



region, market ▾ customer ▾ segment, category, pr... ▾

All All All

2019

2020

2021

2022
Est

Q1

Q2

Q3

Q4

YTD

YTG

**81.17%✓**

LY: 80.21% (+1.2%)

Forecast Accuracy**-3472.7K✓**

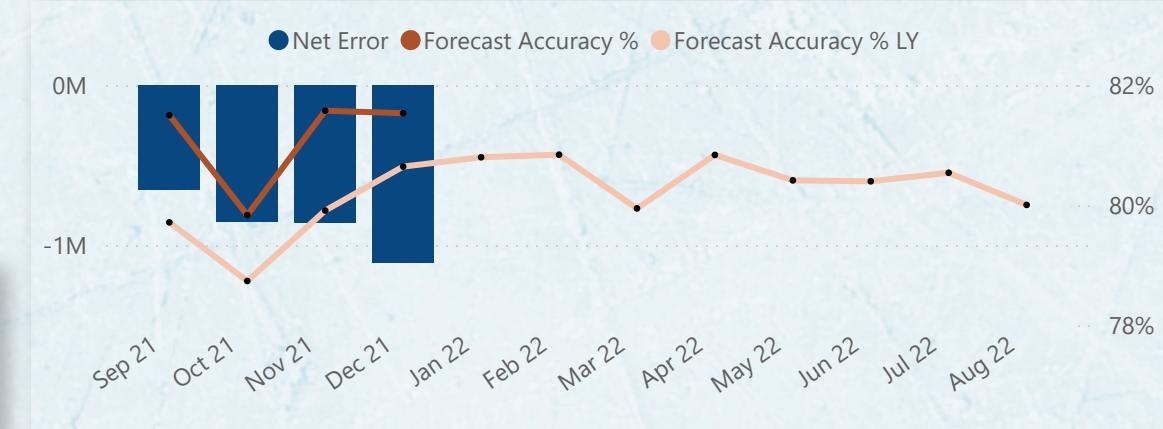
LY: -751.7K (-361.97%)

Net Error**6899.0K✓**

LY: 9780.7K (-29.46%)

Net Profit %**Key Metrics By Customer**

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Acclaimed Stores	57.74%	50.69%	83037	10.7% EI	
BestBuy	46.60%	35.31%	81179	16.7% EI	
Billa	42.63%	18.29%	3704	3.9% EI	
Circuit City	46.17%	35.02%	85248	16.5% EI	
Control	52.06%	47.42%	64731	13.0% EI	
Costco	51.95%	49.42%	101913	15.8% EI	
Currys (Dixons Carphone)	54.29%	35.92%	8104	6.0% EI	
Leader	48.72%	24.45%	166751	11.0% EI	
Logic Stores	52.49%	51.44%	6430	2.4% EI	
Nomad Stores	53.44%	50.59%	3394	1.3% EI	
Notebillig	42.70%	18.87%	1141	1.3% EI	
Otto	45.76%	18.37%	1962	2.4% EI	
Path	50.57%	45.53%	91486	14.9% EI	
Radio Shack	45.64%	38.46%	69253	16.5% EI	
Sage	50.72%	33.58%	154291	10.1% EI	
Saturn	41.54%	19.16%	2197	2.9% EI	
Staples	54.45%	49.38%	79821	11.5% EI	
walmart	54.78%	50.12%	84334	12.1% EI	
All-Out	43.96%	29.09%	-150	-0.3% OOS	
Total	81.17%	80.21%	-3472690	-9.5% OOS	

Net Sales Performance Over Time**Top / Bottom Products & Customers by Net Sales**

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Profit %	Risk
Networking	93.06%	90.40%	-12967	-13.72%	OOS
Desktop	87.53%	84.37%	78576	-13.75%	EI
Accessories	87.42%	77.66%	341468	-14.05%	EI
Notebook	87.24%	79.99%	-47221	-14.06%	OOS
Storage	71.50%	83.54%	-628266	-13.76%	OOS
Peripherals	68.17%	83.23%	-3204280	-14.03%	OOS
Total	81.17%	80.21%	-3472690	-13.98%	OOS