Understanding attacker behaviors, motivations and common ways of operation

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### **Summary**

- 1. What is cyberspace?
- 2. What is cybercrime?
- 3. Who does it?
- 4. Why?
- 5. Hacker profiling
- 6. What about Portugal?
- 7. Social Engineering







"The notional environment in which communication over computer networks occurs."

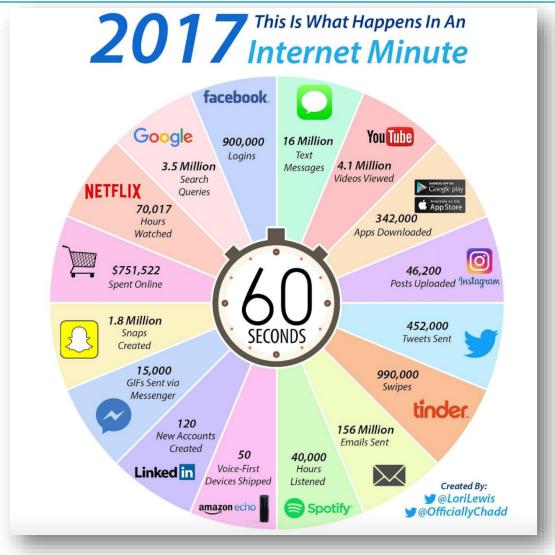
Source: https://en.oxforddictionaries.com/definition/us/cyberspace



"A consensual hallucination experienced daily by billions of legitimate operators, in every nation, by children being taught mathematical concepts... A graphical representation of data abstracted from the banks of every computer in the human system. **Unthinkable complexity**."

Source: William Gibson, Neuromancer (1984)











"Criminal activities carried out by means of computers or the Internet."

Source: https://en.oxforddictionaries.com/definition/cybercrime

Traditional Crimes	Content-related crimes	Network-related crimes
Fraud	Child pornography	Cracking
Invasion of privacy	Piracy	Illegitimate access
Stalking	Copyright infringment	Illegitimate interception
Extorsion		
Bullying		
Sexual harrassment		
Identity theft		

- No boundaries
- Practiced in a dynamic, high speed changing environment
- Easy and cheap
- Global reach
- Highly disproportional one attacker can cause considerable damage in several people / organizations
- The strand of economic crime that has grown most in Portugal and internationally (http://apav.pt/cibercrime/)

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### Who does it?

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- Script kiddies
- Malicious insiders
- Organized crime
- Activists
- Terrorists
- Nations

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# Why?

## Why?

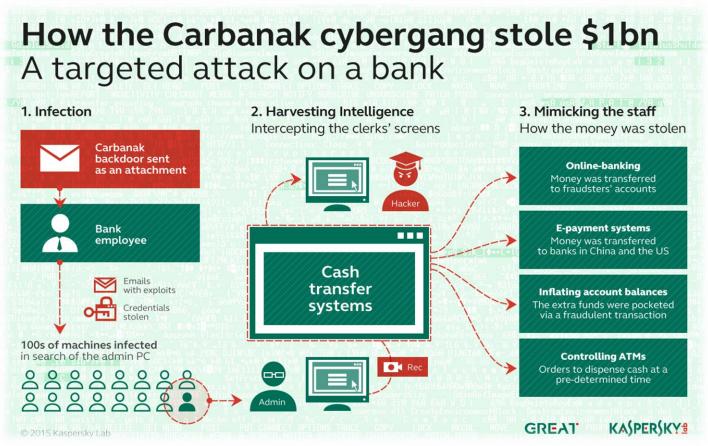
#### Political motivations



Source: http://osnetdaily.com/2016/10/october-surprise-dyn-cyber-attack-rehearsal-us-election/

