t̄μZvi K̄v̄tQ GB w̄ej w̄J GKU c̄l̄c̄ w̄ej | GB aīt̄bi w̄ej em̄YR̄K ēv̄s̄t̄K f̄w̄t̄q ev ev̄v̄ K̄t̄i bM̄ A_̄msM̄ K̄v̄ hv̄q | aiv hv̄K, GKRb t̄μZv Rv̄b̄ḡw̄i ḡt̄mi 1 Zvi t̄L 500 Uv̄Kvi cȲ -t̄ē em̄K̄tZ μq K̄t̄i w̄t̄μZv̄tK w̄b̄gq w̄ej bvgK -t̄j GB ḡtḡĀv̄Kvi K̄t̄i th tm ḡv̄P̄30 Zvi t̄Li gta" w̄t̄μZv̄tK 500 Uv̄Kvi c̄w̄t̄k̄va eva" _v̄K̄t̄e| G Ae"vq w̄t̄μZvi hv̄ GLbB Āt̄P c̄l̄q̄Rb nq, ZLb

metuZv GB menbgq wej uftK tgqv` cWZP cteB thKvfbv evsKtKi KvftQ wejuq Kti menbgq metj i mggj " nftZ MKQzKg thgb: 500 UvKvi metj 3% evAvi nvdi 485 UvKv bM` msMh Ki‡Z cvti |

L) c¶` q wej

Dcti i D`vni tY menbgq wej metuZvi `uotZ GKU c¶`q wej, hv tmuZvi `uotZ c¶`q wej I GKU -t gqvw` A_¶tbi Drm| eemv cZovb hLb KvPvgv, Drcv`b mvgM BZw` ewKtZ muq Kti, ZLb mvgqK mgfqi Rb" eemvq A_mis`vb nq| Kvi Y ewKtZ muq mjeav bv tctj bM` cY muq KtZ At_P c¶`q Rb nftZv, hv Rb" evsK t‡K FY uftj my mn tdiZ w‡Z nftZv|

M) -t gqvw` evsK FY

-t gqvw` A_¶tbi t¶t` RvgvbZwenxb evsK FY GKU c¶`b Drm| Gai‡bi evsK FY menfbetKg nftZ cvti | thgb: mvaviYZ -t gqvw` evsK F‡Yi t¶t` uow` mgqvtS-my mn Avmj GKmvt_ cwi‡kvta Drmvn c¶`vbi uow` tgvU cwi‡Yi Dci MKQzQvo c¶`b Kti | thgb: GKRb FY MbxZvi 6 gvm ci c¶`q 6000 UvKv hv` 6 gvtmi AvtM cwi‡kvta Kti Zte FYMbxZv evsKtK 2% Kg A_c¶`b KtZ cvti A_P FYMbxZv evsKtK 4,800 UvKv c¶`b Ktete| GQvor FYMbxZv hv` uow` mgfqi wfE‡Z FY cwi‡kvta A½Kvi bv Kti evsK Pvl qv gvB FY cwi‡kvta KtZFY MbxY Kti, Zte tmU‡K Pwneugv` c¶`q FY ejv nq| thme cZovtbi A_¶tbi weKt Drm AvtQ Zvi -t Li‡P GB Drm eenvi KtZ cvti | -t gqvw` evsK F‡Yi Avi GKU Drm evsK RgwZvi³ D‡Ej b| me cZovbB gjZ Pj wZ nmvtei gva`tg cvl bv Av`vq I t`bv cwi‡kvta Kti _v‡K| Gai‡bi evsK nmvme mvaviYZ g‡°j tK ev cZovb‡K Rgv AvZvi³ D‡Ej tbi mfhM c¶`b Kti, Zte Rgv AvZvi³ D‡Ej tbi mtePP cwi gyY evsK mxgve x Kti t`q| mvaviYZ thme cZovt`b eQ‡ii wKQy mgfqi wejuq Ktg hvq, tmb mgfqi Gai‡bi Drm t‡K A_Pb GKU euj c¶`j Z cxiZ| D`vniY nmvte ejv hvq, GKU AvBmug d`v‡i nvive Qi Zvi Drcv`b, vRvZKiY, e`e`vcbv BZw` Kvth`A_c¶`q Kti wKs` gjZ MbxKv‡j AvBmug wejuq teuk nq, dtj eQ‡ii Ab`v` mgfqi A_¶tbi Rb" GB DrmU eeuZ nq| mvaviYZ Ab`v` F‡Yi t¶t` FY cwi‡kvta bv nl qv chS-F‡Yi my c¶`b KtZ nq, wKs` Gai‡bi F‡Yi my iayhLb t‡K RgwZvi³ D‡Ewj Z A_c` eenvi Kiv nq, tKej ZLb t‡KB my w‡Z nq| Zte Gai‡bi F‡Yi my i nvi Ab`v` -t gqvw` Drm nftZ teuk Ges GiU evsK Pvl qvgy`B FYMbxZtK cwi‡kvta KtZ nq|

N) ¶i` FY

Gai‡bi FY mvaviYZ Kwl ubfP I ¶i` KU i wKt`i Pj wZ gjatbi Pwv` c‡Yi uow` tE c¶`b Kiv nq| thgb: KU i wKt Drm Dcv`b muq, n`vPwi ev Lvvgi cwi Pj bv BZw` | MgxY evsK, he Dbq`b evsK, mgevq evsK, t`j v Gai‡bi FY c¶`b Kti _v‡K| GB FY, t`j v avtC avtC D‡i`k AR‡bi wfE‡Z c¶`b Kiv nq|

2. -t gqw` A_qtb A_GzbK Drm

K) ewYR'K c̄t

Kvewi c̄Zob A_qtb Rb` m̄b` mgqfš-j vfmn Avmj A_©tdiZ c̄vbi A½Kvbi Ave× n̄q GB ewYR'K c̄t (Commercial Paper) weμq Kti | GtPf̄t c̄Zob bi m̄pg ewYR'K c̄t weμq RvgbZ m̄mte KvR Kti | m̄avi YZ th mKj ēw³ i m̄gqK mgfqi Rb` KQzAe enhA_©_vK, Zvi tkqvi evRv̄t weμtqfMi weKí m̄mte GB ewYR'K c̄t μq Kti | m̄avi YZ LwZgb ēw³, ewYR'K ēvsK, wegv tKuwb, tcbkb Znwej BZ` c̄Zob ewYR'K c̄t weμq Kti m̄gqK mgfqi Rb` A_qb Ki tZ cv̄t |

L) tμZv n̄tZ A_Mö MÖY

AtbK mgq wek̄-I -vq tμZviv fnei r μfqi tgvU ḡj i m̄uY©ev Kq`sk A_Mö c̄vb Kti dtj weμZv m̄gqK mgfqi Rb` A_©ms-ib Ki tZ cv̄t |

M) gRZ gyj eÜKxKiY

-t gqw` A_©ms-ib Rb` gRZcY ēenvi Kiv hvq | tKvbi c̄Zob A_©ms-ib Rb` tKvbi -bvgab ēw³ ev c̄Zob bi KvQ Zvi gRZcY RvgbZ ev eÜK ti tL FY MÖY KivK gRZ gvtj i gva tg A_©ms-ib ej v nq | Gai tbi A_©ms-ib tPf̄t FfYi A_©tdiZ bv t` qv chS-gRZcYi Dci FY vZvi m̄qšY I AuaKvi eRvq _vK |

N) Mög` gnvRb

eūKvj cēt_tKB Mögi weĒkvj x ēw³ iv -t gqf` `wi ēw³f` i FY c̄vb Kti AvmtQ | GtPf̄t FY c̄v tktai tgqf` DExY©ntj MöxZvK eo AstKi my c̄vb Ki tZ nq | Avi my vmj c̄vbi ē_©ntj gnvRbiv FYMöxZv` i -vlei | A -vlei m̄uM` Lj Kti tbq | Mög` gnvRbiv G FfYi Dcti w bwfMÉK, m̄vñwfMÉK A_ev gvnwfMÉK my MYbv Kti _vKb |

2.4 gāt gqw` A_©ms-ib

GK t_tK c̄P eQi tgqf` i Rb` msMpxZ Znwej gāt gqw` A_qb m̄mte c̄v MwYZ | GKU c̄Zob gāt gqw` Znwej ēenvi Kti ēenvi Pj gvb gj atbi `Nf gqw` c̄qyRb vglvq | GB Znvetj i LiP ev my` i nvi -t gqw` Znvetj i LiP n̄tZ teuk Ges `Nf gqw` Znvetj i LiP n̄tZ Kg nq | wefbæ `ekótf` Gi Drm Avtj vPv Kiv n̄tj :

K) ewYR'K ēvsK c̄t FY

ewYR'K ēvsK, t̄j v thme FY gāg tgqf` i Rb` c̄vb Kti, Zv m̄avi YZ RvgbZi weci xZ t` qv nq | RvgbZ m̄mte Pj wZ gj ab A_ev -vq m̄uM` ēenvi thM` | teuk c̄v gvtY FY c̄vb GKU ewYR'K ēvsKtKi Rb` SIKcy©ntZ cv̄t | dtj teuk c̄v gvtY FY c̄vbi tPf̄t AtbK, t̄j v ewYR'K ēvsK GKU Z

n̄tq ̄m̄l̄t̄Kkb c̄l̄uq̄q̄ `j MZ ēv̄s̄Ks c̄x̄w̄Zi ḡv̄t̄ḡ eo Āv̄K̄t̄i ī FY c̄l̄v̄t̄bi S̄t̄K M̄t̄Y K̄t̄i | ēw̄ȲR̄K̄ ēv̄s̄K̄ F̄Y c̄l̄v̄t̄bi c̄t̄ēv̄s̄j̄ v̄t̄k̄ ēv̄s̄K̄ ̄v̄īv̄ ̄b̄ān̄ī Z̄ m̄t̄ī n̄v̄ī Ī F̄t̄Yī P̄w̄n̄`v̄ ̄w̄P̄v̄ī -̄w̄t̄k̄H̄ K̄t̄ī ̄b̄w̄` ̄v̄n̄t̄ī m̄j̄ āv̄h̄K̄t̄ī |

L) ̄w̄t̄k̄l̄ ̄w̄q̄Z̄ Āw̄_R̄ c̄l̄Z̄ōv̄b

̄m̄v̄āv̄ī ȲZ̄ ī ̄v̄ōl̄q̄Ē L̄t̄Z̄ ̄w̄t̄k̄l̄ ̄K̄Q̄z̄ Āw̄_R̄ c̄l̄Z̄ōv̄b̄ M̄t̄ō t̄Z̄j̄ v̄n̄q̄, th̄, t̄j̄ v̄ ̄w̄t̄k̄l̄ ̄w̄t̄k̄l̄ L̄t̄Z̄ī D̄b̄q̄t̄b̄ ī ̄t̄_c̄
̄w̄t̄q̄w̄R̄Z̄ _̄t̄K̄ | Ḡm̄ē c̄l̄Z̄ōv̄b̄ ̄m̄s̄l̄k̄ē-L̄t̄Z̄ī K̄v̄ī ēw̄ī c̄l̄Z̄ōv̄t̄b̄ Āt̄c̄P̄v̄K̄Z̄ ̄m̄ēāv̄R̄b̄K̄ k̄t̄Z̄c̄ḡq̄w̄` F̄Ȳ w̄ t̄q̄
_̄t̄K̄ | D̄`v̄n̄ī Ȳ-̄t̄f̄c̄: ̄w̄k̄ī ēv̄s̄K̄, K̄w̄l̄ ēv̄s̄K̄, ēv̄s̄j̄ v̄t̄k̄ ̄P̄ī`Ī K̄ūī ̄w̄k̄ī B̄Z̄w̄` D̄t̄j̄ H̄h̄M̄` |

M) ̄t̄ēm̄ī K̄w̄ī c̄l̄Z̄ōv̄b

̄ēv̄s̄j̄ v̄t̄k̄ t̄ēk̄ ̄K̄Q̄z̄ Ḡb̄w̄R̄Ī ̄t̄ēm̄ī K̄w̄ī c̄l̄Z̄ōv̄b̄ ̄m̄m̄t̄ē c̄l̄Z̄ōZ̄ | K̄ḡP̄Z̄ Āv̄t̄Q̄, th̄, t̄j̄ v̄ ̄ēēm̄v̄ c̄l̄Z̄ōv̄b̄t̄K̄
gāt̄ḡq̄w̄` F̄Ȳ c̄l̄v̄b̄ K̄t̄ī _̄t̄K̄ | th̄gb̄: ̄ḡB̄W̄m̄, ēv̄K̄, M̄ḡx̄Ȳ ēv̄s̄K̄ c̄l̄Z̄ōv̄b̄ Ḡb̄w̄R̄Ī ̄m̄t̄m̄t̄ē Āv̄B̄b̄M̄Z̄
m̄Ē j̄ v̄f̄ K̄t̄ī ḠL̄t̄b̄ ̄ēēm̄v̄ K̄īt̄Q̄ | Ḡm̄ē c̄l̄Z̄ōv̄b̄ Z̄n̄l̄ēj̄ c̄l̄v̄b̄ Q̄v̄ōl̄ c̄īv̄ḡk̄c̄v̄b̄, c̄l̄k̄P̄Ȳ`v̄b̄, ̄P̄Z̄v̄
ēl̄x̄K̄īȲ c̄l̄Z̄ōv̄b̄ ̄ēv̄c̄v̄t̄ī | K̄v̄ī ēw̄ī c̄l̄Z̄ōv̄b̄t̄K̄ ̄m̄v̄v̄h̄` K̄t̄ī _̄t̄K̄ |

N) gj̄ āw̄ ev̄R̄v̄t̄ī ī c̄l̄Z̄ōv̄b

̄w̄ēw̄f̄b̄ēc̄K̄ī gj̄ āw̄ c̄l̄Z̄ōv̄b̄ th̄gb̄: ̄w̄ēḡv̄ c̄l̄Z̄ōv̄b̄, ̄w̄ēb̄t̄q̄w̄M̄ ēv̄s̄K̄, Ā_c̄ḡā-̄Z̄v̄K̄ī x̄ c̄l̄Z̄ōv̄b̄ (Āēt̄j̄ L̄K̄) |
gāt̄ḡq̄w̄` F̄Ȳ c̄l̄v̄b̄ K̄t̄ī _̄t̄K̄ |

2.5 ̄x̄N̄F̄ḡq̄w̄` Z̄n̄l̄ēj̄

̄x̄N̄F̄ḡq̄w̄` Ā_忿bī t̄ḡq̄v̄` n̄t̄Q̄ 5 ēQ̄ī t̄_t̄K̄ Ēt̄āȲc̄t̄t̄K̄v̄t̄b̄v̄ mḡq̄K̄j̄ ch̄S̄+̄ ̄x̄N̄F̄ḡq̄w̄` Z̄n̄l̄ēj̄ ī
Drm̄, t̄j̄ v̄ ̄w̄t̄k̄l̄ ̄K̄Q̄-̄K̄q̄ ̄ēl̄k̄ō` Āv̄t̄Q̄ | Āv̄ḡīv̄ Gēv̄ GB̄ ̄ēl̄k̄ō` t̄j̄ v̄ Āv̄t̄j̄ v̄P̄b̄v̄ K̄īē | c̄l̄ḡ ̄ēl̄k̄ō` GB̄
th̄ ̄x̄N̄F̄ḡq̄w̄` Ā_忿bī ḡv̄t̄ḡ eo n̄q̄, d̄t̄j̄ GB̄ Z̄n̄l̄ēj̄ ̄w̄ēw̄f̄b̄ē-̄v̄q̄ ̄m̄x̄ú̄Ē th̄gb̄: f̄w̄, ̄v̄j̄ v̄b̄t̄K̄īW̄, h̄š̄c̄w̄Z̄ B̄Z̄w̄` μ̄t̄q̄ī R̄b̄` ēēǖZ̄
n̄q̄ | Āv̄t̄īK̄Ū ̄ēl̄k̄ō` n̄t̄j̄ v̄ c̄w̄īt̄k̄v̄ā c̄x̄w̄Z̄-̄m̄s̄μ̄v̄š̄+̄ ̄x̄N̄F̄ḡq̄w̄` Z̄n̄l̄ēj̄ F̄t̄Yī ḡv̄t̄ḡ M̄p̄x̄Z̄ n̄t̄j̄ Z̄v̄ P̄ī
t̄ḡv̄Z̄v̄t̄ēK̄ c̄w̄īt̄k̄v̄ā K̄īt̄Z̄ n̄q̄ | Āv̄ī h̄w̄` t̄k̄q̄ī ̄w̄ēt̄q̄ī ḡv̄t̄ḡ Z̄n̄l̄ēj̄ ms̄M̄b̄ K̄īv̄ n̄q̄, Z̄t̄ē Z̄v̄ ḡw̄j̄ t̄K̄ī
Z̄n̄l̄ēj̄ ̄m̄m̄t̄ēP̄Z̄ n̄q̄ ēt̄j̄ ēēm̄v̄ ̄ēj̄ β̄ b̄v̄ n̄l̄ q̄ ch̄S̄-̄c̄w̄īt̄k̄v̄āī c̄l̄q̄R̄b̄ n̄q̄ b̄v̄ | ḠK̄ḡw̄j̄ K̄v̄b̄v̄ |
Ās̄k̄x̄`w̄ī K̄v̄īēt̄ī ḡw̄j̄ t̄K̄ī ̄b̄R̄-̄^̄ḡj̄ āb̄l̄ ̄m̄v̄ī ȲZ̄ ̄x̄N̄F̄ḡq̄w̄` Āw̄b̄` ̄t̄K̄v̄t̄j̄ ī R̄b̄` ēēn̄v̄ī K̄īv̄ h̄w̄q̄ |
Āv̄q̄K̄ī-̄m̄s̄μ̄v̄š̄-̄ēl̄k̄ō`W̄ n̄t̄j̄ v̄, t̄k̄q̄ī ī j̄ f̄v̄s̄k̄ K̄īt̄h̄M̄` ̄K̄š̄` F̄Ȳc̄t̄t̄ī m̄j̄ K̄īt̄h̄M̄` b̄q̄ | ḠB̄ K̄v̄t̄Ȳ t̄k̄q̄ī
̄w̄ēt̄q̄ī K̄t̄ī ̄x̄N̄F̄ḡq̄w̄` Ā_忿q̄b̄ K̄īt̄j̄ t̄h̄ L̄īP̄ n̄q̄, ̄x̄N̄F̄ḡq̄w̄` F̄Ȳ ̄b̄t̄j̄ Āt̄c̄P̄v̄K̄Z̄ K̄ḡ L̄īP̄ n̄q̄ | Gēv̄ Āv̄ḡīv̄
̄x̄N̄F̄ḡq̄w̄` Z̄n̄l̄ēj̄ ī Drm̄ Āv̄t̄j̄ v̄P̄b̄v̄ K̄īē |

K) FY

thtKvbtv cÖZövb m̄avi YZ gj "eb hšcWZ, tgwkbwi R, `vj vb-tKvW bgY, Rg μq BZ"w` cÖqvRbxq e"q
m̄beñni Rb" eo AvKtii A_ xNfgqti Rb" RgvtZi weciñZ FY vtq _vtK | `xNfgqti` FY cÖvtbi
tPfī e"svK, tj v cÖZövtbi Avq, m̄vg, "vqx m̄ut` i cwi gY, AZxZ FY MōY I cwi tkañelqK Z_w`
wePvi -vetkHY Kti _vtK | `xNfgqw` FY tbI qv nq "vqx wevtqvtMi Rb" | thgb: Kvi evi U i cwi mi e"v,
Kvi Lvbtv bgY, m̄i s bgY, eo AvKtii hšjw` μq BZ"w` | GB mKj wevtqvtM m̄xvS-MōtYi AvtM
msiké Kvi ewi cÖZövb GKU cÖj b Kti, hv capital budgeting vtg cwi PZ | tmLvtb D³ wevtqvtM
t_tK fivel tZ th j vf-¶Z nte Zvi chqj vPbv Kiv nq| j vf¶Zi GB cÖj b wePbv Kti FY vZv
cÖZövb m̄šo ntj B FY t` l qv nq|

L) FYcī

FYcī ev Debenture-Gi tPfī eo AstKi FY tKtU tQvU tQvU LfE wevtqti gva"tg Znjej msMō Ki v
nq| GwU tkqtii GKU weKí | KŠ' FYcī i GKU m̄t` i nvi Dtj L_vtK th nvti FYMbxZv my w'tZ
eva" _vtK | 5 eQi t_tK `xNfgqw` thtKvbtv mgvtqti Rb" FY tbqv nq| cÖZövtbi gþvdtv bv ntj I mevi
AvtM Kvi evi U FY vZt` i t` bv (m̄) cwi tkañi KtZ eva" _vtK | FYcī wevtqti gva"tg A_ Pqtb gj
m̄jeav ntj v `xNfgqti` Gi m̄t` i nvi w'i I ceqbamZ _vtK etj Aw_R e"e"vcKiv ¶Zvi mvt_ A_Pqb
cwi Kí bv KtZ cvti |

M) vj Rs

vj Rs `xNfgqw` A_Pqtb GKU Awfbe c×Z| GKU cÖZövtb hv` e"qeuj tgwkb, hšcWZ, hvbevb
BZ"w` i cÖqvRb nq, ZLb tm, tj v mivmvi μq KtZ nq A_ev mivmvi μq bv Kti vj tRi gva"tg vj Rs
tKvúwb t_tK fvov vtqti e"envi Kiv hvq| tmPfī tKvúwb tgwkbwi gwj Kvbtv craq bv| tgwkbwi
gwj K vj Rs tKvúwb| vj R tbqvi Rb" vj Rs tKvúwb tKvúwb tKvúwb tKvúwb tKvúwb tKvúwb tKvúwb
vjtRZ m̄uñE e"envi Kivi AwKvi AwRZ nq| aiw hvK, GKU e"emv cÖZövb GKU dftUvKic tgwkb μq
bv Kti 3 eQtii Rb" GKU vj Rs tKvúwb nZ fvov cÖvtbi wfEz vj R tbq Ges tgqv` v̄S-dftUvKic
tgwkbwi Aevi vj Rs tKvúwb KtQ tdi Z t` q| A_P vj Rs Gi dtj m̄uñEi gwj Kvbtv vj Rs tKvúwb
KtQ _vtK | vj Rstqti dtj cÖZövb tK `xNfgqw` FY tbvi cÖqvRb nq bv A_ev mWZ Znjej I
e"envtii i cÖqvRb nq bv| GB KtY vj Rs GKU `xNfgqw` A_Pqtb Drm| bZb A_ev tQvU cÖZövb
hv` i gj atbi cwi gY Kg _vtK, tmme cÖZövb vj Rstqti gva"tg e"qeuj tgwkb BZ"w` e"envi KtZ
cvti | vj Rs tKvúwb vj RZ m̄uñEi tgivgZ | i ¶Yvte¶Y Kti _vtK |

2.6 Drm vbePtb wePbv wePbv

cÖZövb, tj v At_P cÖqvRb wgtv Rb" wePbv Drm nZ Znjej msMō Kti | Drm vbePtb tPfī wePbv
Drmi gta" m̄jeav-Am̄jeav wePvi -vetkHY, Znjej msMōni LiP, cÖZövtbi cKUZ, Znjetj i cÖqvRtbi aib
I DfI K" BZ"w` wePbv Kiv cÖqvRb| Znjej Drmi mWK wgtY m̄o A_Pqb e"e"vcvbi GKU ,i"ZcY®
m̄xvS mWK Znjej Drm vbePtb th wePbv Kiv DvPZ tm, tj v gj Z :

K) eጀemvi aib

GKgwj Kv bv I Askx` wi Kvi evi i tꝝt̄ m̄avi YZ wR -^m̄Aq, eጀemvi gþvdlv, AvZq -Rb n̄Z MþxZ FþYi gva"tg Znlej msM̄ Kiv nq| eo AvKv i μtqi tꝝt̄ wj wRsI GKU Dch³ A_ꝝtbi Drm| cvej K wj wgtUW tKvúmbi tꝝt̄ G, t̄j v Qov tkvi I WteAvi Bmj KtB teki fM Znlej msM̄ Kiv nq| 2.1 bs wP̄wJi gva"tg Kvi evi i Mv b I Df̄ k"ff` A_ꝝtbi Drfmi GKU wgtY KvVtgv t` lqv ntj v| wP̄t̄ c̄g j vBtb Avgiv t LwQ, m̄Atqi DrmU GKgwj Kv bv I Askx` wi Kvi evi i Rb" DcthwMx| Gici t` Lv ht"Q AeEz gþvdlv, RgwZw³ Df̄Evj b, "t̄t̄gqw` FY I wj wRs me aītbi msMv̄tbi Rb" B M̄YthwM| Zte `xN̄gqw` FY I tkvi Bmj i aytkvúmbi tꝝt̄ c̄hvwR|

	GKgwj Kv bv Kvi evi	Askx` wi Kvi evi	c̄BtfU wj wgtUW tKvúmbi	cvej K wj wgtUW tKvúmbi
m̄Aq				
AeEz gþvdlv				
RgwZw ³ Df̄Evj b				
"t̄t̄gqw` FY				
wj wRs				
`xN̄gqw` FY/eÜK				
tkvi Bmj				

wP̄ 2.1: Kvi evi msMv b tf̄t̄ A_ꝝtbi Drm wbePb

L) RgvbZthwM m̄úEi AcZj Zv

m̄avi YZ bZb c̄ZlōZ eጀemv c̄Zōtbi tꝝt̄ -vqx m̄u` RgvbtZi wEtz FY M̄Y m̄e nq bv| tKbbv c̄ugK Ae"vq RgvbZthwM -vqx m̄u` _vK bv| Avevi bZp tKvúmbi Rb" tkvi I WteAvi weμq | AtbKv AibwZ _vK| G Ae"vq `xN̄gqw` Znlej i c̄qRb n̄j wj wRs̄qi gva"tg Znlej msM̄ Kiv AiaKZi h̄y³msMZ|

M) A_@qtb*i* c@qyRt*bi* aib

c@Zôvb hw` gj` evb hšc@Z, tg@kbwi R, Rg, `vj vb-tKvUv BZ"w` μq Ki‡Z Pvq, Z‡e `xN@gqw` Drm thgb: tkqvi I wteAvi Bmj, wj R M@Y, Rg@btZi gva"tg FY M@Y BZ"w` Drm e"envi dj c@n-nq| hw` c@Zôvtb K@Pvgvj μq, gRyi c@vb, ewofvor c@vb BZ"w` e"q wbe@ni Rb" At_P NvUwZ nq, Z‡e ewK‡Z μq, c@c" wej Rg@bZ, c@vb, e"vsK Rg@Zw³ D@Evj b BZ"w` Drtmi gva"tg "f tgqw` FY M@Y Ki v hwq|

N) Znwej Drtmi LiP

A@bK iKg Drm n‡Z A_@msM@ Ki v hwq| KŠ' c@Zôvb Znwej e"envi n‡Z A@RZ Avq | Znwej i msM@ni Li@Pi gta" Zj bvgj K myeav-Amjeavi wePvi -wetkH Kti tmB Drm t_tKB Znwej msM@ Kti, hvi LiP b-bZg| ai v hwK, GK@U c@Zôvb Zvi Kvh@cw@ Pvj bvi Rb" GK@U Kvi Lv@v μq Ki‡Z Pvq| dtj Znwej msM@n c@Zôvb@U tkqvi Bmj Kti | KŠ' tkqvtii gva"tg Znwej msM@ni Rb" tkqvi tn@ vi t` i j f@sk c@vb Ki‡Z nq, hv G Drm@Ui LiP| Avevi c@Zôvb@U bZb Kvi Lv@v μtqi Rb" m@u@E eÜK ivL@Z ci@i | G ai@bi eÜtKi gva"tg `xN@gqw` FY wbtj FY vZv c@Zôvb@K FY ci@tkva bv nI qv chS-m@ mn K@-ci@tkva Ki‡Z nq| dtj G Drm@Ui A@bK e"qeuj | G v@Ui gta" th@Ui LiP b-bZg, tmB Drm@U c@Zôvb M@Y Ki‡Z ci@i | A_ev v@U Drtmi gta" j v@RbK wgtYi gva"tg Znwej msM@ Ki‡Z ci@i | tkqvtii j f@sk Ki th@M KŠ' FYc@t@i m@ Ki@h@M bq| my@vs Kti i te@Sv j vNe Kivi Rb" e"vsK ev Ab@vb" m@ t_tK m@ i w@E@Z FY tb@qv Af@sh@Y Drm t_tK Znwej msM@ Ki v n‡Z A@akZi tkq| A@bK t@t@i GK@U w@b@ @ Drm e"envtii i t@tq Drtmi wgtY myeav te@k cvl qv hwq Ges LiPI Kg@tv m@e nq|

O) Znwej Drtmi S@K

hw` tKv@bv c@Zôvb Rg@bZh@³ FY M@Y Kti, Z‡e FY vZv c@Zôvtbi Kv@Q m@u@E Rg@bZ wnmvte ivL@Z nq| w@b@ @ mg@qi gta" FY ci@tkva Ki‡Z bv cvi tj c@Z@v@U Rg@bZKZ m@u@E w@p Kti A_@ci@tkva Ki‡Z eva" nq| dtj Znwej i Drm wbe@P@b ms@ke-Drtmi Avbj w@K S@K ,tj v I wetePbv Ki‡Z nq|

Abjxj bx

eū̄bevP̄ c̄k̄e

1. gāt̄gq̄w̄ A_ꝝs̄ t̄bi Drm t̄Kvb̄U?

- K. ꝑī F̄Y
 L. w̄t̄k̄l̄ w̄q̄Z A_ꝝ R̄ c̄Z̄ōv̄b
 M. t̄μZ̄ n̄t̄Z A_ꝝ M̄ōY
 N. c̄l̄c̄ w̄ej ēv̄K̄ī Y

2. ēem̄vi c̄Z̄ōt̄bi A_ꝝ R̄ mgm̄v̄ ` īxK̄ī t̄Y Drm w̄beP̄t̄bi t̄P̄t̄t̄ w̄teP̄b̄ K̄ī n̄q-

- i. gj̄ ab th̄M̄t̄bi ēq̄
 ii. gj̄ āt̄bi , ī "Z̄ī l̄ j̄ ꝑ̄"
 iii. w̄ew̄fb̄oaīt̄bi DcK̄w̄ī Z̄v̄

w̄b̄Pi t̄Kvb̄U m̄V̄K?

- K. i I ii L. i I iii
 M. ii I iii N. i, ii I iii

w̄b̄Pi D̄t̄x̄C̄K̄U c̄t̄o 3 I 4 bs c̄k̄e D̄Ēī `v̄l̄

tc̄īkv̄K̄k̄ī ēem̄v̄q̄x̄ R̄b̄e eR̄j̄ j̄ m̄t̄ne Z̄v̄ b̄Z̄b̄ c̄Z̄ōt̄bi R̄b̄ " K̄Q̄z̄ c̄q̄v̄R̄b̄q̄ h̄š̄c̄w̄Z̄ w̄Z̄b̄ ēQ̄t̄ī ī R̄b̄" f̄v̄ov̄ w̄b̄t̄q̄t̄Q̄b̄ | Āī w̄t̄bi ḡt̄āB̄ w̄Z̄b̄ ēem̄v̄q̄x̄ ḡn̄t̄j̄ m̄c̄w̄ī w̄P̄Z̄ j̄ v̄f̄ K̄t̄ī b̄ |

3. R̄b̄e eR̄j̄ j̄ m̄t̄n̄t̄eī Z̄n̄ēj̄ msM̄ōnī t̄P̄t̄t̄ w̄b̄Pi t̄Kvb̄ Dr̄t̄mī m̄n̄v̄Z̄ w̄b̄t̄q̄t̄Q̄b̄?

- K. t̄μZ̄ n̄t̄Z A_ꝝ M̄ōY
 L. w̄j̄ w̄Rs
 M. F̄Yc̄t̄
 N. ēw̄ȲR̄K̄ c̄t̄

4. eR̄j̄ j̄ m̄t̄n̄t̄eī Z̄n̄ēt̄j̄ ī msM̄ōnī t̄P̄t̄t̄ w̄b̄Pi t̄Kvb̄ w̄ēl̄ q̄w̄t̄K̄ , ī "Z̄ī" w̄b̄t̄q̄t̄Q̄b̄?

