



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

I want some cool colors.

Make and create your space fantasy.

i expect that my room should never allow my eye to settle in one place.

Be frank about the payment methods.

Establish sophistication through simplicity.

It should not usurped more space.

The combo of both reliable and econimal.

The interiors can influence how to behave .

Pricing should be decided in advance.

The quality as well as the price.



Find service provide the expertise.

Ensure proper supply chain

Comparing with other interior designs.

Affordable as well as admirable.

Sophisticated look.

Quality and responsiveness

Analyzing more until deciding.

Host websites

Have used your senses.

Value for money.



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?