



**POORNIMA UNIVERSITY, JAIPUR.**  
**MID SEMESTER EXAMINATION 2020-21 (ODD Semester)**

School : School of Management & Commerce  
Course : II Year III SEM – B. Com  
Subject Name : Human Resource Management  
Subject Code : BCO03104\_BCH03104

Max. Time: 1.5 hrs.

Max. Marks: 12

**NOTE:-** Attempt four questions. There is internal choice in Q. 1 & 2, Q. 3 & 4, Q. 5 & 6 & Q. 7 & 8.

**Sec-A (CO 3) (Max. Marks-6)**

**Marks**

- Q.1** (a) Suggest Tips For Conducting Training Needs Analysis Accurately? (1.5)  
(b) How to find development needs in somebody, explain with an example? (1.5)

**OR**

- Q.2** (a) Define OFF the job training techniques; Explain one of the techniques as per your point of view (1.5)  
(b) Elucidate the concept of learning? Describe with an example. (1.5)
- Q.3** (a) Discuss and Analyze the “MANAGERIAL DEVELOPMENT AND TRAINING (1.5)  
(b) What do you mean by “Training & Development” method, explain with the help of one example? (1.5)

**OR**

- Q.4** (a) Discuss the “TRAINING PROCESS MODEL”, with the help of flow chart/diagram (1.5)  
(b) Define ON the job training techniques; Explain one of the techniques as per your point of view (1.5)

**Sec-B (CO 4) (Max. Marks-6)**

- Q.5** (a) How Assessment method is perfect than others, explain with the help of comparative study (1.5)  
(b) Design Check list method with 10 parameters of appraisal as per your idea. (1.5)

**OR**

- Q.6** (a) . Give a brief difference between two methods of performance appraisal? (1.5)  
(b) Elaborate the concept of Performance Appraisal, how is it beneficiary for HR manager. (1.5)
- Q.7** (a) Define Performance Appraisal? Explain how it helps an organization? With an example (1.5)  
(b) What are the two methods of performance appraisal? Describe with the help of flow chart/diagram any one of them. (1.5)

**OR**

- Q.8** (a) How 360.\* appraisal technique gives you appropriate appraisal, explain with the help of any case study or your own example (1.5)  
(b) What is MBO? Describe its concept with diagrammatic presentation. (1.5)

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