- K. m̄Āw̄Z̄ Z̄n̄ēj̄ ēen̄vī c̄q̄v̄R̄b̄q̄Z̄v̄
 L. ` xN̄F̄ḡq̄w̄` F̄Y M̄ōY w̄b̄t̄q̄t̄q̄R̄b̄
 M. c̄h̄v̄R̄ j̄ f̄v̄sk F̄Y
 N. ēā"Z̄v̄ḡj̄ K̄ m̄ȳ c̄v̄b̄

msM̄ōB̄ D̄Ēī c̄k̄e

1. A_ꝝAv̄`v̄b̄-c̄ō̄t̄bī ` Z̄Z̄ḡ Ī mī j̄ c̄l̄ūq̄v̄ t̄Kvb̄U?

2. GK̄ t̄t̄K̄ c̄P̄ ēQ̄ī t̄ḡq̄t̄` ī R̄b̄" msM̄ōx̄Z̄ Z̄n̄ēj̄ t̄Kvb̄ aīt̄bī A_ꝝq̄b̄ ēv̄L̄v̄ Kī |

mRbkxj c̄kæ

1. `xN̄P b āti Rvg`wb ēemvq wb̄q̄wRZ `xbbv_ P̄ueZ̄ḡt̄S ḡt̄S A_̄msKj vbK̄t̄í w̄fb̄Drm n̄t̄Z Aí mḡt̄qi Rb̄ Āt̄_P ms̄wb Kīt̄Zb | K̄š̄eZ̄ḡt̄b w̄Zb Zvi ēemv c̄h̄vi K̄t̄i GZ̄ m̄t̄½ Z̄w̄Z̄et̄-j̄ | ēemv ī ī K̄t̄i Z gb̄-ī K̄t̄i t̄Qb Ges G c̄h̄t̄½ w̄Zb b̄ivqYM̄t̄Ä GK̄U c̄j̄vZb d̄v̄w̄i 100w̄U tḡkbmn̄ `xN̄P ēQ̄t̄i ī Rb̄ tb̄q̄vi j̄ t̄¶̄ KvR Kīt̄Qb |
- K. A_̄q̄t̄bi Drm̄t̄K gj̄ Z Kq f̄v̄M f̄v̄M Kiv h̄v̄q?
- L. ēemv m̄c̄h̄vi t̄Y m̄w̄Āw̄Z Zn̄w̄et̄j̄ ī f̄ngK̄U ēvL̄v̄ Ki |
- M. eZ̄ḡt̄b `xbbv_ P̄ueZ̄m̄v̄avi YZ ēemv t̄¶̄t̄ t̄Kv̄b aīt̄bi Zn̄w̄et̄j̄ ī mn̄vqZvq Aw̄_R mḡm̄v̄ mḡav̄t̄bi t̄Póv̄ K̄t̄i b̄ |
- N. Z̄ḡ w̄K ḡt̄b Ki th ēemv m̄c̄h̄vi Y Aw̄_R mn̄vqZvK̄t̄í `xbbv_ P̄ueZ̄P Ab̄wb̄ Dr̄t̄mi I ki Yvcbe n̄t̄Z n̄teñD̄Ēt̄i ī c̄t̄¶̄ h̄ȳ³ `vI |
2. beg t̄k̄ȳt̄Z D̄ExȲn̄l̄ q̄vi ci k̄wdK Avi tj Lvcov Kīt̄Z c̄v̄iwb̄ | cieZ̄r̄mḡt̄q t̄Kv̄vI PvKwi bv t̄ct̄q Pḡow̄K̄t̄í Dci c̄k̄¶̄Y wb̄t̄q ēemv Kīt̄Z Dr̄m̄n̄Z n̄q | Aw̄_R mḡm̄v̄ wb̄im̄t̄b w̄Zb mi Kwi Aw̄_R c̄Z̄ôvb̄ | `vbxq temi Kwi c̄Z̄ôvb̄t̄bi ki Yvcbewb̄ |
- K. A_̄Av̄`wb̄-c̄v̄t̄bi met̄P̄t̄q `*Zzḡ l̄ mij c̄h̄uq̄v̄ t̄Kv̄b̄U?
- L. t̄Kv̄b̄U GK t̄t̄K c̄uP eQ̄i t̄ḡq̄t̄` ī Rb̄ msM̄n̄Z Zn̄w̄ej w̄m̄v̄te MȲ n̄q? ēvL̄v̄ Ki |
- M. k̄wdK̄t̄K mn̄v̄h̄Kv̄x mi Kwi Aw̄_R c̄Z̄ôvb̄U t̄Kv̄b̄aīt̄bi c̄Z̄ôvb̄? eȲv̄ Ki |
- N. k̄wdt̄Ki ḡt̄Zv̄ h̄emḡv̄R̄t̄K `vbf̄P Kivi t̄¶̄t̄ temi Kwi c̄Z̄ôvb̄, tj v̄ Kx f̄ngKv̄ c̄j̄b Kīt̄Z c̄t̄i? Av̄t̄j v̄Pbv̄ Ki |

Aog Aavq gyi, evisK | evisKs

GB Aavq cvtVi gva tg Qv -Qv xi v gy ti BiZK_y, weeZ Ges eZ@vb Ae -v m@utK Avb jvf KitZ cvi te | ZvQvor gy ti eenvi, c@qyRbxqZv Ges evisKi mv_ gy ti m@uK@m@tU Avb jvf Kit te |

G Aavq cvtV Qv -Qv xi v gy ti euj eenvi i gva tg evisKi mv_ Ges evisKe -v | evisKvi m@utK® aviYv jvf KitZ cvi te | GB Aavq evisKi eenviQ BiZnm Ges @gveKvk Avtj vPbv Kiv ntqfQ Ges eZ@vb evisj tki evisKs eev Ges Zvi BiZK_y m@utKQAvtj vPbv Kiv ntqfQ |



GB Aavq cvtV tkI Avgiv-

- gyi Ges Zvi BiZnm m@utK®RvbZ cvi e |
- evisK, evisKs | evisKvi i gta thMm@ RvbZ cvi e |
- evisK eenviQ BiZnm | @gveKvk RvbZ cvi e |

8.1. gy i | Zvi BiZnvm

gibbe myo | mf Zvi eeZbi mv_ mv_ gibj i c qvRb, KgR E Ges mgwRK eÜtbi ci wa cñvi j rf KitZ _vtK| c tg gibj i Pwn` v Qj Lé mgZ Ges ci úti i gta Zvi c qvRtbi A Zvi 3 `e w` wbgq i gva tg wbRi Pwn` v bevi KitZv| ð te i wbgq `e Ø GB c o wU wbgq c l (Barter System) nmte ci wPZ|

chqutg gibj i Ávb | ejx i ci wa evovi mv_ mv_ gibj i KgR E wtkl fute wbgq KgR Ei cñvi NtU Ges mv_ mv_ gibj i % b w b Pwn` v ejx c vq, hvi wQtb tNovi Mwo, tbSKv Ges cieZx Z Rvntr Ri Ae` vb Amvgb| thMthMi Amjeav `+ nI qvi mv_ mv_ tfS Mwj K wfbæAe` vb t tK c qvRbgtZv `e w` msMoni tPov ejx tc tZ _vtK|

Mig t tK Mig, Mig t tK kni Ges t k t tK t t k `e wbgq i t q t GkU wbgq gva tg i c qvRbxqZv c ej fute AbfZ ntZ _vtK| wbgq i gva g Qovl mAtq i f v Evi Ges g tj i ci gicK nmte gy i c qvRbxqZv gy i mytZ e vcK fwgkv i tL|

gy i BiZnvm LéB wP | BiZnvm t tK t Lv hvq wfbæmgq wfbæAvkv Ges c kzi gy i wfbæ t k e eüZ ntZv| wbgq gva tg gy i nmte wfbæmgq Kvo, nvz i `vZ, nwZi `vZ, cv_i, wSbK, tcvov gwJ, Zvgv, i "cv | tmvbi e envi j P Kiv hvq|



Qne : Zvgv, wSbK, nwZi `vZi Aw` g htMi gy i Qne

e envi, vbs, enb Ges Ab`vb c qvRtbi KvitY avZe gy i e envi tenk b wqZijrf KitZ cti w | ci exi RbmsL v ejx i mv_ mv_ avZe gy i e envi ejx cvl qvi KvitY avZe c v i mieivn Nvuz t Lv q, ZvQov - YGes ti \$c i Aj sKvi mn Ab`vb e envi i KvitY KvMwR gy i c Øj b Ebwesk kZvxtZ ii" nq| eZgvtb KvMwR gy i mv_ mv_ avZe gy i c Øj b _Ktj I avZe gy i e envi GLb µgk mgZ ntq AvmtQ| KvMtr i mnRj f Zv, mnR enbthM nI qv Ges eZgvtb wfbæi Ktgi wbi vC E v wDZ nI qv KvMwR gy i e vcK cñvi j rf KtjQ|

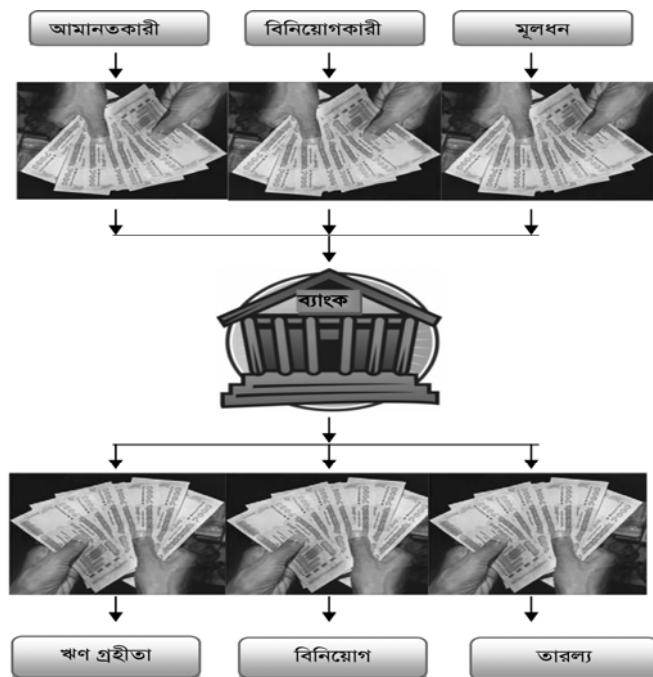
8.2 győz Kxl?

KvhRwi Zvi wfW^E‡Z ḡy † ej †Z Avgiv ejs, ògj † GKU wnbqgq gva^g, hv mevi wbKU MōYq Ges hv g‡j "i cwi gvcK | mÂtqi evnb nnvte KvR K‡i ō| GB msÁv t_‡K Avgiv ejs‡Z cwi , ḡy † wbgiu wLZ Kg^{Qm}úv` b K‡i :

- *meibgtqi gva"g inmvté KvR Kti A_þt thKvþbv tj bft` b Kivi Rb" gj" e"envi Kiv hvq| thgb: GKU eB KxbtZ Zing UvKv e"envi Ki | GLþb UvKv meibgtqi gva"g inmvté KvR Kti | gj" i GUv metPtq cðvb KvR |*
 - *mÂtqi fvEvi inmvté KvR Kti A_þt Zing hLb fweI"tZi Rb" tKvþbv mÂq Ki tZ PvI , ZLb UvKvi gva"tg GB mÂq Ki tZ cvi | UvKvi Aw"Zj bv _vKtj tZvgvi mÂtqi KvRwU LyB `jfn ntq thZ |*
 - *gþj "i cwi gvcK inmvté KvR Kti A_þt thKvþbv A_þnZK cY" ev tmevi gj" KZ GUv wbaF Y Kiv UvKvi GKU KvR | UvKvi Aw"Zj AvtQ etj B Avgiv Ly mnþR GKRb klgþKi ^wK gRyi 100 UvKv wbaF Y Ki tZ cwi , GKU eBtqi gj" 200 UvKv wbaF Y Ki tZ cwi , GK tKwR Pvþj i gj" 25 UvKv wbaF Y Ki tZ cwi | GþZ Kti A_þnZK wþgvkj vc mnRmw" ntq hvq |*

8.3 ḡy i Ges ēvst̄Ki m̄xúK[©]

mf Zvi weKv^tki mv^t_ mv^t_ gvbt^tl i mvgvRK eÜb | A^tZK KgRvÈ e^tx cvq, hvi dtj gvbt^tl i gta^t
tj bt^tb Ges webgqtqi KgRvÈ e^tx cvq| gy^t c^tp^t tbi cic^t B e^tsKe^te^t vi ctqvRbxqZv^t Lv^t q, hvi
Rb^t gy^tK e^tsKe^te^t vi Rbbx ej v nq| e^tsKe^te^t weez^t tbi c^tg t^tK AvR ch^ts-e^tsK gy^t KB Zvi
e^temvi c^tvb Dcv`vb wnmvte e^tenvi Kti AvmtQ|



¶† 8.1 : ¶† weibtqMKvi x | AvgvbZKvi x ntZ cB A_©vsK Krfvte weibtqM Kti Zv t` Lvfbv ntqfQ

ḡvbt i KvQ _vKv c̄qRbi ĀZwı 3 A_ɔvi m̄Aq mm̄te msM̄ni ḡv̄t̄g ēvsK Zvi Avgvb̄zi m̄jó K̄ti, h̄vi w̄bgt̄qi m̄AqKvi x GKU w̄b̄ 0 my ev ḡv̄dv tct̄q _v̄K | GB AvgvbZ FYM̄h̄Zv̄t̄K FY mm̄te el̄Z m̄j̄ c̄v̄t̄bi ḡv̄t̄g ēvsK Zvi ēem̄qK ḡv̄dv j̄vf K̄ti _v̄K | gy ı Qrov thgb ēvsK Pj t̄Z c̄t̄i bv, t̄Zgb ēvsK Qrov gy ı ēenvi l̄ m̄w̄gZ |

8.4 ēvsK, ēvsıks | ēvsKvi

ēvsK k̄t̄ai Drc̄E m̄x̄t̄K̄ m̄j̄b̄ 0 BīZn̄m L̄R c̄v̄l q̄ Kv̄b | ēvsK k̄āui AwfawbK A_ɔt̄Kv̄t̄b̄ ējetk̄t̄i ̄e, t̄Kv̄l M̄vi, j̄x̄t̄t̄w̄ej mm̄te GB k̄t̄ai w̄v̄Z Av̄t̄Q | t̄Kv̄t̄b̄ t̄Kv̄t̄b̄ A_ɔx̄Ziet̄ i ḡt̄Z, c̄Pxb j̄w̄Ub k̄a Banco, Bangk, Banque, Bancus c̄v̄Z k̄a t̄KB Bank k̄aui Drc̄E nt̄qt̄Q | GB ḡt̄Z Ab̄yvix̄t̄ i h̄j̄ 3 Ab̄jh̄vqx̄ ēvsK k̄t̄ai j̄w̄Ub A_ɔtēA A_ev̄ emevi Rb̄ ēēZ j̄x̄t̄t̄w̄ej, h̄vi m̄x̄t̄K̄ BīZn̄t̄mi c̄v̄Zv̄q mḡ 0 c̄v̄l q̄ h̄v̄q |

gāh̄M̄q A_ɔx̄Zi BīZn̄t̄m t̄L̄v h̄v̄q Būw̄i Lombardy street-G GKt̄kiYi tj̄v̄K GKU j̄x̄t̄t̄j̄ ev̄ tēt̄A A_ɔRgv̄ i v̄L̄v Ges A_ɔavi t̄l̄qvi ēem̄v c̄wi Pv̄j bv̄ KīZ, h̄v BD̄t̄ivc Ges j̄w̄Ub Av̄tḡvi Kv̄l GKBfv̄te c̄wi Pv̄j Z n̄t̄Zv̄ | Zv̄B ēvsK k̄āui j̄w̄Ub Drc̄Ei tc̄Qtb̄ t̄ek̄ mḡ 0 t̄L̄t̄Z c̄v̄l q̄ h̄v̄q |

ēvs̄t̄Ki ms̄Av̄ ej t̄Z t̄M̄t̄j̄ Avgiv̄ ej t̄Z c̄wi, ḠU GKU Aw̄_R c̄Z̄v̄b̄, h̄v Rb̄M̄t̄Yi Kv̄Q t̄t̄K m̄j̄ i w̄bgt̄q AvgvbZ ms̄M̄b̄ K̄ti Ges ḡv̄dv AR̄fb̄i w̄bgt̄E w̄bgt̄qM K̄ti Ges Pv̄nevḡi A_ev̄ w̄b̄ 0 mḡq̄t̄S- m̄AqKvi xi Kv̄Q t̄di Z w̄t̄Z ev̄ _v̄K̄ |

A_ɔd̄W̄W̄Kkb̄wi i ḡt̄Z, ̄ēvsK n̄t̄Q, A_ɔRgv̄, t̄Zyj̄v Ges FY t̄qvi GKU w̄b̄vc̄ c̄Z̄v̄b̄ 0 ēvsıks k̄āui ēvs̄t̄Ki Kv̄h̄ēij̄ i GKU w̄v̄Z avi Yv̄ A_ɔv̄ ēvs̄t̄Ki m̄Kj̄ Av̄Bbm̄v̄Z Kv̄h̄ēij̄ ēvsıks mm̄te c̄wi w̄PZ | ēvs̄t̄Ki c̄v̄b Kv̄h̄ēij̄ h̄v ēvsıks mm̄te c̄wi w̄PZ Zv̄ w̄bgēsc̄:

- Rb̄MY t̄t̄K A_ɔAvgvbZ ms̄M̄b̄ : h̄t̄i Avḡ ēq t̄t̄K t̄ek̄, Zv̄i t̄t̄ki m̄AqKvi x̄ | ēvsK Zv̄t̄i Kv̄Q t̄t̄K w̄fb̄et̄gq̄w̄ AvgvbZ ms̄M̄b̄ K̄ti |
- FY `vb̄ : h̄t̄i ēq Avḡ t̄t̄K t̄ek̄, Zv̄t̄i GKU Nw̄uZ _v̄K̄, thgb ēem̄v c̄Z̄v̄b̄ | ēvsK FY w̄t̄q Ḡt̄i m̄ḡq̄K Nw̄uZ c̄i Y K̄ti _v̄K̄ |
- ev̄Ev̄Ki Y I w̄bgt̄q w̄t̄j̄ -K̄iZ : ēvs̄t̄Ki Av̄t̄i Kv̄U Kv̄R n̄t̄j̄ v̄c̄t̄ w̄j̄ ev̄Ev̄Ki Y Ges t̄q w̄t̄j̄ -K̄iZ c̄v̄b̄ |
- ^et̄v̄K ev̄Yt̄R̄ A_ɔv̄b̄ I c̄Z̄qb̄ : Avḡ w̄bKvi K̄I i B̄w̄bKvi K̄t̄i t̄v̄k gȳ ı t̄t̄K ^et̄v̄K ḡj̄ ı t̄t̄K ḡj̄ ı ^et̄v̄K ḡj̄ ı t̄t̄K t̄v̄k gȳ ı q̄ i sc̄v̄s̄t̄ Kiv̄ c̄q̄v̄Rb̄, h̄v ēvsKm̄t̄j̄ vi Ab̄Zg Kv̄R | Av̄evi c̄Z̄qb̄ c̄t̄ ev̄ letter of credit (LC) Gi ḡv̄t̄g ēvsK ^et̄v̄K ev̄Yt̄R̄ i B̄w̄bKvi K̄t̄K Avḡ w̄bKvi t̄Ki c̄t̄i t̄t̄K Aw̄M̄j̄ A_ɔc̄v̄t̄bi ēēv̄ K̄ti | Avḡ w̄bKvi t̄Ki c̄t̄i G ms̄p̄v̄S- w̄bgt̄q w̄t̄j̄ c̄Z̄qb̄ Kv̄l ēvs̄t̄Ki GKU Kv̄R |
- A_ɔv̄b̄s̄t̄ : GKU kni t̄t̄K Av̄t̄i Kv̄U kn̄t̄i w̄t̄kl̄Z `ju w̄fb̄et̄t̄k w̄fb̄eḡy ı _v̄Kvi Kv̄i t̄Y A_ɔv̄b̄s̄t̄ tek Kv̄b̄ | ēvsK GB Kv̄Rw̄U mn̄t̄R m̄ḡv̄b̄ ḡt̄j̄ K̄ti _v̄K̄ |

- gj̄ evb `wj̄ j /ē- mbivc̄vi mv̄t_ msi ¶tYi ēē- : gj̄ evb mvgM̄ thgb: tmvbvi Mnbv wb̄tRi KtQ iLv tek Sj̄KcY® Kvi Y Pni -WkWZ ntZ c̄ti | GKBfvt̄e gj̄ evb `wj̄ j -mviUd̄tKU wb̄tRi KtQ iL̄tj bvbvft̄e bō ntq thtZ c̄ti | Gme gj̄ evb mvgM̄ I `wj̄ j w̄ ēsK mbivc̄t̄ msi ¶tY Kt̄i |
- m̄ū ēē-icbv A_¶elqK Dct̄k t̄qv : gt̄j t̄i Abt̄i vta newfbœc̄Kvi ēemwqK ciwgk® t̄i qv Ges Zv̄t̄i m̄ū ēē-icbv Kiv thgb: ewofvor Av̄vq Kivl ēst̄Ki KvR |

ēsK Ges ēsKvi kāwU ZtciZfv̄te RwoZ | ēsK Ges ēsKs Kvhw̄j ēst̄Ki wb̄tRi ct̄¶i cwi Pvj bv Kiv m̄eci bv n̄l qvq ēsKs m̄el tq̄ w̄k¶v Ges c̄k¶Yc̄B ēw̄t̄i Øviv ēsKs ēemv cwi Pvj Z nq |

8.5 ēsK ēemvi BwZnvm | μγεκύκ

c̄l_exi m̄o t̄tK gvbj Zvi AñZvi³ Avnvi Z Ges Drcw̄ Z cY Añb̄i mv̄t_ wēbgt̄qi gvātg wb̄tRi c̄tqRb wēbem̄ KiZ, `tēi wēbgt̄q `tēi GB wēbgq c̄l̄ eūw̄b c̄Pvj Z w̄oj , eZqvb ēē-iq wēbgq c̄l̄ (Bartar trade) -t̄ c̄i m̄ti c̄Pvj Z AvtQ| gȳt̄, A_©wēbftqM, m̄Ātqi weeZb I avivewnKZvi dmj n̄t̄Q AvR̄tKi ēsKs ēē-v| m̄wK Z_ bv _vKt̄j | BwZnvmibfP Zt̄_i w̄f̄Ēt̄Z ej̄ hvq gȳ tēē-vi Awef̄ē Ges gȳt̄ ēenvt̄i i c̄l̄g hM t̄tKB ēsKē-v i i i | gȳt̄ Awet̄v̄t̄i ci ci ēemv ewYR̄, tj bt̄b Ges gȳt̄i wb̄ivc̄v Ēb̄iZ Kivi c̄l̄qRbxqZv̄ t̄tK ēsKē-v m̄o etj Rvbv hvq | ēemwqK tj bt̄b Ges Zvi RvUj Zv̄ wb̄imtb I c̄l̄Zom̄bK m̄Aq I FY weZit̄Y wek̄t̄-Ges fvt̄jv ēē-icbv Rb̄ ēst̄Ki c̄l̄qRbxqZv̄ ēsK m̄ot̄Z ēvCk Ae`vb iv̄L | L̄oce®cvP nvRvi mv̄t̄j c̄l̄g ēsKē-v BwZnvt̄m -v̄b Kt̄i tbqj | cieZx®Z ēwej bxq mf̄Zv̄, t̄ivgvb mf̄Zv̄, ^PvbK mf̄Zv̄, w̄K mf̄Zv̄ ēsKs ēemvK D̄Ēt̄i v̄Ē Dbn̄Z m̄vab w̄L̄oce®v k m̄j ch̄S-Ae`vb iv̄L |

cieZx®Z 1157 w̄L̄ovt̄ā ēsK Ae f̄w̄bm Ges ēsK Ae m̄v̄b RvRq (1178 mv̄t̄j) ēsKs ēemvK AvajbKZvi t̄Qqy w̄t̄Z i i Kt̄i | mf̄Zvi -v̄bvs̄t̄i mv̄t̄_ 1401 w̄L̄ovt̄ā ēsK Ae ewmPj v̄b Ges 1609 mv̄t̄j ēsK Ae Avg÷vi Wvg Ges cieZx®Z ēsK Ae m̄B̄t̄Wb (1606) I ēsK Ae Bs̄j v̄Ē (1694) ēsKs ēemvq AvajbKvqt̄b tbZzj c̄l̄v̄b Kt̄i |

fvi Z Dcgnv̄t̄k ēsKs ēemv w̄L̄oce®5000 m̄j t̄tKB wē-Z, hv̄ cieZx®Z ēw̄K hM (2000-1150 w̄L̄oce® t̄tK t̄gvNj Avgj (1150-1757 w̄L̄ovā), wēUk Avgj (1757-1947 w̄L̄ovā), c̄wK -v̄b Avgj (1947-1971) Ges -v̄axb evsj v̄t̄k (1971 m̄j cieZx® avivewnKfv̄te wē-Z j v̄f Kt̄i | Dcgnv̄t̄k ēsKs ēemvq -v̄b ēemvq, A_©j M̄Kvix Ges ml̄ v̄m̄i ēemvi mḡo AvajbK ēsKs ēemv c̄l̄Zov̄i t̄¶t̄i c̄v̄b f̄v̄gKv̄ c̄v̄j b Kt̄i |

fvi Z Añt̄j c̄l̄g AvajbK ēsK w̄m̄v̄te w̄ w̄y v̄b ēsK c̄l̄ZiZ nq 1700 mv̄t̄j | 1784 mv̄t̄j ce® fvi t̄Z w̄ tēj ēsK c̄l̄ZiZ nq, hv̄ c̄v̄b v̄jU kvLv 1873 mv̄t̄j w̄m̄vRMÄ I PÆMöt̄g c̄l̄ZiZ nq | cieZx®Z 1900 mv̄t̄j P̄i c̄t̄i Zvi Avi I GKvU kvLv L̄jj | GB mḡt̄q ēsK Ae tēt̄j i newfbœkvLv GB

AĀtj tLj v | eÜ Kiv n̄q̄Qj , hvi ḡta XvKv (1862), PÆM̄g (1906) gqgb̄msn (1922), i scj (1923) Pw̄ c̄j (1924), b̄v̄vqYMÄ (1926) c̄m̄x |

fvi Zēl̄ēvsK Ae Kuj KvZv, ēvsK Ae tēf̄x̄Ges ēvsK Ae gr̄t̄Ri Awac̄t̄Z̄i ēvc̄t̄i tkv̄v̄ hv̄q 1800 m̄t̄j i w̄t̄K | Ḡt̄ i mḡš̄t̄q 1920 m̄t̄j w̄ B̄t̄x̄uwi qv̄j ēvsK Ae BīEqv̄ b̄t̄g tek P̄gZvai GK̄U ēvsK c̄Z̄n̄oZ nq̄| cieZx̄PZ 1935 m̄t̄j fvi t̄Zi m̄Kj ēvs̄t̄Ki c̄v̄b̄ m̄m̄v̄te w̄ Rv̄f̄ēvsK Ae BīEqv̄ c̄Z̄n̄oZ nq̄| fvi Z w̄ef̄w̄b̄ i ci c̄w̄K̄-w̄b̄ Avgt̄j 1948 m̄t̄j c̄w̄K̄-w̄b̄i t̄k̄-q̄ ēvsK t̄d̄U ēvsK Ae c̄w̄K̄-w̄b̄ c̄Z̄v̄j v̄f̄ K̄t̄i , hv̄ cēGes c̄w̄K̄-w̄b̄ ēem̄v̄q̄ c̄v̄t̄i Ges ew̄ȲR̄K c̄Z̄v̄b̄t̄ i tbZZj̄-w̄b̄ K̄t̄i |

“RaxbZv h̄t̄x̄i ḡvāt̄ḡ evsj v̄t̄k̄i Drc̄Ei m̄t̄_ m̄t̄_ 1972 m̄t̄j i 26 ḡv̄P̄t̄K̄-q̄ ēvsK m̄m̄v̄te evsj v̄t̄k̄ ēvsK i v̄oč̄v̄z̄i Av̄t̄k̄ c̄Z̄n̄oZ (hv̄ 16 w̄t̄m̄s̄ 1971 n̄Z Kv̄h̄R̄i) nq̄| gȳ³h̄t̄x̄i cieZx̄mḡt̄q̄ evsj v̄t̄k̄ 12U ēvs̄t̄Ki 1090U kv̄Lv̄ KḡP̄Z w̄Qj | w̄K̄S̄ B̄-v̄b̄ēvsK̄s Kīt̄c̄t̄i kb̄ Ges B̄-v̄b̄ḡv̄t̄K̄Ēv̄B̄j ēvsK w̄j̄ w̄ḡt̄Ūt̄Wi gw̄j K Qov̄ Ab̄v̄b̄ ēvs̄t̄Ki gw̄j KMY Aev̄Ow̄j n̄l̄ qv̄q̄ Ges Z̄t̄-i c̄v̄b̄ Aw̄dm c̄w̄K̄-w̄b̄ Aew̄Z n̄l̄ qv̄q̄ evsj v̄t̄k̄i ēvsK̄s ēem̄v̄q̄ gȳ³h̄t̄x̄i ci ci c̄P̄Ē msK̄t̄U w̄bc̄w̄Z nq̄|

t̄K̄-q̄ ēvsK m̄m̄v̄te evsj v̄t̄k̄ ēvsK gȳ i c̄P̄j̄ b̄, FY w̄bq̄š̄ȳ Ges ēem̄v̄i Aw̄ffv̄ēt̄Ki `w̄q̄Z̄i c̄v̄j̄ b̄ i i” K̄t̄i b̄ Ges me ēvs̄t̄Ki Rv̄Zx̄q̄K̄i Y K̄t̄i b̄, hvi K̄v̄t̄Y w̄bq̄š̄ȳ 6U b̄Zb̄ i v̄t̄oq̄Ē ēvsK Rb̄ȳj v̄f̄ K̄t̄i | Ḡt̄ i ḡtā i aytm̄v̄b̄j x̄ i AM̄ȳx̄ ēvsK̄, Rb̄Zv̄ ēvsK̄, ifc̄j̄ x̄ ēvsK̄, cev̄j̄ x̄ ēvsK̄ | D̄Ēiv̄ ēvsK̄ | c̄t̄i Ḡt̄ i ḡtā i aytm̄v̄b̄j x̄ i AM̄ȳx̄ ēvsK̄ Qov̄ me, t̄j̄ v̄b̄ μgk̄ w̄ēv̄oč̄K̄i Y Kiv̄ nq̄| m̄Ēt̄i i k̄t̄KB Ab̄v̄eb̄ Kiv̄ hv̄q̄ th̄ i v̄oč̄q̄ ēvsK̄, t̄j̄ v̄K̄w̄P̄Z f̄igKv̄ i v̄L̄t̄Z c̄v̄t̄Q̄ b̄v̄ | Aw̄ki `k̄t̄K̄ i i” nq̄ w̄ēv̄oč̄K̄i Y c̄l̄uq̄ | Aw̄ki `k̄t̄K̄i c̄t̄i B̄ bēȲB̄ `k̄K̄ cieZx̄PZ temi K̄v̄i Lv̄t̄Z Av̄i l̄ w̄K̄Q̄b̄Zb̄ ēvsK̄ c̄Z̄v̄i Ab̄ḡw̄Z t̄ i qv̄ nq̄| eZ̄ḡv̄t̄b̄ evsj v̄t̄k̄ 4U mi K̄v̄i , 30U temi K̄v̄i Ges 4U w̄et̄k̄l̄ w̄q̄Z̄ ēvsK̄ Kv̄h̄R̄i Av̄t̄Q̄ |

e	m
mi K̄v̄i ēvsK̄	4U
temi K̄v̄i ēvsK̄ (mb̄v̄Zb̄)	23U
t̄	7
w̄et̄k̄l̄ w̄q̄Z̄ ēvsK̄	9U
w̄et̄k̄l̄ w̄q̄Z̄ ēvsK̄	4U
A-Z̄w̄j̄ Kv̄f̄³	4U
m̄	5

QK-8.1: 2012 m̄j̄ ch̄s̄-evsj v̄t̄k̄ ēvsK̄s c̄Z̄v̄b̄m̄ḡn̄

GQov̄ 2012 m̄t̄j i c̄l̄ḡt̄āb̄Zb̄ 6U temi K̄v̄i | 3U c̄v̄m̄x̄ ēvs̄t̄Ki Ab̄f̄gv̄ b̄t̄ qv̄ n̄q̄t̄0̄ |

Abkxj w̄b

ēw̄beP̄w̄b c̄k̄e

1| gw̄be m̄f̄ Zvi weeZ̄b t̄Kb `t̄w̄ ḠK Act̄i i m̄t̄_ wēbḡt̄qi c̄q̄v̄Rb nq?

