

Chelsea Alene Graham

From: Justine Henderson <justine.henderson@sciamed.co.uk>
Sent: 20. juli 2022 17:12
To: Chelsea Alene Graham
Cc: Angie Michie
Subject: Re: Enquiry from Website
Attachments: Quote 233421.pdf; 2021 Q2 Avery Dennison Raw Materials Update.pdf

Good afternoon, Chelsea

Further to your enquiry, please find updated pricing for Sciamed to pre-print these labels. Lead time is approx. 12 – 16 weeks at the moment but this is changing all time.

Due to these being exported to Denmark I have not included VAT in this quote and shipping and export charges will be added to your invoice when we know how much these costs will be. Please bear in mind that this will also be determined as to what kind of quantities you would like these labels to be shipped in.

Payment for the labels would also need to be made upfront as we will have to purchase the 1 million labels in one drop from our supplier to secure best pricing.

As expected, the label price has increased as a direct result of the turmoil in the global market and I have attached a market analysis carried out by raw material manufacturer, Avery Dennison, that provides greater detail on the situation but can be summarised as follows:

- Increased lead times due to raw material availability. The high number of mill closures and industrial action at others has caused massive disruption in manufacturing capability that is expected to continue well into next year.
- Ongoing, quarter by quarter increases in the price of pulp, glassine liner material and adhesive components
- Increased cost of international and national freight, caused by increased oil price, increased demand, and reduced container freight availability.
- Increased cost of packaging materials such as cardboard and wooden pallets
- Increased energy and labour costs

In the meantime, please let me know if you have any questions. I can only apologise for the increase in pricing, but we are at the mercy of the current supply crisis and are doing our best to mitigate the situation as far as we can.

Thank you for your continued support.

Regards

Justine Henderson
T: 01975 564111
E: justine.henderson@sciamed.co.uk



We provide remote desktop support for BarTender via [Teamviewer](#)

Need help? View our helpdesk for FAQ's or to raise a technical query [@Sciamed helpdesk](#)



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From: Chelsea Alene Graham <chelsea.graham@snm.ku.dk>
Date: Wednesday, 20 July 2022 at 08:19
To: Justine Henderson <justine.henderson@sciamed.co.uk>
Cc: Pip Brewer <pip.brewer@snm.ku.dk>
Subject: RE: Enquiry from Website

Dear Justine,

I have newly joined the digitization project that Pip Brewer is leading at the Natural History Museum of Denmark. Pip was previously in contact with you regarding labels for our herbarium sheets (Quote no.

233421) and I wanted to check back in and request an updated quote for one million labels at 2.55 x 1.1 cm.

How are the supply chain issues at the moment? Is the Finnish paper mill strike still causing 3 month lead times as in March? <https://www.sciamed.co.uk/extended-lead-times-due-to-global-supply-shortage/>

Lastly, incurring VAT is a consideration for us. So, I just wanted to inquire whether your labels are made and shipped from inside the EU, or if that doesn't impact potential VAT our order may incur since the company is based and registered in the UK (and many apologies if this is a naïve question as I have just relocated to Denmark from outside of the EU & UK altogether! :))

Thank you very much,
Chelsea

Chelsea Graham
Technical Team Leader of DaSSCo

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How we protect personal data



From: Justine Henderson <justine.henderson@sciamed.co.uk>
Sent: 28 March 2022 11:54
To: Pip Brewer <pip.brewer@snm.ku.dk>
Subject: Re: Enquiry from Website

You don't often get email from justine.henderson@sciamed.co.uk. [Learn why this is important](#)

Good morning, Pip

Further to your email, please find attached quote for pre-printed labels as requested. One million is the minimum order we could accept for pre-printed labels. These are based on the same material as Kew and Edinburgh currently use.

If I can be of any further assistance, please do not hesitate to contact me.

Regards

Justine Henderson
T: 01975 564111
E: justine.henderson@sciamed.co.uk



IMPORTANT ANNOUNCEMENT

EXTENDED LEAD TIMES DUE TO GLOBAL SUPPLY SHORTAGE

[READ MORE HERE](#)

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From: info@sciamed.co.uk <info@sciamed.co.uk>
Date: Thursday, 24 March 2022 at 12:02

To: Sales Team <salesteam@sciamed.co.uk>

Subject: Enquiry from Website

From: Pip Brewer pip.brewer@snm.ku.dk +44 7913 934 899 <Existing Customer>

Subject: [your-subject]

Customer Name: Pip Brewer

Email: pip.brewer@snm.ku.dk

Phone Number: +44 7913 934 899

Message Body: I am looking for a supplier for printed sticky barcodes for labelling natural history collections. We can supply the barcode numbers. The barcodes would be data matrices and we would need the following specifications: Matt white spun-bound polyester labels ('archival' polyester should be used - no additives, plasticizers, colourants or coatings). Our institution ID/prefix and number to be printed below barcode/data matrix (we will provide the numbers) via thermal transfer printing with resin only ribbon cartridges which contain carbon black pigment and the adhesive 20 micron of 3M's #350 E Acrylic permanent adhesive applied or equivalent (ISO 18902:2013 Section 4.4.1 the basic requirements for all adhesives used in and with storage materials must be acid-free when dry, pass the PAT test (ISO 18916), and contain no rubber or rubber-based products). Corners of individual labels should be rounded, there should be no printed border.

Would your company be able to supply them and if so, would you be able to provide me with a quote? Ultimately we will need up to a few million labels, but would like to order in batches of 500,000.

I look forward to hearing from you.

Many best wishes,

Pip

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Pip Brewer
DaSSCo Project Leader
Natural History Museum of Denmark (NHMD)
University of Copenhagen
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pip.brewer@snm.ku.dk

How did you hear about us:[your-How] <Existing Customer>

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This e-mail was sent from the contact form on the Sciamed website.