

Get the right training to build and lead a world-class security team.

FOUNDATIONAL

MGT512

SANS Security Leadership Essentials for Managers with Knowledge Compression™ **GSLC**

SEC566 Implementing and Auditing the Critical Security Controls — In-Depth

GCCC

MGT525 IT Project Management, Effective Communication, and PMP® Exam Prep

MGT415

A Practical Introduction to

MGT414

SANS Training Program for

CISSP® Certification

GISP

CORE

MGT514 IT Security Strategic Planning, Policy,

MGT517 aging Security Operations: Detection, Response, and Intelligence

Cybersecurity Risk Management **LEG523** Law of Data Security and Investigations

GLEG

SPECIALIZATION

AUD507 Auditing & Monitoring Networks, Perimeters, and Syste GSNA

MGT433 Securing the Human: How to Build, Maintain, and Measure a High-Impact Awareness Program

MGT305

Technical Communication and Presentation Skills for Security

Security Leadership

P O S T E R



Security Operations Center (SOC) Essential Functions

For Cyber Leaders of Today and Tomorrow

sans.org/curricula/management

MINHO

Security Operations

☐ Prevention

- Data Protection
- Encryption, PKI, TLS
- Data Loss Prevention (DLP)
- Email Security
- Network Security
- Firewall, IDS/IPS, Proxy Filtering
- VPN, Security Gateway
- DDoS Protection
- Application Security
- Threat Modeling
- Design Review
- Secure Coding
- Static Analysis
- Web App Scanning
- WAF, RASP
- Endpoint Security
- Antivirus, Anti-malware

Risk Management

☐ Risk Management Frameworks

☐ Risk Assessment Methodology

☐ Risk Analysis and Quantification

Business Impact Analysis

☐ Risk Assessment Process

☐ Vulnerability Management

☐ Vendor Risk Management

☐ Disaster Recovery (DR)

☐ Policies and Procedures

☐ Business Continuity Planning

Mitigation Planning, Verification

• Remediation, Cyber Insurance

☐ Security Awareness

Physical Security

☐ Risk Treatment

- HIDS/HIPS, FIM
- App Whitelisting
- Secure Configurations
- Active Defense
- Patching

Detection

- Log Management/SIEM
- Continuous Monitoring
- Network Security Monitoring
- NetFlow Analysis
- Advanced Analytics
- Threat Hunting
- Penetration Testing
- Red Team
- Vulnerability Scanning
- Human Sensor
- Data Loss Prevention (DLP)
- Security Operations Center (SOC)
- Threat Intelligence
- Threat Information Sharing
- Industry Partnerships

Response

- Incident Handling Plan
- Breach Preparation
- Tabletop Exercises
- Forensic Analysis
- Crisis Management
- Breach Communications

Legal and Regulatory

Compliance

- PCI
- HIPAA
- FFIEC, CAT
- FERPA

CYBER

• NERC CIP • NIST SP 800-37

and 800-53

- ☐ Privacy
- Privacy Shield
- EU GDPR

☐ Audit

- SSAE 16
- SOC 2
- ISO 27001
- FISMA and FedRAMP • NIST SP 800-53A
- COSO

Investigations

Customer

☐ Lawsuit Risk

Requirements

- eDiscovery
- Forensics
- ☐ Intellectual Property Protection
- ☐ Contract Review
 - ☐ Cloud Computing
 - Cloud Security Architecture
 - Cloud Guidelines

☐ Product Security

Secure DevOps

Bug Bounties

- ☐ Mobile
- Bring Your Own Device (BYOD)

Business

Enablement

Secure Development Lifecycle

Web, Mobile, Cloud AppSec

- Mobile Policy
- ☐ Emerging Technologies
- Internet of Things (IoT)
- Augmented Reality (AR)
- Virtual Reality (VR)
- Mergers and Acquisitions
 - Security Due Diligence

LEADER

Identity and Access Management

- ☐ Provisioning/Deprovisioning
- ☐ Single Sign On (SSO)
- ☐ Federated Single Sign On (FSSO)
- ☐ Multi-Factor Authentication
- ☐ Role-Based Access Control (RBAC)
- ☐ Identity Store (LDAP, ActiveDirectory)

Leadership Skills

- ☐ Business Strategy
- ☐ Industry Knowledge
- ☐ Business Acumen
- ☐ Communication Skills
- ☐ Presentation Skills
- ☐ Strategic Planning

☐ Security Consulting

- ☐ Technical Leadership
- ☐ Leading Change Customer Relationships

☐ Budgeting

■ Innovation

☐ Marketing

☐ Team Building

☐ Financial Planning

■ Board Communications

Governance

- ☐ Strategy
- Business Alignment
- ☐ Risk Management
- ☐ Program Framework
- NIST CSF • ISO 27000
- ☐ Control Frameworks
- NIST 800-53
- Critical Security Controls (CSC)
- ☐ Program Structure
- ☐ Program Management ☐ Communications Plan