K. P̄w̄n` v c̄t̄Yi c̄q̄v̄R̄b

L. m̄gv̄RK ēÜb ev̄ōt̄Z

M. `t̄ēmḡn̄ `v̄b̄v̄š̄t̄ i w̄b̄ḡt̄E

N. th̄M̄t̄h̄M̄ē `v̄ D̄b̄q̄t̄bi Rb̄

2| Kv̄M̄R ḡȳ t̄c̄P̄t̄j i Kv̄i Y?

i. av̄Zi wēKí ēenvi

L. i I iii

ii. av̄Ze ḡz̄i `xN̄C̄w̄q̄Zi

N. i, ii I iii

iii. av̄Ze c̄v̄t̄_P̄ `P̄ūl̄C̄Zv̄

w̄b̄t̄Pi t̄Kv̄b̄U m̄v̄K ?

K. i I ii

M. ii I iii

ms̄P̄B D̄Ēi c̄k̄e

1. t̄Kv̄_v̄ t̄_t̄K ēv̄s̄K kā̄Uj̄i Drc̄Ē nq?

2. N̄v̄ŪZ Kv̄t̄K et̄j ?

3. A_`v̄b̄v̄š̄t̄ Kv̄R̄U Kv̄i Rb̄_ i "Z̄c̄Y?

m̄Rbkxj c̄k̄e

M̄ "Q̄t̄j m̄xgv̄ GK̄v̄ b Zvi `w̄ i Kv̄Q t̄_t̄K Rv̄b̄t̄Z cv̄j th̄ Av̄MKv̄i h̄t̄M gw̄b̄t̄l i v̄ Z̄t̄` i c̄q̄v̄Rb Ab̄h̄v̄q̄x cȲ` t̄ ḠKKR̄t̄bi m̄t̄_ wēbḡq̄ KiZ, w̄K̄S̄ Z̄t̄Z K̄t̄i me aīt̄bi cȲ wēbḡq̄ Kv̄ th̄Z br̄

1. ZLbKv̄i w̄t̄b̄ `t̄ēi wēbḡt̄q̄ `t̄ ḡj Z-

i. m̄gv̄RK ēÜb `p Kv̄

ii. P̄w̄n` v c̄t̄Y Kv̄

iii. Aw̄Zvi 3 `t̄ wēbḡq̄ Kv̄

w̄b̄t̄Pi t̄Kv̄b̄U m̄v̄K?

K. i I ii

L. i I iii

M. ii I iii

N. i, ii I iii

2. w̄K̄t̄mi ḡv̄āt̄g cȲ wēbḡt̄qi Am̄jeav̄mḡn̄ `t̄ Kv̄ nq?

K. R̄v̄n̄t̄Ri Aw̄ēv̄i

L. av̄Ze ḡȳt̄i c̄P̄j t̄bi ḡv̄āt̄g

M. t̄f̄š̄t̄M̄w̄j K th̄M̄t̄h̄M̄ ēp̄x

N. gw̄b̄t̄l i ^ b̄w̄` b P̄w̄n` v ēp̄x

beg Aāvq

ēvsk̄s ēemv | Zvi aib

GB Aāvq cv̄Vi gvātg Qv̄ -Qv̄xi v ēvsk̄ Ki Mv̄b, Kḡēvna, Df̄l̄k̄ Ges Zvi ēē -vcbv c̄xv̄Z m̄p̄útK̄
Ávb j v̄f Ki t̄Z cv̄te | GLv̄b ēvsk̄s ēemv i t̄kiM̄eb̄v̄mi gvātg v̄efb̄t̄kiYi v̄efb̄ēvsKēē -v̄ m̄p̄útK̄
msv̄P̄B avi Yv t̄ qv n̄q̄t̄Q | Zv̄Qov mi Kwi | temi Kwi ēvsk̄ ēē -vcbv m̄p̄útK̄KQv̄ avi Yv t̄ qv n̄q̄t̄Q |
ēvsk̄s ēemv m̄p̄útK̄C̄l̄ngK avi Yv j v̄fi t̄P̄t̄ GB Aāvq U L̄B Kv̄hR̄ix n̄te |



W̄P̄ : ēvsk̄ tj b̄t̄ t̄bi W̄P̄

GB Aāvq cv̄ tk̄l̄ Avgiv

- ēvsk̄ Ki Df̄l̄k̄mgn Rv̄b̄t̄Z cv̄ie |
- ēvsk̄ ēemv i gj bx̄Zmgn Rv̄b̄t̄Z cv̄ie |
- ēvsk̄ Ki t̄kiM̄eb̄v̄M Rv̄b̄t̄Z cv̄ie |
- mi Kwi | temi Kwi ēvsk̄ Ki cv̄R̄ w̄ifcY Ki t̄Z cv̄ie |

9.0 mPbv

h̄tMi c̄wi eZ̄bi m̄t_ m̄t_ ēvsK ēemvi AvKvi, AvKwZ, D̄t̄i k̄ | M̄t̄b Avgj c̄wi eZ̄b m̄waZ n̄q̄t̄o | h̄tMi m̄t_ m̄t_ mbvZb, AvajbK Ges eZ̄b̄t̄b Bt̄j ±bK ēvs̄Ks GB ēemvi AvajbKZvi t̄Q̄q̄v Ḡb n̄t̄q̄t̄o | ZvQovl c̄Z̄thwM Zvgj K evR̄t̄i bZb bZb ēvs̄Ks c̄t̄Ȳi gvātg ēvs̄Ks t̄mev̄t̄K h̄tM̄v̄c̄thwMx Ges t̄μZvi c̄t̄q̄vRb Abj̄n̄t̄i c̄t̄Z Kiv n̄t̄o |

9.1 ēvs̄Ki D̄t̄i k̄v̄ej

ēvs̄Ki m̄t_ ms̄k̄ē newfb̄t̄M̄t̄i tc̄t̄v̄ct̄U ēvs̄Ki D̄t̄i k̄ newfb̄ Avgiv GLv̄b ēvs̄Ki m̄t_ ms̄k̄ē wZb̄U t̄M̄t̄i tc̄t̄v̄ct̄U ēvs̄Ki D̄t̄i k̄ Avj̄ vPbv Kie |

K) ēvs̄Ki gw̄j K | ēē vcbv KZ̄t̄t̄i tc̄t̄v̄ct̄U ēvs̄Ki D̄t̄i k̄v̄ej

L) mi Kvi Ges i v̄lq c̄t̄i tc̄t̄v̄ct̄U ēvs̄Ki D̄t̄i k̄v̄ej

M) ēvsK M̄n̄K̄t̄i tc̄t̄v̄ct̄U ēvs̄Ki D̄t̄i k̄v̄ej

K) ēvs̄Ki gw̄j K | ēē vcbv KZ̄t̄t̄i tc̄t̄v̄ct̄U ēvs̄Ki D̄t̄i k̄v̄ej

1) Zn̄et̄j i newbt̄q̄M | ḡbvdv AR̄ : ēvs̄Ki gw̄j K, Ask̄v̄i | tk̄v̄i -tn̄i vi t̄i m̄wĀZ At̄_P m̄wK newbt̄q̄M Kiv ēvs̄Ki GKwU j̄t̄ | GB D̄t̄i k̄ h̄vh_ cyj b K̄t̄Z ēvs̄Ki tk̄v̄i tn̄i vi t̄i K̄t̄Z n̄t̄i ḡbvdv AR̄ Kiv c̄t̄q̄Rb | c̄Z̄U newbt̄q̄Mi GKwU m̄thwM ēq Av̄t̄o, AšZ t̄mB n̄t̄i ḡbvdv AR̄ bv K̄t̄Z cv̄t̄j GB D̄t̄i k̄ ēvnZ nq |

2) m̄þv̄g AR̄ : h̄vh_ ēvs̄Ks K̄t̄i c̄Z̄v̄t̄bi m̄þv̄g ēp̄x K̄t̄Z cv̄t̄j Zv̄t̄Z K̄t̄i gw̄j Kc̄t̄i m̄þv̄g ēp̄x cv̄q |

3) D̄b̄t̄b AskM̄t̄Y : ēvsK newfb̄t̄v̄t̄Z A_ newbt̄q̄M K̄t̄i t̄t̄k Drc̄v̄b Ges Rv̄Zq Av̄q ēp̄x t̄Z m̄t̄P̄o nq | ḠZ gw̄j Kc̄t̄i newbt̄q̄M m̄wK nq | M̄n̄K̄t̄K newfb̄t̄i Kg t̄mev̄ v̄b Kiv ēvs̄Ki GKwU D̄t̄i k̄ |

4) mv̄wRK Aē v̄b : newfb̄t̄i Kg mv̄wRK KvgR̄t̄Ei gvātg Ges Aw̄R̄Z ḡbvdv GKwU Ask mv̄wRK D̄b̄t̄b I mv̄wR M̄v̄bgj K Kv̄t̄R ēq Kiv Zv̄t̄i GKwU D̄t̄i k̄ |

L) mi Kvi Ges i v̄lq c̄t̄i tc̄t̄v̄ct̄U ēvs̄Ki D̄t̄i k̄v̄ej

1) tb̄U | gȳt̄i c̄t̄j b : m̄avi Y ew̄Yw̄R̄K ēvsK m̄v̄m̄i gȳt̄i c̄t̄j b K̄t̄i bv, GUv K̄t̄i t̄K̄v̄i q̄ ēvsK ēv̄sj v̄t̄k Uv̄Kv̄ c̄t̄j b K̄t̄i c̄v̄bZ ēv̄sj v̄t̄k ēvsK | Z̄te ew̄Yw̄R̄K ēvsK c̄t̄i v̄t̄f̄v̄te gȳt̄i c̄t̄j b K̄t̄i | thgb aiv hv̄K t̄Z̄v̄gi t̄m̄v̄bj x ēvs̄K GKwU m̄Aq̄ w̄m̄v̄te 1 j̄t̄ Uv̄Kv̄ Rgv Av̄t̄o | GgZv̄t̄q̄ Z̄g h̄w̄ 60 nv̄Rvi Uv̄Kvi K̄v̄úDUvi μq Ki, Z̄te t̄Z̄v̄gi GKwD̄t̄Ui t̄P̄t̄K Z̄g Uv̄Kv̄ c̄wi t̄kv̄a K̄t̄Z cv̄i | Gf̄v̄te ēvsK t̄PK KL̄t̄bv̄ KL̄t̄bv̄ newbt̄q̄i gvātg w̄m̄v̄te Ges gȳt̄i weK̄i w̄m̄t̄te Kv̄R K̄t̄i mi Kv̄t̄i i gȳt̄i c̄t̄j t̄bi Kv̄RwU mnR K̄t̄i t̄q̄ |

2) gj̄ ab M̄v̄b : mḡt̄Ri t̄l̄i t̄l̄i m̄Aq̄t̄K ēvsK Avgv̄b̄t̄Zi gvātg msM̄t̄ K̄t̄i Z̄v̄ eo eo Kvi ēwi c̄Z̄v̄b̄t̄K newbt̄q̄Mi Rb̄ FY t̄q̄ | t̄t̄k gj̄ ab M̄t̄b m̄v̄nh̄ Kiv Ges m̄Aq̄ D̄t̄k Kiv mi Kv̄t̄i i GKwU c̄v̄b D̄t̄i k̄ |

- 3) m̄b̄tqM | Ȑkí vqb : ēvsK th̄Kv̄bv Kvi ev̄i FY t̄evi Av̄M | B Kvi ev̄i i Lv̄Zi , i "Zj m̄tePbv
K̄i | mi Kvi Ȑbq̄gZf̄te Zvi AM̄aKv̄ti i Lv̄Z, t̄j v t̄k | R̄Zi mḡtb Zt̄j āi | ēvsK t̄mB
AM̄aKv̄i h̄p Lv̄Z A_Ȑqb K̄i mi K̄i i m̄eR A_Ȑb̄Z Dbāt̄b AskM̄Y K̄i |
- 4) ḡy ȐevRvi Ȑbq̄SY : mi Kvi Z_v t̄K̄`q̄ ēvsK t̄t̄ki `t̄ḡj " ev ḡy ȐūZ Ȑbq̄SY iLv̄i Rb̄ mēv
ḡy ȐevRvi Ȑbq̄SY K̄i | GB Kv̄Rv̄U t̄K̄`q̄ ēvsK m̄w̄Qb̄f̄te GKv GKv m̄dt̄j i m̄t̄_ m̄x̄v̄` b K̄i t̄Z
c̄t̄i bv̄ | t̄t̄ki ew̄M̄R̄K ēvsK Ḡt̄t̄i ḡy ȐevRvi Ȑbq̄SY mi Kvi | t̄K̄`q̄ ēvsKt̄K m̄nvh̄ K̄i |
- 5) Kḡms̄v̄b : t̄t̄ki teKvi Zj `j xK̄t̄Yi Rb̄ mi Kvi t̄K m̄nvh̄ Kiv ēvsKēēvi GKvU KvR |
ēvsK t̄j v t̄mme Kvi ev̄i t̄K A_Ȑqb K̄i t̄Z c̄t̄i, th̄t̄j v Am̄aKn̄ti Kḡms̄v̄b m̄j̄o K̄i | thgb:
ḡj ab̄bf̄p c̄b̄3i ēt̄j Kḡbf̄p c̄b̄3t̄Z A_Ȑqb K̄i ēvsK Am̄aKZi Kḡms̄v̄b m̄j̄o K̄i
mi Kvi t̄K m̄nvh̄ K̄i |

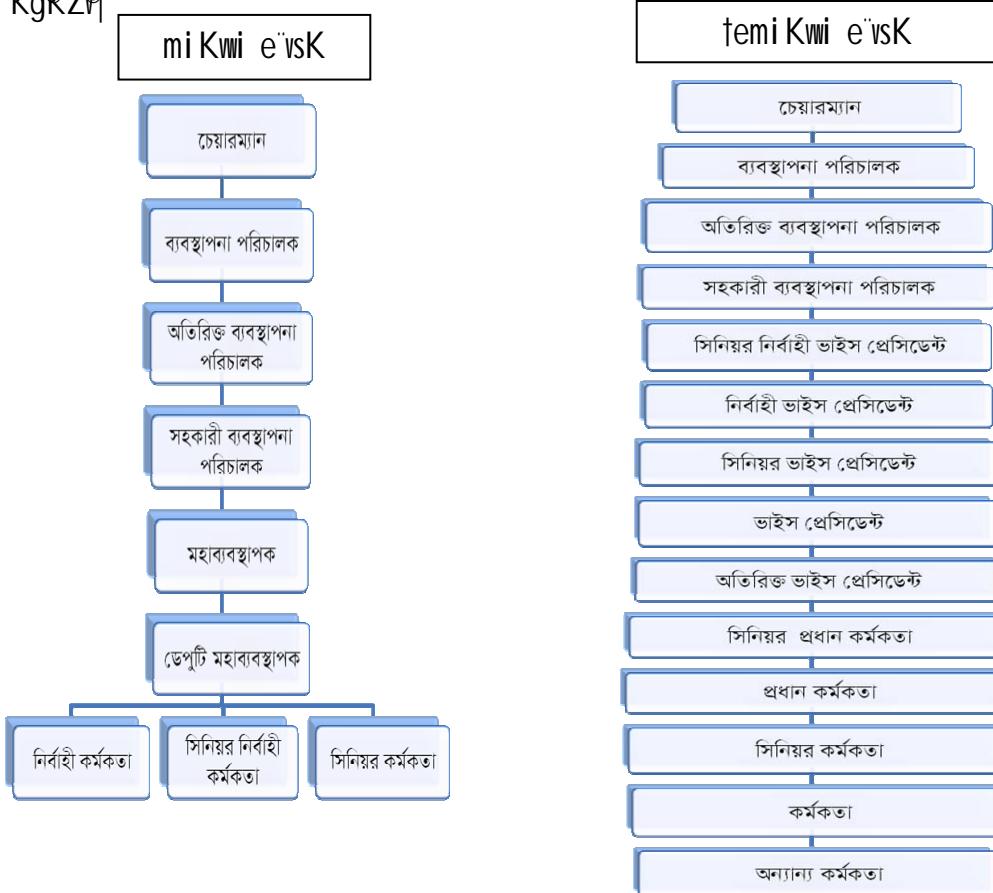
M) ēvsK M̄nK̄t̄ i t̄c̄t̄v̄c̄t̄U ēvs̄t̄Ki D̄t̄i K̄v̄v̄i

- 1) AvgvbZ : M̄nK̄t̄ i Ȑl̄z āl̄z m̄Aq msM̄b K̄i ēvsK t̄j v m̄w̄fb̄eai t̄bi AvgvbZ m̄j̄o K̄i | Pj ȐZ AvgvbZ m̄y tbB, ȐK̄S' Āt̄bK ai t̄bi t̄mvev cv̄l qv̄ hv̄q | m̄Aq AvgvbZ c̄l̄q 7% n̄t̄i m̄y cv̄l qv̄
hv̄q Avevi hLb c̄l̄q Rb UvKv Zt̄j t̄d̄j v hv̄q | tḡq̄w̄ AvgvbZi m̄t̄i n̄v̄i c̄l̄q 13% Z̄e m̄v̄avi YZ
tḡq̄w̄ D̄ExȲn̄l qvi Av̄M UvKv t̄Zv̄j v t̄Zgb j vRbK n̄q bv̄ | tḡq̄w̄ AvgvbZ Ȑb̄t̄ḡē1 ḡm Ges EtāȲ
th̄Kv̄bv̄ mḡqēv̄c̄x n̄t̄Z c̄t̄i | AvgvbZKvi t̄K Zvi m̄jeāgt̄Zv̄ AvgvbZ m̄j̄o t̄Z m̄nvh̄ Kiv ēvs̄t̄Ki
GKvU tḡq̄j K D̄t̄i K̄ |
- 2) Ȑb̄v̄c̄Ēv̄ : M̄n̄t̄Ki A_Ȑl̄ gj̄ evb mḡM̄i Ȑb̄v̄c̄Ēv̄ c̄v̄b Kiv ēvs̄t̄Ki GKvU D̄t̄i K̄ | Avgwt̄ i
mḡt̄R Ȑb̄t̄Ri Kv̄Q ev evm̄q Āt̄bK A_Ȑt̄m̄bU-Mnbv̄ ev Ab̄v̄b̄ gj̄ evb mḡM̄ iLv̄ Ȑb̄v̄c̄` bq̄ | Gme
mḡM̄ Ȑb̄v̄c̄` M̄w̄QZ iLv̄ ēvs̄t̄Ki GKvU D̄t̄i K̄ |
- 3) Dc̄t̄ óv̄ I c̄v̄gk̄v̄Zv̄ : ēvsK hLb t̄Kv̄bv̄ c̄K̄t̄i A_Ȑj M̄e K̄i, ZLb c̄K̄t̄i i j vRbKZv̄ gj̄ vqb
K̄i tm̄ ēcv̄i Ȑb̄v̄c̄Z n̄t̄j B A_Ȑq̄t̄b R̄oZ n̄q | c̄K̄i w̄i j vRbKZv̄ F̄Yi Av̄t̄ēbKv̄xi Rb̄
thgb , i "Zc̄Ȳēv̄t̄Ki Rb̄ t̄Zgb , i "Zc̄Ȳēv̄t̄Ki t̄ck̄MZ ` ȐZv̄ c̄K̄t̄i i j vRbKZv̄ ēvc̄t̄i
Av̄t̄ēbKv̄xi avi Yt̄K k̄v̄3kyx K̄i | c̄K̄i w̄i hv̄` ciweāb ciw̄gR̄b K̄i t̄Z n̄q, ēvsK tm̄ c̄v̄gk̄
c̄v̄b K̄i | Avi I m̄w̄fb̄eai Kg Am̄aR̄ Ges A_Ȑm̄s̄p̄v̄s̄-c̄v̄gk̄ēv̄sK M̄nK̄t̄K w̄t̄q _v̄t̄K |
- 4) c̄Zw̄b̄a I ĀQ : t̄mvev gj̄ M̄t̄Yi m̄b̄ḡt̄q ḡt̄o t̄j i c̄t̄l̄ c̄Zw̄b̄a/ĀQ m̄m̄v̄te KvR Kiv ēvs̄t̄Ki
GKvU D̄t̄i K̄ | ēvsK M̄n̄t̄Ki c̄t̄l̄ Kvi ev̄i P̄b̄3t̄Z AskM̄Y K̄i, m̄b̄ḡq m̄t̄j mB K̄i, evm̄fvov
msM̄b K̄i |
- 5) A_Ȑv̄b̄v̄s̄t̄ : ēvs̄Ks t̄mvev ḡv̄t̄ḡ M̄n̄t̄Ki Ȑb̄t̄R t̄gv̄Zv̄t̄eK A_Ȑt̄k̄ i w̄t̄t̄k̄ v̄b̄v̄s̄t̄ K̄i
_v̄t̄K |
- 6) Rxebhv̄vi ḡt̄b̄v̄b̄q̄b I mnRxKiY : M̄n̄t̄Ki Rxebhv̄vi ḡt̄b̄v̄b̄q̄b K̄i ēvsK m̄w̄fb̄eai t̄bi bZb
bZb t̄mvev I cȲ m̄j̄o K̄i | t̄mūWU K̄W̄w̄t̄q GKvU Ȑb̄v̄t̄q̄ mḡq ch̄S-M̄nK bM̄ UvKv QvovB cȲ
μq K̄i t̄Z c̄t̄i | ḠUGg t̄gv̄kb t̄t̄K bM̄ UvKv t̄Zv̄j v hv̄q | eZḡt̄b m̄v̄i t̄t̄k̄ me eo kn̄t̄i B
m̄w̄fb̄eGj vKvq 24 N̄Ev m̄w̄fb̄eai t̄bi ēvs̄Ks t̄mvev ēēv̄ P̄j y Av̄Q | Zv̄Qvov t̄gv̄v̄Bj ēvs̄Ks I
B̄Uv̄i t̄bU ēvs̄Ks t̄q̄i ḡv̄t̄ḡ ēvs̄Ks t̄mvev mnR Kiv n̄q̄t̄Q |

9.2 ē'st̄Ki MVb

t̄K` k̄q ē'st̄Ki AvBb Ab̄hvqx eZ̄ḡt̄b mēt̄ḡē2 Rb | m̄tev" P̄13 Rb c̄wi Pvj t̄Ki mḡš̄t̄q c̄B̄fU ē'st̄K
-̄cb Kiv h̄q | c̄w̄j K w̄j uḡt̄UW t̄K̄s̄ūmbi gw̄j Kv̄b̄q ē'st̄Ki t̄P̄t̄t̄ mēt̄ḡē7 Rb Ges m̄tevP̄ mxḡvnb
c̄wi Pvj t̄Ki mḡš̄t̄q ē'st̄K c̄Z̄ov̄ Kiv h̄q | evsj v̄t̄k ew̄ȲR̄K ē'st̄K c̄Z̄ovi t̄P̄t̄t̄ t̄K` k̄q ē'st̄K m̄m̄v̄te
evsj v̄t̄k ē'st̄Ki Ab̄t̄gr̄b Qvor ē'st̄K c̄Z̄ov̄ m̄ē b̄q | evsj v̄t̄k ē'st̄Ki Ab̄t̄gr̄b n̄x̄b ē'st̄K , t̄j v̄ m̄gevq
ev Ab̄ th̄K̄t̄b̄v̄ b̄t̄ḡ c̄wi Pvj Z nt̄j | Zv teAvBb ē'st̄Ks ē'ē-̄ m̄m̄v̄tē P̄ȳZ nt̄ē |

Kvh̄m̄s̄ū ` t̄bi ` w̄qZ̄j Ab̄hvqx ē'st̄Ks ē'emvi ē'ē-̄cbv 9.1 bs QK Ab̄hvqx c̄wi Pvj Z n̄q | mi K̄wi |
temi K̄wi ē'st̄Ki ē'ē-̄cbv-c̄l̄q̄v ḠK̄Uz w̄f̄b̄p̄ w̄P̄t̄t̄ t̄L̄ h̄f̄"Q̄, mi K̄wi ē'st̄Ki m̄tevP̄ KḡR̄Z̄P̄
t̄P̄q̄v̄ḡv̄b̄ | c̄ieZ̄Z̄ h̄v̄mūt̄ḡ ē'ē-̄cbv c̄wi Pvj K, AvZ̄w̄i 3 ē'ē-̄cbv c̄wi Pvj K | gn̄v̄ē-̄c̄K̄, mn̄K̄vi x̄
gn̄v̄ē-̄c̄K̄ | met̄Pt̄q̄ w̄b̄t̄p̄ w̄m̄b̄q̄i KḡR̄Z̄P̄ temi K̄wi ē'st̄K̄ m̄tevP̄ c̄w̄J̄ t̄P̄q̄v̄ḡv̄b̄ | mēt̄ḡē
KḡR̄Z̄P̄



QK bs 9.1: mi K̄wi | temi K̄wi ē'st̄Ki ē'ē-̄cbv c̄l̄q̄v

9.3. ē'st̄Ks ē'emvi gj̄ b̄w̄Z

ē'st̄Ks ḠK̄U S̄Keūj ē'emvi S̄K̄ t̄gv̄K̄t̄ēj vi k̄w̄³ k̄v̄j x̄, w̄b̄P̄t̄h̄M̄ Ges `P̄ ē'ē-̄cbv b̄v̄ Mōj̄ S̄K̄
Gov̄t̄b̄v̄ K̄w̄b̄ | Āt̄b̄i Ā_̄b̄t̄q̄ ē'emvi K̄vi K̄vi t̄Ȳ ē'st̄Ks c̄Z̄ov̄b̄t̄K̄ S̄K̄ Gov̄t̄b̄v̄ Rb̄ t̄ek̄K̄Ōt̄ḡs̄j̄ K̄
b̄w̄Z̄ t̄ḡt̄b̄ Pj̄ t̄Z̄ n̄q̄ h̄w̄b̄t̄ḡm̄ēȲb̄v̄ K̄vi nt̄j̄ :

- 1) **mbivc̄vi b̄wZ** : ēvsK ēem̄i GK̄U īZc̄b̄wZ M̄ntKi A_©I FY mn̄te c̄ ū A‡_īb̄ivc̄v̄ weavb | **mbivc̄v̄ mb̄oZ Kiv Rb̄** ēvsK‡K FYc̄‡bi mgq FYM̄b̄xZvi Aw_® m"Qj Zv I mZZv wePvi Kiv Ges chv̄s Rvgv̄bZ M̄Y Kiv DiPZ |
- 2) **gb̄vdvi b̄wZ** : m̄j̄ḡb̄vdvi AR® Kiv ēvs‡Ki A‡i KiU Ac̄i nvh̄b̄wZ | Avgv̄bZKvi xMY‡K c̄ ū m̄j̄ I FYM̄b̄xZvi mb̄KU n‡Z c̄iB m̄j̄ i cy_®B ēvs‡Ki gb̄vdvi c̄ib̄ Ask |
- 3) **Zvij b̄wZ** : Avgv̄bZKvi x hLb UvKv Zj †Z Pvq, ZLb Zv‡ i bM̄ UvKv w̄ †Z n̄te | Avevi GUv n̄tePbvq ti †L h̄ Avgv̄b‡Zi me UvKv ēvsK Zij Ae‐vq ti †L †q, Zte ēvs‡Ki †Kv‡bv weib‡qv̄M n̄te bv Ges ēvsKUji †Kv‡bv gb̄vdvi n̄te bv | m̄j̄i vs mv_® ēvsK ēem̄ gvtb n̄tj v mWk Zvij b̄wZ thLvtb AwZvi 3 Zvij "I _vKte bv Avevi Zvij " msKUj n̄te bv | Zvij b̄wZ ēvsK ēem̄q Ab̄Zg gj b̄wZ |
- 4) **c̄Ph̄ev m"Qj Zvi b̄wZ** : ēvsKs Kv̄h̄ug m̄p̄f̄v̄te c̄i Pvj bvi Rb̄ Aw_® m"Qj Zv c̄i qv̄Rb | Aw_® m"Qj Zvi Afv̄te ēvsK †Dwj qv̄ n‡Z c̄i | ZvB Aw_® m"Qj Zv ev c̄Ph̄ēvs‡Ki GK̄U Ab̄Zg b̄wZ |
- 5) **¶Zvi b̄wZ** : ēvsK ēe‐vcbvq teW© KgRZ® I KgPrix‡ i ¶Zvq ēvs‡Ki m̄daj " A‡bKv‡k w̄f® K‡i | c̄iZthwMZv‡j K we‡k‡m̄daj " AR‡bi Rb̄ ZvB ¶Zv Aej †b Kiv GKvS-c̄i qv̄Rb |
- 6) **tmevi b̄wZ** : ēvs‡Ki M̄nK‡ i eūne tmev c̄ib Kiv ēvs‡Ki GK̄U Ab̄Zg ¶wqZj| M̄nK‡ i chv̄s ēugj x m̄thwM-m̄jeav c̄i v‡bi gva‐tg ēvs‡Ki Db̄Z m̄e |
- 7) **c̄Pvi b̄wZ** : Dchj®, tevaMg" I AvKv ¶vq c̄Pv‡ i gva‐tg ēvs‡Ki c̄i vq̄ m̄e | ēvsK Zvi Kg©¶Zv, wek‐Zv I tmev‡j K Kv̄h® weÁv‡bi gva‐tg Z‡j ati Av‐v I gb̄vdvi AR® K‡i †Z c̄i |
- 8) **tMvcbxqZvi b̄wZ** : ēvs‡Ki g‡°‡j i Av‐v AR‡bi GK̄U Dci Zv‡ i mn̄tei tMvcbxqZv i ¶v Kiv | ZvB tMvcbxqZv i ¶v Kiv ēvs‡Ki GK̄U Ab̄Zg b̄wZ |
- 9) **m̄p̄tgi b̄wZ** : Db̄Z ēe‐vcbv, ¶i c̄i Pvj bv, tMvcbxqZv i ¶v Ges tmev‡j K K‡Ri gva‐tg evRv‡i m̄p̄vg m̄j̄o Kiv ēvs‡Ki Ab̄Zg gj b̄wZ |
- 10) **weib‡qv̄M b̄wZ** : weib‡qv̄Mi kZ‡q‡n (weib‡qv̄Mi AvKv, tgqv̄, m̄j̄ i nvi BZw) th b̄wZ Ab̄miY Kiv nq, ZvB weib‡qv̄Mi b̄wZ | m̄j̄ weib‡qv̄Mi b̄wZi Dci ēvs‡Ki mdj Zv A‡bKv‡k w̄f® K‡i |
- 11) **Db̄‡bi b̄wZ** : gb̄vdvi AR‡bi c̄vkvcm̄k †‡ki A_®b̄ZK Db̄‡Z mn̄vh̄Nm̄n‡hvMZv Kiv ēvs‡Ki b̄wZ nI qv̄ DiPZ |
- 12) **Df̄i †k‡i b̄wZ** : FY c̄i v‡bi c‡ēēvsK c̄i weZ c̄k‡i i Drv‡ bkvj Zv I j vF RbKZv wePbv K‡i | G ēvcv‡i Ab̄ycv‡ bkvj Ges Awb̄oZ †¶‡i FY c̄i vL‡b Kiv DiPZ |
- 13) **wgZe‐wqZvi b̄wZ** : 0‐† ēe‐‡q AwA K KvR® ēvs‡Ki Ab̄Zg b̄wZ | ēq ms‡KvPb b̄wZi gva‐tg AwA K gb̄vdvi AR® m̄e |
- 14) **mZZv I wek‐Zvi b̄wZ** : ¶i ēvsK ēem̄i ceRZ©ntj v ēvs‡Ki Dci M̄nK‡ i Av‐v | GB Av‐v AR‡bi Rb̄ weifbœcKvi mZZv I wek‐Zvi b̄wZ Aej †b Kiv c̄i qv̄Rb | GB Av‐v e‡j B M̄nK Zv‡ i A_©I gj "evb m̄u (j Kiv tmev) ēvs‡Ki K‡Q Rgv i v‡L |

