CRM Application for Wholesale Rice Mill

Leveraging Salesforce to Improve Efficiency in Rice Mill Operations

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Short Description: The Rice Mill Crm Streamlines Daily Rice Production and Sales Reporting, Enhancing Efficiency and Customer Experiences.

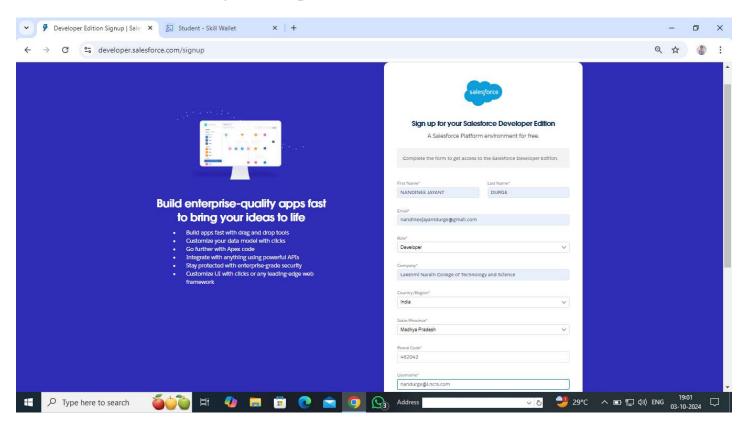
It leverages the power of customer relationship management (CRM) to enhance customer experiences, optimize store operations, and improve overall efficiency in the rice mill factory.

This project aims to develop a user-friendly and feature-rich application that addresses the specific needs of a rice mill factory.

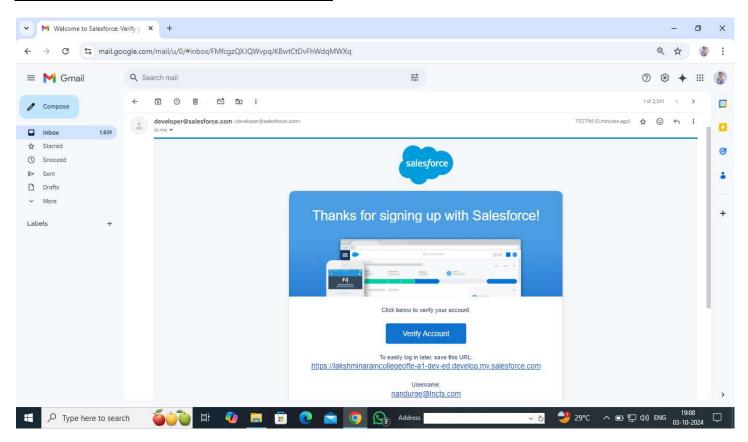
The Rice Mill CRM Application is a comprehensive solution designed to streamline and simplify how much rice per day, how many were sold that rice and which type of rice all reports send to owner's daily wise. It leverages the power of customer relationship management (CRM) to enhance customer experiences, optimize store operations, and improve overall efficiency in the rice mill factory. This project aims to develop a user-friendly and feature-rich application that addresses the specific needs of a rice mill factory.

TASK-1 INTRODUCTION TO SALESFORCE

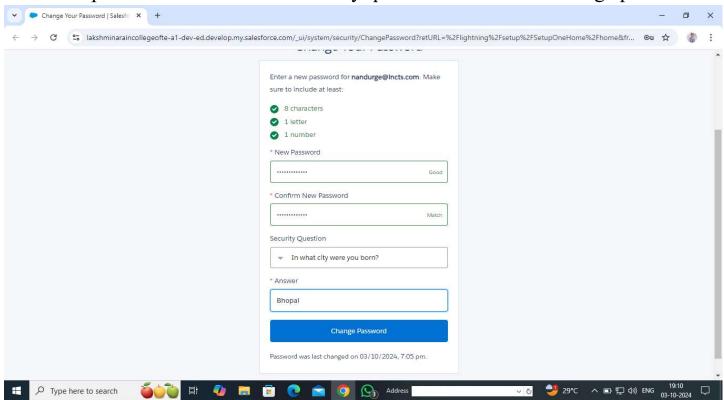
<u>ACTIVITY – 1: Creating Developer Account:</u>



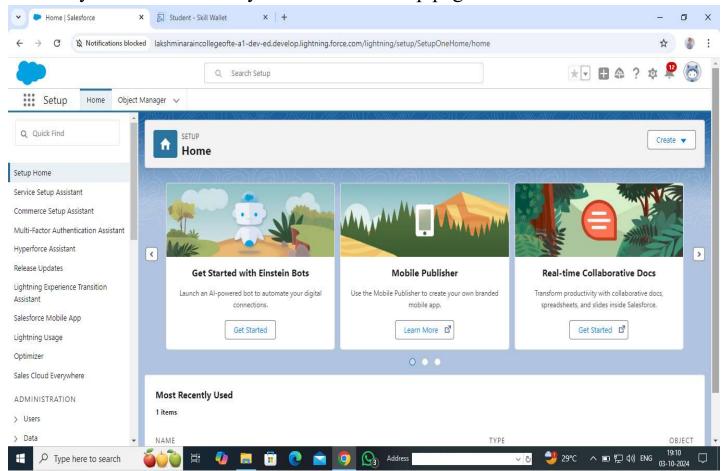
<u>ACTIVITY - 2: Account Activation:</u>



1. Give a password and answer a security question and click on change password.



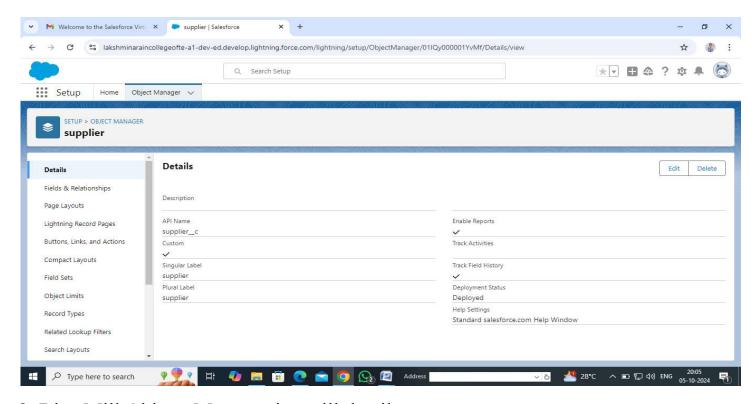
2. Then you will redirect to your salesforce setup page.