## Why?

#### **Economical motivations**



Source: https://securelist.com/the-great-bank-robbery-the-carbanak-apt/68732/

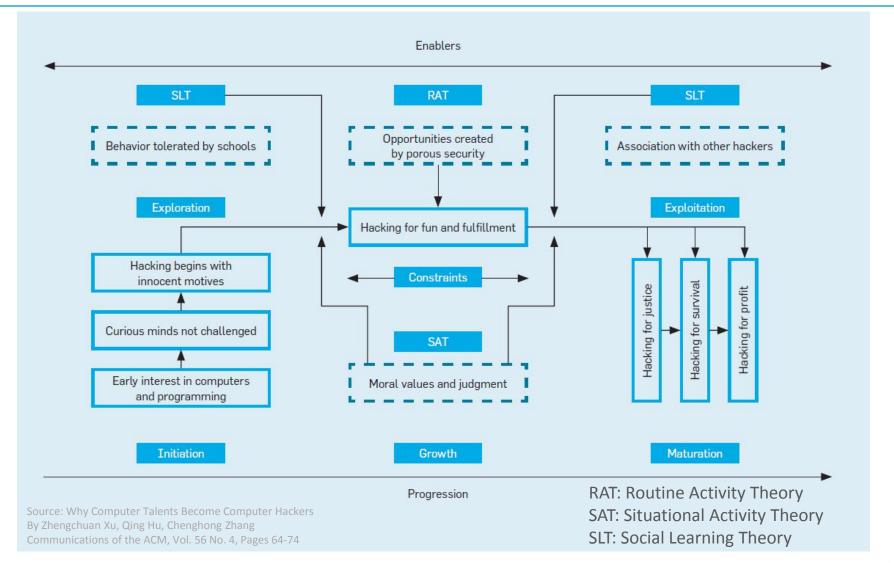
## Why?

#### Socio-cultural motivations



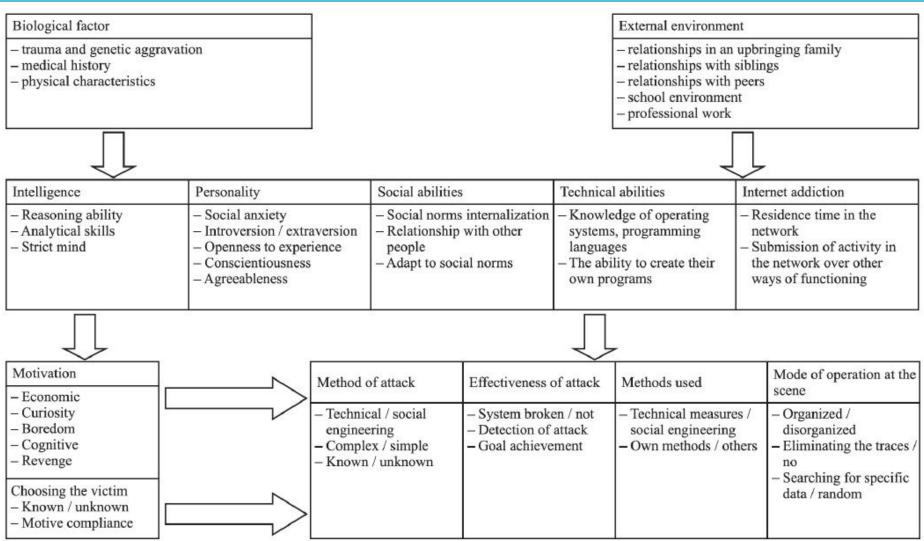


### **How does it start?**

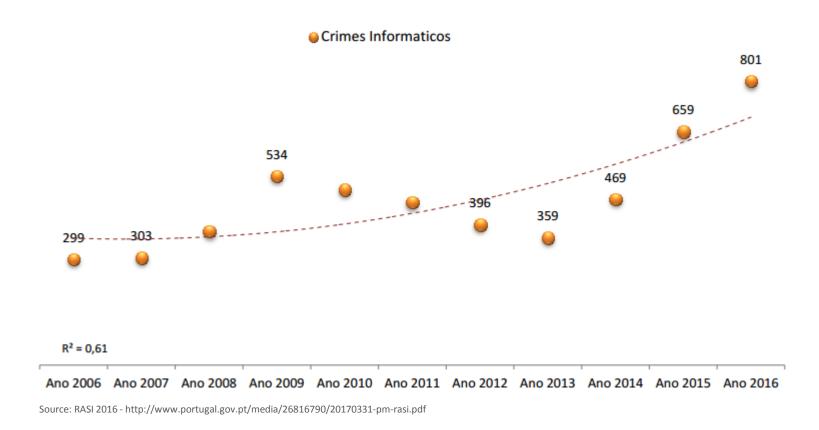


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### Hacker profiling



### What about Portugal?



Acesso indevido ou ilegítimo/interceção ilegítima, falsidade informática, outros crimes informáticos, reprodução ilegítima de programa protegido, sabotagem informática, viciação ou destruição de dados/dano relativo a dados/programas.

