



Simon Dukes PSNC Chief Executive

chiefexec@psnc.org.uk





Priority 1: setting the scene

- Visiting as many community pharmacies and LPCs as possible: 3,000+ miles in first 100 days
- Talking to influencers, academics, pharmacy advocates in UK and overseas.
- Listening to community pharmacy teams
- Understanding the issues and formulating ideas



Priority 2: UK Government

- Rebuilding working relationships with HM Government
 - including DHSC and NHS England
- Understanding their priorities
- Identifying common ground and where the differences are



Priority 3: Collaborative opportunities

- Other pharmacy trade bodies and groups: NPA, CCA, RPS, AIM, PDA
- Understanding their priorities
- Identifying common ground and where the differences are
- Improving communications



Initial observations



- Funding and financial pressures
- Technology and new models of primary care
- Drive to reduce costs across health services
- Reputation and perception of community pharmacy
- Demonstrating value
- Closer collaboration with trade bodies and academia
- Role in prevention and reducing GP and hospital pressure
- Recognition from Secretary of State and Prime Minister



Approach to negotiations

- A fresh start after the Judicial Review
- Crucial that we work collaboratively and try to help HM Government and the NHS meet their objectives
- We need to use data to show our value and make new business cases for funding
- Our Care Plan and Framework give a clear intention of what the future of pharmacy could look like – a starting point for discussions
- Seeking a longer term settlement so contractors can plan for the next 3-5 years



Role of LPCs

- LPCs are working in an increasingly complex environment
- PSNC should be enabling not restricting LPCs
- A testing ground for innovation and new ideas
- Consider how you are going to manage negotiations with the widening range of stakeholders
 - what additional support do you need from PSNC?
- PSNC reviewing how we support LPCs through these times



Summary

- PSNC is working hard for LPCs and contractors
- Community pharmacy must adapt to changing needs of NHS and respond to accordingly
- We are the healthcare safety net for the UK
- This will require a collaborative approach
- Technology is an opportunity for us
- The professional network has huge potential
- Communication is essential – contact me directly at: chiefexec@psnc.org.uk





Simon Dukes PSNC Chief Executive

chiefexec@psnc.org.uk