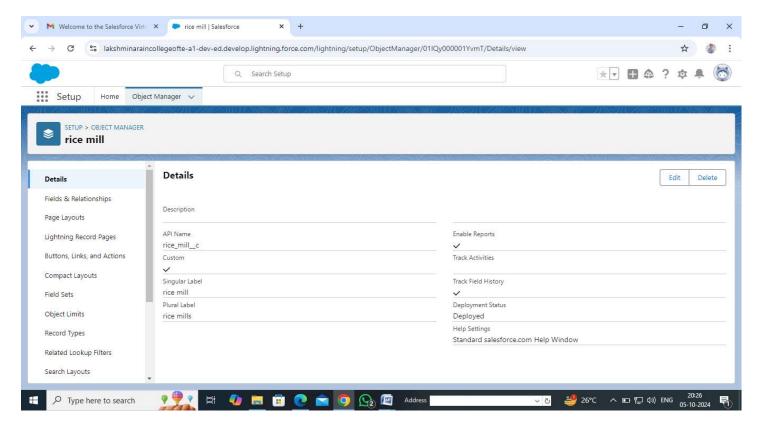
TASK-2 OBJECT

ACTIVITY - Creating Objects

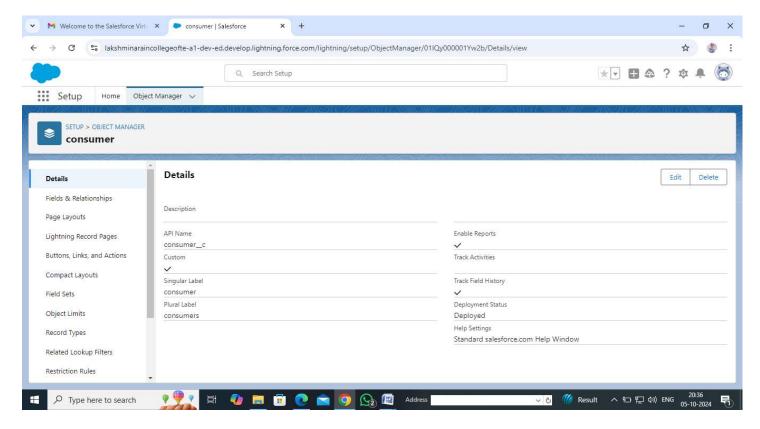
1. SUPPLIER OBJECT: Manage supplier details.



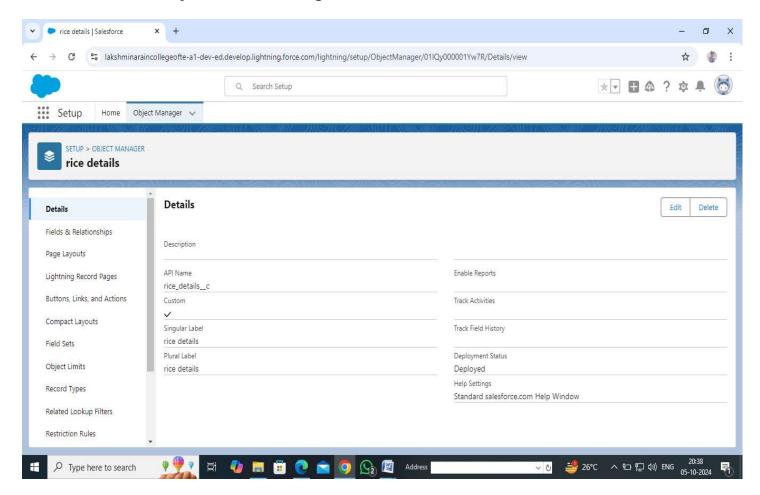
2. Rice Mill Object: Manage rice mill details.



3. Consumer Object: Manage consumer details.



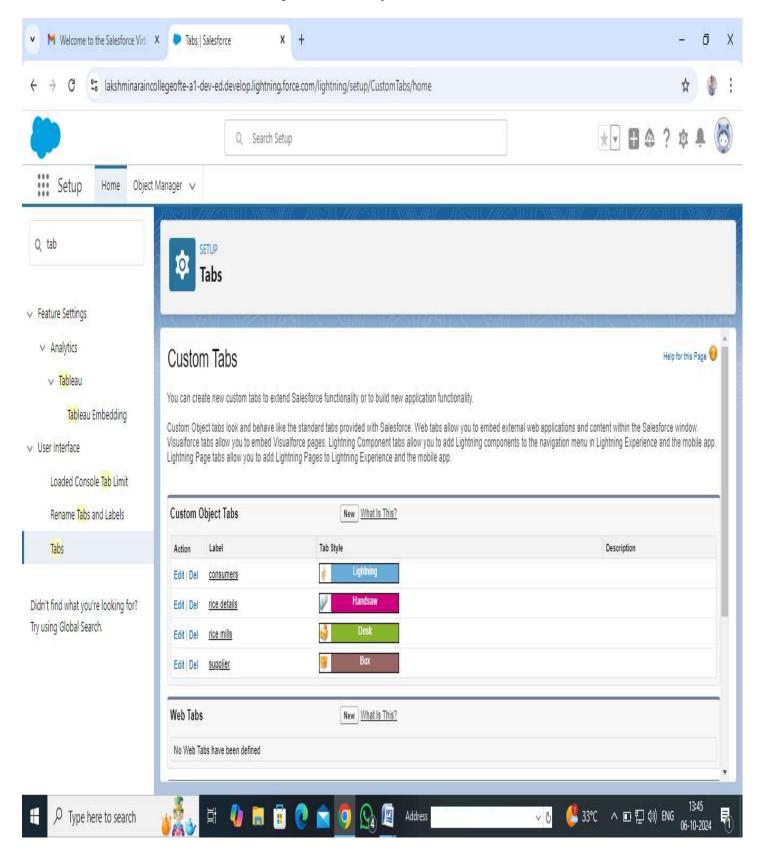
4. Rice Details Object: Track rice production and sales.



TASK -3 TABS

ACTIVITY - Creating Tabs

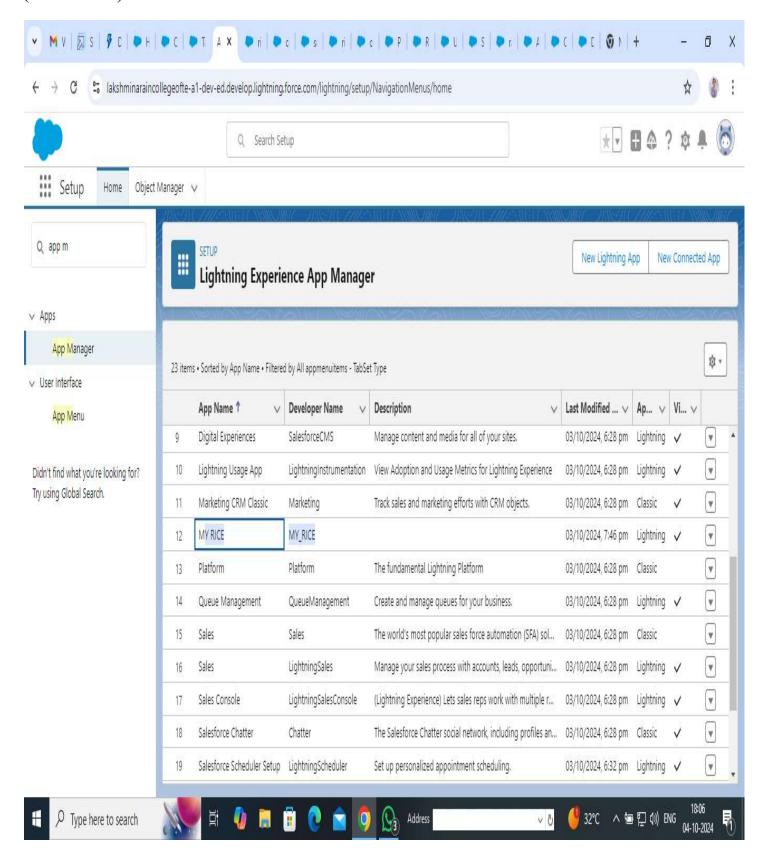
Create custom tabs for each object to easily access data.



