



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

What is the prices of this House?

Are all the documents of this house correct?

Who is the real owner of this House?

What are the reason for selling this House?

If would be nice if, we had a garden in this House?

Is there a hospital near the house?

This location will be safe of us?

Will the neighbors be my friends?



**HARSHINI.M**  
Short summary of the persona

Does this house have all the basic amenities?

Is this land approad?

Is this Vastu of this house well build

How many years did it take to build this house?

This house is absolutely amazing!

This price of this house is a bit high

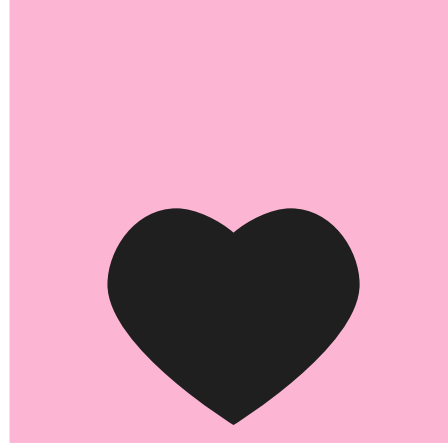
There is a lot of noice near the House?

This house is pollution free for us



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?