

COMPANY PROFILE



" Smart Solutions for Thriving Communities and Agri-Enterprises "

COMPANY OVERVIEW

Company Overview

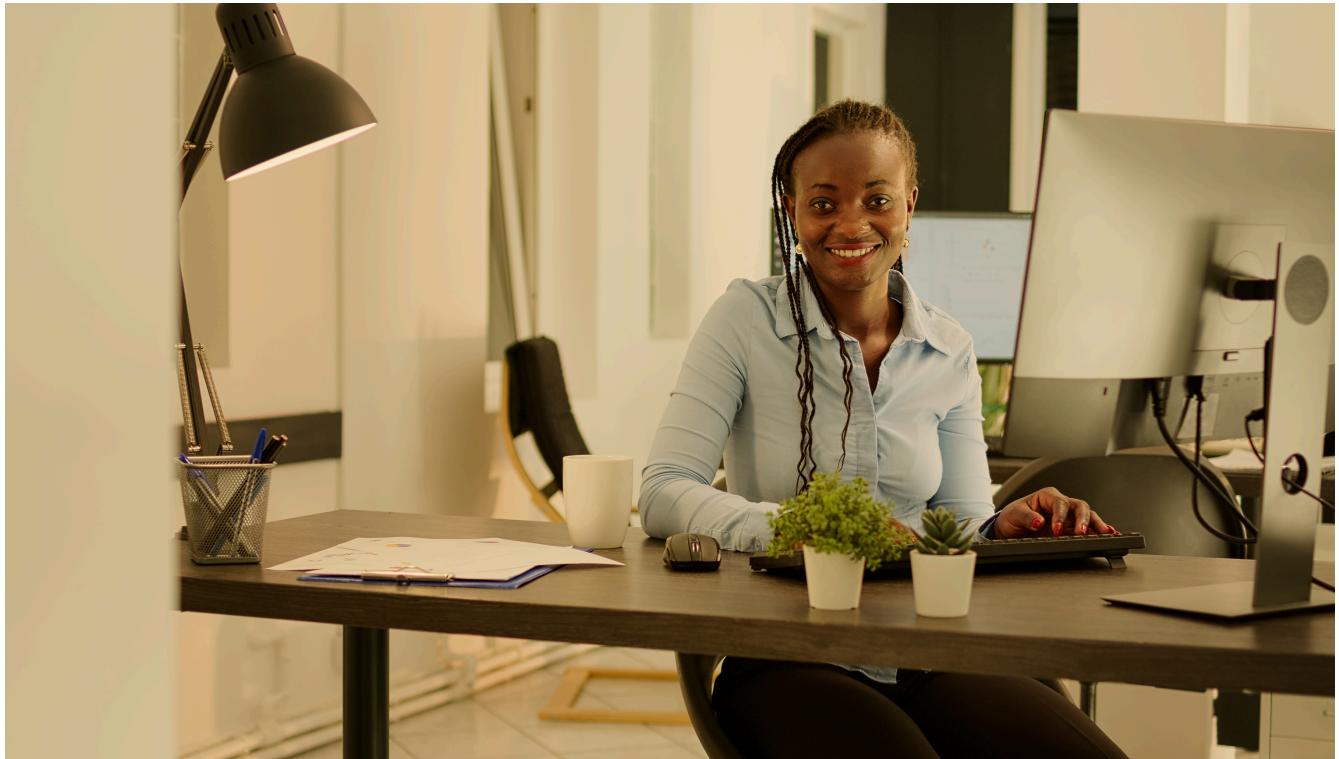
Agri-Catalyst Hub is a trusted private consultancy firm committed to promoting agricultural innovation and sustainable development by delivering comprehensive support to Agri-enterprises and agricultural producers. Our services include business development, capacity building, and tailored advisory support, including business incubation and acceleration programming as we are taking bold strides to nurture growth and resilience in the agriculture sector. We also specialize in the design and construction of modern greenhouses, efficient irrigation systems, and the provision of targeted management training sessions to ensure the effective adoption and scaling of agricultural innovations. Through our integrated and practical approach, we empower stakeholders across the agricultural value chain to thrive in a rapidly evolving industry.

LEGAL STATUS

- Private consultancy firm registered in Malawi.

ADDRESS

- Area 49, Sparrows Street, Lilongwe, Malawi.



VISION

To be the leading Agri-solutions service provider that empowers agricultural producers and Agri-enterprises across Malawi through sustainable, climate-smart technologies and agribusiness development.

MISSION

01

Deliver practical and scalable solutions in irrigation and greenhouse technologies to improve agricultural practices.

02

Provide business development and advisory services that strengthen farmers' capabilities and decision-making.

03

Build resilience and boost productivity among rural communities and agricultural enterprises.

04

Enhance market engagement and promote inclusive development in both rural areas and agribusiness sectors.



CORE SERVICES



01 Business Development Services

- Business incubation and acceleration services (Ideation, start-up and early stages).
- Financial inclusion and investment readiness.
- Market access facilitation, value chain analysis and development.
- Business Management Support.
- Financial modeling and investment readiness support.

03 Capacity Building & Advisory Services

- Training facilitation in innovative climate-resilient agriculture practices
- Post-installation support and extension services
- MEAL support and research services for agri-projects

02 Infrastructure Development & Technical Expertise

- Site assessments, layout planning, and water management optimization.
- Design and implementation of customized, site-specific irrigation systems.
- Design, Construction and deployment of greenhouse farming systems customized to local environmental conditions.
- Technical training facilitation on irrigation maintenance, greenhouse management, crop rotation, integrated pest management, and soil fertility enhancement.

TARGET CLIENTS AND PARTNERS

- Smallholder farmer cooperatives, producer groups and Commercial farmers
- Private Agri- Enterprises and Agri tech Providers.
- NGOs, and International Development Agencies.
- Government Ministries (e.g., MoAIWD, MoTi).
- Financial Institutions and Agri-Finance Initiatives.
- Donor Communities and UN Agencies.
- Academic and Research Institutions.



WHY US?

- Multidisciplinary team with expertise and experience in enterprise development and management, engineering, agronomy, MEAL, communications and agribusiness.
- We deliver high-quality, results-driven services focused on measurable impact and client success
- Proven on-ground experience and good working relationship with clients and partners.
- We focus on innovative, high quality, scalable, and locally adaptable technology models.



OUR TEAM

Teamwork
Efficiency

92%

Healthy Office
Environment

96%

Socialization
Between Teams

91%



**Sangwani Watipaso
sakala**
Managing Director



Cosin Kapanga
Head of Programs -
Irrigation & Greenhouse



Jones Kanjira
MEAL-Technical Advisor



Leonard kumwenda
Irrigation & Greenhouse-
Technical Advisor



Yankho Chikosi
Marketing & communications
officer

CONTACT INFORMATION

We are ready to assist you



Area 49, Sparrows Street, Lilongwe, Malawi.



(+265) 995854482 / 884488942



agricatalysthub@gmail.com



www.reallygreatsite.com



BANKING DETAILS

BANK NAME : STANDARD BANK MALAWI

ACCOUNT NAME : AGRI-CATALYST HUB

ACCOUNT NUMBER : 9100008032057

ACCOUNT TYPE : CURRENT ACCOUNT

BRACH NAME : CAPITAL CITY