TASK – 4 THE LIGHTNING APP

ACTIVITY - Create a Lightning App for the Crm Application.

(MY RICE)

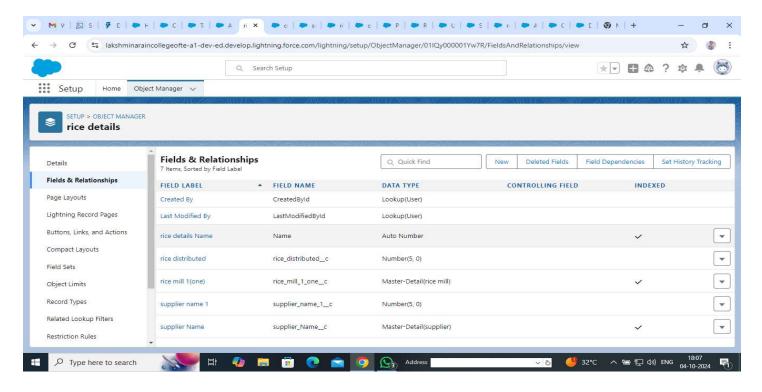


TASK -5 FIELDS

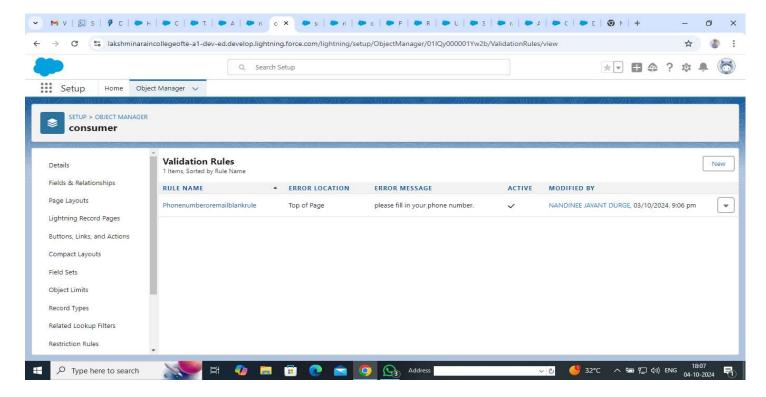
Activity -1 Creating the number field in rice details object

Activity – 2 Creating Junction Object

Activity -5 Creating Fields in Objects



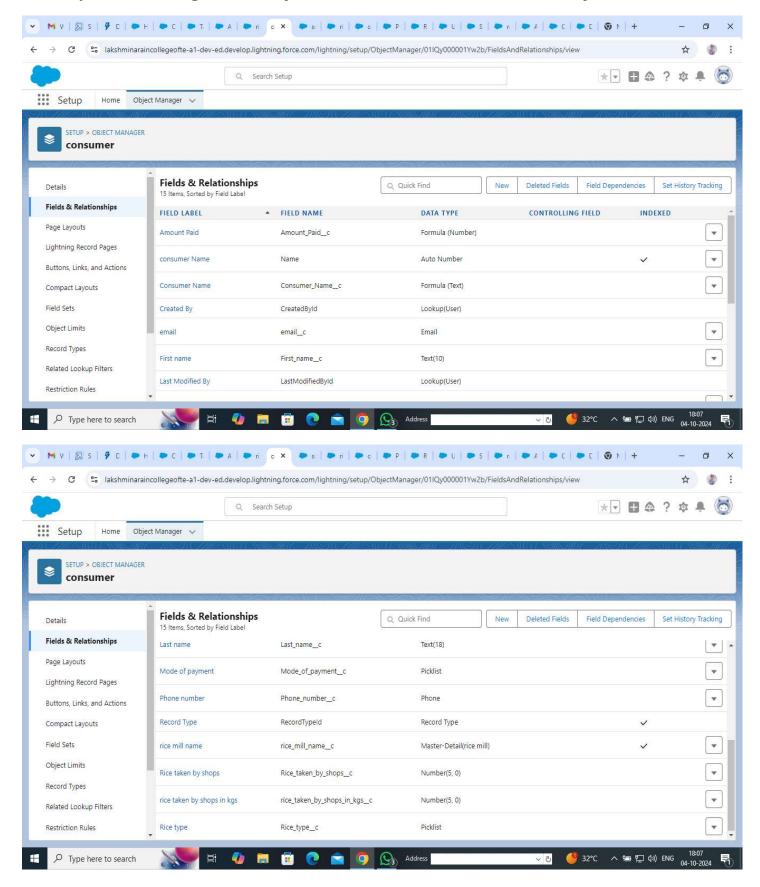
Activity – 9 Creating the validation rule



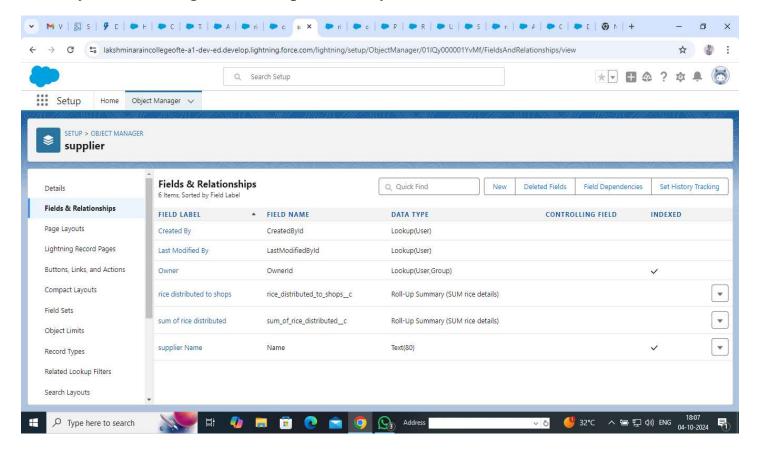
Activity – 3 Creating a Master-Detail Relationship