### What about Portugal?

In 2016, we've seen a rise in all crime tipifications:

- Sabotagem informática 140%
- Dano relativo a dados ou programas informáticos 121%
- Falsidade informática 58%
- Pornografia de menores 36%
- Burla informática e nas comunicações 19%
- Aumento generalizado de ataques de ransomware







"Getting people to do things they wouldn't ordinarily do for a stranger" – Kevin Mitnick

- The oldest type of attack known
- Explores human vulnerabilities
- It might or might not use technology
- Most of the times, the victim doesn't know it's being manipulated
- It's rarely detected, stopped or penalized
- Persuasion or manipulation?

### The 6 Principles of Persuasion:

- 1. Reciprocity
- 2. Scarcity
- 3. Authority
- 4. Consistency
- 5. Liking
- 6. Consensus



### Reciprocity

"(...) Social rule that says people ought to repay, in kind, what another person has provided for them."

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#### It also works with concessions:



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Source: http://www.thecomicstrips.com/store/add.php?iid=100004



Scarcity

"People want more of the things there are less of."

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"People want more of the things there are less of."



Source: https://nakedsecurity.sophos.com/2011/02/01/facebook-will-close-all-accounts-today-rogue-app-spreads-virally/

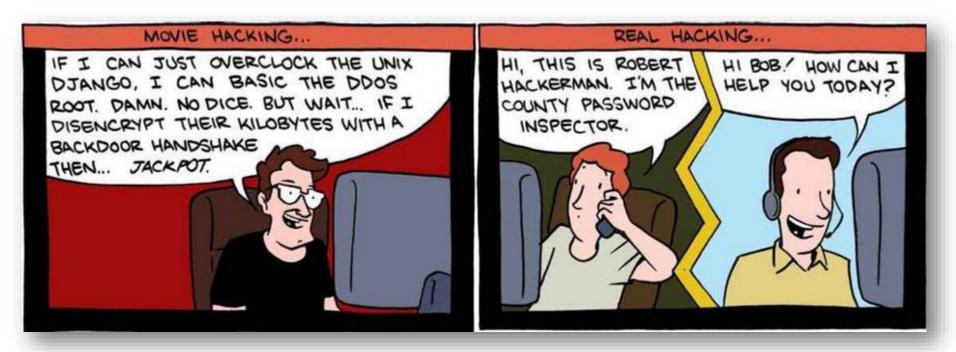


**Authority** 

"People follow the lead of credible, knowledgeable experts."

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Source: http://www.smbc-comics.com/?id=2526



### Consistency

"People like to be consistent with the things they have previously said or done."



Liking

"People prefer to say yes to those that they like."

#### Consensus

"People will look to the actions and behaviors of others to determine their own."



Source: https://www.youtube.com/watch?v=BgRoiTWkBHU

### Where this is applied:

- Tailgating
- Impersonation
- Shoulder surfing
- Dumpster diving
- Phishing
- Vishing

### Adam and Eve case study

Company policies well defined: "You can eat from all the trees in the Garden of Eden, except that one."

Top management sponsorship: GOD!

User awareness in place: Adam and Eve knew the policies.

Hacker: Serpent

### Adam and Eve case study

Hacker uses social engineering on Eve: "If you eat the fruit from that tree, you will be like God."

Eve accesses confidentional information: eating the fruit makes her know Good and Evil.

Eve shares confidentional information with Adam.

Internal auditing detects breach of policy.

Users are punished.

Source: Carlos Alexandre, Pós Graduação em Cibersegurança e Ciberdefesa - Engenharia Social

## Real life example

#### Security Questions.

Select three security questions below. These questions will help us verify your identity should you forget your password.

Security Question	What was the name of your first pet? ▼
Answer	
Security Question	What is your dream job? ▼
Answer	
Security Question	In what city did your parents meet? ▼
Answer	

Source: https://www.howtogeek.com/185354/security-questions-are-insecure-how-to-protect-your-accounts/



### Real life example



### Thank you!

**Questions?** 

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