Group 05

Sneaker Sales Website Vision Document

Version 1.2

| Sneaker Sales Website | Version: 1.2 |
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| Vision Document | Date: 17-Nov-19 |
| Group 05 | |

Revision History

| Date | Version | Description | Author |
|-----------|---------|---|----------|
| 08-Nov-19 | 1.0 | Finish half of the project vision. | Group 05 |
| 09-Nov-19 | 1.1 | Complete the project vision. | Group 05 |
| 17-Nov-19 | 1.2 | Update Product functional and non-functional requirements | Group 05 |
| | | | |

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Vision (Small Project)

1. Introduction

The purpose of this document is to collect, analyze, and define high-level needs and features of the Sneaker Sales Website. It focuses on the capabilities needed by the stakeholders and the target users, and **why** these needs exist. The details of how the Sneaker Sales Website fulfills these needs are detailed in the use-case and supplementary specifications.

1.1 Purpose

The purpose of this document is to define the high-level requirements of the in terms of the needs of the end users.

1.2 Scope

This Vision Document applies to the sneakers sales website, which will be developed by Group 05. This system will allow customer to buy and find the best sneaker sales in their areas.

1.3 References

None.

2. Positioning

2.1 Problem Statement

| The problem of | approach to all the sneaker sales |
|--------------------------------|--|
| affects | teenagers and college students |
| the impact of which is | That they are unable to looking for the sneaker sales without spending significant time searching on facebook and google. |
| a successful solution would be | Notify them when there are new sales for those sneakers that they are interested, and provide them a place to get the sales they have requested. |

2.2 Product Position Statement

| For | teenagers and college students |
|--------------------|--|
| Who | want to approach to all the sneaker sales |
| The (product name) | is a website. |
| That | Notify them when there are new sales for those sneakers that they are interested |

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| Unlike | other websites of online shoe stores that the customers need |
|-------------|--|
| | to check each website for their own sales product. |
| Our product | Notify them when there are new sales for those sneakers that |
| | they are interested, and provide them a place to get the sales |
| | they have requested. |

3. Stakeholder and User Descriptions

3.1 Stakeholder Summary

| Name | Represents | Role |
|-----------------------------------|--|---|
| IT Executive | IT Department and Wylie College as whole. | Responsible for project funding approval. Monitors project progress. |
| Manager | administrative and data entry personnel. | Ensures that the system will meet the needs of the registrar, who has to manage the sales data, including shop assistant and customers databases. |
| Customer | teenagers, college students, website visitors, | Ensures that the system will meet the needs of customers. |
| Shop assistant (Customer service) | shop employees | Ensures that the system will meet the needs of shop assistants. |

3.2 User Summary

| Name | Description | Stakeholder |
|----------|--|------------------|
| Customer | Selects categories for sales notification, reads content on website, reads targeted advertising on website. Making product orders. | self-represented |

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| Manager | Obtains advertising delivery information from the system to follow-up or track hits. Places content onto the web site, identifies categories in which the content belongs. | self-represented |
|----------------|---|------------------|
| Shop assistant | orders processing, | self-represented |

3.3 User Environment

Individuals will receive notifications via web pages or mails when an sale begins in their area of interest. At their leisure, they will connect to the web site and view the content. Usage patterns are not predictable at this point, though higher volumes are anticipated during holidays and weekends.

If they have devices capable of viewing video or audio clips, the content will also be available to the user.

Manager will require a browser-enabled device for categorizing content and/or viewing system status.

Shop assistant will require a browser-enabled device for product orders processing. The system should be reliable enough to support a very large number of users at the same times.

The Sneaker shop is a large shoes company that has a system is flexible and stable for buying and surfing of customer smoothly and easily. As a result, we use a effective platform nowadays that is InTouch Web to dev for the Sneaker.

The users have some knowledge about using Internet devices (such as mobiles, computers, laptops). The ability to purchase products via these devices by surfing web browser and to view and review ordered products online would greatly streamline products payment.

