



Mirantis, Inc., 900 E Hamilton Avenue, Suite 650, Campbell, CA 95008

OrderForm  
MSDD 4541  
24 March 2020

## Order Form

<b>Sold to:</b> Haute école d'ingénierie et d'architecture de Fribourg (HEIA-FR) (" <b>Customer</b> ") Pérolles 80 1700 Fribourg Switzerland	<b>Mirantis AE:</b> Uwe Weimer <b>Email Address:</b> uweimer@mirantis.com <b>Phone:</b> +41 (78) 830 95 55 <b>Opportunity #:</b> 00018315
<b>Customer POC:</b> François Buntschu Professor, Telecommunication Department, ISIS Institute HES-SO <b>Email Address:</b> francois.buntschu@hefr.ch <b>Phone:</b> +41 (26) 429 65 79 (direct)	<b>Mirantis Services Manager:</b> Anton Renski <b>Email Address:</b> arenski@mirantis.com <b>Phone:</b> +1-650-963-9828
<b>Bill to:</b> <b>POC:</b> François Buntschu Professor, Telecommunication Department, ISIS Institute HES-SO <b>Email Address:</b> francois.buntschu@hefr.ch <b>Phone:</b> +41 (26) 429 65 79 (direct)	
<b>Deliver to:</b> <b>POC:</b> François Buntschu Professor, Telecommunication Department, ISIS Institute HES-SO <b>Email Address:</b> francois.buntschu@hefr.ch <b>Phone:</b> +41 (26) 429 65 79 (direct)	
<b>Purchase Order Information:</b> Is a Purchase Order required for the purchase or payment of the Products or Services in this order form?  <input type="checkbox"/> Yes (If yes, please enter P.O. number: _____) <input type="checkbox"/> No (Customer to update this section)	<b>Tax Information:</b> Is your company exempt from sales tax?  <input type="checkbox"/> Yes (If yes, please send exemption certificate to the Mirantis AE.) <input type="checkbox"/> No (Customer to update this section)

### The Agreement

This Order Form incorporates the terms and conditions of the Master Agreement, including exhibit B-Training Services, at [www.mirantis.com/company/agreements](http://www.mirantis.com/company/agreements), and any attached Statement(s) of Work.



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<b>Purchase Summary</b> <b>The quoted fees and terms and conditions will remain valid until 30 April 2020</b>								
SKU	Products or Services	Unit	Start Date	End Date	Term	Qty	Fee/ Unit Price	Total Fee
<b>Training Services</b>								
MT-MCP100-PVT-FEE	Private - Mirantis Cloud Platform Bootcamp (MCP100), flat rate fee for up to 5 participants, delivered virtually.	Per Class	tbd	tbd	3 Days	1	\$14,000	\$14,000
MT-MCP100-PVT-ADD	Private - Mirantis Cloud Platform Bootcamp (MCP100), additional participant fee.	Class Participant	tbd	tbd	3 Days	2	\$2,000	\$4,000
Training Services Subtotal								\$18,000
Training Services Total after 10% Educational Discount								\$16,200
Order Form Total Fees								\$16,200

Special Terms
<ol style="list-style-type: none"> <li>During the Term shown above, the Consulting Services will begin upon a mutually accepted date between the parties.</li> <li>For Training Services (SKU:MT-MCP100-PVT-FEE and MT-MCP100-PVT-ADD ) <ol style="list-style-type: none"> <li>Fees are due and payable by Customer within thirty (30) days from the date of the applicable invoice.</li> <li>The course details for MCP 100 can be found here - <ol style="list-style-type: none"> <li>MCP100-<a href="https://training.mirantis.com/wp-content/uploads/2018/11/Mirantis-MCP100.pdf">https://training.mirantis.com/wp-content/uploads/2018/11/Mirantis-MCP100.pdf</a></li> </ol> </li> <li>For on-site delivery of services, the SKU MT-020-TRV, at \$5,000 for travel fees, will be applicable.</li> </ol> </li> </ol>



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**Payment.** Customer agrees to pay Mirantis the fees stated in this Order Form in accordance with the Agreement and Mirantis will invoice Customer upon execution of this Order Form.

**Term.** The term of this Order Form will begin on the date this Order Form has been fully executed by the parties. The initial term of the products or services purchased under this Order form is described in the Purchase Summary. If the starting date of the product or services is not in the Purchase Summary, the term begins on the date this Order Form has been fully executed by the parties. After the initial term, the term for products or services will renew for successive terms of one (1) year each upon mutual written agreement between the parties.

**Renewal & Additional Ordering.** Renewal of products or services in the Purchase Summary will be at the same price per Node, hour, etc. Customer may order additional products or services described in the Purchase Summary by issuing a purchase order(s) to Mirantis specifying the product(s) and service(s) and referencing this Order Form by date. This order will be governed exclusively by the terms and conditions of this Order Form.

This Order Form constitutes the exclusive terms and conditions with respect to the subject matter herein, notwithstanding any different or additional terms that may be contained in the form of a purchase order or document used by Customer to place orders or otherwise effect transactions.

**In Witness Whereof,** the parties have caused this Order Form to be executed by their duly authorized representatives.

**Customer**

**Mirantis, Inc.**

**By:** \_\_\_\_\_

**By:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Date:** \_\_\_\_\_