- 16) mveawbZvi bwñZ : AñbðqZv | SñK Govþbi Rb" weibþqvtMi tþtþt e"vsþKi mveawbZvi bwñZ tgþb
Pj v evÃbþq |

17) weþklvqtbi bwñZ : eftñK ewYR", FY `vb, tbvU Bmjy BZ"w` tþtþt e"vsK weþklvqtbi bwñZ Abmjy Y
Kti _vtK| dtj Kvþhþ `þZvi | gvb ejx cqq |

9.4 evstKi tkWebvm

KvVtgv, gwj Kvbv, MVb, wbéÜb, AÄj | wbqštYi wfE‡Z e„vsuks e„emv‡K wbgi wLZ 9.2 bs QK Abjhvqx
tkiYweb“m Kiv hq:

K) KvWvtgwfvE K tkNvlefM

- 1) GKK eጀsK : iጀayGKиU иbвi Ө - vጀb hLb GKиU eጀstKi Kvhөej мጀúw` Z nq, ZvጀK GKK eጀsK (Unit Bank) eጀj | GKK eጀstKi tKvጀbv kvLv Aиdm _vጀK bv Ges G eጀstKi Kvhөej iጀayGKиU иbвi Ө Gj vKvq mxqwe x _vጀK | eisj vጀ `tK GKK eጀsKe"e -vi cጀj b tBb |

K) Kw̄i ḡw̄f̄ EK t̄kiYKiY	N) gw̄j Kv̄bw̄f̄ EK t̄kiYKiY
1. GKK ēvsK	1. mi Kwi ēvsK
2. Kv̄L̄v ēvsK	2. temi Kwi ēvsK
3. t̄PBb ēvsK	3. Gb̄RI ēvsK
4. M̄c ēvsK	4. ̄qZ̄k̄w̄Z ēvsK
L) Kih̄f̄ EK t̄kiYKiY	5. Av̄sikK ēvsK
1. t̄K̄ ̄q ēvsK	6. ̄et̄ ̄k gw̄j Kv̄bw̄x̄b ēvsK
2. ew̄ȲR̄K ēvsK	0) AAj w̄f̄ EK t̄kiYKiY
3. K̄iI ēvsK	1. Av̄Aij K ēvsK
4. ̄k̄i ēvsK	2. Rv̄Z̄q ēvsK
5. mgevq ēvsK	3. Av̄š̄ R̄aZ̄K ēvsK
6. ̄ēl̄b̄t̄q̄M ēvsK	P) ̄beÜb̄f̄ EK t̄kiYKiY
7. m̄Aq̄x ēvsK	1. t̄ ̄k ēvsK (Domestic Bank)
8. eǕK ēvsK	2. ̄et̄ ̄k ēvsK (Foreign Bank)
9. c̄w̄i enb ēvsK	0) ̄et̄k̄l̄ ḡt̄ j w̄f̄ EK t̄kiYKiY
10. ̄l̄i ̄I K̄iI ̄k̄i	1. k̄l̄gK ēvsK
11. Avḡ ̄w̄b̄-i B̄w̄b̄ ēvsK	2. ḡun̄j v ēvsK
M) Kvi ew̄i msM̄Vbw̄f̄ EK t̄kiYKiY	3. ̄j̄ ēvsK
1. GKgw̄j Kv̄bv ēvsK	4. t̄fv̄³ ̄t̄ i ēvsK
2. Ask̄r̄ wi ēvsK	R) ̄b̄q̄š̄w̄f̄ EK t̄kiYKiY
3. th̄š̄_ gw̄j Kv̄bv ēvsK	1. c̄Ȳi ̄v̄ōl̄q ̄b̄q̄š̄Z ēvsK
4. mgevq ēvsK	2. Av̄sikK ̄b̄q̄š̄Z ēvsK
5. i ̄v̄ōl̄q ēvsK	3. ev̄Rvi ̄b̄q̄š̄Z ēvsK
S) aḡq̄ ̄w̄t̄K̄iYw̄f̄ EK ēvsK	

QK bs 9.2: e"stki tk"m

- 2) KvL e^vsKs : GK ev GK^wK KvLvi gva^vg GK^wJ c^ab Kv^wj tqi Aax^b, Af^vsh Ges t^vtki evB^bi KvLv^vc^tbi gva^vg e^vsKs Kv^we^vj m^aúv^vb Kti , Z^tK KvL v e^vsKs (Branch Banking) etj | KvLv e^vs^tKi tKt^bv Aj v m^Ey _v^tK bv| c^ab Awd^tmi c^oZ^wba mnvte KvLv e^vsK^vj Z^t^vi Kv^we^vj m^aúv^vb Kti _v^tK, thgb: RbZv e^vsK^vj wgtUW, tmvbj x e^vsK^vj wgtUW BZ^w |

3) tPBb e^vsKs : th^s gwy Kv^wq MwZ ntqI wR wR m^Ev A^PY^ti^L hLb mnRf^vte e^vsKs Kv^we^vj m^aúv^vb | w^bq^sy Kti _v^tK, ZLb Gifc e^ve^vt^tK tPBb e^vsKs (Chain Banking) e^vemv etj | tPBb e^vs^tKi g^L D^t^vk nt^vQ ci^vúv^vK Db^wZm^vab |

4) M^c e^vsKs : hLb^vB ev Z^tZ^wK e^vsK GK^wJ tn^wi s^tK^wúv^vbi Aax^b GK^wJ ntq D³ tK^wúv^vb Øiv^v w^bq^sZ | ci^vPw^v Z ntq e^vsKs Kv^we^vj m^aúv^vb Kti , ZLb Z^tK M^c e^vsKs (Group Banking) etj | GK^wJ epr e^vsK Ab^v GK^wJ ev K^tqK^wJ^v e^vs^tKi AwaK^wsk tkqvi ^vq Kti | dtj^v p^v e^vsK^wJ epr e^vs^tKi Aax^b ev Subsidiary Bank mnvte AvZ^wC^vK Kti |

L) KwhfFwEK tkMViY

7) m̄Aqk ēvsK : RbM̄tYi ĀwZ̄i³ A_©m̄Aq m̄m̄te M̄Y I ḡb̄dv ev m̄ c̄v̄bi ḡv̄tg RbMYtK ĀwA K m̄A t̄q Drm̄nZ K̄i t̄Zyj vB G aībi ēvs̄Ki D̄t̄l k̄ th̄Kv̄bv mgq G aībi ēvs̄K UvKv Rgv t̄qv hvq Ges t̄Kej 2 evi A_©D̄t̄Ej t̄bi m̄thwM ev Ab̄v̄b̄ w̄bq̄tg GB ēvs̄Ki m̄Aq c̄w̄Pw̄j Z nq |

8) ēÜK ēvsK : f̄ig ēÜK t̄t̄L K̄l ev w̄k̄t̄i īc̄q̄R̄t̄b̄ `xN̄ḡq̄t̄` th̄ ēvs̄K FY c̄v̄b̄ K̄i, Zv̄t̄K ēÜK ēvsK et̄j |

9) c̄w̄enb ēvsK : c̄w̄enb w̄k̄t̄i Db̄q̄b j̄t̄l th̄ w̄et̄k̄l w̄q̄Z ēvsK c̄Z̄ov Kiv nq, Zv̄t̄K c̄w̄enb ēvsK ej v nq | G ēvsK h̄bevn̄b w̄bḡv̄, h̄š̄sk Avḡ w̄b̄, AvajbKxKi Y, L̄p̄i v̄h̄š̄c̄w̄Z p̄t̄qi Rb̄ FY mi eīvn K̄i _v̄t̄K |

10) ¶z̄'I KuUi w̄k̄i ēvsK : ¶z̄'w̄k̄t̄i īD̄t̄'v̄3t̄' īDrm̄nZ K̄i w̄k̄i v̄qb Z̄i w̄š̄Z Kiv Rb̄ ¶z̄'I KuUi w̄k̄i ēvsK Aw̄R̄ mn̄vqZv I c̄v̄ḡk̄©c̄v̄b̄ K̄i _v̄t̄K |

11) Avḡ w̄b̄-i B̄w̄b̄ ēvsK : Avḡ w̄b̄-i B̄w̄b̄ ew̄Yt̄R̄ mn̄vqZv c̄v̄bi D̄t̄l k̄ th̄ ēvsK c̄Z̄oZ nq, Zv̄t̄K Avḡ w̄b̄-i B̄w̄b̄ ēvsK ej v nq | gj Z Avḡ w̄b̄i Rb̄ FY mi eīvn, c̄Z̄q c̄t̄ (L/C) m̄jeav, Avḡ w̄b̄ Z̄ vi w̄Kmn w̄v̄fb̄Dct̄ kḡj K KvR K̄i _v̄t̄K |

M) Kvi ewi msM̄v̄b̄w̄f̄ÉK t̄k̄iM̄ēf̄w̄M

1) GKgw̄j Kv̄bv ēvsK : GKK D̄t̄'v̄t̄M I c̄R̄t̄Z Ges GKK ēw̄³ ev gw̄j K Øiv c̄w̄Pw̄j Z I w̄bq̄š̄Z ēvsKt̄K GKgw̄j Kv̄bv ēvsK ej v nq |

2) Askx̄ wi ēvsK : Askx̄ wi ēemwi ḡt̄Zv Askx̄ wi AvB̄t̄bi w̄f̄Ét̄Z th̄ ēvsK M̄w̄Z, c̄w̄Pw̄j Z I w̄bq̄š̄Z nq, Zv̄t̄K Askx̄ wi ēvsK et̄j |

3) th̄š̄_ gj ālb̄ t̄Kv̄úw̄b̄ ēvsK : t̄Kv̄úw̄b̄i AvB̄t̄bi AvI Zv̄q th̄ ēvs̄Ki gj ab M̄w̄Z nq Ges c̄w̄Pw̄j Z I w̄bq̄š̄Z nq, Zv̄t̄K th̄š̄_ gj ālb̄ t̄Kv̄úw̄b̄i ēvsK (Joint Stock Company Bank) ej v nq |

4) m̄gev̄q ēvsK : m̄gev̄t̄qi b̄w̄Z I AvBb Ab̄hvq M̄w̄Z I c̄w̄Pw̄j Z ēvsKt̄K m̄gev̄q ēvsK ej v nq |

5) īv̄ólk gw̄j Kv̄bv : m̄x̄uYt̄te mi Kwi gw̄j Kv̄bvq I c̄w̄Pw̄j bv̄q th̄ ēvsK c̄Z̄oZ nq, Zv̄t̄K īv̄ólk ev mi Kwi ēvsK ej v nq | thgb: tm̄vbyj x ēvsK, RbZv ēvsK |

N) gw̄j Kv̄bw̄w̄f̄ÉK t̄k̄iN̄K īY

1) mi Kwi ēvsK : mi Kwi D̄t̄'v̄t̄M M̄w̄Z I mi Kwi At̄_©c̄R̄ msM̄p̄xZ, c̄w̄Pw̄j Z I w̄bq̄š̄Z ēvs̄KB GKK_vq mi Kwi ēvsK et̄j | thgb: AM̄v̄x ēvsK |

2) temi Kwi ēvsK : ēw̄³ gw̄j Kv̄bvq, th̄š̄_ gw̄j Kv̄bvq temi Kwi D̄t̄'v̄t̄M M̄w̄Z, c̄w̄Pw̄j Z I w̄bq̄š̄Z ēvsKt̄KB GKK_vq temi Kwi ēvsK (Private Bank) et̄j | thgb: hḡb̄v̄ ēvsK w̄j :

3) መቻለዎች eጀsK : ሙስያY eጀsK GB ai ተbi GKዥU eጀsK | MZብዥZK eጀsK RግብZ eጀZxZ FY ወ ተZ cvi Zbv eጀj eጀsJ ቅ ትki cጀZ-ሮAትj i ወ ም RbMY eጀsK tmev ev FY tctZ cvi Z bv | ሙስያY eጀsK gብBትmu ተሁዥU ev RግብZienxb FY ምዕ Kti Zt` i ትK eጀsK Kብሃtgi AvI Zvq አብቻ Avtም |

4) thሻ_ gwj Kብvq eጀsK : mi Kwi I temi Kwi Dfq LvZhj³ gwj Kብvq cጀZዥZ eጀsKtK thሻ_ gwj Kብv eጀsK ej v nq | Avgy⁴ i ተ ትk eጀsJ ቅ ትK Kgም⁵eጀsK ወj : GKዥU thሻ_ gwj Kብv eጀsKtKi D`vniY |

5) ፈሩመZ eጀsK : G aitbi eጀsKtKi gwj K mi Kvi | Zte mi Kwi eጀsKtKi mቻ_ cv_R⁶ nትj v, GዥU ፈሩመZ Ges ተብሪሱZ | mi Kvi g⁷ c⁸ ev cwi Pvj Kgሻj xi cጀZbwa tcሻY Kti _v⁹Kb | ወKሻyvaviYZ Kብሃtgi tKv¹⁰bv cጀZtC Kti bv |

6) መቻዥK eጀsK : GK ተ ትk eጀsK hLb Ab¹¹ ተ ትk Gtም eጀemv cwi Pvj bv Kti _v¹²K, H ተ ትk Rb¹³ Zviv መቻዥK ዘመኑte AvLዎች nq | A_ መቻዥK gwj Kብvq cጀZዥZ eጀsKtK መቻዥK eጀj | thgb- ተ ወEዥPvUW¹⁴eጀsK |

O) Aሻj ወFዥEK cጀKv¹⁵f

1) Avሻj K eጀsK: tKv¹⁶bv Aሻj መቻtll i Kብሃtgi cwi Pvj bv Kivi Rb¹⁷ th eጀsK cጀZዥZ nq, Zv¹⁸K Avሻj K eጀsK (Regional Bank) ej v nq | thgb- ተ ወRkvnx Kዥ Dbq¹⁹b eጀsK |

2) RvZxq eጀsK : GKዥU ተ ትk ሙሆgvbq ተ ትk eጀsKs eጀemv cwi Pvj bv Ki t²⁰j Zv²¹K RvZxq eጀsK (National Bank) eጀj |

3) AvሻRዥZK eጀsK : GKዥU ተ ትk RvZxq ሙሆgvbvi M²²E ተ f²³ Kti AvሻRዥZK ch²⁴q eጀsKs eጀemv cwi Pvj bv Kivi D²⁵t²⁶ th eጀsKtKi kvLv AvሻRዥZK ch²⁷q መ²⁸Z, Zv²⁹K AvሻRዥZK eጀsK (International Bank) eጀj |

P) መበሻብዥEK tkiYKiY

1) ተ ብK eጀsK : ተ ትk eጀsKs AvB³⁰bi AvI Zvq th eጀsK M³¹WZ I cwi Pwj Z, Zv³²K ተ ብK eጀsK (Domestic Bank) eጀj |

2) መቻዥK eጀsK : GK ተ ትk መበሻZ ወKሻ eጀsK eጀemv Ab³³ ተ ትk cwi Pwj Z Ki t³⁴j Zv³⁵K መቻዥK eጀsK (Foreign Bank) eጀj |

Q) መቻለ ገተ° ወFዥEK tkiYKiY

1) k³⁶gK eጀsK : k³⁷gKt` i gta³⁸ m³⁹A⁴⁰qi c⁴¹Yzv ምዕ Kti RxebavtYi g⁴²b⁴³b⁴⁴tbi j⁴⁵ k⁴⁶gK eጀsK cጀZov Kiv nq | Avgy⁴⁷ i ተ ትk ፈሻf⁴⁸t te k⁴⁹gK eጀsK t⁵⁰B, Zte ወK⁵¹-Kvi Lvbv Gj vKvi kvLv L⁵²j eጀY⁵³R⁵⁴K eጀsK, t⁵⁵v G D⁵⁶t⁵⁷ K⁵⁸ m⁵⁹ab Kti |

2) ḡnj v ēvsK : ḡnj v̄ i t̄K m̄t̄q Drm̄nZ Kvi Rb̄ Z̄ i t̄K ēvsKs Kvh̄utgi m̄t̄ c̄w̄ PZ Kvi Rb̄ Ges m̄t̄ēwi ḡnj v̄ i l̄ met̄kl f̄te ēvsKs-m̄jeav c̄vb Kvi Rb̄ c̄Z̄oZ ēvsKt̄K ḡnj v ēvsK et̄j |

3) -j ēvsK : Dbā t̄k̄ t̄j̄ v̄Z̄ -j̄ ēvsK ēvcK Rb̄c̄oZ̄ AR̄ K̄t̄t̄Q̄ Avḡt̄ i t̄t̄k Aek̄ G aīt̄bi ēvsK 1960 m̄t̄j i w̄t̄K GKvi c̄Z̄oZ̄ n̄t̄q̄oJ̄ | w̄K̄S̄ tēk̄ w̄b̄ -l̄q̄x̄ n̄q̄b̄ | -t̄j̄ i Q̄t̄-Q̄t̄x̄ i t̄K m̄t̄qi Rb̄ m̄t̄q̄ ev̄ ev̄ ēM̄ m̄iēvn Kvi n̄q̄ | Q̄t̄-Q̄t̄x̄i v Ḡt̄Z̄ UvKv-c̄qm̄v Rgv K̄t̄ -v̄K̄ | -j̄ t̄t̄KB̄ m̄t̄q̄ Drm̄n t̄ I q̄ Ḡ ēvs̄t̄Ki D̄t̄t̄k̄ |

4) t̄fv̄3̄t̄ i ēvsK : t̄fv̄3̄t̄ i t̄K ēw̄K̄t̄Z̄ c̄Ȳ p̄t̄qi m̄jeav c̄vb̄bi Rb̄B̄ Ḡ ēvsK M̄W̄Z̄ I c̄w̄ Pw̄Z̄ n̄q̄ | ēvsK Z̄i ḡt̄j̄ t̄K GKŪ K̄W̄m̄iēvn K̄t̄i , h̄vi b̄v̄ Credit Card Ges Gi 0̄v̄i v t̄fv̄3̄v ēw̄K̄t̄Z̄ ev̄Rvi t̄t̄K̄ c̄Ȳ w̄K̄b̄t̄Z̄ c̄t̄i |

R) w̄b̄q̄S̄Ȳw̄f̄t̄ĒK̄ t̄k̄W̄K̄i Ȳ

1) c̄Ȳi v̄ōl̄q̄ w̄b̄q̄S̄Z̄ ēvsK : th̄ ēvs̄t̄Ki Kvh̄ug m̄p̄ūȲm̄i Kvi KZ̄R̄ w̄b̄q̄S̄Z̄ n̄q̄, Z̄t̄K̄ c̄Ȳi v̄ōl̄q̄ w̄b̄q̄S̄Z̄ ēvsK et̄j |

2) Av̄s̄t̄K̄ w̄b̄q̄S̄Z̄ ēvsK : th̄ ēvs̄t̄Ki Kvh̄ug Av̄s̄t̄K̄f̄te mi Kvi w̄b̄q̄S̄Z̄ Ges Av̄s̄t̄K̄ ēvs̄t̄Ki w̄R̄-^b̄w̄Z̄i Aax̄t̄b̄, Z̄t̄K̄ Av̄s̄t̄K̄ w̄b̄q̄S̄Z̄ ēvsK et̄j |

3) ev̄Rvi w̄b̄q̄S̄Z̄ ēvsK : Gaīt̄bi ēvs̄t̄Ki Dcī mi Kvi ev̄ Ab̄ t̄K̄t̄b̄v KZ̄P̄t̄t̄i w̄b̄q̄S̄Ȳ t̄b̄B̄ | ev̄Rvi A_Đm̄Z̄t̄Z̄ (Market Economy) m̄avīYZ̄ Gaīt̄bi ēvsK M̄t̄o I t̄V̄ | ev̄Rvi A_Đm̄Z̄ ej̄t̄Z̄ 4̄U c̄t̄k̄ī D̄Ēī ev̄Rvi t̄t̄K̄ w̄t̄Z̄ n̄q̄ | 1) t̄K̄ Drc̄`b̄ K̄t̄ē? 2) Kvi Rb̄ Drc̄`b̄ K̄t̄ē? 3) KZ̄ ḡt̄j̄ w̄ēl̄p̄ n̄t̄ē? 4) w̄K̄ c̄x̄Z̄t̄Z̄ Drc̄`b̄ n̄t̄ē? GB 4̄U c̄t̄k̄ī t̄K̄t̄b̄v D̄Ēī mi Kvi ev̄ t̄K̄`t̄q̄ ēvsK w̄t̄j̄ t̄m̄Ū ev̄Rvi A_Đm̄Z̄t̄K̄ ēvn̄Z̄ K̄t̄ē | ev̄R̄t̄i Pw̄n̄v I mi ēīvn̄i ḡvāt̄ḡ GB c̄t̄k̄ī D̄Ēī c̄v̄l̄ q̄ h̄v̄q̄ |

S) aḡq̄ `w̄t̄KvȲw̄f̄t̄ĒK̄ ēvsK

w̄ēr̄b̄ēaḡZ̄t̄ i aḡq̄ `w̄t̄KvȲ t̄t̄K̄ aḡq̄ Ab̄k̄mb̄ c̄q̄MK̄t̄i th̄ ēvsK̄ t̄j̄ v̄ c̄Z̄oZ̄ n̄q̄, Z̄t̄ i aḡq̄ ēvsK et̄j |

Bmj w̄g k̄i q̄Z̄ Ab̄h̄w̄q̄ t̄t̄ki c̄l̄q̄ 90 f̄M̄ ḡnj̄ ḡ Rb̄t̄M̄ōt̄K̄ t̄mēv̄ v̄t̄bi j̄t̄P̄ 1983 m̄t̄j̄ mēt̄l̄ḡ ev̄j̄ v̄t̄k̄ temi K̄vi ēvsK w̄m̄v̄te Bmj w̄gK̄ ēē-v̄i c̄Z̄D̄ n̄q̄ | Ab̄v̄b̄ ēw̄Ȳw̄R̄K̄ ēvs̄t̄Ki m̄t̄-t̄mēv̄ c̄t̄bi m̄v̄ḡÄm̄ _v̄K̄t̄j̄ | Bmj w̄g ēē-v̄q̄ Avḡv̄b̄Z̄ M̄Ȳ I FY c̄v̄t̄bi w̄ḡūL̄Z̄ c̄Ȳ I t̄mēv̄ t̄L̄Z̄ c̄v̄l̄ q̄ h̄v̄q̄ |

1) ḡv̄i v̄ev̄ : M̄n̄K̄t̄K̄ ēem̄vi ḡab̄ th̄w̄b̄ t̄ I q̄ Ges ēem̄t̄qi k̄vi K̄m̄v̄te Z̄i ḡab̄ ēē-v̄cb̄ K̄vi GB t̄mēv̄ Ask̄ |

2) ḡm̄vi v̄K̄ : ēvsK̄ Ges M̄n̄t̄Ki t̄h̄S̄_ D̄t̄-t̄M̄ ēem̄v̄ c̄w̄ Pw̄j̄ b̄v̄ ḡvāt̄ḡ j̄v̄f̄ I t̄j̄ v̄Km̄b̄ m̄gēĒt̄bi ḡvāt̄ḡ GB aīt̄bi K̄vi ev̄i c̄w̄ Pw̄j̄ b̄v̄ K̄vi n̄q̄ |

- 3) gjievnv : FYM&KZvK tKvbv wKOz (Mwo, hšcwmZ) µtqi Rb hLb A_@qb Kiv nq, ZLb ZvK
gjievnv tmev ej v nq | Gt¶† eësK wKOz j vfmn F†Yi A_@di Z tc‡q _v‡K |

- 4) BRviv : e"vsK KLtbv KLtbv tμZvi c¶ n̄tq M̄ntKi Abtjivta w̄nfbaeçY" μq Kti Ges wbw ó mḡtqi Rb" tμZvi e"en̄t̄i i Rb" Zvi Kv̄Q n̄v̄t̄ Kti | wbw' @ mgq tk̄t̄ M̄nK e"vs̄t̄Ki cY" e"vs̄t̄Ki wbKU t̄ai Z t̄ q Ges e"en̄t̄i i mgqUki Rb" e"vs̄Kt̄K wbw' ó cwi ḡt̄Y f̄rov c̄vb Kti |

GQvor Bmj wngK e^vslKs e^e^-lq Kv` @G-nvmvb, evB-ggvt^3/4j, evB-mvj vgmn Ab^vb cY^ newfbæ^vstK t^ L^Z cvl qv hvq | eZ@v^b evsj vt^tk KgPZ Bmj wng e^vsKmgR n^"Q :

- 1) Bmj vgx ēvsK eisj vt` k wj wgtUW
 - 2) Avj -Avi vdvn Bmj vgx ēvsK wj wgtUW
 - 3) t̄m̄v̄m̄v̄j Bmj vgx ēvsK wj wgtUW
 - 4) Ḡḡ g ēvsK wj wgtUW
 - 5) kvnRvj vj Bmj vgx ēvsK wj wgtUW
 - 6) dv̄ ÷ v̄m̄v̄KDw̄i wJ Bmj vgx ēvsK wj wgtUW
 - 7) AvBim̄v̄e Bmj vgx ēvsK ij wgtUW

Abjxj bx

eū̄bePib c̄kæ:

1. iñRkñxi tKvb Añtj i ti kg Drcv` b Kvhñtjg tKvb&ai tbi eñvsK mbñtqñRZ?

- K. t̄l̄k ēvsK
M. RvZxq ēvsK

L. t̄f̄v³v̄` i ēvsK
N. Av̄w̄j K ēvsK

2. gȳ ɻevRvi ɻbqštY ewYwR̄K ēvstKi f̄wgKv ntj v-

- i. mi Kví t̄K mnvqZv t̄ qv
 - ii. t̄K> ūq ēvst̄Ki mv‡_ KvR Kv
 - iii. ḡt̄ ūv‡Z w̄bqšY Kv
w̄b‡Pi t̄KvbvJ m̄vK?

- K. I L. II M. III N. IV

- mbtPi DÍxCKWU cṭo 3 | 4 bs cöké DĒi `vI

macÖZ Avgv‡`i †‡ki Mötg-M‡Ä gwnj v D‡`v³vt` i myear‡_©B‡Kv eëvs¶KsØ br‡g GK¶U gwnj v eëvs¶Ks
Kvh¶ug bZbfv‡e Pvj yKvi K_v fve‡Qb |

3. g̃ñj ṽ i Rb̃ w̃t̃k̃l GB ẽṽs̃l̃ks K̃h̃p̃g t̃K̃b̃ ẽṽs̃l̃ks t̃k̃l̃ỹẽf̃ṽt̃Mi Ãš̃M̃?

- K. KvVt̪gwf̪EK L. gwij Kvbwf̪EK
M. mbqšYwf̪EK N. w̪t̪kl g̪°j wf̪EK

4. ḡn̄j v̄t` i GB m̄t̄kl̄ w̄qZ ēvsk̄ -v̄ct̄bi gj̄ D̄t̄l̄ k̄ K̄?