Activity – 7 Creating Fields in consumer Objects

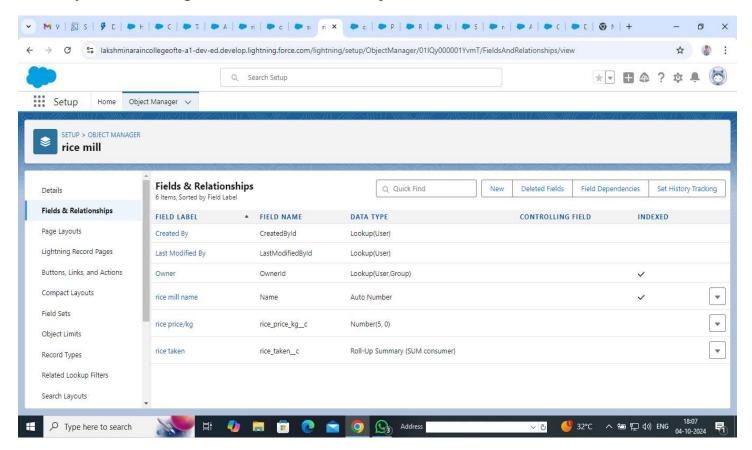
Activity – 8 Creating Cross Object Formula Field in consumer Object



Activity – 4 Creating the Roll-up Summary

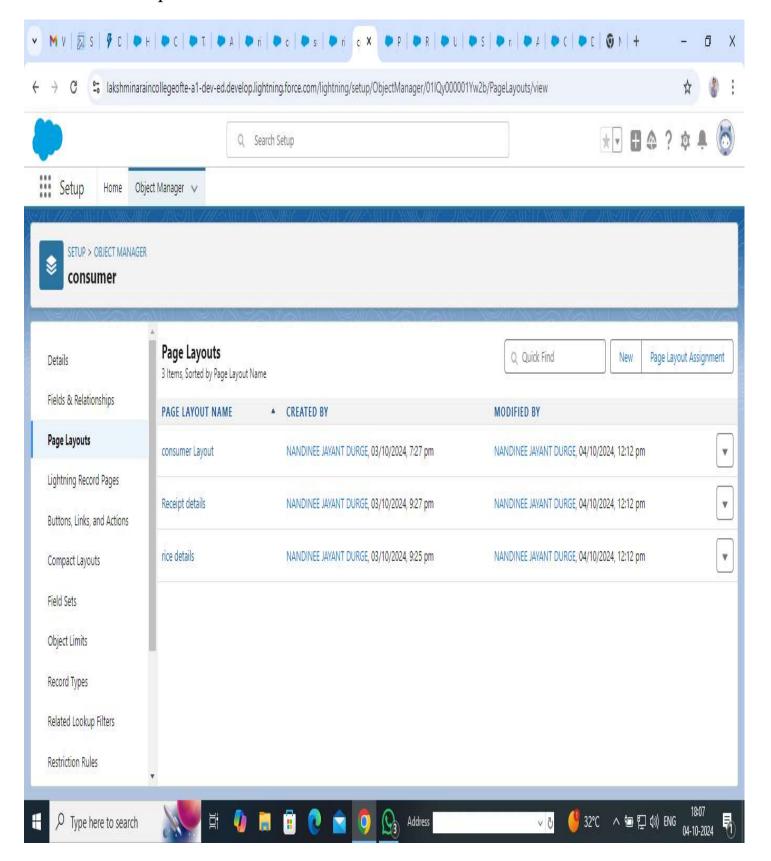


Activity - 6 Creating Fields in rice mill Objects



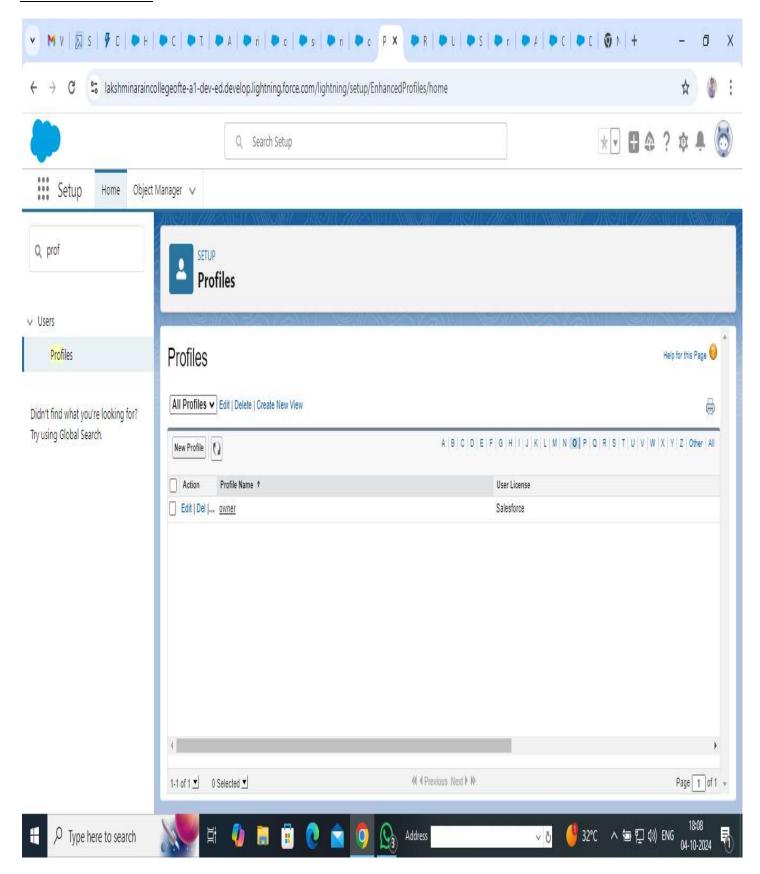
TASK - 6 PAGE LAYOUTS

<u>ACTIVITY</u> - Creating the page layout - Customize page layouts for each object to enhance user experience.

