

# NIAL C. KELEHER

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+1 802 868 1981 | niall.keleher@gmail.com  
nkeleher | nkeleher.com | niall-keleher

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## Education

**UNIVERSITY OF CALIFORNIA BERKELEY**, Ph.D. Information Management & Systems 2019  
**HARVARD KENNEDY SCHOOL**, MPA in International Development 2006  
**THE JOHNS HOPKINS UNIVERSITY**, B.A. Economics and International Studies (Double Major) 2003

## Work Experience

### STANFORD UNIVERSITY

*Postdoctoral Scholar and Lecturer*, Stanford Graduate School of Business 09/2019-Present

*Data Science Scholar*, Stanford Data Science Institute 01/2020-Present

Co-teach a course on data-driven impact for MBA and data science students at Stanford; Manage research analysts and collaborate with academic researchers on machine learning and causal inference; Grant writing for research funding

### INNOVATIONS FOR POVERTY ACTION

*Director of Research Methods and Training* 01/2012-08/2014

Directed global research management at non-profit research organization with \$40M annual budget and more than 200 active randomized controlled trials in 15 countries; Managed and mentored a team of research analyst to develop Stata, Python, and R programs for data collection and primary analysis of field experiments; Advised cross-functional teams on experimental design, power calculations, data collection methods, measurement strategies, and statistical analysis

*Country Director, Malawi* 01/2009-12/2011

Consulted over 50 governmental, nongovernmental, and private-sector stakeholders on methods of causal inference to assess the impact of programs, policies, and products; Collaborated with academic researchers to design 14 randomized controlled trials, managed a team of 125 staff to collect high-quality survey data, and oversaw daily business operations of a national organization

### THE WORLD BANK GROUP

*External Research Consultant* 08/2015-12/2018

Wrote a policy research paper on the application of machine learning for targeting social protection programs; Extracted and transformed JSON database of 500,000 household surveys and performed econometric analysis that helped the Government of Malawi improve national social beneficiary registry; Programmed multiple survey instruments for digital data collection in collaboration with the World Bank and Government of Sierra Leone

*Junior Professional Associate, Office of the Chief Economist* 07/2006-08/2008

Collaborated with World Bank staff to foster impact evaluations of programs in 11 thematic disciplines; Contributing team member of policy research report with over 2,000 citations on conditional cash transfers; Facilitated review, editing, and publication of working papers for Impact Evaluation Working Paper Series

## Publications

### Journal Articles

Beaman, L., Heskowitz, S., Keleher, N., and Magruder, J. "Stay in the Game: A Randomized Controlled Trial of a Sports and Life Skills Program for Vulnerable Youth in Liberia." Accepted at *Economic Development and Cultural Change*.

Beaman, L., Keleher, N., Magruder, J. (2018). "Do Job Networks Disadvantage Women? Evidence from a Recruitment Experiment in Malawi." *Journal of Labor Economics* 36, no. 1 (January 2018): 121-157.

### Conference Proceedings

Keleher, N., Barela, M.C., Blumenstock, J.E., Festin, C., Podolsky, M., Rezaee, A., Troland, E., Heimerl, K. (2020). "Connecting Isolated Communities: Quantitative Evidence on the Adoption of Community Cellular Networks in the Philippines." Conditionally Accepted, *The Eleventh International Conference on Information and Communication Technologies and Development (ICTD2020)*, Guayaquil, Ecuador.

Blumenstock, J.E., Keleher, N., and Reisinger, J. (2016). "The Premise of Local Information: Building Reliable Economic Indicators from a Decentralized Network of Contributors." *The Eighth International Conference on Information and Communication Technologies and Development (ICTD2016)*, Notes Track, Ann Arbor, MI.

Blumenstock, J.E. and Keleher, N. (2015). "The Price Is Right? Statistical evaluation of a crowdsourced market information system in Liberia." *The 5th Annual ACM Symposium on Computing for Development (DEV '15)*, London, U.K.

### Working Papers

Blumenstock, J.E., Keleher, N., Troland, E., and Rezaee, A. "The Impact of Mobile Phones: Experimental Evidence from the Random Assignment of New Cell Towers."

Beaman, L., Keleher, N., and Magruder, J. "Leveraging Social Connections: An experiment to target cash transfers through social networks in Monrovia, Liberia."

Blumenstock, J.E., Callen, M., Ghani, T., Keleher, N., and Shapiro, J. "Measuring of Poverty and Vulnerability in Real-Time."

## Teaching

Lecturer, **Data-Driven Impact**  
*Stanford Graduate School of Business*

Spring 2020  
Co-Instructor: Susan ATHEY

Lead Instructor, **Software Prototyping for Data Science and Information Management**  
*University of California Berkeley*

Fall 2017

Graduate Student Instructor, **History of Information**  
*University of California Berkeley*

Spring 2018 & 2019  
Instructors: Paul DUGUID and Geoffrey NUNBERG

★ 2018 Outstanding Graduate Student Instructor Award

Teaching Assistant, **Core Methods in Data Science**  
*University of Washington*

Spring 2016  
Instructor: Joshua BLUMENSTOCK

Course Assistant, **Econometrics**  
*Harvard Kennedy School*

Spring 2006  
Instructor: Robert JENSEN

Course Assistant, **Development Economics**  
*Harvard Kennedy School*

Fall 2005  
Instructors: Dani RODRIK and Mark ROSENZWEIG

Course Assistant, **Microeconomics**  
*Johns Hopkins SAIS Europe*

Fall 2001  
Instructor: Charles PEARSON

## Affiliations

<i>Golub Capital Social Impact Lab</i> , Stanford Graduate School of Business	2019 - Present
<i>Research Improving People's Lives (RIPL)</i> , Research Associate	2019 - Present
<i>Data Intensive Development Lab</i> , University of California Berkeley, School of Information	2016 - Present
<i>Institutional Review Board</i> , Board Member, Innovations for Poverty Action	2012 - Present
<i>American Economic Association</i> , Member	2013 - Present
<i>National Association of Business Economics</i> , Member	2018 - Present
<i>Research Committee</i> , Ph.D. Student Representative, University of Washington, Information School	2016
<i>Research Review Committee</i> , Peer Reviewer, Innovations for Poverty Action	2010-2015
<i>DataLab</i> , Ph.D. Student Affiliate, University of Washington, Information School	2014 - 2016
<i>Referee Service and Peer Review:</i> Word Bank Economic Review, Journal of Development Economics, Journal of African Economies, National Science Foundation (NSF), IEEE/ACM Conference on Information and Communication Technologies and Development (ICTD), ACM Interactive, Mobile, Wearable and Ubiquitous Technologies (IMWUT), Social Informatics (SocInfo16)	