- K. R̄ebav̄i t̄Yi ḡt̄b̄v̄b̄b̄ K̄i
- L. ḡn̄j v̄t` i m̄Āt̄q Dr̄mn̄n̄Z K̄i
- M. c̄_K̄ ēvsk̄s w̄m̄t̄d̄g P̄j̄ yK̄i
- N. ḡn̄j v̄t` i t̄K̄ ĀvZ̄K̄ḡm̄s̄ -v̄t̄b̄ Dr̄mn̄ t̄` I q̄

m̄Rb̄vY c̄k̄e

1. t̄K̄b̄ c̄l̄Z̄v̄b̄ ēvsk̄ v̄t` t̄ki gj̄ t̄c̄p̄j̄ b̄ K̄t̄?
2. ēvsk̄ ēem̄v̄q̄ md̄j̄ Z̄v̄ cēR̄Z̄t̄K̄b̄W̄?
3. m̄ēoḡēK̄Z̄v̄ t̄bi t̄ḡq̄w̄ Āv̄ḡb̄Z̄ K̄i n̄q̄?
4. Ab̄v̄b̄ ēv̄st̄Ki D̄ci Āv̄f̄f̄v̄ēK̄j̄ K̄t̄i t̄K̄b̄ ēv̄s̄K̄?

m̄Rb̄k̄j̄ c̄k̄e

1. bēvēc̄j̄ n̄t̄U b̄Z̄b̄ K̄t̄i ēv̄st̄Ki k̄v̄L̄v̄ t̄` t̄L̄ īḡR̄ Z̄v̄ eo f̄v̄B̄t̄K̄ c̄k̄ēK̄j̄ th GB M̄t̄ḡ n̄t̄U ēv̄st̄Ki c̄l̄q̄v̄R̄b̄x̄q̄Z̄v̄ w̄K̄ L̄ē t̄ēn̄k̄? Z̄L̄b̄ īḡt̄R̄i f̄v̄B̄ ēj̄ j̄ th Āv̄ḡi v̄ th c̄v̄U ēem̄v̄q̄i v̄ GB M̄t̄ḡ Ām̄Q̄ GB ēv̄s̄K̄ Āv̄ḡt̄` ī w̄ēn̄f̄b̄ōĀm̄_R̄ mḡm̄v̄ mḡv̄āv̄b̄K̄t̄i , ī "Z̄c̄Ȳf̄ḡK̄v̄ īL̄t̄ē Ges K̄v̄R̄t̄K̄ Āt̄b̄K̄ mn̄R̄Z̄i K̄i t̄ē Ges Āi w̄K̄ōb̄ c̄īB̄ t̄` L̄v̄ t̄M̄j̄ th Z̄v̄t̄` ī M̄t̄ḡi Āt̄b̄t̄K̄B̄ w̄ēn̄f̄b̄ōK̄j̄ K̄v̄i L̄v̄b̄v̄ -v̄c̄b̄m̄n̄ w̄ēn̄f̄b̄ān̄t̄í v̄t̄` w̄M̄ M̄t̄Ȳ K̄j̄ GB ēv̄st̄Ki w̄ēn̄f̄b̄ōm̄n̄t̄h̄w̄M̄Z̄v̄ ḡv̄t̄ḡ |
K. c̄v̄ēj̄ K̄v̄j̄ . ēv̄s̄K̄s̄t̄q̄i t̄P̄t̄l̄ m̄ēoḡēc̄w̄i P̄j̄ K̄ msL̄v̄ K̄Z̄R̄b̄ _v̄t̄K̄?
L. ēv̄st̄Ki Z̄v̄j̄ w̄b̄Z̄v̄U ēv̄L̄v̄ K̄i |
M. Āv̄ḡt̄` ī ḡt̄Z̄v̄ D̄b̄ēb̄k̄j̄ t̄` t̄k̄ ēv̄st̄Ki f̄ḡK̄v̄ ch̄t̄j̄ v̄P̄b̄v̄ K̄i īḡt̄R̄i f̄v̄B̄t̄q̄i ēȲv̄ Āb̄h̄v̄q̄x̄ |
N. ēv̄s̄K̄s̄ t̄mēv̄ P̄j̄ yK̄i n̄q̄ bēvēc̄j̄ n̄t̄U -v̄b̄x̄q̄ t̄j̄ v̄t̄K̄i w̄k̄i -K̄v̄i L̄v̄b̄v̄ -v̄c̄t̄b̄ Āv̄M̄b̄x̄ n̄t̄j̄ v̄- w̄ēl̄ q̄ūi m̄t̄_Z̄ḡ ḠK̄Z̄ w̄K̄ b̄v̄ Z̄v̄ ēȲv̄ K̄i |
2. Ai w̄Ȳḡ ēv̄s̄K̄ ^ea Āb̄t̄ḡr̄` b̄ w̄b̄t̄q̄ 2008 m̄t̄j̄ M̄v̄Z̄ n̄q̄ | ēZ̄ḡt̄b̄ ḠK̄R̄b̄ ēw̄^3 1.50 j̄ t̄l̄ Ūv̄K̄ F̄t̄Ȳi R̄b̄ GB c̄l̄Z̄v̄t̄bi w̄b̄K̄U Āv̄t̄ē` b̄ K̄t̄i b̄ | w̄Z̄b̄ FY c̄w̄i t̄k̄v̄a K̄i t̄Z̄ m̄P̄ḡ, R̄ḡ ēǕK̄ īL̄t̄Z̄ Āv̄M̄b̄x̄ | w̄K̄š̄ Z̄v̄ m̄iēi w̄K̄Z̄ Z̄_` l̄` w̄j̄ c̄l̄w̄ ī ḡt̄ā h̄t̄_ó Ānḡj̄ īt̄q̄t̄Q̄ |
K. t̄P̄B̄b̄ ēv̄st̄Ki gj̄ D̄t̄l̄ k̄ K̄? |
L. ēv̄s̄K̄s̄ K̄v̄h̄p̄t̄ḡ Ām̄_R̄ m̄"Q̄j̄ Z̄v̄ t̄K̄b̄ c̄l̄q̄v̄R̄b̄? ēv̄L̄v̄ K̄i |
M. Ai w̄Ȳḡ ēv̄s̄K̄ c̄l̄Z̄v̄q̄ t̄K̄b̄ c̄l̄Z̄v̄t̄bi Āb̄t̄ḡr̄` b̄ ^i K̄v̄ n̄t̄q̄"Q̄j̄ ? ēv̄L̄v̄ K̄i |
N. ēw̄^3 w̄t̄K̄ ēǕK̄ FY t̄` q̄v̄ Ai w̄Ȳḡ ēv̄st̄Ki c̄t̄l̄ h̄j̄^3 m̄½Z̄ n̄t̄ē w̄K̄b̄v̄ Z̄v̄ gj̄ v̄q̄b̄ K̄i |

†‡q` k Aa"vq †K`"q e"vsK

GB Aa"vq cvtVi gva"tg ॥K॥v evYR"K e"vs‡Ki gj"weY unmvte †K`"q e"vs‡Ki fygKv, `wqZj Ges †‡ki A_‰wZ I mgvR Mv‡b †K`"q e"vs‡Ki Ae`vb m¤ú‡K©Rvb‡Z cvi te| ZvQov †‡ki A_‰wZ‡Z cÖymÄvi, e"emv-evYR", Kwl I ॥kí cÖm‡i †K`"q e"vs‡Ki fygKv Ges mi Kv‡i i b¤wZ ev"evq‡b †K`"q e"vs‡Ki we‡kl fygKv m¤ú‡K©avi Yv j vf Ki‡Z cvi te| GB Aa"v‡q †K`"q e"vs‡Ki e"e"icbvi newfbœ" + Ges †K`"q e"vs‡Ki newfbœfv‡Mi KgRvÈ m¤ú‡K© ॥KQJv avi Yv t`qv ntqtQ| GB Aa"vq cvV tk‡l ॥K॥v †K`"q e"vsK unmvte evsj v‡k e"vs‡Ki mijó, cwl Pij bv cl© Ges evsj v‡‡ki A_‰wZK Dbq‡b Ges Aw_R k;Lj v i ॥vq evsj v‡k e"vs‡Ki , i "ZcY©fygKv m¤ú‡K©cÖmgK Ávb j vf Ki‡Z cvi te|



Qne: evsj v‡k e"vsK

GB Aa"vq cvV tk‡l Avgiv-

- †K`"q e"vs‡Ki D‡l k" I Kv‡ewj m¤ú‡K©Rvb‡Z cvi e|
- †K`"q e"vsK I evYR"K e"vs‡Ki ga"Kvi m¤ú‡K©Rvb‡Z cvi e|
- †‡ki A_‰wZK Dbq‡b †K`"q e"vs‡Ki fygKv m¤ú‡K©Rvb‡Z cvi e|

13.0 mPbv

mB` k kZvaxi gvtS c"l"exi newfbæ"t"b newfbæc"Kvi e"vs"Ki Awef"e nl qvq gy"terRvi "bq"t"Yi c"l"q"RbxqZv t`Lv t`q| GB Dcj "ä t"K A_@e"vi "bq"SK mmvte tK` kq e"vsK Rb" j"rf Kti | gy"terRvi tK Avcb B"Qv I M"ZtZ Pj t"Z bv "t"q GK"U m"nsM"Z Ges "bq"t"Ygj K e"vs"Ks e"e"v m"o Ges A_@m"Zi Kj "Y mvabB GB m"o ci c"l"b D"t"t"k" "Qj | m"o ci t"KB g"t" c"p"j b, A_@m"ieivn Ges FY "bq"t"Yi `wqZj tK` kq e"vsK c"j b Kti AvmtQ| newfbæA_@m"Z"e"MY tK` kq e"vs"Ki ms"Av newfbæ"t"e c"l"vb Kti t"Qb| thgb:

Aa"vcK tmq"t"m" g"t"Z, @tK` kq e"vsK mi Kt"i i Ggb GK"U c"l"Z"v"b, hv mi Kt"i i Awak"sk A_@m"ZK Kvh"ewj m"u"b Kti Ges hv D"3 Kvh"ewj m"u"b Kt"j newfbæDc"t"q t"t"ki Aw_R c"l"Z"v"b, t"j vi Kvh"ewj i Dci c"l"v"e"t"vi Kti mi Kt"i i Aw_R b"m"Z ev"evqb Kti _"t"K|

Aa"vcK "KmP I Gj "K"bi g"t"Z @tK"t"b"v t"t"ki m"e"R A_@m"ZK Db"t"b"i j"t"t" i"t"o"i KZZ"i t"t"K tm t"t"ki g"t" "t"i A_@m"ZK f"v"i m"v" i"t"v"Kvi x e"vs"Ks c"l"Z"v"b"UB n"t"j v tK` kq e"vsK|

W. Gm, Gb, t"m"bi g"t"Z @tK` kq e"vsK n"t"Q e"vs"Ks mg"t"Ri tbZv, ivRv I mh"m"ek"Qz| tbZvi g"t"Zv e"vs"Ks ivRZj"kvmb Kti Ges m"t"hp g"t"Zv (A_@I gy"terRv"i) RM"Z Av"t"j v I kw"3 t"q|

13.1 tK` kq e"vs"Ki D"t"t"K"

tK` kq e"vsK GK"U RbKj "Ygj K Ag"p"v"t"t"f"v"m" RvZxq c"l"Z"v"b| me"n"avi t"Yi g"t"j "b"m"Z KivB Ges t"t"ki A_@m"Z"t"K g"t"Re"y w"t"t"i Dci "t"o Kiv"b"v"b tK` kq e"vs"Ki D"t"t"K" | we"p"v"i -we"t"K"t"Yi w"t"t"Z tK` kq e"vs"Ki D"t"t"K"v"e"j tK "b"q"j w"t"Z"v"t"e" Dc"t"v"cb Kiv hvq-

1) ej"j ô gy"terRvi M"v" I "bq"t"Y : tK` kq e"vs"Ki Ab"Zg D"t"t"K" m"nsM"Z gy"terRvi M"v", c"m"i Pv"j bv I "bq"t"Y Kiv|

2) A_@m"ZK Db"t"b" : A_@m"ZK c"m"i K"b"v M"Y I ev"evqb"i g"t"t"g c"l"Z A"t"t"t"ki A_@m"ZK Db"t"b" (Economic Development) m"at"bi D"t"t"K"b" tK` kq e"vsK c"l"Z"m"Z|

3) tb"U I gy"t" c"p"j b : evRv"i i"t"v" Ab"j"v"q" tb"U I gy"t" c"p"j b (Note issue) I "bq"t"Y GK"U c"l"b D"t"t"K" |

4) "et" "k"K gy"t" "b"q"t"Y : tK` kq e"vsK "et" "k"K gy"t" Ab"m"gb I "b"m"t"bi "bq"t"Y Kti | Avg"m" I i"b"m"t"K t"t"ki A_@m"Zi Ab"K"j i"t"Z n"t"j "et" "k"K gy"t" i"t" Dci "bq"t"Y Dc"m" n"t"p" |

5) t"t"ki gy"t" "b"q"t"Y : tK` kq e"vsK "et" "k"K "et" "b"q"q "b"q"t"Y Kti t"t"Kxq gy"t" i"t" "b"v" A"t"Y"e"i v"t"Z t"p"ov Kti|

6) e"vs"Kmg"ni e"vs"Kvi : Ab"v" Z"v"j K"v"t"3 I AZ"v"j K"v"t"3 e"vs"K"t"j vi e"vs"K mmvte K"v"R Kiv tK` kq e"vs"Ki GK"U Ab"Zg D"t"t"K" |

13.2 †K₂Q e^{vs}†Ki Kvhv@wj

TK` iq e'vsK evRvi w^bqšK mnmvte mi Kvi, RbMY | Ab'vb" e'vsK Ges mtecwí t'ki Dba^bb KvR Kti | TK` iq e'vsK KZ^bK Kvhe^bwj t'K Avgiv Pvi^bU fv^bM f^bM Ki^bZ cwi |

K) mvavi Y Kvhwgwj :

- 1) t̄bvU | ḡj i c̄pj b : t̄ t̄ki t̄bvU | ḡj i c̄pj t̄bi ¶gZvc̄B GKgv̄ c̄z̄v̄b t̄K̄` i q ēvsK |

2) ḡj t̄evRv̄t̄ i ĀwffveK : t̄K̄` i q ēvsK ḡj t̄evRv̄t̄ i ĀwffveK (Guardian of The Money Market) Ges ḡj i c̄Ȳl̄bq̄šK w̄nm̄t̄e KvR K̄t̄ i _v̄t̄K |

- 3) mnR weibgq gva'g mjo : tK`iq e'vsK gy i wej , uW BZ w` i gva'g mnR weibgq gva'g mjo (Creation of Easy Medium of Exchange) Kti _vK |
- 4) FY wbqSY : e'vsK nvi bWZ, tLij vevRvi bWZ, Rgvi nvi cwi eZB, bWZK cWvPbv BZ w` e'envi Kti tK`iq e'vsK ewYwR K e'vsKmgtni FY wbqSY (Credit Control) Kti |
- 5) gy i muqPgZv wbqSY : evRvti i A_cmieivni nwm-eWx Kti tK`iq e'vsK gy i gvb Z_v muq PgZv msi PY Kti _vK |
- 6) ^et`wkK weibgq wbqSY : tK`iq e'vsK gy i ^et`wkK gj " wbqSY Kti _vK, t`kxq gy i mxbRbK weibgq nvi mjo Kivi Rb cWqvRbxq c`Pc MhY Kti |
- 7) gj " + wZkj i L : thnZi tK`iq e'vsK gy i mieivn wbqSY Kti _vK, dtj gj " + tK wZkj i L (Maintaining Stability in Price) tK`iq e'vsKtKi Awti KU AbZg KvR |
- 8) ^et`wkK gy i Znej msi PY : GKU t`tki gj i weibgq nvi wbfP Kti tmB t`tki ^et`wkK gy i wRfP Dci | ZvB tK`iq e'vsK chvB ^et`wkK gy i Znej msi PY (Maintaining Foreign Exchange Reserve) Kti _vK |
- 9) e'vsK e'e vi Dbob : tK`iq e'vsK t`tki e'vsKe'e vi tmev e'e vcbmn Abvb Dbqtb fngKv cvj b Kti |
- 10) Kgms-vbi mthM mjo : bZb bZb e'vsK cWZov | bZb kvLv tLij vi AbgZ cWvb Kti tK`iq e'vsK Kgms-vbi mthM mjo (Creating Employment) Kti |
- 11) mi Kvi KZK MpxZ Ftyi Z vi K : tK`iq e'vsK mi Kvi Ftyi Z vi K Kti Gi h_v_c'envi wbDZ Kti |

L) mi Kvi i e'vsK mmvte mxu'w Z Kvheij

- 1) Ftyi Drm: mi Kvi AwK msKtUi mgq tK`iq e'vsKtKi wbKU ntZ FY MhY Kti _vK, ZvB GwU mi Kvi i Ftyi Drm (Source of Credit) mmvte KvR Kti |
- 2) Znej msi PY : tK`iq e'vsK mi Kvi i A_cI Abvb mxut i Znej msi PY (Maintaining Government Fund) Kti _vK |
- 3) mmve msi PY : mi Kvi i hveZxq Avq-e'tqi mmve msi PY (Maintaining Govt. Account) Kti _vK |
- 4) tj bt`b mxu'w b : tK`iq e'vsK mi Kvi i ctP AfSiy | AvSRwZK chvq tj bt`b mxu'w b (Handle Govt. Transactions) Kti _vK |

- 5) ምቻ በዚህ የሚሸፍ ነው : ተክና ሆኖ ምቻ በዚህ የሚሸፍ ነው (Purchase & Sale of Foreign Currency) ተክና ይሸፍ ገዢ ፍቃድ በዚህ የሚሸፍ ነው |

6) ደርጅ ማኅበ : ተክና ይሸፍ መመሪያን አገልግሎት ይዘረጋል | ደርጅ ማኅበ የሚሸፍ ነው | ደርጅ ማኅበ (Advisor) ወጪ የሚሸፍ ነው |

7) ዘርዝር የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው (Coordination & Maintainance of different Statistics) የሚሸፍ ነው |

8) ማስተካከለ የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው |

9) የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው |

M) የሚሸፍ ነው

1) ማስተካከለ የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው | የሚሸፍ ነው |

2) ማስተካከለ የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው | የሚሸፍ ነው |

3) ማስተካከለ የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው | የሚሸፍ ነው |

4) ማስተካከለ የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው | የሚሸፍ ነው |

5) ማስተካከለ የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው |

6) ማስተካከለ የሚሸፍ ነው : ተክና ይሸፍ መመሪያ የሚሸፍ ነው | የሚሸፍ ነው |

7) Dct` ór I ci³gk⁴vZv : †K`¹q e²vsK ⁵ewfbael tq ewYwR⁶K e²vsKmgntK Dct` k I ci³gk⁴W⁷ tq _v⁸K |

8) eva⁹Zvgj K Znnej msi¹⁰Y : AvgvbZKvi xi -¹¹msi¹²Y ewYwR¹³K e²vsKmgntK tgijU Avgvb¹⁴Zi GKUv Ask eva⁹Zvgj Kfvte †K`¹q e²vsK¹⁵ Rvf¹⁶nmvte Rgv iL¹⁷Z nq |

9) Ab¹⁸b¹⁹ e²stKi c²⁰Zbwa : †K`¹q e²vsK Ab¹⁸b¹⁹ m²¹m²² e²stKi c²⁰Zbwa nmvte KvR Kti |

10) FY Av²³rq : ewYwR²⁴K e²stKi c²⁵É FY Av²³rq (Recovery of loan) †K`¹q e²vsK mnthwMzv I ci³gk⁴W⁷ tq _v⁸K |

11) ^et²⁶lkK ewYwR²⁷ Dbqb : †K`¹q e²vsK ^et²⁶lkK ewYtR²⁸i Dbqb (Developing Foreign Trade) ewYwR²⁷K e²vsK²⁹K mnvqZv Kti _v⁸K |

N. Ab³⁰ Kvhw³¹j

1) Kwl Dbqb : †k Kwl Lv³²Z Dbqb³³ bi j³⁴¶³⁵ †K`¹q e²stKi c³⁶Z¶³⁷lbqš³⁸Y Kwl e²vsK ^vcb ev Kwl FY Kvhw³⁹ M⁴⁰Y Kti _v⁸K |

2) lkí Dbqb : lkí ⁴¹ewb⁴²qM Drmngj K c⁴³wi Kí bv c⁴⁴qb⁴⁵ I ev⁴⁶-evq⁴⁷b⁴⁸ †K`¹q e²vsK mi Kvi tK b⁴⁹Z ⁵⁰ba⁵¹ Ymn FY mnthwMzv Kti _v⁸K |

3) mgevq e²stKi Dbqb : †K`¹q e²vsK mgevqi Dbqb⁵² FY-myeavmn bvbwea Kvhw⁵³utgi gva⁵⁴tg mnvqZv Kti _v⁸K |

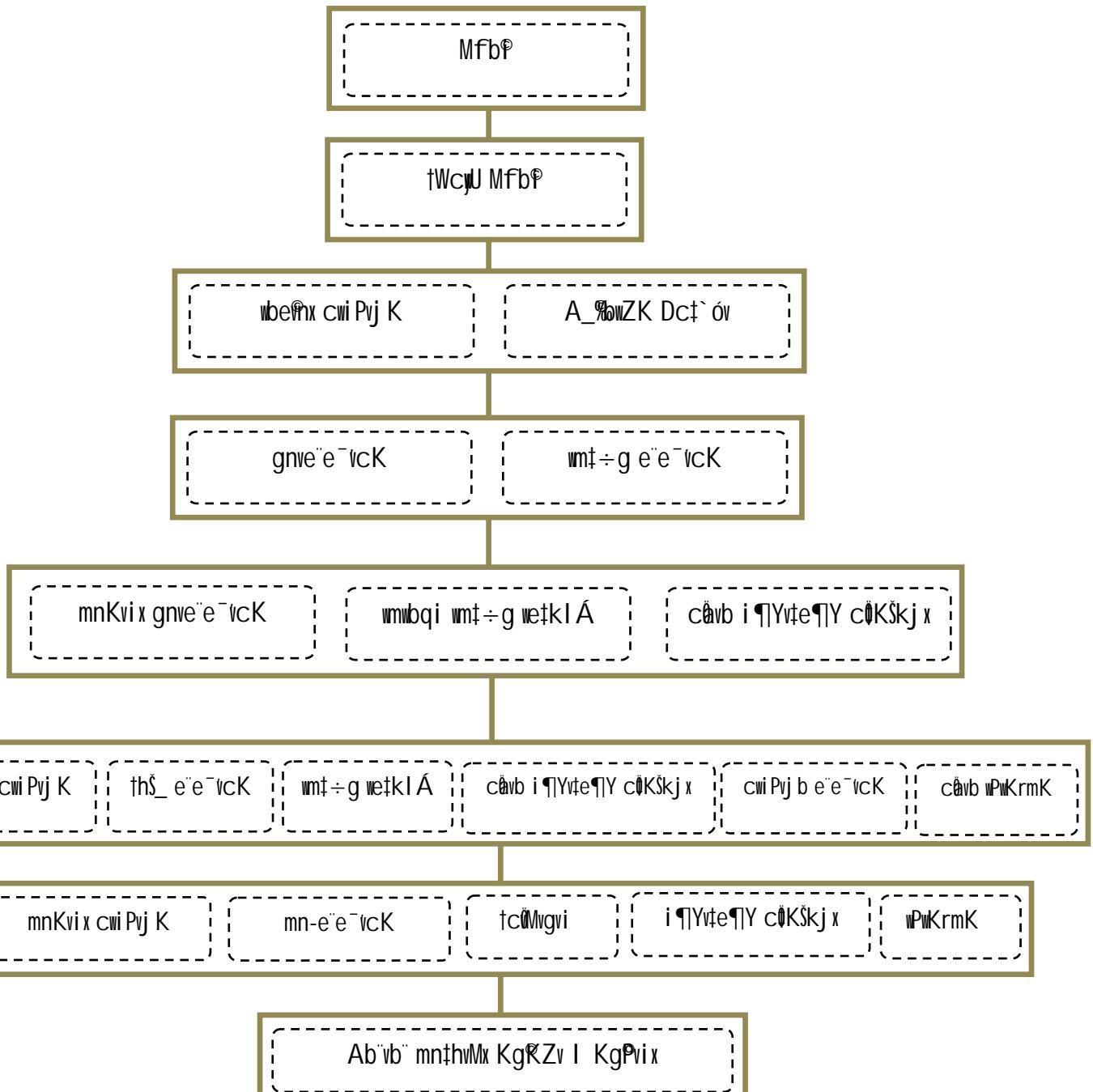
4) Mtel Yv Kvhw⁵⁵g : lkí-ewYwR⁵⁶ Z_v mngr⁵⁷M⁵⁸K A_v⁵⁹ZK AM⁶⁰Z mva⁶¹bi Dc⁶²q D⁶³eb, c⁶⁴wi Kí bv c⁶⁵qb⁶⁶ Ges Gi ev⁶⁷-evq⁶⁸bi D⁶⁹t⁷⁰ tK`¹q e²vsK Mtel Yv Kvhw⁵⁵g (Research work) c⁷¹wi Pvj bv Kti _v⁸K |

5) F⁷²Yi e²envi ⁷³lb⁷⁴ZKiY : evR⁷⁵i c⁷⁶É F⁷²Yi h_v⁷⁷h⁷⁸M⁷⁹ Drcv⁸⁰bkxj e²envi ⁷³lb⁷⁴Z Ki_v †K`¹q e²stKi GKUJ , i⁸¹Z⁸²C⁸³K⁸⁴R |

13.3 †K`¹q e²stKi MVb I e²e²vcbv

^yGKUJ e²Z⁸⁵g Qvor c⁸⁶xi me †K`¹q e²vsKB mwaviYZ mi Kwi gwj Kvbwq _v⁸K | evsj v⁸t⁸⁷ki †K`¹q e²vsK ⁸⁸evsj v⁸t⁸⁹ k e²vsK⁹⁰ bvtg c⁹¹wPZ | evsj v⁸t⁹² k e²stKi e²e²vcbv c⁹³vb nmvte MfbP⁹⁴ `wqZ⁹⁵cvj b Kti b |

cāvb mbeñx mnñte MfbP K mnKvi x MfbPMY mnvh | mnñhMZv Kti _vtKb | GQrov tK`q eisKi
cwi Pj bvg GKU eee-vcbv cl © KvR Kti | mi Kvi KZK gtbvbxZ ee³, ewYiR'K eisKi EaVzb
KZK i t_K gtbvbxZ ee³ Ges A_DmZ wetkIA ee³eMñaviYZ GB clP i m`m n tq _vtKb |



QK bs 13.1: tK`q eisKi MVb | eee-vcbv

eisj n‡` k e"vsK i KvgR E‡K wefM m‡fE K ibgij WLZ f‡te D‡j LKiv h‡q:

1. tbvU Bmj wefM
2. e"vsKs wefM
3. m‡mve wefM
4. c‡kmibK wefM
5. e"vsKs ibqSY wefM
6. e"vsKs cwi` k‡ wefM
7. m‡bgq ibqSY wefM
8. cwi msL"b wefM
9. m‡Pe wefM

13.4 tK` kq e"vsK I ewYR"K e"vsK i m‡úK©

A_@nZ we‡kI K‡i gy‡evRv‡i i AiffveK m‡m‡te tK` kq e"vsK i m‡_ ewYR"K e"vsKmg‡ni ibgij WLZ m‡úK©e` "gb:

- 1) m‡ae× wi Rvf©: ewYR"K e"vsK Zvi AvgvbtZi GKUJ wbw © Ask eva"Zvgj Kfv‡te tK` kq e"vsK i Kv‡Q Rgy i vL‡Z nq | hv Dfq‡K GKUJ Nibô m‡úK©Avex K‡i tQ |
- 2) wbKvk Ni : wbKvk N‡i i (Clearing House) ` m‡Zj cvj b K‡i tK` kq e"vsK I ewYR"K e"vsK i g‡a" we‡kI m‡úK© m‡o nq |
- 3) Kv‡eei Yx : ewYR"K e"vsKmg‡K m‡v‡n Ges gy‡m Zv‡` i Kv‡h© m‡ei Yx tK` kq e"vsK i wbKU c‡v‡Z nq | G c‡l‡q‡q Df‡qi g‡a" Mfxi tmZeÜ M‡o D‡V |
- 4) Z_ mi ei vnvKvix : tK` kq e"vsK t` k-‡et` ‡ki A_@vRvi, A_@nZ I m‡uké-m‡v‡b‡el t‡q Z_ mi ei vnv K‡i _‡K | Gi gva"‡g ewYR"K e"vsK-tK` kq e"vsK m‡úK©Avi I Mfxi nq |
- 5) Zvj " : ewYR"K e"vsK i Zvj " (Liquidity) i ¶v e"e" vi Kvi ‡Y Df‡qi g‡a" wb‡` RK m‡úK© m‡o nq |
- 6) AiffveK : tK` kq e"vsK ewYR"K e"vsK , t‡j vi AiffveK (Guardian) m‡m‡te KvR K‡i |
- 7) tkI Avk‡j : F‡Yi tkI Avk‡j (Lender of the last Resort) m‡m‡te tK` kq e"vsK ewYR"K e"vsK i wbKU m‡P‡q AvcbRb m‡m‡te cwi PZ |
- 8) m` m` f‡i gva"‡g m‡hvM M‡Y : ewYR"K e"vsKmg‡ tK` kq e"vsK i m‡_ m‡úK©M‡o tZvj vi Rb" Zvi m` m` n‡q _‡K |
- 9) e"vsKvi -g‡°j m‡úK©: c‡q‡R‡bi mgq ewYR"K e"vsK tK` kq e"vsK i wbKU n‡Z FY M‡Y K‡i _‡K | ZvB G‡` i ga"Kvi m‡úK©K e"vsKvi -g‡°j m‡úK©tj wP‡yZ Kiv h‡q |

10) mn̄th̄Mx : t̄K̄`lq ēvsK Zvi b̄wZ | c̄wi K̄ bv ēwYR̄K ēvs̄Ki gvātg ev̄evq̄bi K̄ti , Awei ēwYR̄K ēvsK t̄K̄`lq ēvs̄Ki wb̄KU n̄tZ newfb̄emvn̄h̄-mn̄th̄Mz̄ wb̄tq _v̄tK | Gf̄te ḠtK Ac̄ti i mn̄th̄Mx mn̄mv̄te KvR K̄ti |

11) me ēvs̄Ki ēvsKvi : me ēvs̄Ki ēvsKvi (Banker of all Banks) mn̄mv̄te KvR K̄vq t̄K̄`lq ēvsK ēwYR̄K ēvs̄Ki m̄t_ Mfxi m̄q̄tK̄Ave× |

13.5 A_‰ZK Db̄t̄b t̄K̄`lq ēvsK mn̄mv̄te evsj v̄t̄ k ēvs̄Ki f̄ngKv

1971 mv̄tj ^v̄xb m̄veP̄Sg t̄k mn̄mv̄te evsj v̄t̄ k m̄jō nq | m̄veP̄Sg i c̄ZxK mn̄mv̄te Ges A_‰ēv̄tK t̄Xtj mv̄R̄evi Rb̄ GK̄U t̄K̄`lq ēvs̄Ki c̄q̄RbxqZv Dcj m̄a Kiv t̄tK 1972 mv̄tj i 31 Āt̄vei evsj v̄t̄ki i v̄oC̄Zi Av̄t̄ k 127 b̄t̄g Aāv̄t̄ t̄ki gvātg ZrKij xb t̄v̄ U ēvsK Ae c̄wiK̄`v̄tbi XvKv̄`Av̄Aij K t̄Wc̄U Mfb̄P̄ i Kv̄h̄P̄ t̄q ēvsj v̄t̄ k ēvsK Kv̄h̄P̄ig i i K̄ti | h̄v̄ I GB Aāv̄t̄ k 1971 mv̄tj i 16 m̄t̄m̄x t̄t̄K evsj v̄t̄ k ēvs̄Ki GK̄U ^v̄qx | Kv̄h̄Kv̄ t̄K̄`lq ēvsK mn̄mv̄te t̄Nv̄ Yv K̄v nq |

evsj v̄t̄ k ēvsK mi K̄vii gw̄j Kv̄bvq c̄wi Pv̄j Z Ges GK̄U c̄wi Pv̄j bv c̄l̄® Øv̄v wbq̄s̄Z, h̄v̄i wb̄v̄ix c̄v̄b Mfb̄P̄ | 4 Rb t̄Wc̄U Mfb̄P̄, 12Rb wb̄v̄ix c̄wi Pv̄j K Ges 1 Rb A_‰ZK Dct̄ óv̄ ēēv̄cbvq wb̄v̄ix c̄v̄b̄tK mn̄vqZv K̄ti _v̄tKb̄ |

evsj v̄t̄ t̄ki A_‰ZK Db̄t̄b evsj v̄t̄ k ēvs̄Ki Aēv̄b Āt̄bK | evsj v̄t̄ k ēvsK c̄v̄bZ :

- 1) tb̄U Bmj̄ K̄ti
- 2) t̄t̄ki ^et̄ w̄K ḡj̄ti w̄i Rv̄f̄ēv̄cbv K̄ti
- 3) mi Kv̄ti i mn̄mv̄te c̄wi Pv̄j bv K̄ti
- 4) K̄w̄l FY I w̄k̄l FY w̄Zi t̄Y mi Kv̄ti i b̄wZ ēwYR̄K ēvs̄Ki gvātg ev̄evqb K̄ti
- 5) Zw̄j Kv̄ I AZw̄j Kv̄f̄P̄ ēvsKmḡtni Kv̄h̄P̄ig wbq̄s̄Y K̄ti Ges evsj v̄t̄ k ēvs̄Ki c̄wi`k̄b̄ wef̄M me ēwYR̄K ēvs̄Ki Kv̄Lmḡn̄tK c̄wi`k̄b̄i gvātg Av̄B̄tbi k;L̄tj Ave× i v̄tL |
- 6) t̄t̄ki A_‰Z Ges c̄wi msL̄vb-msμv̄s̄-Z_ c̄Kv̄kbv i gvātg RbMY Ges ms̄uk̄-wef̄M i dZimgn̄tK mR̄M i v̄tL |
- 7) t̄t̄ki ^et̄ w̄K ḡj̄ti, n̄v̄s̄t̄, ^v̄b̄v̄s̄t̄i w̄et̄kl f̄ngKv i v̄tL |
- 8) evsj v̄t̄ k ēvs̄Ki M̄tel Yv wef̄M Zvi M̄tel Yv̄j K KḡR̄t̄Ei gvātg newfb̄eiKg w̄ Kv̄b̄t̄ Rb̄v c̄v̄b K̄ti |
- 9) cj̄t̄FY c̄K̄imgn̄ Ges w̄et̄kl FY c̄K̄imgn̄tK Z̄vi K̄i gvātg mḡtRi Aet̄nj Z t̄k̄Yt̄K A_‰ZK ḡj̄3 t̄qvi t̄P̄ov K̄ti |
- 10) teKvi Zj̄`i xKt̄Yi Rb̄ newfb̄eiKg Kḡv̄tbi m̄th̄M m̄jō K̄ti |
- 11) ^et̄ w̄K newbgq n̄i wbq̄s̄t̄Yi gvātg t̄k̄q ḡj̄ti w̄iZkxj Zv msi ¶t̄Yi t̄P̄ov K̄ti b̄ |
- 12) GQv̄ov mi Kv̄ti i , i "Zc̄Yt̄h̄Kv̄t̄b̄ Db̄t̄b KḡR̄t̄E mi Kvi t̄K newfb̄ēte mn̄vqZv K̄ti _v̄tK |
- 13) eZ@v̄t̄b evsj v̄t̄ k ēvsK t̄t̄ki Aw̄R̄ k;L̄j v i ¶v̄q L̄eB , i "Zc̄Yt̄f̄ngKv c̄j̄b K̄ti Aw̄mt̄Q, h̄v̄ t̄t̄ki Av̄m̄gv̄wRK Db̄t̄b w̄et̄kl f̄ngKv i v̄L̄t̄Q |

Abkjxj bx

ēu bePib c̄kø

1. tK`kq ēvsK Df̄i K̄ tKvbU?