- ☐ Roles and Responsibilities ☐ Workforce Planning
- ☐ Resource Management ☐ Data Classification
- ☐ Security Policy
- ☐ Creating a Security Culture ☐ Security Training
 - Awareness Training Role-Based Training
- ☐ Metrics and Reporting
- ☐ IT Portfolio Management ☐ Change Management

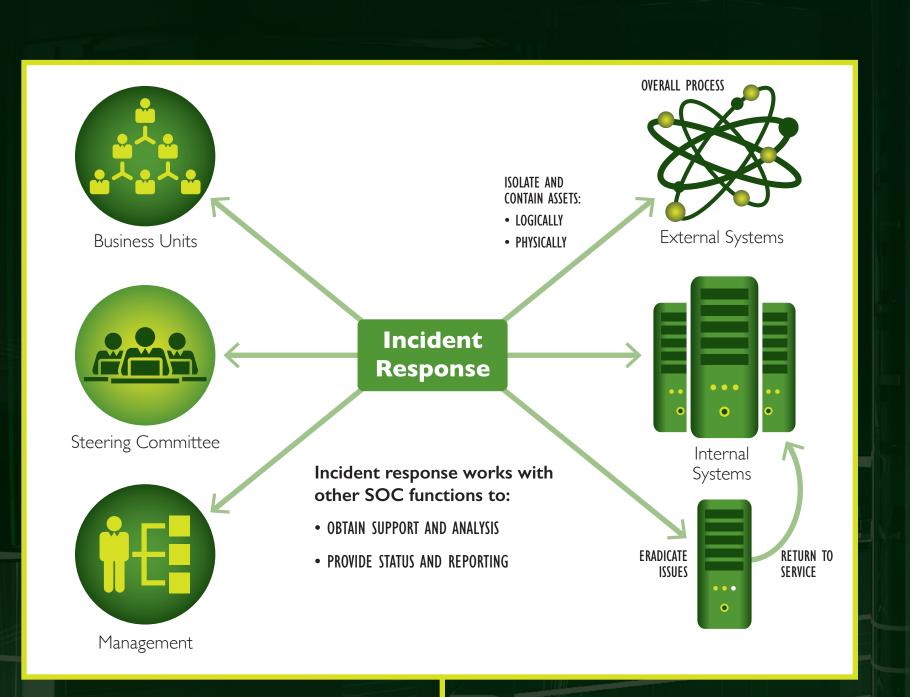
- ☐ Mission and Vision
- ☐ Values and Culture ☐ Roadmap Development
- ☐ Business Case Development
- ☐ Project Management ☐ Employee Development
 - Mentoring

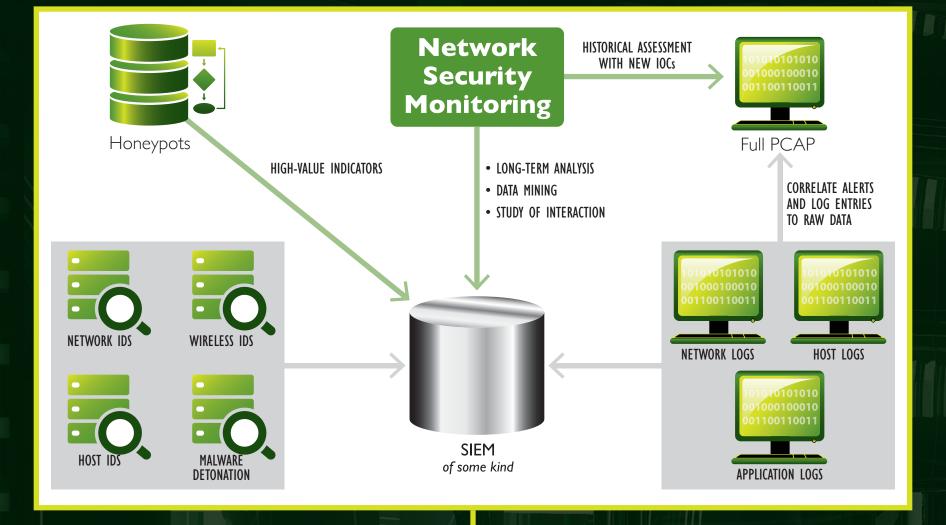
Based on CISO MindMap by Rafeeq Rehman @rafeeq_rehman http://rafeeqrehman.com Used with permission.