The task cycle starts as soon as the user enters the website. The amount of time spent in each activity varies according to a particular user. However for security purposes, a logged in user will be logged out of his/her account within a certain period of inactivity. Also he/she will be logged out if the current instant of the browser where the shopping is in session is closed. Time is unlimited for any internal support use of the system.

Customers should have the same shopping experience wherever his/her actual location. Administrator and customer service support must be present at the THE SNEAKER designated site in order to interact with the system.

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The Sneaker shop should be compatible to any computer platforms equipped with a standardized web browser. Mobile users may experience some visual problem with the e-store interface.

Any change in the Sneaker shop system will need a throughout migration plan and solution.

The system should work will any software specified in the architecture document.

THE SNEAKER eStore Business model Customer Service Shopping Marketing / Sales Customer Satisfaction Reports · Search Engine · Special Promotions FAQ · Display Product Images Alternative Product Selections · Provide Online Manuals and · Store Locator · Provide Featured Accessories Instruction · Custom Order Products · Volume Product Ordering Product Surveys for New Products · Provides After Hours Sales and Support Password Reminders Order Processing End-user · Verify Billing Info Customer Account Management · Customized Pricing · Secure Credit Card Processing · Customer-Specific Store Content · Order Confirmation · Quantity Based Discounts · Order Tracking · Offers Payment Options Shipping Options · Interface to Billing System Accepts Various Currencies Shopping Cart Support International Customers

3.4 Stakeholder profiles

3.4.1 THE SNEAKER Management

| Representative | Mr. Xfactor, Business Analysis |
|------------------|--|
| Description | Academic advisers for the project. |
| Type | Business Experts |
| Responsibilities | Drive Business Requirements for the project. |

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| Success Criteria | Business Requirements must be met. The success of the project will mean unprecedented benefits for Sneaker company. |
|----------------------|--|
| Involvement | They are requirement reviewer and are heavily involved during the inception phase. |
| Deliverables | Project Plan, Vision Document and Status Reports. |
| Comments / Issues | Be attentive to stakeholder's feedbacks or request for new features and new requirements. |

3.4.2 IT Division

| Representative | Not specified |
|------------------|---|
| Description | Qualifying people for maintaining the e-store. |
| Type | Guru in Information System fields. |
| Responsibilities | Maintenance of the e-store daily operations. |
| | o understand the detail architecture of the project. |
| Success | Project architecture and functionality are within SNEAKER |
| Criteria | expertise. |
| | The stakeholder can start planning on strategies and solutions in maintaining the e-stores. |
| Involvement | Very active during elaboration and transition phase. |
| Deliverables | Architectural Design Specification, User Manual and Transfer of |
| | Knowledge. |
| Comments / | Project must be compatible with current SNEAKER IT environment |
| Issues | standard. |

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3.4.3 Warehouse Department

| Representative | Not specified |
|----------------------|---|
| Description | Manage SNEAKER products inventory |
| Type | Specialists in SNEAKER product inventory systems. |
| Responsibilities | Give expertise on how the e-store should interact with existing inventory systems. |
| Success Criteria | Inventory Audit should stay consistent. |
| Involvement | Minimum activities during elaboration and construction. |
| Deliverables | None. |
| Comments / Issues | The stakeholder should not be affected by the project in development or vice versa. |

3.4.4 Business Department

| Representative | Not specified |
|---------------------|---|
| Description | Manage SNEAKER daily business activities. |
| Туре | Specialists in Accounting, Marketing, Financing or any business related activities. |
| Responsibilities | Business activities drive heavily the project. Every aspects of the project must be approved by the business department. |
| Success Criteria | The project needs to meet successfully business demands and goals. |
| Involvement | Heavy involvements during inception and elaboration phases. |
| Deliverables | Project Plan and Vision document. |

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| Comments / | The stakeholder affect heavily on the project. |
|------------|--|
| Issues | |