K. m̄bgtqi gvātg

L. gj̄-+ w̄Zkjxj iL̄v

M. Kḡs-ib m̄j̄o

N. m̄Atqi c̄YZv m̄j̄o

2. tKvb ēvsK At̄_P gyb mbāf̄tY f̄igKv cij b K̄ti?

K. tK`kq ēvsK

L. ew̄YR̄K ēvsK

M. m̄bgtqM ēvsK

N. m̄bgtqM ēvsK

wb̄Pi D̄ixCKU c̄to 3 | 4 bs c̄kī D̄Eī `v̄l̄

m̄Wi Av̄p̄vš-eī bvi Av̄yPwl iv̄ b̄vh̄gj̄ cv̄l qvi Rb̄ GK̄l̄ Z n̄tq Ȑc̄l̄q̄ b̄t̄g GK̄U mgevq m̄ḡwZ M̄to
 tZt̄j | Ḡt̄Z Zt̄t̄i f̄it̄M̄i Db̄q̄b N̄t̄U | cieZx̄Z m̄ḡwZi Kvh̄p̄g c̄t̄t̄i i Rb̄ Zv̄v c̄ZōwbK Aw̄_R
 mn̄qZv M̄t̄Yi P̄š̄f̄vebv Kīt̄Q |

3. Ȑc̄l̄q̄ Kvh̄p̄t̄g tKvb Aw̄_R c̄Zōvb mn̄qZv Kīt̄Z c̄t̄i?

K. tK`kq ēvsK

L. m̄k̄i ēvsK

M. M̄ḡY ēvsK

N. m̄bgtqM ēvsK

4. Aw̄_R c̄Zōt̄bi mn̄qZv Ȑc̄l̄q̄

i. t̄t̄ki K̄l̄ Db̄q̄b f̄igKv iv̄L̄t̄Z cv̄t̄i

ii. F̄Ym̄jeav cv̄t̄e

iii. Rxebhv̄l̄vi ḡt̄bvb̄b Kīt̄e

wb̄Pi tKvbU m̄N̄K?

K. i I II

L. ii I III

M. i I III

N. i, ii I III

ms̄P̄B D̄Eī c̄kø

1. me ēvsKt̄Ki ēvsKv̄i tK?

2. tKvb ēvsK Av̄SR̄ZK ch̄t̄q mi Kvt̄i i c̄Zōbwa m̄m̄t̄e K̄R K̄ti?

3. evsj v̄t̄ K ēvsKt̄Ki ēē-l̄cbv c̄vb m̄m̄t̄e tK K̄R K̄ti b?

4. ew̄YR̄K ēvsK, t̄j v̄ tKv̄vq evāZvḡj K Zn̄lej Rgv̄ iv̄L?

mRbkxj c̄kæ

- 1| ȐLō ēsK KgPZ Rbve Kwig m̄tne C̄ i Rb̄ ēsK t̄K bZb UvKvi tbvU Zt̄j Avb̄tj Zvi 7 eQti i
Kb̄v me UvKvi tbvU Dci ȐKō ēsK t̄K bvg t̄j Lv t̄Kb Zv Rvb̄tZ Pvq |
K. t̄K̄`lq ēsK t̄Kb ēsK t̄K̄`lq ēsK t̄Kb Zv Rvb̄tZ Pvq |
L. ewYR̄K ēsK t̄K̄`lq ēsK t̄Kb Zv Rvb̄tZ Pvq |
M. ȐKō ēsK Kx ai t̄bi ēsK? ēvL̄v Ki |
N. ȐLō ēsK t̄K̄`lq ēsK t̄Kb Zv Rvb̄tZ Pvq |
- 2| īgM̄to -vbxq Gj vKvq t̄KvU ēsK bv _vKvq Gj vKvemxi v m̄fbaemgm̄vi m̄fbaemgm̄vi nq | G
wet̄q c̄kvm̄b̄tK AeMZ Ki t̄j tmLvU ȐKō I ȐLō `yU ēsK t̄Kb Zv Rvb̄tZ Pvq y nq Ges Gj vKvemxi mK̄tj B
DcKZ nq | wKQ̄`b ci t̄K̄`lq ēsK ȐLō ēsK t̄Kb Zv Rvb̄tZ Pvq |
K. t̄K̄`lq ēsK wK̄mi gvāt̄g ēsK t̄j vi cvi -uvi K t̄j b̄t̄b w̄b̄ūt̄ K̄t̄i ?
L. t̄K̄`lq ēsK t̄Kb w̄Zkxj īt̄L̄v Ki |
M. t̄K̄`lq ēsK ȐLō ēsK t̄Kb Zv Rvb̄tZ Pvq |
N. īgM̄toi ḡt̄Zv Gj vKvq Db̄t̄bi t̄P̄t̄t̄i t̄K̄`lq ēsK ȐKō ēsK t̄Kb Zv Rvb̄tZ Pvq |
Avt̄j vPbv Ki |

mgvβ

‘ kg Aa“vq

ewYR“K e“vsK | Zvi cwi wPwZ

GB Aa“vq cvtVi gva“tg Qv̄ -Qv̄x iv eZ@vb wek; A_DmZtZ c̄vb f̄ngKv cyj bKvi x wevfbœewYR“K e“vsK
m̄útK©avi Yv j vf Ki tZ cvi te | ZvQvor ewYR“K e“stKi c̄vb I wetkl KvhFeyj , Df̄l k̄, mgvR MVtB
Zvi f̄ngKv, Avg`wb-i BwbZ Zvi mnvqZv, A_©-ibvšt, Kwl I wki DbqtB ewYR“K e“stKi f̄ngKv
m̄útK©avi Yv j vf Kiv hvte| GQvor ewYR“K e“stKi Znwej i Drm, Znwej weibtqvM Ges Zvi Avg-
e“tqi t¶t m̄útK©v̄ -Qv̄x iv avi Yv j vf Ki tZ cvi te|



GB Aa“vq cW tk̄l Avgiv-
• ewYR“K e“stKi Df̄l k̄ I KvhFeyj RvbZ cvi e|
• ewYR“K e“stKi Znwej I Avgi Drmmgn RvbZ cvi e|

10.0 mPbv

mvavi Yfvte e"vsK ej tZ Avgiv ewYR"K e"vsKtKB ejS| hJMi mv‡_ mv‡_ ewYR"K e"vsKe"e"vq AtbK
AvavjKvqb I we‡kIvqb N‡U‡Q| ewYR"K e"vsK mvavi YZ RbM‡Yi c‡qvR‡bi AwZwi³ m‡AZ A‡msM‡
K‡i FY M‡K‡ i‡K avi w‡‡q _‡K| ewYR"K e"vsK GKIJ g‡v‡w‡‡EK Aw_R c‡‡v‡b, hv At‡P tj b‡` b
I Av` v‡b c‡v‡bi gva"‡g g‡v‡v AR‡ K‡i _‡K|

Zvi gvtb, bgvbdv ARfb i DfI tk th cÖzövb A_çl At_P gj cñi gvcfhwM ev tmev tj bt b Kti _vtK, G
i Kg cÖzövbK ewYR'K e"vsK ej v nqõ|

10.1 eWYR^K e^{vst}Ki D^tI k["]

ewYmR'K e"vsK mwaveYZ gþvðv ARþbi Rb" MmZ ntj I Zvi Avi I Ab"vþ Dþi k" AvþQ| ewYmR'K
e"vsþKi Dtj HhM" Dþi k" tþj v wbþP eYþv Kiv ntj v:

- 1) gjɒvɒlv ARθ : gjɒvɒlv ARθbi t̪g̪ʃw̪j K Df̪l ūk̪ B e̪v̪Y̪R̪K e̪v̪s̪K M̪W̪Z nq̪ |
 - 2) w̪e̪n̪b̪g̪t̪q̪i g̪v̪a̪g̪ : e̪v̪Y̪R̪K e̪v̪s̪K w̪e̪n̪b̪g̪t̪q̪i g̪v̪a̪g̪ ūnm̪v̪te tPK, ūn̪U, w̪e̪n̪b̪g̪q̪ ūt̪j i c̪θj b K̪t̪ ūt̪K̪ |
 - 3) gj̪ ab MVb : RbM̪t̪Yi A̪W̪Z̪w̪i³ A_©m̪Aq̪ ūnm̪v̪te M̪b̪Y K̪t̪ ūn̪b̪t̪q̪v̪t̪Mi Rb̪ c̪R ev̪ gj̪ ab MVb
(Capital formation) Z̪vi GK̪U ūt̪k̪l Df̪l k̪ |
 - 4) RbKj ūY : gjɒvɒlv ARθbi c̪v̪k̪v̪c̪w̪k RbKj ūY e̪v̪Y̪R̪K e̪v̪s̪t̪Ki GK̪U c̪t̪i ūt̪l Df̪l k̪ |
 - 5) FY ūb̪q̪S̪t̪Y mn̪t̪h̪W̪Z̪v̪ : tK̪ ūq̪ e̪v̪s̪t̪Ki FYb̪w̪Z̪ l̪ FY ūb̪q̪S̪t̪Y K̪h̪p̪t̪g AskM̪b̪Y l̪ mn̪t̪h̪W̪Z̪v̪ c̪v̪b̪
K̪iv e̪v̪Y̪R̪K e̪v̪s̪t̪Ki GK̪U Ab̪Z̪g̪ Df̪l k̪ |
 - 6) c̪w̪i K̪i bv̪ c̪v̪q̪b̪ l̪ ev̪ ūv̪q̪t̪b̪ mn̪t̪h̪W̪Z̪v̪ : m̪W̪K Db̪q̪b̪ c̪w̪i K̪i bv̪ c̪v̪q̪t̪b̪ l̪ ev̪ ūv̪q̪t̪b̪ tK̪ ūq̪ e̪v̪s̪K̪t̪K̪
m̪v̪n̪h̪ K̪iv e̪v̪Y̪R̪K e̪v̪s̪t̪Ki A̪v̪t̪i K̪U Df̪l k̪ |
 - 7) m̪x̪út̪ ūi m̪j̪ g̪ e̪E̪b̪ : A_©m̪x̪út̪ ūi g̪v̪a̪t̪g̪ A_©W̪Z̪i m̪K̪j̪ L̪Z̪t̪K mg̪v̪b̪Z̪t̪j̪ Db̪Z̪ K̪t̪ ūg̪W̪K̪f̪t̪e
m̪x̪út̪ ūi m̪j̪ g̪ e̪E̪b̪ ūb̪O̪Z̪ K̪iv e̪v̪Y̪R̪K e̪v̪s̪t̪Ki GK̪U Df̪l k̪ |
 - 8) Kg̪ñs̪ ūb̪ m̪j̪o̪ : A_©W̪Z̪K Kg̪ñt̪E̪i c̪h̪w̪i N̪Ut̪q̪ Kg̪ñs̪ ūt̪bi m̪t̪h̪W̪ m̪j̪o̪ e̪v̪Y̪R̪K e̪v̪s̪t̪Ki GK̪U
Df̪l k̪ |
 - 9) abx̪ ūi ūt̪ ūl̪ ūg̪ ūm̪K̪i Y̪ : e̪v̪Y̪R̪K e̪v̪s̪t̪Ki Avg̪v̪b̪Z̪ M̪b̪Y l̪ FY ūb̪ K̪h̪p̪g̪ m̪K̪j̪ ūk̪t̪i Y̪ RbM̪t̪Yi
AskM̪b̪Y ūb̪O̪Z̪ K̪t̪i, h̪v̪ mg̪v̪t̪R̪i abx̪ ūi ūt̪ ūl̪ ūZ̪ ūn̪m̪ K̪t̪ ūt̪K̪ |
 - 10) m̪Aq̪c̪t̪Y̪Z̪ ūm̪j̪o̪ : RbM̪t̪Yi g̪v̪t̪ ūt̪ ūm̪Aq̪ ūt̪ ūc̪t̪Y̪Z̪ ūm̪j̪o̪ K̪iv e̪v̪Y̪R̪K e̪v̪s̪t̪Ki GK̪U Df̪l k̪ |
 - 11) ūb̪i v̪c̪E̪v̪ : g̪v̪b̪ ūl̪ ūi A_© g̪j̪ ūv̪b̪ M̪nb̪v̪ BZ̪ ūi ūb̪i v̪c̪E̪v̪ ūb̪ ūv̪b̪ e̪v̪Y̪R̪K e̪v̪s̪t̪Ki GK̪U Ab̪Z̪g̪
Df̪l k̪ |

- 12) A_‰ZK wñZkj Zv : FY miei vñni gva'g evRvti At_P Pvn`v cñY Kti Ges tK`q e'vsK
FY wñqšy bñZi mv‡_ GKvZv cñk Kti A_‰ZK wñZ wñDZ Kivl ewYR'K e'vsK
GKU Dñi k` |
- 13) wñkí I ewYR'K Dbøb : Avg`wb I iBwb ewYR' e'vcK mnñhwMZv cñvb Kti ewYR' I wñkí i
Dbøb wñDZ Kiv ewYR'K e'vsK wñtkl j ¶ |
- 14) Rxebhvñvi gwñb Dbøb : mgwMKfvté A_‰ZK Dbøtbi mv‡_ mv‡_ Rxebhvñvi gwñbvbøb Kivl
ewYR'K e'vsK GiU Dñi k` |

10.2 ewYR'K e'vsK Kiññij

Aw_R cñZñvb mnñvte e'vsK t`‡ki wñkí, ewYR', A_‰ZK I mgwRK Dbøtbo mnñfbæi Kg tmev cñvb Kti
_v‡K | e'vsK tmev‡K Avgiv`B fv‡M fñM Ki‡Z cwi :

- K) cñvb Kiññij
- L) wñtkl I Ab'vb" Kiññij |
- K) cñvb Kiññij
- 1) AvgvñZ MñY I my cñvb : MññKí wñKU n‡Z Zv‡ i AwZñi³ A_©mñq mnñvte mnñfbæcKv
mnñvte thgb: Pj wñZ, mñqñx I ^vqx AvgvñZ MñY Kiv e'vsK GiU cñvb KvR | mñqñx I ^vqx
mnñvtei AvgvñZKvix‡`i Rgvi At_P I ci e'vsK wñvñt my cñvb Kti _v‡K | Pj wñZ mnñvte my
cñvb Kiv bv n‡j I tmLvtb Ab" wñQzñjeav t` I qv nq |
- 2) FY gÄj I my MñY : e'vsK RbMñYi wñKU n‡Z mññZ A_©AvgvñZ mnñvte MñY Kti, tmB A_©
FYMññZv‡`i mnñvte cñvb Kti | FY cñvb Kiv e'vsK GiU i"ZçY©KvR |
KvñY FYMññZv‡`i FY wñtq e'vsK GKññtK thgb Drcv` bgjLx KvñR mnñqZv Kti, Ab'wñtK tmB
FñYi Dci th my Av`vñq Kti Zv e'vsK Avñqi cñvb Drm | e'vsK AvgvñZKvix‡`i th n‡t my
cñvb Kti FYMññZv‡`i wñKU t‡K Zvi AwñKZi n‡t my Av`vñq Kti | GB AwZñi³ my`i n‡t
e'vsK Kiññcñi Pj wñMZ Avq |
- 3) FY AvgvñZ my`i : FY MññYi mgq FYMññZv‡K e'vsK mv‡_ GKññtK Dññvte Lj tZ nq | FñYi A_©
tmB mnñvte Rgv ev tñññU Kiv nq | Gici FYMññZv hZ cwi gñY UvKv tmB mnñvte t‡K Dññvjej b Kti,
tmUv I B mnñvte tñññU Kiv nq | Gfvte e'vsK FñYi gva'g AvgvñtZi my`i Kti |
- 4) wñbgq gva'g my`i : Aw_R tj bñ`b I t`bv-cvI bv wñvñtEi gva'g mnñvte e'vsK tPK wñbgq wñj,
cñZq cñ, e'vsK WñdU, tc-AwñP, tñññU KwññtññU KwññBZññi e'envi Kti _v‡K |
- 5) gj ab MVb : RbMñYi Qññtq wññtq _vKv mñq, tj v wññfbænnvte gva'g GKññZ Kti e'vsK gj ab
MVb Kti _v‡K |

- 6) t̄bvU Bmj : m̄vari Y ēvsK mi v̄m̄li ḡ i c̄pj b K̄ti bv GUv K̄ti t̄K̄` k̄q ēvsK | Z̄te ēYR̄K ēvsK c̄ti v̄f̄te ḡ i c̄pj b K̄ti | thgb aiv h̄K t̄Z̄gvi t̄mv̄bj x ēvs̄t̄K GK̄U m̄Aq̄x m̄m̄te 1 j ¶ UvKv Rgv AvtQ | GgZ̄e v̄q Z̄g h̄ 60 n̄Rvi UvKv K̄p̄uDUvi μq Ki Z̄te t̄Z̄gvi GK̄D̄t̄Ui t̄P̄t̄K Z̄g UvKv c̄wi t̄kv̄a Ki t̄Z̄c̄vi | Gf̄te ēvsK t̄PK KL̄t̄bv KL̄t̄bv m̄b̄ḡt̄qi ḡāt̄g m̄m̄te Ges ḡ i weK̄i m̄f̄m̄te KvR K̄ti mi Kv̄ti i ḡ i c̄pj t̄bi KvR̄U mnR K̄ti t̄ q̄ |
- 8) AwQ m̄m̄te KvR : ēYR̄K ēvsK, t̄j v̄ Z̄t̄` i ḡt̄° j t̄` i m̄s̄ūĒi AwQ (Trustee) Ges ms̄v̄i AwR̄ m̄"Qj Zvi m̄f̄m̄d̄t̄KU c̄v̄b K̄ti _v̄t̄K̄ |
- 9) Avḡ w̄b̄-i B̄w̄b̄ m̄v̄nh̄ : Avḡ w̄b̄Kv̄i K̄ t̄` w̄k̄ ḡ i t̄_t̄K̄ ^ēt̄` w̄k̄K ḡ i I i B̄w̄b̄Kv̄i K̄t̄` i ^ēt̄` w̄k̄K ḡ i t̄_t̄K̄ t̄` w̄k̄ ḡ i fc̄v̄s̄t̄ Kiv c̄l̄q̄Rb, h̄v ēvsK, t̄j vi Ab̄Z̄g KvR̄ | Avevi c̄l̄q̄ c̄t̄ ev letter of credit (LC)-Gi ḡāt̄g ēvsK ^ēt̄` w̄k̄K ēYR̄ i B̄w̄b̄Kv̄i K̄t̄K Avḡ w̄b̄Kv̄i t̄Ki c̄¶ t̄_t̄K Aw̄j A_©c̄v̄t̄bi ēē-v̄ K̄ti | c̄l̄q̄ c̄t̄ Ggb GK̄U ēē-v̄, thL̄t̄b Avḡ w̄b̄ I i B̄w̄b̄Kv̄i t̄Ki ḡāt̄ AwR̄ Ges ēem̄w̄qK m̄s̄ūK©-v̄c̄t̄bi t̄¶t̄ Z̄t̄` i ḡt̄b̄v̄b̄Z ēvsK `B c̄¶t̄i v̄t̄_©msi ¶t̄Yi ḡāt̄g Af̄s̄t̄Y Ges ^ēt̄` w̄k̄K ēem̄v̄-ēYR̄ ēv̄cK f̄v̄gKv̄ i v̄L̄ | Avḡ w̄b̄-i B̄w̄b̄ ms̄μv̄S-Kv̄h̄m̄ m̄s̄ū` b̄ I Dct̄` K c̄v̄b Kiv ēvs̄t̄Ki GK̄U c̄l̄q̄b̄l̄aḡj K Kv̄h̄p̄ |
- 10) mi Kv̄ti i t̄Kv̄l̄v̄vi m̄m̄te KvR K̄ti : t̄K̄` k̄q ēvsK ev Ab̄ t̄Kv̄t̄bv w̄b̄ēPZ ēvsK mi Kv̄ti i t̄Kv̄l̄v̄vi m̄m̄te KvR K̄ti _v̄t̄K̄ |
- 11) m̄b̄ḡq̄ wej , c̄wi enb wej BZ̄w̄ f̄v̄o t̄bv̄ : ēvsK ḡt̄° t̄j i c̄¶t̄i ev̄vi ḡāt̄g m̄b̄ḡq̄ wej , c̄wi enb wej BZ̄w̄ f̄v̄o t̄q̄ _v̄t̄K̄ |

L) wek̄l̄ | Ab̄ Kv̄h̄p̄

- 1) gj ab m̄b̄t̄q̄M : ēvsK FY M̄t̄Yi c̄v̄k̄c̄w̄k̄ Ab̄v̄b̄ w̄k̄ I ēYR̄K c̄l̄q̄t̄b gj ab m̄b̄t̄q̄M K̄ti , h̄v GK̄U t̄_t̄ki t̄gv̄U Drc̄v̄b I gj ab M̄Z̄k̄x Z̄v ēp̄x̄t̄Z m̄v̄nh̄ K̄ti |
- 2) A_©w̄Z̄K Db̄t̄b f̄v̄gKv̄ : ēvsK GK̄U t̄_t̄ki m̄weR̄ A_©w̄Z̄ Z̄v w̄k̄, ēYR̄, c̄wi enb, thv̄M̄t̄hv̄M, M̄n̄b̄ḡY, w̄k̄t̄vi ēv̄cK AMM̄w̄Z̄t̄Z m̄v̄nh̄ K̄ti _v̄t̄K̄ |
- 3) A_©-v̄b̄s̄t̄ : ēvsK Zvi m̄b̄ḡq̄ ḡāt̄gi m̄v̄n̄t̄h̄ t̄_t̄ki Af̄s̄t̄i I ev̄B̄t̄i A_©-v̄b̄s̄t̄ K̄ti _v̄t̄K̄ |
- 4) At̄_P̄ w̄b̄i v̄c̄Ēv̄ c̄v̄b̄ : ēvsK RbM̄t̄Yi A_©Rgv̄ i v̄L̄vi ḡāt̄g At̄_P̄ w̄b̄i v̄c̄Ēv̄ w̄t̄q̄ _v̄t̄K̄ | G Qrov̄ M̄n̄K Zvi gj "evb m̄s̄ūt̄ i `w̄j c̄t̄, Aj sKv̄i w̄ j Kvi t̄mevi ḡāt̄g ēvs̄t̄Ki Kv̄t̄Q Rgv̄ i v̄L̄ |
- 5) c̄v̄gk̄° v̄b̄ : ḡt̄° j t̄` i Ab̄t̄i v̄ta m̄w̄b̄ēc̄Kv̄i ēem̄w̄qK c̄v̄gk̄°` i q̄v̄ I Z̄t̄` i m̄s̄ū` ēē-v̄cbv̄ Kiv thgb: em̄ofrov̄ Av̄v̄q Kiv̄l̄ ēvs̄t̄Ki KvR̄ |
- 6) Kḡs̄-v̄b̄ : ēvsK AwR̄ c̄l̄q̄v̄b̄ m̄m̄te GK̄U t̄_t̄ki Kḡs̄-v̄t̄bi m̄n̄qZv̄ K̄ti _v̄t̄K̄ Ges t̄_t̄ki A_©w̄Z̄t̄Z FY m̄ie i v̄ni Kvi t̄Y c̄ti v̄f̄te Kḡs̄-v̄t̄bi thv̄M̄b̄ w̄t̄q̄ _v̄t̄K̄ |

- 7) FY mbqšY : tK` lq e''vsK gy tevRv i i mbqšK mmvte ewYR'K e''vsK, tj vi cō Ě FfYi ms̄KvPb | m̄úhvi tYi gva tg A_ q FfYi mieivn mbqšY Kti _v̄K| GUv A_ %ZK w̄ Zkxj Zv b̄ZK i Y | gj t̄uñZ mbqšYi Rb̄ GKvš-Ri wi |
- 8) Kwl Db̄b : Kwl t̄P̄t̄ FY | Ab̄v̄b mn̄hwmZv cō v̄bi gva tg e''vsK Kwl Db̄b Zj w̄sZ Ki t̄Q |
- 9) wk̄t̄ v̄b̄b : e''vsK wk̄c̄Zōv̄b, tj v̄K ` xN̄gqit̄` FY cō v̄bi gva tg wk̄t̄ v̄b̄t̄bi m̄vnh̄ Kti _v̄K |
- 10) Av̄w̄j K Db̄b : e''vs̄Ki kvLv newfb̄Gj v̄Kvq wēZ _v̄Kvq GKvU t̄ t̄ki Av̄w̄j K Db̄t̄b̄l f̄gKv t̄i t̄L _v̄K |

10.3 ewYR'K e''vs̄Ki Zn̄wet̄j i Drm

ewYR'K e''vsK m̄avi YZ mbgi w̄Z Drm t̄ t̄K Zvi Zn̄wet̄j msM̄ Kti _v̄K | Gi w̄KQz em̄ Drm Avi w̄KQz Af̄ Št̄xY Drm |

- 1) cwi t̄kwaz gj ab : e''vs̄Ki cō lq K | cōv̄b Drm n̄t̄Q cwi t̄kwaz gj ab | Askx wi Kv̄ em̄ cōZōv̄b n̄t̄j gw̄j KMY mb̄t̄Ri v̄j ab mieivn Kti Ges t̄hs_ gj aib cōZōv̄b n̄t̄j tk̄qi Bmj Kti gj ab Mv̄b Kv̄ n̄q |
- 2) ms̄i w̄Z Zn̄wet̄j : cōZeQi ḡv̄dvi GKvU Ask tk̄qi t̄n̄v̄ vi ev gw̄j KM̄Yi ḡta ēEb bv Kti f̄w̄l t̄Zi Rb̄ m̄Aq Kti ivLv n̄q Zv̄K ms̄i w̄Z Zn̄wet̄j et̄j | GB A_ f̄w̄l t̄Z gj ab mmvte ēen̄vi Kv̄ n̄t̄q _v̄K |
- 3) Avgv̄bZ : ewYR'K e''vs̄Ki gj aib̄i GKvU , i "Zp̄Y em̄ K Drm n̄t̄Q Avgv̄bZ | e''vsK newfb̄ tgqit̄` (h_ vPj w̄Z, m̄Aqx, t̄qy) Avgv̄bZ M̄Y Kti _v̄K, hv Avgv̄bZKvixi v̄ GKt̄t̄ Zt̄j tbq bv | dt̄j e''vsK G A_ FY A_ ev w̄b̄t̄qM mmvte ēem̄t̄q Lw̄t̄q ḡv̄dvi AR̄ Kti _v̄K |
- 4) avi M̄Y : ewYR'K e''vsKmgn tK` lq e''vsK Ges Ab̄v̄b ewYR'K e''vsK, tj v nt̄Z FY mb̄t̄Z c̄t̄i | Avevi w̄m̄KDw̄i w̄U ev FYc̄t̄ w̄p̄q Kti I gj t̄ evRv i nt̄Z Zn̄wet̄j msM̄ Kti _v̄K |

10.4 ewYR'K e''vs̄Ki Av̄t̄qi Drmmgn

ewYR'K e''vsK Zvi ēem̄ nt̄Z newfb̄t̄te Av̄q Kti _v̄K, hv mb̄t̄ḡeYv̄ Kv̄ n̄t̄j v̄ |

- 1) FfYi mȳ : ewYR'K e''vsK ēem̄ cōZōv̄b I t̄f̄v̄3t̄` i FY t̄ q Ges GB FfYi weci x̄t̄Z mȳ M̄Y Kti _v̄K, hv Zv̄t̄ i Av̄t̄qi cōv̄b Drm |
- 2) w̄b̄t̄qM : ewYR'K e''vsK tk̄qi, FYc̄t̄, mi Kv̄i w̄m̄KDw̄i w̄U BZ w̄ j v̄fRbK Lv̄t̄Z w̄b̄t̄qM Kti I ḡv̄dvi AR̄ Kti _v̄K |
- 3) wej ev̄EvKvY : tḡv̄` c̄Y c̄t̄l qv̄i c̄t̄e ewYR'K e''vsK ēem̄t̄qit̄` i c̄t̄c̄ w̄b̄gq wej ev̄Ev Kti I A_ DcvR̄ Kti _v̄K |

- 4) e'vsK WdU, Utfj vim tPK ntZ cØß Kigkb : e'vsK WdU, Utfj vim tPK ntZ Kigkb nnmte cØßi Avq Kti _vßK |
- 5) thMthM : ewYR'K e'vsK gß°tj i Abßi vta nnfbethMthM (Correspondance) tmev cØvb Kti Kigkbi gva'tg A_DcvRß Kti _vßK |
- 6) j Kvi fvor : RbMY Ztß`i gj evb `vjj, Mnby BZ'w` e'vsKj Kti Rgv ivLßZ cßi | hví weci xßZ ewYR'K e'vsK mnwfñ PvR'Av`vq Kti _vßK |
- 7) cØßibazj : ewYR'K e'vsK gß°tj i ctßl nnfbazKvi cØßibazj K (Agency Service) tj bß`b Kti _vßK | thgb : tPK ev wetj i A_©Av`vq ev cwi tkva BZ'w | Gme KvßRi Rb e'vsK Kigkb Av`vq Kti, hv Ztß`i Avtqi Drm nnmte KvR Kti |
- 8) tkvvi μq-μepaq ga"-Zv : tkvvi μq-μepaq ga"-ZvKvix nnmte KvR Kti e'vsK Avq Kti _vßK |
- 9) ^et`kk K nnbgq : ^et`kk gj μq-μepaq Kti ewYR'K e'vsK gjvldv ARß Kti _vßK |
- 10) Avg`wb-i Bwb ewYR' : ^et`kk ewYR' I tj bß`b wb®ùÉßZ fngKv cij b Kti Kigkb ev mnwfñ PvR'nnmteI ewYR'K e'vsK Zvi Avtqi GKU Ask ARß Kti _vßK |
- 11) cØßqcî : AvßRßZK ewYR' Avg`wbKvi Kti cØßqcî (Letter of Credit) Bmj Kti ewYR'K e'vsK Kigkb Av`vq Kti _vßK |
- 13) AßQ : AßQ (Trustee) nnmte KvR Kti I e'vsK Kigkb Av`vq Kti _vßK |

10.5 ewYR'K e'vsK LißPi LvZ

ewYR'K e'vsK Zvi e'evi cwi Pvj bvi Rb mavi YZ wbgj wLZ LvZ, tj vßZ e'q Kti _vßK |

- 1) gß°tj i AvgbtZi Dci my cØvb
- 2) tKßiq e'vsK cØÉ avtii Dci my cØvb
- 3) Abv`b ewYR'K e'vsK ntZ MpxZ FßYi Dci my cØvb
- 4) KgßZPI KgßVxi teZb-fvZv I tevbvm cØvb
- 5) cwi Pvj K I e'e'vctki fvZv
- 6) wbixßPi wej
- 7) Abv`vqx FßYi gvgj v-tgvKv'i gvi Li"
- 8) Awdm Ntii I ,`vg Ntii fvor
- 9) ié I Ki
- 10) wegv wçgqvg

- 11) thM̄thM LiP thgb: W̄K, Zvi, tUj̄ tdb, tUj̄ · , d̄v̄, m̄BdU BZ̄w̄
 12) weÁvcb LiP
 13) KgP̄ixt̄ i c̄kP̄Y LiP

Abkjxj bx

ēub̄ beP̄ib̄ c̄k̄æ

- 1| ewYR'K ēvsK i Av̄q̄i Drm tKvb̄U?
 K. j Kvi f̄ov L. wegv̄ w̄c̄gq̄ig
 M. ié I Ki N. w̄bixP̄t̄Ki wej

- 2| c̄nZ̄w̄bK c̄i P̄j b̄q̄ ewYR'K ēvsKÑ
 i. c̄P̄i K̄t̄h̄ēq̄ K̄ti
 ii. m̄Aqx̄ w̄m̄te Rḡt̄b̄ Āt̄_P̄ Dci ḡb̄d̄v̄ t̄q̄
 iii. w̄k̄P̄v̄b̄ek̄ tm̄j̄ w̄ḡ c̄v̄b̄ K̄ti |
 w̄b̄Pi tKvb̄U m̄v̄K̄?