MGT-PSTR-CISO/SOC-0217-v2

CISO Mind Map AND

Security Operations Center (SOC) Essential Functions





SECURITY OPERATIONS CENTER

Command

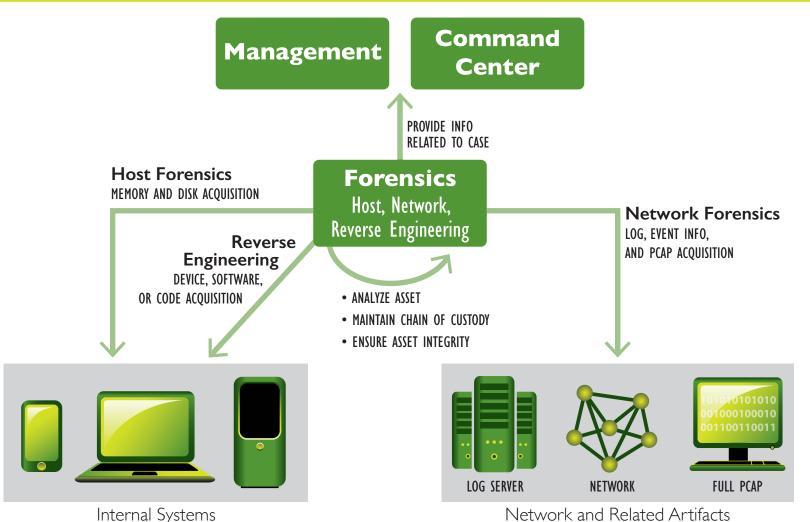
Center

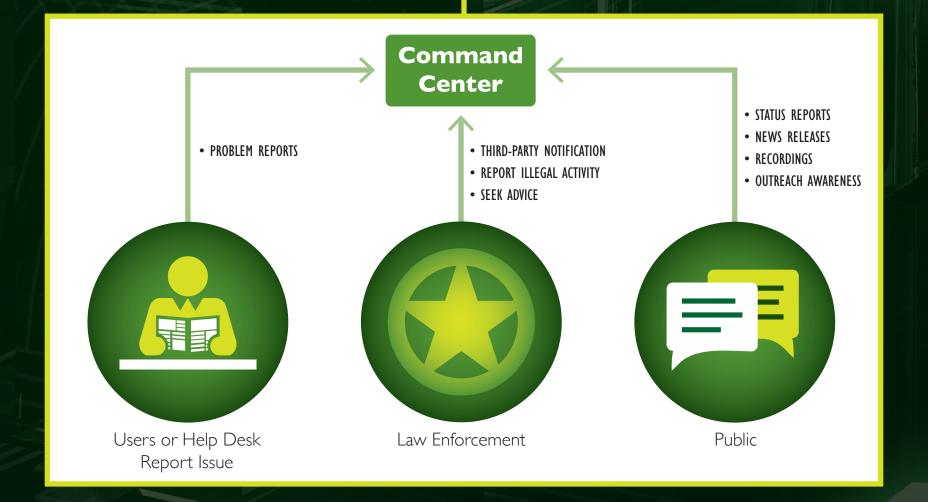
Network Incident Security Response **Monitoring**