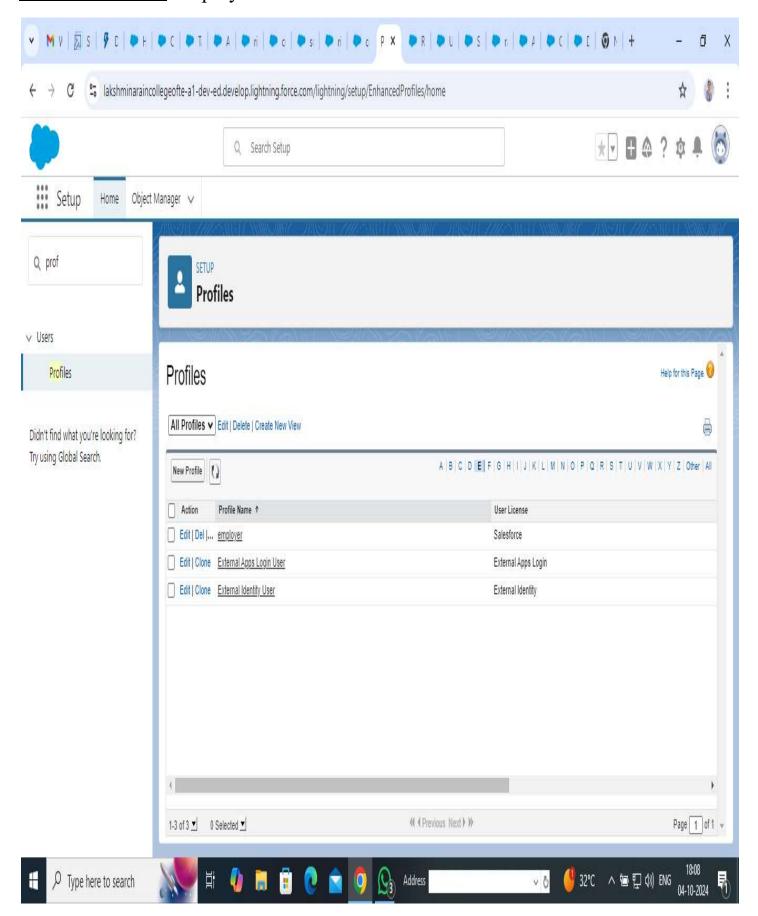


TASK – 7 PROFILES

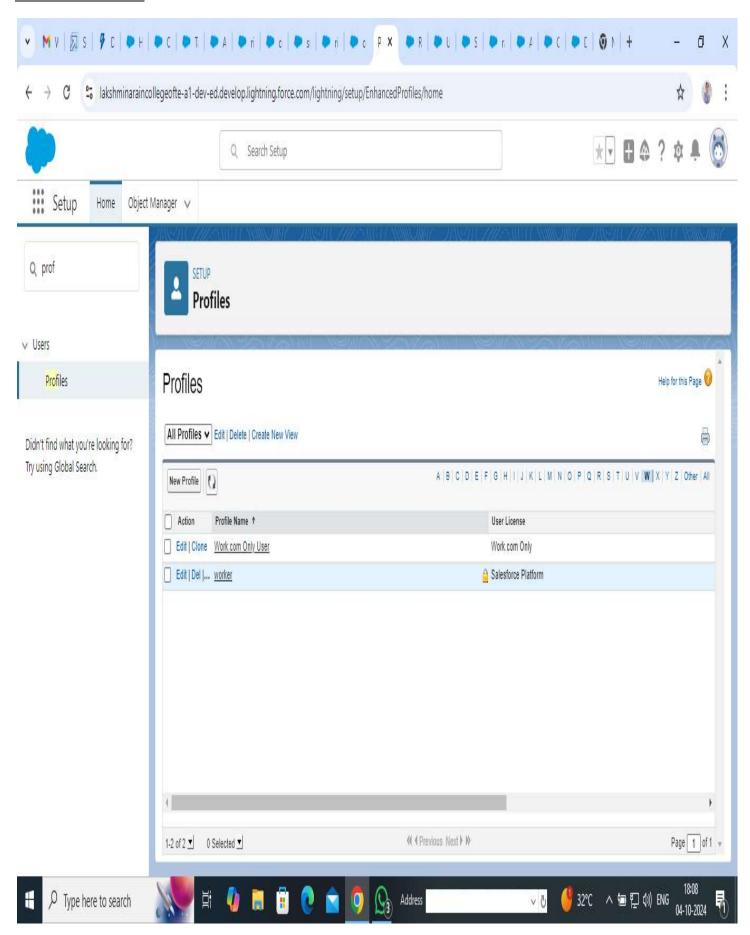
ACTIVITY – 1 Owner Profile



<u>ACTIVIVTY – 2</u> Employer Profile

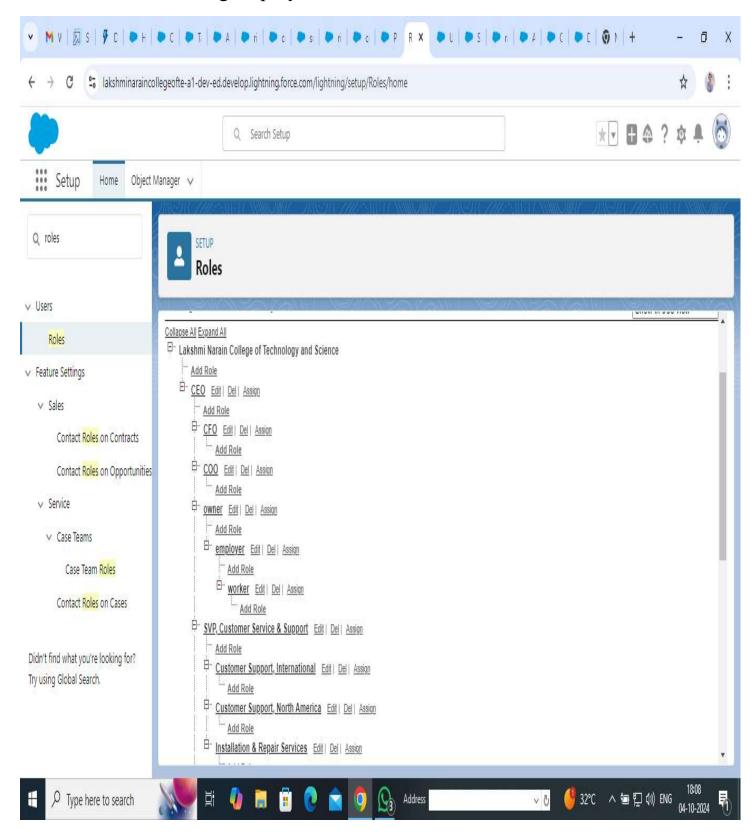


ACTIVITY - 3 Worker Profile



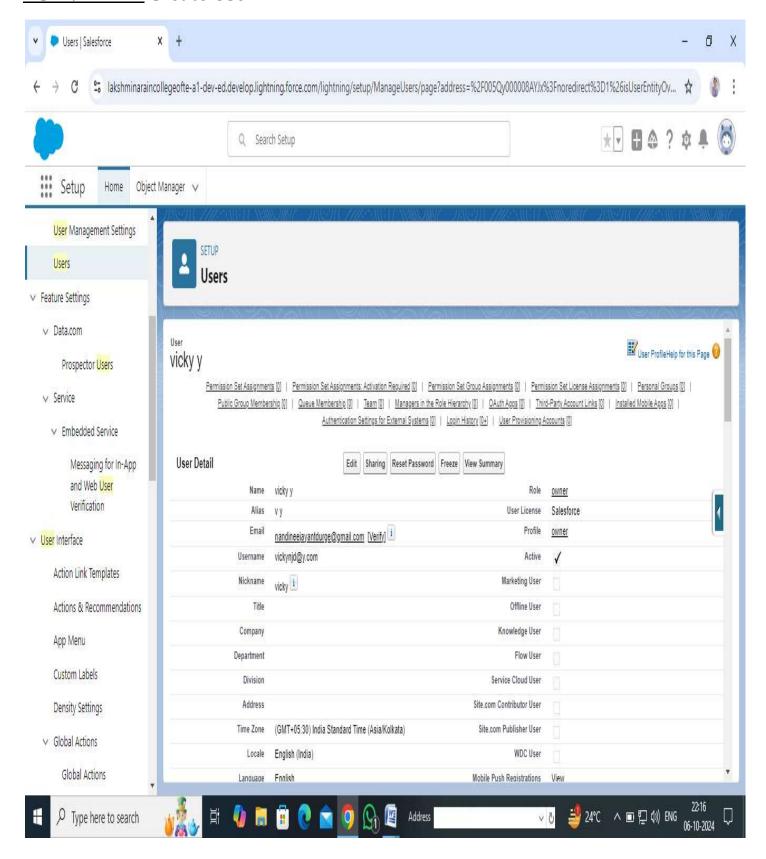
TASK – 8 ROLE & ROLE HIERARCHY

<u>ACTIVITY – 1</u> Creating owner Role <u>ACTIVITY – 2</u> Creating employer roles