3.4.5 Customer Service Department

| Representative | Not specified |
|----------------------|--|
| Description | Improve company's customer value. |
| Туре | Specialists in providing support to customers. Very limited technical knowledge required. |
| Responsibilities | The stakeholder needs to take part in implementing the customer service work flow regarding the e-store. |
| Success Criteria | E-store customer service must be integrated into the existing customer service. |
| Involvement | High involvement during the transition phase in order to understand the usability of the e store. |
| Deliverables | User Manual. |
| Comments / Issues | Project needs to meet so quality standard in order to facilitate customer service activities. |

3.5 User Profiles

3.5.1 End-User

| Representative | Any customer interesting in buying SNEAKER products |
|----------------|--|
| Description | End users use the e – store web based system for purchasing a product. |

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| Type | Casual internet user |
|-------------------|--|
| Responsibilities | End users will be asked for the requirements and feedback for developing the system. |
| Success | The system should provide all necessary features to make the online |
| Criteria | shopping at SNEAKER an unparalleled experience. |
| Involvement | Requirement provider |
| Deliverables | No deliverables |
| Comments / Issues | User's ease for purchasing anything is the biggest concern. |

3.5.2 Administrator

| Representative | Not specified. | |
|------------------|--|--|
| Description | Administrator is responsible for the proper functioning of the e- store website. | |
| Туре | Good technical knowledge is required. | |
| Responsibilities | Maintenance of the e-store daily operations. | |
| | Need to understand the detail architecture of the project. | |

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| Success Criteria | Project architecture and functionality are within <i>SNEAKER</i> expertise. The stakeholder can start planning on strategies and solutions in maintaining the e-stores. |
|----------------------|--|
| Involvement | Very active during elaboration and transition phase. |
| Deliverables | Architectural Design Specification, User Manual and Transfer of Knowledge. |
| Comments / Issues | Project must be compatible with current SNEAKER IT environment standard. |

3.5.3 Customer Service

| Representative | Not specified |
|---------------------|--|
| Description | Improve company's customer value. |
| Туре | Specialists in providing support to customers. Very limited technical knowledge required. |
| Responsibilities | The stakeholder needs to take part in implementing the customer service work flow regarding the e-store. |
| Success Criteria | E-store customer service must be integrated into the existing customer service. |

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| Involvement | High involvement during the transition phase in order to understand the usability of the e store. |
|-------------------|---|
| Deliverables | User Manual. |
| Comments / Issues | Project needs to meet so quality standard in order to facilitate customer service activities. |

3.6 Key Stakeholder or User Needs

| Need | Priority | Concerns | nt Solution | Proposed Solutions |
|----------------------|----------|--------------|------------------|---------------------------|
| Financial growth and | High | Aggressive | Business through | By the e-store |
| Brand image. | | competitor | local sites. | strategy, investment |
| | | s and the | | and expenditure will |
| | | company | | be reduced. |
| | | will to stay | | Customers are more |
| | | in the | | comfortable and more |
| | | forefront in | | attracted towards |
| | | technology | | online shopping. |
| | | solution. | | Company will have |
| | | | | financial growth and |
| | | | | improved brand |
| | | | | image. |

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| A convenient way to | High | Customers | Phone ordering or | An e-store will |
|-------------------------|------|------------|--------------------|----------------------|
| buy SNEAKER | | are more | local site visits. | provide the customer |
| products and | | and more | | access anytime and |
| experience the same | | prone to | | anywhere to |
| great customer service. | | online | | SNEAKER products |
| | | shopping | | with a graphical |
| | | which | | interface which will |
| | | saves them | | embellish his/her |
| | | time, | | experience in doing |
| | | money and | | business with |
| | | effort. | | SNEAKER. |
| | | | | |

4. Product Overview

4.1 Product Perspective

This e-commerce will be a complementary marketing tool for existing many kinds of trending shoes of market.

4.2 Assumptions and Dependencies

| Customer Benefit | Supporting Features |
|---|--|
| Open up new markets | Web base commerce will allow SNEAKER to expand its business in a broader scale world wide. |
| Cost Saving for SNEAKER | Lower expenditure in creating new local stores. |
| Improve customer support by lowering support cost and improve customer response. | Merge online and local customer services into one of kind solution. |
| Establish SNEAKER reputation by providing top notch web business experience to users. | Expand SNEAKER image and service to new market. |
| Faster inventory reduction. | Expand in business will reduce faster inventory. |

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4.3 Cost and Pricing.