Forensics

Threat Intelligence

Self Assessment



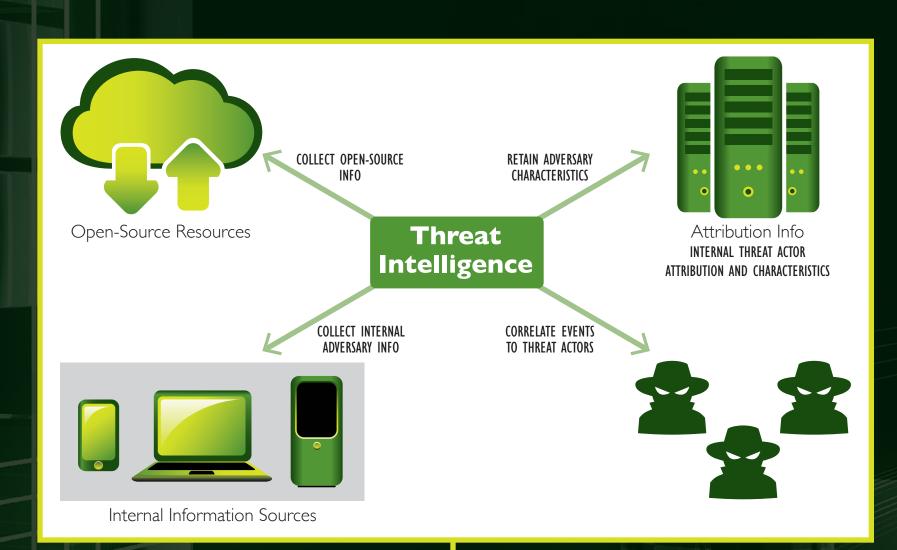


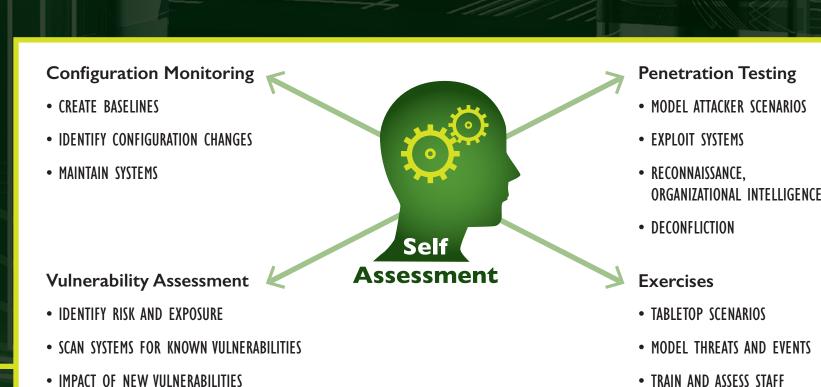
Getting C-Level Support to Ensure a High-Impact SOC Rollout

http://www.sans.org/u/nnD By John Pescatore

Learn how to design, build, operate, and mature a **Security Operations Center (SOC)**

MGT517: Managing Security Operations: Detection, Response, and Intelligence www.sans.org/MGT517





Building a SOC

What do you need to consider when utilizing a Managed Security Service Provider (MSSP) vs. building a SOC in-house?

Outsourcing Pros

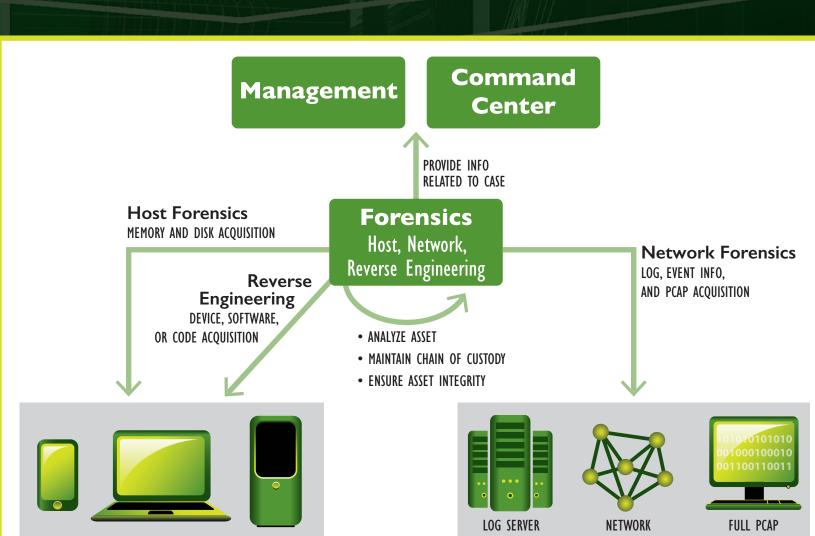
- Potential cost savings building a SOC is expensive
- Fully trained and qualified staff
- Experience handling stressful situations
- Experience handling all types of security events effectively and efficiently
- Augments existing staff/fills gaps in hiring skills professionals
- Threat Intelligence keeps you current on emerging threats
- Helps you leverage security intelligence across industries
- Industry information sharing
- Enables organizations to focus on core tasks
- Breaks down barriers in organizations where silos exist
- Enables 24x7x365 requirement
- Provides SLAs on how service will be provided
- Well-defined run book

Outsourcing Cons

- Unfamiliar with organization's business drivers/industry
- Limited on depth of service and capabilities
- Optimizes its systems to scale and services a large volume

• DR/BCP

- Large customer base, lacks intimate knowledge
- Lack of dedicated resources & support for your organization
- Focused on maximizing profits
- Lack of specialization, excels at providing standard security services vs. customized
- Minimal opportunities for correlation unless all data are sent to the MSSP
- Outsourced threat intelligence has a short lifespan
- No incentive to help improve your operations
- Limited ability to store data



MSSP Onboarding Checklist

Hiring Practices

Citizenship requirements

Access to customer data

Case management solution

Information sharing portal

Connection to network

Communication Tools

Secure chat

Suppliers, Partners, and Resellers

Drug tests

Reports

Metrics and dashboards

Organizational Stability

SLAs and failover capability

Years in business

Financially stable

Exit strategy

MTTD, MTTR

Status delivery frequency

Organizational Requirements

- Defined ownership of security Good cultural fit
- Business partnership

Hiring Standards

- Background checks
- References
- Certifications
- **Adequately Staffed**
- Credit checks Security clearance
- Staffing member ratios