- K. i I ii L. i I iii
 M. ii I iii N. i, ii I iii

w̄b̄Pi D̄i x̄cK̄U c̄t̄o 3 bs c̄k̄k̄ D̄i `v̄l

tcv̄kv̄K ēemv̄q̄ i w̄dK m̄t̄ne w̄b̄q̄igZ Av̄SR̄ZK ewYR̄i m̄t̄_hȳ | Zvi ēemvi c̄l̄q̄R̄t̄b̄ mēv̄ ewYR'K
 ēvsK i mn̄q̄Zv̄ M̄ȳ K̄ti b̄ |

- 3| ewYR'K ēvsK i w̄dK m̄t̄n̄tei c̄t̄P̄ñ
 i. w̄t̄`w̄k̄ t̄muZv̄-w̄t̄muZvi t̄` b̄v̄-c̄v̄l̄ b̄v̄ c̄i t̄kv̄ta mn̄q̄Zv̄ K̄ti |
 ii. c̄L̄qc̄t̄ Bm̄j̄ K̄ti |
 iii. ḡb̄d̄v̄ ēĒb̄ K̄ti |
 w̄b̄Pi tKvb̄U m̄v̄K̄?

- K. i I ii L. i I iii
 M. ii I iii N. i, ii I iii

msiP̄B D̄i c̄k̄æ

1. ewYR'K ēvsK wēbḡt̄qi ḡvāḡ w̄nt̄m̄te w̄K̄mi c̄P̄j̄ b̄ K̄ti?
2. ēvsK K̄x̄f̄t̄e Āt̄_P̄ w̄b̄i v̄c̄Ēv̄ w̄t̄q̄ _v̄t̄K̄?
3. ewYR'K ēvsK RbM̄t̄Yi ḡt̄S̄ w̄K̄mi c̄ĒYz̄v̄ m̄j̄o K̄ti?

mRbkxj c̄k̄e

1| w̄ḡtmm kxj v t̄i v̄Rwi l̄ c̄Z̄w̄Z ēv̄st̄Ki D̄Pc̄t̄ Avm̄xb weavq w̄Z̄b Zvi `B c̄Z̄tek̄ tḡt̄ Av̄vd l̄ ḡj tkL̄t̄K Z̄t̄ i ēem̄v̄ t̄P̄t̄ mn̄th̄w̄MZvi nv̄Z ēmōt̄q t̄b| ḡj tkL̄ c̄t̄Ui GKRb Av̄SR̄ZK ēem̄v̄q̄ Ges tḡt̄ Av̄vd̄di ēem̄v̄U n̄t̄j v Anevmb c̄K̄t̄i , thL̄t̄b w̄Kbv Zvi tek eo As̄t̄Ki F̄t̄Yi c̄q̄v̄Rb n̄q̄ tm̄ Rb̄B Zvi w̄ḡtmm kxj v t̄i v̄Rwi l̄ i ki Yvc̄b̄enb| w̄Z̄b ej t̄j b th, Gf̄t̄eB Avḡv̄ t̄P̄ov̄ K̄v̄i t̄t̄ki ḡv̄b̄j t̄i t̄K̄ t̄mev̄ c̄v̄b̄ Ki t̄Z̄, RbM̄t̄Yi t̄mev̄B t̄Z̄ Avḡt̄ i K̄v̄R̄ |

K. t̄K̄v̄biU ew̄ȲR̄K̄ ēv̄st̄Ki tḡš̄j K̄ D̄t̄l̄ K̄?

L. ew̄ȲR̄K̄ ēv̄sK̄ w̄K̄t̄mi ḡv̄āt̄g Avḡv̄b̄Z m̄j̄ō K̄t̄i -ēv̄L̄v̄ Ki |

M. w̄ḡtmm kxj vi K̄v̄h̄ew̄j i ai b̄ w̄ētePb̄v̄q w̄Z̄b t̄Kbv ēv̄st̄Ki KḡR̄Z̄P̄Zv̄ ēȲv̄ Ki |

N. RbM̄t̄Yi t̄mev̄`v̄b̄B ḡj Z Avḡt̄ i K̄v̄R̄- w̄ḡtmm kxj v t̄i v̄Rwi l̄ i GB Dw̄³w̄t̄K̄ ḡj w̄q̄b̄ Ki |

2| ^ḡ w̄k̄t̄K̄ Rb̄v̄e k̄v̄q̄j v kebg eZ̄ḡv̄b̄ mḡw̄RK̄ Aēv̄i K̄v̄ w̄P̄š̄t̄K̄t̄i Zvi Mn̄bv̄mḡn̄ l̄ gj̄ "ev̄b̄ `w̄j̄ j̄ c̄t̄ w̄b̄t̄q̄ GKn̄U Aw̄_R̄ c̄Z̄v̄t̄bi c̄v̄ḡk̄©K̄v̄gb̄v̄ K̄t̄i b̄| tm̄L̄t̄b̄ Z̄t̄K̄ th c̄v̄ḡk̄t̄` q̄v̄ n̄q̄ Zv̄ w̄Z̄b̄ M̄Ȳ K̄t̄i b̄| w̄Z̄b̄ R̄ḡ μ̄t̄qi Rb̄` b̄M̄ A_©b̄t̄q̄ m̄v̄f̄vi h̄v̄l̄ q̄v̄i c̄t̄_ w̄Qb̄Z̄v̄B̄t̄qi w̄K̄v̄i nb̄ |

K. FYM̄t̄xZ̄t̄K̄ ēv̄st̄Ki m̄t̄_ FYM̄t̄Yi mḡq̄ K̄ L̄j̄ t̄Z̄ n̄q̄?

L. ms̄i w̄Z̄ Z̄n̄ēj̄ K̄? ēȲv̄ Ki |

M. k̄v̄q̄j v kebg Zvi gj̄ "ev̄b̄ `w̄j̄ j̄ c̄t̄ l̄ Mn̄bv̄i Rb̄` t̄Kbv ēv̄ēv̄ M̄Ȳ K̄t̄eb̄? ēv̄L̄v̄ Ki |

N. k̄v̄q̄j v kebg t̄K̄ `N̄b̄v̄U Gōt̄Z̄ Aw̄_R̄ c̄Z̄v̄b̄ K̄ f̄v̄ḡK̄ i v̄L̄t̄Z̄ c̄t̄i ? Av̄t̄j̄ w̄P̄b̄ Ki |

GKv` k Aa"vq e"vs‡Ki AvgvbZ

GB Aa"vq Aa"qtbi gva"tg Qv†-Qv†xiv e"vs‡Ki AvgvbZ ev Zn‡etji gj Drm m¤utK Áib j vf KitZ
cvi te| e"vs‡Ki weifbaei tbi mmvtei cwi PwZi mv‡_ mv‡_ e"vs‡K mmve tLvj v I eÜ Kivi cxiZ m¤utK©
Av‡j vPbv Kiv ntq‡Q| ZvQvovI bZb bZb e"vs‡Ks cY" we‡kl K‡i AvajbK I B‡j KUibK e"vs‡Ks cY"
m¤utK©ek` avi Yv j vf KitZ cvi te| GB Aa"v‡q Qv†-Qv†x‡ i B‡j K‡UibK e"vs‡Ks Gi wKQz c‡Y" i mv‡_
cwi Pq Kiv‡bvi D‡` "M tbqv ntq‡Q|



GB Aa"vq ciV tk‡l Avgiv-

- e"vsK Avgvb‡Zi D‡i k" i "Zj Rvb‡Z cvi e|
- e"vsK mmvtei aib Ges mmve tLvj vi cxiZ Rvb‡Z cvi e|
- AvajbK e"vs‡Ks tmev cxiZ Rvb‡Z cvi e|

11.0 mPbv

e̥vsk e̥emvi Zn̥etj i gj Drm Avgv̥bZ| e̥vst̥Ki Avgv̥bZ ev tj b̥` b mvavi YZ Mö̥t̥Ki w̥f̥b̥ei Kg mn̥v̥tei gvḁtg c̥w̥i Pw̥i Z nq| Mö̥nK Zvi c̥l̥qv̥Rbg̥t̥Zv A_©PK ev Ab̥v̥b̥ e̥vsk c̥t̥Y̥i gvḁtg Dt̥E̥v̥j b Ki‡Z c̥v̥ti |

11.1 e̥vsk Avgv̥b̥t̥Zi D̥t̥i k̥` i "Zj

e̥vsk Avgv̥bZ ev mn̥v̥tei D̥t̥i k̥` i "Zj Mö̥nK ev Avgv̥bZKvi xi tc̥l̥vc̥t̥U GKai t̥bi, Avevi e̥vst̥Ki tc̥l̥vc̥t̥U w̥f̥b̥eai t̥bi nq| Avevi e̥w̥oK A_©w̥Zi t̥¶t̥i | e̥vsk Avgv̥bZ w̥KQy f̥w̥gKv cv̥j b K̥ti | 11.1 bs Q̥t̥K G̥t̥j v ms̥t̥¶t̥c Av̥t̥j vPbv Kiv nt̥j v:

Mö̥t̥Ki Rb̥`	e̥vst̥Ki Rb̥`	e̥w̥oK A_©w̥Zi Rb̥`
1) At̥_P w̥b̥i v̥c̥E̥v̥	1) Avgv̥bZ Mö̥Y	1) m̥Aq̥c̥E̥Yz̥v̥ m̥p̥o
2) e̥emw̥qK t̥j b̥` b̥	2) w̥e̥b̥t̥q̥M	2) c̥l̥R ev̥ gj̥ ab̥ Mv̥b̥
3) F̥t̥Yi my̥eav̥	3) ^e̥t̥` w̥k̥K w̥e̥b̥g̥q̥	3) w̥e̥b̥t̥q̥M I Drc̥v̥` b̥
4) S̥Kn̥xb̥ w̥e̥b̥t̥q̥M		4) Av̥šRw̥ZK ew̥YR̥
5) t̥mev̥ AR̥B̥		
6) Aw̥Zvi³ At̥_P c̥l̥qv̥Rb̥ w̥g̥Uv̥t̥b̥v̥		

QK bs 11.1: e̥vsk Avgv̥b̥t̥Zi D̥t̥i k̥`

K) Mö̥t̥Ki Rb̥`

- 1) At̥_P w̥b̥i v̥c̥E̥v̥ : Avgv̥bZKvi x̥` i D̥t̥i A_©e̥vst̥K w̥b̥i v̥c̥t̥` ms̥t̥¶Y Kiv e̥vsk mn̥v̥tei Ab̥Zg D̥t̥i k̥` |
- 2) e̥emw̥qK t̥j b̥` b̥ : e̥vsk bM̥` A_©I w̥f̥b̥e̥e̥vsk c̥t̥Y̥i gvḁtg e̥emw̥qK t̥j b̥` b̥ m̥úb̥e̥ K̥ti | thgb̥: t̥PK, w̥e̥b̥g̥q̥ w̥ej ev̥E̥v̥Kv̥Y, e̥vsk W̥dU BZ̥w̥` |
- 3) F̥t̥Yi my̥eav̥ : e̥vsk Pj w̥Z, ^v̥q̥ mn̥v̥tei gw̥j K̥t̥` i c̥l̥qv̥R̥t̥b̥ FY c̥o̥v̥b̥ K̥ti _v̥t̥K̥ | d̥t̥j G my̥eav̥ cv̥l̥ q̥v̥i D̥t̥i k̥` I e̥vsk mn̥v̥te t̥L̥j v̥ c̥l̥qv̥R̥b̥ |
- 4) S̥Kn̥xb̥ w̥e̥b̥t̥q̥M : e̥vst̥K Uv̥Kv̥ Rgv̥ i v̥L̥t̥j w̥b̥` @ nv̥t̥ my̥ cv̥l̥ q̥v̥ h̥v̥q̥ | t̥kv̥v̥i ev̥Rv̥t̥i i w̥e̥b̥t̥q̥v̥t̥Mi g̥t̥Zv̥ GUv̥ S̥Kc̥Y̥b̥q̥ | Zv̥B Gv̥U GKv̥U S̥Kn̥xb̥ w̥e̥b̥t̥q̥M |
- 5) t̥mev̥ AR̥B̥ : mn̥v̥te t̥L̥j vi Kvi t̥Y e̥vsk Zvi Mö̥t̥Ki b̥v̥b̥wea t̥mev̥g̥j K̥K̥h̥` c̥o̥v̥b̥ K̥ti, hv̥ mn̥v̥te t̥L̥j vi Rb̥` Ab̥t̥c̥i Yv̥ mn̥v̥te Kv̥R̥ K̥ti |
- 6) Aw̥Zvi³ At̥_P c̥l̥qv̥Rb̥ w̥g̥Uv̥t̥b̥v̥ : e̥vsk Zvi Mö̥t̥K̥t̥K̥ Pj w̥Z mn̥v̥te Rgv̥Zvi³ A_©D̥t̥E̥v̥j t̥bi my̥eav̥ w̥t̥q̥ _v̥t̥K̥, hv̥ e̥vsk mn̥v̥te ms̥t̥¶Y K̥i‡Z Rb̥MY‡K̥ Av̥Kó K̥ti |

L) eጀs‡Ki Rb"

- 1) AvgvBZ MጀY : weጀfbœnmvtei gvaጀg RbM‡Yi mጀAZ A_©AvgvBZ nmvte MጀY K‡i eጀsK Zvi Znwej MVb K‡i |
- 2) weጀbtqM : Mጀ‡Ki KvQ t‡K AvgvBZ MጀY K‡i eጀsK weጀfbœj vfRbK LvtZ weጀbtqM K‡i _v‡K | mጀZi vs jvfRbK weጀbtqM ibv‡Z KiI eጀsK nmvtei Ab"Zg D‡I k" |
- 3) ^et` v‡K weጀbgq : eጀsK ^et` v‡K g‡i I eጀemv K‡i _v‡K, hvi Rb" MጀK‡K KL‡bv KL‡bv nmve Lj ‡Z nq |

M) RvZxq A_©mZi Rb"

- 1) mጀqc‡YZv mjo : eጀsK nmve tLvj vi gvaጀg RbM‡Yi g‡a" mጀqc‡YZvi mjo nq |
- 2) c‡R ev gj ab MVb : eጀsK nmvtei gvaጀg Aj m weጀP‡B mጀq, t‡j v c‡AvfZ ntq gj ab mjo K‡i _v‡K |
- 3) weጀbtqM I Drcv` b : eጀsK nmvtei gvaጀg weጀbtqM ejx c‡q, hv cieZ‡P‡Z t‡ki Drcv` b I A_©mZK c‡p‡x‡Z „i"Zc‡Y‡f‡gKv ti‡L _v‡K |
- 4) Kg‡s"v‡b : A_©mZK Db‡tbi mv‡_ mv‡_ Kg‡s"v‡bi m‡hvM K‡i _v‡K |
- 5) AvšR‡ZK ewYR" : eጀsK nmvtei gvaጀg Avg` v‡b-i B‡b ewY‡R" AskMጀY K‡i AvšR‡ZK ewYR" chvi K‡i _v‡K |

11.2 eጀsK nmvtei c‡Kv‡f"

Mጀ‡Ki Pwn`v Abjhvqx eጀsK weጀfbœc‡Kv‡i i nmve tLvj vi eጀe"v i‡L| gv‡t i Rv‡eKv, c‡q‡Rb, mgq Ae"v‡b Ges Pwn`v Abjhvqx eጀsK nmvtei v‡g‡i v‡Zfvte c‡Kv‡f" Kiv hvq |

- 1) Pj v‡Z nmve
- 2) mጀqx nmve
- 3) v‡q‡i nmve

GB v‡Zb aitbi nmve Qvovl eጀsK Ab" thme nmvtei myav c‡v‡b K‡i Zv v‡g‡fc:

- 4) v‡j mጀqx nmve
- 5) wegv mጀqx nmve
- 6) ^et` v‡K g‡i mጀqx nmve
- 7) v‡N‡c‡RU tcbkb v‡g nmve
- 8) FY AvgvBZ nmve
- 9) t‡i v‡WU d‡i b K‡i v‡Y v‡N‡c‡RU nmve (RFCD)

- 1) Pj wZ wnmve : th wnmvei gva tg cÖZ b ev mBñtn hZevi Lyk UvKv Rgv ivLv hvq Ges cÖqvRbgfZv PwnevgvT hZevi Lyk UvKv DfEvj b Kiv hvq, ZvK Pj wZ wnmve (Current Account) etj | eemvqxt i Rb G wnmve myearbK Ges G wnmve mvavi YZ tKvtbv my cÖvb Kti bv | GB wnmve RgwZwi 3 UvKv DfEvj b Kiv thtZ cvti |
- 2) mÄqx wnmve : th wnmvei gva tg cÖZ b ev mBñtn hZevi Lyk UvKv Rgv ivLv hvq, wKš' i ay mBñtn `Bevi ev wbqg Abjhvqx UvKv DfEvj b Kiv hvq, ZvK mÄqx wnmve (Savings Account) etj | mvavi YZ Aeemvqx wbw 0 Avtqi RbMY mÄtqi DfI K G wnmve Lj _vK| G wnmve evisK -t nvi my cÖvb Kti _vK| Zte AvRKyj tKvtbv tKvtbv evisK UvKv Rgv ev tZyj vi evcvti wbqSY KitQ bv |
- 3) -vqx wnmve : GKwU wbw 0 mgtqi ev tgqvt i Rb th wnmve tLj v nq, ZvK -vqx wnmve (Fixed Deposit) etj | -vqx wnmve mvavi YZ GK gvm, wZb gvm, Qq gvm, 1 eQi, 2 eQi, 5 eQi BZw tgqvt i Rb UvKv Rgv ivLv nq | G wnmve evisK D"p nvi my cÖvb Kti Zte tgqvt cWZP AvfM MñK Zvi UvKv DfEvj b KifZ cvti bv | Zte wektl cÖqvRtb DfEvj b KifZ cvt, Zte tmtpqf i MñK tKvtbv my cvt bv |
- 4) -j mÄqx wnmve : -j I Ktj tRi QvT-QvT x i mÄtqi cÖYZv epxi DfI K G-RvZxq wnmve tLj v nq | wkpv_xPv ZvT i mÄZ UvKv G wnmve Rgv ivLtz cvti |
- 5) wegy mÄqx wnmve : G wnmvei gva tg mÄqx wnmve Ges Rxeb wegyi myearl cvl qv hvq | GKwU wbw 0 cwi gyY A_ AvgibZKvix i D3 wnmve Rgv ivLtz nq | D3 Rgv UvKv Dci cÖB mt i wKQzAsk nZ wCqgqg ev` t` qvi ci AvgibZKvixi brtg tgvU AstKi wegy Kiv nq Ges MñK D3 wegyi myear tfwM Kti |
- 6) ^et` wK gji wnmve : ^et` wK gji ARDKvix thtKvtbv eW3 ev cÖZob G RvZxq wnmve Lj _vK| G-RvZxq wnmve GKgvT ^et` wK gji t j bt` b ntq _vK |
- 7) WtcwRU tcbkb w-g wnmve : G wnmvei gva tg cÖZ gvtm wbw 0 mgtqi gta wbw 0 cwi gyY UvKv Rgv wtz nq | G fvt eNqgqvt UvKv Rgv Kti Ges tgqv tkfI GKKv xb wftZ my mn mKj UvKv tdiZ t` qv nq | cÖZ gvtm 100, 200, 500 UvKv t_ki thtKvtbv AstKi mvBwnK ev gwmK Rgv GKwU wbw 0 mgqvtS-mj mn RgvKvix K tdiZ t` l qv nq | gji webtqMKvix i Rb GUv GKwU wektl i "Zi enbKvix wnmve cwi wZ |
- 8) FY AvgibZ wnmve : tKvtbv eemvqx, wKicwZ ev Ab thtKvtbv FyMbxZv evisK nZ FY MñY Kitj evisK bM Aft_cFY cÖvb bv Kti tPfKi gva tg UvKv cÖvb Kti | FyMbxZv Zvi cÖqvRb Abjhvqx D3 wnmve nZ tPK tKtU UvKv DfEvj b KifZ cvti |
- 9) t i wntwU dfti b Ktj i wK wntcwrU wnmve mvavi YZ tmme evsj vt` wK bvMii Kf i Rb Zwi , hvv wbqngZ weft k mdi Ktj b | ^et` wK mdfti mi Kwi ^et` wK gji eemvqxi tKvU AfbK mgq wbqngZ mdi Kvix i Rb chB bv nl qvq GB wnmve wektl fngKv ivL | mvavi YZ Avg wbl i BwbKvixi v Ges weft wK tKvubbi mt_ eemvqK Ges Dct` kgj K tmeq wbh3 eW3 eMGB wnmve myear wbftq _vK |

11.3 eጀstK ወንጻቸው ተLj vi tPfī መተP

ትZgvi AvtKcītK AtbK eጀstK t`Lj thZ cīte| Zg ወምናS-ቤtj th eጀstK GKU ወንጻቸው Lj te| አKŞ' Krfite ወምናS-tbte th tKib eጀstK Kx aitbi ወንጻቸው Lj te? eጀstK ወንጻቸው ተLj vi cīte መተPbV Kiv DIPZ|

- 1) eጀstKi Ae-ib : AvgvBZKvix mwari YZ ወንጻቸው ተLj vi cīte Zvi eጀemwqK tK`-rj ev ዘR-^ eም-ib BZ-^ i mw_ eጀstKi Ae-ib (Location of Bank) መተPbV Kti _tK|
- 2) `PZv : eጀstKi KgPvixt i `PZv eጀstK ወንጻቸው ተLj vi GKU Ab-Zg መተP” መlq| `PZv eጀstKi gta” th eጀstKU Kg Mo mgta tmev cōib Kti tZ cīt tmu teik `P|
- 3) eūgJx tmev : th eጀstK eūgJx tmev cōib Kti ወንጻቸው ተLj vi tPfī tm eጀstKB DcThMx|
- 4) ^et` wK መbq : GKU eጀstKi mKj kvLj ^et` wK gy i መbq tmev AskMöY Kti tZ cīt b| tZgvi hw` ^et` wK gy i መbq tmev cōqRb nq, Zte th eጀstK ^et` wK gy i መbq tmev AbgWZcÖB tmb eጀstKB ወንጻቸው ተLj vi DIPZ|
- 5) mbvg : eጀstKi mbvg ወንጻቸው ተLj vi tPfī መtKl fīgKv cīt b Kti _tK| th eጀstK mevi cīwPZ Ges AtbK w_ tbi cīvZb, tmb eጀstKi mbvg fvtj v|
- 6) kvLj : AiaK kvLvm-úbae eጀstK MönKtK Rb” DcThMx|
- 7) Zwj Krfy^ eጀstK : evsj w_ k eጀstK t`tki tK`-q eጀstK መtme fvtj v fvtj v eWYIRK eጀstKtK Zwj Krfy^ eጀstK (Scheduled Bank) ወንጻቸው tKZ t`q| AZwj Krfy^ eጀstKi tPfī Zwj Krfy^ eጀstK mevi ዘKU AiaK wbi cīwPZ መtme wetePZ nq|
- 8) FYmjeav : thme eጀstKi FY cōtbi bñZ AtcPñKZ bgbxq, tmev eጀstK AtcPñKZ c0` bxq|
- 9) my : th eጀstKi AvgvbtZi my D”P Ges F”Yi my -t, tmev eጀstK MönKtK KtQ teik MönYxq|
- 10) tmev Dci PvR^ . t PvR^AiaK tmev c” wBkvix eጀstK ወንጻቸው ተLj vi Rb” DĒg|
- 11) Btj ±bK eጀstKs tmev : thme eጀstK Abj wBb, Gb eñA eጀstKs, GñUGgn Ab”b” eጀstKs cY ev tmev cōib Kti, Zw_ tK AvRKvj MönKMY teik መtPbVq wbt”Qb|

11.4 eጀstK ወንጻቸው ተLj vi cīwPZ

MönK Zvi Pwn`v Ges DfīK Abjwqz eጀstK መwfbæi Ktgi ወንጻቸው Lj tZ cīt b| eጀemw cīwPj bñq hLb cñmsL”K tñ bñ b Ges eo AstKi tñ bñ b nq, ZLb Pj wZ ወንጻቸው ተLj vB MönKtK Rb” DĒg| ZvQov tñ bñ b Ges mñaq DfītK” e”w”MZ chñq mñaq ወንጻቸው ተLj vB tñq| Zte iaytgqw` mñtqi tPfī MönK tgqzw` ወንጻቸው Lj _tKb| G Qovil thtKtbr ai tbi ወንጻቸው ተLj vi tPfī MönKtK cñtgB MönK cīwPZ dg”cñY Kti tZ nq| 11.1 bs wPfī GKU MönK cīwPZ di tgi bgbw cñkZ ntj v| GB dtg” mwari YZ MönK Zvi | Zvi tñ bñ b mñutKw_ Z Z_ Ztj ati b :

- MönKtK bñq
- Avtqi Drm
- RvZxqZv mb” cñ / cñmtcñtU” Kic
- MönKtK tckv

- AvgvbtZi cwi gyY
 - eZ@vb w/Kvbv
 - -\qz w/Kvbv
 - Kg©tj i w/Kvbv
 - thwMtfhvtMi bZw`

	জনতা বাংলা লিমিটেড <small>প্রক্ষেপ</small> বিশ্বাস পোষণ আবেদন করুন বৃক্ষ বিশ্বাস
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QK bs 11.1 : GKwJ MönK cwi wPwZ di tgi bgjpw

11.5 e"vsK unme eÜ Kivi cxiZ

Mön̄ki wnmve eÜ Kivi tPit̄ Ki Yxq wbgieſc :

1) **Wnme eÜ Kivi Abtivacî** (tKyrúmbi tPitî Abtivg` Z mfví Abtivacî)

2) AeጀeÜZ tPKeB, cmeB, tWleU/tμWU KwW©di Z w`‡Z nte|

tKv‡bv ai‡bi FY bv _vK‡j Mön‡Ki Ab‡i‡ai tc‡‡Z eጀsK nmvewU eÜ K‡i †`q|

11.6 B‡j KUlbK eጀsK‡qi wewfbœcY I tmev

KwúDUvi Ges B‡j KUlbK `e`w` i DbuZ I AvajbKvqtbi mv‡_ mv‡_ eጀsKs eጀemv‡qI wewfbœ i K‡gi B‡j KUlbK ctYi Awefpe NtU| AvajbK netkji Zv‡j Zv‡j evsj v‡`kI B‡j KUlbK eጀsKs t¶‡† tek AM‡ni ntq‡q| GB tmevi t¶‡† 24 NÈv eጀsKs-tmev cvl qvi mjhvM _v‡K| Gervi Avgiv B‡j ±lbK eጀsKs tmevq wKQzctYi mv‡_ cwiPZ ne|

1) tWleU KwW© tμWU KwW©

2) GwUGg

3) tdbv eጀsKs

4) GmGgGm eጀsKs

5) Buvi †bU eጀsKs

6) Gwib ei‡A eጀsKs

7) Kj tmvUvi

1) tWleU KwW© tμWU KwW©

Guv GKai‡bi B‡j KUlbK c‡‡K KwW©hv eጀsK Zvi Mön‡Ki Rb` Bmj K‡i _v‡K| GB Kv‡WP gva‡tg bM` UvKv QrovB MönK tKbv-KvUv Ki‡Z c‡‡i Ges c‡‡qR‡b GwUGg tg‡kb t‡K bM` UvKv D‡Ejy b K‡i‡Z c‡‡i| eጀstKi nmv‡te UvKv _vKv mv‡ct¶ GB tWleU KwW©eጀenvi Kiv hvq| tWleU KwW© tμWU Kv‡WP g‡‡ c‡‡b cv‡K GB th‡b‡Ri nmv‡te Rgv _vK‡j B tKej tWleU KwW©eጀenvi K‡i t`vKv t‡K tKbv-KvUv Kiv hvq, wKŠ nmv‡te Rgv bv _vK‡j I tμWU Kv‡WP gva‡tg ewK‡Z gvj vgvj µq Kivi mjhvM _v‡K| tμWU KwW©GKai‡bi eጀw³MZ FY, hv wB` mgqv‡S-MönK‡K my mn cwi‡kva Ki‡Z nq| G t¶‡† eጀstK nmv‡te _vKvi eva‡evaKZv tbB|



Qne: tWleU KwW© tμWU KwW©

2) GwUGg

GwUGg (Automated Teller Machine) GKai‡bi B‡j KUlbK hŠi hvi gva‡tg MönK eጀstKi KgPvixi Dcw‡nZ Qrov c‡‡qK wKQz‡j bt`b K‡i‡Z c‡‡i | thgb : UvKv D‡Ejy b, nmv‡tei weeiYx, UvKv ev tPK Rgv BZ`w` | my‡is 10-5Uv Awdm UvB‡gi evB‡i i mg‡qI GB tg‡kb‡bi gva‡tg bM` UvKv tZyj v hvq|



Qne: GwUGg

3) tdb ēvsk̄s

tUj tdb ēvsk̄s GKai tbi ēvsk̄s-tmev, hvi gvātg MōnK ēvsk̄s tj b̄` b tdb tbi gvātg m̄aúbœKt̄i _v̄K| Gt̄P̄t̄ M̄nt̄Ki cwi Pq mZ̄Zv c̄l qvi ci Gai tbi tmev t` lq nq|



Qne: tdb ēvsk̄s

4) GmGgGm ēvsk̄s

tḡevBj GmGgḠmi gvātg newfbœēvsk̄s-tmev c̄v̄b Ki v̄K GmGgGm ēvsk̄s (SMS Banking) et̄j | thgb: mn̄v̄tei w̄Z̄, tPKeB̄t̄qi Rb Ab̄t̄va BZ̄w̄ |



