



**POORNIMA UNIVERSITY, JAIPUR.**  
**MID SEMESTER EXAMINATION 2020-21 (ODD Semester)**

School : School of Management & Commerce  
Course : II Year III SEM – BBA (All SPL)  
Subject Name : Human Resource Management  
Subject Code : BBX03101\_BBB03101\_BBC03101

Max. Time: 1.5 hrs.

Max. Marks: 12

**NOTE:-** Attempt four questions. There is internal choice in Q. 1 & 2, Q. 3 & 4, Q. 5 & 6 & Q. 7 & 8.

**Sec-A (CO 3) (Max. Marks-6)**

- |            |   | <b>Marks</b> |
|------------|---|--------------|
| <b>Q.1</b> | (a) Define the concept of learning? Describe with an example?                                       | <b>(1.5)</b> |
|            | (b) "TRAINING PROCESS MODEL", Explain, with the help of flow chart/diagram.                         | <b>(1.5)</b> |
|            | <b>OR</b>   |              |
| <b>Q.2</b> | (a) Describe "Job Rotation Technique", with an example.   | <b>(1.5)</b> |
|            | (b) What do you mean by "Role Play Technique", explain with an example.                             | <b>(1.5)</b> |
| <b>Q.3</b> | (a) Define OFF the job training techniques; Explain one of the techniques as per your point of view | <b>(1.5)</b> |
|            | (b) Define ON the job training techniques; Explain one of the techniques as per your point of view. | <b>(1.5)</b> |
|            | <b>OR</b>   |              |
| <b>Q.4</b> | (a) What do you mean by "Training & Development" method, explain with the help of one example?      | <b>(1.5)</b> |
|            | (b) Discuss and Analyze the "MANAGERIAL DEVELOPMENT AND TRAINING".                                  | <b>(1.5)</b> |

**Sec-B (CO 4) (Max. Marks-6)**

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|------------|---|--------------|
| <b>Q.5</b> | (a) What is MBO? Describe its concept with diagrammatic presentation.   | <b>(1.5)</b> |
|            | (b) How 360.* appraisal technique gives you appropriate appraisal, explain with the help of any case study or your own example. | <b>(1.5)</b> |
|            | <b>OR</b>   |              |
| <b>Q.6</b> | (a) Define Performance Appraisal? Explain how it helps an organization? With an example.  | <b>(1.5)</b> |
|            | (b) Elaborate the concept of Performance Appraisal, how is it beneficiary for HR manager.                                       | <b>(1.5)</b> |
| <b>Q.7</b> | (a) What are the two methods of performance appraisal? Describe with the help of flow chart/diagram any one of them.            | <b>(1.5)</b> |
|            | (b) Give a brief difference between two methods of performance appraisal?   | <b>(1.5)</b> |
|            | <b>OR</b>   |              |
| <b>Q.8</b> | (a) Design Check list method with 10 parameters of appraisal as per your idea.  | <b>(1.5)</b> |
|            | (b) How Assessment method is perfect than others, explain with the help of comparative study                                    | <b>(1.5)</b> |

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