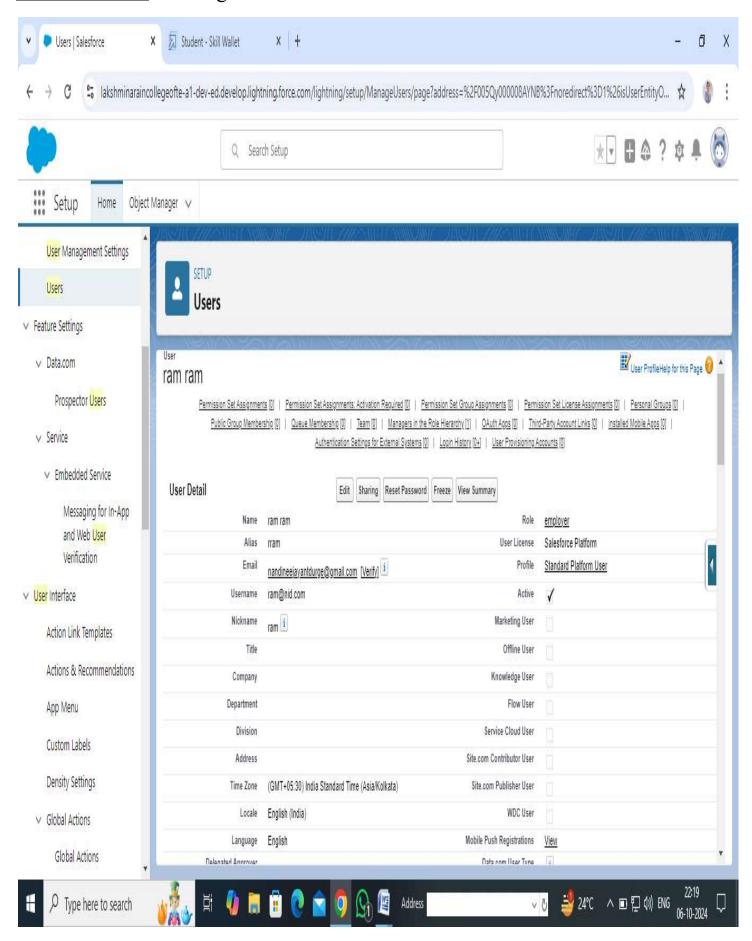


TASK - 9 USERS

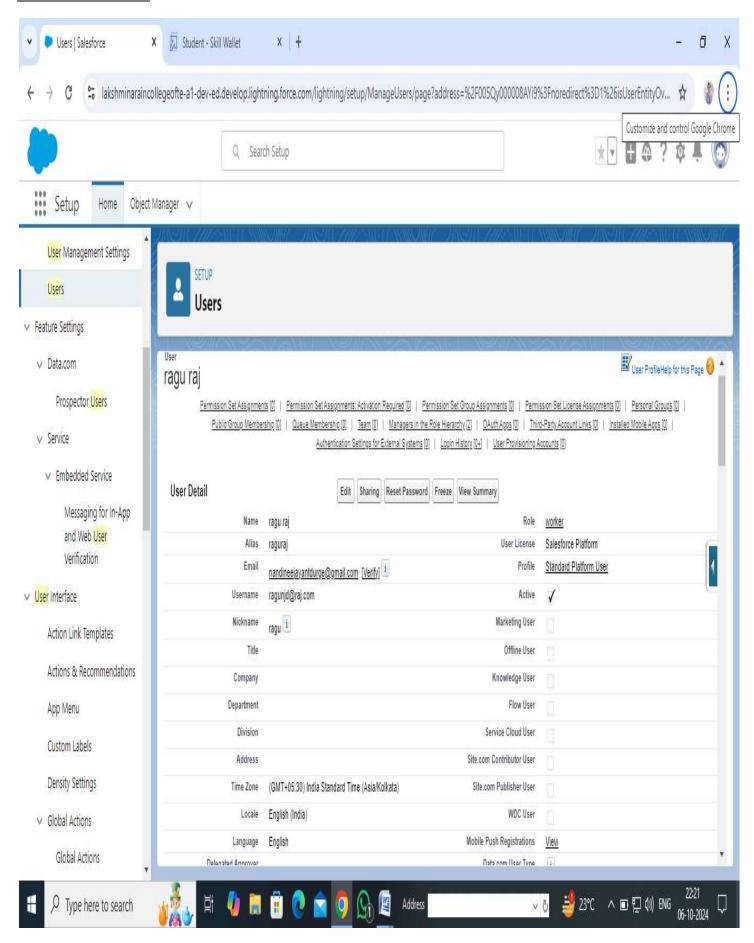
ACTIVITY - 1 Create User



<u>ACTIVITY – 2</u> Creating another Users

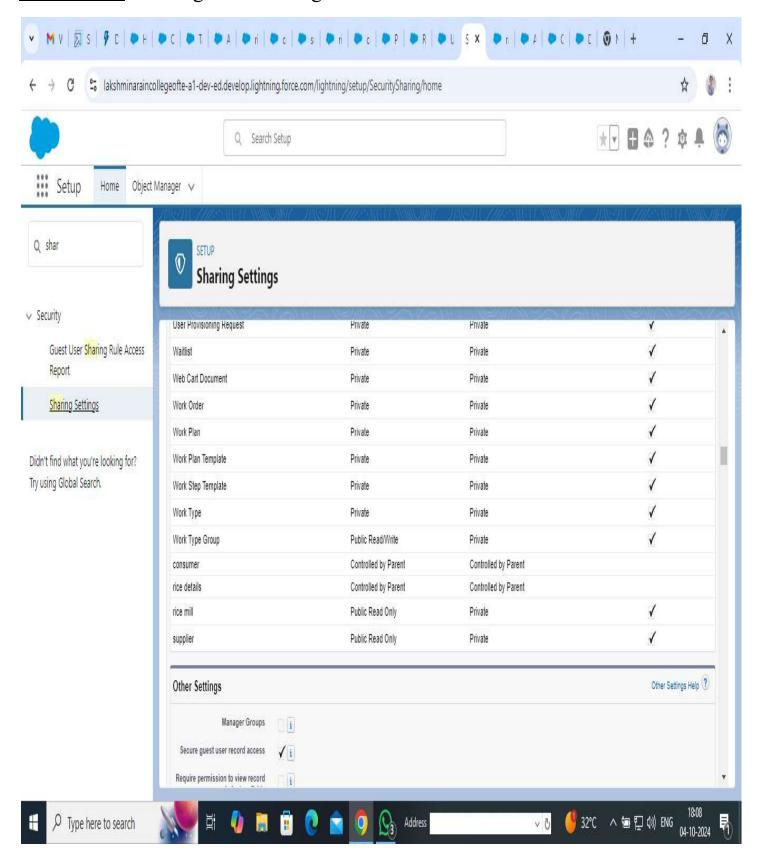


ACTIVITY – 3 Create another User



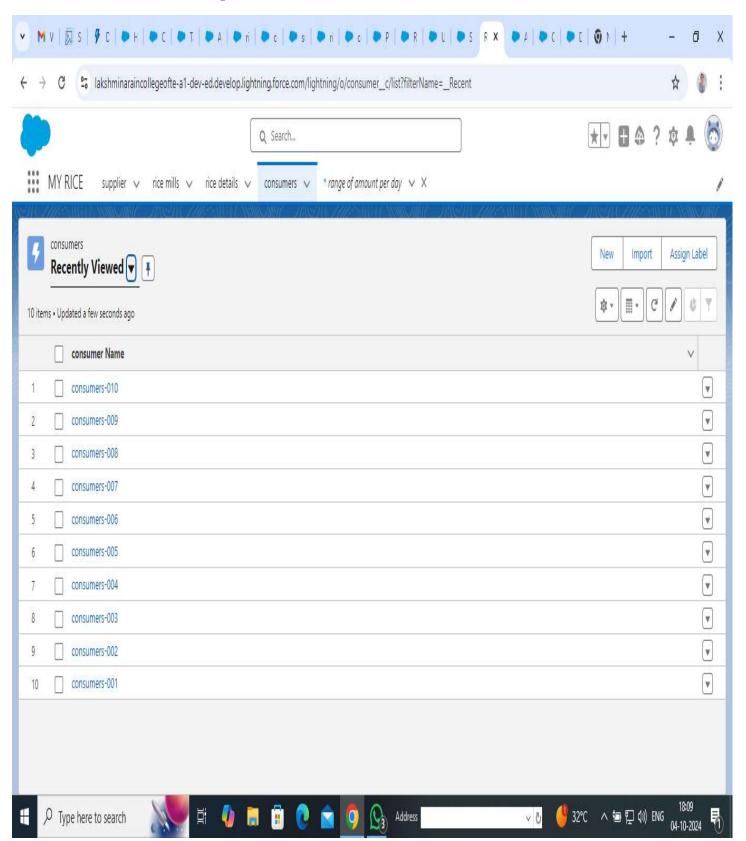
TASK - 10 PERMISSION SETS

<u>ACTVITY</u> - Creating OWD setting.

