

# COMPANY PROFILE



" Smart Solutions for Thriving Communities and Agri-Enterprises "

# COMPANY OVERVIEW

## Company Overview

Agri-Catalyst Hub is a trusted private consultancy firm committed to promoting agricultural innovation and sustainable development by delivering comprehensive support to Agri-enterprises and agricultural producers. Our services include business development, capacity building, and tailored advisory support, including business incubation and acceleration programming as we are taking bold strides to nurture growth and resilience in the agriculture sector. We also specialize in the design and construction of modern greenhouses, efficient irrigation systems, and the provision of targeted management training sessions to ensure the effective adoption and scaling of agricultural innovations. Through our integrated and practical approach, we empower stakeholders across the agricultural value chain to thrive in a rapidly evolving industry.



# VISION

To be the leading Agri-solutions service provider that empowers agricultural producers and Agri-enterprises across Malawi through sustainable, climate-smart technologies and agribusiness development.



# MISSION

To transform agriculture by delivering practical, scalable solutions in irrigation, greenhouse technologies, business development, and advisory services that build resilience, boost productivity, enhance market engagement, and foster inclusive rural and enterprise development.





# CORE SERVICES



## 01 **Business Development Services**

- Business incubation and acceleration services (Ideation, start-up and early stages).
- Financial inclusion and investment readiness.
- Market access facilitation, value chain analysis and development.
- Business Management Support.
- Financial modeling and investment readiness support.

## 03 **Capacity Building & Advisory Services**

- Training facilitation in innovative climate-resilient agriculture practices
- Post-installation support and extension services
- MEAL support and research services for agri-projects

## 02 **Infrastructure Development & Technical Expertise**

- Site assessments, layout planning, and water management optimization.
- Design and implementation of customized, site-specific irrigation systems.
- Design, Construction and deployment of greenhouse farming systems customized to local environmental conditions.
- Technical training facilitation on irrigation maintenance, greenhouse management, crop rotation, integrated pest management, and soil fertility enhancement.

# TARGET CLIENTS AND PARTNERS

- Smallholder farmer cooperatives, producer groups and Commercial farmers
- Private Agri- Enterprises and Agri tech Providers.
- NGOs, and International Development Agencies.
- Government Ministries (e.g., MoAIWD, MoTI).
- Financial Institutions and Agri-Finance Initiatives.
- Donor Communities and UN Agencies.
- Academic and Research Institutions.

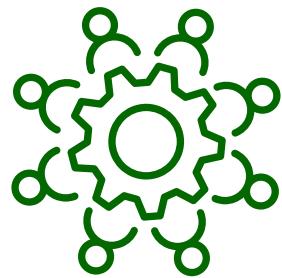




# WHY US?

- Multidisciplinary team with expertise and experience in enterprise development and management, engineering, agronomy, MEAL, communications and agribusiness.
- We deliver high-quality, results-driven services focused on measurable impact and client success
- Proven on-ground experience and good working relationship with clients and partners.
- We focus on innovative, high quality, scalable, and locally adaptable technology models.





# OUR TEAM

Teamwork  
Efficiency

**92%**

Healthy Office  
Environment

**96%**

Socialization  
Between Teams

**91%**



**Sangwani W Sakala**  
**BSc, MBA**  
Managing Director



**Cosin Kapanga**  
**Dip, BSc**  
Irrigation & Greenhouses –  
Technical Advisor



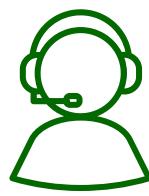
**Jones Kanjira**  
**BSc, MSc**  
MEAL-Technical Advisor



**Leonard kumwenda**  
**BSc, MSc**  
Irrigation & Greenhouses –  
Technical Advisor



**Yankho Chikosi**  
**BSc**  
Marketing & communications  
officer



# CONTACT INFORMATION

We are ready to assist you



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# BANKING DETAILS

**BANK NAME : STANDARD BANK**

**ACCOUNT NAME : AGRI-CATALYST HUB**

**ACCOUNT NUMBER : 9100008032057**

**ACCOUNT TYPE : CURRENT ACCOUNT**

**BRACH NAME : CAPITAL CITY**