None.

4.4 Licensing and Installation

After the application is installed on the server, no additional installation will be necessary since the end-users will be using their browsers to access the website.

4.5 Alternatives And Competitors

There are many big alternatives and competitors of our website such as: Tiki.vn, shopee, lazada, honey, amazon,...but they are not focus on the sneaker like us(tiki, shopee, lazada, honey, amazon,...), they not easy to find sales for only sneaker(tiki, shopee, lazada, honey, amazon,...) or not support well in vietnam yet(amazon, honey,...), or they only a extension(honey,...) for the browser that not easy to search.

5. Product Features And Functions

5.1 Home Page:

Introduction of many kinds of shoes.

Easy to use and attractive.

5.2 About:

View of vision and history of the company.

Making the customer to trust in our product.

5.3 Shop:

Show products and be able to order or add to cart to buy a product customer want to buy.

5.4 Contact Us:

Users can input their email and send a request to the system.

Show contact information of the company. (Each page is added into a contact part that can be obvious.)

5.5 Shopping Cart(Your Order):

For checking products that users added.

5.6 Friendly UI:

Color in design will be harmonious, friendly. Layout will be clear, scientific, and professional arrangement in each article. Brand's logo will be

obviously detected and unique that can show customers distinctiveness and trustworthiness.

5.7 Search Tool:

We use algorithms that are optimized and used mostly nowadays. Help and support users to search in a wide range of searching (such as: contact, shop,) It will be automatically link to their requests follow results.

Has the ability to suggest suitable product for the customer.

5.8 Tracking Order System:

It will be responded automatically and fast.

Using third party services for the best in budget and reduce workload for the shop

5.9 Register And Login

User is able to register and login using email or via google mail.

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Mobile phone number is required for order and reset password.

5.10 View And Manage Order

Admin can check the order and start process those to make transactions.

Admin can delete the order if it is redundant.

5.11 Manage Product

Admin can view the available amount of product in the store and make plan to import more if necessary.

5.12 Contact With Shop

Customer will be supply the contact of the shop they want to buy from in case they need those information.

5.13 Check out And Purchase

Customer can use many way to pay such as COD, MoMo, ATM card, ...

Customer need to confirm the order before making payment.

5.14 Manage User Account

Manage the user account of the employee and customer.

Admin can change permission to access some features of the employee account.

Admin can change type of customer account such as new comer, premium, ...

Admin can delete account if necessary.

5.15 Edit Profile

User can change the information of they account.

These will be more features during the Elaboration phase of the project.

6. Non-Functional Requirements

6.1 Applicable standards:

The website must comply with existing web standards (HTML, JAVA, TCP/IP, etc).

The website must be accessible by multiple platforms (mobile, pc, etc).

Can function normally on average power computers and smartphones.

The code has to be easy to read and maintain and reusable.

Check humans or robots are making request.

6.2 System requirements:

A good internet connection is recommend.

6.3 Performance Requirements

The website must be able to handle 2000 user at the same time.

The website must handle the request quickly.

The system shall be able to process 100 payment transactions per second in peak load.

No more than 1 per 1000000 transactions shall result in a failure requiring the website to reload.

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In standard workload, the CPU usage shall be less than 50%, leaving 50% for background jobs.

6.4 Environment Requirements

The website work best on the newest version Google Chrome and Mozilla Firefox for security and compatible purposes.

Not recommend those devices that are jailbroken(for iOS) or rooted(for Android).

OS System should be updated to have the best improvements to overall system stability, system security and other minor adjustments have been made to enhance the user's experience.

7. Documentation Requirements

7.1 User Manual

None required – the system must be sufficiently easy to use that a user manual is not required.

7.2 Online help

Have a online help system where users can input their email and send a request to the system. Show contact information of the company.

7.3 Installation guides

None required – User just need to access the website.

7.4 Labeling and packaging

Not applicable.