Qne: GmGgGm ēvsk̄s

5) B̄Uvi t̄bU ēvsk̄s

B̄Uvi t̄bU ēvsk̄st̄qi gvātg MōnK ēvst̄Ki GKUJ v̄bivc̄ I t̄qemvBU (Website) bvg Ges c̄v̄l qW̄v̄i v̄bemÜZ n̄q _v̄K| h̄vh_ Z_ c̄v̄t̄bi ci MōnK c̄v̄exi th̄Kv̄t̄b̄v̄ c̄S̄-t̄_t̄K th̄Kv̄t̄b̄v̄ mgq Zvi mn̄v̄tei weei Yx, Zn̄ej v̄b̄v̄š̄, wej c̄v̄bmn Ab̄v̄b̄ tj b̄` b B̄Uvi t̄b̄t̄Ui gvātg Ki t̄Z c̄v̄t̄i |



Qne: B̄Uvi t̄bU ēvsk̄s

6) Gi ēvsk̄s

Gi gvātg MōnK GK RvqM̄q A_ev GKUJ kvLq mn̄v̄e L̄j t̄_t̄ki Ab̄ th̄Kv̄t̄b̄v̄ kvLq Zvi tj b̄` b Ki t̄Z c̄v̄t̄i | thgb: XvKvq avbgwÜt̄Z ēvst̄Ki kvLq mn̄v̄e L̄j P̄EM̄t̄g ēvst̄Ki th̄Kv̄t̄b̄v̄ kvLq tj b̄` b Ki t̄Z c̄v̄t̄i |



Qne: Gi ēvsk̄s

11.7 AvajbK | B̄t̄j KUibK ēvsk̄s ēēv̄, Zvi f̄uel̄r | ēv̄sj v̄t̄ k

B̄t̄j KUibK ēvsk̄s ēēv̄ eZ̄@v̄t̄b̄ t̄_t̄ki c̄Z̄S-Āt̄j -t̄ mḡt̄q A_©v̄b̄v̄š̄, wēt̄ k t̄_t̄K Av̄v̄ t̄i ḡt̄UÝ weZi Ymn 24 N̄Ev ēvsk̄s-tmev gvb̄t̄l i Kv̄t̄Q tc̄t̄Q w̄t̄Q| Gt̄Z c̄ōgKf̄v̄te eo Ast̄Ki A_©webtq̄t̄Mi c̄lq̄Rb n̄q| Aek̄ cieZ̄P̄Z Kugkb, m̄wF̄m Pv̄t̄R̄P gvātg -t̄ msL̄K `¶ Kḡ gvātg AwaKZi

Rb̄t̄Mv̄ôxt̄K t̄mev c̄l̄vb Kiv m̄d̄e nq | GB ēv̄s̄Ks ēē-v̄ `xN̄gqf̄` t̄mev Ges Avq mev̄ K t̄_t̄KB
 myeavRbK nq etj eZ̄gvt̄b c̄l̄_exi Ab̄vb t̄_t̄ki ḡt̄Zv evsj v̄_t̄kI B-ēv̄s̄Ks ēv̄cK Rb̄ic̄l̄Zv j v̄f
 Kit̄Q | `t̄-`t̄-t̄S-epr Rb̄t̄Mv̄ôxi Kv̄t̄Q ēv̄s̄Ks-t̄mev tc̄t̄Q t̄_qvi t̄_t̄t̄t̄ Bt̄j KUlbK ēv̄s̄Ks AM̄x f̄ngKv
 cv̄j b Ki t̄Q | Avkv Kiv hv̄q, f̄w̄l̄ `t̄Z GB ēv̄s̄Kē-v̄ evsj v̄_t̄k Avi I m̄d̄c̄l̄wi Z Ges abx-Mv̄i e, v̄k̄l̄Z-
 Auk̄l̄Z mKj Rb̄t̄Mv̄ôxt̄KB Zvi t̄mev tc̄t̄Q w̄_t̄Z cv̄t̄e | 24 N̄Ev āti B GKRb M̄nK c̄l̄q me ai t̄bi
 ēv̄s̄Ks-t̄mev tc̄t̄Z cv̄t̄i weavq Kḡē-M̄nKt̄i Kv̄t̄Q GB t̄mev w̄_t̄b w̄_t̄b Rb̄ic̄l̄ n̄t̄q D̄t̄Vt̄Q |
 c̄l̄Z̄h̄w̄MZvgj K evRv̄t̄i B-ēv̄s̄Ks t̄mev ewsj v̄_t̄k m̄-v̄ I mnR j f̄ n̄l̄qv̄q ēv̄s̄Ks-t̄mev M̄oYKvix
 M̄nKē` w̄_t̄b w̄_t̄b GB t̄mevi w̄_t̄k t̄_t̄ki weavfb̄Ask t̄_t̄K Avi I AvM̄x n̄t̄q DV̄t̄Q Ges B-ēv̄s̄Ks-t̄qi
 Rb̄ic̄l̄Zv evsj v̄_t̄k f̄w̄l̄ `r D̄34j etj c̄l̄xqgv̄b nq |

Ab̄kxj bx

ēu v̄bePib c̄k̄e

1 | M̄n̄t̄Ki Rb̄ ēv̄s̄K Avgv̄b̄t̄Zi D̄t̄l̄K̄ t̄Kv̄b̄U?

K. F̄t̄Yi myeav

L. gj ab M̄v̄b

M. weavt̄qM

N. ^et̄_v̄K weavbgq

2 | wec̄`ḡȳ3 Uv̄Kv̄ weavt̄qM̄i v̄_vb t̄Kv̄b̄U?

K. ēemv̄q

L. tk̄qvi evRv̄i

M. ēv̄s̄K

N. temi Kwi c̄l̄Z̄v̄b

v̄b̄t̄Pi D̄i xCKU c̄t̄o 3 | 4 bs c̄l̄ki D̄Ei `v̄l̄

v̄ḡUz eoqv̄ Zvi c̄wi evi mn K· evRv̄t̄i teor̄t̄Z hv̄b | tmLv̄b hveZxq ēq w̄Zib Bt̄j KUlbK ēv̄s̄Ks Kv̄t̄W̄
 gvāt̄g m̄d̄ub̄eK̄t̄i b | Kv̄t̄W̄ m̄ĀZ Uv̄Kv̄ d̄i t̄q Ḡj w̄Zib Zvi fvB̄t̄K Zvi ēv̄s̄K mnv̄t̄e Uv̄Kv̄ Rgv̄ Ki t̄Z
 etj b | AZci w̄Zib w̄KQy Uv̄Kv̄ D̄t̄Ej b K̄t̄i b Ges `ȳb ci c̄wi evi m̄t̄gZ teor̄t̄b̄ tkl̄ K̄t̄i Xv̄Kv̄q w̄d̄t̄i
 Av̄t̄mb |

3 | v̄ḡUzeoqv̄ v̄b̄t̄gi t̄Kv̄b gvāt̄g Uv̄Kv̄ D̄t̄Ej b K̄t̄i w̄Q̄t̄j b?

K. t̄dv̄b ēv̄s̄Ks

L. ḠUUGg

M. GmGgGm ēv̄s̄Ks

N. B̄Uvi t̄bU ēv̄s̄Ks

4 | v̄ḡUzeoqv̄ mdi dj c̄l̄-n̄t̄qM̄j N̄

i. B̄Uvi t̄bU ēv̄s̄Ks t̄qi gvāt̄g

ii. t̄dv̄b ēv̄s̄Ks t̄qi Kj v̄t̄Y

iii. GmGgGm ēv̄s̄Ks t̄qi mnv̄qZv̄q

v̄b̄t̄Pi t̄Kv̄b̄U m̄v̄K?

K. i | ii

L. i | iii

M. ii | iii

N.i, ii | iii

msnB DĒi c̄kœ

- K. ēvsk t̄Kvb mnm̄te my c̄vb Kiv nq bv?
 L. ēvsk t̄Kvb mnm̄te M̄nK b̄w̄ 0 mḡtqi c̄te my mn UvKv D̄Ej b KtZ cvi te bv?
 M. ^et̄ w̄K gy i mnm̄te GKḡl̄ Kvi tj bt̄ b n̄tq _yt̄K?
 N. t̄Kvb&Bt̄ ±bK ēvsk c̄Yi Rb̄ ēvsk mnm̄ve _vKvi Āek̄KZv tbB?

mRbkxj c̄kœ

- 1| Rb̄e Aw̄i d XvKvi GKRb ēemvqx | 0Rv̄te` ēvsk0 - G Zvi GKU mnm̄ve ītq̄Q | hv t̄_t̄K w̄Zib hZevi
 B̄Qv UvKv Zj t̄Z cvi b | w̄Zib GKevi teov̄Z P̄EM̄g hvb | ZLb n̄Vr tek m̄q ēemvqxK cY c̄vb | H
 ēvsk t̄Kj v̄tY w̄Zib Zv mḡqgt̄Zv w̄Kbt̄Z mḡ_nb | evsj v̄t̄ki th̄Kv̄tbv t̄Rj vq Zv̄t̄ i kvLv ītq̄Q |
 Zt̄e t̄Kv̄tbv Kv̄t̄W̄P ēēv̄tbB |
 K. ēvsk ēemv̄qi Zn̄et̄j i gj Drm Kx?
 L. ēvsk t̄mev Aw̄i t̄di t̄Kvb aībi mnm̄ve ītq̄Q? ēvL̄v Ki |
 M. 0Rv̄te` ēvsk0-G Rb̄e Aw̄i t̄di t̄Kvb aībi mnm̄ve ītq̄Q? ēvL̄v Ki |
 N. ēvsk t̄Kj GKU t̄mev Aw̄i t̄di ḡt̄Zv ēemvqx̄t̄ i KvR̄t̄K mnR Kt̄i t̄ q-Dw̄3W̄ gj v̄qb Ki |

2|

		^kj x ēvsk	t̄ksLb ēvsk
t̄mev v̄t̄bi c̄xw̄Z cY mḡn̄	=>	mbvZb c̄xw̄Z	K̄p̄uDUv̄i ēvsk t̄W̄eU Kv̄W̄ t̄μ̄W̄U Kv̄W̄ GmGgGm c̄xw̄Z Gib ēvsk
Kvh̄ug i i "	=>	2005 mv̄j	2005 mv̄j
c̄w̄i Pv̄j bv̄ ēq (ēQic̄Z)	=>	2 t̄Kw̄U	2 t̄Kw̄U
j v̄f	=>	50 j ¶	80 j ¶

eZḡt̄b ^kj x ēvsk t̄q̄i c̄w̄i Pv̄j Kiv 0t̄ksLb ēvsk0-Gi ḡt̄Zv t̄mev Pv̄j yKiv t̄Z Pv̄t̄Q |

- K. t̄K f̄t̄j v̄w̄YR̄K ēvsk t̄K Zv̄j Kv̄f̄3 ēvsk mnm̄te ^KUZ t̄ q?
 L. t̄Kvb aībi mnm̄ve L̄j̄ negvi myeav̄l c̄l qv hv̄te? ēvL̄v Ki |
 M. t̄msLb ēvsk t̄Kvb aībi ēvsk t̄mev Pv̄j yAv̄t̄Q? ēvL̄v Ki |
 N. ^kj x ēvsk G t̄ksLb ēvsk t̄mev Pv̄j yKiv KZUKz h̄ȳ3h̄ȳ3 n̄te et̄j ḡt̄b Ki?
 w̄et̄kH̄ Ki |

Øv` k Aa``vq

e``vsk | MönK

GB Aa``vq cvtVi gva``tg wkpqv_ñv e``vsk KZK MönKtK cō Ë mewfbœi Kg tmev m¤útK¤avi Yv j vf Ki te|
ZvQov e``vsk cñZ MönK Ges MönKi cñZ e``vsk cñZ tKi `vq `wqZj m¤útK¤iKQv Ávb j vf Ki tZ
cvit te| GB Aa``vq cvtV wkpqv_ñv e``vsk mnmtfei tMvcbxqZv iqv Qovl tPK m¤útK¤Rvb‡Z cvit te|



GB Aa``vq cvtV tk‡l Avgiv-

- e``vsk | MönK m¤útK¤ aib Ges ci ``v‡i cñZ `wqZj Rvb‡Z cvit e|
- e``vsk mnmtfei tMvcbxqZv m¤útK¤Rvb‡Z cvit e|

12.0 mPbv

e^ovsK I Mön^tKi Av^{-v} I wekjmB e^ovsKs e^oemvi gj gši hv e^ovsKs e^oemvi wfEgj | GB m^oúK^omZZv, wbôv I wekjtmi Dci wbfp Kti ^Zvi nq Ges GB m^oútK^o AebwZ ¶ZKi e^oemwqK cwi YvZ tUtb Avtb |

12.1 e^ovsK I MönK m^oútK^o aib

e^ovsKs e^oemvtq ij B e^w³, Ktc^ti kb A_ev tKv^oúwb^tK e^ovsKvi ej v nq | tZgib MönK ej tZ H e^w³tKB e^osvq, whib e^ostKi th^tKv^tbv ai tbi mmve A_ev Ab^vb^t tmevi gva^otg H e^ostKi mvt_ hy³ | e^ovsK e^oemvtq MönK^tK c^o E tmev I Kvheewj tK wfE Kti e^ovsK-MönK m^oúK^obgij wLZ `wó^tKvY t^tK we^oePbv Kv v hvq:

1) tWUi tpuWUi m^oúK^o. e^ovsK I Zvi Mön^tKi gta^t tWUi -tpuWUi m^oúK^o(Debtor and Creditor Relation) we^ogb | MönK hLb e^ostKi KvQ UvKv Rgv t^tq, ZLb e^ovsK tWUi Ges MönK tpuWUi nq, Avevi wecixZ m^oúK^oeiR Kti, hLb e^ostKi KvQ t^tK MönK FY tbq |

2) P^w³ex m^oúK^o. mmve tLvj vi ga^t w^tq AvBbMZfvte e^ovsK I Mön^tKi gta^t GKvU P^w³ex m^oútK^o mjo nq | GtZ Kti ^B c^tl^tiB wKQz Avakvi I `wqZj mjo nq | Ges GB P^w³i Kv^tY e^ovsK Zvi AvgvbZKvixi RgvKZ UvKv Pwneevgt^t tdiZ w^tZ eva^t |

3) e^ovsK Mön^tKi A^tQ : e^ovsK AtbK mgq Zv^t i Mön^tKi m^oúE h_v: -Y^tsKvi, `w^tj c^tBZ^w msi¶^tYi gva^otg Zv^t i A^tQ mmve KvR Kti _vtK | GvU GKvU AvBbMZ wK^tWfb^tai tbi m^oúK^o

4) eÜK `vZv-eÜK MönZv m^oúK^o. Mön^tKi m^oúEi wecixZ e^ovsK weifbaekvi eÜK FY w^tq _vtK | Gfvt^te eÜK `vZv-eÜK MönZv m^oútK^o mjo nq |

5) e^ovsK Mön^tKi c^tZ^t (Agent) : Mön^tKi ct^tl^t b^t bv cwi tkva | cvl bv Av^tvtqi gva^otg e^ovsK Mön^tKi c^tZ^t mmve KvR Kti _vtK |

12.2 Mön^tKi c^tZ e^ostKi `wqZj

e^ovsKs e^oemvi gj bxZ Abhvqx Mön^tKi -tP^tl^tv e^ostKi GKvU Aek^tB c^tj bxq c^tl^t `wqZj G we^tq e^ostKi wbgifc `wqZj A^tQ |

1) A^ttdiZ: mvavi Yfvt^te e^ovsK Mön^tKi UvKv ØPwneevgt^t tdiZ w^tZ eva^t _vtK | Zte GUv h_vh_ c^tl^tq^tq m^oúv^t b ntZ nte | thgb: Pj wZ I m^oAq^t mmve hv^t UvKv Rgv _vtK Zte MönK tPK wj tL UvKv Zj tZ cvt^t | G e^tcvt^t e^ostKi AbgvZi c^tl^tq^tRb tbB | Zte G msprvš-wKQz wevalotla MönK^tK tg^tb Pj tZ nq |

2) mmvei tMvcbxqZv : Mön^tKi wb^tR, evsj vt^tk e^ostKi wb^tR, AvBbMZ AbgvZ A_ev Av^tvj tZi wb^tR Qov e^ovsK Mön^tKi mmve m^oúK^oZ Z^t c^tkv Kti tZ cvt^t bv |

3) AvgvbZKvixi wb^tR c^tj b : e^ovsK Zvi gt^tji ev AvgvbZKvixi wb^tR Abhvqx Avgvb^tZi A^t^o e^oenvi Kti _vtK | thgb: gt^tj tKv^tbv e^w³ ev c^tl^tK A^tc^twi tkva Kti tZ wb^tR w^t t^tj e^ovsK tmb

Abjhvqx cwi tkva Kti | GKBfvte gfoj hw ZZxq tKvfbv cP nZ A_@tPK ev wej Av`vq Kivi Rb` e'vsKtqi Dci Av`k Rwi Kti b ZLb e'vsK tmb wbt`R cyj b Kti |

4) mft i Av`vb-cob I tmevi wd : e'vsK Zvi gfoj i cok my - qsmuqfite Zvi mnvte Rgv Kti |

5) myeavRbKfite FY cwi tkvai mthwM cob : FY cwi tkvai tPfI e'vsK FyMoxZvK h_vh_ myePvi Ki te Ges FY cwi tkvai Rb` DchP mgq I mthwM cob Kite |

12.3 e'vsKi ciz MntKi `wqZi

MntKi ciz thgb e'vsKi `wqZi AvtQ, tZgb e'vsKi ciz MntKi`i wKQz `wqZi Ato | MntKi Ki Yq wgioc :

1) mZZv : e'vsKi mft_ mpuKtPfI mZZv cwi Pq t`q MntKi GKU cig `wqZi mnve tLvj t`K i i" Kti me`vq mWk Z_ cob Kiv MntKi Aek" KZ@ |

2) FY cwi tkva : e'vsKi wKU nZ MpxZ FY Pw3 Abjhvqx mgqgZv cwi tkva Kiv gfoj i cwe` `wqZi I KZ@ | A_P Pw3 Abjhvqx FY cwi tkva bv nft e'vsK eUWk mpuE tpuK I wmu Kti AvBtbi gva`tg Zvi cwl bv Dxvi Kitz cwi |

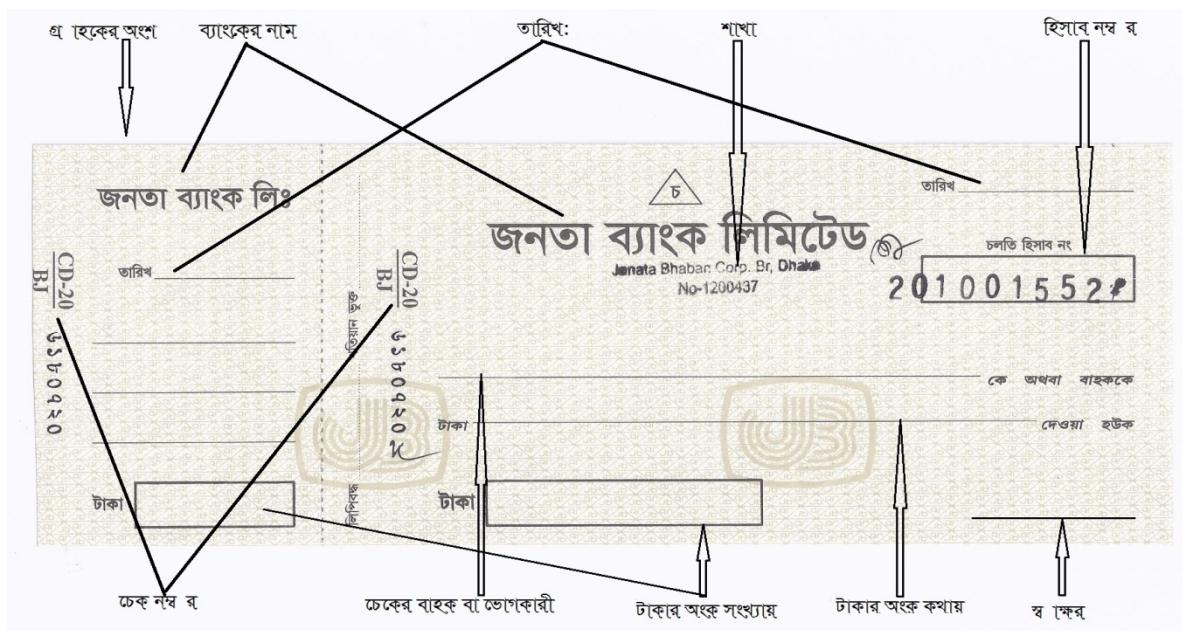
3) my Av`vq : Pj wZ mnvte RgwZw3 DfEj b nft FyMoxZv tPfI e'vsK my tKtU tbq | e'vsK Ab`vb myeav ev tmev t`j I Zvi Rb` GKU hy3msMZ tmev wd tKtU tbq | Pw3 Abjhvqx e'vsKi FfYi my I Avmj cob Kiv MntKi `wqZi |

4) gfoj tPK AsKtB mZKZv Ges wbgq Kvb tgfb Pj te | thgb- mWk tPfI nZ nte, Zwi L mWk nZ nte, tPfK wj wLz UvKv mnvte Rgv _VktZ nte BZw | tPK ej tZ AvgvBZKvi x KZK e'vsKi Dci wj wLz Av`k ejS wK |

tPK n"Q GKU n`vshwM wbgq wej, mwavi YZ Avgiv`B aitbi tPK t`Ltz cvB :

1) evnK tPK: e'vsK GfPfI tPfK evnKtK bM` A_@tZ eva` _vK |

2) uKg tPK: mwavi YZ Gai tbi tPK MntKi Av`k Abjhvqx wbt`o coktK e'vsKi mnvtei gva`tg cwi tkva Kiv nq | G aitbi tPfK bM` A_@cwi tkvai tKvfbv mthwM tbB | mwavi YZ G aitbi tPKtK `wM KvUv tPK ej v nq | 12.1 bs QfK GKU tPfK Qne I Zvi mnfbAStki cwi Pq Dc`vcb Kiv nft v |



QK bs 12.1: GKU tPtki Qme I Zvi wewfbøAstki cwi Pg

12.4 ēvsK mnm̄tei tMycbxqZv Ges G msμvš-Z-

ēvsk Ges Mōntki m̄úk̄ekl̄mi | īayek̄m f½, ^buZKZvi wech̄ | AvB̄bi c̄i c̄šk̄ t̄kv̄bv̄ w̄koz̄ki t̄j
G m̄útK̄ c̄i mgw̄b N̄tU | ēvsk Ges Zvi Mōntki m̄útK̄ Aem̄b m̄āe” Av̄iv th th Kvi t̄y NŪz c̄i ,
Zv nt̄Q-

- 1) MönK Av`vj Z KZK †`Dwj qv †Nwl Z : MönK Av`vj Z KZK †`Dwj qv †Nwl Z ntj B e"vs̄Ki mv̄_
Zvi mn̄m̄tei Pj³i cwi mgw̄ß NtU |

2) g‡° j gvbimK fvi mgv̄ nvi t̄j : gvbimKfvi Am̄' e"v³i mv̄_ m̄'fvi t̄j bt̄ b cwi Pvj bv Ki
m¤e bq Ges AvBbvbMfvi gvbimK fvi mgv̄nxb e"v³ Pj³ m¤ú` t̄bi AuaKvi ivtL bv, tm̄Pj¹†
e"vs̄Ki mv̄_ g‡° t̄j i m¤úK̄i mgw̄ß NtU |

3) Mviwbk AW⁹ Rwi Kiv ntj : Av`vj Z KZK g‡° t̄j i Dci †Kv̄bv Mviwbk AW⁹ Rwi Kiv ntj
D³ g‡° t̄j i mn̄m̄e mgw̄qK ev m¤úY⁹fvi eÜ Kti w` t̄Z e"vsK eva" _v̄K |

4) e"vs̄Ki wbR^{-^m×vš-}: g‡° j hw` Zvi Pj³ Abjhvqx mZZvi bwZ tḡb bv Pj ev c̄Zvi Yvi Avkq
tbq, tm̄Pj¹† e"vsK g‡° t̄j i mv̄_ m¤úK⁹QbəKi t̄Z ci|i |

5) g‡° t̄j i wbR^{-^m×vš-}: g‡° j hw` †Kv̄bv Kvi t̄Y e"vs̄Ki mv̄_ t̄j bt̄ b Pvj y bv ivLvi m̄m×vš-MöY
Kti, tm̄Pj¹† e"vsKvi g‡° t̄j i m¤úK⁹ cwi mgw̄ß NtU |

6) h̄xRwbZ Kvi t̄Y kμZv : h̄xRwbZ Kvi t̄Y e"vsKvi g‡° j ci⁻úi wef³ Astk Ae⁻ib Ki t̄j e"vsKvi
g‡° t̄j i m¤úK⁹bó ntq hwq |

7) m̄xúY®tRi ̄v̄b̄v̄š̄ : ḡt°j h̄w̄ Zvi m̄m̄v̄tei mḡj q tRi Ab̄ tK̄t̄b̄v̄ ēw̄³ i m̄m̄v̄te ̄v̄b̄v̄š̄ Kiv̄ Rb̄ ēvs̄t̄Ki Dci ̄b̄t̄ R̄ R̄wi K̄t̄i, Zv̄ nt̄j ḡt°t̄j i m̄m̄v̄e ēÜ nt̄q h̄w̄q | Zv̄t̄ i m̄xút̄K® Aem̄v̄b̄ N̄t̄U |

8) gZ̄iR̄b̄Z Kvi t̄Y : ḡt°t̄j i gZ̄i NUt̄j m̄m̄v̄e ēÜ nt̄q h̄w̄q | dt̄j ēvs̄K ḡt°t̄j i m̄xút̄K® wej̄ȳB n̄q |

9) `xN̄R̄ȳj xb̄ t̄j b̄t̄ b̄ P̄ȳj ȳb̄ i v̄L̄v̄ : ḡt°j h̄w̄ Zvi m̄m̄v̄tei t̄j b̄t̄ b̄ `xN̄R̄ḡq P̄ȳj ȳb̄ i v̄t̄L̄, Zv̄nt̄j ēvs̄K D³ ḡt°t̄j i m̄m̄v̄e ēÜ K̄t̄i t̄q |

Ab̄k̄x̄j bx̄

ēu ̄beP̄ib̄ c̄k̄œ

1. t̄PK Kx?

K. P̄i³ i `wj̄ j

L. w̄j̄ ̄L̄Z tb̄w̄Uk

M. Avḡv̄b̄ZKvi xi w̄j̄ ̄L̄Z Av̄t̄` k

N. ēw̄³MZ `wj̄ j

2. ēvs̄K | Zvi M̄n̄t̄Ki gāKvi m̄xúK®ḡj Z-

i. t̄WUi -t̄muWUi m̄xúK®

L. ii I III

ii. P̄i³e× m̄xúK®

iii. mḡw̄RKZvi m̄xúK®

̄b̄t̄Pi t̄K̄b̄w̄U m̄W̄K?

K. i I II

M. i I III

N. i, ii I III

3. ēvs̄t̄Ki m̄t̄_ M̄n̄t̄Ki t̄K̄b̄ aīt̄bi m̄xúK®ēv̄Ābx̄q?

K. mḡw̄RK m̄xúK®

L. ēem̄w̄qK m̄xúK®

M. ēw̄³MZ m̄xúK®

N. mZZvi m̄xúK®

m̄s̄v̄ȳB D̄Ēi c̄k̄œ

1. ēvs̄ks ēem̄v̄q gj̄ ḡš̄iKx?

2. t̄K̄b̄ K̄M̄t̄Ri ḡvāt̄g ēvs̄K Av̄t̄ k̄v̄b̄h̄v̄q̄x c̄l̄K̄t̄K Uv̄Kv̄ t̄q?

3. ēvs̄K K̄t̄` i c̄l̄Z̄b̄w̄a m̄m̄v̄te K̄R K̄t̄i?

̄b̄t̄Pi D̄i x̄cK̄U c̄t̄o 4 bs c̄l̄K̄t̄-D̄Ēi `v̄I

`xN̄P̄ b̄ h̄ver P̄ȳj v̄t̄b̄v̄ ci ̄w̄t̄` t̄k̄ ̄v̄q̄xv̄t̄te Mḡt̄bi D̄t̄i t̄k̄ ̄w̄t̄mm̄ m̄w̄ q̄v̄ Zvi mKj c̄Kvi ēvs̄K t̄j b̄t̄ b̄ ēÜ K̄t̄i b̄ |

4. Kx Kvi t̄Y ̄w̄t̄mm̄ m̄w̄ q̄v̄ m̄t̄_ ēvs̄t̄Ki m̄xút̄K® Aem̄v̄b̄ N̄t̄U?

K. Av̄t̄ȳj Z KZK t̄N̄w̄l Z ̄m̄x̄v̄t̄š̄ Kvi t̄Y

L. ēvs̄t̄Ki ̄m̄x̄v̄š̄-Ab̄h̄v̄q̄x

M. `xN̄R̄ȳj t̄j b̄t̄ b̄ v̄ Kvi Kvi t̄Y

N. ḡt°t̄j i ̄b̄R̄-̄m̄x̄v̄š̄-Ab̄h̄v̄q̄x

mRbkxj c̄kæ

ēw̄ b āti tPov K̄ti Av̄te` Zvi ēÜz īwdK̄tK ēv̄stK m̄mve tLyj vi ēvcv̄ti īw̄R Kiv̄Z m̄l̄g nq̄ib,
 Kvi Y m̄b̄w̄ Ө c̄l̄qvi I nv̄ti my cvl qv̄ hv̄q etj īwdK mēv Zvi A_R̄mo -v̄bxq tc̄šimfv KZ̄c̄l̄ Pw̄j Z
 m̄ḡw̄Z̄tZ īvtL| w̄K̄š MZ K̄tqK ḡm c̄tēv̄Zv̄t` i ēemvi w̄KQy bZb kv̄Lq c̄p̄i gv̄v̄yj I m̄R-m̄3/4v
 mi Ävg µtq Zvr̄P̄W̄K Āt_P̄ c̄l̄qv̄Rb n̄l qv̄q Av̄te` Zvr̄P̄W̄Kf̄t̄e ēv̄sK t_ tK m̄b̄w̄ Ө c̄l̄ gv̄Y Uv̄Kv Z̄t̄j
 Av̄tb| w̄K̄š īwdK Zvi dj c̄j tc̄ši m̄ḡw̄Zi tKv̄l̄va"t̄t̄K ēu Ab̄t̄va K̄ti ` i L̄v̄-w̄ t̄q̄l mgqḡtZv Uv̄Kv
 Zj tZ ē_n̄q|

K. ēv̄sKs ēemv̄q w̄j β ēw̄3 t̄K Kx etj ?

L. üKḡ tPK Kx Zv ēv̄L̄v Ki |

M. Av̄te` i Zvr̄P̄W̄Kf̄t̄e Uv̄Kv Zj tZ cv̄vi Kvi Y, t̄j v eYθv Ki |

N. Av̄te` I īwdtKi `ju c̄l̄Z̄v̄tbi ḡta" tKv̄b̄ŪtZ Uv̄Kv īL̄tK Z̄g Āv̄K h̄w̄3 h̄β etj ḡt̄b Ki |



দেশকে ভালোবাসো, দেশের মঙ্গলের জন্য কাজ কর
– মাননীয় প্রধানমন্ত্রী শেখ হাসিনা

বুদ্ধিইনের কাছ থেকে
পরামর্শ না নেওয়াই ভালো



২০১৩ শিক্ষাবর্ষ থেকে সরকার কর্তৃক বিনামূল্যে বিতরণের জন্য

মুদ্রণ :