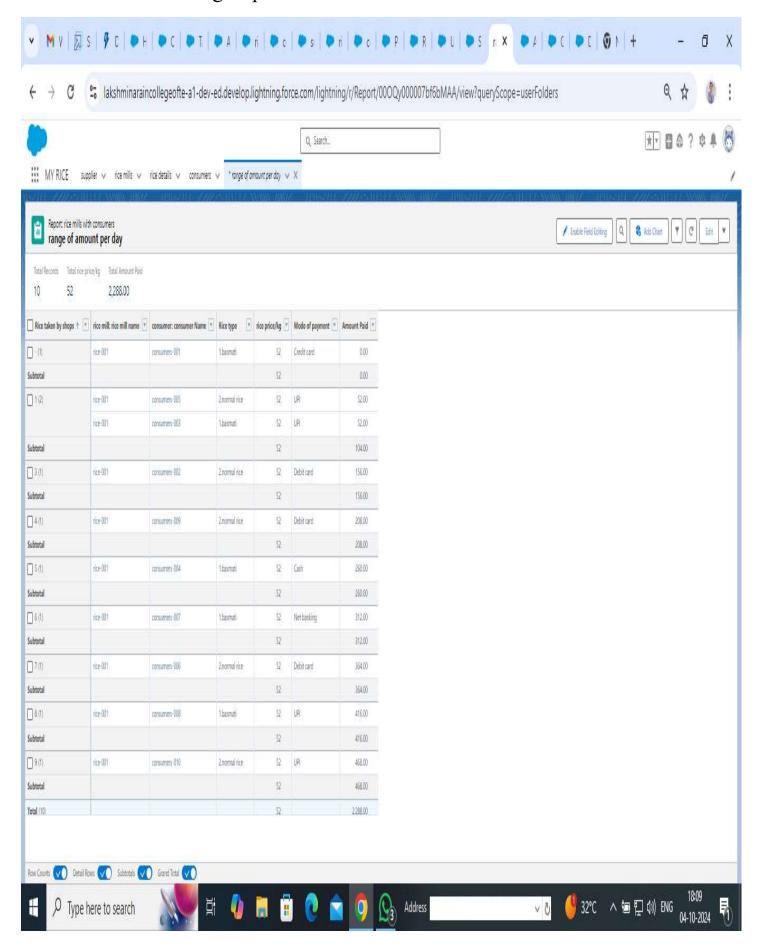


TASK - 11 REPORT

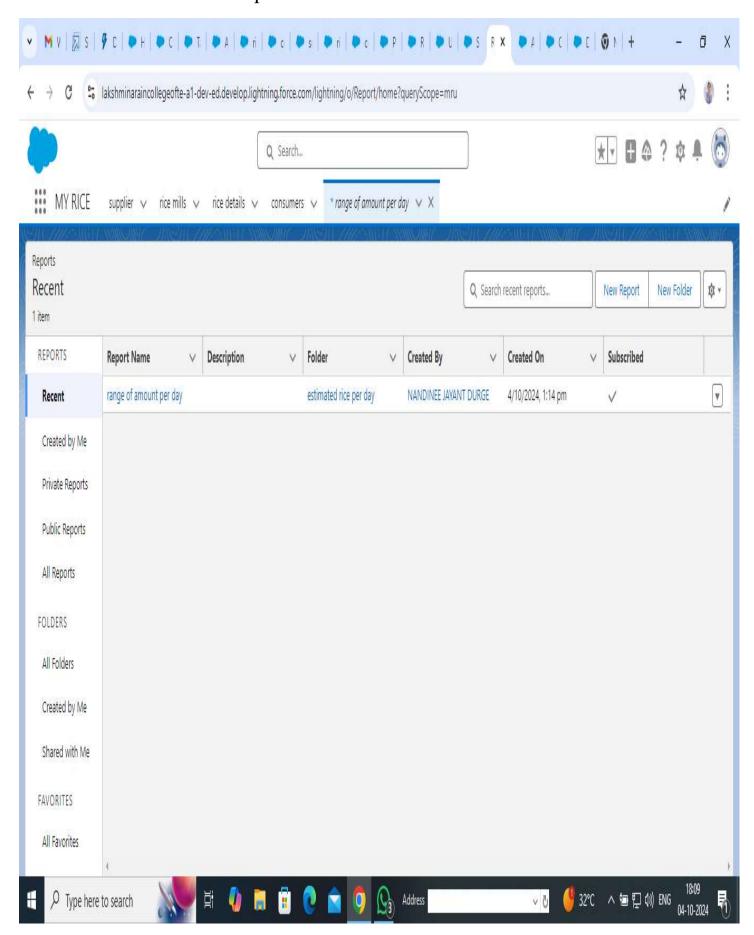
ACTIVITY - 1 Create Report



ACTIVITY – 2 Sharing Report to Owner

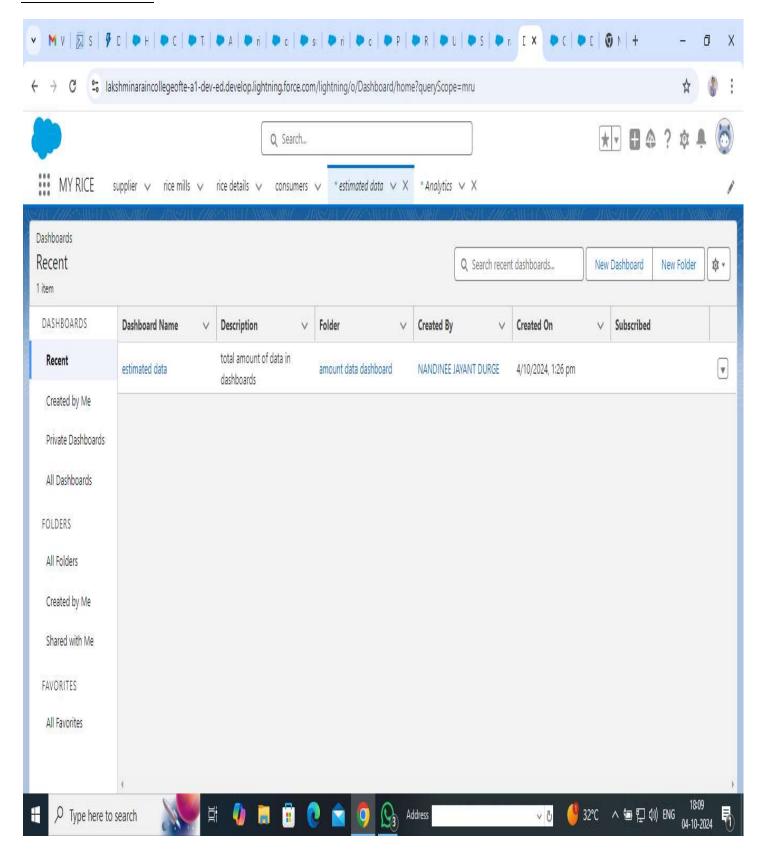


ACTIVITY – 3 Create a Report Folder



TASK – 12 DASHBOARDS

ACTIVITY – 1 Create Dashboard Folder

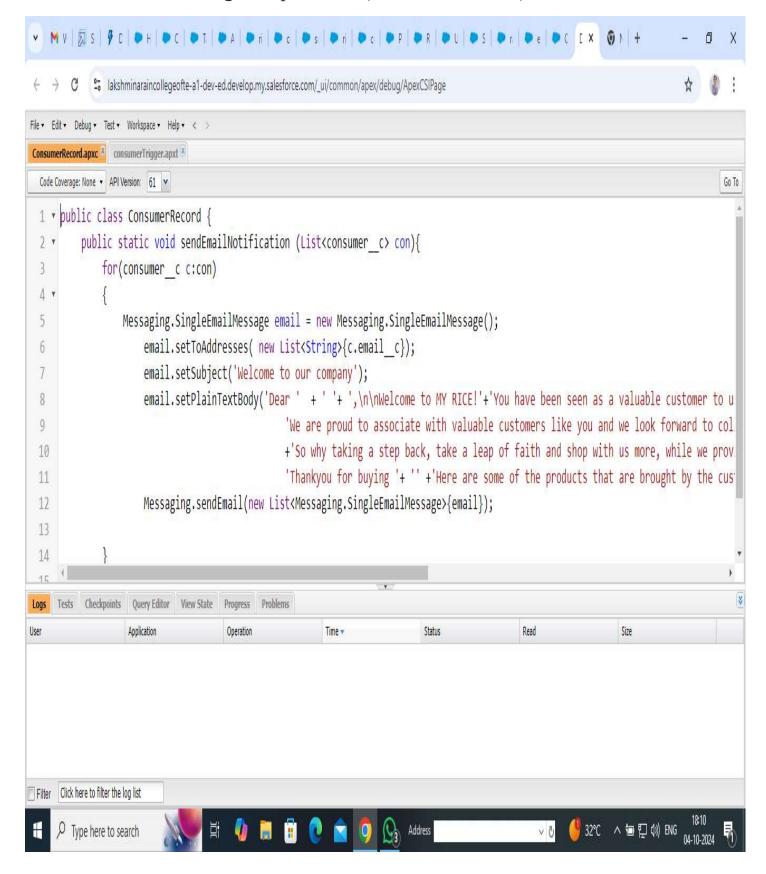


ACTIVITY -2 Create Dashboard



TASK – 13 APEX

<u>ACTIVITY – 1</u> Creating an Apex Class(ConsumerRecord)



<u>ACTIVITY – 2</u> Creating an Apex Trigger

